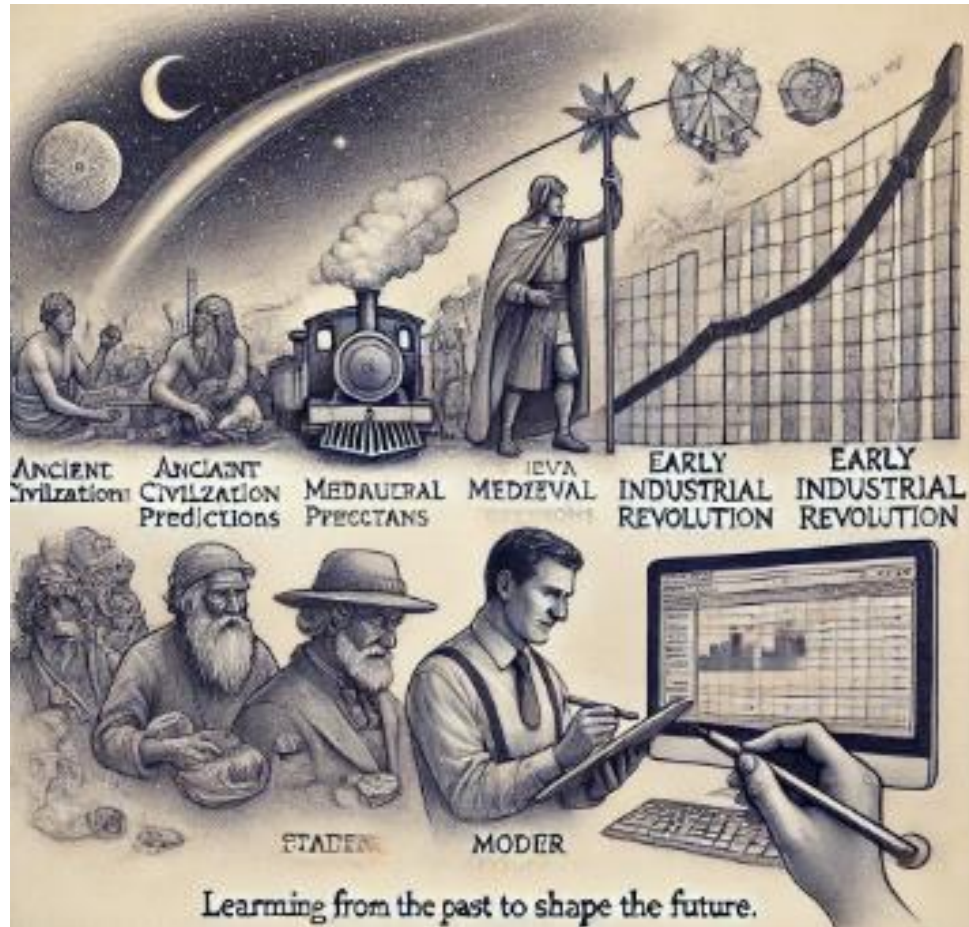


# **Forecasting Using Exponential Smoothing**

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## Motivation:

Forecasting is **more than predicting numbers**. Throughout history it has repeatedly determined the fate of civilizations.

## Cognate/Professional Electives



### Motivation:

Ancient societies relied on weather forecasting to ensure food security. They predicted rainfall or drought for their survival.



## Motivation:

Today, most business  
rely on accurate  
forecasting for **decision-  
making.**



## Cognate/Professional Electives



### Motivation:

The COVID-19 pandemic illustrated the **importance** of forecasting that impact millions worldwide.

## Cognate/Professional Electives



## Motivation:

As we study time series forecasting, remember you're acquiring skills that have the **power to influence real-world outcomes** significantly.

