

la) Represent the system of linear equations as an augmented matrix. Solve by Gauss-Jordan elimination.

$$\left(\begin{array}{cccc|c} -1 & 3 & -2 & -6 & 2 \\ 2 & 1 & 4 & 5 & 3 \\ 1 & 2 & 2 & 1 & t \end{array} \right) \rightarrow \begin{array}{l} R_3 \leftarrow R_1 + R_3 \\ R_2 \leftarrow R_1 + R_2 \end{array}$$

$$\left(\begin{array}{cccc|c} -1 & 3 & -2 & -6 & 2 \\ 0 & 7 & 0 & -7 & 7 \\ 0 & 5 & 0 & -5 & t+2 \end{array} \right) \rightarrow \begin{array}{l} R_3 \leftarrow R_3 - \frac{5}{7}R_2 \\ R_2 \leftarrow R_2/7 \end{array}$$

$$\left(\begin{array}{cccc|c} -1 & 3 & -2 & -6 & 2 \\ 0 & 1 & 0 & -1 & 1 \\ 0 & 0 & 0 & 0 & t+3 \end{array} \right) \rightarrow R_1 \leftarrow R_1 - 3R_2$$

$$\left(\begin{array}{cccc|c} -1 & 0 & -2 & -3 & -1 \\ 0 & 1 & 0 & -1 & 1 \\ 0 & 0 & 0 & 0 & t+3 \end{array} \right)$$

For $t \neq 3$, there are no solutions and the system is inconsistent. For $t=3$, there are infinitely many solutions that satisfy $-x_1 - 2x_3 - 3x_4 = -1$, $x_2 - x_4 = 1$, so the solutions are $x_1 = 1 - 2x_3 - 3x_4$, $x_2 = 1 + x_4$, $x_3 = x_3$, $x_4 = x_4$.

ii) Compute the rank by Gauss-Jordan elimination.

$$\left(\begin{array}{cccc|c} -1 & 3 & -2 & -6 & 2 \\ 2 & 1 & 4 & 5 & 3 \\ 1 & 2 & 2 & 1 & t \end{array} \right) \rightarrow$$

$$\left(\begin{array}{cccc|c} -1 & 0 & -2 & -3 & -1 \\ 0 & 1 & 0 & -1 & 1 \\ 0 & 0 & 0 & 0 & t-3 \end{array} \right)$$

For $t \neq 3$, there are three non-zero rows, so the collection of vectors has rank 3. For $t=3$, there are two non-zero rows, so the collection of vectors has rank 2.

The set of vectors spans \mathbb{R}^3 iff it contains three linearly independent vectors, which is iff it spans has rank 3, which is iff $t \neq 3$.

The set does not form a basis of \mathbb{R}^3 because even if it did span \mathbb{R}^3 it is not a minimal collection of vectors that spans \mathbb{R}^3 , it contains two more vectors than is necessary for that.

A subset of the vectors spans \mathbb{R}^3 iff that is a basis of \mathbb{R}^3 iff it contains three linearly independent vectors. $t \neq 3$ is necessary for this. The first and third vector are linearly dependent. One subset that is a basis of \mathbb{R}^3 is

$$\begin{pmatrix} -1 \\ 2 \\ 1 \end{pmatrix}, \begin{pmatrix} 3 \\ 1 \\ 2 \end{pmatrix}, \begin{pmatrix} 2 \\ 3 \\ t \end{pmatrix}$$

No two vectors in the set can be extended to form a basis simply by adding ~~some~~ any vector that is not in the set because for any two such vectors \vec{v}_1, \vec{v}_2 , there is some linear combination of the two, $\vec{u} = \alpha\vec{v}_1 + \beta\vec{v}_2$, that is not in the set, for example $\vec{u} = 100\vec{v}_1$. Then $\{\vec{v}_1, \vec{v}_2, \vec{u}\}$ is not a set of linearly independent vectors, which is necessary for a basis of \mathbb{R}^3 .

