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| **Circular Ref. No.** | : 79 |
| **Activity Name** | : 201579\_CUSTOMIZE\_AUGUST 2015\_ACTIVATION\_FOODS CATEGORY\_SAVOURY\_KNORR |
| **TOP Cycle** | : AUGUST 2015 |
| **Proponent Name** | : PROPONENT ONE / 8312977 |
| **PMOG Partner** | : KLYNE AQUINO / 0908-880-6067 |
| **Approvers** | : ANNA ALVAREZ |
|  | : CARMELA REYES |

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| **Activity Type** | |  | | --- | | ACTIVATION | |
| **Activity Title** | |  | | --- | | A | |
| **Background** | |  | | --- | | a | |
| **Objectives** | INCREASE CONSUMPTION |
| **Budget IO TTS** | DS12222222 - 121 |
| **Budget IO PE** | AA11111111 |
| **SKU/s Involved** | |  |  | | --- | --- | | **SKU Code** | **Description** | | 21017751 | AXE AP STK APOLLO 12X40G | | 65021267 | AXE BODY SPRAY CLCK12X150ML | | 20248031 | AXE BODY SPRAY CLICK 36X50ml | |
| **Area/s Involved** | |  | | --- | | SM GROUP |  |  | | --- | | PUREGOLD S&R |  |  | | --- | | MAG RTM |  |  | | --- | | NATIONAL SMKT |  |  | | --- | | MT DRUG STORES |  |  | | --- | | PC DEPT STORES |  |  | | --- | | CONVI |  |  | | --- | | MINIMARTS |  |  | | --- | | MAG EC |  |  | | --- | | E-COMMERCE |  |  | | --- | | GMA | |
| **DT Channel/s Involved** | |  | | --- | | DS |  |  | | --- | | E-COMMERCE |  |  | | --- | | GROCERY |  |  | | --- | | MAG |  |  | | --- | | PM |  |  | | --- | | SSS |  |  | | --- | | WHOLESALER |  |  | | --- | | OTHERS | |
| **Schemes** | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | **Scheme Desc.** | **Item Code** | **Cost per Deal** | **Cost of Premium** | **Shopper Purchase Requirement** | | 1 | TES | 12345611 | 0.00 | 0.00 | 0.00 | | 2 | TES | N/A | 0.00 | 0.00 | 0.00 | | 3 | TES | N/A | 0.00 | 0.00 | 0.00 | |
| **SKU/s Involved Per Scheme** | |  |  |  |  | | --- | --- | --- | --- | |  | **Host SKU Code - Description** | **Premium SKU Code - Description** | **Non ULP Premium** | | 1 | 21017751 - AXE AP STK APOLLO 12X40G |  |  | | 2 | 21017751 - AXE AP STK APOLLO 12X40G |  |  | | 3 | 21017751 - AXE AP STK APOLLO 12X40G |  |  | |
| **Timings** | |  |  |  | | --- | --- | --- | | **Activity** | **Start Date** | **End Date** | | MILESTONE1 | Jul 31, 2015 | Aug 13, 2015 | | MILESTONE2 | Aug 14, 2015 | Aug 20, 2015 | | IMPLEMENTATION DATE | Aug 20, 2015 | Aug 20, 2015 | |
| **Roles and Responsibilities** | |  |  |  | | --- | --- | --- | | **Process Owner** | **Action Points** | **Timings** | | MILESTONE1 | MILESTONE1 | MILESTONE1 | | 2 | MILESTONE2 | MILESTONE2 | |
| **Material Sourcing** | |  |  | | --- | --- | | **Source** | **Materials** | | EX-ULP | dsad | | EX-AAA | asd | |
| **FDA Permit No.** | |  | | --- | | 1234567 | |
| **Billing Requirements** | |  | | --- | | asdasd |  |  | | --- | | d |  |  | | --- | | 's;das |  |  | | --- | | ;asd |  |  | | --- | |  | |
| **Billing Deadline** | |  | | --- | | Aug 30, 2015 | |
| **Special Instructions** | |  | | --- | | sdada |  |  | | --- | |  |  |  | | --- | | sad |  |  | | --- | | as |  |  | | --- | | d |  |  | | --- | | sad |  |  | | --- | | sa |  |  | | --- | | d |  |  | | --- | |  | |

**Artworks**

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**Barcodes / Case Codes Per Scheme**

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| --- | --- |
| **Source** | **Materials** |
| TES  1111111111116 | TES  48000000000011 |
|  | TES  11111111111111 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 1 | MT | SM GROUP | SANFORD | SANFORD TOTAL |  |  | 171 | 14 | 0.00 | 0.00 |
| 2 | MT | SM GROUP | SANFORD | SANFORD LUZON |  |  | 137 | 11 | 0.00 | 0.00 |
| 3 | MT | SM GROUP | SANFORD | SANFORD VISAYAS (CEBU) |  |  | 24 | 2 | 0.00 | 0.00 |
| 4 | MT | SM GROUP | SANFORD | SANFORD MINDANAO (CDO) |  |  | 10 | 1 | 0.00 | 0.00 |
| 5 | MT | SM GROUP | SUPER SM | SUPER SM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 6 | MT | SM GROUP | SUPER SM | SUPER SM LUZON |  |  | 0 | 0 | 0.00 | 0.00 |
| 7 | MT | SM GROUP | SUPER SM | SUPER SM VISAYAS (CEBU) |  |  | 0 | 0 | 0.00 | 0.00 |
| 8 | MT | SM GROUP | SUPER SM | SUPER SM MINDANAO (CDO) |  |  | 0 | 0 | 0.00 | 0.00 |
| 9 | MT | SM GROUP | SVI | SVI TOTAL |  |  | 276 | 23 | 0.00 | 0.00 |
| 10 | MT | SM GROUP | SVI | SVI LUZON |  |  | 221 | 18 | 0.00 | 0.00 |
| 11 | MT | SM GROUP | SVI | SVI VISAYAS (CEBU) |  |  | 39 | 3 | 0.00 | 0.00 |
| 12 | MT | SM GROUP | SVI | SVI MINDANAO (CDO) |  |  | 17 | 1 | 0.00 | 0.00 |
| 13 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD TOTAL |  |  | 74,286 | 6,191 | 0.00 | 0.00 |
| 14 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD LUZON |  |  | 70,572 | 5,881 | 0.00 | 0.00 |
| 15 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD VISAYAS (CEBU) |  |  | 743 | 62 | 0.00 | 0.00 |
| 16 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD MINDANAO (CDO) |  |  | 2,971 | 248 | 0.00 | 0.00 |
| 17 | MT | PUREGOLD S&R | S&R | S&R TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 18 | MT | MAG RTM | CSI | CSI TOTAL |  |  | 1,356 | 113 | 0.00 | 0.00 |
| 19 | MT | MAG RTM | SUPER 8 | SUPER 8 TOTAL |  |  | 951 | 79 | 0.00 | 0.00 |
| 20 | MT | MAG RTM | SUY SING | SUY SING TOTAL |  |  | 2,750 | 229 | 0.00 | 0.00 |
| 21 | MT | MAG RTM | ULTRAMEGA | ULTRAMEGA TOTAL |  |  | 1,346 | 112 | 0.00 | 0.00 |

**TES**

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 22 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 500 | 42 | 0.00 | 0.00 |
| 23 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 500 | 42 | 0.00 | 0.00 |
| 24 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-BUDGETLANE | 1,714 | 143 | 0.00 | 0.00 |
| 25 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT TOTAL |  |  | 574 | 48 | 0.00 | 0.00 |
| 26 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT LUZON |  |  | 431 | 36 | 0.00 | 0.00 |
| 27 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT VISAYAS (CEBU) |  |  | 86 | 7 | 0.00 | 0.00 |
| 28 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT MINDANAO (CDO) |  |  | 57 | 5 | 0.00 | 0.00 |
| 29 | MT | NATIONAL SMKT | ROYAL DUTY FREE | ROYAL DUTY FREE TOTAL |  |  | 56 | 5 | 0.00 | 0.00 |
| 30 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE TOTAL |  |  | 1,006 | 84 | 0.00 | 0.00 |
| 31 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE LUZON |  |  | 956 | 80 | 0.00 | 0.00 |
| 32 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE VISAYAS (CEBU) |  |  | 30 | 3 | 0.00 | 0.00 |
| 33 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE MINDANAO (CDO) |  |  | 20 | 2 | 0.00 | 0.00 |
| 34 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 2,065 | 172 | 0.00 | 0.00 |
| 35 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 2,065 | 172 | 0.00 | 0.00 |
| 36 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-WALTERMART | 1,415 | 118 | 0.00 | 0.00 |
| 37 | MT | MT DRUG STORES | MERCURY | MERCURY TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 38 | MT | PC DEPT STORES | LANDMARK DS | LANDMARK DS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 39 | MT | PC DEPT STORES | ROBINSON'S DS | ROBINSON'S DS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 40 | MT | PC DEPT STORES | WATSON'S | WATSON'S TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 41 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 42 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 43 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-CASH & CARRY DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 44 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-DOLLARS AND SCENTS | 0 | 0 | 0.00 | 0.00 |
| 45 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-EVER DEPARTMENT STORE | 0 | 0 | 0.00 | 0.00 |
| 46 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-FISHERMALL DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 47 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-ISETANN DEPARTMENT STORE | 0 | 0 | 0.00 | 0.00 |
| 48 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-LIMSA | 0 | 0 | 0.00 | 0.00 |
| 49 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-WELLWORTH DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 50 | MT | CONVI | 7-11 | 7-11 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 51 | MT | CONVI | MINISTOP | MINISTOP TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 52 | MT | CONVI | TRADER ED'S INC. | TRADER ED'S INC. TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 53 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 54 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 0 | 0 | 0.00 | 0.00 |