# **Forecasting Procedure**

1. Select a model
2. Split data into train & test sets
3. Fit model on training set
4. Evaluate model on test set
5. Re-fit model on entire data set
6. Forecast for future data

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# The Models

# **Exponential Smoothing**

- A forecasting technique that applies decreasing weights exponentially to past observations
- Recent observations receive higher weights, making the method highly responsive to changes and trends in data

# **Single Exponential Smoothing (SES)**

- Primarily used for short-term forecasting in stable environments without significant trends or seasonal patterns
- No explicit handling of trends or seasonal effects

# Single Exponential Smoothing (SES)

Formula:  $F_{t+1} = \alpha Y_t + (1 - \alpha)F_t$

$\alpha$  (Level smoothing factor): Determines how quickly the forecast adapts to recent changes. Higher means faster adjustment

$Y_t$ : The actual observed value at the current time period.

$F_t$ : The previously forecasted value

Note: \* SES predicts future values; EWMA smooth data to reveal trends or anomalies (no prediction) \*



# Single Exponential Smoothing (SES)

Formula:  $F_{t+1} = \alpha Y_t + (1 - \alpha)F_t$

## Example:

Suppose  $\alpha = 0.3$ , initial forecast  $F_1 = 100$ , actual sales  $Y_1 = 120$ :

Forecast next period ( $F_2$ ) =  $0.3 * 120 + (0.7 * 100) = 106$

## **Double Exponential Smoothing (Holt's Method)**

- Primarily used for data that demonstrates clear linear trend but no significant seasonality.
- Does not account for seasonality

# **Double Exponential Smoothing (Holt's Method)**

## **Formula and Parameters:**

The double exponential smoothing involves two main equations:

- 1. Level (L):** This component captures the smoothed value of the series at time  $t$ .
- 2. Trend (T):** This component estimates the trend (slope) of the series at time  $t$ .

# Double Exponential Smoothing (Holt's Method)

## Formula and Parameters:

The double exponential smoothing involves two main equations:

1. **Level (L):**  $L_t = \alpha Y_t + (1 - \alpha)(L_{t-1} + T_{t-1})$
2. **Trend (T):**  $T_t = \beta(L_t - L_{t-1}) + (1 - \beta)T_{t-1}$

*Where:*

$Y_t$  is the actual value at time  $t$ .

$\alpha$  is the smoothing parameter for the level ( $0 < \alpha < 1$ )

$\beta$  is the smoothing parameter for the trend ( $0 < \alpha < 1$ )

$L_{t-1}$  and  $T_{t-1}$  are the level and trend estimates at time  $t - 1$ , respectively



# Double Exponential Smoothing (Holt's Method)

Given the following data, assume Level smoothing factor ( $\alpha$ ) = 0.8, and Trend smoothing factor ( $\beta$ ) = 0.2

Time ( $t$ )	Observation ( $Y_t$ )
1	50
2	53
3	56

# Double Exponential Smoothing (Holt's Method)

Initialization:

Initial Level ( $L_t$ ): Set the first observation:  $L_1 = Y_1 = 50$

Initial Trend ( $T_t$ ): Estimated different between the two:

