

Mohammad Aminul Islam

Flat no-08, Baitul Aman,
Road-01, Dewan bazar,
Chawkbazar, Chittagong-4203.



OBJECTIVE:

To obtain a career where I will be able to implement my knowledge, skills, experiences and potential abilities acquired from academic background and practical life, efficiently and effectively.

STRENGTHS:

I am a self-motivated individual, honest, thorough, and responsible about my work. I enjoy and believe in continuous learning.

Job Experience:

1) Name of Company: Abul Khair Tobacco Co. Ltd.

Designation: Territory Sales Officer (TSO)

Job duration: 06/01/2014 to 12/03/2015.

Key Responsibilities:

#Supervise daily sales and trade marketing activities.

#Maintain administrative activities.

#Increase wonderful trade relation with different traders and customers.

#Implement organizational policies and strategies to compete with competitors.

#Forecast consumer's demand, achieve Sales and Trade target.

#Secure business opportunities to achieve territory's financial results through promoting company's products.

2) Name of Company: Banglalion Communications Ltd.

Designation: Territory Sales Officer (TSO)

Job duration: 02/04/2015 to present.

Key Responsibilities:

#Liaise and develop network with a range of customers, colleagues and contractors.

#Communicate with target audiences and managing customer relationships.

#Conduct market research such as customer questionnaires and focus group.

#Support the marketing manager and other colleagues.

#Monitor competitor activity.

#Meet sales target.

#Maintain strong relationships with the channel partners, dealers, distributors, business associates, mass merchandisers to resolve issues if any.

#Continuous improvement of self and organization.

EDUCATION:

Highest Education:

Masters

Department of Islamic Studies

Dhaka University

Passing year: 2012

Result: CGPA- 3.40(Out of 4)

Second Highest Education:

BA(Hon's)

Department of Islamic Studies

Dhaka University

Passing year: 2011

Result: CGPA- 3.37(Out of 4)

Third Highest Education:

Higher Secondary Certificate (H.S.C)

Group-Science. Year of passing-2006

Chittagong College

Result: GPA- 3.70

Fourth Highest Education:

Dakhil

Group-Science. Year of Passing-2004

Baitus Saraf Ideal Kamil Madrasah

Result: GPA- 5.00

COMPUTER SKILLS:

Operating System : MS Windows (any)
Application : MS Word, MS Excel, MS Power Point.
Others : Internet browsing & Multimedia.

LANGUAGE PROFICIENCY:

English : Reading, Writing, Listening, Speaking.
Bangla : Reading, Writing, Listening, Speaking.

PERSONAL DETAILS:

Name : Mohammad Aminul Islam
Father's Name : Late Nurul Alam
Mother's Name : Late Jabunnahar
Present Address : Flat-08, Baitul Aman, Road-01, Dewan bazar, Chawkbazar, Chittagong-4203.
Permanent Address : Vill-South Fedainagar, PO-Baroiyadhala, Sitakunda, Chittagong.
Nationality : Bangladeshi.
Date of Birth : 10th December 1988
Height : 5ft 9"

INTERESTS: Playing Cricket, Travelling, and Internet.

REFERENCES:

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| 1. Md.Samsul Alam
Prof. Of Islamic Studies Department
Dhaka University | 2. Md.Masud Alam
Associate Prof. Of Islamic Studies Department
Dhaka University |
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