

Action Plan

No	Nama Pengadaan	Nama Calon Customer	Permintaan pengadaan dari Customer	Create Penawaran	Negosiasi Harga	Status	if Deal. Surat Penegasan Harga	Project In
1	ssss	C0050	Done	-	-	Deal	-	Done
2	Pengadaan-2 9 Jan 2025	Customer 2 - 9 Jan	Done	-	-	draft	-	-
3	Laptp Macbook M1 Pro	C0050	Done	-	-	Deal	-	Done
4	Laptp Macbook	C0049	Done	-	-	Deal	-	Done
5	Pengadaan 9 Jan 2025	C0049	Done	Done	-	Deal	-	Done
6	Publikasi & Chart Supply	C0030	Done	Done	Done	Deal	-	Done
7	Test Pengadaan 1 18/12	C0048	Done	-	-	Deal	-	Done
8	Test Pengadaan 18/12	C0048	Done	-	-	Deal	-	Done
9	Pembuatan Kalender 2025	Company B	Done	Done	Done	Deal	-	Done
10	Pembuatan Majalah	Company B	Done	Done	Done	Deal	-	Done
11	Test FE Refi Ahmad Fauzi	C0039	Done	Done	Done	Deal	-	Done
12	Pengadaan 7901	Company B	Done	Done	Done	Deal	-	Done
13	Pengadaan 790	Company B	Done	Done	Done	Deal	-	Done
14	Test FE Refi Ahmad Fauzi	C0039	Done	Done	-	Deal	-	Done
15	Pengadaan 79	Company B	Done	Done	Done	Deal	-	Done

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16	Pengadaan 7021	Company B	-	-	-	draft	-	-
17	Pengadaan 702	Company B	Done	Done	Done	draft	-	-
18	KPR Refi FE	Refi	Done	-	-	Deal	-	Done
19	Pengadaan 70	Company B	Done	Done	Done	Deal	-	Done
20	sumantasds	sumanta	Done	Done	Done	Deal	-	Done
21	Pengadaan barang22	sumanta	Done	Done	Done	Deal	-	Done
22	Pengadaan 8777	sumanta	Done	Done	Done	Deal	-	Done
23	Pengadaan 877	sumanta	Done	-	-	Deal	-	Done
24	Pengadaan 8	sumanta	Done	-	-	Deal	-	Done
25	sumanta341	sumanta	Done	Done	Done	Deal	-	Done
26	sumanta34	sumanta	Done	Done	Done	Deal	-	Done
27	sumanta	sumanta	Done	Done	Done	Deal	-	Done
28	sumanta22	sumanta	Done	Done	Done	Deal	-	Done
29	Fghcvbnm	Cvbnm,	Done	Done	Done	Deal	-	Done
30	Fgh	Fghj	Done	Done	Done	Deal	-	Done
31	Jasa Overhaul Main Engine	PT. Pertamina International Shipping	Done	Done	Done	Deal	-	Done
32	Test Pengadaan 10/08	Felice	Done	Done	Done	Deal	-	Done
33	contoh demo	Contoh demo	Done	Done	Done	Deal	-	Done
34	test malam	repai	Done	Done	Done	Deal	-	Done
35	Test Pengadaan	Fee	Done	Done	Done	Deal	-	Done
36	Rumah Makan v2	Ilham Oktavian V2	Done	Done	Done	Deal	-	Done

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37	Rumah Makan Padang	Ilham Oktavian	Done	Done	Done	Deal	-	Done
38	test syarif	test syarif	Done	Done	Done	Deal	-	Done
39	Refi Makan Lele	Refi Makan Lele	Done	Done	Done	Deal	-	Done
40	Lele Jumbo Makan Nasi	Lele Jumbo Makan Nasi	Done	Done	Done	Deal	-	Done
41	x	x	Done	Done	Done	Deal	-	Done
42	AP1	CUST1	Done	Done	Done	Deal	-	Done
43	Investor Creative Planner	Clyde Miller	Done	Done	Done	Deal	-	Done
44	Regional Data Engineer	Sylvia Nitzsche PhD	Done	Done	Done	Deal	-	Done
45	Legacy Functionality Executive	Jose Weimann	Done	Done	Done	Deal	-	Done
46	District Division Orchestrator	Gretchen Glover	Done	Done	Done	Deal	-	Done
47	District Paradigm Orchestrator	Ignacio Zemlak	Done	Done	Done	Deal	-	Done
48	International Security Liaison	Grace Kulas III	Done	Done	Done	Deal	-	Done
49	Investor Infrastructure Developer	Shawn Boyer	Done	Done	Done	Deal	-	Done
50	Regional Integration Assistant	Vanessa Hodkiewicz	Done	Done	Done	Deal	-	Done
51	Nama Pengadaan 1	Nama Customer 1	Done	Done	Done	Deal	-	Done
52	Nama Pengadaan 1	Nama Customer 1	Done	Done	Done	Deal	-	Done

