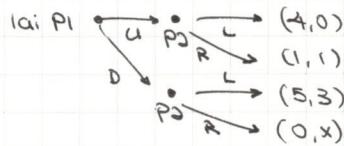


## Game Theory Problem Set 4

(A)



	LL	LR	RL	RR
U	0	0	1	1
D	<u>4</u>	<u>4</u>	1	1
<u>S</u>	<u>5</u>	0	<u>5</u>	0

where P2's strategy XY denotes action X if P1 chooses U, action Y if P1 chooses D.

~~X=2~~ Best responses underlined ~~in~~ in the strategic form representation.

By inspection, there are three ~~/~~ pure strategy NE, (U,RR), (D,LL), and (D,RL).

Suppose that there is a mixed NE  $\sigma^* = (\sigma_1^*, \sigma_2^*)$  where  $\sigma_1^* = pU + (1-p)D$ , and  $\sigma_2^* = q_L + \frac{1}{2}(q_R)R$ ,  $q_L + (1-q_R)L$ , i.e. P1 plays U with probability  $p$ , P2 plays L in response to U with probability  $q_1$ , and P2 plays L in response to D with probability  $q_2$ .  $\sigma^*$  is a mixed NE iff neither player has a profitable deviation, which is only if after for each player, each action assigned non-zero probability by  $\sigma^*$  yields equal payoff. Suppose  $p \in (0,1)$ .

$$\begin{aligned} \pi_1(U, \sigma_2^*) &= \pi_1(D, \sigma_2^*) \\ 4q_1 + (1-q_1) &= 5q_2 + 0(1-q_2) \\ 3q_1 + 1 &= 5q_2 \\ 3q_1 - 5q_2 &= 1 \end{aligned}$$

By inspection, R is a strict RR and RL are weak best responses to

The hybrid equilibria are  $(D, q_1 LL + (1-q_1) RL)$  and  $(U, q_2 RL + (1-q_2) RR)$   $q_1 \in (0,1)$  and  $q_2 \in \frac{1}{2}(0, \frac{1}{5})$ .  $(0, \frac{1}{5})$

Finding the SPE by backward induction. Suppose that P1 chooses U, then it is optimal for P2 to choose R, yielding payoffs (1,1). Suppose that P2 chooses D, then it is optimal for P2 to choose L, yielding payoffs (5,3). So P1 finds it optimal to choose U. The unique pure SPE is (U,L).

By inspection of the extensive form, P2 has a strictly dominant ~~the~~ pure strategy in each subgame, so P2 never mixes in equilibrium. By inspection, P1 has a strictly dominant pure strategy in each the reduced form game, so P1 never mixes in equilibrium. Then there are no hybrid or mixed SPE.

Perfect info: no Nature, singleton info sets

Interpretation: P1 needs to know which was some belief about what P2 does in each case, so P1 "at least" "imagines" P2's strategy is some pair

for

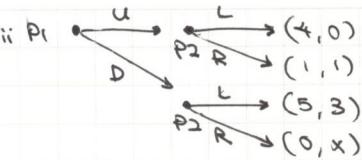
can eliminate LR since ~~RL~~  $RL > LR$  before finding NE

Take care with  $<$  vs  $\leq$ ,  $)$  vs ] etc and Extensive form strategies RL vs L

✓ Explain how found

Argue that these are NE: no profitable deviation  
those are "irrelevant mixing off own path".  
Another mix (U,D)  $\nmid LL \mid RR$ .  
intuitively this is equiv to the NE in the simultaneous game; by checking, this is not NE

No trick to finding all mixed NE here, ~~it's~~ the solution is brute force



Somewhat paradoxical, increase in payoff makes both players worse off in eqm (this is impossible in single player optimisation games) because & credible commitment

	<del>LR</del>	RL	RR	
u	0	0	<u>1</u>	<u>1</u>
d	4	<u>1</u>	1	<u>1</u>
s	0	<u>5</u>	0	

x=4. Best responses underlined.

