# COURSERA CAPSTONE IBM APPLIED DATA SCIENCE CAPSTONE OPENING A NEW MULTIPLEX IN HYDERABAD, INDIA

BY,

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### **BUSINESS PROBLEM**

- Location of the Multiplex is one of the most important decisions to attract the right set of people example young crowd, students etc
- Objective: To analyse and select the best locations in the city of Hyderabad, India to open a new Multiplex
- This project is timely as the city is currently suffering from oversupply and undersupply of Multiplexes
- Business question
  - In the city Hyderabad, India, if a property developer is looking to open a new multiplex, where would you recommend that they open it?

### DATA

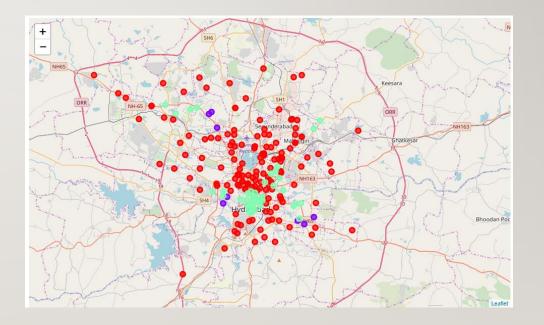
- Data Required
  - List of neighbourhoods in Hyderabad, India
  - Latitude and longitude coordinates of the neighbourhoods
  - Venue data, particularly data related to Multiplexes
- Sources of data
  - Wikipedia page for neighbourhoods:
    <a href="https://en.wikipedia.org/wiki/Category:Neighbourhoods\_in\_Hyderab">https://en.wikipedia.org/wiki/Category:Neighbourhoods\_in\_Hyderab</a>
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  - Geocoder package for latitude and longitude coordinates
  - Foursquare API for venue data

### **METHODOLOGY**

- Web scraping Wikipedia page for neighbourhoods list
- Get latitude and longitude coordinates using Geocoder
- Use Foursquare API to get venue data
- Group data by neighbourhood and taking the mean of the frequency of occurrence of each venue category
- Filter venue category by Multiplex
- Perform clustering on the data by using k-means clustering
- Visualize the clusters in a map using Folium

## **RESULTS**

- Categorized the neighbourhoods into 3 clusters :
  - Cluster 0: Neighbourhoods with moderate number of shopping malls
  - Cluster I: Neighbourhoods with low number to no existence of shopping malls
  - Cluster 2: Neighbourhoods with high concentration of shopping malls



### CONCLUSION

- Answer to business question: The neighbourhoods in cluster 0 are the most preferred locations to open a new Multiplex
- Findings of this project will help the relevant stakeholders to capitalize
  on the opportunities on high potential locations while avoiding
  overcrowded areas in their decisions to open a new Multiplex

# THANK YOU Q&A