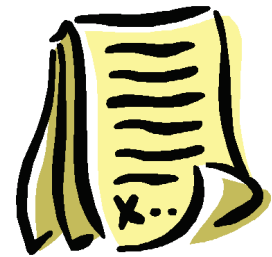


Lecture 2 – Trading Securities

Recap from Last Lecture

- Review of the Syllabus
- Course Overview
 - Two main components of investments:
 - The current–future tradeoff
 - Uncertain environment
- Real Assets and Financial Assets
- Financial Assets and The Economy



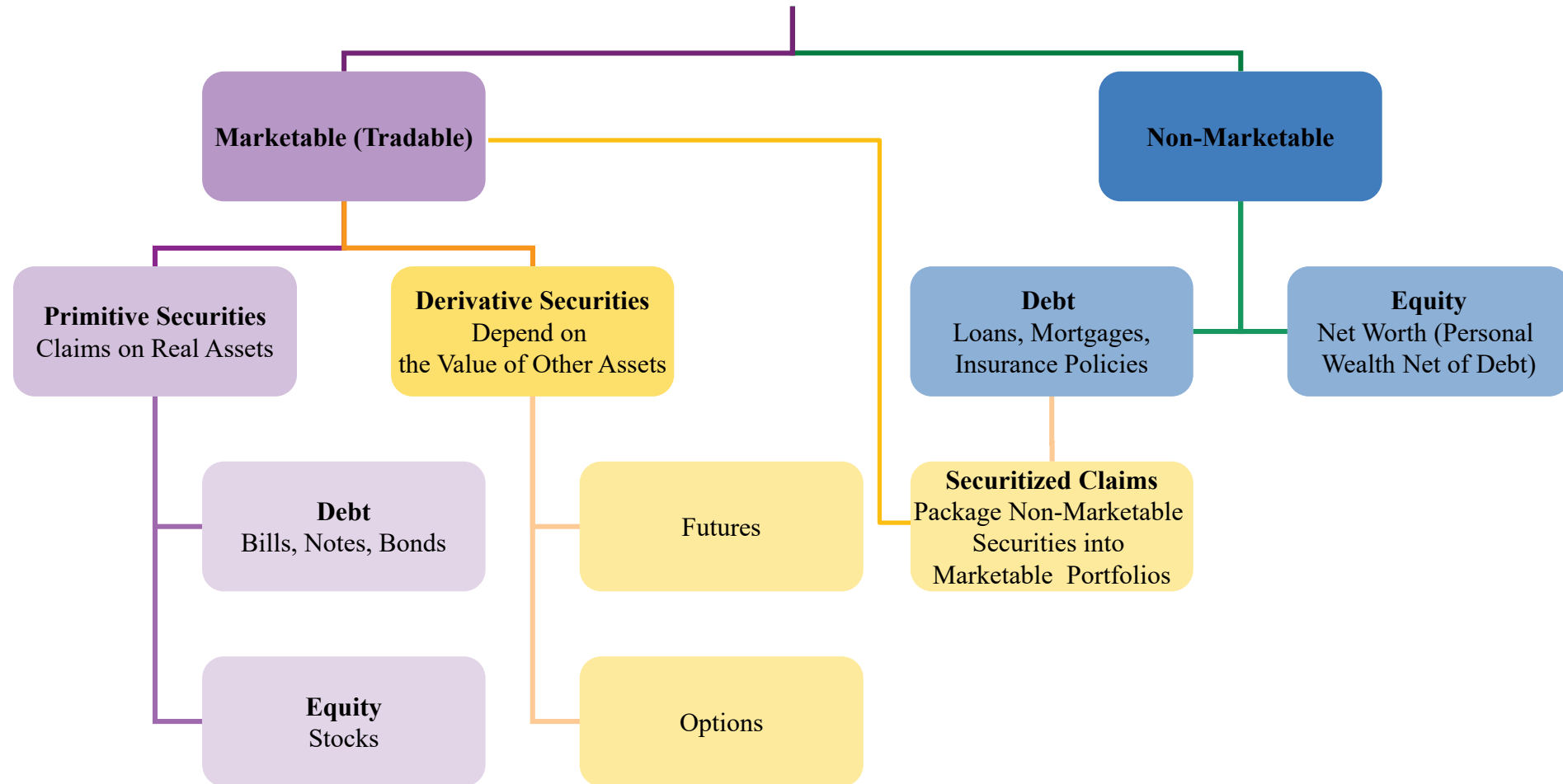
Outline of Today's Lecture

- **Securities**
- Indexes
- How Securities Are Traded
- Buying on Margin
- Short Selling



