Reinhold Kesler October 2024

CONTACT Düsseldorf Institute for Competition Economics (DICE)

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RESEARCH Interests Digitization, Competition Policy & Regulation, Marketing & Innovation

EXPERIENCE Heinrich Heine University Düsseldorf, Düsseldorf, Germany

Assistant Professor of Economics October, 2024 - present

University of Zurich, Zurich, Switzerland

Senior Research Associate July, 2019 - September, 2024

ZEW, Mannheim, Germany

Researcher September, 2015 - June, 2019
Research Assistant July, 2011 - August, 2015

University of Mannheim, Mannheim, Germany

Researcher May, 2017 - August, 2017

EDUCATION University of Zurich, Zurich, Switzerland

PhD, Management & Economics (summa cum laude)

July, 2019

University of Mannheim, Mannheim, Germany

MSc, Economics
August, 2015
BSc, Economics
August, 2013

PUBLICATIONS

Cure, M., Hunold, M., Kesler, R., Larrieu, T., and U. Laitenberger (2022), Vertical Integration of Platforms and Product Prominence, *Quantitative Marketing and Economics*, 20, 353–395.

Bertschek, I., and R. Kesler (2022), Let the User Speak: Is Feedback on Facebook a Source of Firms' Innovation?, *Information Economics and Policy*, 60, 100991.

 A summary is available as: Bertschek, I., and R. Kesler (2017), Does Engaging with Customers on Facebook Lead to Better Product Ideas?, Harvard Business Review, October.

Affeldt, P., and R. Kesler (2021), Big Tech Acquisitions – Towards Empirical Evidence, *Journal of European Competition Law & Practice*, 21(6), 471-478.

Hunold, M., Kesler, R., and U. Laitenberger (2020), Rankings of Online Travel Agents, Channel Pricing, and Consumer Protection, *Marketing Science*, 39(1), 92-116.

Hunold, M., Kesler, R., Laitenberger, U., and F. Schlütter (2018), Evaluation of Best Price Clauses in Online Hotel Bookings, *International Journal of Industrial Organization*, 61, 542-571.

Under Review

Kaiser, U., Kesler, R., and M. Reisinger (2024), The Interplay Between Product Variety and Customer Retention: Theory and Evidence. Revise and Resubmit at Management Science.

Janssen, R., Kesler, R., Kummer, M., and J. Waldfogel (2023), GDPR and the Lost Generation of Innovative Apps. Reject and Resubmit at American Economic Journal: Economic Policy.

Kesler, R. (2023), The Impact of Apple's App Tracking Transparency on App Monetization. Reject and Resubmit at Management Science. Affeldt, P., and R. Kesler (2023), Competitors' Reactions to Big Tech Acquisitions: Evidence from Mobile Apps. Revise and Resubmit at International Journal of Industrial Organization. Kesler, R., Kraft, L., Skiera, B., and T. Koschella (2024), Existence, Antecedents and Consequences of Non-Compliance in Mobile App Markets, available at: https://papers.ssrn.com/sol3/papers. cfm?abstract_id=4871225. Kesler, R., Kummer, M., and P. Schulte (2021), Competition and Privacy in Online Markets: Evidence from the Mobile App Industry, ZEW Discussion Paper No. 19-064. An abridged version is available as: Kesler, R., Kummer, M., and P. Schulte (2020), Competition and Privacy in Online Markets: Evidence from the Mobile App Industry, Academy of Management Proceedings, 2020(1), 20978. Arnorsson, S., Bechtold, S., Kesler, R., Lancieri, F., Peukert, C., and A. Zac, The Shrinking Shelf? DSA, DMA, and the Amazon Marketplace. E4S Center Bridge Funding: 'Welfare Effects of Sustainability Information in E-Commerce' 2023 Academy of Management Best Paper Proceedings & 2020 Technology and Innovation Management Division Best Paper Finalist Award for Best Paper at ZEW in 2018/2019 (EUR 5,000, ZEW Sponsors' Association) 2019 SEEK Grant 'Balancing Privacy and Innovation: The Impact of the EU-GDPR on the 2018 Online Market for Mobile Applications' (PI, State of Baden-Württemberg) Award for Presentation at International Conferences (EUR 500, Verein für Socialpolitik) 2017 Nominee for the DRUID2017 Best Paper Award 'Future of the Working World' Award for Best Master Thesis 2016 (EUR 2,000, Volksbank Weinheim) Mentions in Business Insider, Focus, Frankfurter Allgemeine Zeitung, Guardian, Rheinische Post, Media Coverage SPIEGEL Online, Der Standard, Stern, Süddeutsche Zeitung, Tagesspiegel, Tagesschau, Welt, Wirtschaftswoche Interviews with euractiv, Handelsblatt, Les Jours, Neue Zürcher Zeitung, Saarbrücker Zeitung, WIRED, German radio stations (DLF, MDR, NDR, SWR, WDR) and television (ZDF) Virtual Digital Economy (VIDE) Seminar (Co-Organizer) Organization of March, 2020 - July, 2023 UZH Media & Digitization Meeting October, 2019

