

# Regina SEIBEL

## CONTACT INFORMATION

---

Rotman School of Management  
University of Toronto  
105 St George Street  
Toronto, ON M5S 3E6

[regina.seibel@rotman.utoronto.ca](mailto:regina.seibel@rotman.utoronto.ca)  
<https://reginaseibel.github.io/>

## ACADEMIC APPOINTMENTS

---

**University of Toronto, Rotman School of Management**

Assistant Professor in the Economic Analysis and Policy Area, 07/2023 –

## EDUCATION

---

08/2017-06/2023 Ph.D. in ECONOMICS, **University of Zurich**  
09/2021-03/2022 Visiting Assistant in Research, **Yale University**, New Haven  
  
10/2015-07/2017 M.Sc. in ECONOMICS, **Ludwig-Maximilians-Universität (LMU)**, Munich  
08/2016-12/2016 Visiting Student, **University of California**, Berkeley  
  
10/2013-07/2016 B.Sc. in ECONOMICS, **LMU**, Munich  
10/2011-09/2015 B.Sc. in BUSINESS ADMINISTRATION, **LMU**, Munich  
02/2014-07/2014 Visiting Student, **Monash University**, Melbourne

## RESEARCH INTERESTS

---

Industrial Organization, Innovation, Competition Policy, Collusion, Auctions

## PUBLICATIONS

---

Fahn, Matthias and Seibel, Regina, “[Present Bias in the Labor Market – When it Pays to be Naïve](#)”*text*, *Games and Economic Behavior*, 2022, Vol. 135, pp. 144-167.

## WORKING PAPERS

---

[Collusion by Exclusion in Public Procurement](#) (JMP)  
(with Samuel Skoda)  
[Amazon Entry on Amazon Marketplace](#)  
(with Gregory Crawford, Matteo Courthoud & Simon Zuzek)  
*CEPR Discussion Paper 17531*, please see the [Disclosure Statement](#)  
[Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies](#)  
(with Igor Letina & Armin Schmutzler)

## WORK IN PROGRESS

---

Social Learning and Market Structure: The Case of Airbnb  
(with Matteo Courthoud and Florian Dendorfer)  
Information is Power: Data Use for Platform-Owner Entry

## TEACHING

---

**Teaching Assistant**  
Fall 2019, 2020 Microeconomics for Research Students Part I (*1st year PhD*)  
Sep 2018 - 2020 Math Camp: Probability Theory (*1st year PhD*)  
Fall 2018 - 2020 Advanced Industrial Organization and Competition Policy (*Graduate Seminar*)

## INVITED TALKS AND CONFERENCE PRESENTATIONS

---

2022 CRESSE, EARIE  
2021 IIOC, CEPR/JIE School on Applied Industrial Organization, Swiss IO Day  
2020 JKU Linz (Economics Research Seminar), EEA Virtual Conference,  
LMU (Innovation Brown Bag)

## SCHOLARSHIPS AND AWARDS

---

11/2020 Mobility Fellowship by the Swiss National Science Foundation  
10/2017 Alumni-Award for Young Economists, Department of Economics, LMU  
08/2017 PhD Scholarship at the Department of Economics, University of Zurich  
10/2013 Scholarship from the Max Weber-Program funded by the State of Bavaria  
09/2012 Scholarship from the German Academic Scholarship Foundation  
("Studienstiftung des deutschen Volkes")

## REFEREEING

---

Journal of Political Economy, American Economic Review, RAND Journal of Economics,  
The Economic Journal, International Journal of Industrial Organization

## PROGRAMMING SKILLS

---

STATA, R, Matlab, Python

## REFERENCES

---

Armin Schmutzler  
Professor of Economics  
Department of Economics  
University of Zurich  
[armin.schmutzler@econ.uzh.ch](mailto:armin.schmutzler@econ.uzh.ch)

Florian Ederer  
Associate Professor of Economics  
School of Management  
Yale University  
[florian.ederer@yale.edu](mailto:florian.ederer@yale.edu)

Gregory Crawford  
Professor of Economics  
Department of Economics  
University of Zurich  
[gregory.crawford@econ.uzh.ch](mailto:gregory.crawford@econ.uzh.ch)

## OTHER

---

Languages ENGLISH (fluent), GERMAN (native), RUSSIAN (conversational), FRENCH (basic)

Personal Born on April 11, 1991, in Sakar Chage, Turkmenistan