

## Game Theory Paper 150603

1a Players:  $N = \{1, 2\}$ Actions:  $B_i = [0, a]$  for each player  $i \in N$ 

2a

Strategies:  $\Delta B_i$  for each player  $i \in N$ where  $\Delta B_i$  denotes the set of probability distributions over  $B_i$ Payoffs:  $\pi_i(b_i, b_{-i}) = \begin{cases} a - b_i & \text{if } b_i > b_{-i} \\ -b_i & \text{if } b_i < b_{-i} \\ \frac{a}{2} - b_i & \text{if } b_i = b_{-i} \end{cases}$ for each player  $i \in N$ .b Consider arbitrary strategy profile  $(b_1, b_2)$ Suppose  $b_1 \neq b_2$  and that, without loss of generality  $b_1 < b_2$ . Then  $\pi_1(b_1, b_2) = a - b_1$ . Suppose further that  $b_1 > 0$ . Then  $\pi_1(b_1, b_2) = a - b_1 > 0$ . P1 has strictly profitable deviation to  $b'_1 = 0$ .  $\pi_1(b'_1, b_2) = 0$ . So there is no such NE.Suppose instead that  $b_1 = 0$ , then  $\pi_1(b_1, b_2) = a - b_2$ . P2 has strictly profitable deviation to  $b'_2 = b_2/2$ . $\pi_2(b'_2, b_2) = a - b_2/2 > a - b_2$ . So there is no such NE. Suppose instead that  $b_1 = b_2 < a$ , then  $\pi_1(b_1, b_2) = \pi_2(b_2, b_1) = \frac{a}{2} - b$ . Each player has strictly profitable deviation to  $b'_i = b + \varepsilon$  for sufficiently small  $\varepsilon$ .  $\pi_i(b'_i, b_{-i}) = a - b - \varepsilon > \frac{a}{2} - b$ For  $\varepsilon < \frac{a}{2}$  (and  $b + \varepsilon \leq a$ ), so there is no such NE.Suppose instead that  $b_1 = b_2 = a$ , then each player has strictly profitable deviation to 0 which yields 0 rather than  $-\frac{a}{2}$ , so there is no such NE.

By cases, generalization, there is no pure NE.

c Suppose for reductio that there exists some mixed NE  $b^* = (b_1^*, b_2^*)$ , where firms randomize over a finite number of bids. Let  $\bar{b}_1$  and  $\bar{b}_2$  denote the highest bid that each firm randomizes over.Suppose that  $\bar{b}_1 \neq \bar{b}_2$  and without loss of generality,  $\bar{b}_1 < \bar{b}_2$ . Then P2 has strictly profitable deviation to  $\bar{b}'_2$  which is identical to  $\bar{b}_2^*$  except in reallocating all probability mass from  $\bar{b}_2$  to  $\bar{b}'_2 = \bar{b}_1 + \bar{b}_2/2$ . P2 plays  $\bar{b}'_2$  on all occasions when he would originally have played  $\bar{b}_2$ . Both bids always win, but  $\bar{b}'_2$  yields a higher payoff because P2 pays less for winning with  $\bar{b}'_2$  than with  $\bar{b}_2$ . So there is no such NE.Suppose that  $\bar{b}_1 = \bar{b}_2 = a$ . Then each player i has strictly profitable deviation by reallocating all probability mass from  $\bar{b}_i$  to 0.  $\bar{b}_i$  yields zero payoff against  $b_{-i} \neq a$  andnegative payoff against  $b_{-i} = a$ , which is played with non-zero probability and so has negative expected payoff.  $b_i = 0$  always has zero payoff, so this deviation is strictly profitable, so there is no such NE.Suppose that  $\bar{b}_1 = \bar{b}_2 < a$ , then each player i has strictly profitable deviation to  $b'_i$  which is identical to  $b_i^*$  except in reallocating all probability mass from  $\bar{b}_i$  to  $\bar{b}'_i = b_i + \varepsilon$  for sufficiently small  $\varepsilon$ . By so deviating, i pays  $\varepsilon$  more on the occasions that he plays  $b'_i$  but wins  $\varepsilon$  more on the occasions that both players play their highest bids. This is strictly profitable for  $\varepsilon < \frac{a - b_i}{2}$ , where  $p_i$  is the probability  $b_i^*$  assigns to  $\bar{b}_i$ . So there is no such NE.

By cases, reductio, generalization, there is no mixed NE where players mix over a finite number of pure actions.

d Suppose both firms randomize. Consider the strategy profile  $b^* = (b_1^*, b_2^*)$  where each  $b_i^*$  is a uniform distribution over  $B_i = [0, a]$ .

$$\begin{aligned}\pi_1(b_i, b_{-i}^*) &= P(b_i < b_{-i}^*)(-b_i) \\ &\quad + P(b_i > b_{-i}^*)(a - b_i) \\ &\rightarrow \frac{b_i}{a}(-b_i) + (1 - \frac{b_i}{a})(a - b_i) \\ &= (\frac{b_i}{a})a - b_i \\ &= a - b_i \\ &= a - ab_i \\ &\rightarrow (1 - b_i/a)(-b_i) + (b_i/a)(a - b_i) \\ &= (b_i/a)a - b_i \\ &= 0\end{aligned}$$

 $b_i = b_{-i}^*$  occurs with zero probability given that  $b_{-i}^*$  has a continuous distribution.From the above, every pure action yields payoff zero against  $b_{-i}^*$ , so  $b^*$  and any (potentially degenerate) mix  $b^*$  yields payoff zero against  $b_{-i}^*$ , so neither player has a strictly profitable deviation and  $b^*$  is indeed a NE.

Each player has expected payoff zero.

e  $\pi(b^*, b^*) = 0$ 

$\pi(0, b^*) = 0, \pi(\frac{1}{4}, b^*) = -\frac{1}{4}, \pi(\frac{1}{2}, b^*) = \frac{1}{2}$

$\pi(\frac{1}{2}, b^*) = \frac{1}{2} - \frac{1}{2} = 0, \pi(\frac{3}{4}, b^*) = a - \frac{3}{4} = \frac{1}{4}$

$\pi(1, b^*) = a - 1 = 0$

The best response against level 0 players' strategy  $b^*$  is  $\frac{3}{4}$  with certainty because

$\frac{3}{4}$  is a strict best response.  $b_1 = \frac{3}{4}$

$$\pi(0, b^1 = \frac{3}{4}) = 0, \pi(\frac{1}{4}, b^1) = -\frac{1}{4}, \pi(\frac{1}{2}, b^1) = -\frac{1}{2}, \\ \pi(\frac{3}{4}, b^1) = \frac{1}{2} - \frac{3}{4} = -\frac{1}{4}, \pi(1, b^1) = a-1 = 0.$$

0 and 1 are ~~not~~ pure the pure best responses against  $b^1$ .  $b^2 = \frac{1}{2}0 + \frac{1}{2}1$ .

$$\pi(0, b^2) = 0, \pi(\frac{1}{4}, b^2) = \frac{1}{2}(a-\frac{1}{4}) + \frac{1}{2}(-\frac{1}{4}) = \frac{1}{4}, \\ \pi(\frac{1}{2}, b^2) = \frac{1}{2}(a-\frac{1}{2}) + \frac{1}{2}(-\frac{1}{2}) = 0, \\ \pi(\frac{3}{4}, b^2) = \frac{1}{2}(a-\frac{3}{4}) + \frac{1}{2}(-\frac{3}{4}) = -\frac{1}{4}, \\ \pi(1, b^2) = \frac{1}{2}(a-1) + \frac{1}{2}(a-\frac{1}{2}-1) = -\frac{1}{2}$$