| 55 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | MAG | CONVI-FAMILY MART | 0 | 0 | 0.00 | 0.00 |
| 56 | MT | MINIMARTS | ALFAMART | ALFAMART TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 57 | MT | MAG EC | AFPCES | AFPCES TOTAL |  |  | 76 | 6 | 0.00 | 0.00 |
| 58 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 902 | 75 | 0.00 | 0.00 |
| 59 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 902 | 75 | 0.00 | 0.00 |
| 60 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-CASH & CARRY | 113 | 9 | 0.00 | 0.00 |
| 61 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-CHERRY | 650 | 54 | 0.00 | 0.00 |
| 62 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-EVER | 696 | 58 | 0.00 | 0.00 |
| 63 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-ISETANN | 390 | 33 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 64 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-MAKATI SUPERMARKET | 9 | 1 | 0.00 | 0.00 |
| 65 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-METRO GAISANO | 415 | 35 | 0.00 | 0.00 |
| 66 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-SOUTH | 480 | 40 | 0.00 | 0.00 |
| 67 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-THE LANDMARK CORPORATION | 283 | 24 | 0.00 | 0.00 |
| 68 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-UNIMART | 53 | 4 | 0.00 | 0.00 |
| 69 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 70 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE |  |  | 0 | 0 | 0.00 | 0.00 |
| 71 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-LAZADA | 0 | 0 | 0.00 | 0.00 |
| 72 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-ZALORA | 0 | 0 | 0.00 | 0.00 |
| 73 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-BEAUTY MANILA | 0 | 0 | 0.00 | 0.00 |
| 74 | DT | GMA | ACRO TEAM | ACRO TEAM TOTAL |  |  | 4,917 | 410 | 0.00 | 0.00 |
| 75 | DT | GMA | CREST PRIDE | CREST PRIDE TOTAL |  |  | 14 | 1 | 0.00 | 0.00 |
| 76 | DT | GMA | CREST PRIDE | CREST PRIDE |  |  | 14 | 1 | 0.00 | 0.00 |
| 77 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 78 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-HBC / SAVEMORE DRUG | 6 | 1 | 0.00 | 0.00 |
| 79 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 80 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-SOUTH STAR DRUG | 1 | 0 | 0.00 | 0.00 |
| 81 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 82 | DT | GMA | CREST PRIDE | CREST PRIDE |  | OTHERS | 12 | 1 | 0.00 | 0.00 |
| 83 | DT | GMA | REVOLIME | REVOLIME TOTAL |  |  | 4,485 | 374 | 0.00 | 0.00 |
| 84 | DT | GMA | STMI II | STMI II TOTAL |  |  | 4,367 | 364 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 85 | DT | GMA | STMI II | STMI II PASIG |  |  | 3,393 | 283 | 0.00 | 0.00 |
| 86 | DT | GMA | STMI II | STMI II RIZAL |  |  | 974 | 81 | 0.00 | 0.00 |
| 87 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 88 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA |  |  | 0 | 0 | 0.00 | 0.00 |
| 89 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 90 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 91 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM AURORA |  |  | 0 | 0 | 0.00 | 0.00 |
| 92 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 93 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 94 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 95 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 96 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY PAMPANGA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 97 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY PAMPANGA |  |  | 0 | 0 | 0.00 | 0.00 |
| 98 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC |  |  | 0 | 0 | 0.00 | 0.00 |
| 99 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 100 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 101 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 102 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES |  |  | 0 | 0 | 0.00 | 0.00 |
| 103 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 104 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 105 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 106 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 107 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 108 | DT | CENTRAL LUZON | MACNICSON | MACNICSON TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 109 | DT | CENTRAL LUZON | MACNICSON | MACNICSON |  |  | 0 | 0 | 0.00 | 0.00 |
| 110 | DT | CENTRAL LUZON | MACNICSON | MACNICSON | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 111 | DT | CENTRAL LUZON | MACNICSON | MACNICSON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 112 | DT | CENTRAL LUZON | SAS | SAS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 113 | DT | CENTRAL LUZON | SAS | SAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 114 | DT | CENTRAL LUZON | SAS | SAS | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 115 | DT | CENTRAL LUZON | SAS | SAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 116 | DT | CENTRAL LUZON | SAS | SAS | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 117 | DT | CENTRAL LUZON | SAS | SAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 118 | DT | NORTH LUZON | IRCAS | IRCAS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 119 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 120 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN | DS | DS-ST. JOSEPH DRUG / SJD | 0 | 0 | 0.00 | 0.00 |
| 121 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 122 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 123 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 124 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 125 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 126 | DT | NORTH LUZON | LAICOM | LAICOM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 127 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA |  |  | 0 | 0 | 0.00 | 0.00 |
| 128 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 129 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 130 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY |  |  | 0 | 0 | 0.00 | 0.00 |
| 131 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 132 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 133 | DT | NORTH LUZON | LGC | LGC TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 134 | DT | NORTH LUZON | LGC | LGC |  |  | 0 | 0 | 0.00 | 0.00 |
| 135 | DT | NORTH LUZON | LGC | LGC | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 136 | DT | NORTH LUZON | LGC | LGC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 137 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 138 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I |  |  | 0 | 0 | 0.00 | 0.00 |
| 139 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 140 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 141 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 142 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II |  |  | 0 | 0 | 0.00 | 0.00 |
| 143 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 144 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 145 | DT | NORTH LUZON | SAN SAN | SAN SAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 146 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) |  |  | 0 | 0 | 0.00 | 0.00 |
| 147 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 148 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 149 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION |  |  | 0 | 0 | 0.00 | 0.00 |
| 150 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 151 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 152 | DT | SOUTH LUZON | BARENTS | BARENTS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 153 | DT | SOUTH LUZON | BARENTS | BARENTS |  |  | 0 | 0 | 0.00 | 0.00 |
