

# Making the app right

Common client misconceptions  
about mobile projects

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<https://www.>



Don't let misconceptions  
mess with your projects!

We need an app because  
everyone has one.

# We need an app because everyone has one.

- Money
- Purpose
- App statement

Small screen = small project



# Small screen = small project

- Small is relative
- Fixed overhead
- Navigation and context matter more.

The app needs to do everything



# The app needs to do everything

- How do *you* use the device?
- Be true to the form factor



Scope, cost *and* deadline are non-negotiable.

Scope, deadline *and* cost  
are non-negotiable.

- Pick 2
- Discovery
- Prioritize



I don't need to pay for a

# I don't need to pay for a

- designer
- tester
- project manager

You will pay for it one way or  
another.





We need to cover all platforms.

# We need to cover all platforms.

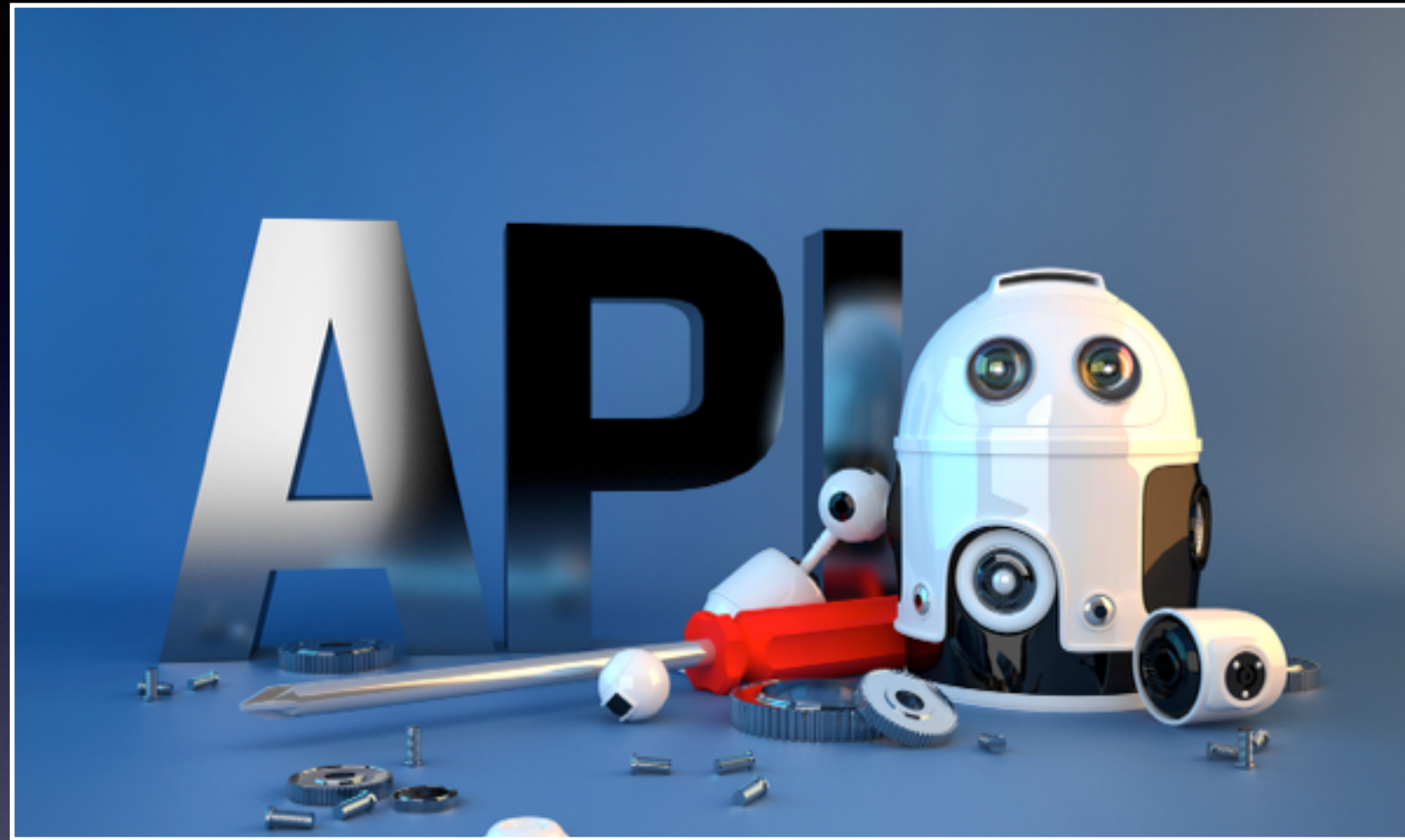
- Who are your users?
- Quality > Quantity

We don't want  
to write the app twice



We don't want  
to write the app twice

- Mobile is not one size fits all
- Don't believe the hype



Our services/API work perfectly.

# Our services/API work perfectly.

- Assume the worst
- Plan for it



Mobile apps are fire and forget

# Mobile apps are fire and forget

- Done or done right?
- Iterate
- Updates will always be needed





Why do clients think this way?



# Why do clients think this way?

- Lack of understanding
- Lack of communication
- Different priorities

We all want to make a great app.



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Questions?

