



Region, Market

All

Customer

All

Segment, Category, Prod...

All

2019

2020

2021

2022
Est

Q1

Q2

Q3

Q4

YTD

YTG

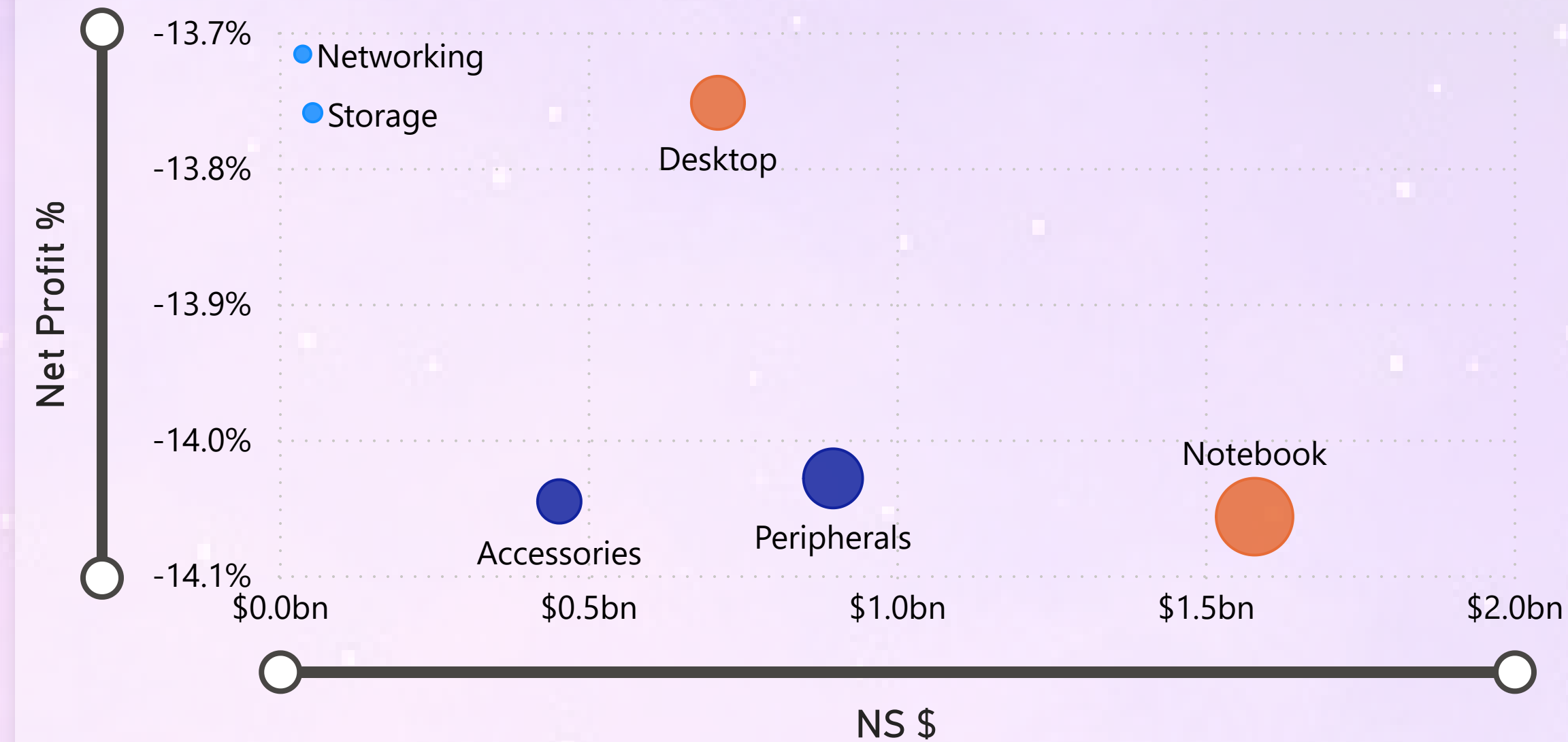
Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
Accessories	\$454.10M	172.61M	38.0%	-63.78M	-14.0%
Desktop	\$711.08M	272.39M	38.3%	-97.79M	-13.8%
Networking	\$38.43M	14.78M	38.5%	-5.27M	-13.7%
Notebook	\$1,580.43M	600.96M	38.0%	-222.16M	-14.1%
Peripherals	\$897.54M	341.22M	38.0%	-125.91M	-14.0%
Storage	\$54.59M	20.93M	38.3%	-7.51M	-13.8%
Total	\$3,736.17M	1,422.88M	38.1%	-522.42M	-14.0%