| 154 | DT | SOUTH LUZON | BARENTS | BARENTS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 155 | DT | SOUTH LUZON | BARENTS | BARENTS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 156 | DT | SOUTH LUZON | BARENTS | BARENTS | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 157 | DT | SOUTH LUZON | BARENTS | BARENTS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 158 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 159 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA |  |  | 0 | 0 | 0.00 | 0.00 |
| 160 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 161 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 162 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 163 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA |  |  | 0 | 0 | 0.00 | 0.00 |
| 164 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 165 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 166 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN MARINDUQUE |  |  | 0 | 0 | 0.00 | 0.00 |
| 167 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 168 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN |  |  | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 169 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 170 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 171 | DT | SOUTH LUZON | MENSON | MENSON TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 172 | DT | SOUTH LUZON | MENSON | MENSON |  |  | 0 | 0 | 0.00 | 0.00 |
| 173 | DT | SOUTH LUZON | MENSON | MENSON | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 174 | DT | SOUTH LUZON | MENSON | MENSON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 175 | DT | SOUTH LUZON | MONTANA | MONTANA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 176 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI |  |  | 0 | 0 | 0.00 | 0.00 |
| 177 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 178 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 179 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 180 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 181 | DT | SOUTH LUZON | MONTANA | RT MONTANA |  |  | 0 | 0 | 0.00 | 0.00 |
| 182 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 183 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 184 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 185 | DT | SOUTH LUZON | MONTANA | RT MONTANA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 186 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON |  |  | 0 | 0 | 0.00 | 0.00 |
| 187 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 188 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 189 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 190 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE |  |  | 0 | 0 | 0.00 | 0.00 |
| 191 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 192 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 193 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 194 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 195 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 196 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA |  |  | 0 | 0 | 0.00 | 0.00 |
| 197 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 198 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 199 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 200 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ |  |  | 0 | 0 | 0.00 | 0.00 |
| 201 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 202 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 203 | DT | SOUTHERN TAGALOG | JEDI | JEDI TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 204 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 2 |  |  | 0 | 0 | 0.00 | 0.00 |
| 205 | DT | SOUTHERN TAGALOG | JEDI | JEDI II |  |  | 0 | 0 | 0.00 | 0.00 |
| 206 | DT | SOUTHERN TAGALOG | JEDI | JEDI II | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 207 | DT | SOUTHERN TAGALOG | JEDI | JEDI II | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 208 | DT | SOUTHERN TAGALOG | JEDI | JEDI II |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 209 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 210 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 211 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 212 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 |  |  | 0 | 0 | 0.00 | 0.00 |
| 213 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 214 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 215 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 216 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 217 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 218 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 219 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 220 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE |  |  | 0 | 0 | 0.00 | 0.00 |
| 221 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 222 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 223 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 224 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 225 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE |  |  | 0 | 0 | 0.00 | 0.00 |
| 226 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 227 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 228 | DT | EAST VISAYAS | ECSI | ECSI TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 229 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG |  |  | 0 | 0 | 0.00 | 0.00 |
| 230 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO BROTHERS | 0 | 0 | 0.00 | 0.00 |
| 231 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 232 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 233 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 234 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 235 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG |  |  | 0 | 0 | 0.00 | 0.00 |
| 236 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO BROTHERS | 0 | 0 | 0.00 | 0.00 |
| 237 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 238 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 239 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 240 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 241 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI - NPKDT TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 242 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN |  |  | 0 | 0 | 0.00 | 0.00 |
| 243 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 244 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 245 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 246 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 247 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH |  |  | 0 | 0 | 0.00 | 0.00 |
| 248 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 249 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 250 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 251 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 252 | DT | EAST VISAYAS | NETMAN | NETMAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 253 | DT | EAST VISAYAS | NETMAN | NETMAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 254 | DT | EAST VISAYAS | NETMAN | NETMAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 255 | DT | EAST VISAYAS | NETMAN | NETMAN | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 256 | DT | EAST VISAYAS | NETMAN | NETMAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 257 | DT | EAST VISAYAS | R8 | R8 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 258 | DT | EAST VISAYAS | R8 | R8 ORMOC |  |  | 0 | 0 | 0.00 | 0.00 |
| 259 | DT | EAST VISAYAS | R8 | R8 ORMOC | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 260 | DT | EAST VISAYAS | R8 | R8 ORMOC | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 261 | DT | EAST VISAYAS | R8 | R8 ORMOC | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 262 | DT | EAST VISAYAS | R8 | R8 ORMOC | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 263 | DT | EAST VISAYAS | R8 | R8 ORMOC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 264 | DT | EAST VISAYAS | R8 | R8 SOGOD |  |  | 0 | 0 | 0.00 | 0.00 |
