# Regional Business Estimates



# Overview

01

Introduction

02

**Key Facts** 

03

Findings

04



## About

The selected region has shown steady growth in GDP and the number of active businesses throughout the years. This data set only shows the companies that are still active, and those that suspended their activity for a while, but became active again. The data set does not show dissolved businesses, state businesses, non-profits, or sole proprietorships.

19K+

€11B+

**Active Businesses** 

**Business Turnover** 

580K+ €5.9B+

People Living in the Region

**Gross Domestic Product** 

Introduction

# Major Events



**Key Facts** 

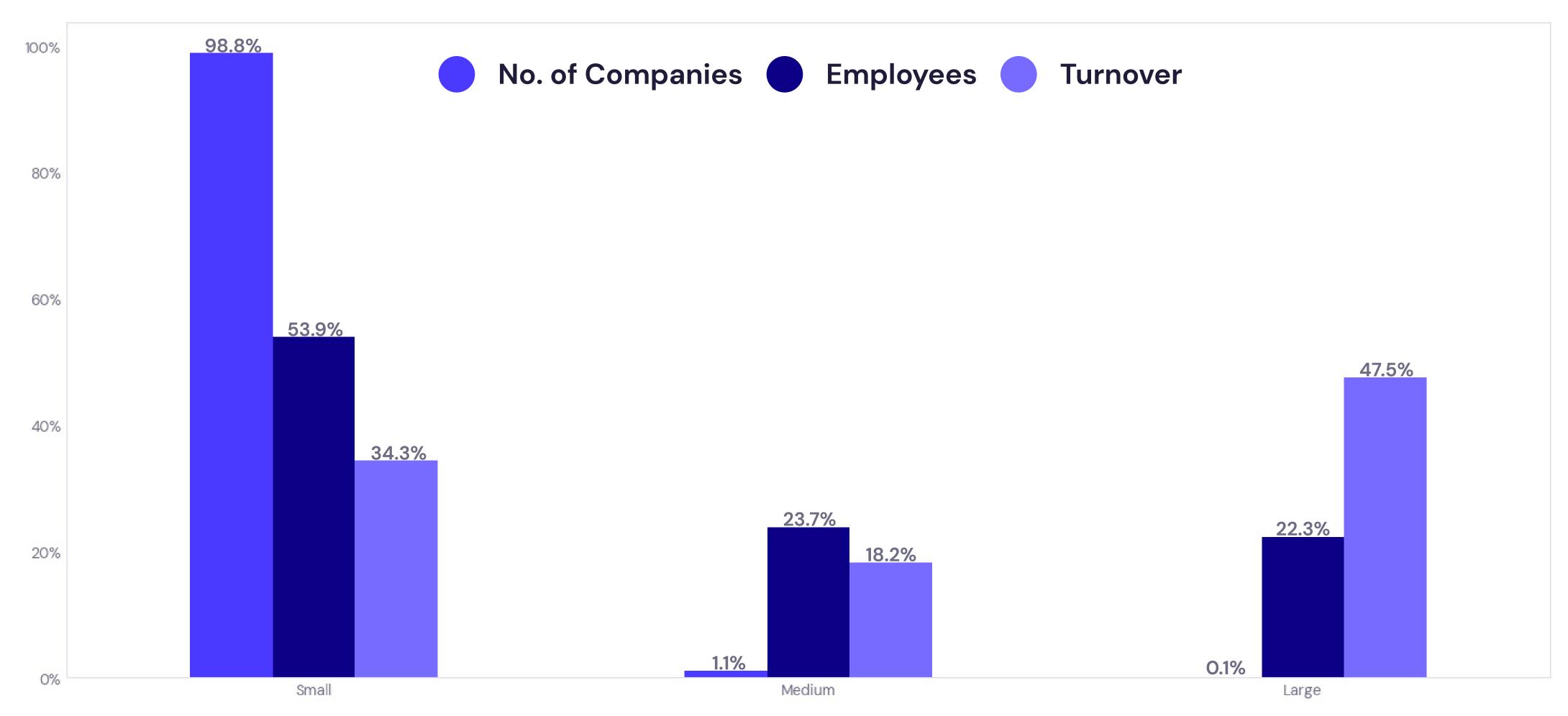
03

Key Facts	2022	2021	Change (%)
Number of Businesses	19337	17927	+7.87%
Number of Employees	91625	88628	+3.38%
Turnover	€11.03 bn	€8.36 bn	+31.86%
Region GDP	€5.98 bn	€5.62 bn	+6.38%

