

INJECTOR SCRIPT

Reveal by RELUXE GUIDE

It's Out of This World

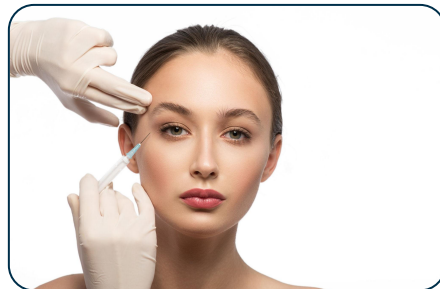
At RELUXE, our vision is to give every client the experience they need and the results they expect—delivered through personalized care, clear guidance, and total transparency. Every recommendation is made with honesty and your best interests at heart.

What is REVEAL by RELUXE?

3D Skin Consult is a complimentary 45-minute follow-up appointment with our aesthetician

- A full Alma IQ 3D Skin Scan
- Personalized assessment using UniversSkin
- A quick 2-step mini facial to feel the skin
- A customized skincare & treatment plan
- 10% off product/service bookings during the REVEAL visit
- Valid up to 90 days after their tox appointment
- Recommended at 2-week follow-up

[Learn more](#)



The Pitch: How we should be talking about REVEAL

Recommending REVEAL by RELUXE

Make it part of your appointment & make it your own...

"We'll scan your skin with our 3D IQ system, do a mini facial, and give you a personalized plan with skincare and treatment recommendations."

"Before you go, don't miss this month's special for tox patients—a free 3D Skin Consult with our aesthetician (normally \$150). It's the next step in your skin journey."



"Patients love the clarity this brings—no more guessing about products or facials. Plus, enjoy 15% off products and 10% off services & packages if you start that day."

"I suggest booking at your 2-week follow-up, but you have 90 days to use it. Want me to add this for you today? Typically our best results come from patients seeing both an injector & aesthetician! Here are some results!"

Consistency is Key

Why Should We Do This Every Appointment?

1



Drives Future Bookings

These consults naturally lead to facial & treatment bookings but also larger things like M8 & Skinpen

2



Improves Patient Results

Skin health = better results. You all do these things & spend your money doing it, so you believe it!

3



Create a Complete Plan

Helps build long term trust & vision for a patient across multiple providers. Clear path, clear results.

4



Increased Retail Sales

Educated patients will purchase. This gets them to the expects & keeps you from feeling like your hawking product.





What we can do together

PRO TIP

Injectors should frame the consult as part of the full RELUXE Experience, not a bonus or a sales pitch. It reinforces that RELUXE provides expert-driven, holistic care—not just one-time treatments.

This isn't a "free service". This is our suggested, proven way to engage with RELUXE Med Spa to get the best results. As an injector, you are an expert, but you don't have all the answers.

The Goals & Incentives

💰 TEAM POOL – WE SHARE IN THE SUCCESS

For any 3D Consult appointment:

\$10 added to the pool for any single service booked

\$25 added to the pool for any package booked

5% of all skincare sold during the consult added to the pool

🎯 POOL MULTIPLIER - MORE OPPORTUNITY FOR \$\$\$

Goal 1 (25% consult booking rate): +30%

Goal 2 (\$10K product sales): +40%

Goal 3 (50% package/service bookings): +30%

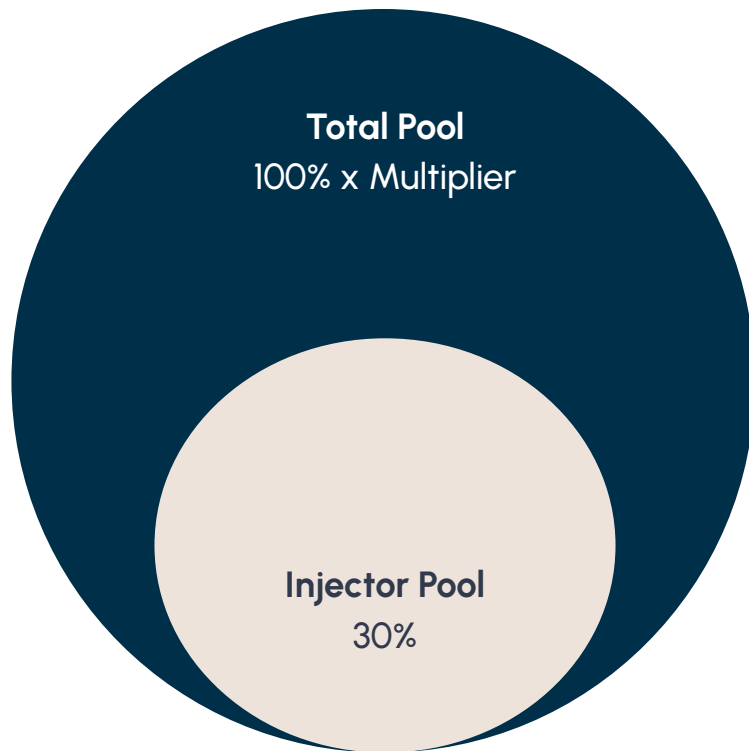
Example: Pool = \$2,000 → All goals hit = \$4,000 payout (2x multiplier)

💼 POOL COMMISSION PAYOUT STRUCTURE

Injectors split 30% of the pool

Within the pool, distributed based on revenue % of injectors

No change in your regular commission. **This is all BONUS \$\$\$**



We Win as a Team

...injectors don't plant the seed, the patient never books.

...front desk doesn't follow up, the opportunity is lost.

...aestheticians aren't prepared or persuasive, the sale doesn't happen.

You're not just hurting your own numbers if you opt out—you're holding back your coworkers, your bonus pool, and the patient's long-term care.

What's Next?

1:1s to talk about KPI's, Individual Goals, & Individual Plans

Start thinking about & come prepared to talk about:

- What do you want to be known for at RELUXE?
- Who is your ideal client? Why should they come to YOU.
- What are your signature services?
- How are you different than every other injector?
- How can we tell that story?

This isn't just a thought experiment. We want to help build a curated & individual plan to help you excel!

Ready for what's next?

Questions? Let's talk!