

Regina SEIBEL

CONTACT INFORMATION

Department of Economics
University of Zurich
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<https://reginaseibel.github.io/>

ACADEMIC APPOINTMENTS

University of Toronto, Rotman School of Management
Assistant Professor in the Economic Analysis and Policy Area (07/2023 – Present)

EDUCATION

08/2017-06/2023 Ph.D. in ECONOMICS, **University of Zurich**
09/2021-03/2022 Visiting Assistant in Research, **Yale University**, New Haven

10/2015-07/2017 M.Sc. in ECONOMICS, **Ludwig-Maximilians-Universität (LMU)**, Munich
08/2016-12/2016 Visiting Student, **University of California**, Berkeley

10/2013-07/2016 B.Sc. in ECONOMICS, **LMU**, Munich
10/2011-09/2015 B.Sc. in BUSINESS ADMINISTRATION, **LMU**, Munich
02/2014-07/2014 Visiting Student, **Monash University**, Melbourne

RESEARCH INTERESTS

Industrial Organization, Innovation, Competition Policy, Collusion, Auctions

PUBLICATIONS

Fahn, Matthias and Seibel, Regina, “[Present Bias in the Labor Market – When it Pays to be Naïve](#)”*text*, *Games and Economic Behavior*, 2022, Vol. 135, pp. 144-167.

WORKING PAPERS

[Collusion by Exclusion in Public Procurement](#) (JMP)
(with Samuel Skoda)
[Amazon Entry on Amazon Marketplace](#)
(with Gregory Crawford, Matteo Courthoud & Simon Zuzek)
CEPR Discussion Paper 17531, please see the [Disclosure Statement](#)
[Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies](#)
(with Igor Letina & Armin Schmutzler)

WORK IN PROGRESS

Social Learning and Market Structure: The Case of Airbnb
(with Matteo Courthoud and Florian Dendorfer)
Information is Power: Data Use for Platform-Owner Entry

TEACHING

| | Teaching Assistant |
|------------------|---|
| Fall 2019, 2020 | Microeconomics for Research Students Part I (<i>1st year PhD</i>) |
| Sep 2018 - 2020 | Math Camp: Probability Theory (<i>1st year PhD</i>) |
| Fall 2018 - 2020 | Advanced Industrial Organization and Competition Policy (<i>Graduate Seminar</i>) |

INVITED TALKS AND CONFERENCE PRESENTATIONS

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| 2022 | CRESSE, EARIE |
| 2021 | IIOC, CEPR/JIE School on Applied Industrial Organization, Swiss IO Day |
| 2020 | JKU Linz (Economics Research Seminar), EEA Virtual Conference, LMU (Innovation Brown Bag) |

SCHOLARSHIPS AND AWARDS

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| 11/2020 | Mobility Fellowship by the Swiss National Science Foundation |
| 10/2017 | Alumni-Award for Young Economists, Department of Economics, LMU |
| 08/2017 | PhD Scholarship at the Department of Economics, University of Zurich |
| 10/2013 | Scholarship from the Max Weber-Program funded by the State of Bavaria |
| 09/2012 | Scholarship from the German Academic Scholarship Foundation ("Studienstiftung des deutschen Volkes") |

REFEREEING

Journal of Political Economy, American Economic Review, RAND Journal of Economics, The Economic Journal, International Journal of Industrial Organization

PROGRAMMING SKILLS

STATA, R, Matlab, Python

REFERENCES

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|---|---|
| Armin Schmutzler Professor of Economics Department of Economics University of Zurich armin.schmutzler@econ.uzh.ch | Florian Ederer Associate Professor of Economics School of Management Yale University florian.ederer@yale.edu |
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Gregory Crawford
Professor of Economics
Department of Economics
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OTHER

Languages ENGLISH (fluent), GERMAN (native), RUSSIAN (conversational), FRENCH (basic)

Personal Born on April 11, 1991, in Sakar Chage, Turkmenistan