



**Optimum Solutions**  
empowering business with technology

# Optimum Solutions

## Company Profile





- 17+ years of successful track record in delivering IT services
- Corporate office & primary operation based in Singapore
  - Offices also established in China, Philippines, Malaysia, India & Hong Kong
- Over 2100 full time employees globally - 1500+ in Singapore, 300+ in China, 100+ in India, 100+ in Malaysia
- Employee diversity - over 30 nationalities
- Largest mid-sized IT services firm in Singapore
- Largest vendor for Credit Suisse, Daimler, Julius Baer, Credit Agricole, Standard Chartered
- Near-shore centres in Singapore (over 450 seats), and Shanghai (200 seats)
- Strong focus on Banking & Financial, Manufacturing, IT Systems Integration



## ■ Shanghai, China

- Established in 2009
- Customers supported : Citibank, Morgan Stanley, Standard Chartered & Barclays Bank
- Team strength : >300 members

## ■ Bangalore, India

- Established in 2001
- Team strength : >100 members
- Customers supported : Credit Suisse, Barclays, Google, Nomura, Philips, Yahoo

## ■ Manila, Philippines

- Established in 2007
- Team strength : > 60 members
- Customers supported : Citibank, Google, Hewlett Packard and Credit Suisse

## ■ Kuala Lumpur, Malaysia

- Established in 2011
- MSC-status accredited company
- Team strength : > 90 members
- Customers supported : Citibank, Standard Chartered Bank, Google and AmBank



## RESOURCING SERVICES

### ON-DEMAND RESOURCING

Resourcing based on  
project needs and  
requirements

## MANAGED SERVICES

### SOLUTIONS IMPLEMENTATION

Develop, maintain and  
support packaged/custom-  
built solutions

### INFRASTRUCTURE MANAGEMENT

Monitor and manage IT  
infrastructure, and provide  
multi-tier support

## FACILITIES & INFRASTRUCTURE

Providing facilities and infrastructure for offshore and/or service delivery resources

## MANAGED CAPACITY

Complete team/project resourcing with capacity managed based on agreed SLAs

# Our Service Delivery Models



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Optimum offers three service delivery models, which client can choose from depending on the level of control/oversight that the clients would like. This typically depends on the nature of the engagement, lifecycle of the application and clients goals.

## CONSULTING

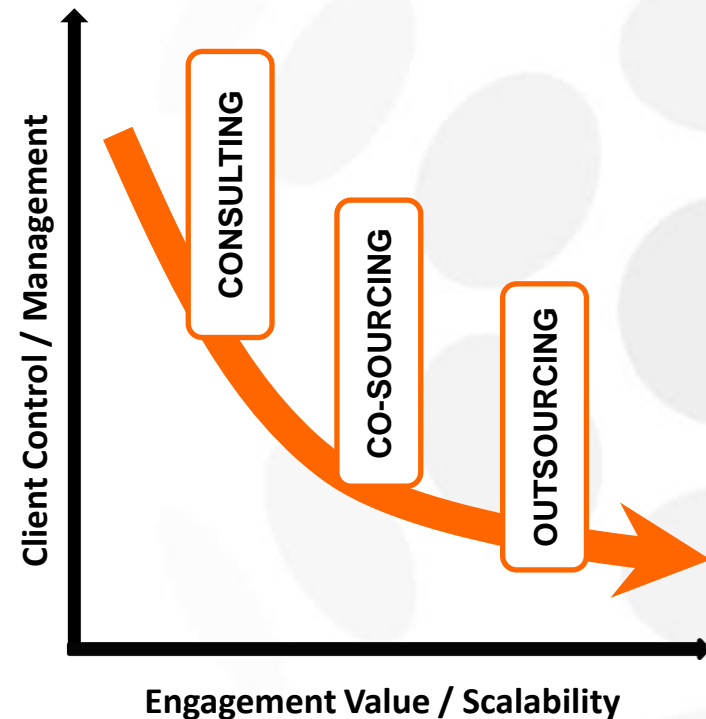
Client controls the project while engaging Optimum consultants for specific services exclusively or among multiple vendor partners, each meeting their specific project requirements

## CO-SOURCING

Client and Optimum both have acute insight on the engagement. Client is responsible for engagement planning and user coordination, while the Optimum team is responsible for deliverables and resource planning

## OUTSOURCING

Optimum is given the control as the outsourced vendor partner. Engagement is usually managed through a set of service level agreements (SLAs).





## CUSTOM APPLICATION IMPLEMENTATIONS

- .NET, C#, Java, JavaScript, Shell, C/C++
- BI & Reporting: Informatica, Teradata, Business Objects, Hyperion, SAS, Cognos, OBIEE
- Data Warehouse: Oracle, SQL Server, Sybase, DB2
- Mainframe skills : CICS, COBOL
- Content Management: FileNet, Microsoft SharePoint
- Testing / QA
- Mobile Application Development: Kony, HTML5

## PACKAGED APPLICATION IMPLEMENTATIONS

- CRM/ERP: Oracle, SAP
- Core Banking: Temenos T24, Finacle, Olympic, Flexcube
- Cards: VisionPlus
- Cash Management, Payments & Reconciliations: Smartstream TLM, Sungard IntelliMatch
- Transaction Processing: Wallstreet, Murex, ClearVision, Martini, Sophis, Syn~, OpenLink Endur, Summit, Kondor+
- Risk Management: Fermat
- Compliance: Detica

## INFRASTRUCTURE MANAGEMENT

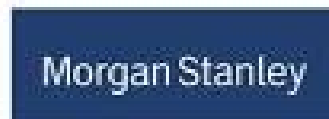
- System Administration: Sun, IBM, HP, Linux, Windows, SAP Basis
- Database Administration: Oracle, Sybase, SQL, DB2
- Web Servers & Middleware: WebSphere, WebLogic, JBoss
- Network Administration
- Storage Monitoring
- Access & Security Administration
- Data Centre Operations, Monitoring and Scheduling



# Our Clients in Banking



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# Our Clients - Manufacturing, IT & Others



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**[www.theoptimum.net](http://www.theoptimum.net)**