



**MAGGIE | MA. LOURDES D. EUGENIO**  
**HARVARD edX | English Grammar and Style, 2022**  
**BACHELOR'S DEGREE IN MASS COMMUNICATION, 2010**  
**FAR EASTERN UNIVERSITY MANILA - PHILIPPINES**  
**LA CONSOLACION COLLEGE MANILA – PHILIPPINES**  
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**The Aim:** I am keen on restarting a stable career in a firm that would reasonably compensate for my time, creativity, and effort given my accumulated experience in various industries. A challenging job that yields high results while on my seat is what I am geared on having. I am willing to start and sign a 5-year bond at PHP50K NET [negotiable] compensation on top of commission. Let me prove it to you.

#### **PROFESSIONAL EXPERIENCE:**

##### **GOOGLE PARTNER**

Business Strategist, B2B-Level-5 Sales Closer

**Role:** Cold call, accept warm transfers, and seal deals. CRM Updates. Attend meetings with co-strategists, team leads, CA clients, and the COO.

Total closed deals: 20.

Duration: 3 months

##### **ENDERUN COLLEGES**

English Instructor/Consultant

**Role:** Conduct onsite English language training to foreign exchange students. Assess and grade.

##### **Meta**

Legal Process Trainer II

**Role:** I conducted four various types of onsite and virtual training under Facebook and Instagram's Intellectual Property Department; I handled 18 to 41 professionals. I distributed and set up my trainees' brandnew MAC Books and tokens. Attended virtual meetings with Meta NY and Dublin to simplify, cross-check, and structure information. Relayed information to The FB & IG Ops, Managers/Trainers, Subject Matter Experts, and Agents. Created one-pagers. Cascaded approved learning materials that I built. Created and provided trainees' examinations. Handled agents' cases, concerns, and documentations. Plotted and approved my trainees' hours/compensation. Signed passers' certificates. Attended Ops' meetings. Relayed daily End-of-day Reports.

##### **ALUGO | MAKATI PHILIPPINES**

Business English Coach | 2021 June - 2022 February

Top 4 Performer at 93.7% rating, 2021 December

**Role:** Conduct onsite English language training designed for foreign executives e.g. Engineers, Physicists, CEOs, et al.

##### **JP MORGAN & CHASE**

CSR, Consumer & Community Banking | 2014 Oct - 2015 Mar

**Role:** Answer client calls, review the accounts for fraud, decide whether to accept or not the appeal(s).

**AYALA LAND SALES INC. | 2013 - 2020**

**Role:** Seal deals for the top 3 brands of the firm through marketing and presentations. I have closed deals both in-house and resale.

**AFFILIATIONS:**

Globe Telecom leases our family property

Youth for Christ, Ateneo de Manila University, North C - Cluster 2

Ma. Lourdes D. Eugenio