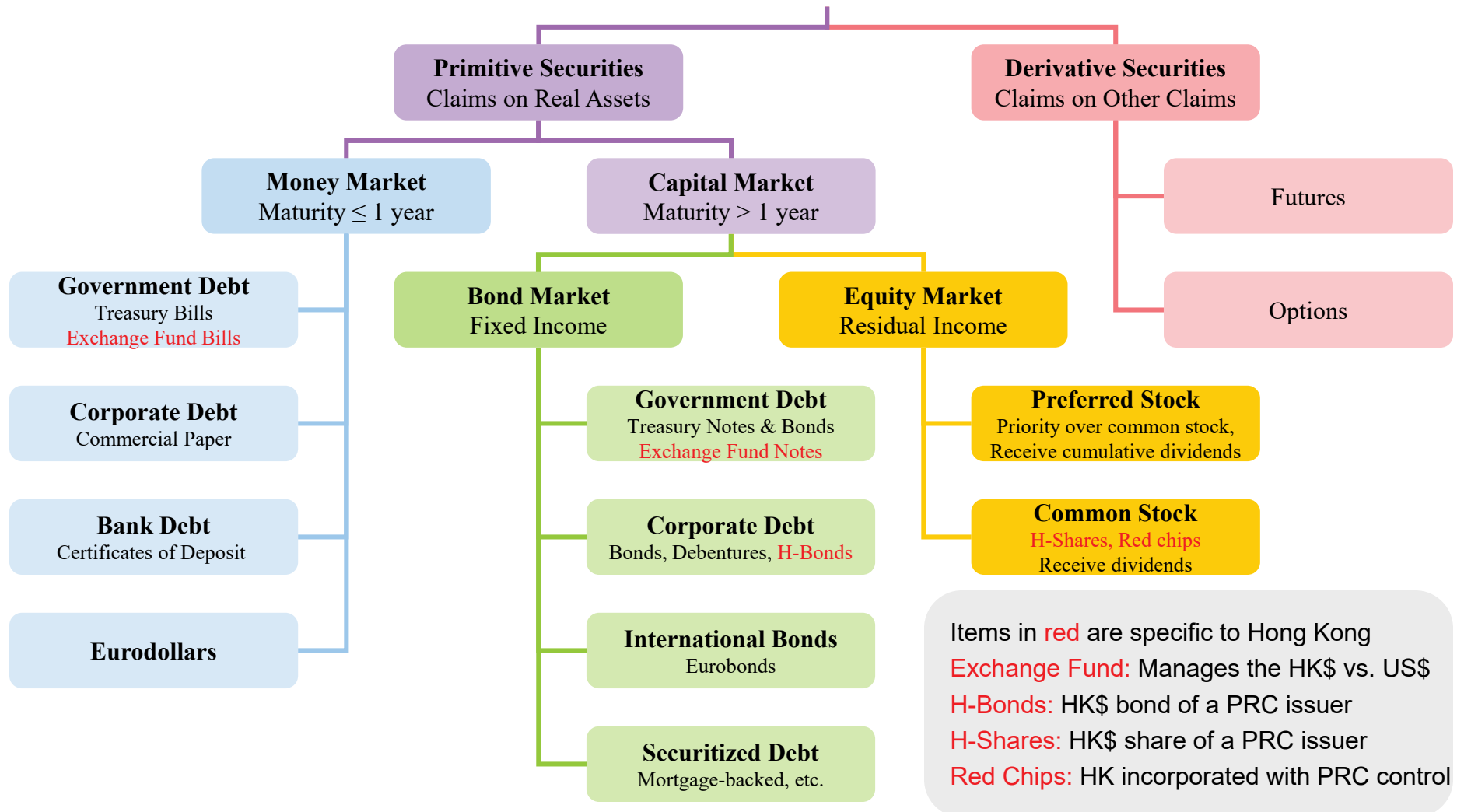
Classification Tree of Assets

Financial Assets



Classification Tree of Securities

Marketable Securities



Securities: Money Market

- **Treasury Bills:** Short-term debt issued by the US Treasury
- **Exchange Fund Bills:** Short-term debt issued by the Hong Kong Monetary Authority (HKMA)
- **Commercial Paper:** Short-term unsecured (i.e., not backed by any collateral) debt issued by large companies
- **Certificates of Deposit (CDs):** Time deposit with a bank
- **Eurodollars:** US Dollar deposits at banks outside the US