| 265 | DT | EAST VISAYAS | R8 | R8 TACLOBAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 266 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 267 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 268 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 269 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 270 | DT | EAST VISAYAS | R8 | R8 TACLOBAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 271 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 272 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 273 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 274 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 275 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 276 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 277 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 278 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 279 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 280 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 281 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 282 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 283 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 284 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 285 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 286 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CALBAYOG |  |  | 0 | 0 | 0.00 | 0.00 |
| 287 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 288 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD |  |  | 0 | 0 | 0.00 | 0.00 |
| 289 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-NEGROS GRACE | 0 | 0 | 0.00 | 0.00 |
| 290 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 291 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 292 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 293 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 294 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN |  |  | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 295 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 296 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 297 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 298 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 299 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 300 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 301 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN 2 DUMAGUETE |  |  | 0 | 0 | 0.00 | 0.00 |
| 302 | DT | WEST VISAYAS | TEAMS | TEAMS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 303 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO |  |  | 0 | 0 | 0.00 | 0.00 |
| 304 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 305 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 306 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 307 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 308 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 309 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 310 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO |  |  | 0 | 0 | 0.00 | 0.00 |
| 311 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 312 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 313 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 314 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 315 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 316 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 317 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 318 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 319 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 320 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 321 | DT | NORTH MINDANAO | AVA | AVA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 322 | DT | NORTH MINDANAO | AVA | AVA |  |  | 0 | 0 | 0.00 | 0.00 |
| 323 | DT | NORTH MINDANAO | AVA | AVA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 324 | DT | NORTH MINDANAO | AVA | AVA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 325 | DT | NORTH MINDANAO | AVA | AVA | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 326 | DT | NORTH MINDANAO | AVA | AVA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 327 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 328 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS |  |  | 0 | 0 | 0.00 | 0.00 |
| 329 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 330 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 331 | DT | NORTH MINDANAO | NS DISTRIBUTION | NS DISTRIBUTION TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 332 | DT | NORTH MINDANAO | NS DISTRIBUTION | NS DISTRIBUTION |  |  | 0 | 0 | 0.00 | 0.00 |
| 333 | DT | NORTH MINDANAO | RISA | RISA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 334 | DT | NORTH MINDANAO | RISA | RISA |  |  | 0 | 0 | 0.00 | 0.00 |
| 335 | DT | NORTH MINDANAO | RISA | RISA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 336 | DT | NORTH MINDANAO | RISA | RISA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 337 | DT | NORTH MINDANAO | RISA | RISA | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 338 | DT | NORTH MINDANAO | RISA | RISA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 339 | DT | NORTH MINDANAO | SME | SME TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 340 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA |  |  | 0 | 0 | 0.00 | 0.00 |
| 341 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-CECILLE'S PHARMACY | 0 | 0 | 0.00 | 0.00 |
| 342 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-JOANS PHARMACY | 0 | 0 | 0.00 | 0.00 |
| 343 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 344 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 345 | DT | NORTH MINDANAO | SME | SME SIBUGAY |  |  | 0 | 0 | 0.00 | 0.00 |
| 346 | DT | NORTH MINDANAO | SUVISCO | SUVISCO TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 347 | DT | NORTH MINDANAO | SUVISCO | SUVISCO |  |  | 0 | 0 | 0.00 | 0.00 |
| 348 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 349 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 350 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 351 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 352 | DT | NORTH MINDANAO | SUVISCO | SUVISCO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 353 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 354 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS |  |  | 0 | 0 | 0.00 | 0.00 |
| 355 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 356 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 357 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 358 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 359 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS |  |  | 0 | 0 | 0.00 | 0.00 |
| 360 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 361 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 362 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 363 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 364 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 365 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 366 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM |  |  | 0 | 0 | 0.00 | 0.00 |
| 367 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 368 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 369 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 370 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 371 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 372 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI |  |  | 0 | 0 | 0.00 | 0.00 |
| 373 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 374 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 375 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 376 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO |  |  | 0 | 0 | 0.00 | 0.00 |
| 377 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 378 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 379 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 380 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO |  |  | 0 | 0 | 0.00 | 0.00 |
| 381 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 382 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 383 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 384 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 385 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES 2 - DT TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 386 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO |  |  | 0 | 0 | 0.00 | 0.00 |
