Reinhold Kesler May 2024

Contact University of Zurich

Information Department of Business Administration

Plattenstrasse 14

CH-8032 Zurich Switzerland

+41 044 634 21 10

reinhold.kesler@business.uzh.ch

www.rkesler.com@reinholdkesler

RESEARCH INTERESTS Digitization, Marketing & Innovation, Competition Policy & Regulation

RESEARCH University of Zurich, Zurich, Switzerland

EXPERIENCE Senior Research Associate, Department: Business Administration July, 2019 - present

**ZEW**, Mannheim, Germany

Researcher, Department: Digital Economy September, 2015 - June, 2019

University of Mannheim, Mannheim, Germany

Researcher, Department: Economics May, 2017 - August, 2017

**ZEW**, Mannheim, Germany

Research Assistant, Department: Digital Economy July, 2011 - August, 2015

EDUCATION University of Zurich, Zurich, Switzerland

PhD, Management & Economics (summa cum laude)

July, 2019

University of Mannheim, Mannheim, Germany

MSc, Economics
August, 2015
BSc, Economics
August, 2013

Publications

Cure, M., Hunold, M., Kesler, R., Larrieu, T., and U. Laitenberger (2022), Vertical Integration of Platforms and Product Prominence, *Quantitative Marketing and Economics*, 20, 353–395.

Bertschek, I., and R. Kesler (2022), Let the User Speak: Is Feedback on Facebook a Source of Firms' Innovation?, *Information Economics and Policy*, 60, 100991.

 A summary is available as: Bertschek, I., and R. Kesler (2017), Does Engaging with Customers on Facebook Lead to Better Product Ideas?, Harvard Business Review, October.

Affeldt, P., and R. Kesler (2021), Big Tech Acquisitions – Towards Empirical Evidence, *Journal of European Competition Law & Practice*, 21(6), 471-478.

Hunold, M., Kesler, R., and U. Laitenberger (2020), Rankings of Online Travel Agents, Channel Pricing, and Consumer Protection, *Marketing Science*, 39(1), 92-116.

Hunold, M., Kesler, R., Laitenberger, U., and F. Schlütter (2018), Evaluation of Best Price Clauses in Online Hotel Bookings, *International Journal of Industrial Organization*, 61, 542-571.

Under Review

Kaiser, U., Kesler, R., and M. Reisinger (2023), The Interplay Between Product Variety and Customer Satisfaction: Theory and Evidence. *Revise and Resubmit at Management Science*.

Janssen, R., Kesler, R., Kummer, M., and J. Waldfogel (2023), GDPR and the Lost Generation of Innovative Apps. Reject and Resubmit at American Economic Journal: Economic Policy.

Kesler, R. (2023), The Impact of Apple's App Tracking Transparency on App Monetization. Reject and Resubmit at Management Science.

Working Papers	Kesler, R., Kraft, L., Skiera, B., and T. Koschella (2024), Existence, Antecedents and Consequence of Non-Compliance in Mobile App Markets, mimeo.				
	Kesler, R., Kummer, M., and P. Schulte (2021), Competition dence from the Mobile App Industry, ZEW Discussion Paper I – An abridged version is available as: Kesler, R., Kummer, M., and P. Online Markets: Evidence from the Mobile App Industry, Academy of	No. 19-064. Schulte (2020), Competition and Pr	ivacy in		
Work in Progress	Zac, A., Kesler, R., Peukert, C., and S. Tomkins, Welfare Effects of Sustainability Information in E-Commerce.				
Awards and Grants	E4S Center Bridge Funding: 'Welfare Effects of Sustainability	Information in E-Commerce'	2023		
	Academy of Management Best Paper Proceedings & Technology and Innovation Management Division Best Paper	Finalist	2020		
	Award for Best Paper at ZEW in 2018/2019 (EUR 5,000, ZEW Sponsors' Association) 201				
	SEEK Grant 'Balancing Privacy and Innovation: The Impact of the EU-GDPR on the Online Market for Mobile Applications' (PI, State of Baden-Württemberg)				
	Award for Presentation at International Conferences (EUR 500, Verein für Socialpolitik) 2017				
	Nominee for the DRUID2017 Best Paper Award				
	'Future of the Working World' Award for Best Master Thesis (EUR 2,000, Volksbank Weinheim)		2016		
Media Coverage	Mentions in Business Insider, Focus, Frankfurter Allgemeine Zeitung, Guardian, Rheinische Post, SPIEGEL Online, Der Standard, Stern, Süddeutsche Zeitung, Tagesspiegel, Tagesschau, Welt, Wirtschaftswoche Interviews with euractiv, Handelsblatt, Les Jours, Neue Zürcher Zeitung, Saarbrücker Zeitung, WIRED, German radio stations (DLF, MDR, NDR, SWR, WDR) and television (ZDF)				
Organization of Events	Virtual Digital Economy (VIDE) Seminar (Co-Organizer)	March, 2020 - p	resent		
	UZH Media & Digitization Meeting	October	, 2019		
	20th ZEW Summer Workshop for Young Economists: 'Digitized Economy and Novel Research Methods'	${f July}$	, 2018		
RESEARCH STAYS	Georgia Institute of Technology, Atlanta, USA	February, 2018 - March	, 2018		
	University of Zurich, Zurich, Switzerland	November	, 2017		
Refereeing	Economics of Innovation and New Technology; Information Economics and Policy; ICIS 2019, 2020, & 2022; International Journal of Industrial Organization; Journal on Computing; Journal of Industry,				