Securities: Capital Market (Bond)

- **Treasury Notes and Bonds:** Debt issued by the US Treasury (Notes: ≤ 10 years, Bonds: 10 – 30 years)
- **Exchange Fund Notes:** Debt issued by the Hong Kong Monetary Authority (HKMA) (2 – 15 years)
- **Corporate Bonds and Debentures:** Debt issued by companies (Bonds: Secured, Debentures: Unsecured)
- **Eurobonds:** Bonds denominated in a currency other than that of the country in which they are issued
- **Mortgage-Backed Securitized Debt:** Debt secured by a pool of mortgages

Securities: Capital Market (Equity)

- **Preferred Stock:** Receive cumulative dividends
(unpaid dividends cumulate and must be paid before common stock holders receive dividends)
- **Common Stock:** Receive dividends and have capital gains and losses (price increases and decreases)

Securities: **Derivative Securities**

- **Futures:** **Obligate** the holder to buy something at a preset price on a certain date
- **Options:** Give the holder the **right** to buy or sell an asset at a preset price on or before a certain date

Outline of Today's Lecture

✓ Securities

- **Indexes**

- How Securities Are Traded

- Buying on Margin

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Securities Indexes (or Indices)

- **Why?** To track how securities are doing on average
To compare performance of managers
To use as base of derivatives
- **Several kinds:**
 - Stocks (DJI, HSI) vs. Bonds (Barclays Capital, Merrill)
 - Narrow (DJI, HSI) vs. Broad (S&P500, HSCI)
 - Large cap (DJI, HSI) vs. Small cap (S&P600)
 - General (DJI, HSI) vs. Sectorial (HSI-Finance)
 - Country (DJI, HSI) vs. Regional (MSCI)
- **Weights:** Price (DJI), Value (HSI)

Price-Weighted Indexes

- Average price of index stocks, adjusted for splits
- Example: Dow Jones Industrials: 30 “blue chips”

Formula:
$$I_t^P = \frac{\sum_{i=1}^N P_{it}}{D_t}$$

Where: Σ is the summation operator.
 N is the number of stocks in the index.
 P_{it} is the price of stock i at time t .
 D_t is the divisor at time t (for splits).

- Like buying one share of each stock in the index
- Arbitrary weights, must be adjusted for stock splits

Value-Weighted Indexes

- Average return of index stocks, weighted by value
- Example 1: Hang Seng Index: 50 Large HK stocks
- Example 2: Standard & Poor's S&P 500