By inspection, the unique pure NE is ~~(U, RR)~~, and

By inspection, RL and RR are weakly dominant against U, and CR and RR are weakly dominant against D, and P1's best responses are always strict best responses, so P1 never mixes, and P2 may mix RL and RR against U ~~and~~ or mix CL and CR against D. The hybrid NE are ~~(U, q, RL + (1-q)RR)~~ for  $q \in (0, 1/5)$ . ~~and~~

optimal

if P2 plays a pure strategy

By backward induction, R is optimal for P2 against U, and R is dominant against optimal for P2 against D. ~~so the~~ U is optimal for P1 in the reduced game. So the unique pure SPE is ~~(U, R)~~. By an arg ~~X~~  $(U, RR)$

Since by inspection, P2 has a strictly dominant pure strategy in each subgame, so P2 never mixes in each subgame. By inspection of the reduced form game, P1 has a strictly dominant pure strategy. So P1 never mixes in SPE. So there are no hybrid or mixed SPE.

iii When  $x=2$ , it is optimal for P2 to play action L against D. When  $x=4$ , it is optimal for P2 to play action R against D. If P2 plays L against D, P1 has no incentive to deviate from D, so (D, LL) and (D, RL) are NE ~~for~~ when  $x=2$ . If P2 plays R against D, P1 has incentive to deviate, so (D, RR) and (D, ~~RL~~) are not NE when  $x=4$ . When  $x=2$ , RL is weakly dominant for P2. When  $x=4$ , RR is weakly dominant for P2.

When  $x=2$ , L is optimal for P2 in the subgame where P1 plays D. When  $x=4$ , R is optimal. So the reduced form game is different, and P1's optimal choice in the reduced form game is different, and the SPE is different.

b  $u_L = \frac{x}{x+y} - x$ ,  $u_C = \frac{y}{x+y} - y$

C ~~max~~ chooses y to max  $u_C$ .

Taking FOCs: Taking FOCs:

$$\frac{\partial u_C}{\partial y} = y(-1)(x+y)^{-2} + (x+y)^{-1} - 1 = 0,$$

$$-y + (x+y) - (x+y)^2 = 0,$$

$$x = (x+y)^2,$$

$$y = \sqrt{x} - x$$

Substituting into  $u_L$ ,  
 $u_L = x/\sqrt{x} - x = \sqrt{x} - x$

Taking FOCs:

$$\frac{\partial u_L}{\partial x} = \frac{1}{2}x^{-1/2} - 1 = 0,$$

$$x^{-1/2} = 2, x^{1/2} = \frac{1}{2}, x = \frac{1}{4}$$

By substitution,

$$y = \sqrt{\frac{1}{4}} - \frac{1}{4} = \frac{1}{4}$$

$$u_L = u_C = \frac{1}{4}$$

The SPE is identical to the NE of the simultaneous game. The SPE yields symmetric payoffs, so there is no first mover advantage (or disadvantage). The SPE is  $(x = \frac{1}{4}, y = \frac{1}{4})$  and the typical strategy for C is to choose  $y = \sqrt{x} - x$ .

Does this make sense? It seems that at the simultaneous NE, x and y are strategic substitutes, i.e.  $\frac{\partial x}{\partial y} > 0$  and  $\frac{\partial y}{\partial x} > 0$ , so there is a positive strategic effect.

No, because evaluated at the simultaneous NE,  $\frac{\partial u_L}{\partial x} = \frac{\partial u_C}{\partial y} = 0$

2a Each firm  $i$  chooses  $p_i$  to maximise  $\pi_i(p_i, p_j) = (p_i - c_i)D_i(p_i, p_j) = p_i(1 + p_j - p_i)$ .

