

**MEGAN REED** —[www.meganreed.com](http://www.meganreed.com) —[reed.megan.n@gmail.com](mailto:reed.megan.n@gmail.com)

Designer of experiences & digital products. Advocate of the user. Into hospitality/travel tech at the intersection of high-tech & high-touch. Successfully builds products collaborating with dev & product teams around the world. Hits the ground running across the full spectrum of UX/product design—has a holistic view of entire product flow and dabbles in code to bring wireframes and visual designs to life.

## Recent Experience

### **UX Design Lead** *New York City 2019-Current*

Leading user experience design for **Avero**, an international hospitality management software company providing operators with reporting & solutions based on data insights.

Manages design execution and delivery with ownership of all aspects of product design, including UX/UI program and resource development.

Established process to collaborate with product & engineering to reduce development costs and time; cutting speed to market in half while significantly increasing quality of design deliverables.

Reduced support costs and customer complaints through using data and user research to design a more usable UI; achieving increased adoption and 92% customer renewal rate.

### **Digital Product Designer** *Miami 2015-19*

Brought on to drive product design efforts and scale services for hospitality startup, **EveryBell**, built to bring luxury hotel-style services to residences and rentals.

Designed & developed website and mobile app as a platform for service execution and mobile bookings; achieved recognition in 2015 & 2016 Best of Miami Business (Hospitality-Small Business).

Delivered end-to-end user experience solutions for multiple high-impact projects focused on hospitality & travel tech; presenting design assets to Managing Director and Senior Design Leader.

### **Senior Manager, Marketing & Product** *Singapore 2013-15*

At **Stamford**, managed a local team of 10+ and collaborated with remote team of 6, including designers & engineers; achieving aggressive business growth of 600% year-over-year.

Directed complete product design cycle to launch new web portal that caused user engagement and retention to shoot up 165%.

Creative direction from concept-to-execution on all marketing and digital products while responsible for \$1M budget; including marketing plan & campaign strategy, high-profile event execution, digital & print advertising, partnership negotiations, video & editorial content creation, etc.

## Education & Skills

**Primary Tools** Figma, Sketch, Adobe CC, InVision, HTML, CSS, GitHub (open to and experienced in using others)

**Focus Areas** UX Ideation & Strategy, DesignOps & process management, user research, rapid wireframes & prototypes, visual UI mockups

**UX/UI Design & Front-End Development** Bloc.io 2016-17

**B.S. Business Administration, Marketing** CCU 2002-06

**Further Design Education** Specialized courses, workshops, events focused on design systems & process, UX writing, entrepreneurship, AI, voice interaction design

## Highlighted Projects

**Hotelify Web** UX design and front-end development of website, UX strategy for back-end management web app used to scale guest services & communication for independent hotels.

**UpStay Mobile** Led concept-to-production product design cycle for mobile on-demand bookings. Followed lean startup, highly-iterative process with user data and insights informing design decisions.

**SommMe Chatbot Interaction** UX strategy & design for concept prototype of wine pairing app. Also owned product brand identity, user research, UI design.

## Past Experience

### **Marketing & Guest Experience** 2006-13 USA, Singapore

Began at **Intuit**, responsible for regional territory merchandising for small business solutions and tax deduction software products in retail locations.

Drove guest experience initiatives while managing creative direction, menu design, PR & event planning at **Four Seasons Hotels & Resorts**. Awarded collaborative responsibility on a \$1M re-design project for new restaurant concept becoming the #1 Fine Dining Restaurant in Hawaii.

Collaborated with product/sales/marketing teams at **HRS The Hotel Portal** to grow into APAC market and increase user onboarding success for B2B portal; driving bookings up by 40% with pipeline of \$2M per campaign.