👉 Compares today's market cap to the initial level

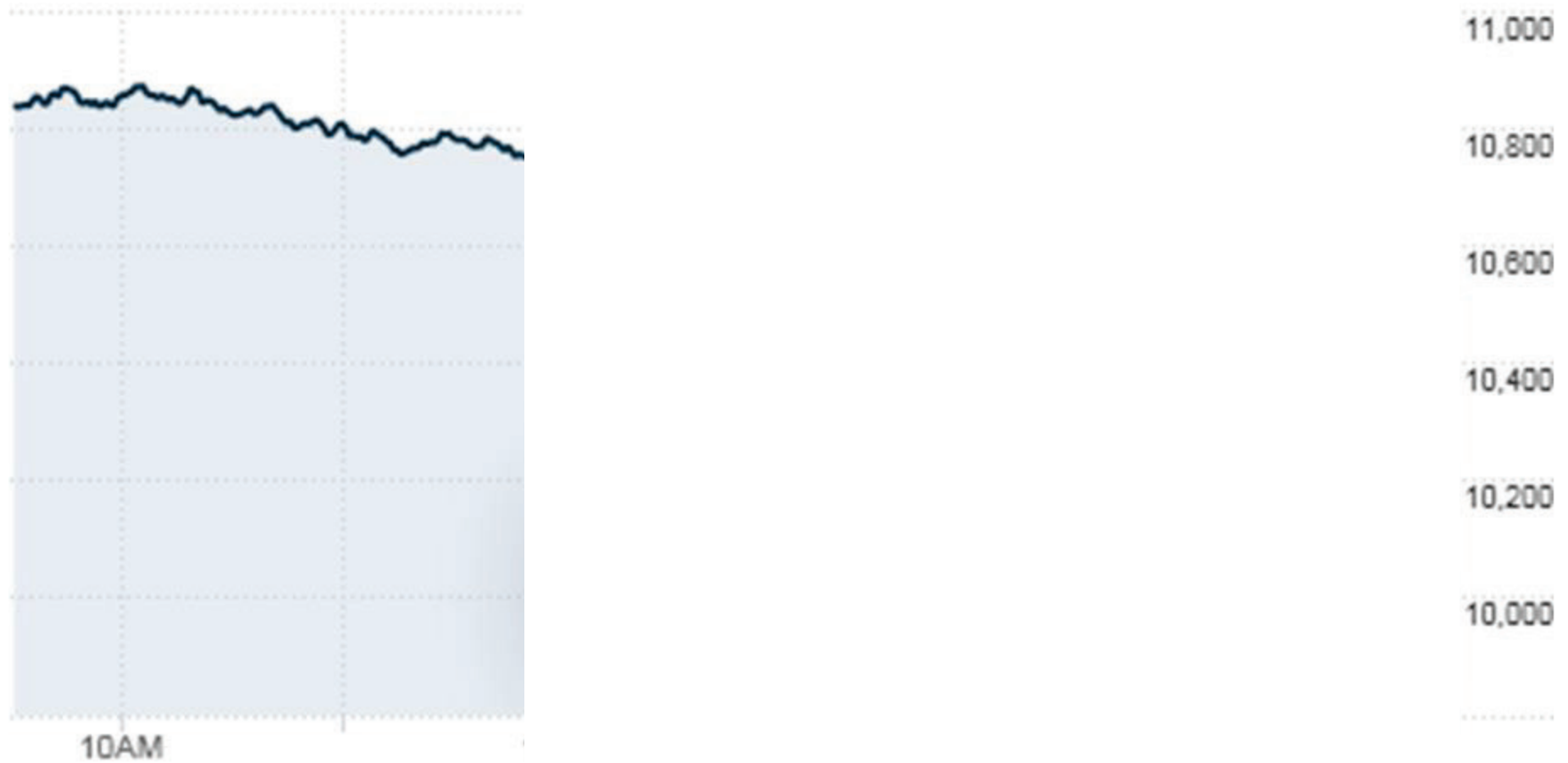
Formula: $I_t^V = \frac{\sum_{i=1}^N (Q_{it} \times P_{it})}{\sum_{i=1}^N (Q_{i0} \times P_{i0})} \times 100$

Where: \sum is the summation operator.
 Q_{it} is the # of stock i outstanding at time t .
 P_{it} is the price of stock i at time t .