Research Stays Georgia Institute of Technology, Atlanta, USA

Working

Work in

Progress

Grants

EVENTS

AWARDS AND

Papers

February, 2018 - March, 2018

University of Zurich, Zurich, Switzerland

20th ZEW Summer Workshop for Young Economists:

'Digitized Economy and Novel Research Methods'

November, 2017

July, 2018

Refereeing	Economics of Innovation and New Technology; Information Economics and Policy; ICIS 2019, 2022 & 2024; International Journal of Industrial Organization; Journal on Computing; Journal of Industry, Competition and Trade; Journal of Political Economy; Management Science; Reviewski Economics	nal of
Conferences, Workshops, and Seminars	HEC Lausanne, Switzerland; Digital Economy Workshop, Netherlands; Pan-Asian Digital Economy Seminar, Virtual; Centre for Competition Economics Seminar, Virtual; CNIL Privacy Research Day, France; MaCCI/JRC Workshop on Digital Economics, Germany	2024
	Digital Economy Workshop, Switzerland; MaCCI Annual Conference, Germany; EMAC Annual Conference, Denmark; CEPR Competition Policy RPN & LBS Workshop, UK; Frankfurt School of Finance & Management, Germany	2023
	University of Siegen, Germany; Rotterdam School of Management, Netherlands; DIW IO Brown Bag Seminar, Virtual; 20th ZEW Conference on the Economics of ICT, Germany; Goethe University, Germany; University of Basel, Switzerland	2022
	DELabUW DEEcon Seminar, Virtual; 19th ZEW Conference on the Economics of ICT, Virtual; 19th Annual IIOC, Virtual; Digital Economy Workshop, Virtual	2021
	VIDE Brown Bag Seminar, Virtual; Lunch Seminar CERNA MINES ParisTech, Virtual; Paris Seminar on the Economics of Digitization, Virtual; 80th Annual Meeting of the AOM, Virtual; Digital Economy Workshop, Israel; Workshop on Digitalization in Economics and Management, Germany; TU Darmstadt, Germany	2020
	UZH Media & Digitization Meeting, Switzerland; Digital Economy Workshop, Portugal	2019
	10th Paris Conference on Digital Economics, France; Workshop on Platforms & E-Commerce, France; DIW IO Brown Bag Seminar, Germany	2018
	MaCCI Competition and Regulation Day, Germany; UZH Research Seminar and Data Workshop, Switzerland; TILEC Workshop on Economic Governance of Data-driven Markets, Netherlands; Annual Conference of the VfS, Austria; 44th EARIE Annual Conference, Netherlands; 19th ZEW Summer Workshop for Young Economists, Germany; DRUID2017 Conference, USA; 15th Annual IIOC, USA; 9th ICT Conference Paris, France	2017
	Annual Conference of the VfS, Germany; 43rd EARIE Annual Conference, Portugal; MaCCI Workshop Economics of ICT, Germany	2016
TEACHING EXPERIENCE	University of Zurich, Zurich, Switzerland Teaching Assistant, Business Administration III (Bachelor) Teaching Assistant, Economics of Innovation (Master) September, 2019 - February Teaching Assistant, Economics of Innovation (Master)	
	HEC Lausanne, Lausanne, Switzerland Guest Lecturer, Strategy in Digital Markets (Master) October, 2021, 2022 &	2024
	University of Giessen, Giessen, Germany Lecturer, Economics of Digitalisation (Master) October, 2018 - March,	2020
	ZEW, Mannheim, Germany	2010

