



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

While your billing information for ZOHO books is managed through your square account, service, and plan changes are managed by ZOHO books directly

its one-step platform for managing your accounting tasks and organizing your transactions

it operates a client portal that enable you and your customers to collaborate in real time online.

It is cloud-based accounting software.

its offers a competitive free plan and variety of features to make your processes easier and more efficient.

The finance suite of application with ZOHO covers everything from zoho invoice , subscriptions, expenses, inventory and any transactional app all of which roll up into zoho books as primary system of record .



Preparation and Maintenance of ZOHO books for Edu Connect Learning Center

Its is an ideal platform to manage financial for individuals will zero accounting knowledge.

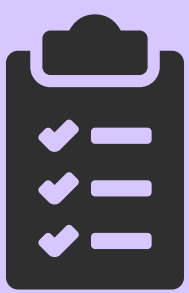
i first thing i noticed is the languages... it is so simple!

its very easy for us . we did not require any kind of demo or training to get start and your customer support has been phenomenal.

for person with zero accounting knowledge, it was very easy for us .

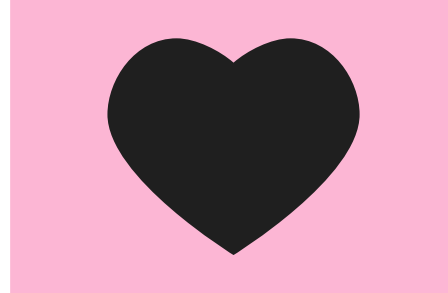
its explore a complimentary free student license, you can easily put all your learning into practice

All my queries are answered within 24 hours and its just out standing .



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?