

Game Theory Problem Set 5

A

$$u_A(x_A, m_A) = x_A + m_A$$

$$u_B(x_B, m_B) = 3x_B + m_B$$

$$x_A + x_B = 100 \Rightarrow x_B = 100 - x_A$$

$$m_A + m_B = 200 \Rightarrow m_B = 200 - m_A$$

where u_c , x_c , and m_c denote c's utility, c's share of farmland in acres and c's share of cash respectively for $c \in \{A, B\}$.

$$X = \{(x_A, m_A) : x_A \in [0, 100], m_A \in [0, 200]\},$$

$$D = (x_A = 50, m_A = 100)$$

$$U = \{(x_A, m_A)$$

$$\{(u_A(x_A, m_A), u_B(x_B = 100 - x_A, m_B = 200 - m_A)) : (x_A, m_A) \in X\}$$

$$d = (u_A(x_A = 50, m_A = 100) = 150, u_B(x_B = 100 - x_A, m_B = 200 - m_A) \\ = u_B(x_B = 50, m_B = 100) = 250)$$

where X is the set of possible agreements, D is the disagreement outcome, U is the set of payoff pairs corresponding to X and d is the payoff pair corresponding to D .

Suppose $x_A = 100, m_A = 200$. Then $u_A =$

Let

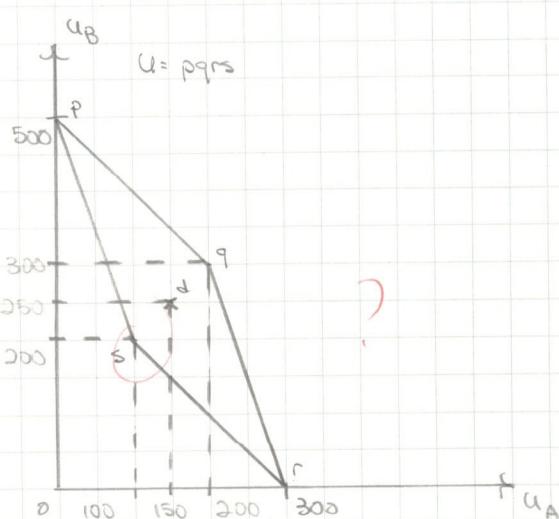
$$u_A(x_A = 100, m_A = 200) = 300, u_B(x_A = 100, m_A = 200) = 0$$

$$u_A(x_A = 100, m_A = 0) = 100, u_B(x_A = 100, m_A = 0) = 200$$

$$u_A(x_A = 0, m_A = 200) = 200, u_B(x_A = 0, m_A = 200) = 300$$

$$u_A(x_A = 0, m_A = 0) = 0, u_B(x_A = 0, m_A = 0) = 500$$

All other $x \in X$ are weighted averages of these possible agreements. Then, because utilities are linear, for all other $x \in X$, the payoff pair corresponding to x is a weighted average of these four possible agreements.



Assume they can "throw stuff away" but not that they can borrow, i.e. lower bound on total x, m is 0.

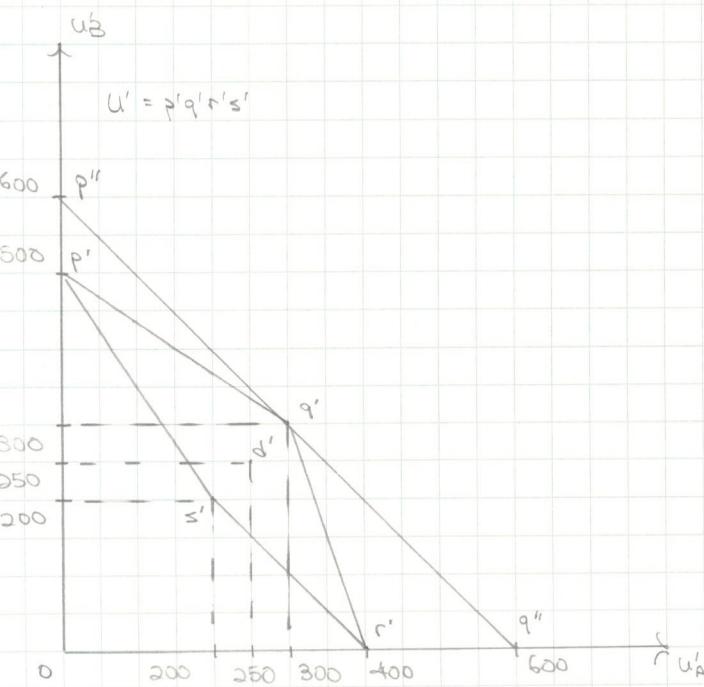
b Let $F(U, d) = u$ be a bargaining solution that satisfies the Nash axioms.