$$T_1 = Y_2 - Y_1 = 53 - 50 = 3$$

# Double Exponential Smoothing (Holt's Method)

*Time  $t = 2$ :*

Level ( $L_2$ ):  $L_2 = \alpha Y_2 + (1 - \alpha)(L_1 + T_1)$

*Substituting the values:*

$$L_2 = 0.8 * 53 + (1 - 0.8)(50 + 3)$$

$$L_2 = 42.4 + (0.2)(53)$$

$$L_2 = 42.4 + 10.6 = 53$$

*Time  $t = 2$ :*

Trend ( $T_2$ ):  $T_2 = \beta(L_2 - L_1) + (1 - \beta)T_1$

*Substituting the values:*

$$T_2 = 0.2(53 - 50) + (0.8)3$$

$$T_2 = 0.2(3) + (0.8)3$$

$$T_2 = 0.6 + 2.4 = 3$$

# Double Exponential Smoothing (Holt's Method)

*Time  $t = 3$ :*

Level ( $L_3$ ):  $L_3 = \alpha Y_3 + (1 - \alpha)(L_2 + T_2)$

*Substituting the values:*

$$L_3 = 0.8 * 56 + (1 - 0.8)(53 + 3)$$

$$L_3 = 44.8 + (0.2)(56)$$

$$L_3 = 44.8 + 11.2 = 56$$

*Time  $t = 3$ :*

Trend ( $T_3$ ):  $T_3 = \beta(L_3 - L_2) + (1 - \beta)T_2$

*Substituting the values:*

$$T_2 = 0.2(56 - 53) + (0.8)3$$

$$T_2 = 0.2(3) + (0.8)3$$

$$T_2 = 0.6 + 2.4 = 3$$



# Double Exponential Smoothing (Holt's Method)

*Forecasting ( $t = 4$ )*

Forecast ( $F_4$ ):  $F_4 = L_3 + T_3$

*Substituting the values:*

$$F_4 = L_3 + T_3$$

$$F_4 = 56 + 3$$

$$\mathbf{F_4 = 56}$$

## **Triple Exponential Smoothing (Holt-Winter's Method)**

- Primarily used for data that shows clear trend and seasonal cycles
- Computationally intensive, requiring more historical data and careful parameter tuning

# Triple Exponential Smoothing (Holt-Winter's Method)

## Formula and Parameters:

The HW involves three main equations:

1. **Level**  $L_t$ : The smoothed value of the series at time  $t$ .
2. **Trend**  $T_t$ : Captures the direction and rate of change in the series
3. **Seasonality**  $S_t$ : Accounts for repeating patterns or cycles in the data

There are two variations of HW:

1. Additive Seasonality
2. Multiplicative Seasonality

# Triple Exponential Smoothing (Holt-Winter's Method)

## Additive Method:

$$L_t = \alpha(Y_t - S_{t-m}) + (1 - \alpha)(L_{t-1} + T_{t-1})$$

$$T_t = \beta(L_t - L_{t-1}) + (1 - \beta)T_{t-1}$$

$$S_t = \gamma(Y_t - L_t) + (1 - \gamma)S_{t-m}$$

$$F_{t+h} = L_t + hT_t + S_{t+h-m(k+1)}$$

## Where:

$Y_t$  is the actual value at time  $t$ .

$\alpha$  is the smoothing parameter for the level ( $0 < \alpha < 1$ )

$\beta$  is the smoothing parameter for the trend ( $0 < \alpha < 1$ )

$\gamma$  is the seasonal smoothing parameter ( $0 < \gamma < 1$ )

$m$  is the number of periods in a full seasonal cycle

$h$  is the number of periods ahead for forecasting

$k$  is the integer part of  $\frac{h-1}{m}$ , ensuring the correct seasonal index is used for forecasting



# Triple Exponential Smoothing (Holt-Winter's Method)

## Multiplicative Method:

$$L_t = \alpha \left( \frac{Y_t}{S_{t-m}} \right) + (1 - \alpha)(L_{t-1} + T_{t-1})$$

$$T_t = \beta(L_t - L_{t-1}) + (1 - \beta)T_{t-1}$$

$$S_t = \gamma \left( \frac{Y_t}{L_t} \right) + (1 - \gamma)S_{t-m}$$

$$F_{t+h} = L_t + hT_t + S_{t+h-m(k+1)}$$

## Where:

$Y_t$  is the actual value at time  $t$ .

$\alpha$  is the smoothing parameter for the level ( $0 < \alpha < 1$ )

$\beta$  is the smoothing parameter for the trend ( $0 < \alpha < 1$ )

$\gamma$  is the seasonal smoothing parameter ( $0 < \gamma < 1$ )

$m$  is the number of periods in a full seasonal cycle

$h$  is the number of periods ahead for forecasting

$k$  is the integer part of  $\frac{h-1}{m}$ , ensuring the correct seasonal index is used for forecasting

# Triple Exponential Smoothing (Holt-Winter's Method)

Given the following data, assume seasonal period ( $m$ ) = 2, level smoothing ( $\alpha$ ) = 0.5, trend smoothing ( $\beta$ ) = 0.3, and seasonal smoothing ( $\gamma$ ) = 0.2.