Taking FOCs:

$$\frac{\partial \pi_i}{\partial p_i} = (1 + p_j - p_i) - p_i = 1 + p_j - 2p_i = 0,$$

$$p_i = \frac{1 + p_j}{2}$$

Best response of firm  $i$  to price of firm  $j$   $BR_i(p_j) = \frac{1 + p_j}{2}$

At NE, each firm  $i$  chooses firms play mutual best responses.

$$p_i^* = BR_i(p_j^*)$$

$$p_j^* = \frac{1}{2} + \frac{1}{2}(\frac{1}{2} + \frac{1}{2} p_i^*) = \frac{3}{4} + \frac{1}{4} p_i^*$$

$$p_i^* = \frac{1 + p_j^*}{2} = 1$$

$$\pi_i^* = p_i^*(1 + p_j^* - p_i^*) = 1, \pi_j^* = p_j^*(1 + p_i^* - p_j^*) = 1$$

$$\text{At NE, } p_1^* = p_2^* = 1, \pi_1^* = \pi_2^* = 1$$

The NESSA NE is symmetric.

Each firm's profit is increasing with the other firm's price since prices are strategic complements, i.e. an increase in one firm's price increases the other firm's marginal profit due to an increase in price, i.e.  $\frac{\partial \pi_i}{\partial p_j} = 1 + p_j - 2p_i$  is increasing in  $p_j$ , so an increase in one firm's price causes an increase in the other firm's incentive to increase price.

Check SDCs

Sloppy to assume game is symm. This is correct

b Firm 2's best response  $BR_2(p_1) = \frac{1 + p_1}{2}$  (from a). In the second stage subgame, firm 2 finds it optimal to choose  $p_2 = \frac{1 + p_1}{2}$ . Given CR, firm 1's maximisation problem in the first stage reduces to ~~max~~  
 $\max_{p_1} \pi_1(p_1(1 + \frac{1 + p_1}{2} - p_1)) = p_1(\frac{3}{2} - \frac{p_1}{2}) = \frac{3}{2}(1 - \frac{p_1}{2})$

↳ solving by backward induction

Taking FOCs:

$$\frac{\partial \pi_1}{\partial p_1} = \frac{d\pi_1}{dp_1} = \frac{1}{2}(3 - p_1) + \frac{p_1}{2}(-1) = \frac{3}{2} - p_1 = 0, p_1 = \frac{3}{2}$$

$$\text{At SPE, } p_1^* = \frac{3}{2}, p_2^* = \frac{1 + p_1^*}{2} = \frac{5}{4}, \pi_1^* = p_1^*(1 + p_2^* - p_1^*) = \frac{9}{8}$$

$$\pi_2^* = p_2^*(1 + p_1^* - p_2^*) = \frac{25}{16}$$

Check SDCs

intuition's strategic effects and, strategic implications

The SPE is unique because firm 2 has a unique strict best response to any  $p_1$ , so there is a unique reduced form maximisation problem for firm 1, and this problem has a unique solution. ~~The first game~~ The solutions are unique because the corresponding maximisation problems are functions are quadratic.

Firm 1's profits increase compared to the simultaneous game because at the NE of the simultaneous game, an increase in price has a positive strategic effect ~~not~~ in the sequential game. An increase in  $p_1$  increase since prices are strategic complements, an increase in  $p_1$  increases firm 2's incentive to choose a higher price. Firm 2's choosing a higher price in turn increases firm 1's profit.

There is a second-mover advantage because firm 2 can profitably finds it optimal to deviate from to undercut firm 1 since when firm 1's price is fixed, and this hurts firm 1 but benefits firm 2.

Firm 1's choosing a higher price has a direct, positive, first-order effect on firm 2's profit that is larger than the ~~infect~~ strategic, second-order positive second-order effect ~~on~~ on its own profit.