$$(u_A'(x_A, m_A) = 2u_A(x_A, m_A) - 100, \text{ and } u_B'(x_B, m_B) = u_B(x_B, m_B),$$

$$U = \{(u_A'(x_A, m_A), u_B'(x_B = 100 - x_A, m_B = 200 - m_A)) : (x_A, m_A) \in X\},$$

$$\text{and } d' = \{(u_A'(x_A = 50, m_A = 100), u_B'(x_B = 100 - x_A = 50, m_B = 200 - x_A = 50))\}$$

Let $U_A(x_A, m_A) = u_A(x_A, m_A) + 100$, $U_B(x_B, m_B) = u_B(x_B, m_B)$,
 $U = \{(U_A(x_A, m_A), U_B(x_B, m_B)) : (x_A, m_A) \in X\}$,
 $d' = (U_A, U_B)|_{D} = (250, 250)$



Consider the bargaining problem (U'', d') , where $U'' = \{(U_A, U_B) : U_A + U_B \in [0, 600]\}$. U'' is represented by area $Opq''q$. By inspection, $U'' \subset U'$.

Suppose that $(U'_A, U'_B) \in U''$, then $U'_A + U'_B \in [0, 600]$, then $(U'_A, U'_B) \in U'$. Since $d' = 250 = d''$, so the bargaining problem (U'', d') is symmetric.

Let $U'' = F(U', d')$. By symmetry, $U'' = (U''_A, U''_B)$ is such that $U''_A = U''_B$. Suppose for reductio that $U''_A + U''_B < 600$. Then let $\epsilon = 600 - U''_A - U''_B$. Then $U''_A + \frac{\epsilon}{2} + U''_B + \frac{\epsilon}{2} = 600$, so $(U''_A + \frac{\epsilon}{2}, U''_B + \frac{\epsilon}{2}) \in U''$ and $U''_A + \frac{\epsilon}{2} > U''_A$ and $U''_B + \frac{\epsilon}{2} > U''_B$. By weak Pareto efficiency, $U'' \neq F(U', d')$. By reductio $U''_A + U''_B = 600$. Solving simultaneously, $U''_A = U''_B = 300$. By independence of irrelevant alternatives, $U'' = F(U', d') = U'' = (300, 300)$. By invariance to equivalent payoff representations, $U = F(U', d') = (U_A - 100, U_B) = (200, 300)$. This corresponds to the distribution $x_A = 0, m_A = 200, x_B = 100, m_B = 0$.

Suppose that A is the divider. Denote the portions chosen by A as (x_A, m_A) and $(x_B = 100 - x_A, m_B = 200 - m_A)$. In the second stage subgame, B's maximisation problem is $\max_{i \in \{1, 2\}} U_B(x_i, m_i) = 3x_i + m_i$.

B chooses (x_1, m_1) iff $3x_1 + m_1 \leq 3x_2 + m_2 = 3(100 - x_1) + 200 - m_1$,
 $3x_1 + m_1 \leq 500 - 3x_1 - m_1$,
 $3x_1 + m_1 \leq 250$.

