

Regina SEIBEL

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ACADEMIC APPOINTMENTS

Assistant Professor of Economic Analysis and Policy,
University of Toronto, Rotman School of Management
- 2024: Maternity Leave

07/2023 –

EDUCATION

08/2017-06/2023 Ph.D. in ECONOMICS, **University of Zurich**
09/2021-03/2022 Visiting Assistant in Research, **Yale University**, New Haven

10/2015-07/2017 M.Sc. in ECONOMICS, **Ludwig-Maximilians-Universität (LMU)**, Munich
08/2016-12/2016 Visiting Student, **University of California**, Berkeley

10/2013-07/2016 B.Sc. in ECONOMICS, **LMU**, Munich
10/2011-09/2015 B.Sc. in BUSINESS ADMINISTRATION, **LMU**, Munich
02/2014-07/2014 Visiting Student, **Monash University**, Melbourne

RESEARCH INTERESTS

Industrial Organization, Innovation, Competition Policy, Collusion, Auctions

PUBLICATIONS

Igor Letina, Armin Schmutzler and Regina Seibel, [Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies](#), *International Economic Review*, 2024, Vol. 65(2), pp. 591-622.

Matthias Fahn and Regina Seibel, [Present Bias in the Labor Market – When it Pays to be Naïve](#), *Games and Economic Behavior*, 2022, Vol. 135, pp. 144-167.

WORKING PAPERS

[The Cost of the Cold-Start Problem on Airbnb](#) *Submitted*
(with Florian Dendorfer)
[Collusion by Exclusion in Public Procurement](#) *Accepted at the AEJ: Microeconomics*
(with Samuel Skoda)
[Digital \(Killer?\) Acquisitions](#)
(with Florian Ederer and Tim Simcoe)
[What's in the Box? The Effect of Self-Preferencing on Amazon](#) *Submitted*
(with Florian Dendorfer)
[Amazon Entry on Amazon Marketplace](#)
(with Gregory Crawford, Matteo Courthoud & Simon Zuzek)
CEPR Discussion Paper 17531, please see the [Disclosure Statement](#)

TEACHING

	Instructor
Fall '23, '24, '25	Decision Making with Models and Data (<i>MBA</i>)
	Teaching Assistant
Fall 2019, 2020	Microeconomics for Research Students Part I (<i>1st year PhD</i>)
Sep 2018 - 2020	Math Camp: Probability Theory (<i>1st year PhD</i>)
Fall 2018 - 2020	Advanced Industrial Organization and Competition Policy (<i>Graduate Seminar</i>)

INVITED TALKS AND CONFERENCE PRESENTATIONS

(* COAUTHOR PRESENTATION, ** SCHEDULED)

2025	TSE Digital Economics Conference, Economics of Platforms Seminar (TSE), OCEA External Seminar (CMA UK), Rotman EAP Seminar, IIOC, Alpine IO Symposium, Northwestern Antitrust Conference**
2024	DICE Competition Policy Conference
2023	Aalto University, Toulouse School of Economics, Tilburg University, KU Leuven, IESE Business School, UPF, Boston Questrom, Rochester Simon, McGill University, Toronto Rotman, LSE, Stockholm School of Economics, IIOC*, CRESSE*, EARIE*
2022	CRESSE, EARIE, IIPF Linz*, Slovak Economics Association Meeting*, UC Berkeley "IO Student Workshop"*
2021	IIOC, CEPR/JIE School on Applied Industrial Organization, Swiss IO Day
2020	JKU Linz (Economics Research Seminar), EEA Virtual Conference, LMU (Innovation Brown Bag)

SCHOLARSHIPS, AWARDS AND GRANTS

07/2025	Social Sciences and Humanities Research Council - Insight Development Grant
11/2020	Mobility Fellowship by the Swiss National Science Foundation
10/2017	Alumni-Award for Young Economists, Department of Economics, LMU
08/2017	PhD Scholarship at the Department of Economics, University of Zurich
10/2013	Scholarship from the Max Weber-Program funded by the State of Bavaria
09/2012	Scholarship from the German Academic Scholarship Foundation ("Studienstiftung des deutschen Volkes")

REFEREING

Journal of Political Economy, American Economic Review, RAND Journal of Economics, The Economic Journal, Management Science, International Journal of Industrial Organization, Review of Industrial Organization, Journal of Urban Economics

PROGRAMMING SKILLS

STATA, R, Matlab, Python

OTHER

Languages English (fluent), German (native), Russian (conversational), French (basic)

Personal Born on April 11, 1991, in Sakar Chage, Turkmenistan