



Taric Hadj

Sales Manager

In the final year of my studies, I am pursuing a dual degree in Engineering and Business. Driven by a profound interest in financial management and strategic business operations, I am eager to learn and excel in the dynamic realm of the sales market.

Contact

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Address

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Education

2024

ISEN

Engineer Degree

2024

Kedge Business School

Business Master Degree

2023

California State University

Semester Abroad

Expertise

- C / C++
- Angular
- Web Development
- DATABASE(SQL / MYSQL ...)
- JAVA / Python
- Negotiation
- Finance

Language

French (Mother Tongue)

English (C1)

Spanish

Arabic

Experience

2023 - 2024

ATOS | Avenue Galilée 13290 Aix-en-Provence

Business Engineer (Apprenticeship)

As a Sales Manager, I have developed in-depth expertise in business prospecting, client management, and mutually beneficial solutions. My experience encompasses technical report writing, financial analysis, and recruitment. Driven by a passion for integrating information technologies into commerce, I stand out for my ability to optimize margins through advanced skills, including VBA programming.

2023 - 2023 (3 Months)

ATOS | Avenue Galilée 13290 Aix-en-Provence

Business Engineer (Internship)

As a Sales Manager, I was responsible for prospecting clients, conducting meetings with them to understand their needs, and finding and implementing mutually beneficial solutions. Additionally, I was in charge of writing technical reports and analyzing financial data. I also interviewed and introduced candidates to the final client.

2022 - 2022 (3 Months)

Bouygues | Les Milles 13290 Aix-en-Provence

Sales Manager

In the role of Sales for Bouygues Telecom's clientele, I excelled in promoting and selling innovative solutions to customers, representing one of the largest network carriers in France. My responsibilities extended to driving B2B project sales, showcasing a proactive approach in identifying and meeting the unique needs of corporate clients. My commitment to delivering tailored solutions and my ability to navigate the dynamic telecommunications landscape allowed me to contribute to the company's growth and enhance customer satisfaction.

Project

Alzheimer MRI

Analysis of data provided by the Kaggle website to identify patients and categorize them based on their dementia condition. The system is implemented using a Python-based artificial intelligence framework

Chess Game

As a developer, I led the creation of a two-player chess game using Web and Java. Implemented features include intelligent piece movement and an intuitive interface, demonstrating my proficiency in combining complex game logic with innovative technical solutions.