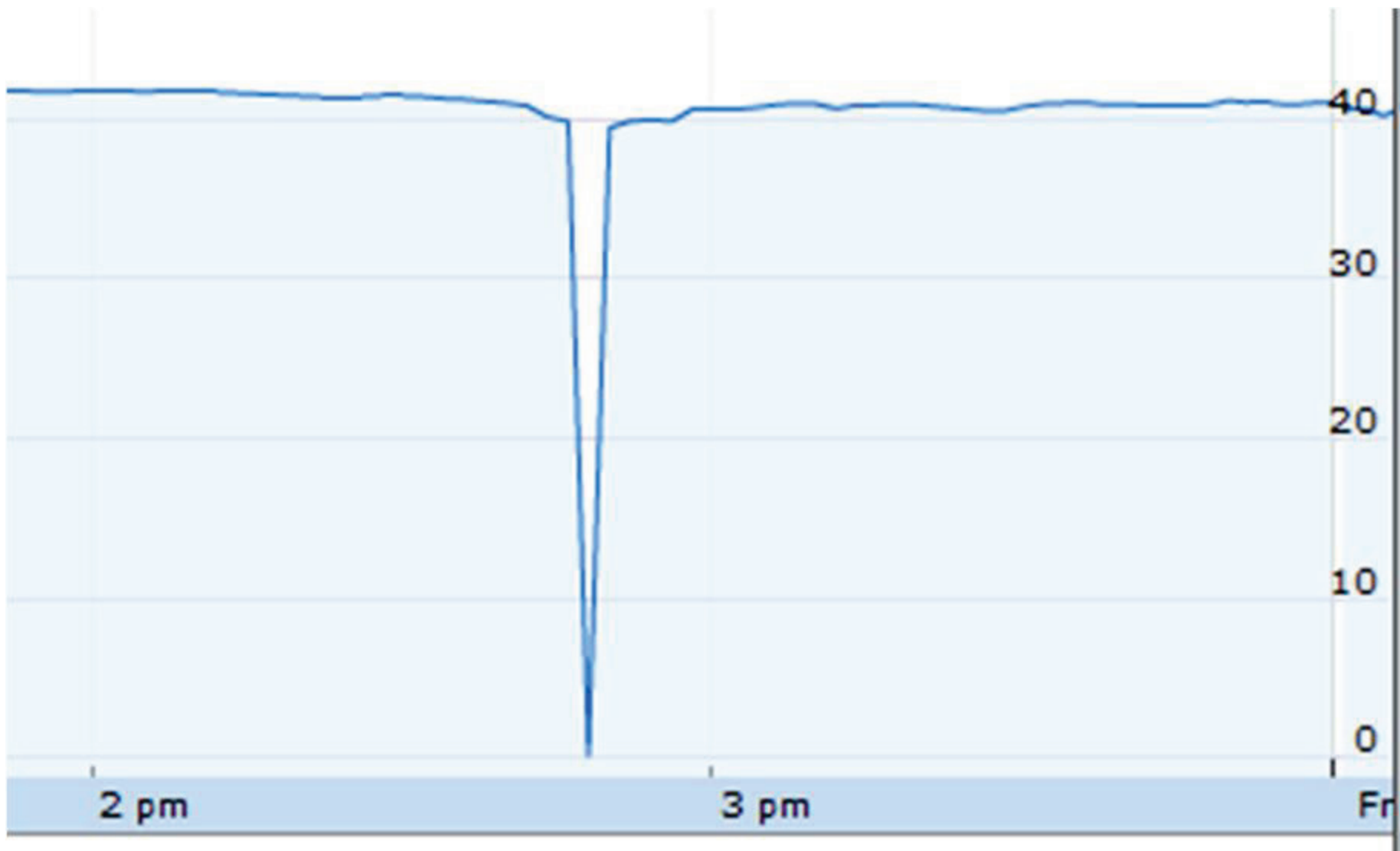
- Like buying shares in relation to their market capitalization
- Reflects a buy & hold strategy, unaffected by stock splits

Weighted by market cap

DJI on May 6, 2010



Accenture (ACN) on May 6, 2010



DJI vs. S&P 500

- DJI – Include Apple or Not?
- June 2014 7-for-1 stock split: Apple stock price went from \$700 to \$100
- Included in DJI in March 2015
- S&P 500: (about) 500 large cap