$\frac{1}{4}$  is the only pure best response against  $b^2$ ,  $b^3 = \frac{1}{4}$ .

$$\pi(0, b^3) = 0, \pi(\frac{1}{4}, b^3) = \frac{1}{2} - \frac{1}{4} = \frac{1}{4}, \pi(\frac{1}{2}, b^3) = a - \frac{1}{2} = \frac{1}{2}, \\ \pi(\frac{3}{4}, b^3) = a - \frac{3}{4} = \frac{1}{4}, \pi(1, b^3) = a - 1 = 0$$

$\frac{1}{2}$  is the only pure best response against  $b^3$ ,  $b^4 = \frac{1}{2}$

$$\pi(0, b^4) = 0, \pi(\frac{1}{4}, b^4) = -\frac{1}{4}, \pi(\frac{1}{2}, b^4) = \frac{1}{2} - \frac{1}{2} = 0, \\ \pi(\frac{3}{4}, b^4) = a - \frac{3}{4} = \frac{1}{4}, \pi(1, b^4) = a - 1 = 0$$

$\frac{3}{4}$  is the only pure best response against  $b^4$ ,  $b^5 = \frac{3}{4}$ .

$\$ z=4$  is the required  $z$ .

Each ~~suppose that~~

From the above, given that  $b^n$  is entirely a function of  $b^{n+1}$ , by induction,  $b^n$  for all  $n$  is

$$b^0 = \frac{1}{2}, b^1 = \frac{3}{4}, b^2 = \frac{1}{2}0 + \frac{1}{2}1, b^3 = \frac{1}{4}, b^4 = \frac{1}{2}, \\ b^5 = \frac{1}{2}, b^6 = \frac{3}{4}$$

By induction the argument in (c) suffices to prove that if  $b^n = \frac{1}{2}$ , then  $b^{n+1} = \frac{3}{4}$  and if  $b^n = \frac{3}{4}$ , then  $b^{n+1} = \frac{1}{2}0 + \frac{1}{2}1$  and so on. Then, by ~~the hypothesis~~ if  $b^n = \frac{1}{2}$  then  $b^{n+1} = \frac{3}{4}$  then  $b^{n+2} = \frac{1}{2}0 + \frac{1}{2}1$  then  $b^{n+3} = \frac{1}{4}$  then  $b^{n+4} = \frac{1}{2} = b^n$ . Similarly for  $b^n = \frac{3}{4}, \frac{1}{2}0 + \frac{1}{2}1, \frac{1}{4}$ . For all by induction, for all  $n$ ,  $b^n = \frac{1}{2}, \frac{3}{4}, \frac{1}{2}0 + \frac{1}{2}1, \text{ or } \frac{1}{4}$ . Then, for all  $n$ ,  $b^n = b^{n+4}$ . Then, for all  $k \geq 4$ ,  $b^k = b^{k-4}$ .

2a Let  $C$  and  $F$  denote the consumer and the firm respectively. Let  $\sigma_C$  and  $\sigma_F$  denote their respective strategies.  $\sigma_C = pS + (1-p)N$ , where  $S$  and  $N$  denote steal and do not steal respectively.  ~~$F$ 's pure actions are  $E \in [0, 1]$~~

$$\pi_F(e, \sigma_C) = -\frac{e^2}{2} - p(1-e)a \\ = -\frac{e^2}{2} - ap + ape$$

where payoff in the event of zero effort and where the widget  $W$  is stolen with probability  $a$  is normalised to 0.

Given  $\sigma_C$ ,  $F$ 's payoff maximisation problem is

$$\max_e \pi_F(e, \sigma_C)$$

$$FOC: -e + ap = 0 \Rightarrow e = ap$$

$$SOC: -1 < 0$$

$e = ap$  solves  $F$ 's payoff maximisation problem.

$F$ 's optimal level of effort  $e$  given  $\sigma_C$  is  $ap$ .

deviation. This is only if  $C$  is indifferent between  $S$  and  $N$  given  $\sigma_F^*$ .  $\pi_C(S, \sigma_F^*)$   
 $= \pi_C(N, \sigma_F^*) \Leftrightarrow (1-e)a + e(-qa) = 0 \Leftrightarrow$   
 $a - ae^* - qa^* = 0 \Leftrightarrow e^* = \frac{a - qa}{a + qa} = \frac{1}{1+q}$ . By definition of NE,  $F$  plays a best response i.e. chooses the optimal  ~~$e$~~  given  $e = e^*$  given  $\sigma_F^*$ . From (a),  $e^* = ap^*$ . Then  $ap^* = \frac{1}{1+q} \Leftrightarrow p^* = \frac{1}{1+q}a$   
 $e^* \in [0, 1]$  and  $p^* \in (0, 1)$  iff  $q \geq 0$  and  
 $a + qa > 1$ . When these conditions are satisfied,  
 $\sigma^* = (\sigma_C^*, \sigma_F^*)$ , where  $\sigma_C^* = p^*S + (1-p^*)N$ ,  
 $p^* = \frac{1}{1+q}a$ ,  $\sigma_F^* = e^* = ap^* = \frac{1}{1+q}$  is a NE. From the above, at  $\sigma^*$ ,  $C$  and  $F$  play mutual best responses.

$e$

b consider arbitrary NE  $\sigma^* = (\sigma_C^*, \sigma_F^*)$ . Suppose  $\sigma_C^* = S$ , i.e.  $p^* = 1$ . By definition of NE,  $F$  plays a best response.  ~~$\sigma_F^* = e^* = ap^* = a$~~ . By definition of NE,  $C$  plays a best response. This is iff  $\pi_C(S, \sigma_F^*) \geq \pi_C(N, \sigma_F^*) \Leftrightarrow (1-e)a + e(-qa) \geq 0 \Leftrightarrow a - ae^* - qa^* \geq 0 \Leftrightarrow ((1-a)a + a(-qa)) \geq 0 \Leftrightarrow -qa^2 - a^2 + a \geq 0 \Leftrightarrow qa + a \leq 0$ , iff  $qa + a \leq 0$ , then  $\sigma^*$  is a NE, and a NE ~~for~~ where  $C$  never steals,  $F$  plays  $S$  with certainty exists.

c consider arbitrary  ~~$\sigma$~~  strategy profile  $\sigma = (\sigma_C, \sigma_F)$  such that  $\sigma_C = N$ , i.e.  $p = 0$ . Suppose for reductio that this is a NE. By definition of NE,  $F$  plays a best response,  $e = ap = 0$ . Then  $\pi_C(S, \sigma_F^*) = ((1-e)a + e(-qa)) = a > 0 = \pi_C(N, \sigma_F^*)$ . By definition of NE,  $C$  plays a best response, so  $C$  plays  $S$  with certainty. By reductio, generalising no strategy profile such that  $C$  plays  $N$  with certainty is a NE. No such NE exists.