In Cournot, each firm  $i$  chooses  $q_i \in N = \{1, 2\}$  output  $q_i$  given the constant marginal cost  $c_i = 0$  to maximise profit  $\pi_i(q_i, q_j) = q_i [P(q_i + q_j) - c]$   
 $= q_i P(q_i + q_j) = q_i (1 - q_i - q_j)$  if  $1 - q_i - q_j \geq 0$ .

Firm 1's best response  $BR_1(q_j)$ ,

Taking FOCs:

$$\frac{\partial \pi_1}{\partial q_1} = (1 - q_1 - q_j) - q_1 = 0, q_1 = \frac{1 - q_j}{2} \text{ for } 1 - q_1 - q_j \geq 0$$

$$BR_1(q_j) = \frac{1 - q_j}{2} \text{ for } 1 - q_1 - q_j \geq 0$$

(check SOEs)

At NE, firms play mutual best responses,

$$q_1^* = BR_1(q_2^*), q_2^* = BR_2(q_1^*)$$

$$q_1^* = \frac{1}{2} - \frac{1}{2}(1 - \frac{1}{2}q_1^*) = \frac{1}{4} + \frac{1}{4}q_1^*, \frac{3}{4}q_1^* = \frac{1}{4}, q_1^* = \frac{1}{3}$$

$$q_2^* = \frac{1}{2} - \frac{1}{2}q_1^* = \frac{1}{3}$$

$$\pi_1^* = q_1^*(1 - q_1^* - q_2^*) = \frac{1}{9}. \text{ By symmetry, } \pi_2^* = \frac{1}{9}$$

$$\text{At NE, } q_1^* = q_2^* = \frac{1}{3}, \pi_1^* = \pi_2^* = \frac{1}{9}$$

The NE is symmetric and unique because each firm's profit function is quadratic, so each firm has a ~~strict~~ unique strict best response. Best responses are downward sloping because quantities are strategic substitutes, i.e.  $\frac{\partial}{\partial q_j} (\frac{\partial \pi_i}{\partial q_i}) < 0$ , i.e. an increase in one firm's quantity decreases the other firm's incentive to increase quantity.

In Stackelberg, ~~first~~ in the second stage subgame, firm 2 chooses  $q_2 = BR_2(q_1) = \frac{1}{2} - \frac{q_1}{2}$ . In the first stage, given CR, firm 1's maximisation problem reduces to  $\max_{q_1} \pi_1 = q_1(1 - (\frac{1}{2} - \frac{q_1}{2}) - q_1) = q_1(\frac{1}{2} - \frac{q_1}{2}) = \frac{q_1}{2}(1 - q_1)$ .

Taking FOCs:

$$\frac{\partial \pi_1}{\partial q_1} = \frac{1}{2}(-1) + \frac{1}{2}(-q_1) = \frac{1}{2} - q_1 = 0, q_1 = \frac{1}{2}$$

$$\text{At NE, } q_1^* = \frac{1}{2}, q_2^* = \frac{1}{2} - \frac{q_1^*}{2} = \frac{1}{4}, \pi_1^* = \frac{1}{8}, \pi_2^* = \frac{1}{16}$$

Firm 1 finds it optimal in Stackelberg to choose a higher quantity because at the Cournot NE in the Stackelberg game, ~~an~~ an increase in quantity has a positive second-order strategic effect on firm 1's profit. Since quantities are strategic substitutes, an increase in firm 1's quantity decreases firm 2's incentive to increase quantity. A decrease in firm 2's quantity, in turn causes an increase in (price hence) in firm 1's profit.

There is a first mover advantage since quantities are strategic substitutes. Firm 1's increasing its profit through the positive strategic effect has a ~~strict~~ negative first order effect on firm 2's profit. Whether there is a first mover advantage depends on whether the strategic effect directs first movers to be more aggressive or less aggressive.

	A	B
A	<u>1</u>	0
<u>3</u>	0	<u>3</u>
0	<u>1</u>	

Best responses underlined.

By inspection, the only pure NE are  $(A, A)$  and  $(B, B)$  where players play mutual best responses.