$$b) F(x, y, z) = x^3 + 3y^2 + 2xz^2 - z^3y - 1$$

$$F(1, 0, 0) = 0$$

$$F(1, 0, z) = 0 \Rightarrow 1 + 2z^3 - 1 = 0 \Rightarrow z = 0$$

$$F_x(1, 0, z=0) = 3x^2 + 2z^2 \big|_{1,0,0} = 3$$

$$F_y(1, 0, z=0) = 6y - z^3 \big|_{1,0,0} = 0$$

$$F_z(1, 0, z=0) = 6xz^2 - 3yz^2 \big|_{1,0,0} = 0$$

F is a polynomial so it is C^1 (hence C^1 in an open ball around $(1, 0, 0)$).

$F_y(1, 0, z=0) = 0$, $F_z(1, 0, z=0) = 0$, so IFT is not applicable to define z as a function of x and y in a neighbourhood of $(1, 0, 0)$.

$$ii) F(-1, -1, z) = 0 \Rightarrow -1 + 3 - 2z^3 + z^3 - 1 = 0 \Rightarrow 1 - z^3 = 0 \Rightarrow z = 1$$

$$F_x(-1, -1, z=1) = 3x^2 + 2z^2 \big|_{-1,-1,1} = 5$$

$$F_y(-1, -1, z=1) = 6y - z^3 \big|_{-1,-1,1} = -7$$

$$F_z(-1, -1, z=1) = 6xz^2 - 3yz^2 \big|_{-1,-1,1} = -3$$

F is C^1 in an open ball around $(-1, -1, 1)$, $F(-1, -1, 1) = 0$, and $F_z(-1, -1, 1) \neq 0$, so IFT is applicable to define z as an implicit function of x and y in a neighbourhood of $(-1, -1, 1)$.

$$\frac{\partial}{\partial x} z(x, y) = -F_x(-1, -1, 1) / F_z(-1, -1, 1) = 5/3$$

$$\frac{\partial}{\partial y} z(x, y) = -F_y(-1, -1, 1) / F_z(-1, -1, 1) = -7/3$$

20: Real-valued function $f: \mathbb{R}^n \rightarrow \mathbb{R}$ is concave iff for all $\vec{x}, \vec{x}' \in \mathbb{R}^n$ and for all $t \in (0, 1)$, $f(t\vec{x} + (1-t)\vec{x}') \geq tf(\vec{x}) + (1-t)f(\vec{x}')$. The property is strict if the inequality holds strictly and the definition of convexity reverses the direction of the inequality.

A concave ~~maximisation~~ ^{optimisation} problem has the following form:
 $\max_{\vec{x}} f(\vec{x})$ s.t. $\vec{g}(\vec{x}) \leq \vec{b}$
 where f is concave and each g_i, \dots, g_n is convex.

If an optimisation problem is concave, then the KT-FOCs are sufficient for a maximum. If, in addition, the constraint set has non-empty interior, or the constraint qualification is satisfied, then the KT-FOCs are also necessary.

A convex optimisation problem has the following form:
 $\min_{\vec{x}} f(\vec{x})$ s.t. $\vec{g}(\vec{x}) \geq \vec{b}$

where f is convex and each of g_i, \dots, g_n is concave.

If an optimisation problem is convex, the same applies for a minimum.

ii: f is ~~convex~~ \Rightarrow concave \Rightarrow
 $f(t\vec{x} + (1-t)\vec{x}') \geq tf(\vec{x}) + (1-t)f(\vec{x}')$ for all $\vec{x}, \vec{x}' \in \mathbb{R}^n, t \in (0, 1) \Rightarrow$
 $f(t\vec{x} + (1-t)\vec{x}') \geq t \min\{f(\vec{x}), g(\vec{x})\} + (1-t) \min\{f(\vec{x}'), g(\vec{x}')\}$

g is concave \Rightarrow
 $g(t\vec{x} + (1-t)\vec{x}') \geq tg(\vec{x}) + (1-t)g(\vec{x}') \Rightarrow$
 $g(t\vec{x} + (1-t)\vec{x}') \geq t \min\{f(\vec{x}), g(\vec{x})\} + (1-t) \min\{f(\vec{x}'), g(\vec{x}')\}$