Intuitively,  $C$  does not play pure  $N$  at NE because if  $C$  plays pure  $N$ , then  $e = 0$  is strictly optimal for  $F$  (if  $C$  never ~~steals~~ steals, effort ~~is~~ exerted to catch stealing is costly and entirely fruitless), but if  $F$  plays  $e = 0$ , then  $S$  is strictly optimal for  $C$  (if  $F$  exerts zero effort to catch stealing, stealing is never caught and is strictly optimal). So there is no equilibrium where  $C$  plays  $S$  with certainty.

d consider arbitrary NE  ~~$\sigma$~~   $\sigma^* = (\sigma_C^*, \sigma_F^*)$ . suppose that  $p^* \in (0, 1)$ , i.e.  $C$  mixes non-degenerately. By definition of NE,  $C$  has no profitable



	L	M	R
+	4	1	2
-	4	0	3
m	0	<u>y=1</u>	-1
b	<u>x=1</u>	1	2
-	3	-1	2

Best responses underlined.

A strategy is rationalizable iff it is a best response to some (potentially correlated) mix of other player's rationalizable strategies.

Equivalently, a rationalizable strategy is one that survives iterated elimination of strategies that are not best responses to yet uneliminated strategies. Pearce's Lemma states that a strategy is a best response to some pure or mixed strategy iff it is not strictly dominated by some pure or mixed strategy. Then, all and only rationalizable strategies survive iterated strict dominance.

By inspection, each ~~pure action is a unique best response against some pure action of the other player. So no strategy is strictly dominated, and every strategy is rationalizable.~~

~~If +, b, L, R, then no remaining strategies are strictly dominated. All and only +, m, L, M are survive iterated strict dominance. All and only +, m, L, M are rationalizable.~~

b Only rationalizable strategies are played at NE because at NE players play mutual best responses, so it is sufficient to restrict attention to the reduced game

	L	M
+	4	1
-	4	0
m	0	<u>1</u>
b	<u>1</u>	1

Best responses underlined. By inspection, there are two pure NE where players play pure mutual best responses.

Best responses are unique, so there are no hybrid NE.

Suppose there exists mixed NE  $\sigma^* = (\sigma_1^*, \sigma_2^*)$  where  $\sigma_1^* = p_1 + (1-p_1)m$ ,  $\sigma_2^* = q_2 + (1-q_2)L$ . By definition of NE,  $P_1$  has no profitable deviation, so  $P_1$  is indifferent between  $L$  and  $M$ .  $\pi_1(+, \sigma_2^*) = \pi_1(m, \sigma_2^*) \Leftrightarrow q_2 = 1 \Leftrightarrow q_2 = 1/4$ . By

similar argument,  $p_1 = 1/4$ . The unique mixed NE is  $\sigma^* = (1/4 + 3/4m, 1/4L + 3/4M)$ .

TR NE are  $(+, L)$ ,  $(m, m)$ ,  $(1/4L + 3/4m, 1/4L + 3/4M)$ .

	L	M	R
+	4	1	2
-	4	0	3
m	0	<u>y=0</u>	-1
b	<u>x=0</u>	1	2
-	3	-1	2

Best responses underlined.

$+ \succ b, L \succ R$

Only  $+, m, L, M$  are rationalizable. It is sufficient to consider only these when checking NE.

	L	M
+	4	1
-	4	0
m	0	<u>0</u>
b	<u>0</u>	0

Best responses underlined. By inspection there are two pure NE where players play ~~mutual~~ pure mutual best responses. These are  $(+, L)$  and  $(m, M)$ .

Suppose there exists NE  $\sigma^* = (\sigma_1^*, \sigma_2^*)$  such that  $P_1$  mixes. ~~Then~~ Then  $P_1$  has no profitable deviation and  $P_1$  is indifferent. This is iff  $P_2$  plays  $M$  with certainty. Then ~~by definition~~,  $P_2$  has no profitable deviation, which is iff  $P_2$  plays  $M$  with certainty. By reductio, there is no NE such that  $P_1$  mixes. By symmetry, there is no NE such that  $P_2$  mixes.

No mixed NE exists because each player only mixes if the other player plays  $m$  (or  $M$ ), which is a best response only against pure  $M$  (or  $m$ )

d This is a Bayesian game where each player's type is (or corresponds to) their observation of  $x$  or  $y$ . For  $p=1$ , types are perfectly correlated and  $P_1$  is type 1 iff  $P_2$  is type 1. For  $p=1/4$ , types are uncorrelated.

For  $p=1$ , the state space is  $S = \{x, y\}$ . Each player has ~~a~~ a perfectly informative

types are correlated because for all  $\beta \in (\gamma_1, 1)$ ,  $P(x=1, y=1) \neq P(x=1 | y=1)$  and likewise for  $y$ .

The Bayesian game is formally defined as follows.

States:  $S = \{11, 10, 01, 00\}$

Signals:  $t_i(\omega) = 1$  iff  $\omega = 11, 10$ , 0 otherwise

$$t_2(\omega) = 1 \text{ iff } \omega = 11, 01, 0 \text{ otherwise.}$$

Beliefs:  $P_1(11 | t_1=1) = \beta / (\beta + 1 - \beta/3) = 3\beta / (1+2\beta)$

$$P_1(10 | t_1=1) = 1 - \beta/3 / (\beta + 1 - \beta/3) = 1 - \beta / (1+2\beta)$$

$$P_1(01 | t_1=1) = P_1(00 | t_1=1) = 0$$

Similarly for  $t_1=0$ ,  $P_2$

Players:  $N = \{1, 2\}$

Actions:  $A_1 = \{L, M, R\}$ ,  $A_2 = \{L, M, R\}$

Payoffs are given in the payoff matrix.

e Each player's strategy is a type-contingent complete plan of action.  $P_1$ 's strict pure strategies are  $tt$ ,  $tm$ ,  $mt$ ,  $mm$  and  $P_2$ 's pure strategies are  $LL$ ,  $LM$ ,  $ML$ ,  $MM$ , where the first letter denotes that player's action is iff type 1.

	LL	LM	ML	MM
tt	4	1	1	1
tm	1	4	1	1
mt	1	1	4	1
mm	1	1	1	4

Suppose that  $\sigma^* = (mt, ML)$  is a BNE, then no player-type has a profitable deviation.

$$\pi_1(mt, MT; t_1=1) = P(\omega=11 | t_1=1)(1) \\ + P(\omega=10 | t_1=1)(1) \\ = 1$$

$$\pi_1(tx, MT; t_1=1) = P(\omega=11 | t_1=1)(0) \\ + P(\omega=10 | t_1=1)(4) \\ = 4 - 4\beta / (1+2\beta)$$

Type 1,  $P_1$  has no profitable deviation iff

$$\pi_1(mt, MT; t_1=1) \geq \pi_1(tx, MT; t_1=1) \Leftrightarrow$$

$$1 \geq 4 - 4\beta / (1+2\beta) \Leftrightarrow$$

$$1+2\beta \geq 4 - 4\beta \Leftrightarrow$$

$$6\beta \geq 3 \Leftrightarrow$$

$$\beta \geq \gamma_2$$

$$\pi_1(mt, MT; t_1=0) = P(\omega=01 | t_1=0)(0) \\ + P(\omega=00 | t_1=0)(4) \\ = \frac{1}{2}(0) + \frac{1}{2}(4) = 2$$

$$\pi_1(xm, MT; t_1=0) = P(\omega=01 | t_1=0)(1) \\ + P(\omega=00 | t_1=0)(0) \\ = \gamma_2$$

Type 0,  $P_1$  has no profitable deviation iff  $\pi_1(Mt, MT; t_1=0) \geq \pi_1(xm, MT; t_1=0) \Leftrightarrow 2 \geq \gamma_2$ , which holds for all  $\beta$

Then neither type of  $P_1$  has a profitable deviation iff  $\beta \geq \gamma_2$ . By symmetry, neither type of  $P_2$  has a profitable deviation iff  $\beta \geq \gamma_2$ . Then, the given strategy profile is a BNE iff  $\beta \geq \gamma_2$ .

f The four candidate BNE such that each player plays an unconditional pure action are  $(tt, LL)$ ,  $(tt, MM)$ ,  $(mm, LL)$ ,  $(mm, MM)$ .