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53	Nama Pengadaan 1	Nama Customer 1	Done	Done	Done	Deal	-	Done
54	Lele	Ilham	Done	Done	Done	Deal	-	Done
55	Lele	Ilham	Done	Done	Done	Deal	-	Done
56	Nama Pengadaan 1	Nama Customer 1	Done	Done	Done	Deal	-	Done
57	Lele	Ilham	Done	Done	Done	Deal	-	Done
58	Lele	Ilham	Done	Done	Done	Deal	-	Done
59	Lele	Ilham	Done	Done	Done	Deal	-	Done
60	Lele	Ilham	Done	Done	Done	Deal	-	Done
61	Lele	Ilham	Done	Done	Done	Deal	-	Done
62	Lele	Ilham	Done	Done	Done	Deal	-	Done
63	AP1	CUST1	Done	Done	Done	Deal	-	Done
64	Contoh Drop	Contoh Drop	-	Done	Done	Drop	-	-
65	Coontoh Pengadaan	Contoh Customer	Done	Done	Done	Deal	-	Done
66	Lele	Ilham	-	Done	Done	Drop	-	-
67	avanza	Ilham 123	Done	Done	Done	Deal	-	Done
68	Lele Jumbo	Ilham Rizwanto	Done	Done	Done	Deal	-	Done
69	Pengadaan 5	Company B	Done	-	-	Deal	-	Done
70	Pengadaan 5	Company B	Done	Done	-	Deal	-	Done
71	Pengadaan 5	Company B	Done	Done	-	Deal	-	Done
72	dasdsa	dsadsadsadsa	-	Done	Done	Drop	-	-
73	Lele Jumbo	Ilham Rizwanto	Done	Done	Done	Deal	-	Done

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74	Lele Jumbo	Ilham Rizwanto	Done	Done	Done	Deal	-	Done
75	Pengadaan 5	Company B	Done	Done	-	Deal	-	Done
76	Pengadaan 5	Company B	Done	Done	-	Deal	-	Done
77	Pengadaan 5	Company B	Done	Done	-	Deal	-	Done
78	Pengadaan 5	Company B	Done	Done	-	Deal	-	Done
79	Pengadaan 5	Company B	Done	Done	-	Deal	-	Done
80	Lele	Ilham Oktavian	Done	Done	Done	Deal	-	Done
81	Lele	Ilham Oktavian	Done	Done	Done	Deal	-	Done
82	Pengadaan 5	Company B	Done	-	-	Deal	-	Done
83	test	refi test	-	Done	Done	Drop	-	-
84	adsada	dasas	-	Done	Done	Drop	-	-
85	adsada	dasas	-	Done	Done	Drop	-	-
86	Lele	Ilham Oktavian	-	Done	Done	Drop	-	-
87	Lele	Ilham	Done	Done	Done	Deal	-	Done
88	KPR PONDOK INDAH	REFI AHMAD FAUZI	Done	Done	Done	Deal	-	Done
89	cek update	Cek Update	-	Done	Done	Drop	-	-
90	Pengadaan 5	Company B	Done	-	-	Deal	-	Done
91	cek	cek	-	Done	Done	Drop	-	-
92	cek	cek	-	Done	Done	Drop	-	-
93	cek	cek	-	Done	Done	Drop	-	-
94	Pengadaan 5	Company B	Done	Done	Done	Deal	-	Done

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95	Rumah PIK2	Refi Ahmad	Done	Done	Done	Deal	-	Done
96	Pengadaan 6	Company C	Done	Done	Done	Deal	-	Done
97	Pengadaan 1	Company A	Done	Done	Done	Deal	-	Done
98	Pengadaan 4	Company C	Done	Done	Done	Deal	-	Done
99	Mobil	Refi	Done	Done	Done	Deal	-	Done
100	Mobil	Ahmad	Done	-	-	Deal	-	Done
101	Pengadaan 3	Company B	Done	Done	Done	Deal	-	Done
102	KPR	Refi	Done	-	-	Deal	-	Done
103	KPR	Refi	Done	-	-	Deal	-	Done
104	Pengadaan 2	Company B	Done	Done	Done	Deal	-	Done