\Rightarrow
 $\min\{f(t\vec{x} + (1-t)\vec{x}'), g(t\vec{x} + (1-t)\vec{x}')\} \geq t \min\{f(\vec{x}), g(\vec{x})\} + (1-t) \min\{f(\vec{x}'), g(\vec{x}')\}$

\Rightarrow
 $\min\{f, g\}$ is concave.

bi: $f(x, y) = \ln x + 3 \ln y$ (with $x > 0, y > 0$)

$$Df(x, y) = (1/x, 3/y)$$

$$D^2f(x, y) = \begin{pmatrix} -x^{-2} & 0 \\ 0 & -3y^{-2} \end{pmatrix}$$

$$\text{tr } D^2f(x, y) = -x^{-2} - 3y^{-2} < 0$$

$$\det D^2f(x, y) = 3x^{-2}y^{-2} > 0$$

All eigenvalues of $D^2f(x, y)$ are strictly negative, $D^2f(x, y)$ is negative definite, f is strictly concave.

$$\text{ii: } g(x, y) = -x^4 + 8xy - y^4$$

$$Dg(x, y) = (-4x^3 + 8y, 8x - 4y^3)$$

$$D^2g(x, y) = \begin{pmatrix} -12x^2 & 8 \\ 8 & -12y^2 \end{pmatrix}$$

$$\text{tr } D^2g(x, y) = -12(x^2 + y^2) \leq 0$$

$$\det D^2g(x, y) = 144x^2y^2 - 64$$

$$\text{For } x=y=0, \det$$

$$\det D^2g(x, y) = D^2g(0, 0) = -64 < 0$$

One eigenvalue of $D^2g(0, 0)$ is strictly negative, the other is strictly positive, so $D^2g(0, 0)$ is indefinite, g is not concave.

$$\text{iii: } h(x, y) = \frac{x^4}{x+y} \quad (\text{with } x > 0, y > 0)$$

$$Dh(x, y) = \left(\frac{x^4 - (x+y)x^4}{(x+y)^2}, \frac{-x^4}{(x+y)^2} \right)$$

$$= \left(\frac{xy(-1)(x+y)^2 + y(x+y)^2}{(x+y)^2}, \frac{-x^4}{(x+y)^2} \right)$$

$$= \left(\frac{xy(-1)(x+y)^2 + y(x+y)^2}{(x+y)^2}, \frac{-x^4}{(x+y)^2} \right)$$

$$= \left(\frac{xy(-1)(x+y)^2 + y(x+y)^2}{(x+y)^2}, \frac{-x^4}{(x+y)^2} \right)$$

$$D^2h(x, y) = \begin{pmatrix} y^2(-2)(x+y)^3 - x^2(-2)(x+y)^3 + 2x(x+y)^2 & y^2(-2)(x+y)^3 + 2y(x+y)^2 - x^2(-2)(x+y)^3 \\ y^2(-2)(x+y)^3 + 2y(x+y)^2 - x^2(-2)(x+y)^3 & -2x^2/x+y + 2x \end{pmatrix}$$

$$= (x+y)^{-2} \begin{pmatrix} -2y^2/x+y & -2x^2/x+y + 2x \\ -2y^2/x+y + 2y & -2x^2/x+y \end{pmatrix}$$

$$= (x+y)^{-2} \begin{pmatrix} -2y^2/x+y & 2xy/x+y \\ 2xy/x+y & -2x^2/x+y \end{pmatrix}$$

$$= 2(x+y)^{-3} \begin{pmatrix} -y^2 & xy \\ xy & -x^2 \end{pmatrix}$$

$$\text{tr } D^2h(x, y) = 2(x+y)^{-3} (-y^2 - x^2) < 0$$

$$\det D^2h(x, y) = 2(x+y)^{-3} (x^2y^2 - x^2y^2) = 0$$

One eigenvalue is zero, the other is negative, $D^2h(x, y)$ is negative semi-definite, h is weakly concave.