In ex ante expectation,  $\pi_1(MM, LL) = 1$ ,  $\pi_1(tt, LL) = 4$ .

$P_1$  has a strictly profitable deviation from the third candidate BNE in ex ante expectation, so this is not a BNE.

Similarly, in ex ante expectation

$$\pi_2(MM, tt) = 1, \pi_2(LL, tt) = 4$$

$P_2$  has a strictly profitable deviation, the second candidate BNE fails to this deviation.

For  $(mm, MM)$ , in interim expectations, deviation by any player-type yields zero with certainty, equilibrium play yields one or zero, so deviation is not strictly profitable for every player-type,  $(mm, MM)$  is a BNE.

Similarly, for  $(tt, LL)$  in interim expectations, deviation by any player-type yields one, whereas equilibrium play yields 4. There is no profitable deviation,  $(tt, LL)$  is a BNE.

To solve for the SPE by backward induction.

Firm 2 takes  $\theta$  and  $q_1$  as given.

The firm 2's profit maximisation problem is

$$\max_{q_2} \pi_2(q_2, q_1; \theta)$$

$$\text{FOC: } \frac{\partial \pi_2}{\partial q_2} = (\theta - q_1 - q_2) - q_2 = 0 \Rightarrow$$

$$q_2 = \theta - q_1 - q_2$$

$$\text{SOC: } \frac{\partial^2 \pi_2}{\partial q_2^2} = -2 < 0$$

$q_2 = \theta/2$  solves firm 2's profit maximisation problem.

Given common knowledge of rationality and incentives, firm 1 takes  $\theta$  and  $q_2 = \theta/2$  as given.

Then firm 1's profit maximisation problem is

$$\max_{q_1} \pi_1(q_1, q_2 = \theta/2; \theta)$$

$$\pi_1(q_1, q_2 = \theta/2; \theta)$$

$$= (\theta - q_1 - \theta/2) q_1$$

$$= \frac{1}{2} (\theta - q_1) q_1$$

$$\text{FOC: } \frac{1}{2} (\theta - q_1 - q_1) = 0 \Rightarrow$$

$$q_1 = \theta/2$$

$$\text{SOC: } -2 < 0$$

$q_1 = \theta/2$  solves firm 1's profit maximisation problem.

The SPE is the strategy profile under which firm 1 plays  $q_1 = \theta/2$  and firm 2 plays  $q_2 = \theta/2$ . In the equilibrium path,  $q_1 = \theta/2$ ,  $q_2 = \theta/4$ .

At the SPE outcome,  $\pi_1 = (\theta - \theta/2 - \theta/4)^{\theta/2} = \theta/8$ ,  $\pi_2 = (\theta - \theta/2 - \theta/4)^{\theta/4} = \theta/16$

b) ~~from part a)~~

$$\pi_2(q_2, q_1; \mu(q_1))$$

$$= \mu(q_1) [(\theta - q_1 - q_2) q_2] + (1 - \mu(q_1)) [(\theta - q_1 - q_2) q_2]$$

Firm 2's supposing that firm 2 is risk-neutral and maximizes expected profit, firm 2's profit maximisation problem is

$$\max_{q_2} \pi_2(q_2, q_1; \mu(q_1))$$

$$\text{FOC: } \mu(q_1) [\theta - q_1 - 2q_2] + (1 - \mu(q_1)) [\theta - q_1 - 2q_2] = 0 \Rightarrow$$

$$[\theta \mu(q_1) + 4(1 - \mu(q_1)) - q_1]/2 = q_2 \Rightarrow$$

$$q_2 = [\theta - \mu(q_1) - q_1]/2$$

$$c) \pi_2'(\theta) = -(\theta - q_1(\theta) - q_2(q_1(\theta); \mu(q_1(\theta)))) q_1(\theta)$$

$$= (\theta - q_1(\theta) - q_2(q_1(\theta); \mu(q_1(\theta)))) q_1(\theta)$$

$$= (\theta - q_1(\theta) - q_2(q_1(\theta)))$$

$$= ((\theta - q_1(\theta)) - q_2(q_1(\theta), 1)) q_1(\theta) \text{ if } \theta = 3$$

$$= ((\theta - q_1(\theta)) - q_2(q_1(\theta), 0)) q_1(\theta) \text{ if } \theta = 4$$

$$= ((\theta - q_1(\theta)) - \frac{3 - q_1(\theta)}{2}) q_1(\theta) \text{ if } \theta = 3$$

$$= ((\theta - q_1(\theta)) - \frac{4 - q_1(\theta)}{3}) q_1(\theta) \text{ if } \theta = 4$$

$$= \frac{1}{2} (\theta - q_1(\theta)) q_1(\theta) \text{ if } \theta = 3$$

$$= \frac{1}{2} (\theta - q_1(\theta)) q_1(\theta) \text{ if } \theta = 4$$

~~if  $q_1(\theta) >$~~

Profit from choosing  $q_1(\theta)$  when  $\theta = 4$

$$= (4 - q_1(\theta)) - \frac{3 - q_1(\theta)}{2} q_1(\theta)$$

$$= \frac{5}{2} - q_1(\theta)/2 q_1(\theta)$$

$$= \frac{1}{2} (5 - q_1(\theta)) q_1(\theta)$$

At PBE,  $q_1(\theta)$  is sequentially rational if  $\theta = 4$

so

$$\frac{1}{2} (4 - q_1(\theta)) q_1(\theta) \geq \frac{1}{2} (5 - q_1(\theta)) q_1(\theta) \Leftrightarrow$$

~~$4q_1(\theta) - q_1(\theta)^2 \geq 5q_1(\theta) - q_1(\theta)^2 \Rightarrow$~~

$$q_1(\theta) \geq q_1(\theta)$$

Profit from choosing  $q_1(\theta)$  when  $\theta = 3$

$$= (3 - q_1(\theta)) - \frac{4 - q_1(\theta)}{2} q_1(\theta)$$

$$= \frac{1}{2} (2 - q_1(\theta)) q_1(\theta)$$

At PBE,  $q_1(\theta)$  is sequentially rational if  $\theta = 4$  and  $q_1(\theta)$  is sequentially rational if  $\theta = 3$ .

$$\frac{1}{2} (4 - q_1(\theta)) q_1(\theta) \geq \frac{1}{2} (5 - q_1(\theta)) q_1(\theta)$$

$$\frac{1}{2} (3 - q_1(\theta)) q_1(\theta) \geq \frac{1}{2} (2 - q_1(\theta)) q_1(\theta)$$

