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REISHI NAKATA

PROFESSIONAL SUMMARY

Proactive team management experience in both Japan and the Philippines. Highly motivated manager to increase efficiency and maximize profits through effective leadership. Successful consulting, marketing, and sale experience in both Japanese and English.

WORKING EXPERIENCE

QQEnglish, Cebu, Philippine - Project/Training/Quality Manager

June 2018 - December 2020

- Developed and managed new teachers' KPI salary scheme, approximately 3% of labor cost reduction
- Managed 5 SVs to enlarged JPN and CN market share by 1.2 times the number of lessons.
- Created a business presentation course with the marketing team and taught to groups of Japanese, 95% of CS

Fast Retailing Co., Ltd.(UNIQLO), Tokyo, Japan - Store Manager

April 2012 - March 2017

- High inventory skills of controlling the 60 best-selling items, resulting in 130% of profit more than the prior year.
 - Proficient management of standardizing the staffs' abilities, increased gross profit per man-hour by ¥200.
 - Educated the staff members on how to make a sales plan, marked 115% in sales in the top 10 best-selling products.
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SKILLS

- Bilingual in Japanese and English
 - The project, time, and team management
 - Basic HTML/CSS
 - WordPress development
 - Microsoft, Words, Excel, Powerpoints
 - Translation of documents and videos from English to Japanese
 - TEFL certifier (Qualification to teach English)
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EDUCATION

- Chuo University, Tokyo, Japan April 2007 - March 2012, Japan
 - Westmont High School, California, USA - August 2002 - June 2006,
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AWARDS

- Achieved Excellent Inventory Control Award in the year 2016.
- Earned 1st place in Customer Satisfaction award in the year 2014