



Kelley Blue Book
THE TRUSTED RESOURCE

2017 Tesla Model S Pricing Report

Style: P100D Sedan 4D

Mileage: 60,000

KBB.com Consumer Rating: 4.7/5

Trade in to a Dealer

Trade-in Range
\$25,470 - \$30,077
Trade-in Value
\$27,774



Valid for ZIP code 98033 through 06/03/2024

Your Configured Options

Our pre-selected options, based on typical equipment for this car.

✓ Options that you added while configuring this car.

Exterior Color ✓ Gray	Drivetrain AWD	Transmission Single-Speed Fixed Gear	Engine Dual AC Electric Motors, High Performance Rear
Braking and Traction ABS (4-Wheel) Hill Start Assist Electronic Stability Control Traction Control Smart Air Suspension	Comfort and Convenience Air Conditioning Alarm System Cruise Control Power Door Locks Power Windows	Wheels and Tires Premium Wheels 19"+	Entertainment and Instrumentation AM/FM/HD Radio Bluetooth Wireless CD/MP3 (Single Disc) Navigation System
Safety and Security Backup Camera Dual Air Bags F&R Parking Sensors Head Curtain Air Bags Knee Air Bags Lane Departure Warning Side Air Bags	Accessory Packages Blind-Spot Alert	Lighting Daytime Running Lights LED Headlamps	Seats Dual Power Seats Heated Seats
Steering Power Steering Tilt & Telescoping Wheel			

Glossary of Terms

Kelley Blue Book® Trade-In Value - This is the amount you can expect to receive when you trade in your car to a dealer. This value is determined based on the style, condition, mileage and options indicated.

Trade-In Range - The Trade-In Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week based on the style, condition, mileage and options of your vehicle when you trade it in to a dealer. However, every dealer is different and values are not guaranteed.

Kelley Blue Book® Private Party Value - This is the starting point for negotiation of a used-car sale between a private buyer and seller. This is an "as is" value that does not include any warranties. The final price depends on the car's actual condition and local market factors.

Private Party Range - The Private Party Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week for a vehicle with stated mileage in the selected condition and configured with your selected options, excluding taxes, title and fees when selling to a private party.

Excellent Condition - 3% of all cars we value. This car looks new and is in excellent mechanical condition. It has never had paint or bodywork and has an interior and body free of wear and visible defects. The car is rust-free and does not need reconditioning. Its clean engine compartment is free of fluid leaks. It also has a clean title history, has complete and verifiable service records and will pass safety and smog inspection.

Very Good Condition - 23% of all cars we value. This car has minor wear or visible defects on the body and interior but is in excellent mechanical condition, requiring only minimal reconditioning. It has little to no paint and bodywork and is free of rust. Its clean engine compartment is free of fluid leaks. The tires match and have 75% or more of tread. It also has a clean title history, with most service records available, and will pass safety and smog inspection.

Good Condition - 54% of all cars we value. This car is free of major mechanical problems but may need some reconditioning. Its paint and bodywork may require minor touch-ups, with repairable cosmetic defects, and its engine compartment may have minor leaks. There are minor body scratches or dings and minor interior blemishes, but no rust. The tires match and have 50% or more of tread. It also has a clean title history, with some service records available, and will pass safety and smog inspection.

Fair Condition - 18% of all cars we value. This car has some mechanical or cosmetic defects and needs servicing, but is still in safe running condition and has a clean title history. The paint, body and/or interior may need professional servicing. The tires may need replacing and there may be some repairable rust damage.

Tip:

It's crucial to know your car's true condition when you sell it, so that you can price it appropriately. Consider having your mechanic give you an objective report.