$\Rightarrow$

$$\frac{1}{2} (2) q_1(\theta) \geq \frac{1}{2} (2) q_1(\theta)$$

$\Rightarrow$

$$q_1(\theta) \geq q_1(\theta)$$

$q_1$  is weakly increasing in  $\theta$

d) Suppose for reductio that there exists some PBE such that  $q_1(\theta) = \frac{3}{2}$ ,  $q_2(\theta) = \frac{4}{2}$ . Then  ~~$\mu(\frac{3}{2}) = 1$ ,  $\mu(\frac{4}{2}) = 0$~~ . By Bayesian beliefs,  $\mu(\frac{3}{2}) = 1$ ,  $\mu(\frac{4}{2}) = 0$ . Then, by sequential rationality,  $q_2(q_1(\theta), \mu(q_1(\theta)))$   $= \frac{3 - q_1(\theta)}{2} = \frac{3}{4}$  and  $q_2(q_1(\theta), \mu(q_1(\theta)))$   $= \frac{4 - q_1(\theta)}{2} = 1$ . Suppose that  $\theta = 4$ . Then playing  $q_1(\theta)$  yields  $\pi_1 = (4 - \frac{3}{2} - \frac{3}{4}) \frac{3}{2} = \frac{21}{8}$ , whereas playing  ~~$q_1(\theta)$~~  yields  $\pi_1 = (4 - 2 - 1) 2 = 2$ . So  ~~$q_1(\theta)$~~  is not sequentially rational when  $\theta = 4$ . By reductio, there is no such PBE.

There is no PBE such that firm 1 plays the Stackelberg quantity found in (a) because if firm 2 formed its belief about the state of demand on the assumption that firm 1 plays the Stackelberg quantities, then firm 1 has incentive to signal that demand is low when it is in fact high so firm 2 chooses lower output that has a large benefit for firm 1. If firm 2 had such beliefs, firm 1 has a strictly profitable deviation from the strategy that such beliefs assume.

e) Consider suppose that at PBE  $q_1(\theta) = 2$ ,  ~~$q_2(\theta) = 1$~~  and that  $q_1(\theta) \neq q_1(\theta)$  (the eqm is a separating eqm). Then  ~~$\mu(\theta) = 0$~~  by Bayesian beliefs  $\mu(\theta) = 0$ . Then by sequential rationality,  $q_2(q_1(\theta), \mu(\theta)) = \frac{4 - q_1(\theta)}{2} = 1$ . Then when  $\theta = 4$ ,  $\pi_1 = (4 - 2 - 1) 2 = 2$ . When  $\theta = 3$ ,

playing  $q_1 = 2$  ~~gives~~ induces  $q_2 = 1$  hence yields

$\pi_1 = (3 - q_1 - q_2)q_1 = 0$ , ~~so~~ deviation to  $q_1(4)$  is not sequentially rational. When  $\theta = 4$ , playing  $q_1(3)$  ~~gives~~ induces  $q_2 = 3 - q_1(3)/2$  hence yields

$$\pi_1 = (4 - q_1(3) - \frac{3 - q_1(3)}{2})q_1(3) = \frac{1}{2}(5 - q_1(3))q_1(3)$$

Playing  $q_1(4)$  is sequentially rational only if  $\frac{1}{2}(5 - q_1(3))(q_1(3)) \geq 2 \Leftrightarrow (5 - q_1(3))q_1(3) \geq 4 \Leftrightarrow q_1(3) \leq 1$  or  $q_1(3) \geq 4$  (reject because  $q_1(3) \geq 4$  yields negative profit as is not sequentially rational). If firm 1 has profit less than 0.5 at PBE when  $\theta = 3$ , then ~~if~~ firm 1 has strictly

~~suppose firm 1 chooses  $q_1 = 1$  when  $\theta = 3$~~

profitable deviation to  $q_1 = 1$  when  $\theta = 3$ . If firm 2

betrays  $\theta = 4$   $\mu(1) = 1$ , then  $q_2(q_1=1) = 1$ ,  $\pi_1 = 1$ .

If  $\mu(1) = 0$ , then  $q_2(q_1=1) = \frac{4-1}{2} = \frac{3}{2}$ ,  $\pi_1 = (\frac{3}{2} - (-\frac{3}{2}))1$

$= 0.5$ , so regardless of  $\mu(1)$ , deviation to  $q_1 = 1$  is strictly profitable. So  $(\pi_1 \mid \theta = 3) \geq 0.5$  at PBE.

$$(\pi_1 \mid \theta = 3) = (3 - q_1(3) - \frac{3 - q_1(3)}{2})q_1(3) = \frac{1}{2}(3 - q_1(3))q_1(3)$$

$$\geq 0.5 \Leftrightarrow (3 - q_1(3))q_1(3) \geq 1 \Leftrightarrow q_1(3) \geq 0.5.$$

?

$\delta$	$\gamma$	$\beta$	$\alpha$	$\mu$	$\nu$
0	3	5	7	1	7
1	0	10	0	1	0
0	0	0	10	0	0
0	0	0	0	10	1

Best responses underlined.

By inspection, there are two pure NE  $(U_1, R)$  and  $(D, L)$ , where players play pure mutual best responses.

$\{U\}, M$ .  $M$  is played with zero probability ~~if~~ only if NE. In the reduced game where  $M$  is eliminated best responses are unique, so there are no hybrid NE.

Suppose that  $P_1$  mixes at NE, ~~i.e.~~ i.e.  $\sigma^*_1 = pU + (1-p)D$  for  $p \in (0,1)$ . Then by definition of NE  $P_1$  has no profitable deviation, so  $P_1$  is indifferent between  $U$  and  $D$ .  $\pi_1(U, \sigma^*_2) = \pi_1(D, \sigma^*_2)$   
 $\Leftrightarrow 3q + (1-q) = 4q \Leftrightarrow q = \frac{1}{2}$ , where  $\sigma^*_2 = qL + (1-q)R$ . Then  $P_2$  is also indifferent.  $\pi_2(L, \sigma^*_1) = \pi_2(R, \sigma^*_1)$   
 $\Leftrightarrow 3p + (1-p) = 5p \Leftrightarrow \cancel{p=2p} \Leftrightarrow p = \frac{1}{3}$ .

The unique mixed NE is  $(\frac{1}{3}U + \frac{2}{3}D, \frac{1}{2}L + \frac{1}{2}R)$

The NE are  $(U_1, R)$ ,  $(D, L)$ ,  $(\frac{1}{3}U + \frac{2}{3}D + \frac{1}{2}L + \frac{1}{2}R)$ .  
 The mixed NE yields payoffs  $(2, \frac{5}{3})$ .

- b) Consider the strategy profile under which players play  $(U, L)$  in the first period and every period not immediately following a deviation, and play  $(D, R)$  in every period immediately following ~~a~~ a deviation (including deviations from  $(U, R)$ ).



This strategy profile punishes deviation by  $(D, R)$  which yields each player's minimum feasible payoff, so ~~the~~ ~~is seen as~~ ~~the~~ ~~seen that~~ this is a SPE is a condition. Minimum  $\delta$  such that  $(U, U)$  forever is sustainable in SPE at the minimum  $\delta$  such that the strategy profile is a SPE.

