

# Roman Gontcharov

(347) 631-3515   [romnorte@gmail.com](mailto:romnorte@gmail.com)   [Portfolio](#)   [LinkedIn](#)   [Github](#)   New York, NY

## Skills

JavaScript, React, Redux, HTML, CSS, Ruby, Ruby on Rails, Mongoose, MongoDB, Node.js, Express.js, SQL, SQLite3, PostgreSQL, Webpack, jQuery, Git, Heroku, Bloomberg

## Projects

**Foxeo** (JavaScript, React / Redux, Ruby / Rails, HTML, CSS, AWS, Node.js, PostgreSQL)   [Live Site](#) | [Github](#)

*Foxeo is a Vimeo's clone and is intended for storing and viewing artistic videos.*

- Utilized React / Redux in frontend user auth implementation. Employed HTTP Cookies, Rails Session Data and BCrypt for backend user authentication.
- Incorporated AWS S3 for video storage and organization.
- Integrated Redux with HTML5 video for customized video playback for users.
- Leveraged CSS media query and horizontal scroll container to enhance user experience.

**GroupRide** (JavaScript, React / Redux, MongoDB, Node.js, Express.js, HTML5, CSS)   [Live Site](#) | [Github](#)

*GroupRide is an event creating web app made for cyclists, made to ensure safer rides.*

- Constructed production level user authentication structure by employing Express.js, BCrypt and Passport.js ensuring security and state persistence across HTTP requests.
- Applied CSS3 flex display, z-index and React-Modal for user auth and profile update for dynamic and compelling layout.
- Ensured DRY code by utilizing existing component infrastructure for similar components

**Crypt-Pac** (JavaScript, HTML5, CSS)   [Live Site](#) | [Github](#)

*Crypt-Pac is JavaScript game blending Crypt Raider and Pacman*

- Formulated and developed the game structure to avoid conflicts between different logic components.
- Implemented a classical A\* search algorithm to visualize a Ghost / Mummy board movement.
- Incorporated Webpack to confirm the app's dependability and consistent performance across major web browsers.

## Experience

### Velocity Trage

#### **Contract / Institutional Sales**

Apr 2017 - Mar 2020

- Researched and analyzed European and Asian financial markets to develop new business possibilities.
- Communicated with prospects and matched them based on their structure, products and API employed.
- Prepared preliminary offers and aided in finalizing a relationship for 3 major European Banks.
- Assisted in establishing a constructive provider/client communication.

### Advanced Markets LTD

#### **Director of Institutional Sales**

Jun 2013 - Mar 2017

- Assisted onboarding team in communications between a client, PrimeBroker and tech team.
- Self-managed schedule and tasks and provided bi-weekly development progress to senior management.
- Further developed client relationships by introducing cross asset products, including CFDs, Spot Metals, FX Options, Futures and Physical Delivery.
- Attended as member of presenting team several international conferences (New York, London, Tokyo, Istanbul)

### Gain Capital Group LLC

#### **Relationship Manager / Institutional Sales**

Apr 2007 - Jul 2012

- Took charge over Eastern-European Institutional sales segment. Made initial sale, follow-up and onboarding.
- Increased monthly volume from 100MM to 4.5BB and combined deposits from \$300K to \$15MM.
- Provided front and back end support to insure brand loyalty and preserving the existing client base.
- Assisted partners with Gain Capital API setup (Web Services and FIX).
- Assisted Marketing in translations and advertising campaigns.

## Education

### App Academy

Immersive software development course with focus on full stack web development.

Mar 2020 - Jul 2020

### New York University

*Bachelor's in Economics, minor Public Policy (GPA: 3.7)*

Jan 2004

**Awards:** Magna Cum Laude, Dean's List (1999-2003), Dean's Scholarship Award.