Suppose there is some NE  $\sigma^*$  such that  $\sigma^* = (\sigma_1^*, \sigma_2^*)$  such that P1 mixes, i.e.  $\sigma_1^*$  assigns probability  $p$  to A and  $1-p$  to B for  $p \in (0, 1)$ .  $\sigma^*$  is a NE iff P1 has no profitable deviation from  $\sigma_1^*$ , which is only if each action of A and B yield equal expected payoff. Let  $q$  denote the probability that  $\sigma_2^*$  assigns to A.

$$\pi_1(A, \sigma_2^*) = \pi_1(B, \sigma_2^*)$$

$$3q + 0(1-q) = 0q + 1(1-q), \quad 4q = 1, \quad q = 1/4$$

So P2 mixes A and B. Then since  $\sigma^*$  is a NE, P2 has no profitable deviation which is only if each of A and B yield equal expected payoff.

$$\pi_2(A, \sigma_1^*) = \pi_2(B, \sigma_1^*)$$

$$1p + 0(1-p) = 0(p) + 3(1-p), \quad 4p = 3, \quad p = 3/4.$$

Since

if P1 mixes then P2 mixes and by symmetry if P2 mixes then P1 mixes, there are no hybrid NE. The unique mixed NE is  $\sigma^* = (pA + (1-p)B, qA + (1-q)B)$  for  $p = 3/4, q = 1/4$ .

		P1	
		X	Y
A	A	<u>1</u>	0
	B	<u>3</u>	0
B	A	<u>2</u>	-1
	B	0	<u>3</u>
O	<u>1</u>	-1	<u>0</u>

	AA	AB	BA	BB
XA	<u>1</u>	1	0	0
XB	<u>3</u>	3	0	0
O	0	0	<u>3</u>	<u>3</u>
YA	<u>1</u>	0	<u>1</u>	0
YB	2	-1	<u>2</u>	-1
YB	0	<u>3</u>	0	<u>3</u>
O	-1	0	-1	0

Aren't there 8 pure strategies for P1 of the form ~~XX~~  $z_1 z_2$  where  $z$  is played in the first stage,  $x$  if previously X and  $c_2$  if previously Y?

Yes, but it reduces to this  
since error cases are identical to have 0 probability

Best responses underlined.

By inspection, the only pure NE are  $(XA, AA)$ ,  $(XA, AB)$ ,  $(XB, BB)$ , and  $(YA, BA)$ . P1's strategy  $z_1$  is to be understood as play  $z$  in the first stage and  $c$  in the second stage. P2's strategy  $c_2$  is to be understood as play  $c$ , if P1 plays  $x$  and play  $z$  if P1 played  $y$ .

By inspection,  $(X_A, A_A)$  induces a NE in the X subgame and in the Y subgame, so  $(X_A, A_A)$  is an SPE.

By inspection,  $(X_A, A_B)$  does not induce a NE in the Y subgame, so  $(X_A, A_B)$  is not a SPE.

By inspection,  $(X_B, B_B)$  induces a NE in the X subgame and in the Y subgame, so  $(X_B, B_B)$  is an SPE.

By inspection,  $(Y_A, B_A)$  does not induce a NE in the X subgame, so  $(Y_A, B_A)$  is not a SPE.

The SPE are  $(X_A, A_A)$  and  $(X_B, B_B)$ .

d  $X_A \geq Y_B$ , so first eliminate  $Y_B$ .

Then  $A_A \geq_2 AB$ ,  $BA \geq_2 B_B$ , so eliminate  $AB$  and  $B_B$ .

Then  $Y_A \geq X_B$ , so eliminate  $X_B$ .

Then  $AA \geq BA$ , so eliminate  $BA$ .