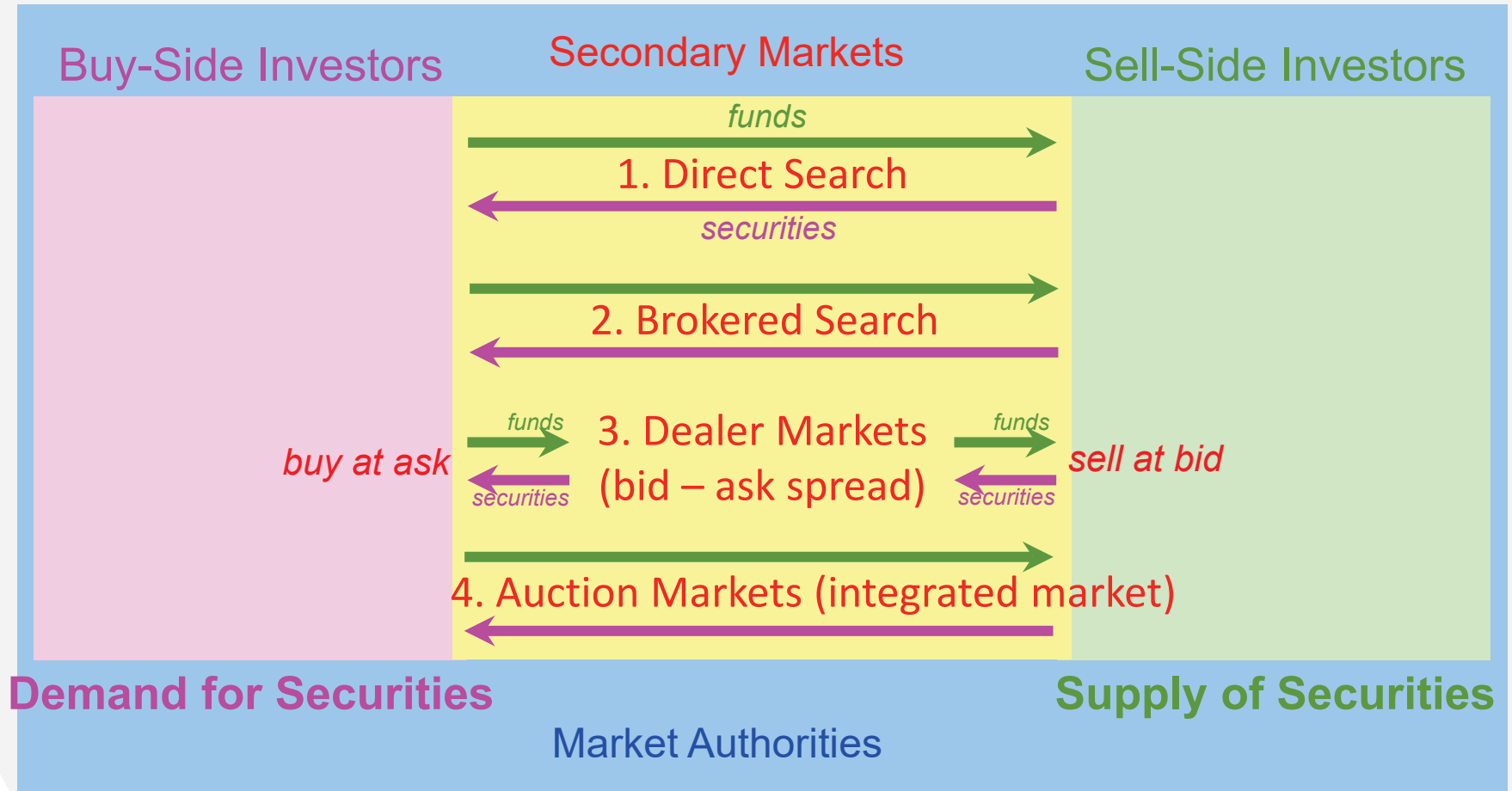
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- ✓ Securities
- ✓ Indexes
- **How Securities Are Traded**
 - Buying on Margin
 - Short Selling



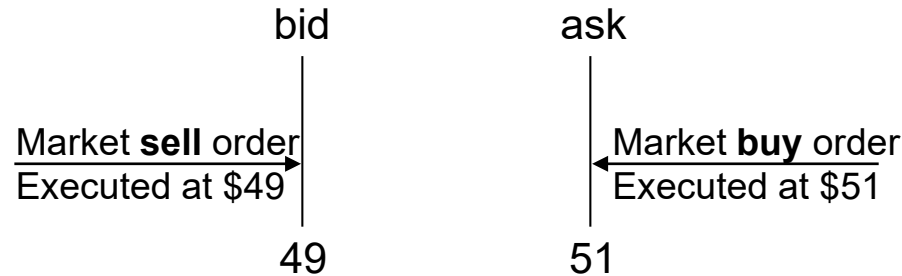
Secondary Markets

The Whole Economy



Stock Order Types

1. Market Orders: Buy or Sell at prevailing prices immediately



2. Price-contingent Orders: Buy or Sell only if conditions are met



An Interesting Case

- Sun Hung Kai Financial (a large financial institution in Hong Kong, under Sun Hung Kai & Co. Ltd)
 - “Experienced an isolated system glitch” on Sept 8, 2011
 - Placed a buy limit order of 2.3 Billion Shares on China Life at \$18.82! (Dollar Value: HK\$43 Billion!)
 - Total Market Cap of China Life is around HK\$140 Billion
 - News reports said the original order should have been 2.3 Million Shares instead (oops!)
 - They canceled the order in 8 minutes, but already received 800 Million Shares
 - 14% of market cap of Sun Hung Kai!

