



**MAGGIE | MA. LOURDES D. EUGENIO**  
**HARVARD edX | English Grammar and Style, 2022**  
**BACHELOR'S DEGREE IN MASS COMMUNICATION, 2010**  
**FAR EASTERN UNIVERSITY MANILA - PHILIPPINES**  
**LA CONSOLACION COLLEGE MANILA – PHILIPPINES**  
**EMAIL: meugo.harvard@gmail.com**  
**MOBILE: +639274707129**

**The Aim:** I am keen on restarting a stable career in a firm that would reasonably compensate for my time, creativity, and effort given my accumulated experience in various industries. A challenging job that yields high(er) results while on my seat is what I am geared on having. I am willing to start and sign a 5-year bond at PHP45K NET compensation on top of commissions and incentives. Let me prove it to you.

#### **PROFESSIONAL EXPERIENCE:**

##### **GOOGLE PARTNER | DFORCE Operations Center Inc.**

Business Strategist, Level-5 Sales Closer

Reason for Leaving: DFORCE is impressive and I truly enjoyed the friendly sales competition. However, I refuse to seal deals only to be transferred to or called and resealed by my fellow strategists the following day. It is the CRM that needs updating and the management acknowledged the concern and has continuously been working on restructuring the system and improving the CRM.

Admittedly, an hour-long conversation per client is something I take seriously. I work with integrity and I prefer a peaceful work environment and smooth transactions over arbitration caused by the system. It is truly time efficient and cost-effective in such a manner, but I understand the company's urgency and standpoint, but it is not my ideal.

I may have left the firm but am extremely grateful to its leaders for they have unleashed my creativity and skills in sales and I am now ready to share it with my new home.

Total closed deals: 20.

12 November 2023 to 6 March 2024

##### **ENDERUN COLLEGES**

English Instructor/Consultant

Reason for leaving: Stability. The international school does not offer a full-time engagement for English Instructors.

##### **Meta | CNX**

Legal Process Trainer II

Reason for leaving: The workload was not at par with the PHP28K basic compensation. I conducted four different types of onsite training for 18 to 41 pax – all of which I handled alone. I distributed and set up my trainee's brand-new MACBooks and tokens, attended virtual meetings with Meta NY and

Dublin to simplify, cross-check, and structure information. Relayed information to The FB & IG Ops, Managers/Trainers, Subject Matter Experts, and agents. Created one-pagers. Cascaded approved learning materials that I built. Created and provided trainees' examinations. Handled agents' cases, concerns, and documentations. Plotted and approved my trainees' hours/compensation. > cont. Signed passers' certificates. Attended Ops' meetings. Relayed daily training End-of-day Reports.

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I may have other highly-valid reasons that are seconded by some leaders in the company, but out of respect to the people who entrusted me with the decent amount of responsibility, I will not disclose any further. Thank you for understanding.

### **ALUGO | MAKATI PHILIPPINES**

Business English Coach | 2021 June - 2022 February

Top 4 Performer at 93.7% rating, 2021 December

Reason for leaving: Stability. The eight-month contract was fulfilled and I decided not to renew due to the low compensation rate, unreasonable deductions. It was an amazing training ground with the best manager. Charged to experience.

### **JP MORGAN & CHASE**

CSR, Consumer & Community Banking | 2014 Oct - 2015 Mar

Reason for leaving: I had Acute Laryngitis and it was completely healed when I left the company.

### **AYALA LAND SALES INC. | 2013 - 2020**

Reason for leaving: I decided to be a freelance realtor where I was able to seal multimillion worth of condominium deals for the company's top three brands [during and after the full-time engagement].

### **AFFILIATIONS:**

Globe Telecom, the company's cell site leases our family property

Youth for Christ, Ateneo de Manila University, North C, Cluster 2.