In the cooperation phase (any period not immediately following a deviation), ~~the~~ ~~most~~ optimal one shot deviation by  $P_1$  is to  $D$ , this yields 4 then 0 then 3 indefinitely. Egm play yields 3 indefinitely. compare Pvs.

$$3 + 3S + \frac{3S^2}{1-S} \geq 4 + 0S + \frac{2S^2}{1-S} \Leftrightarrow 3S \geq 1 \Leftrightarrow S \geq \frac{1}{3}$$

Optimal one std deviation by  $P_2$  is 10  
 R, which yields 5 then 0 then 3 indefinitely.  
 Eqm play yields 3 indefinitely. Compare PVs.

$$3 + 3S + \frac{3S^2}{1-S} \geq 5 + 0S + \frac{3S^2}{1-S} \Leftrightarrow 3S \geq 2 \Leftrightarrow S \geq \frac{2}{3}$$

In the punishment phase (immediately following a deviation), optimal one-shot deviation by either player yields 1 then 0 then 3 indefinitely. Eqm play yields 3 indefinitely. Compute PVs.  $0 + \frac{35}{2} \cdot \frac{35}{2} \geq 1 + 0 \cdot \frac{35}{2}$   
 $\Leftrightarrow 35 \geq 1 \Leftrightarrow 5 \geq 0$ .

If  $\delta \geq \frac{2}{3}$ , neither player has a profitable one shot deviation at any history, then the given strategy profile is a PBE. The minimum  $\delta$  such that  $(U, L)$  forever is sustainable in PBE with a one period punishment is  $\delta = \frac{2}{3}$ .

- c The required SPE is the strategy profile under which players play  $(U_1, C)$  in the first period and every subsequent period provide where there has been no prior deviation and  $(U_1, R)$  in any period where there has been a deviation and  $P_1$  deviated (weakly) earlier and  $(D, C)$  in any period where there has been no prior deviation and  $P_2$  deviated (strategically) earlier.

In the cooperation phase (any period where there has been no prior deviation), optimal one shot deviation by  $p_1$  is to  $\delta$  which yields 4 then 1 indefinitely. Egm play yields 3 indefinitely. Compare PIs.  $3 + \frac{38}{1-\delta} > 3 + \frac{38}{1-\delta} \Leftrightarrow \frac{38}{1-\delta} \geq 4 + \frac{18}{1-\delta} \Leftrightarrow \frac{20}{1-\delta} \geq 1 \Leftrightarrow 20 \geq 1-\delta \Leftrightarrow \cancel{\delta \geq 1}, \delta \geq \frac{1}{3}$ . Optimal one shot deviation by  $p_2$  is to  $\kappa$ , which yields 5 then 1 indefinitely. Egm play yields 3 indefinitely. Compare PIs.  $3 + \frac{38}{1-\delta} \geq 5 + \frac{18}{1-\delta} \Leftrightarrow \frac{20}{1-\delta} \geq 2 \Leftrightarrow 20 \geq 2 - 2\delta \Leftrightarrow \delta \geq \frac{1}{2}$ .

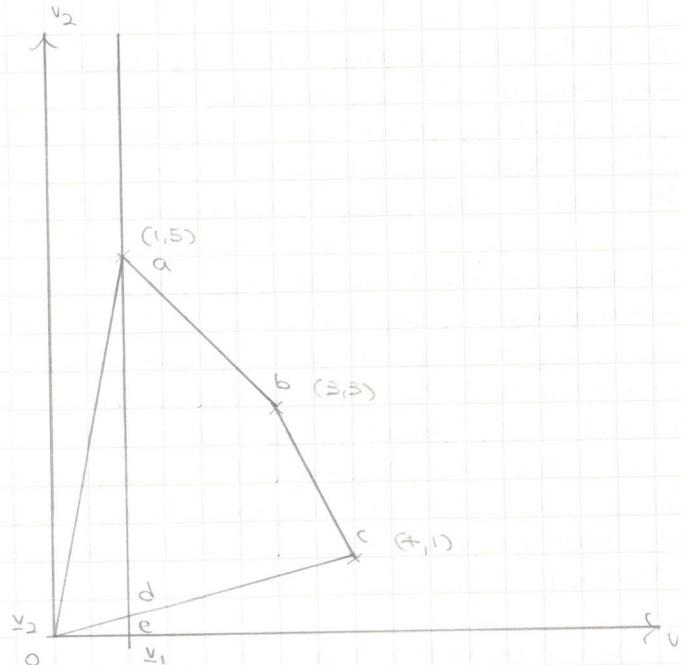
In either punishment phase (any period where there has been no prior deviation), because future prescribed play is independent of present play, prescribed play and prescribed play in each period is the stage game NE, neither player has a profitable one-shot deviation for all  $s$ .

No player has a profitable one shot deviation in any pure RFF  $S \geq 2$

d) P1 minimizes P2 by playing M, then P2's maximum payoff is equal to the minimum feasible payoff 0. P1 holds P2 to payoff 0 by playing M, P2 guarantees payoff 0 by playing any strategy.

P1 is weakly worse off if P2 plays R. So P2 minimizes P1 by playing K and P1 optimally if P2 responds by playing U. P2 holds P1 to payoff 1 by playing R. P1 guarantees payoff 1 by playing U.

$$v_1 = 1, v_2 = 0$$



The set of feasible payoff vectors is represented by area abcO. The set of individually rational payoff vectors is represented by the area to the above the  $v_2 = v_2 = 0$  line and to the right of the  $v_1 = v_1 = 1$  line. The set of feasible and individually rational payoff vectors is given by the intersection area abc.

e) At SPE, each player's average discounted value ADV payoff vector is equal to some feasible and individually rational payoff vector. From the diagram in (d), there is no feasible and individually rational payoff vector such that  $v_2 < \frac{1}{4}$ . So there is no SPE such that P2 has ADV payoff  $< \frac{1}{4}$ .

More rigorously, at any SPE, P1 has ADV as less payoff no less than 1. Any candidate SPE such that P1 has ADV payoff less than one fails to deviation by P1 to U forever, which yields no less than 1 in every period hence ADV payoff  $\geq 1$ . Such candidate equilibria are not NE let alone SPE. Given

ADV  
Given that P1 has payoff no less than 1 at SPE, P2 has ADV payoff no less than  $\frac{1}{4}$  at SPE because no payoff pair  $(v_1 \geq 1, v_2 < \frac{1}{4})$  is feasible  $\Leftrightarrow$  (can be achieved by any play) in the dynamic game.

From (e), by the Fudenberg Maskin theorem, there is some SPE  $\Leftrightarrow$  with ADV payoffs  $(1, \frac{1}{4})$ .

consider the strategy Consider some arbitrary SPE. Any continuation play must also be a SPE. At SPE, the minimum ADV payoff to P1 is 1, the minimum feasible payoff to P2 is  $\frac{1}{4}$  because at SPE, the payoff vector is feasible and individually rational. Then, the ~~for~~ hardest punishment for P1 is such that P1 has ADV payoff 1 in the continuation play and P2 has ADV  $\frac{1}{4}$ . The hardest punishment for P2 is such that P2 has ADV payoff  $\frac{1}{4}$  in the continuation play.

Consider the SPE where deviation is punished with the hardest punishment for the deviating player and  $(U, L)$  is played iff there has been no prior deviation.

