

# Regina SEIBEL

## CONTACT INFORMATION

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Department of Economics  
University of Zurich  
Blümlisalpstr. 10  
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<https://reginaseibel.github.io/>

## ACADEMIC APPOINTMENTS

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**University of Toronto, Rotman School of Management**  
Assistant Professor in the Economic Analysis and Policy Area, 07/2023 –

## EDUCATION

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08/2017-06/2023 Ph.D. in ECONOMICS, **University of Zurich**  
09/2021-03/2022 Visiting Assistant in Research, **Yale University**, New Haven  
  
10/2015-07/2017 M.Sc. in ECONOMICS, **Ludwig-Maximilians-Universität (LMU)**, Munich  
08/2016-12/2016 Visiting Student, **University of California**, Berkeley  
  
10/2013-07/2016 B.Sc. in ECONOMICS, **LMU**, Munich  
10/2011-09/2015 B.Sc. in BUSINESS ADMINISTRATION, **LMU**, Munich  
02/2014-07/2014 Visiting Student, **Monash University**, Melbourne

## RESEARCH INTERESTS

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Industrial Organization, Innovation, Competition Policy, Collusion, Auctions

## PUBLICATIONS

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Fahn, Matthias and Seibel, Regina, “[Present Bias in the Labor Market – When it Pays to be Naïve](#)”*text*, *Games and Economic Behavior*, 2022, Vol. 135, pp. 144-167.

## WORKING PAPERS

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[Collusion by Exclusion in Public Procurement](#) (JMP)  
(with Samuel Skoda)  
[Amazon Entry on Amazon Marketplace](#)  
(with Gregory Crawford, Matteo Courthoud & Simon Zuzek)  
*CEPR Discussion Paper 17531*, please see the [Disclosure Statement](#)  
[Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies](#)  
(with Igor Letina & Armin Schmutzler)

## WORK IN PROGRESS

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Social Learning and Market Structure: The Case of Airbnb  
(with Matteo Courthoud and Florian Dendorfer)  
Information is Power: Data Use for Platform-Owner Entry

## TEACHING

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	Teaching Assistant
Fall 2019, 2020	Microeconomics for Research Students Part I ( <i>1st year PhD</i> )
Sep 2018 - 2020	Math Camp: Probability Theory ( <i>1st year PhD</i> )
Fall 2018 - 2020	Advanced Industrial Organization and Competition Policy ( <i>Graduate Seminar</i> )

## INVITED TALKS AND CONFERENCE PRESENTATIONS

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2022	CRESSE, EARIE
2021	IIOC, CEPR/JIE School on Applied Industrial Organization, Swiss IO Day
2020	JKU Linz (Economics Research Seminar), EEA Virtual Conference, LMU (Innovation Brown Bag)

## SCHOLARSHIPS AND AWARDS

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11/2020	Mobility Fellowship by the Swiss National Science Foundation
10/2017	Alumni-Award for Young Economists, Department of Economics, LMU
08/2017	PhD Scholarship at the Department of Economics, University of Zurich
10/2013	Scholarship from the Max Weber-Program funded by the State of Bavaria
09/2012	Scholarship from the German Academic Scholarship Foundation ("Studienstiftung des deutschen Volkes")

## REFEREEING

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Journal of Political Economy, American Economic Review, RAND Journal of Economics, The Economic Journal, International Journal of Industrial Organization

## PROGRAMMING SKILLS

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STATA, R, Matlab, Python

## REFERENCES

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Armin Schmutzler Professor of Economics Department of Economics University of Zurich <a href="mailto:armin.schmutzler@econ.uzh.ch">armin.schmutzler@econ.uzh.ch</a>	Florian Ederer Associate Professor of Economics School of Management Yale University <a href="mailto:florian.ederer@yale.edu">florian.ederer@yale.edu</a>
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Gregory Crawford  
Professor of Economics  
Department of Economics  
University of Zurich  
[gregory.crawford@econ.uzh.ch](mailto:gregory.crawford@econ.uzh.ch)

## OTHER

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Languages    ENGLISH (fluent), GERMAN (native), RUSSIAN (conversational), FRENCH (basic)

Personal      Born on April 11, 1991, in Sakar Chage, Turkmenistan