In the first stage, A's payoff reduces to
 $U_A(x_1, m_1) = x_1 + m_1$ iff $3x_1 + m_1 \leq 250$, $(100 - x_1) + (200 - m_1)$
otherwise

Just Mac

$(U_A - d_A)(U_B - d_B)$

convex fn so if gradient of $(U_A - d_A)(U_B - d_B)$
is intermediate between slopes of the two
frontier edges

With Lagrangian optimisation, have to check 2
multiplier sign to make sure it "hangs together"

The relevant constraints are $x_A, x_B, m_A, m_B \geq 0$
and $x_A + x_B \leq 100$, $m_A + m_B \leq 200$

$$\lambda = (U_A - d_A)(U_B - d_B) - \lambda_1(U_A + U_B - 600) - \lambda_2(\frac{3U_A}{4} + U_B - 250)$$

$\lambda > 0$, the constraint binds

Easier to argue geometrically,

or argue that solution lies on frontier, then
write objective function in terms of one
variable, e.g. U_A then track along frontier

"Find and prove that it is so" simply means find
the Nash solution and show your method

Suppose, without loss of generality, that A intends to induce B to choose (x_2, m_2) . Then A's maximisation problem is $\max_{x_1, m_1} x_1 + m_1$ subject to $3x_1 + m_1 \leq 250$, $x_1 \in [0, 100]$, and $m_1 \in [0, 200]$.

By inspection

By inspection, A chooses $(x_1 = \frac{50}{3}, m_1 = 200)$, then $(x_2 = \frac{250}{3}, m_2 = 0)$, and B (weakly) prefers (x_2, m_2) to (x_1, m_1) . ✓

The SPE is the strategy profile such that A's strategy is to offer $(x_1 = \frac{50}{3}, m_1 = 200)$ and $(x_2 = \frac{250}{3}, m_2 = 0)$ and B's strategy is to choose (x_1, m_1) iff $3x_1 + m_1 > 250$.

Suppose that B is the divider. In the second stage subgame, A's maximisation problem is $\max_{i \in \{1, 2\}} u_A(x_i, m_i) = x_i + m_i$, if A chooses (x_i, m_i) & $u_A(x_1, m_1) = x_1 + m_1 > u_A(x_2, m_2) = x_2 + m_2 = (100 - x_1) + (200 - m_1)$ $x_1 + m_1 > 150$. In the first stage, B's payoff function reduces to $u_B(x_1, m_1) = 3x_1 + m_1$ iff $x_1 + m_1 \leq 150$, $3(100 - x_1) + (200 - m_1)$ otherwise. Suppose wlog that B intends to induce A to choose (x_2, m_2) . Then B's maximisation problem is $\max_{x_1, m_1} 3x_1 + m_1$ subject to $x_1 + m_1 \leq 150$, $x_1 \in [0, 100]$, $m_1 \in [0, 200]$. By inspection, $x_1 = 100$, $m_1 = 50$ B chooses $(x_1 = 100, m_1 = 50)$, then $(x_2 = 100 - x_1 = 0, m_2 = 200 - m_1 = 150)$, and A (weakly) prefers (x_2, m_2) to (x_1, m_1) . The SPE is the strategy profile such that B's strategy is to offer $(x_1 = 100, m_1 = 50)$ and $(x_2 = 0, m_2 = 150)$, and A's strategy is to choose (x_1, m_1) iff $x_1 + m_1 > 150$. ✓

d Suppose that A is the divider, then at SPE, $\frac{x_1 + m_1}{3} = \frac{50}{3}$
 $u_A = \frac{50}{3} + 200$, $u_B = 250$

Suppose that B is the divider, then at SPE,
 $u_A = 150$, $u_B = 350$

Expected utilities

$$U_A = (\frac{50}{3} + 200 + 150)/2 = 1100/6, U_B =$$

$$U_B = (350 + 250 + 300)/2 = 300$$

This solution is not Pareto optimal because it is Pareto-dominated by $(x_A, m_A) = (0, 200)$, where $U_A = 200$ and $U_B = 300$.

Graphically, each of the "pure" divide and choose outcomes is some point on the PPF frontier that does not coincide with q since each first mover divides portions such as to advantage itself. By the convexity of U, any weighted average of the "pure" outcomes lies within the frontier, and is not Pareto optimal.

2a UA: If $U' \subseteq U$ and $d' = d$ and $F(U, d) \in U'$, then $F(U') = F(U, d)$

$$F(U', d) = F(U, d)$$

$[0, 1]$

consider $U' = \{(u_1, u_2) : u_1, u_2 \in [0, 1], u_1 + u_2 = 1\}$, $U = U' \cup \{(0, 10)\}$, and $d = d' = (0, 0)$. Then $u_1^+ = u_2^+ = u_1^* = 1$ and $u_2^* = 10$.