Show GM %

Performance Matrix

division ● N & S ● P & A ● PC

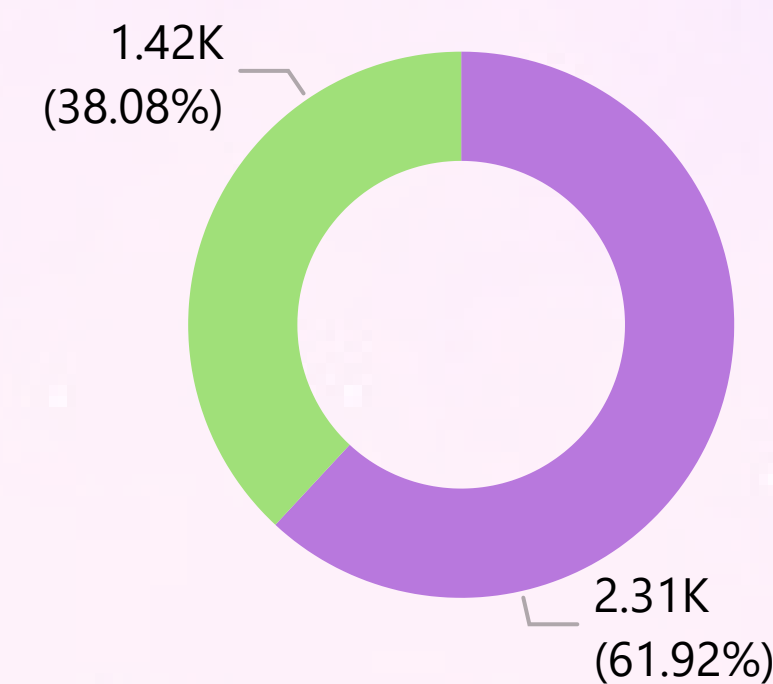


Region / Market / Customer performance

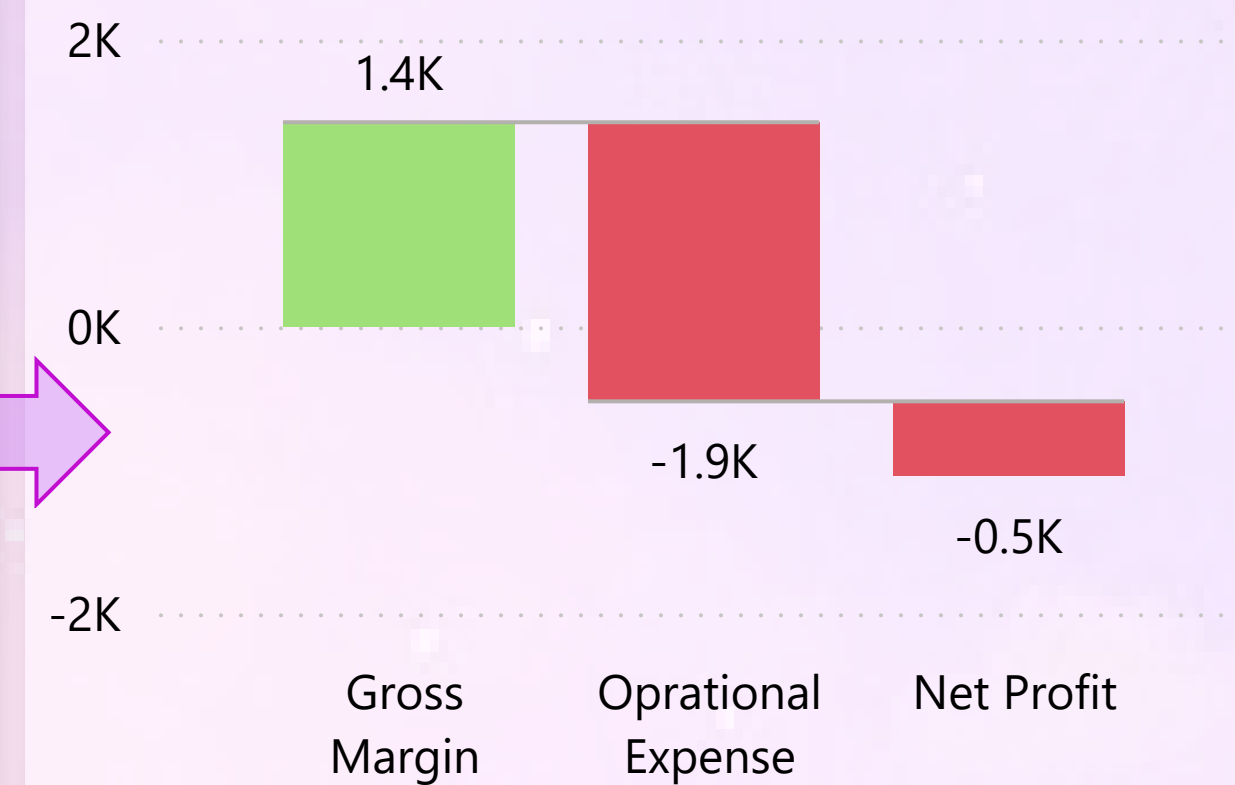
region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
APAC	\$1,923.77M	690.21M	35.9%	-281.16M	-14.6%
EU	\$775.48M	267.80M	34.5%	-95.52M	-12.3%
LATAM	\$14.82M	5.19M	35.0%	-0.44M	-2.9%
NA	\$1,022.09M	459.68M	45.0%	-145.31M	-14.2%
Total	\$3,736.17M	1,422.88M	38.1%	-522.42M	-14.0%

Unit Economics

● Total COGS ● Gross Margin



● Increase ● Decrease



BM = Benchmark , LY = Last Year , GM = Gross Margin , NP = Net Profit