

## Rebekah Midkiff

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### Summary

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Strong performer with experience in operations, project management, and most recently as a IoT Technical Solution Cloud Architect. Recently graduated with my B.S. in Software Development and now exploring engineering roles that will utilize my technical training and experience with room to learn and grow.

#### Skills

- Azure IoT Cloud Solutions
- HTML5, CSS3, C#, Python, React, JavaScript, Express, Mongoose, Node.js, Git
- Cross-functional Collaboration
- Business process improvement

#### Certifications

- Microsoft Certified – Azure Fundamentals (2020)
- Microsoft Certified – Azure IoT Developer (2021)
- CompTIA Certified – A+ 220-2001 Certified (2021)
- CompTIA Certified – Project+ Certified (2020)
- CIW Certified - Advanced HTML 5 and CSS3

### Experience

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#### Microsoft

##### Azure IoT Technology Specialist (May 2021 – Present)

- Technical Azure IoT Advisor helping create solutions centered around our Azure cloud services, Azure IoT services and Azure ML/AI services. Work alongside our partners with a understanding of the partners' device to cloud strategy and business imperatives.
- Work to grow Microsoft's presence in the U.S. region through customer references, successful cloud and edge based deployments, regional and local industry events, architectural design sessions, technical workshops, IoT Academy training, demos of IoT Solutions, and testing of IoT solutions and devices.
- Help remove blockers and lean-in in a strategic engagement with our Azure IoT sales specialists.
- Collaborate between partners, product groups, and other Microsoft field sales groups. Provide field, partner, and market insights to product groups across Azure IoT teams to generate requirements on Windows IoT, Azure cloud services, and Azure IoT services, helping grow Azure IoT and to further enhance solutions and service offerings.
- Manage IoT Academy training program with over 250 attendees. Facilitating hands on IoT lab training, demos and technical deep dives for our partners and customers on Azure IoT. Requires technical expertise to demonstrate, research and test scenarios in our Azure cloud solutions.

##### Business Programs and Operations – Exec Business Administrator (2010 – 2021)

- Managed multiple projects utilizing resources, managing tasks, and project timeline with team. Most recently helped lead and drive Give campaign which increased participation for our event from 51% to 81.1%.
- Project management and marketing for various events including LT offsites, organizational all hands, training summits, marketing and technical conferences which included all milestones leading up to event. Managing budget, speakers, locations, travel, ground transportation, evening event planning, breakouts, and all event meals and entertainment.
- Technical support for team hardware issues. Assist with special hardware purchases which included advice on technical related purchases and hardware setup.
- Proactively managed CVP's calendar, making decisions on their behalf based on shifting business priorities to ensure accurate scheduling and appropriate allocation of time, including scheduling with other Microsoft executives and external customers and partners.
- Partnered closely with the Chief of Staff and other stakeholders (HR, Finance) to manage the rhythm of the business, MS Poll, Talent Reviews, group wide communications, and executive office support. Partnered closely with broader teams supporting organization and provided guidance as appropriate.
- Real estate and project management of several large move projects which included build out for a studio/open space. design goals, permits and successful completion staying within project budget.

### Education

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- WGU - Bachelor of Science: Software Development (Graduation June 2022)
- CWU - Bachelor of Arts Degree: Prelaw (Graduated 2008)
- Kal Academy Certified - Web Development Bootcamp (2018)