Key Facts	Business	Employment	Turnover
All businesses	19337	91625	€11.03 bn
SMEs (0-249 employees)	19308	71154	€5.79 bn
Small businesses (0-49 employees)	19098	49396	€3.78 bn
With no employees	7185	7185 **	€134.28 mn
All employers	12152	91625	€10.89 bn

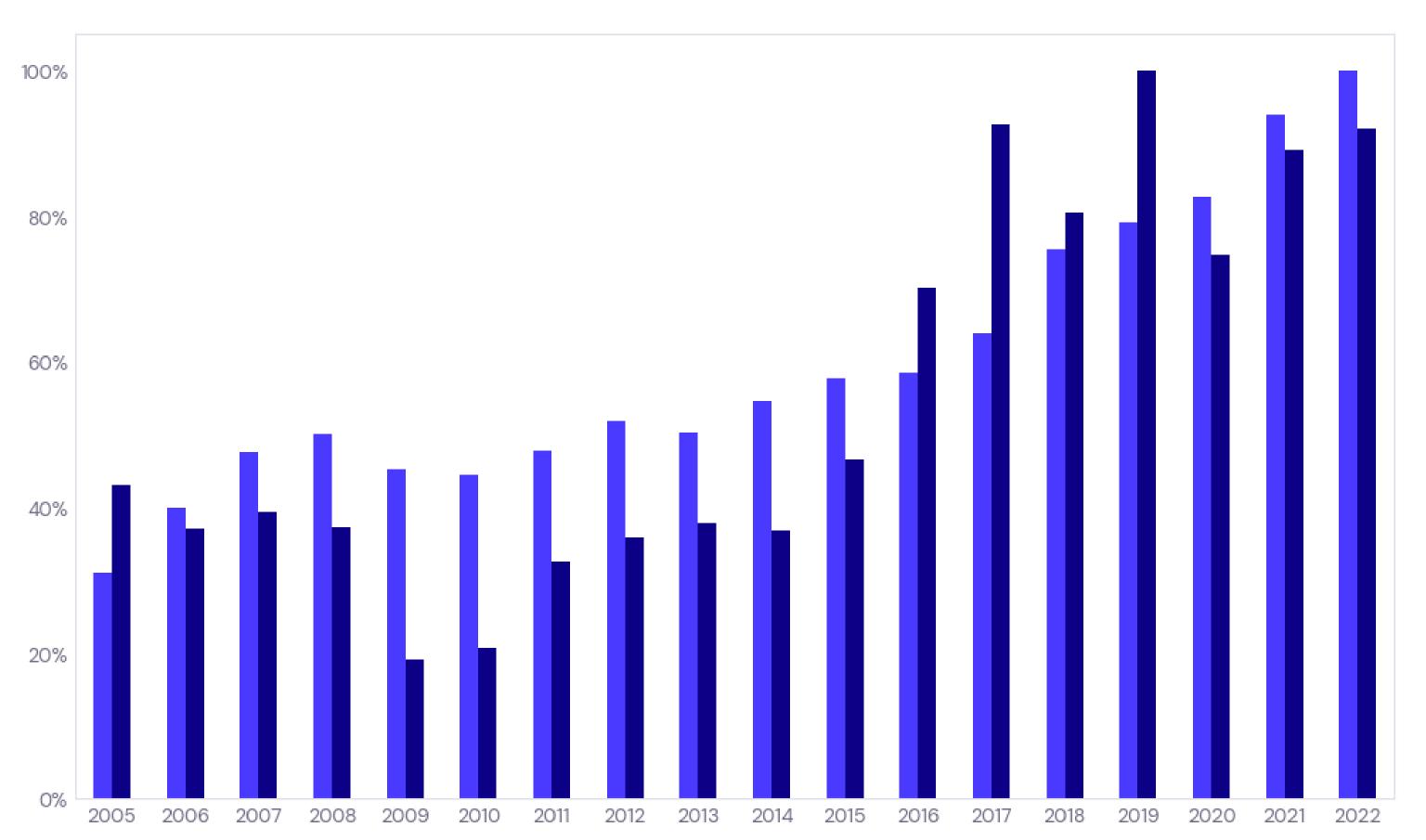
<sup>\*\*</sup> With no employees comprises self-employed owner-manager(s) and companies with one employee, assumed to be an employee director, but it is not added to the total of employment

# **Businesses Contributions 2022**



# Trends

It can be observed that the few major events that took place, had impacts on both the GDP growth, but also on the number of newly registered companies each year. Each time a significant event took place, there is a dip in the growth.