ci: $M_{ux} = \partial u / \partial x = 1/x, M_{uy} = \partial u / \partial y = 3/y$
 Marginal utilities tend to infinity as the quantities tend to zero, so positivity constraints will not bind.

$$\text{ii: } \max_{x, y} \ln x + 3 \ln y \quad \text{s.t.}$$

$$\text{BC: } x + 2y \leq 24$$

$$\text{TC: } 2x + y \leq 24$$

$$L = \ln x + 3 \ln y - \lambda_B (x + 2y - 24) - \lambda_T (2x + y - 24)$$

$$\text{FOC}_x: 1/x - \lambda_B - 2\lambda_T = 0$$

$$\text{FOC}_y: 3/y - 2\lambda_B - \lambda_T = 0$$

$$\text{CS}_B: \lambda_B \geq 0, x + 2y \leq 24, \lambda_B (x + 2y - 24) = 0$$

$$\text{CS}_T: \lambda_T \geq 0, 2x + y \leq 24, \lambda_T (2x + y - 24) = 0$$

Suppose $\lambda_B > 0, \lambda_T = 0$, then from $\text{FOC}_x, \text{FOC}_y$,

$$\lambda_B = 1/x = 3/y \Rightarrow x = 3/2 y. \text{ From CS}_B,$$

$$x + 2y - 24 = 0 \Rightarrow 3/2 y + 2y = 24 \Rightarrow y = 9 \Rightarrow x = 6 \Rightarrow$$

$\lambda_B = 1/6, 2x + y = 21 \leq 24$, all KT-FOC are satisfied.

Suppose $\lambda_B = 0, \lambda_T > 0$, then from $\text{FOC}_x, \text{FOC}_y$,

$$\lambda_T = 1/2x = 3/y \Rightarrow x = y/6. \text{ From CS}_T,$$

$$2x + y = 24 \Rightarrow 1/3 y + y = 24 \Rightarrow y = 18 \Rightarrow x = 3 \Rightarrow$$

$2y+x = 29 > 24$, CB is violated. There is no solution such that $\lambda_B = 0, \lambda_T > 0$.

Suppose that $\lambda_B = \lambda_T = 0$, then by FOC, $\frac{\partial}{\partial x} = 0$, so x is undefined, FOC cannot be satisfied. There is no solution such that $\lambda_B = \lambda_T = 0$.

Suppose that $\lambda_B, \lambda_T > 0$. Then by CB, CT, $x+2y = 2x+y = 24 \Rightarrow x=y=8$, then by FOC, FOC_y, $\frac{1}{8} = \lambda_B + 2\lambda_T$, $\frac{3}{8} = 2\lambda_B + \lambda_T \Rightarrow \lambda_B - \lambda_T = \frac{2}{8} \Rightarrow 3\lambda_T = -\frac{1}{8} \Rightarrow \lambda_T = -\frac{1}{24} < 0$, CT is violated. There is no solution such that $\lambda_B, \lambda_T > 0$.

The unique solution to the KT-FOCs is $(x,y) = (6,9)$.

iv From (b), the objective function is concave. The constraints are linear hence (weakly) convex. So the optimisation problem is concave. The constraint set has non-empty interior. So KT-FOCs are necessary and sufficient for a maximum. They have a unique solution, so the solution is the unique global maximum.

v At the optimum, $\lambda_B > 0, \lambda_T = 0$, only BC binds. The Marginal utility from relaxation of BC is positive, that from relaxation of TC is zero. The consumer would rather have more time.

4a) Consider two lotteries with cumulative distribution functions F and G respectively. $F \succsim_{\text{MPP}} G$ iff for all x , $\int_{-\infty}^x F(u) du \leq \int_{-\infty}^x G(u) du$. If $\int_{-\infty}^{\infty} x F'(x) dx = \int_{-\infty}^{\infty} x G'(x) dx$, then $F \succsim_{\text{MPP}} G$ iff for all x , $\int_{-\infty}^x F(u) du \leq \int_{-\infty}^x G(u) du$.