Time ( $t$ )	Observation ( $Y_t$ )
1	50
2	53
3	57

# Triple Exponential Smoothing (Holt-Winter's Method)

Initial Level  $L_0$ :

A common method is to take the average of the first season's observations. We use the first two data points (since  $m = 2$ ):

$$L_0 = \frac{Y_1 + Y_2}{2} = \frac{50 + 53}{2} = 51.5$$

## Triple Exponential Smoothing (Holt-Winter's Method)

Initial Trend  $T_0$  :

A simple estimate is the difference between the first two observations:

$$T_0 = Y_2 - Y_1 = 53 - 50 = 3$$

## Triple Exponential Smoothing (Holt-Winter's Method)

Initial Seasonal Indices  $S_1$  and  $S_2$  :

For an additive model, the seasonal index is estimated as the difference between observation and the initial level:

*For  $t = 1$  (Season 1)*

$$S_1 = Y_1 - L_0 = 50 - 51.5 = -1.5$$

*For  $t = 2$  (Season 2)*

$$S_2 = Y_2 - L_0 = 53 - 51.5 = 1.5$$

## Triple Exponential Smoothing (Holt-Winter's Method)

*$L_2$  and  $T_2$  at  $t = 2$*

$$L_2 = Y_2 = 53$$

$$T_2 = T_0 = 3$$

This values serve as our 'previous' values when updating at  $t = 3$

## Triple Exponential Smoothing (Holt-Winter's Method)

Update Level  $L_3$ :

$$m = 2$$

$$Y_3 = 57$$

$$S_{3-2} = S_1 = -1.5$$

$$\text{Previous Level } L_2 = 53$$

$$\text{Previous Trend } T_2 = 3$$

Level:

$$L_3 = \alpha(Y_3 - S_{3-2}) + (1 - \alpha)(L_{3-1} + T_{3-1})$$

$$L_3 = \alpha(Y_3 - S_1) + (1 - \alpha)(L_2 + T_2)$$

$$L_3 = 0.5(57 - (-1.5)) + (1 - 0.5)(53 + 3)$$

$$L_3 = 0.5(58.5) + (0.5)(56)$$

$$L_3 = 29.25 + 28$$

$$L_3 = 57.25$$



## Triple Exponential Smoothing (Holt-Winter's Method)

Update Trend  $T_3$ :

$$L_3 = 57.25$$

$$L_3 = 53$$

$$T_2 = 3$$

Trend:

$$T_3 = \beta(L_3 - L_{3-1}) + (1 - \beta)T_{3-1}$$

$$T_3 = \beta(L_3 - L_2) + (1 - \beta)T_2$$

$$T_3 = 0.3(57.25 - 53) + (1 - 0.3)(3)$$

$$T_3 = 0.3(4.25) + (0.7)(3)$$

$$T_3 = 1.275 + 2.1$$

$$T_3 = 3.375$$

## Triple Exponential Smoothing (Holt-Winter's Method)

Update Seasonal  $S_3$ :

$$Y_3 = 57$$

$$L_3 = 57.25$$

$$S_{3-2} = S_1 = -1.5$$

Seasonal:

$$S_3 = \gamma(Y_3 - L_3) + (1 - \gamma)S_{3-2}$$

$$S_3 = \gamma(Y_3 - L_3) + (1 - \gamma)S_1$$

$$S_3 = 0.2(57 - 57.25) + (1 - 0.2)(-1.5)$$

$$S_3 = 0.2(-0.25) + (0.8)(-1.5)$$

$$S_3 = -0.05 - 1.2$$

$$S_3 = -1.25$$

# Triple Exponential Smoothing (Holt-Winter's Method)

## Forecasting for $t = 4$

For an additive model, the forecast for  $h$  periods ahead is:

$$F_{t+h} = L_t + hT_t + S_{t+h-m(k+1)}$$

For a one-step-ahead forecast from  $t = 3$  ( $h = 1$ ), we need a seasonal index corresponding to  $t + h - m$ . Remember  $k = \frac{h-1}{m} = \frac{0-1}{2} = \frac{0}{2} = 0$

Thus, we use  $S_{3+1-2(0+1)} = S_{4-2(1)} = S_2$

$$F_{t+h} = L_t + hT_t + S_{t+h-m(k+1)}$$

$$F_4 = L_3 + hT_3 + S_2$$

$$F_4 = 57.25 + 1(3.375) + 1.5 = 62.125$$

## Cognate/Professional Electives

**[Code Demo]**

**Thank you very much for listening.**