GDP

Newly Registered Companies

**Findings** 

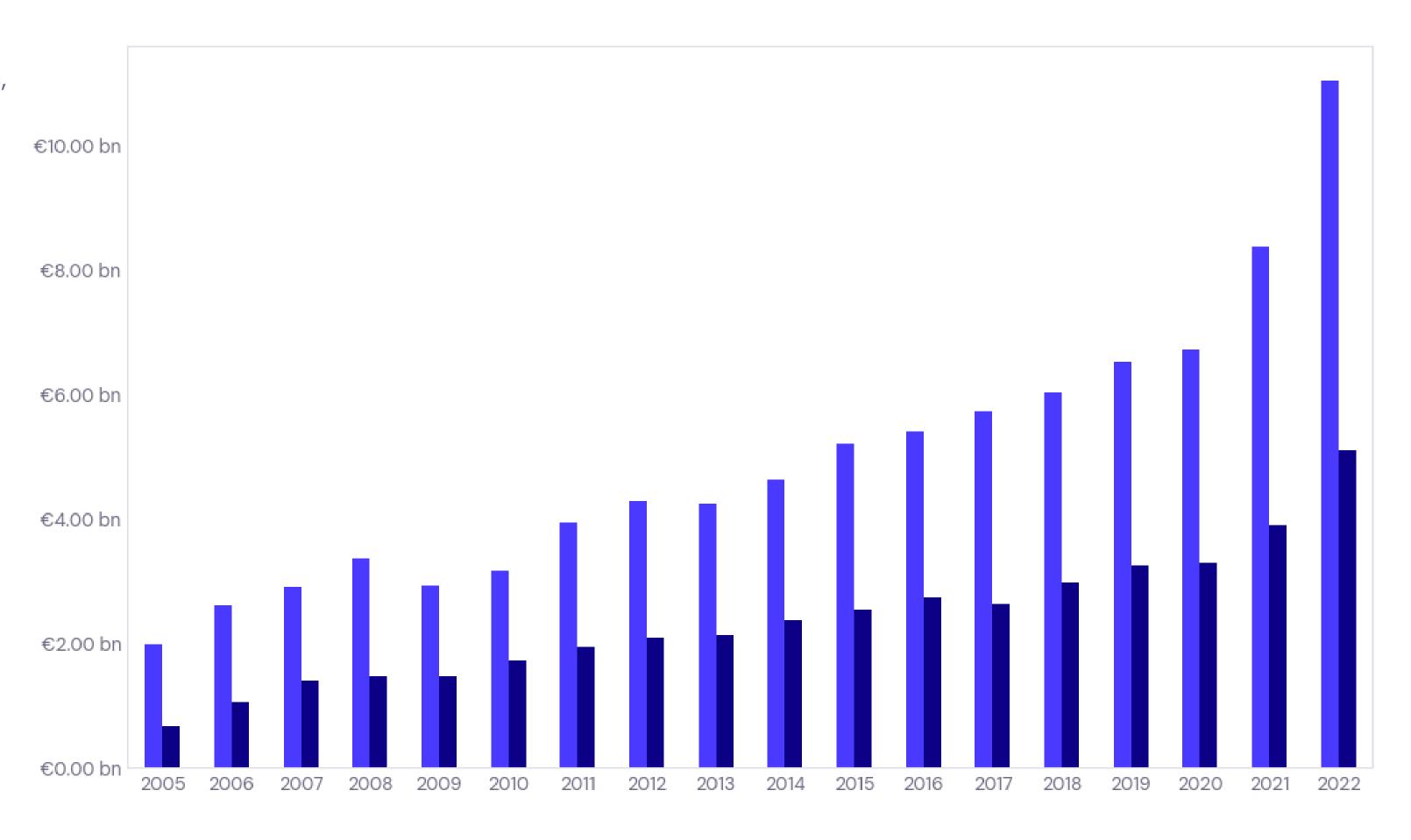
## Trends

The total turnover took a hit during the 2008 crisis, while the debt kept rising.

At the start of the pandemic the turnover growth again slows down, but it does not dip this time around. However, starting with the second year of pandemic, the businesses seem to grow at an accelerated pace.