This is iff F is a mean-preserving contraction of G and implies that any risk-averse expected utility maximizer prefers F to G .

The common condition is that the plot of $F(x)$ against x crosses the plot of $G(x)$ against x exactly once from below. This condition is sufficient but not necessary.

ii) $L_1 = (-1/20, 4/20, 4/20, 4/20, 4/20)$

$L_2 = (-3/20, 6/20, 9/20, 10/20, 1/20)$

L_1 is a mean-preserving spread of L_2 obtained by reallocating $1/20$ probability mass from -1 to each of -2 and 0 and reallocating $3/20$ probability mass from $+1$ to each of 0 and $+2$.

$L_2 \succsim_{\text{MPP}} L_1$, so any risk-averse expected utility maximizer strictly prefers L_2 to L_1 . L_1 and L_2 have equal expected value but L_2 is less risky and has lower risk premium hence higher certainty equivalent.

bi) The lottery that agent A faces in the initially state is $L_0 = [1/2, 1/2; 125, 80]$

The lottery that A faces if A buys the lottery at price p is $L_1(p) = [1/2, 1/2; 125 + 15 - p, 80 + 105 - p] = [1/2, 1/2; 140 - p, 185 - p]$

The maximum price \bar{p} that A is willing to pay is such that A is indifferent.

$$\begin{aligned} L_0 &\sim_A L_1(\bar{p}) \\ U(L_0) &= U(L_1(\bar{p})) \\ \frac{1}{2} \ln 125 + \frac{1}{2} \ln 80 &= \frac{1}{2} \ln(140 - \bar{p}) + \frac{1}{2} \ln(185 - \bar{p}) \\ \frac{1}{2} \ln 10000 &= \frac{1}{2} \ln(140 - \bar{p})(185 - \bar{p}) \\ 10000 &= (140 - \bar{p})(185 - \bar{p}) \\ \bar{p} &= 60 \text{ or } 265 \text{ (reject)} \end{aligned}$$

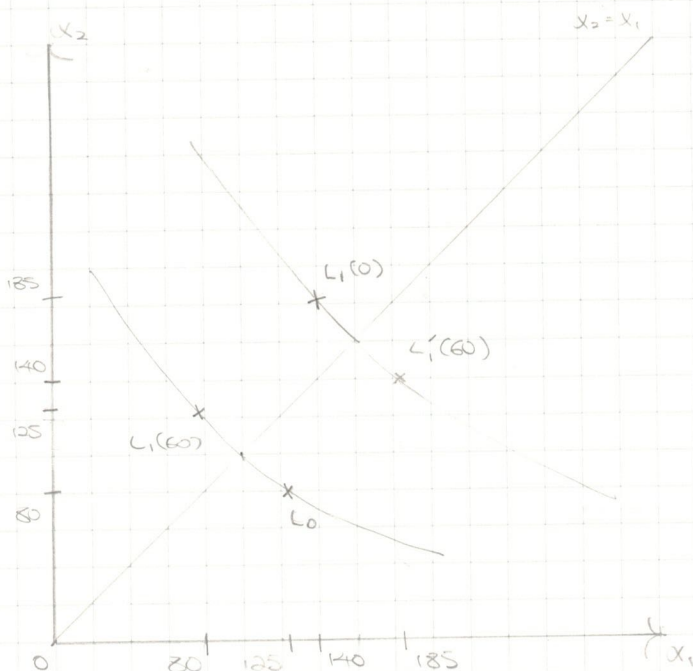
iii) The initially state, A faces $L_0 = [1/2, 1/2; 140, 185]$

If A sells the lottery at price p , A faces $L_1(p) = [1/2, 1/2; 125 + p, 80 + p]$

The minimum price \bar{p} at which A would be willing to sell is such that A is indifferent.

$$\begin{aligned} L_0 &\sim_A L_1(\bar{p}) \\ U(L_0) &= U(L_1(\bar{p})) \\ \frac{1}{2} \ln 140 + \frac{1}{2} \ln 185 &= \frac{1}{2} \ln(125 + \bar{p}) + \frac{1}{2} \ln(80 + \bar{p}) \\ (140)(185) &= (125 + \bar{p})(80 + \bar{p}) \\ \bar{p} &= 60 \text{ or } -265 \text{ (reject)} \end{aligned}$$

The two prices are equal. This is in some sense a coincidence, or an artifact of the numerical values involved. It does not depend on the particular functional form of the utility function.