| 387 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 388 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 389 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 390 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 1 | MT | SM GROUP | SANFORD | SANFORD TOTAL |  |  | 171 | 14 | 0.00 | 0.00 |
| 2 | MT | SM GROUP | SANFORD | SANFORD LUZON |  |  | 137 | 11 | 0.00 | 0.00 |
| 3 | MT | SM GROUP | SANFORD | SANFORD VISAYAS (CEBU) |  |  | 24 | 2 | 0.00 | 0.00 |
| 4 | MT | SM GROUP | SANFORD | SANFORD MINDANAO (CDO) |  |  | 10 | 1 | 0.00 | 0.00 |
| 5 | MT | SM GROUP | SUPER SM | SUPER SM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 6 | MT | SM GROUP | SUPER SM | SUPER SM LUZON |  |  | 0 | 0 | 0.00 | 0.00 |
| 7 | MT | SM GROUP | SUPER SM | SUPER SM VISAYAS (CEBU) |  |  | 0 | 0 | 0.00 | 0.00 |
| 8 | MT | SM GROUP | SUPER SM | SUPER SM MINDANAO (CDO) |  |  | 0 | 0 | 0.00 | 0.00 |
| 9 | MT | SM GROUP | SVI | SVI TOTAL |  |  | 276 | 23 | 0.00 | 0.00 |
| 10 | MT | SM GROUP | SVI | SVI LUZON |  |  | 221 | 18 | 0.00 | 0.00 |
| 11 | MT | SM GROUP | SVI | SVI VISAYAS (CEBU) |  |  | 39 | 3 | 0.00 | 0.00 |
| 12 | MT | SM GROUP | SVI | SVI MINDANAO (CDO) |  |  | 17 | 1 | 0.00 | 0.00 |
| 13 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD TOTAL |  |  | 74,286 | 6,191 | 0.00 | 0.00 |
| 14 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD LUZON |  |  | 70,572 | 5,881 | 0.00 | 0.00 |
| 15 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD VISAYAS (CEBU) |  |  | 743 | 62 | 0.00 | 0.00 |
| 16 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD MINDANAO (CDO) |  |  | 2,971 | 248 | 0.00 | 0.00 |
| 17 | MT | PUREGOLD S&R | S&R | S&R TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 18 | MT | MAG RTM | CSI | CSI TOTAL |  |  | 1,356 | 113 | 0.00 | 0.00 |
| 19 | MT | MAG RTM | SUPER 8 | SUPER 8 TOTAL |  |  | 951 | 79 | 0.00 | 0.00 |
| 20 | MT | MAG RTM | SUY SING | SUY SING TOTAL |  |  | 2,750 | 229 | 0.00 | 0.00 |
| 21 | MT | MAG RTM | ULTRAMEGA | ULTRAMEGA TOTAL |  |  | 1,346 | 112 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 22 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 500 | 42 | 0.00 | 0.00 |
| 23 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 500 | 42 | 0.00 | 0.00 |
| 24 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-BUDGETLANE | 1,714 | 143 | 0.00 | 0.00 |
| 25 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT TOTAL |  |  | 574 | 48 | 0.00 | 0.00 |
| 26 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT LUZON |  |  | 431 | 36 | 0.00 | 0.00 |
| 27 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT VISAYAS (CEBU) |  |  | 86 | 7 | 0.00 | 0.00 |
| 28 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT MINDANAO (CDO) |  |  | 57 | 5 | 0.00 | 0.00 |
| 29 | MT | NATIONAL SMKT | ROYAL DUTY FREE | ROYAL DUTY FREE TOTAL |  |  | 56 | 5 | 0.00 | 0.00 |
| 30 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE TOTAL |  |  | 1,006 | 84 | 0.00 | 0.00 |
| 31 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE LUZON |  |  | 956 | 80 | 0.00 | 0.00 |
| 32 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE VISAYAS (CEBU) |  |  | 30 | 3 | 0.00 | 0.00 |
| 33 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE MINDANAO (CDO) |  |  | 20 | 2 | 0.00 | 0.00 |
| 34 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 2,065 | 172 | 0.00 | 0.00 |
| 35 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 2,065 | 172 | 0.00 | 0.00 |
| 36 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-WALTERMART | 1,415 | 118 | 0.00 | 0.00 |
| 37 | MT | MT DRUG STORES | MERCURY | MERCURY TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 38 | MT | PC DEPT STORES | LANDMARK DS | LANDMARK DS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 39 | MT | PC DEPT STORES | ROBINSON'S DS | ROBINSON'S DS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 40 | MT | PC DEPT STORES | WATSON'S | WATSON'S TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 41 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 42 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 43 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-CASH & CARRY DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 44 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-DOLLARS AND SCENTS | 0 | 0 | 0.00 | 0.00 |
| 45 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-EVER DEPARTMENT STORE | 0 | 0 | 0.00 | 0.00 |
| 46 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-FISHERMALL DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 47 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-ISETANN DEPARTMENT STORE | 0 | 0 | 0.00 | 0.00 |
| 48 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-LIMSA | 0 | 0 | 0.00 | 0.00 |
| 49 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-WELLWORTH DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 50 | MT | CONVI | 7-11 | 7-11 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 51 | MT | CONVI | MINISTOP | MINISTOP TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 52 | MT | CONVI | TRADER ED'S INC. | TRADER ED'S INC. TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 53 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 54 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 0 | 0 | 0.00 | 0.00 |
| 55 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | MAG | CONVI-FAMILY MART | 0 | 0 | 0.00 | 0.00 |
| 56 | MT | MINIMARTS | ALFAMART | ALFAMART TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 57 | MT | MAG EC | AFPCES | AFPCES TOTAL |  |  | 76 | 6 | 0.00 | 0.00 |
| 58 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 902 | 75 | 0.00 | 0.00 |
| 59 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 902 | 75 | 0.00 | 0.00 |
| 60 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-CASH & CARRY | 113 | 9 | 0.00 | 0.00 |
| 61 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-CHERRY | 650 | 54 | 0.00 | 0.00 |
| 62 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-EVER | 696 | 58 | 0.00 | 0.00 |
| 63 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-ISETANN | 390 | 33 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 64 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-MAKATI SUPERMARKET | 9 | 1 | 0.00 | 0.00 |
| 65 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-METRO GAISANO | 415 | 35 | 0.00 | 0.00 |
| 66 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-SOUTH | 480 | 40 | 0.00 | 0.00 |
| 67 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-THE LANDMARK CORPORATION | 283 | 24 | 0.00 | 0.00 |
| 68 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-UNIMART | 53 | 4 | 0.00 | 0.00 |
| 69 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 70 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE |  |  | 0 | 0 | 0.00 | 0.00 |
| 71 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-LAZADA | 0 | 0 | 0.00 | 0.00 |
| 72 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-ZALORA | 0 | 0 | 0.00 | 0.00 |
| 73 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-BEAUTY MANILA | 0 | 0 | 0.00 | 0.00 |
| 74 | DT | GMA | ACRO TEAM | ACRO TEAM TOTAL |  |  | 4,917 | 410 | 0.00 | 0.00 |
| 75 | DT | GMA | CREST PRIDE | CREST PRIDE TOTAL |  |  | 14 | 1 | 0.00 | 0.00 |
| 76 | DT | GMA | CREST PRIDE | CREST PRIDE |  |  | 14 | 1 | 0.00 | 0.00 |
| 77 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 78 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-HBC / SAVEMORE DRUG | 6 | 1 | 0.00 | 0.00 |
| 79 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 80 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-SOUTH STAR DRUG | 1 | 0 | 0.00 | 0.00 |
| 81 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 82 | DT | GMA | CREST PRIDE | CREST PRIDE |  | OTHERS | 12 | 1 | 0.00 | 0.00 |
| 83 | DT | GMA | REVOLIME | REVOLIME TOTAL |  |  | 4,485 | 374 | 0.00 | 0.00 |
| 84 | DT | GMA | STMI II | STMI II TOTAL |  |  | 4,367 | 364 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 85 | DT | GMA | STMI II | STMI II PASIG |  |  | 3,393 | 283 | 0.00 | 0.00 |
| 86 | DT | GMA | STMI II | STMI II RIZAL |  |  | 974 | 81 | 0.00 | 0.00 |
| 87 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 88 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA |  |  | 0 | 0 | 0.00 | 0.00 |
| 89 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 90 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 91 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM AURORA |  |  | 0 | 0 | 0.00 | 0.00 |