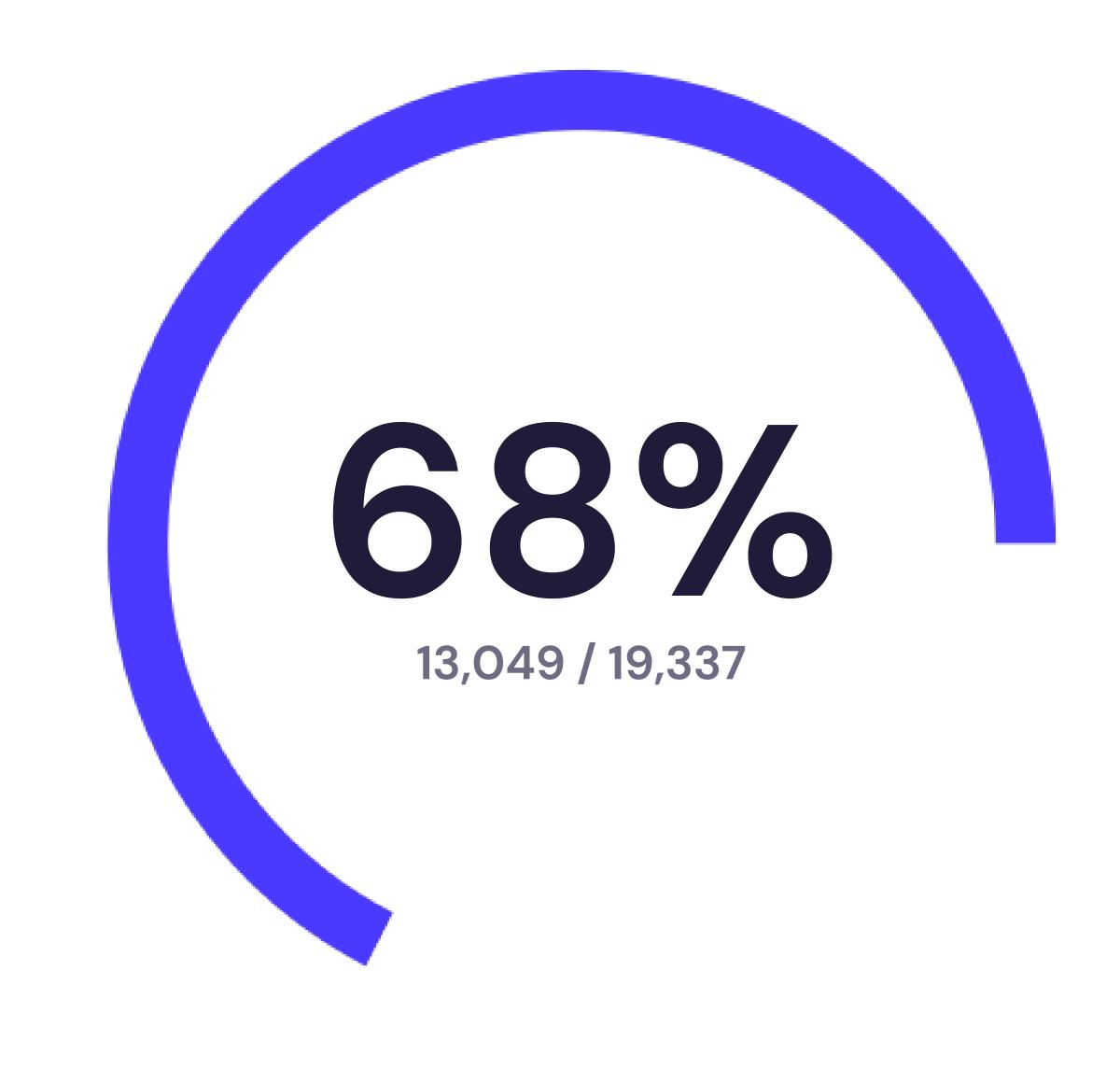
Turnover

Debt



# Profits

In fact, just over 60% of companies on average are profitable. In 2022, around 68% of companies were profitable, while the others broke-even, or ended up the year on a loss.





# Profits

While the turnover and debt are in the billions of euros, the profits are not reaching those figures.



# Non-employers

In 2022, there were over 7100 companies that had ZERO employees. Of these, just under half had a profit (49.45%), and almost a fifth ended up breaking even (19.39%).

**Profitable** 

Break-even

**Not Profitable** 

• 3.5K

• 1.4K

• 2.2K

# 459 Locations

The top 3 locations contain 52.93% of all registered companies, while the remaining 456 locations have the rest 47.07% combined

- Mun. Sighisoara
- Mun. Reghin
- Mun. Tg. Mures



7.65% Companies

39.83% Companies

When the locations are split by the size of companies – small to large – we can see nothing changes for the top cities.