Buying the ticket at the maximum acceptable price $\bar{p} = 60$ involves a shift from L_0 to $L_1(60)$ and then ~~being at~~ when receiving the ticket and a shift from $L_1(60)$ to $L_1(60)$ in the 45° direction back to the original indifference curve. Selling the ticket at the minimum acceptable price $\bar{p} = 60$ involves a shift from $L_1(60)$ to $L_1(60)$ ~~when~~ in losing the ticket and a shift from L_0 to $L_1(60)$ in the 45° direction back to the original indifference curve. ~~The two shifts are~~ $L_0 \rightarrow L_1(60)$ and $L_1(60) \rightarrow L_0$. The prices are the same because $L_1(60)$ and $L_1(60)$ are mirror images of L_0 and $L_1(60)$ in the 45° line.

$u(x) = \ln x$, $u'(x) = 1/x$, $u''(x) = -1/x^2$, $A(x) = -u''(x)/u'(x) = 1/x$, so A has decreasing absolute risk aversion. So for other lotteries, if, for example, the

~~Since~~ endowment is risk free and the lottery is risky, the buying price would be lower than the selling price because the selling A is more wealthy so less risk averse and has a lower risk premium.

So if the monopolist can perfectly price discriminate it sells to each type of consumer at the price equal to that consumer's valuation. Then, it sells to high valuation type H types first.

~~Demand~~ Inverse demand is equal to marginal revenue.

$$MR = \begin{cases} 5 & \text{for } q \leq 10 \\ 4 & \text{for } 10 < q \leq 20 \end{cases}$$

$$\text{marginal cost} \\ MC = \frac{20}{10} = 2$$

$$MR = MC \Leftrightarrow q = 20.$$

The monopolist sells 20 units in total, 10 to each of H and L, at price $p_H = 5$ and $p_L = 4$.

$$\pi = 5(10) + 4(10) - 20 \cdot \frac{10}{10} = 50$$

b M optimally sells to H and L at $p = 4$.
For all $p < 4$, demand is perfectly inelastic, so it is strictly profitable to increase price. For $p > 4$, L types do not buy. Similarly, M optimally sells to only H at $p = 5$.

$$p = 5 \Rightarrow q = 10 \text{ (all and only H types buy)}, \\ C = 2 \cdot 10 = 20 \Rightarrow \pi = 5(10) - 20 = 30$$

$$p = 4 \Rightarrow q = 20 \text{ (both types buy)}, \\ C = 2 \cdot 20 = 40 \Rightarrow \pi = 4(20) - 40 = 40$$

M is indifferent between the two options and has profit $\pi = 40$ in either case.

c Maximum profit under a two part tariff is no lower than profit under a linear price schedule because any linear price schedule p can be replicated under a two part tariff with $T = 0 + qp$.

~~At the opt~~ Suppose $T \geq 0$. Then for $p \geq 4$, at most H types buy because $T + qp > q_L$ i.e. total tariff is greater than total valuation for L types. Similarly, for $p \leq 5$, no consumers buy because $T + qp > q_H$, i.e. total tariff is greater than total valuation for any type.

Suppose $4 < p \leq 5$, then all and only H types buy. $q_H = T + qp$ for $q \leq 10$, so $MC \leq 2 < p$. So inducing $q = 10$ is optimal. ~~Then~~ $q = 10$ is optimally induced by any $T, p \geq 0$ such that $T + 10p = 50$. This is equivalent to selling 10 units to H at unit price $p = 5$.

