

# Regina SEIBEL

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## RESEARCH INTERESTS

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Industrial Organization, Innovation, Competition Policy, Collusion, Auctions

## EDUCATION

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09/2021 - 03/2022 Visiting Assistant in Research, **Yale University**, New Haven  
Host: Florian Ederer

08/2017-NOW PhD candidate in ECONOMICS, **University of Zurich**  
Advisors: Armin Schmutzler, Gregory Crawford

10/2015-07/2017 M.Sc. in ECONOMICS, **Ludwig-Maximilians-Universität (LMU)**, Munich  
08/2016-12/2016 Visiting Student, **University of California**, Berkeley

10/2013-07/2016 B.Sc. in ECONOMICS, **LMU**, Munich

10/2011-09/2015 B.Sc. in BUSINESS ADMINISTRATION, **LMU**, Munich  
02/2014-07/2014 Visiting Student, **Monash University**, Melbourne

## RESEARCH

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### Working Papers

[Collusion by Exclusion in Public Procurement](#) (with Samuel Skoda)  
Slovak Economic Association Award for Young Economists (best paper authored by economist(s) up to 35 years of age)  
[Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies](#)  
(with Igor Letina & Armin Schmutzler)

### Publications

[Inconsistent Time Preferences in the Labor Market – When it Pays to be Naïve](#)  
(with Matthias Fahn) *Games and Economic Behavior*, forthcoming.

## TEACHING

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### Teaching Assistant

Fall 2019 & 2020 Microeconomics for Research Students Part I (*1st year PhD*)  
Sep 2018 - 2020 Math Camp: Probability Theory (*1st year PhD*)  
Fall 2018 - 2020 Advanced Industrial Organization and Competition Policy (*Graduate Seminar*)

## SCHOLARSHIPS AND AWARDS

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11/2020 Mobility Fellowship by the Swiss National Science Foundation  
10/2017 Alumni-Award for Young Economists, Department of Economics, LMU  
08/2017 PhD Scholarship at the Department of Economics, University of Zurich  
10/2013 Scholarship from the Max Weber-Program funded by the State of Bavaria  
09/2012 Scholarship from the German National Merit Foundation  
("Studienstiftung des deutschen Volkes")

## INVITED TALKS AND CONFERENCE PRESENTATIONS

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2021 International Industrial Organization Conference,  
CEPR/JIE School on Applied Industrial Organization, Swiss IO Day  
2020 JKU Linz (Economics Research Seminar), EEA Virtual Conference,  
LMU (Innovation Brown Bag)

## WORK AND RESEARCH EXPERIENCE

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09/2018-05/2019 Research Assistant for Pietro Biroli, University of Zurich  
02/2017-06/2017 Student Assistant at the CHAIR FOR ORGANIZATIONAL ECONOMICS  
Prof. Florian Englmaier, LMU Munich  
12/2015-07/2016 Student Assistant at the SEMINAR FOR COMPARATIVE ECONOMICS,  
Prof. Monika Schnitzer, LMU Munich  
08/2014-12/2014 Intern at TNS INFRATEST, a market research company, Munich  
03/2013-05/2013 Student Assistant at FRAUNHOFER GESELLSCHAFT, a research organization,  
Munich

## PROGRAMMING SKILLS

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STATA, R, Matlab, Python

## LANGUAGES

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ENGLISH (fluent, C2), GERMAN (native), RUSSIAN (advanced, B2), FRENCH (basic, A2)

## REFERENCES

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Armin Schmutzler  
Professor of Economics  
Department of Economics  
University of Zurich  
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School of Management  
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