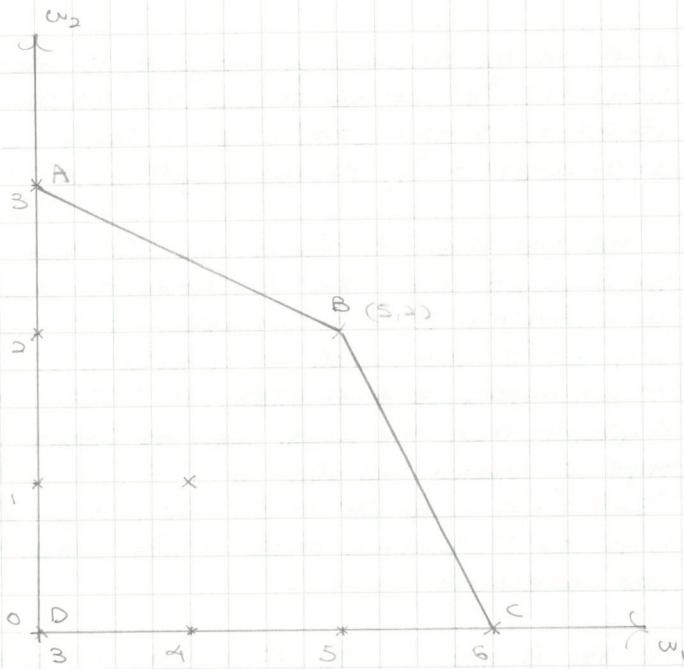
One shot deviation by P1 in the cooperation phase has ADV payoff  $4(1-\delta) + 1\delta = 4 - 3\delta$ . Egn play yields ADV payoff  $3 \geq 4 - 3\delta \Leftrightarrow \delta \geq \frac{1}{3}$ .

One shot deviation by P2 in the cooperation phase has ADV payoff  $5(1-\delta) + \frac{1}{4}\delta = 5 - \frac{19}{4}\delta$ . Egn play yields ADV payoff 3.  $3 \geq 5 - \frac{19}{4}\delta \Leftrightarrow \frac{19}{4}\delta \geq 2 \Leftrightarrow \delta \geq \frac{8}{19} \approx 0.42105$

P2 has a profitable one shot deviation if  $\delta = 0.41 < 0.42105$ . Then  $(U, L)$  forever is not sustainable in SPE, even by the hardest possible punishments for such  $\delta$ .

$T_A \times u_1, v_1, u_2, v_2$	$u_1, v_1, u_2, v_2$	$\frac{u_1}{2}, \frac{v_1}{2}$
1 1 0 0	4 2 0 0	6 0
1 0 0 1	4 0 0 1	4 1
0 1 1 0	3 2 2 0	5 2
0 0 1 1	3 0 2 1	3 3
1 0 0 0	4 0 0 0	4 0
0 0 1 0	3 0 2 0	3 2
0 1 0 0	3 2 0 0	5 0
0 0 0 1	3 0 0 1	3 1
0 0 0 0	3 0 0 0	3 0

Given that each utility function is linear, the bargaining set is the minimal convex hull containing all the above pairs  $(u_i, v_i)$ .



The bargaining set is represented by area ABCD.

The disagreement point is  $\bar{d} = (d_1 = 3, d_2 = 2d)$

The Nash bargaining solution is  
 $w^* = \arg\max_{\bar{w} \in W} (u_1 - d_1)(u_2 - d_2)$   
 where  $W$  is the bargaining set

The Nash bargaining solution lies on the frontier represented by ABC. Any candidate maximum that does not lie on this frontier fails to deviate by increasing  $w_1$  and  $w_2$  each by a sufficiently small amount  $\varepsilon$  such that the deviation remains feasible.

$$\begin{aligned} \text{Along AB, } & (u_1 - d_1)(u_2 - d_2) \\ & (u_1 - d_1)(u_2 - d_2) \\ & = (u_1 - 3)(3 - \frac{1}{2}(u_1 - 3) - 2d) = 0 \end{aligned}$$

$\max (u_1 - 3)(u_2 - 2d)$  st.

$$u_2 \leq 3 - \frac{1}{2}(u_1 - 3) \Leftrightarrow \frac{1}{2}u_1 + u_2 \leq \frac{9}{2}$$

$$u_2 \leq 6 - 2(u_1 - 3) \Leftrightarrow 2u_1 + u_2 \leq 12$$

$$d = (u_1 - 3)(u_2 - 2d) - \lambda_1(\frac{1}{2}u_1 + u_2 - \frac{9}{2}) - \lambda_2(2u_1 + u_2 - 12)$$

$$\text{FOC } w_1: u_2 - 2d - \frac{\lambda_1}{2} - 2\lambda_2 = 0$$

$$\text{FOC } w_2: u_1 - 3 - \lambda_1 - \lambda_2 = 0$$

$$CS_1: \lambda_1 \geq 0, \frac{1}{2}u_1 + u_2 \leq \frac{9}{2}, \lambda_1(\frac{1}{2}u_1 + u_2 - \frac{9}{2}) = 0$$

$$CS_2: \lambda_2 \geq 0, 2u_1 + u_2 \leq 12, \lambda_2(2u_1 + u_2 - 12) = 0$$

Suppose  $\lambda_1 > 0$ ,

$$\text{Suppose } \lambda_1 > 0, \text{ then } \frac{1}{2}u_1 + u_2 - \frac{9}{2} = 0, \text{ so } u_2 = \frac{9}{2} - \frac{u_1}{2}.$$

$$\text{Suppose } \lambda_1 > 0, \lambda_2 = 0. \text{ From } CS_1, \frac{1}{2}u_1 + u_2 - \frac{9}{2} = 0, \text{ then } u_2 = \frac{9}{2} - \frac{u_1}{2}. \text{ By substitution into FOC } w_1, \frac{9}{2} - \frac{u_1}{2} - 2d - \frac{\lambda_1}{2} = 0. \text{ By substitution into FOC } w_2, u_1 - 3 - \lambda_1 = 0. \text{ solve simultaneously.}$$

$$u_1 - 3 = \frac{9}{2} - u_1 - 4d \Leftrightarrow 2u_1 = 12 - 4d \Leftrightarrow u_1 = 6 - 2d.$$

$$\text{then } u_2 = \frac{3}{2} + d. \lambda_1 = 3 - 2d > 0 \Leftrightarrow d < \frac{3}{2}.$$

$$\frac{1}{2}u_1 + u_2 = \frac{9}{2} \quad 2u_1 + u_2 = 2\frac{1}{2} - 3d \leq 12 \Leftrightarrow$$

$$d \geq \frac{1}{2}. (6 - 2d, \frac{3}{2} + d) \text{ uniquely solves the KT FOC iff } d \geq \frac{1}{2}.$$

$$\text{Suppose } \lambda_1 = 0, \lambda_2 > 0. \text{ From } CS_2, 2u_1 + u_2 - 12 = 0, \text{ then } u_2 = 12 - 2u_1. \text{ By substitution into FOC } w_1, 12 - 2u_1 - 2d - 2\lambda_2 = 0. \text{ By substitution into FOC } w_2, u_1 - 3 - \lambda_2 = 0. \text{ solve simultaneously,}$$

$$12 - 2u_1 - 2d = 2u_1 - 6 \Leftrightarrow 4u_1 = 18 - 2d \Leftrightarrow u_1 = \frac{9}{2} - \frac{d}{2}$$

$$u_1 = \frac{9-d}{2} \Rightarrow u_2 = 3 + d. \lambda_2 = u_1 - 3 = \frac{3-d}{2} > 0 \Leftrightarrow d < 3.$$

$$\frac{1}{2}u_1 + u_2 = \frac{9-d}{4} + 3+d = \frac{21+3d}{4} \leq \frac{9}{2} \Leftrightarrow d \leq -1.$$