$\max_u u_1/u_1^*$ subject to $u_1/u_1^* = u_2/u_2^*$ and $(u_1, u_2) \in U$ coincides with

$\max_u u_1$ subject to $u_1 = u_2/10$ and $(u_1, u_2) \in U$

~~= max u₁ subject to~~

~~U~~

$= \max_u u_1$ subject to $(u_{1*}, 10u_1) \in U$

$= 1/10$

$$(u_{1*}, u_{2*}) = (1/10, 1)$$

$\max_u u_1/u_1^*$ subject to $u_1/u_1^* = u_2/u_2^*$ and $(u_1, u_2) \in U'$

coincides with

$\max_u u_1$ subject to $u_1 = u_2$ and $(u_1, u_2) \in U'$

$= \max_u u_1$ subject to $(u_1, u_1) \in U'$

$= 1$

$$(u_{1*}, u_{2*}) = (1, 1)$$

Consequently, KS solution does not satisfy UA.

$$b) u_1(x_1) = x_1$$

$$u_2(x_2) = x_2^p \text{ for } 0 < p < 1$$

~~U~~

$$U = \{(u_1(x_1), u_2(x_2)) : x_1 + x_2 = 1\}$$

$$u_1^* = \max_u u_1 \text{ st } (u_1, u_2) \in U = 1$$

$$u_2^* = \max_u u_2 \text{ st } (u_1, u_2) \in U = 1$$

$\max_u u_1/u_1^*$ st $u_1/u_1^* = u_2/u_2^*$, $(u_1, u_2) \in U$

~~= max u₁ st $u_1 = u_2$, $(u_1, u_2) \in U$~~

~~= max u₁ st $(u_1, u_1) \in U$~~

#

Suppose that $u_1/u_1^* = u_2/u_2^*$, then $u_1 = u_2, x_1 = x_2^p$,
 $x_1 = (1-x_1)^p, x_1^{1/p} + x_1 - 1 = 0 \Rightarrow x_1 > x_2$ since $0 < p < 1$

and $x_1, x_2 \in [0, 1]$

$\max_u u_1/u_1^*$ st $u_1/u_1^* = u_2/u_2^*$, $(u_1, u_2) \in U$

~~= max u₁ st $u_1 = u_2$, $(u_1, u_2) \in U$~~

~~= max u₁ st $x_1^{1/p} + x_1 - 1 = 0, x_1 \in [0, 1]$~~

But

Suppose that $u_1/u_1^* = u_2/u_2^*$, then $u_1 = u_2, x_1 = x_2^p$.

Suppose for reductio that $x_2 = 1$, then $x_1 = 1$, then
 $x_1 = 1$, then $(u_1, u_2) = (1, 1) \notin U$. By reductio, $x_2 \neq 1$.

Then $x_2 \in [0, 1]$ ~~but~~ since consequently,

since given $0 < p < 1$, $x_1 > x_2$.

$$U = \{(u_1, u_2) : u_1 + u_2 = 1\}$$

$$U = \{(u_1, u_2) : u_1 + u_2 = 1, u_2 \leq 0.5\}$$

Possible to plot

Show graphically

KS: "one player is in a weaker position"

This solution is not ideal because it violates convexity.

Again assume feasible, costless disposal
 $x_1 + x_2 = 1$ follows from efficiency which is one
of the KS axioms. Have to argue that
solution is $x_1 + x_2 = 1$