Affeldt, P., and R. Kesler (2023), Competitors' Reactions to Big Tech Acquisitions: Evidence from

Mobile Apps. Revise and Resubmit at International Journal of Industrial Organization.

Competition and Trade; Journal of Political Economy; Management Science; Review of Network

Economics

Conferences, Workshops, and Seminars	HEC Lausanne, Switzerland; Digital Economy Workshop, Netherlands; Pan-Asian Digital Economy Seminar, Virtual; Centre for Competition Economics Seminar, Virtual; CNIL Privacy Research Day, France			
	Digital Economy Workshop, Switzerland; MaCCI Annual C Annual Conference, Denmark; CEPR Competition Policy F Frankfurt School of Finance & Management, Germany	* * *	}	
	University of Siegen, Germany; Rotterdam School of Manage Brown Bag Seminar, Virtual; 20th ZEW Conference on the Goethe University, Germany; University of Basel, Switzerland	Economics of ICT, Germany;	}	
	DELabUW DEEcon Seminar, Virtual; 19th ZEW Conference Virtual; 19th Annual IIOC, Virtual; DIGECON2021, Virtual	ee on the Economics of ICT, 2021	-	
	VIDE Brown Bag Seminar, Virtual; Lunch Seminar CERNA MINES ParisTech, Virtual; Paris Seminar on the Economics of Digitization, Virtual; 80th Annual Meeting of the AOM, Virtual; DIGECON2020, Israel; Workshop on Digitalization in Economics and Management, Germany; TU Darmstadt, Germany			
	UZH Media & Digitization Meeting, Switzerland; Digital Economy Workshop, Portugal 2019			
	10th Paris Conference on Digital Economics, France; Workshop on Platforms & E- 2018 Commerce, France; DIW IO Brown Bag Seminar, Germany			
	MaCCI Competition and Regulation Day, Germany; University of Zurich Researand Data Workshop, Switzerland; TILEC Workshop on Economic Governardriven Markets, Netherlands; Annual Conference of the Verein für Socialpoli 44th EARIE Annual Conference, Netherlands; 19th ZEW Summer Workshoe Economists, Germany; DRUID2017 Conference, USA; 15th Annual IIOC, USC Conference Paris, France		7	
	Annual Conference of the Verein für Socialpolitik, Germany; ence, Portugal; MaCCI Workshop Economics of ICT, German		;	
TEACHING EXPERIENCE	University of Zurich, Zurich, Switzerland Teaching Assistant, Economics of Innovation (Master) Teaching Assistant, Business Administration III (Bachelor) Organisation, Data Crawling for Research (Master & PhD)	February, 2020 - present September, 2019 - present September, 2019 - January, 2020	t	
	<b>HEC Lausanne</b> , Lausanne, Switzerland Guest Lecturer, Strategy in Digital Markets (Master)	October, 2021 & 2022	2	
	University of Giessen, Giessen, Germany Lecturer, Economics of Digitalisation (Master)	October, 2018 - March, 2020	)	
	<b>ZEW</b> , Mannheim, Germany <i>Teaching Assistant</i> , Advanced Microeconomics (PhD)	February, 2018 - July, 2018	3	
	University of Mannheim, Mannheim, Germany Lecturer, Seminar in Internet Economics (Bachelor)	May, 2017 - August, 2017	7	
TEACHING	University of Zurich, Zurich, Switzerland  Continuing Education, Début Course in University Teaching	Santambar 2010		