Teaching Assistant, Advanced Microeconomics (PhD)

University of Mannheim, Mannheim, Germany *Lecturer*, Seminar in Internet Economics (Bachelor)

February, 2018 - July, 2018

May, 2017 - August, 2017

Poli	CY	Advice
AND	Λр	TICI EC

Interview on the Impact of Indian's Digital Competition Law on Consumers, India

2024

2022

R. Kesler (2022), Digital Platforms Implement Privacy-Centric Policies: What Does it Mean for Competition?, *CPI Antitrust Chronicle*, December 2022.

Contributions to the data economy chapter of the Annual Report 2021 by the German **2021** Council of Economic Experts, Germany

Presentation at 'Midi de la Concurrence' by the Luxembourg Competition Council, Luxembourg bourg

Interview on a regulatory impact assessment for the Swiss State Secretariat for Economic Affairs (SECO), Switzerland

Deliverable for the project 'Investments in New Forms of Knowledge-Based Capital' funded by the Federal Ministry of Education and Research of Germany: Breithaupt, P., Kesler, R., Niebel, T., and C. Rammer (2020), Intangible Capital Indicators Based on Web Scraping of Social Media, ZEW Discussion Paper No. 20-046.

Presentations within 'Leibniz im Bundestag' initiative, Berlin, Germany

2019

Presentation at 'Ökonomenkreis' by the Bundeskartellamt, Bonn, Germany

2018

Berger, M., Bertschek, I., Briglauer, W., Dutt, V., Gehrke, B., Heinemann, F., Kesler, R., Krieger, B., Lubczyk, M., Rammer, C., Trunschke, M., Murmann, S., and I. Weilage (2018), Structural Reform in Germany 2013-2017, European Commission, DG GROW, Brussels, Belgium.

Bertschek, I., Briglauer, W., Erdsiek, D., Kesler, R., and T. Niebel (2018), Metastudie zur Bestandsaufnahme des Digitalen Ökosystems NRW, Ministerium für Wirtschaft, Innovation, Digitalisierung und Energie des Landes Nordrhein-Westfalen, Mannheim, Germany.

Bertschek, I., Kesler, R., Laitenberger, U., Ecorys, Kantar TNS Nederland, and WIFO (2017), Business-to-Business Relations in the Online Platform Environment, European Commission, DG GROW, Brussels, Belgium.

Deliverable for the fellowship 'Program on Economics & Privacy' of co-author Michael Kummer funded by the George Mason University: Kesler, R., Kummer, M., and P. Schulte (2017), Mobile Applications and Access to Private Data: The Supply Side of the Android Ecosystem, ZEW Discussion Paper No. 17-075.

Bertschek, I., Erdsiek, D., Kesler, R., Niebel, T., and F. Rasel (2017), Metastudie: Chancen und Herausforderungen der Digitalisierung in Baden-Württemberg, Ministerium für Wissenschaft, Forschung und Kunst Baden-Württemberg, Mannheim, Germany.

Bertschek, I., Briglauer, W., Hüschelrath, K., Krämer, J., Frübing, S., Kesler, R., and M. Saam (2016), Metastudie zum Fachdialog Ordnungsrahmen für die Digitale Wirtschaft, BMWi, Berlin, Germany.

Bertschek, I., Briglauer, W., Fuest, C., Kesler, R., Ohnemus, J., and C. Rammer (2016), Innovationspolitik in Deutschland: Maßnahmen für mehr Innovationen im Zeitalter der Digitalisierung, Mannheim, Germany.

Affiliations

Junior Research Associate, ZEW Mannheim, Germany

May, 2020 - present

Personal Information Born 1989 in Kyrgyzstan, German citizenship, 1 child (born 2021)