Acceptable argument

< let $U' = \{(u_1(x_1), u_2(x_2)) : x_1 + x_2 = 1\}$, $u_1^* = u_2^* = 1$

$$u_1^* = s, u_2^* = s^p$$

Suppose that $u_1^*/u_1^* = u_2^*/u_2^*$ and $(u_1^*, u_2^*) \in U'$

$$x_1^p/s^p = (s-x_2)^p$$

$$x_1 = (x_2/s)^p, 1 - x_2 = (x_2/s)^p$$

$\max u_1/u_1^*$ subject to $u_1/u_1^* = u_2/u_2^*$, $(u_1, u_2) \in U$

$$\Rightarrow \max x_1/s \text{ st } x_1/s = x_2/s^p, (x_1, x_2) \in U$$

$$\Rightarrow \max x_1/s \text{ st } x_2^p = x_1 s^{p-1} (x_1, x_2) \in U$$

$$\Rightarrow \max x_1/s \text{ st } (x_1, x_2 s^{p-1}) \in U$$

coincides with

$$\max x_1 \text{ st } (x_2 s^{1-p}, x_2^p) \in U$$

$$\Rightarrow \max x_1 \text{ st } x_2 s^{1-p} + x_2 = s$$

$$\Rightarrow \max x_1$$

$$\max x_2 s^{1-p} \text{ st } (x_2 s^{1-p}, x_2^p) \in U$$

$$\Rightarrow \max x_2 s^{1-p} \text{ st } x_2 s^{1-p} + x_2 = s$$

$$\Rightarrow \max x_2 s^{1-p} \text{ st } x_2 = \frac{s}{1+s^{1-p}}$$

$$u_1^*/u_1^* = u_2^*/u_2^* \text{ and } (u_1^*, u_2^*) \in U$$

$$x_1/s = x_2^p/s^p$$

$$x_1 = x_2^p s^{1-p}$$

$$(x_1, x_2^p) \in U$$

$$\Rightarrow (x_1^*, x_2^p s^{1-p}, x_2^p) \in U$$

$$x_2^p s^{1-p} + x_2 = s$$

$$x_2^p s^{1-p} + x_2 s^{-1} = s$$

$$\Rightarrow (x_2/s)^p + (x_2/s)^{-1} = 1$$

Differentiating implicitly wrt s

$$-p x_2 s^{p-1} + p x_2^{p-1} \frac{dx_2}{ds} s^{-p}$$

$$-x_2 s^{-2} + \frac{dx_2}{ds} s^{-1} = 0$$

$$(p x_2^{p-1} s^{-p} + s^{-1}) \frac{dx_2}{ds} = p x_2^{p-1} + x_2 s^{-2}$$

$$\text{Given } p > 0, p < 1, x_2 > 0, s > 0,$$

$$\frac{dx_2}{ds} > 0$$

$$\frac{dx_1}{dx_2} = p x_2^{p-1} s^{1-p} > 0$$

$$\frac{dx_1}{ds} > 0$$

consequently for ~~s~~ x_1 and x_2 each increase

when ~~s~~ s increases from 1 to some $s > 1$

Alternate solution by relabeling $z_1 = x_1/s$

$$z_2 = x_2/s$$

The point is that KS solution has some intuitive properties

3a In the second stage Subgame, given that P1 chose x_2 , by backward induction

P2 chooses A (accept) or R (reject) to maximise

$$u_2 = \begin{cases} x_2^p - s x_1^p = x_2^p - s(1-x_2)^p & \text{if } \underline{s} \leq A \\ 0 & \text{if } A < \underline{s} \end{cases}$$

$$u_2(A_2, x_2)$$

where A_2 denotes P2's action. P2 chooses A iff

$$x_2^p - s x_1^p \geq 0 \quad x_2^p \geq s x_1^p \quad x_2 \geq s^{1/p} x_1 \quad x_2 \geq s^{1/p}(1-x_2)$$

$$(1+s^{1/p})x_2 \geq s^{1/p}, \quad x_2 \geq s^{1/p}/(1+s^{1/p}). \text{ Then P1's maximise}$$

payoff function in the first stage reduces to

$$u_1(x_2) = \begin{cases} (1-x_2)^p & \text{if } x_2 \geq s^{1/p}/(1+s^{1/p}) \\ 0 & \text{otherwise} \end{cases}$$

then P1's maximisation problem is $\max_{x_2} u_1(x_2)$

which has solution $x_2 = s^{1/p}/(1+s^{1/p})$.

s is some envy coefficient

since $u_1(x_2)$ is decreasing in x_2

The SPE is the strategy profile such that P1's strategy is to offer $x_2 = s^{1/p}/(1+s^{1/p})$ and P2's strategy is to A iff $x_2 \geq s^{1/p}/(1+s^{1/p})$ and R otherwise



b Supposing that s is known to P2, P2's payoff function, maximisation problem, and best response function are unchanged from (a). P2 chooses A iff $x_2 \geq s^{1/p}(1-x_2)$, $s \leq (x_2/(1-x_2))^p$.