Outline of Today's Lecture

- ✓ Securities
- ✓ Indexes
- ✓ How Securities Are Traded
 - **Buying on Margin**
 - Short Selling



Buying on Margin

- **What?** Borrow funds from broker to buy a security
- **Why?** To leverage a bet that a security price will **rise**
- **Margin:** % funded by investor
(rest loaned by broker)
$$= \text{Account Equity} \div \text{Account Market Value}$$
- **Initial margin:** Investor funding needed at beginning
- **Maintenance Margin:** Minimum margin thereafter
- **Margin call:** When Maintenance Margin is not met.
Fund the account or broker sells margined security.



Buying on Margin Example

\$70	Initial Stock Price for X Corp
1000	Number of Shares Bought (N)
50%	Initial Margin
40%	Maintenance Margin (M)

Initial Position

Stock	\$70,000	Loan	\$35,000
		Equity	\$35,000

Maintenance Margin

\$60

New Stock Price for X Corp

% Margin

= Equity \div Market Value

= (Market Value – Loan) \div Market Value

= (\$60,000 – \$35,000) \div \$60,000

$\approx 41.67\% > 40\% \rightarrow$ No Margin Call

New Position

Stock \$60,000

Loan

\$35,000

Equity

\$25,000

Margin Call

\$?? Stock Price (P) → **Margin Call**

Solve for P in $(NP - \text{Loan}) \div NP = M$

$$\begin{aligned} P &= [\text{Loan} \div (1 - M)] \div N \\ &= [\$35,000 \div (1 - 0.4)] \div 1000 \\ &\approx \$58.33^* \end{aligned}$$

New Position

Stock	\$58,333	Loan	\$35,000
		Equity	\$23,333

(% Margin = $\$23,333 \div \$58,333 \approx 40\%$)

**Ignores effect of interest and dividend on account assets.*

Effect on Returns

Start Equity	\$ 35,000	\$ 35,000
Margin	100%	50%
Shares	500	1000
Start Price	70	70
Start Value	\$ 35,000	\$ 70,000
End Price	60	60
End Equity	\$ 30,000	\$ 25,000
End Value	\$ 30,000	\$ 60,000
ROE	-14%	-29%

- Margin buying magnifies returns, up or down

Outline of Today's Lecture

- ✓ Securities
- ✓ Indexes
- ✓ How Securities Are Traded
- ✓ Buying on Margin
- **Short Selling**



Short Selling

- **What?** Borrow security from broker and then **sell** it
- **Why?** To bet that a security price will fall
- **Logic:** sell now (at high price), buy later (at low price)
- Reverses the usual “long” logic (buy now, sell later)
- **Covering a short position:** buying the security shorted
- **Rules:** Post collaterals (usually liquid assets like bills)



Proceeds must be held within the account

Margin requirement (subject to margin calls)

Short Selling Example

\$100	Initial Stock Price for Y
1000	Number of Shares Shorted (N)
50%	Initial Margin (= Equity/Short Value)
30%	Maintenance Margin (M)

Initial Position

Cash	\$100,000	Short	\$100,000
Bills	\$50,000	Equity	\$50,000
 (Collateral)		 (Your own capital)	

Short Selling Gain/Loss

\$70 Stock Price for Y

Close short position by **buying** 1000 shares @ \$70

- Thus netting a profit of \$30,000
(\$100,000 received on short sale minus \$70,000 spent to buy shares)

Ending Position

Cash	\$100,000	Short	\$70,000
Bills	\$50,000	Equity	\$80,000

Short Position Margin Call

\$?? Stock Price (P) → **Margin Call**

Solve for P in $(\text{Assets} - NP) \div NP = M$

$$\begin{aligned} P &= \text{Assets} \div [(1 + M) \times N] \\ &= \$150,000 \div [(1 + 0.3) \times 1000] \\ &\approx \$115.38^* \end{aligned}$$

New Position

Cash	\$100,000	Short	\$115,385
------	-----------	-------	-----------

Bills	\$50,000	Equity	\$34,615
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(% Margin = $\$34,615 \div \$115,385 \approx 30\%$)

**Ignores effect of interest and dividend on account assets.*

Buy on Margin vs. Short Sell

- Buying on Margin
 - Borrow money to buy stocks, Magnify returns
 - Use your equity to buy $M\%$ of stocks, borrow $(1 - M\%)$
 - Face margin calls when stock price goes down a lot
- Short Selling
 - Borrow stocks and sell, Returns are opposite to long position
 - Use your equity as collateral (let the lender keep it)
 - Face margin calls when stock price goes up a lot

Reference

- Investments book
 - Chapters 1-3