| 92 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 93 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 94 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 95 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 96 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY PAMPANGA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 97 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY PAMPANGA |  |  | 0 | 0 | 0.00 | 0.00 |
| 98 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC |  |  | 0 | 0 | 0.00 | 0.00 |
| 99 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 100 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 101 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 102 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES |  |  | 0 | 0 | 0.00 | 0.00 |
| 103 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 104 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 105 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 106 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 107 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 108 | DT | CENTRAL LUZON | MACNICSON | MACNICSON TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 109 | DT | CENTRAL LUZON | MACNICSON | MACNICSON |  |  | 0 | 0 | 0.00 | 0.00 |
| 110 | DT | CENTRAL LUZON | MACNICSON | MACNICSON | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 111 | DT | CENTRAL LUZON | MACNICSON | MACNICSON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 112 | DT | CENTRAL LUZON | SAS | SAS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 113 | DT | CENTRAL LUZON | SAS | SAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 114 | DT | CENTRAL LUZON | SAS | SAS | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 115 | DT | CENTRAL LUZON | SAS | SAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 116 | DT | CENTRAL LUZON | SAS | SAS | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 117 | DT | CENTRAL LUZON | SAS | SAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 118 | DT | NORTH LUZON | IRCAS | IRCAS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 119 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 120 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN | DS | DS-ST. JOSEPH DRUG / SJD | 0 | 0 | 0.00 | 0.00 |
| 121 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 122 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 123 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 124 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 125 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 126 | DT | NORTH LUZON | LAICOM | LAICOM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 127 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA |  |  | 0 | 0 | 0.00 | 0.00 |
| 128 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 129 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 130 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY |  |  | 0 | 0 | 0.00 | 0.00 |
| 131 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 132 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 133 | DT | NORTH LUZON | LGC | LGC TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 134 | DT | NORTH LUZON | LGC | LGC |  |  | 0 | 0 | 0.00 | 0.00 |
| 135 | DT | NORTH LUZON | LGC | LGC | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 136 | DT | NORTH LUZON | LGC | LGC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 137 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 138 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I |  |  | 0 | 0 | 0.00 | 0.00 |
| 139 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 140 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 141 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 142 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II |  |  | 0 | 0 | 0.00 | 0.00 |
| 143 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 144 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 145 | DT | NORTH LUZON | SAN SAN | SAN SAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 146 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) |  |  | 0 | 0 | 0.00 | 0.00 |
| 147 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 148 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 149 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION |  |  | 0 | 0 | 0.00 | 0.00 |
| 150 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 151 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 152 | DT | SOUTH LUZON | BARENTS | BARENTS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 153 | DT | SOUTH LUZON | BARENTS | BARENTS |  |  | 0 | 0 | 0.00 | 0.00 |
| 154 | DT | SOUTH LUZON | BARENTS | BARENTS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 155 | DT | SOUTH LUZON | BARENTS | BARENTS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 156 | DT | SOUTH LUZON | BARENTS | BARENTS | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 157 | DT | SOUTH LUZON | BARENTS | BARENTS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 158 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 159 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA |  |  | 0 | 0 | 0.00 | 0.00 |
| 160 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 161 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 162 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 163 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA |  |  | 0 | 0 | 0.00 | 0.00 |
| 164 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 165 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 166 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN MARINDUQUE |  |  | 0 | 0 | 0.00 | 0.00 |
| 167 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 168 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 169 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 170 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 171 | DT | SOUTH LUZON | MENSON | MENSON TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 172 | DT | SOUTH LUZON | MENSON | MENSON |  |  | 0 | 0 | 0.00 | 0.00 |
| 173 | DT | SOUTH LUZON | MENSON | MENSON | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 174 | DT | SOUTH LUZON | MENSON | MENSON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 175 | DT | SOUTH LUZON | MONTANA | MONTANA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 176 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI |  |  | 0 | 0 | 0.00 | 0.00 |
| 177 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 178 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 179 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 180 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 181 | DT | SOUTH LUZON | MONTANA | RT MONTANA |  |  | 0 | 0 | 0.00 | 0.00 |
| 182 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 183 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 184 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 185 | DT | SOUTH LUZON | MONTANA | RT MONTANA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 186 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON |  |  | 0 | 0 | 0.00 | 0.00 |
| 187 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 188 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 189 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 190 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE |  |  | 0 | 0 | 0.00 | 0.00 |
| 191 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 192 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 193 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 194 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 195 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 196 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA |  |  | 0 | 0 | 0.00 | 0.00 |
| 197 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 198 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 199 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 200 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ |  |  | 0 | 0 | 0.00 | 0.00 |
| 201 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 202 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 203 | DT | SOUTHERN TAGALOG | JEDI | JEDI TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 204 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 2 |  |  | 0 | 0 | 0.00 | 0.00 |