Suppose $p \leq 4$. Then $q = 20$, so $MC \leq 2$, so it is optimal to induce $q = 20$ (because $p \geq MC$ for all units up to $q = 20$). This requires

Suppose $p \leq 4$, then surplus of L types $q_L - (F + pq) = (V_L - p)q - F$ is increasing in q , so if it is optimal to buy any units, it is optimal to buy 10 units. Suppose $p > 4$ then for all $F \geq 0$, for all q , $q_L - F + qp$, so it is optimal to buy 0 units, so L types buy either 0 units or 10 units. A similar argument applies for H types.

then H type buys 10 units if $F + 10p \geq 50$ and 0 otherwise, L type buys 10 units if $F + 10p \geq 40$ and 0 otherwise. So any outcome of a two part tariff can be replicated with a linear price $p' = \frac{1}{10}(F + 10p)$.

d The monopolist M can offer the following set of contracts to replicate the outcome of any two part tariff $F + qp$.
 $\{(q, T) : q \in [0, 10], T = F + qp\}$.

The optimal set of contracts, if M screens consumers, satisfies the participation constraint (PC) and incentive constraint (IC) of each type.

$$PC_L : V_L q_L - T_L \geq 0$$

$$PC_H : V_H q_H - T_H \geq 0$$

$$IC_L : V_L q_L - T_L \geq V_L q_H - T_H$$

$$IC_H : V_H q_H - T_H \geq V_H q_L - T_L$$

$0 \leq V_L q_L - T_L \leq V_H q_L - T_L \leq V_H q_H - T_H$
by PC_L , \leq by given $V_H > V_L$, \leq by IC_H , so PC_H is redundant.

At the optimum, PC_L binds. Any candidate optimum such that PC_L does not bind fails to deviation by increasing both T_L, T_H by small amount ϵ . For small ϵ , PC_L and PC_H remain satisfied. LHS and RHS of each IC change by equal amounts. So each IC remains satisfied. Revenue hence profit increases.

At the optimum, IC_H binds. Any candidate optimum such that IC_H does not bind fails to deviation by increasing T_H by small amount ϵ . PC_H and IC_H remain satisfied. Increase in T_H "loosens" IC_L and has no effect on PC_L . Revenue hence profit increases.

$$PCL: 4q_L = T_L$$

$$ICH: 5q_H - T_H = 5q_L - T_L = q_L$$

$$\begin{aligned}\pi &= T_L + T_H - (q_L + q_H)^2 / 10 \\ &= 4q_L + (5q_H - q_L) - (q_L + q_H)^2 / 10 \\ &= 3q_L + 5q_H - (q_L + q_H)^2 / 10\end{aligned}$$

Neglecting IC,

$$FOC_{q_L}: 3 - 2(q_L + q_H) / 10 = 0$$

$$FOC_{q_H}: 5 - 2(q_L + q_H) / 10 = 0$$

$$\partial \pi / \partial q_H = 5 - 2(q_L + q_H) / 10 = 5 - Q / 5 > 0 \text{ for } Q \leq 20$$

so in, given q_L , optimally chooses $q_H = 10$, i.e.

the upper bound on q_H is binding.

$$\pi = 3q_L + 50 - (q_L + 10)^2 / 10$$

$$\partial \pi / \partial q_L = 3 - 2(q_L + 10) / 10 = 0 \Leftrightarrow$$

$$q_L + 10 / 5 = 3 \Leftrightarrow$$

$$q_L = 5 \Rightarrow$$

$$T_L = 20, T_H = 45 \Rightarrow$$

$$4q_L - T_L = 0 \geq 4q_H - T_H = -5, \text{ so IC is satisfied.}$$

The optimal screening contract is $(\hat{q}_L, \hat{T}_L), (\hat{q}_H, \hat{T}_H)$

$$= (5, 20), (10, 45).$$

$$\hat{\pi} = 20 + 45 - (10 + 5)^2 / 10 = 42.5$$