Then  $X_A \geq Y_A$ , so eliminate  $Y_A$ . ✓

The only strategy profile that survives IMEMDS is  $(X_A, A_A)$ . This is one of the SPE found in c. ✓

e Suppose P1 plays X in the first stage. Then, conceivably, P1 expects greater payoff from the X subgame than is possible in the Y subgame, namely payoff 3 from XAA greater than payoff 2 from YAA. ~~so this expectation is on the only pure strategy of P1 consistent with this expectation is in the X subgame consistent with this expectation is A.~~ Then if P2 anticipates P1 plays A in the X subgame, P2 also plays A, so ~~(X\_A, A\_A)~~ is the outcome of  $(X_A, A_A)$  is realised.

This argument is not reasonable because X is strictly dominant for P1, and so is implied by rationality. P2 need not anticipate that P1 expects A or B more likely in virtue of P1 choosing X, so P2 has no reason strict incentive to play either A or B in the X subgame.

This result seems entirely uninteresting, did the question mean for the Y subgame to be

A	1	0
B	0	3
	0	0

The trouble here is induced by the reduction.

Have to reverse the reduction.

then one non-reduced SPE out of two per reduced NE is SPE

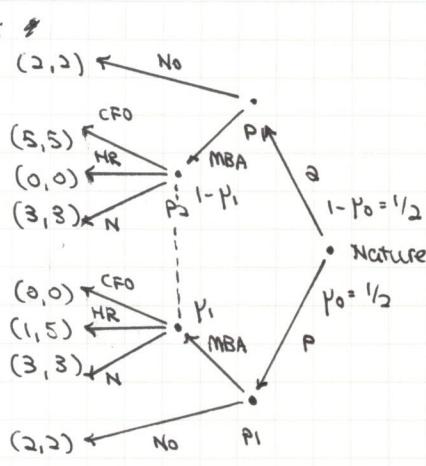
What's ~~passing~~ about this is that the option to burn utility pins down a unique eqm that favours P1

P2 thinks it would be irrational to Y if P1 expects B, B, so if P1 chooses Y, P1 expects A, A in Y, so if P1 chooses X, then P1 expects more than 2, so P1 expects AA in X

IMEDS maps onto forward induction reasoning

// But my object here  
is P2.

Infer irrationality from Y rather than expect P1 that P1 expects AA in Y



b) A PBE is an assessment  $(\varsigma, \gamma)$ .

A pure PBE is an assessment  $(\varsigma, \gamma)$  consisting in a pure strategy profile  $\varsigma$  and beliefs  $\gamma$  such that each player chooses optimally given his beliefs and the other players' equilibrium strategies, and beliefs are computed based on equilibrium strategies via Bayes' rule where possible.

Suppose  $s_2 = \text{CFO}$ . By definition of PBE, CFO is optimal given  $s_1$  and  $\gamma$ , i.e.  $\Pi_2(\text{CFO}, s_1; \gamma) \geq \Pi_2(\text{HR}, s_1; \gamma)$  and  $\Pi_2(\text{CFO}, s_1; \gamma) \geq \Pi_2(N, s_1; \gamma)$ .  
 $S(-\gamma_1) \geq 5\gamma_1, \gamma_1 \leq 1/2$   
 $S(-\gamma_1) \geq 3, \gamma_1 \leq 3/5$ .

By definition of PBE,  $s_1$  is optimal against CFO (given  $\gamma$ ).  
 $s_1$  is some pair  $(a^1_i, a^2_i)$  denoting P1's action if type P and P2's action if type Q.

By inspection,  $s_1 = (\text{No}, \text{MBA})$  is optimal against CFO, i.e. only type Q P1 chooses MBA.

By Bayes' rule,  $\gamma_1 = 0$

So  $(s, \gamma)$  is a PBE where  $s_1 = (\text{No}, \text{MBA}), s_2 = \text{CFO}$  and  $\gamma_1 = 0$ .

Suppose  $s_2 = \text{HR}$ . Then HR is optimal given  $s_1$  and  $\gamma$ .

