
Summary

- 25 years' experience in trade management, project management, logistics implementation and long term growth. Managing voyage/time chartering, ship operation and import/export
- Develop trade strategy, implemented and managed suitable logistics solution to fulfil objectives, trade financing and cost effectiveness
- Worked with regional team for planning, scheduling and coordinating demand / supply management, business process, delivery of products, service policy and country regulatory requirements. As well as ensuring team compliance and HESQ training.

Core Competencies

- Cross functional team leadership by building good relationships with raw material providers, shipowners, brokers, buyers, sellers, warehouse (Owned and 3PL and transport providers. As well sourcing for new alternative sources.
- Process improvement by managing operational optimization to ensure operations are highly efficiency and minimize risk
- Managing Singapore team of 11 members and all Asia's (Including China and India) Supply Chain teams.
- Oversee the supply chain division comprising warehousing (company owned and 3PL, refining/blending factory and project management
- Demand, supply planning and order fulfillment by developing and executing operating procedures to improve coordination between suppliers, inland transport, shipping companies, packing companies as well as country regulatory requirement to prevent delays and cost effectiveness
- Liaise with stakeholders across organisations to ensure strategies are integrated with other parts of the business and alignment..
- Capable of working in totally different companies culture and managing changed
- Compliance, Ethics and HESQ/Safety training to team with all regulatory requirements.
- Hands-on, good organisational abilities and time management

Professional Experiences

Freelance Operation Manager

February 2019 - Present

- End to end supply chain on sourcing, Chartering vessels and negotiating shipping/freight/railcar/warehouse contracts/containers RFQ and shipment operation from plant to discharge port.
- Logistic planning and implementation and 3 party coordinate
- Investigate and Troubleshooting,
- Order fulfillment and liaison with suppliers, transport providers and buyers
- Safety and compliance

Yara Asia Ltd

Operations and Planning Manager

May 18 to January 19

- Oversee all Asia unit's supply chain's planning, freight market information, warehouse and factory operations
- Planning long term growth and implementing logistic/warehouses improvement for all Asia unit
- Managing shipments, COA, vessels planning, dispute settlement, complication and order fulfillment, demurrage/dispatch calculation
- Planning and liaise with stakeholders across organisations to ensure strategies are integrated with other parts of the business
- Manages employee's performance, coaching, motivation and make sure KPI are met.
- Shipment planning, freight negotiating and containers operation and RFQ
- Developing and executing operating procedures to improve coordination between suppliers, inland transport, shipping companies, packing companies as well as country regulatory requirement to prevent delays and cost effectiveness
- Setup Indirect Procurement Guideline
- Arranging safety and compliance training for teams

Career Achievements

- Warehouse improvement reducing 3PL warehouses cost per metric ton by average about 110% as well as maintaining good safety measures

Operation Manager

Jan 2016 - May 2018

- Chartered vessel and negotiate shipping/freight contracts/containers RFQ and arrange shipments. for a new Fertilizer/Chemical trading company based in Russia for shipments ex Europe to Asia
- Demand planning, control and implementation as well as 3rd party coordinate
- Settling of shipment/demurrage/quality dispute, planning, shipment ex warehouse, loadport to discharge port
- Arranged shipments and transportation for a Corporate Gifts company for shipments ex China/Bangkok to Malaysia and Business Development
- Handling unpredictable situations.

TGM Shipping Pte Ltd

Operation Manager

- Ship broking and vessel operation and liaising with brokers, agent and vessel's operator

OLAM International Ltd

Operation Manager

2014-2015

- Oversee full supply chain, logistics and shipping operation for loading and discharging ports in Asia, Africa and Europe
- Developed new shipping lines, product providers and transport arrangements
- Demand planning and operation
- Handling shipments default, complication, quality and LC issues.
- Manage employee's performance, training, motivation and make sure KPI are met.
- Developed options for various loading ports and managed changes of discharge ports and shipment default matter.

- Oversee vessels, tankers and containers' operation as well as container's RFQ
- Implemented and managed suitable logistics solutions to fulfil objectives, trade financing and cost effectiveness.
- Supervised Team's HESQ/Safety training.
- Managed Physical Trade

Career Achievements

- Developed new jelly cans providers for edible oil with cost saving of 17% compared to previous providers
- Develop relationships with new container provider and managed to reduce rate by 9% for some of Africa ports as well as inland transportation cost

ASIAFERT Pte Ltd

Chief Manager - Commercial

2008-2013

- Ensuring organisational effectiveness and implementation of group strategy and operational management.
- Chartered vessels for shipments of bulk cargoes to various ports of the world and negotiate fixture terms with Owners/brokers
- Managed cross functional team leadership by building good relationships with raw material providers, shipowners, brokers, buyers, sellers, warehouse and transport providers. As well sourcing for new alternative sources
- Developing partnerships with potential and existing providers for air and ocean shipments/containers liners and RFQ management
- Logistic arrangement and managing 3rd party warehouses as well as order fulfillments.
- Identified and developed new market and managing defaulted shipments
- Managed operational staff in Singapore and Russia.
- Setup bank accounts with various international Banks (eg Citibank, HSBC, Societe Generale)
- Trade Financing: Negotiated banking terms and Credit facility and setup pre-shipment finance

AGROSIN Pte Ltd (Fertilizer and Chartering Department)

Operation Manager

1996- 2007

- Oversee shipping operation for all aspect for loading to discharging port for bulk carrier shipments and containerized shipments covering Asia for dry bulk sales and global container sales and settlement of legal issues/quality/demurrage issues
- Handling of shipment of DG cargo from loadport to discharge port
 - Negotiated Letter of Credit and full set of documents as well as liaison with inspection company

EDUCATION

1991-1993 - Thames College - ABE Diploma

1990-1991 - LCCI Diploma in Accounting

1986-1987 - Informatic - NCC Diploma

OTHERS

Software skills: Excel, Word, Power point, SAP, customised in-house logistics software

CRM (Salesforce)
Language (Read and write): English and Chinese