Aptitudes principales

ASP.NET Web API

ASP.NET MVC

ASP.NET

Languages

Italiano (Professional Working)

Español (Native or Bilingual)

Inglés (Full Professional)

Certifications

Create an intelligent document
processing solution with Azure AI
Document Intelligence

Microsoft Certified: Azure AI
Fundamentals

Develop generative AI solutions with
Azure OpenAI Service

Renato Strianese

Microsoft Technical Trainer

Costa Rica

Extracto

Helping organizations on their journey in digital transformation by
using Microsoft cloud services.

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Experiencia

Microsoft
8 años 3 meses

Microsoft Technical Trainer Manager
marzo de 2025 - Present (6 meses)
Costa Rica

Southeast and LATAM Microsoft Technical Trainer Manager

Microsoft Technical Trainer
diciembre de 2021 - abril de 2025 (3 años 5 meses)
Costa Rica

Cloud Solution Architect Manager
julio de 2019 - diciembre de 2021 (2 años 6 meses)
Costa Rica

Technical Sales Manager
enero de 2018 - junio de 2019 (1 año 6 meses)
Costa Rica

Empowering every person and organization on the planet to archive more.

Inside Technical Sales Professional
junio de 2017 - enero de 2018 (8 meses)
Costa Rica

Empower every person and every organization on the planet to achieve more.

Hewlett-Packard
7 años 3 meses

Software Account Executive CALA (Central America & Venezuela)
noviembre de 2014 - junio de 2017 (2 años 8 meses)

Helping customer to adopt new style of IT with HP Software

Software Account Executive Central America
noviembre de 2012 - octubre de 2014 (2 años)
San Jose de Costa Rica

Responsible for HP Software sales in Central America. Market analysis and search strategy to improve revenue in HP Software. Relationships with decision makers in important customers and business strategic plan with partners in the region. Territory development plans and growth for HP Software. Synergy with different HP business units to increase opportunities.

HPSS MCA Presales Solutions Architect
abril de 2010 - diciembre de 2012 (2 años 9 meses)
Caracas, Venezuela

Analysis and search for the best solution of BTO software portfolio for customers. Ideal configuration of the licenses required to support the proposed solution, preparation of required architecture diagram for the recommended solution. Giving presentations and live demonstrations of products in the BTO software portfolio. Supporting events to help get more customer interest in products of HP software portfolio. Answer the questions and concerns regarding compatibility and integration of HP products. Comparison of HP's portfolio of products with competitors, team work with members from all over the Americas region, managing all presales activities in Venezuela.

Movilnet
5 años 1 mes

Consultor de Planificación de Sistemas
enero de 2008 - marzo de 2010 (2 años 3 meses)
Caracas, Venezuela

Preparation and monitoring of strategic plans and annual investment plans of the company in the area of systems and service nodes. Capacity planning of the service nodes and systems to ensure business continuity and quality service. Collaboration with the commercial area to ensure the initiatives and plans for promotion of different services.

Consultor de Soporte Senior Servicios Emergentes
marzo de 2005 - diciembre de 2007 (2 años 10 meses)

Advanced knowledge and support to ensure quality indicators platforms MMS, WAP, RBT, Missed Calls, Brew, Push to Talk, ADC, Ericsson Prepaid System, Voice Messaging, Text Messaging, among others, with a profound vision the entire telecommunications infrastructure, which allows us to anticipate any problems that might arise and deep technical knowledge to achieve solutions provide fast and efficient. Development of applications and scripts to monitor

services to ensure consistently good performance and make them catch any objection to the platform.

Projectsys C.A.
Senior Project Coordinator
febrero de 2004 - septiembre de 2005 (1 año 8 meses)
Caracas, Venezuela

Evaluation, Planning and Monitoring of major projects in the development and implementation of system solutions in various business customers, mostly in the area of Banking.

Accusys C.A.
Products Specialist
marzo de 2000 - septiembre de 2003 (3 años 7 meses)
Caracas, Venezuela

Monitoring, Control, Development and Implementation of Solutions Credit, Portfolio and Guarantees modules of the banking system solution COBIS. Development and implementation of solutions in the HR solution Spyral. Development and implementation of Operations and Billing System SOF in Transbanca C.A.

SysConsulting de Venezuela C.A.
Senior Systems Analyst
agosto de 1998 - marzo de 2000 (1 año 8 meses)
Caracas, Venezuela

Support for the Development and Implementation of solutions Credit, Portfolio and Guarantees modules of the banking system solution COBIS

Educación

Universidad Santa Maria
Ingenieria, Sistemas · (1998 - 2004)

Universidad Central de Venezuela
Radio & Television Announcer / Talking Head (Broadcasting), Radio & Television Announcer / Talking Head (Broadcasting) · (2010 - 2010)