For  $d \geq 0$ , there is no solution to the KT FOC such that  $\lambda_1 = 0, \lambda_2 > 0$

$$\text{Suppose } \lambda_1 = \lambda_2 = 0. \text{ Then from } CS_1, CS_2, \frac{1}{2}u_1 + u_2 = \frac{9}{2}$$

$$2u_1 + u_2 = 12 \Rightarrow u_1 = 3, u_2 = 2. \text{ By substitution into FOC } w_1, 2 - 2d - \frac{\lambda_1}{2} - \lambda_2 = 0. \text{ By substitution into FOC } w_2, 2 - \lambda_1 - \lambda_2 = 0. \text{ solve simultaneously,}$$

$$2 - 2d - \frac{\lambda_1}{2} - (2 - \lambda_1) = 0 \Leftrightarrow -2d + \frac{\lambda_1}{2} = 0 \Leftrightarrow \lambda_1 = 4d.$$

$$4 - 4d - 2\lambda_2 - (2 - \lambda_2) = 0 \Leftrightarrow 2 - 4d - \lambda_2 = 0 \Leftrightarrow \lambda_2 = 2 - 4d.$$

$$\lambda_1, \lambda_2 \geq 0 \text{ iff } 0 \leq d \leq \frac{1}{2}. \text{ For such } d, (u_1 = 5, u_2 = 2) \text{ uniquely solve the KT FOC.}$$

Supposing the KT FOC are necessary and sufficient, the Nash bargaining solution is  $(6 - 2d, \frac{3}{2} + d)$  for  $d \geq \frac{1}{2}$ ,  $(5, 2)$  otherwise.

~~→ solve by backward induction.~~

consider the subgame in which P2's offer is rejected. Suppose without loss of generality that P2 intends to induce P1 to choose  $(x, y)$ . Then P2's payoff in P2's (second) payoff maximisation problem is

$$\max_{x,y} 2(1-x) + (1-y) \text{ s.t.}$$

$$x+3+2y \geq (1-x)+3+2(1-y) \Leftrightarrow$$

$$2x+4y \geq 3 \quad (\text{and } x, y \in [0, 1])$$

At ~~the~~ any optimum the constraint binds. At any candidate optimum such that the constraint ~~fails~~ does not bind fails to deviate by decreasing  $x$  by sufficiently small amount such that the constraint remains satisfied. At any optimum,  $2x+4y=3 \Leftrightarrow x = \frac{3-4y}{2}$ . By substitution, P2's payoff is  $2(1-\frac{3-4y}{2}) + (1-y) = 2 - (3-4y) + (1-y) = 3y$ . P2 maximises ~~payoff by choosing~~  $y$  to get  $y = \frac{3}{4}$ ,  $x = 0$ .

At the optimum  $x=0$ , then  $y$  is such that P1 is indifferent between the two packages.  $x+3+2y = (1-x)+3+2(1-y) \Leftrightarrow 3+2y = 4+2(1-y) \Leftrightarrow 2y = 1+2(1-y) \Leftrightarrow 4y = 3 \Leftrightarrow y = \frac{3}{4}$ .

P2 offers  $(x=0, y=\frac{3}{4})$ , P1 accepts this then P2 has  $(1-x, 1-y) = (1, \frac{1}{4})$  and payoff  $2(1) + \frac{1}{4} = \frac{9}{4}$ , and P1 has payoff  $3 + 2(\frac{3}{4}) = \frac{9}{2}$ .

In the first stage, P2 rejects any offer ~~such that~~ that yields payoff less than  $\frac{9}{4}$ . P2's payoff as a function of  $z$  if the offer is accepted is  $3z$ . So P2 rejects any offer ~~such that~~  $3z < \frac{9}{4}$ ,  $z < \frac{3}{4}$ . P1's payoff as a function of  $z$  if the first offer is accepted is  $(1-z) + 3 + 2(1-z) = 6 - 3z$ . For ~~any~~  $z \geq \frac{3}{4}$  such that the offer is accepted, P1 has payoff  $6 - 3(\frac{3}{4}) = \frac{15}{4} < \frac{9}{2}$ . P1 is strictly better off making an unacceptable offer.

At SPE, P1 offers  $z < \frac{3}{4}$ , P2 rejects iff  $z < \frac{3}{4}$  and P2 always offers  $x, y = 0, \frac{3}{4}$ , and P1 chooses the  $(x, y)$  bundle iff  $x+2y \geq 2(1-x)+\frac{3}{4}$  which is iff  $2x+4y \geq 3$ .

The outcome is unique. P1 ~~offer~~ prefers to have his offer rejected because P2 makes a more efficient offer that allocates more of each good to the player that values it more. There is a unique solution to P2's optimisation problem.

c P2's optimisation problem in the second stage effectively unchanged because the uniform scaling of the pies is equivalent to a change in units given that utility functions are linear.

At the optimum, P2 ~~finds~~ <sup>0</sup> offers  $x = \frac{3}{2}$  to P1 because P1 has ~~higher~~ <sup>lower</sup> valuations for the first pie. P2 chooses  $y$  such that P1 is indifferent.  $x+3+2y = (0.5-x)+3+2(0.5-y) \Leftrightarrow 2x+4y = \frac{3}{2}, 4y = \frac{3}{2}, y = \frac{3}{8}$ .

P2's op. The solution to P2's optimisation is simply halved because, given linear utilities, halving both pies is equivalent to a relabelling of variables.

II P In the second stage subgame, P2 offers  $(x, y) = (0, \frac{3}{8})$ , P1 ~~chooses~~ chooses this. P2 has  $(0.5-x, 0.5-y) = (\frac{1}{2}, \frac{1}{8})$ , P1 has payoff  $3 + 0 + 2(\frac{3}{8}) = 3 + \frac{3}{4}$ . P2 has payoff  $2(y) + \frac{1}{8} = \frac{7}{8}$ .

ii) the first stage, P2 rejects any offer that yields payoff less than  $\frac{7}{8}$ . P2's payoff as a function of  $z$  is unchanged, so P2 rejects any  $z < \frac{7}{8}$ . P1's payoff as a function of  $z$  is unchanged, ~~so if P1 offers at  $3+3(-z)$ , this is greater than the payoff from the second stage a rejected first offer if  $1-z \geq \frac{1}{4}, z \leq \frac{3}{4}$ .  $\frac{3}{8} \leq z \leq \frac{3}{4}$  is acceptable to P2 and profitable to P1 so P1 optimally offers  $z = \frac{7}{8}$ , which is just acceptable to P2.~~

At SPE P1 offers  $z = \frac{7}{8}$ , P2 accepts all  $z \geq \frac{7}{8}$ . If P2 offers  $(x, y) = (0, \frac{3}{8})$ , P1 chooses  $(x, y)$  iff  $x+2y \geq (0.5-x)+2(0.5-y) \Leftrightarrow 2x+4y \geq \frac{3}{2}$ . P1 has payoff  $3 + 2(\frac{3}{8}) = 3 + \frac{5}{8}$ , P2 has payoff  $2(\frac{3}{8}) = \frac{9}{8}$ .

The op. is unique.