September, 2019

Continuing Education, Début Course in University Teaching

 ${\rm Skills}$ 

Poli	CY	Advice
AND	Λр	TICI EC

Interview on the Impact of Indian's Digital Competition Law on Consumers, India

2024

2022

R. Kesler (2022), Digital Platforms Implement Privacy-Centric Policies: What Does it Mean for Competition?, *CPI Antitrust Chronicle*, December 2022.

Contributions to the data economy chapter of the Annual Report 2021 by the German **2021** Council of Economic Experts, Germany

Presentation at 'Midi de la Concurrence' by the Luxembourg Competition Council, Luxembourg bourg

Interview on a regulatory impact assessment for the Swiss State Secretariat for Economic Affairs (SECO), Switzerland

Deliverable for the project 'Investments in New Forms of Knowledge-Based Capital' funded by the Federal Ministry of Education and Research of Germany: Breithaupt, P., Kesler, R., Niebel, T., and C. Rammer (2020), Intangible Capital Indicators Based on Web Scraping of Social Media, ZEW Discussion Paper No. 20-046.

Presentations within 'Leibniz im Bundestag' initiative, Berlin, Germany

2019

Presentation at 'Ökonomenkreis' by the Bundeskartellamt, Bonn, Germany

2018

Berger, M., Bertschek, I., Briglauer, W., Dutt, V., Gehrke, B., Heinemann, F., Kesler, R., Krieger, B., Lubczyk, M., Rammer, C., Trunschke, M., Murmann, S., and I. Weilage (2018), Structural Reform in Germany 2013-2017, European Commission, DG GROW, Brussels, Belgium.

Bertschek, I., Briglauer, W., Erdsiek, D., Kesler, R., and T. Niebel (2018), Metastudie zur Bestandsaufnahme des Digitalen Ökosystems NRW, Ministerium für Wirtschaft, Innovation, Digitalisierung und Energie des Landes Nordrhein-Westfalen, Mannheim, Germany.

Bertschek, I., Kesler, R., Laitenberger, U., Ecorys, Kantar TNS Nederland, and WIFO (2017), Business-to-Business Relations in the Online Platform Environment, European Commission, DG GROW, Brussels, Belgium.

Deliverable for the fellowship 'Program on Economics & Privacy' of co-author Michael Kummer funded by the George Mason University: Kesler, R., Kummer, M., and P. Schulte (2017), Mobile Applications and Access to Private Data: The Supply Side of the Android Ecosystem, ZEW Discussion Paper No. 17-075.

Bertschek, I., Erdsiek, D., Kesler, R., Niebel, T., and F. Rasel (2017), Metastudie: Chancen und Herausforderungen der Digitalisierung in Baden-Württemberg, Ministerium für Wissenschaft, Forschung und Kunst Baden-Württemberg, Mannheim, Germany.

Bertschek, I., Briglauer, W., Hüschelrath, K., Krämer, J., Frübing, S., Kesler, R., and M. Saam (2016), Metastudie zum Fachdialog Ordnungsrahmen für die Digitale Wirtschaft, BMWi, Berlin, Germany.

Bertschek, I., Briglauer, W., Fuest, C., Kesler, R., Ohnemus, J., and C. Rammer (2016), Innovationspolitik in Deutschland: Maßnahmen für mehr Innovationen im Zeitalter der Digitalisierung, Mannheim, Germany.

Affiliations

Junior Research Associate, ZEW Mannheim, Germany

May, 2020 - present

Personal Information Born 1989 in Kyrgyzstan, German citizenship, 1 child (born 2021)