| 205 | DT | SOUTHERN TAGALOG | JEDI | JEDI II |  |  | 0 | 0 | 0.00 | 0.00 |
| 206 | DT | SOUTHERN TAGALOG | JEDI | JEDI II | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 207 | DT | SOUTHERN TAGALOG | JEDI | JEDI II | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 208 | DT | SOUTHERN TAGALOG | JEDI | JEDI II |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 209 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 210 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 211 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 212 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 |  |  | 0 | 0 | 0.00 | 0.00 |
| 213 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 214 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 215 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 216 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 217 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 218 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 219 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 220 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE |  |  | 0 | 0 | 0.00 | 0.00 |
| 221 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 222 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 223 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 224 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 225 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE |  |  | 0 | 0 | 0.00 | 0.00 |
| 226 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 227 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 228 | DT | EAST VISAYAS | ECSI | ECSI TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 229 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG |  |  | 0 | 0 | 0.00 | 0.00 |
| 230 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO BROTHERS | 0 | 0 | 0.00 | 0.00 |
| 231 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 232 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 233 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 234 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 235 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG |  |  | 0 | 0 | 0.00 | 0.00 |
| 236 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO BROTHERS | 0 | 0 | 0.00 | 0.00 |
| 237 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 238 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 239 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 240 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 241 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI - NPKDT TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 242 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN |  |  | 0 | 0 | 0.00 | 0.00 |
| 243 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 244 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 245 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 246 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 247 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH |  |  | 0 | 0 | 0.00 | 0.00 |
| 248 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 249 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 250 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 251 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 252 | DT | EAST VISAYAS | NETMAN | NETMAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 253 | DT | EAST VISAYAS | NETMAN | NETMAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 254 | DT | EAST VISAYAS | NETMAN | NETMAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 255 | DT | EAST VISAYAS | NETMAN | NETMAN | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 256 | DT | EAST VISAYAS | NETMAN | NETMAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 257 | DT | EAST VISAYAS | R8 | R8 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 258 | DT | EAST VISAYAS | R8 | R8 ORMOC |  |  | 0 | 0 | 0.00 | 0.00 |
| 259 | DT | EAST VISAYAS | R8 | R8 ORMOC | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 260 | DT | EAST VISAYAS | R8 | R8 ORMOC | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 261 | DT | EAST VISAYAS | R8 | R8 ORMOC | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 262 | DT | EAST VISAYAS | R8 | R8 ORMOC | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 263 | DT | EAST VISAYAS | R8 | R8 ORMOC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 264 | DT | EAST VISAYAS | R8 | R8 SOGOD |  |  | 0 | 0 | 0.00 | 0.00 |
| 265 | DT | EAST VISAYAS | R8 | R8 TACLOBAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 266 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 267 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 268 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 269 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 270 | DT | EAST VISAYAS | R8 | R8 TACLOBAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 271 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 272 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 273 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 274 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 275 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 276 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 277 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 278 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 279 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 280 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 281 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 282 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 283 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 284 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 285 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 286 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CALBAYOG |  |  | 0 | 0 | 0.00 | 0.00 |
| 287 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 288 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD |  |  | 0 | 0 | 0.00 | 0.00 |
| 289 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-NEGROS GRACE | 0 | 0 | 0.00 | 0.00 |
| 290 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 291 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 292 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 293 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 294 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 295 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 296 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 297 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 298 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 299 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 300 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 301 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN 2 DUMAGUETE |  |  | 0 | 0 | 0.00 | 0.00 |
| 302 | DT | WEST VISAYAS | TEAMS | TEAMS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 303 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO |  |  | 0 | 0 | 0.00 | 0.00 |
| 304 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 305 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 306 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 307 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 308 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 309 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 310 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO |  |  | 0 | 0 | 0.00 | 0.00 |
| 311 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 312 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 313 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 314 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 315 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 316 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 317 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 318 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 319 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 320 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 321 | DT | NORTH MINDANAO | AVA | AVA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 322 | DT | NORTH MINDANAO | AVA | AVA |  |  | 0 | 0 | 0.00 | 0.00 |
