

Cover Letter

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Application for Sales Position at Société Générale

Dear Mr,Mrs,

As I approach the culmination of my dual-degree program in Software Engineering at ISEN and a Master's in International Business at Kedge Business School, I am eager to apply for the Sales position at Société Générale, a firm renowned for its commitment to excellence and innovation. My academic background, combined with a rich tapestry of professional experiences, has equipped me with a robust set of skills tailored for the complexities of the modern financial and sales landscapes.

A cornerstone of my academic journey was my exchange semester at California State University Northridge, which significantly enhanced my global perspective and adaptability in diverse environments. Immersing myself in a different culture and educational system, I gained invaluable insights into international business practices and developed a nuanced understanding of the global market dynamics. This experience sharpened my ability to connect with clients and colleagues from various backgrounds, a skill I believe to be paramount in the sales domain.

During my apprenticeship as a Business Engineer at ATOS, I honed crucial skills in client management, business prospecting, and financial analysis. My knack for integrating IT solutions into business strategies, particularly through VBA programming, has been a key driver in enhancing operational efficiencies and achieving better profit margins. My technical skillset, including proficiency in C, Angular, and Python programming, alongside a solid foundation in database management, has been pivotal in both project work and in crafting bespoke solutions for clients in a technology-driven sales environment.

Moreover, my tenure as President of the Student Union highlighted my leadership, organizational, and negotiation abilities. Leading initiatives to enhance student life and promote a collaborative culture, I developed a profound understanding of team dynamics and effective communication, qualities I am eager to bring to your esteemed sales team.

In light of my previous studies in California, I am already familiar with the process of obtaining a U.S. visa, having successfully acquired an F1 visa. This experience renders me well-prepared and eligible for any visa requirements that may be necessary for employment. I am available to start on September 10th 2024 and understand that approximately three months would be required to complete all the necessary visa procedures and relocation arrangements since France.

The prospect of contributing to Société Générale, a pioneer in financial services and customer satisfaction, truly excites me. I am drawn to the opportunity of blending my engineering insight and business acumen to add value to your clients and stakeholders.

I am enthusiastic about the possibility of discussing how my background, international experience, and aspirations align with the needs of Société Générale. I look forward to the opportunity of an interview at your convenience.

Thank you for considering my application. I am eager to potentially contribute to your team's success.

Taric Hadj