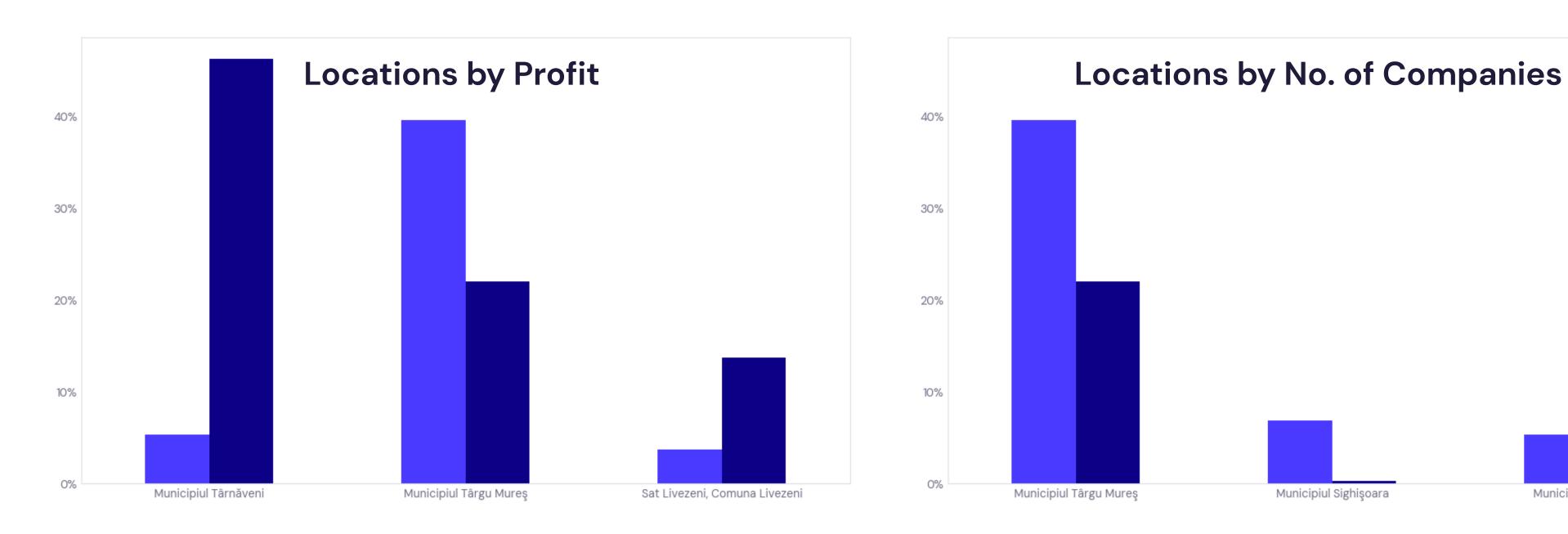
1000 Companies with 100% Profit Margin

# 100% Margin

In 2022 there were 190 companies that had a 100% profit margin, out of more than 19000. Most of these are subsidiaries, investment firms, banks, or manufacturing companies. Of these, 139 had no employees.

# Companies 100% Margin





When we look at the top 3 by the profit they've had, we see that Tarnaveni, Tg. Mures and Livezeni are the ones shown. In comparison, when we look at the locations by the amount of companies they have with this margin, the locations change. Livezeni, in this case, is just fifth. While some locations have more companies, they might not have as high of a profit. Sighisoara has double the number of companies of Livezeni, but the profits are 40 times lower. Tarnaveni has 7.5 times less companies than Tg. Mures, but over double their total profit.

Municipiul Târnăveni

We observed that while major events had some impact on the economy and businesses, these were resilient and withstood them.

There were a fair share of large and medium sized companies, but the bulk of it is comprised of small ones, employing the majority of the workforce.

While 3 of the cities have half of the companies, other smaller cities can, in some instances, have a higher profit rate and margin.



# More analysis...

This was just a basic business estimates analysis. More work can be done such as analysing each company further, building a dashboard to display the evolution of business activity, or looking at each location's characteristics, and see why people would open a business there...

01

## **Updated data**

Get data with the latest financials of these companies, as well as their industries and type of activity they have.

# More analysis...

However, to go more in depth with this, more data can be collected or requested.

02

### Robust data

Get data of companies both active and inactive, as well as that for sole-traders and other types of businesses.

03

#### Locations and taxes

Get demographics data for locations, as well as more complete government data such as taxes, reliefs, write-offs.

# Thank you!

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