

Regina SEIBEL

University of Toronto, Rotman School of Management
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ACADEMIC APPOINTMENTS

Assistant Professor of Economic Analysis and Policy,
University of Toronto, Rotman School of Management

07/2023 –

EDUCATION

08/2017-06/2023 Ph.D. in ECONOMICS, **University of Zurich**
09/2021-03/2022 Visiting Assistant in Research, **Yale University**, New Haven

10/2015-07/2017 M.Sc. in ECONOMICS, **Ludwig-Maximilians-Universität (LMU)**, Munich
08/2016-12/2016 Visiting Student, **University of California**, Berkeley

10/2013-07/2016 B.Sc. in ECONOMICS, **LMU**, Munich
10/2011-09/2015 B.Sc. in BUSINESS ADMINISTRATION, **LMU**, Munich
02/2014-07/2014 Visiting Student, **Monash University**, Melbourne

RESEARCH INTERESTS

Industrial Organization, Innovation, Competition Policy, Collusion, Auctions

PUBLICATIONS

Fahn, Matthias and Seibel, Regina, [Present Bias in the Labor Market – When it Pays to be Naïve](#), *Games and Economic Behavior*, 2022, Vol. 135, pp. 144-167.

WORKING PAPERS

[Collusion by Exclusion in Public Procurement](#) (JMP)
(with Samuel Skoda)
[Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies](#)
(with Igor Letina & Armin Schmutzler, R&R at IER)
[Amazon Entry on Amazon Marketplace](#)
(with Gregory Crawford, Matteo Courthoud & Simon Zuzek)
CEPR Discussion Paper 17531, please see the [Disclosure Statement](#)

WORK IN PROGRESS

Social Learning and Market Structure: The Case of Airbnb
(with Matteo Courthoud and Florian Dendorfer)
Information is Power: Data Use for Platform-Owner Entry

TEACHING

	Instructor
Fall 2023	Decision Making with Models and Data (<i>MBA</i>)
	Teaching Assistant
Fall 2019, 2020	Microeconomics for Research Students Part I (<i>1st year PhD</i>)
Sep 2018 - 2020	Math Camp: Probability Theory (<i>1st year PhD</i>)
Fall 2018 - 2020	Advanced Industrial Organization and Competition Policy (<i>Graduate Seminar</i>)

INVITED TALKS AND CONFERENCE PRESENTATIONS (* COAUTHOR PRESENTATION)

2023	Aalto University, Toulouse School of Economics, Tilburg University, KU Leuven, IESE Business School, UPF, Boston Questrom, Rochester Simon, McGill University, Toronto Rotman, LSE, Stockholm School of Economics, IIOC*, CRESSE*, EARIE*
2022	CRESSE, EARIE, IIPF Linz*, Slovak Economics Association Meeting*, UC Berkeley "IO Student Workshop"*
2021	IIOC, CEPR/JIE School on Applied Industrial Organization, Swiss IO Day
2020	JKU Linz (Economics Research Seminar), EEA Virtual Conference, LMU (Innovation Brown Bag)

SCHOLARSHIPS AND AWARDS

11/2020	Mobility Fellowship by the Swiss National Science Foundation
10/2017	Alumni-Award for Young Economists, Department of Economics, LMU
08/2017	PhD Scholarship at the Department of Economics, University of Zurich
10/2013	Scholarship from the Max Weber-Program funded by the State of Bavaria
09/2012	Scholarship from the German Academic Scholarship Foundation ("Studienstiftung des deutschen Volkes")

REFEREEING

Journal of Political Economy, American Economic Review, RAND Journal of Economics, The Economic Journal, International Journal of Industrial Organization

PROGRAMMING SKILLS

STATA, R, Matlab, Python

REFERENCES

Armin Schmutzler Professor of Economics Department of Economics University of Zurich armin.schmutzler@econ.uzh.ch	Florian Ederer Allen and Kelli Questrom Professor in Markets, Public Policy & Law Questrom School of Business Boston University ederer@bu.edu	Gregory Crawford Professor of Economics Department of Economics University of Zurich gregory.crawford@econ.uzh.ch
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OTHER

Languages English (fluent), German (native), Russian (conversational), French (basic)

Personal Born on April 11, 1991, in Sakar Chage, Turkmenistan