

# Regina SEIBEL

University of Toronto, Rotman School of Management  
105 St George Street, Toronto, ON M5S 3E6 Canada

Website: <https://reginaseibel.github.io/>

Email: [regina.seibel@rotman.utoronto.ca](mailto:regina.seibel@rotman.utoronto.ca)

## ACADEMIC APPOINTMENTS

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Assistant Professor of Economic Analysis and Policy,  
**University of Toronto, Rotman School of Management**  
- maternity leave in 2024

07/2023 –

## EDUCATION

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08/2017-06/2023 Ph.D. in ECONOMICS, **University of Zurich**  
09/2021-03/2022 Visiting Assistant in Research, **Yale University**, New Haven  
  
10/2015-07/2017 M.Sc. in ECONOMICS, **Ludwig-Maximilians-Universität (LMU)**, Munich  
08/2016-12/2016 Visiting Student, **University of California**, Berkeley  
  
10/2013-07/2016 B.Sc. in ECONOMICS, **LMU**, Munich  
10/2011-09/2015 B.Sc. in BUSINESS ADMINISTRATION, **LMU**, Munich  
02/2014-07/2014 Visiting Student, **Monash University**, Melbourne

## RESEARCH INTERESTS

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Industrial Organization, Innovation, Competition Policy, Collusion, Auctions

## PUBLICATIONS

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Igor Letina, Armin Schmutzler and Regina Seibel, [Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies](#), *International Economic Review*, 2024, <https://doi.org/10.1111/iere.12689>  
  
Matthias Fahn and Regina Seibel, [Present Bias in the Labor Market – When it Pays to be Naïve](#), *Games and Economic Behavior*, 2022, Vol. 135, pp. 144-167.

## WORKING PAPERS

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[Collusion by Exclusion in Public Procurement](#)  
(with Samuel Skoda)  
[Amazon Entry on Amazon Marketplace](#)  
(with Gregory Crawford, Matteo Courthoud & Simon Zuzek)  
*CEPR Discussion Paper 17531*, please see the [Disclosure Statement](#)  
[The Cost of the Cold-Start Problem on Airbnb](#)  
(with Florian Dendorfer)

## TEACHING

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	<b>Instructor</b>
Fall 2023, 2024	Decision Making with Models and Data ( <i>MBA</i> )
	<b>Teaching Assistant</b>
Fall 2019, 2020	Microeconomics for Research Students Part I ( <i>1st year PhD</i> )
Sep 2018 - 2020	Math Camp: Probability Theory ( <i>1st year PhD</i> )
Fall 2018 - 2020	Advanced Industrial Organization and Competition Policy ( <i>Graduate Seminar</i> )

## INVITED TALKS AND CONFERENCE PRESENTATIONS (\* COAUTHOR PRESENTATION)

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- 2023 Aalto University, Toulouse School of Economics, Tilburg University, KU Leuven, IESE Business School, UPF, Boston Questrom, Rochester Simon, McGill University, Toronto Rotman, LSE, Stockholm School of Economics, IIOC\*, CRESSE\*, EARIE\*
- 2022 CRESSE, EARIE, IIPF Linz\*, Slovak Economics Association Meeting\*, UC Berkeley "IO Student Workshop"
- 2021 IIOC, CEPR/JIE School on Applied Industrial Organization, Swiss IO Day
- 2020 JKU Linz (Economics Research Seminar), EEA Virtual Conference, LMU (Innovation Brown Bag)

## SCHOLARSHIPS AND AWARDS

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- 11/2020 Mobility Fellowship by the Swiss National Science Foundation
- 10/2017 Alumni-Award for Young Economists, Department of Economics, LMU
- 08/2017 PhD Scholarship at the Department of Economics, University of Zurich
- 10/2013 Scholarship from the Max Weber-Program funded by the State of Bavaria
- 09/2012 Scholarship from the German Academic Scholarship Foundation ("Studienstiftung des deutschen Volkes")

## REFEREEING

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Journal of Political Economy, American Economic Review, RAND Journal of Economics, The Economic Journal, Management Science, International Journal of Industrial Organization, Review of Industrial Organization, Journal of Urban Economics

## PROGRAMMING SKILLS

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STATA, R, Matlab, Python

## OTHER

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Languages English (fluent), German (native), Russian (conversational), French (basic)

Personal Born on April 11, 1991, in Sakar Chage, Turkmenistan