P1's expected payoff function reduces to

$$\begin{aligned} \pi_1(x_2) &= (1-x_2)^p P(s \leq (x_2/(1-x_2))^p) + \bar{P}(s > (x_2/(1-x_2))^p) \\ &= (1-x_2)^p F((x_2/(1-x_2))^p) \\ &= (1-x_2)^p (x_2/(1-x_2))^{p^2} \end{aligned}$$

P1's maximisation problem is $\max_{x_2} \pi_1(x_2)$

which coincides with $\max_{x_2} (1-x_2)^p (x_2/(1-x_2))^{p^2}$

since $0 < p < 1$ so raising to the power p^2 is a strictly increasing monotonic transformation.

$$\begin{aligned} \text{FOC: } & \frac{\partial}{\partial x_2} (1-x_2)^p (x_2/(1-x_2))^{p^2} = \\ &= \frac{\partial}{\partial x_2} x_2^p / (1-x_2)^{p^2} \\ &= \cancel{x_2^p / (1-x_2)^{p^2}} + \frac{x_2^p}{(1-x_2)^{p^2}} = 0 \\ &= \cancel{x_2^p} \cancel{x_2^p / (1-x_2)^{p^2}} + x_2^p = 0 \\ &= 2x_2 - x_2^2 = 0 \end{aligned}$$

$\rightarrow x_2 = 0$ (reject) or $x_2 = 2$ (reject)

$$\begin{aligned} \text{FOC: } & \frac{\partial}{\partial x_2} x_2^p / (1-x_2)^{p^2} \\ &= (\cancel{2p} \cancel{x_2^p} \cancel{(1-x_2)^{p^2}}) + x_2^p \cancel{(p)} \cancel{(1-x_2)^{p^2-1}} (-1) \\ &= 2p x_2^{p-1} / (1-x_2)^p + p x_2^{p-1} / (1-x_2)^{p+1} = 0 \\ &\cancel{2p} \cancel{x_2^{p-1}} \cancel{(1-x_2)^p} + \cancel{p} \cancel{x_2^{p-1}} \cancel{(1-x_2)^{p+1}} = 0 \\ &\cancel{2} \cancel{x_2^{p-1}} \cancel{(1-x_2)^p} + \cancel{x_2^{p-1}} \cancel{(1-x_2)^{p+1}} = 0 \\ &2 + x_2^{p-1} / (1-x_2)^{p+1} = 0 \\ &2 + x_2^{p-1} / (1-x_2)^{p+1} = 0 \\ &x_2 = 2 \text{ (reject)} \end{aligned}$$

There are no interior solutions. The constraints are

$$x_2 \in [0, 1] \text{ and } F(s) \in [0, 1] \Rightarrow (x_2/(1-x_2))^{p^2} \in [0, 1] \Rightarrow x_2 \in [0, 1/2]$$

~~$\cancel{x_2 = 0} \Rightarrow \pi_1(x_2=0) = 0, \pi_1(x_2=1/2) = (1/2)^p > 0 \text{ if chooses } x_2 = 1/2$~~

The SPE is such that P1's strategy is to offer $x_2 = 1/2$

and P2's strategy is to choose A iff $s \leq (x_2/(1-x_2))^p$. At SPE,

P2 chooses A with probability 1.

Interesting result: always offer sth acceptable even if unsure, i.e. match the most enviable player

$$E(s) = \int s F'(s) ds = \int s * 2s^{p-1} ds = \left[\frac{s^2}{2} \right]_0^s = \frac{s^2}{2}$$

$$c \text{ Expected total utility } U_1 = (1-x_2)^p + E(x_2^p - s(1-x_2)^p)$$

$$= x_2^p + (1-E(s)) \cancel{x_2^p} (1-x_2)^p = x_2^p + (1-\frac{1}{3}) (1-x_2)^p$$

$$= (1/2)^p + 1/3 (1/2)^p = 4/3 (1/2)^p$$