$\Pi_2(\text{HR}, s_1; \gamma) \geq \Pi_2(\text{CFO}, s_1; \gamma), 5\gamma_1 \geq S(-\gamma_1), \gamma_1 \geq 1/2$

$\Pi_2(\text{HR}, s_1; \gamma) \geq \Pi_2(N, s_1; \gamma), 5\gamma_1 \geq 3, \gamma_1 \geq 3/5$

By definition of PBE,  $s_1$  is optimal against  $s_2 = \text{HR}$  (given  $\gamma$ )

By inspection,  $s_1 = (\text{MBA}, \text{No})$  is optimal against  $s_2 = \text{HR}$

By Bayes' rule,  $\gamma_1 = 0$  So there are no restrictions on  $\gamma_1$

So  $(s, \gamma)$  is a PBE where  $s_1 = (\text{MBA}, \text{No}), s_2 = \text{HR}$ , and  $\gamma_1 \geq 3/5$

Suppose  $s_2 = N$ . Then N is optimal given  $s_1$  and  $\gamma$ .

$\Pi_2(N, s_1; \gamma) \geq \Pi_2(\text{CFO}, s_1; \gamma), 3 \geq S(-\gamma_1), \gamma_1 \geq 2/5$

$\Pi_2(N, s_1; \gamma) \geq \Pi_2(\text{HR}, s_1; \gamma), 3 \geq 5\gamma_1, \gamma_1 \leq 3/5$

By definition of PBE,  $s_1$  is optimal against  $s_2 = N$

By inspection,  $(\text{MBA}, \text{MBA})$  is optimal against  $s_2 = N$

By Bayes' rule,  $\gamma_1 = 1/2$

So  $(s, \gamma)$  is a PBE where  $s_1 = (\text{MBA}, \text{MBA}), s_2 = N$ , and  $\gamma_1 = 1/2$ .

c) Intuitive criterion: at unreached information sets which constitute a deviation from the equilibrium strategy profile, the player who is choosing at that information set should assign zero probability to the other player's being any type whose equilibrium payoff is

greater than any possible payoff from deviation.

The intuitive criterion does not eliminate the PBE  $(s, \gamma)$  where  $s_1 = (\text{No}, \text{No})$  and  $s_2 = \text{HR}$ , and  $\gamma_1 \geq 3/5$  because it does not restrict the beliefs that  $P_2$  could have at the non-singleton information set. At this information set, the greatest possible payoff for a type  $P_1$  is 3, and for a type  $P_2$  also which is greater than the equilibrium payoff for this type  $P_1$ , of 2. Similarly for type  $P_2$ . So the intuitive criterion does not eliminate the possibility of either type, hence does not restrict  $\gamma_1$ .

d Yes. Then the greatest possible payoff from deviation to type  $P_1$  is 1, which is less than the equilibrium payoff 2. So the intuitive criterion eliminates requires  $P_2$  to assign zero probability to type  $P_1$ . Intuitively, type  $P_1$  would never deviate from the equilibrium since it is strictly worse off if it does so.

Then, supposing that  $s_2 = \text{HR}$ ,  $s_1 = (\text{No}, \text{No})$  is optimal, so the non-singleton information set is unreachable, the intuitive criterion necessitates  $\gamma_1 = 0$ , then  $s_2 = \text{CFO}$  is optimal given  $\gamma$ , so the positive strategy profile  $(s, \gamma)$  where  $s_1 = (\text{No}, \text{No})$ ,  $s_2 = \text{HR}$  and for any  $\gamma$  is not a PBE.  $\gamma_1 = 0$  is not a PBE. Any other  $\gamma$  is inconsistent with the Intuitive Criterion, so the Intuitive Criterion eliminates pooling on No.

But it seems it is not (strictly) optimal against "S<sub>1</sub> given  $\gamma$ ", so is this sufficient to reject  $S_2 = \text{HR}$ ?