| 323 | DT | NORTH MINDANAO | AVA | AVA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 324 | DT | NORTH MINDANAO | AVA | AVA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 325 | DT | NORTH MINDANAO | AVA | AVA | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 326 | DT | NORTH MINDANAO | AVA | AVA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 327 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 328 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS |  |  | 0 | 0 | 0.00 | 0.00 |
| 329 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 330 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 331 | DT | NORTH MINDANAO | NS DISTRIBUTION | NS DISTRIBUTION TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 332 | DT | NORTH MINDANAO | NS DISTRIBUTION | NS DISTRIBUTION |  |  | 0 | 0 | 0.00 | 0.00 |
| 333 | DT | NORTH MINDANAO | RISA | RISA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 334 | DT | NORTH MINDANAO | RISA | RISA |  |  | 0 | 0 | 0.00 | 0.00 |
| 335 | DT | NORTH MINDANAO | RISA | RISA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 336 | DT | NORTH MINDANAO | RISA | RISA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 337 | DT | NORTH MINDANAO | RISA | RISA | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 338 | DT | NORTH MINDANAO | RISA | RISA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 339 | DT | NORTH MINDANAO | SME | SME TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 340 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA |  |  | 0 | 0 | 0.00 | 0.00 |
| 341 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-CECILLE'S PHARMACY | 0 | 0 | 0.00 | 0.00 |
| 342 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-JOANS PHARMACY | 0 | 0 | 0.00 | 0.00 |
| 343 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 344 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 345 | DT | NORTH MINDANAO | SME | SME SIBUGAY |  |  | 0 | 0 | 0.00 | 0.00 |
| 346 | DT | NORTH MINDANAO | SUVISCO | SUVISCO TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 347 | DT | NORTH MINDANAO | SUVISCO | SUVISCO |  |  | 0 | 0 | 0.00 | 0.00 |
| 348 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 349 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 350 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 351 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 352 | DT | NORTH MINDANAO | SUVISCO | SUVISCO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 353 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 354 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS |  |  | 0 | 0 | 0.00 | 0.00 |
| 355 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 356 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 357 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 358 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 359 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS |  |  | 0 | 0 | 0.00 | 0.00 |
| 360 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 361 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 362 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 363 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 364 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 365 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 366 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM |  |  | 0 | 0 | 0.00 | 0.00 |
| 367 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 368 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 369 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 370 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 371 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 372 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI |  |  | 0 | 0 | 0.00 | 0.00 |
| 373 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 374 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 375 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 376 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO |  |  | 0 | 0 | 0.00 | 0.00 |
| 377 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 378 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 379 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 380 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO |  |  | 0 | 0 | 0.00 | 0.00 |
| 381 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 382 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 383 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 384 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 385 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES 2 - DT TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 386 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO |  |  | 0 | 0 | 0.00 | 0.00 |
| 387 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 388 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 389 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 390 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 1 | MT | SM GROUP | SANFORD | SANFORD TOTAL |  |  | 93 | 8 | 0.00 | 0.00 |
| 2 | MT | SM GROUP | SANFORD | SANFORD LUZON |  |  | 74 | 6 | 0.00 | 0.00 |
| 3 | MT | SM GROUP | SANFORD | SANFORD VISAYAS (CEBU) |  |  | 13 | 1 | 0.00 | 0.00 |
| 4 | MT | SM GROUP | SANFORD | SANFORD MINDANAO (CDO) |  |  | 6 | 1 | 0.00 | 0.00 |
| 5 | MT | SM GROUP | SUPER SM | SUPER SM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 6 | MT | SM GROUP | SUPER SM | SUPER SM LUZON |  |  | 0 | 0 | 0.00 | 0.00 |
| 7 | MT | SM GROUP | SUPER SM | SUPER SM VISAYAS (CEBU) |  |  | 0 | 0 | 0.00 | 0.00 |
| 8 | MT | SM GROUP | SUPER SM | SUPER SM MINDANAO (CDO) |  |  | 0 | 0 | 0.00 | 0.00 |
| 9 | MT | SM GROUP | SVI | SVI TOTAL |  |  | 149 | 12 | 0.00 | 0.00 |
| 10 | MT | SM GROUP | SVI | SVI LUZON |  |  | 119 | 10 | 0.00 | 0.00 |
| 11 | MT | SM GROUP | SVI | SVI VISAYAS (CEBU) |  |  | 21 | 2 | 0.00 | 0.00 |
| 12 | MT | SM GROUP | SVI | SVI MINDANAO (CDO) |  |  | 9 | 1 | 0.00 | 0.00 |
| 13 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD TOTAL |  |  | 43,845 | 3,654 | 0.00 | 0.00 |
| 14 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD LUZON |  |  | 41,653 | 3,471 | 0.00 | 0.00 |
| 15 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD VISAYAS (CEBU) |  |  | 438 | 37 | 0.00 | 0.00 |
| 16 | MT | PUREGOLD S&R | PUREGOLD | PUREGOLD MINDANAO (CDO) |  |  | 1,754 | 146 | 0.00 | 0.00 |
| 17 | MT | PUREGOLD S&R | S&R | S&R TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 18 | MT | MAG RTM | CSI | CSI TOTAL |  |  | 8,802 | 734 | 0.00 | 0.00 |
| 19 | MT | MAG RTM | SUPER 8 | SUPER 8 TOTAL |  |  | 6,175 | 515 | 0.00 | 0.00 |
| 20 | MT | MAG RTM | SUY SING | SUY SING TOTAL |  |  | 17,852 | 1,488 | 0.00 | 0.00 |
| 21 | MT | MAG RTM | ULTRAMEGA | ULTRAMEGA TOTAL |  |  | 8,739 | 728 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 22 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 3,247 | 271 | 0.00 | 0.00 |
| 23 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 3,247 | 271 | 0.00 | 0.00 |
| 24 | MT | MAG RTM | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-BUDGETLANE | 3,247 | 271 | 0.00 | 0.00 |
| 25 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT TOTAL |  |  | 746 | 62 | 0.00 | 0.00 |
| 26 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT LUZON |  |  | 560 | 47 | 0.00 | 0.00 |
| 27 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT VISAYAS (CEBU) |  |  | 112 | 9 | 0.00 | 0.00 |
| 28 | MT | NATIONAL SMKT | ROBINSONS SMKT | ROBINSONS SMKT MINDANAO (CDO) |  |  | 75 | 6 | 0.00 | 0.00 |
| 29 | MT | NATIONAL SMKT | ROYAL DUTY FREE | ROYAL DUTY FREE TOTAL |  |  | 73 | 6 | 0.00 | 0.00 |
| 30 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE TOTAL |  |  | 1,307 | 109 | 0.00 | 0.00 |
| 31 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE LUZON |  |  | 1,242 | 104 | 0.00 | 0.00 |
| 32 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE VISAYAS (CEBU) |  |  | 39 | 3 | 0.00 | 0.00 |
| 33 | MT | NATIONAL SMKT | SHOPWISE | SHOPWISE MINDANAO (CDO) |  |  | 26 | 2 | 0.00 | 0.00 |
| 34 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 2,681 | 223 | 0.00 | 0.00 |
| 35 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 2,681 | 223 | 0.00 | 0.00 |
| 36 | MT | NATIONAL SMKT | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-WALTERMART | 2,681 | 223 | 0.00 | 0.00 |
| 37 | MT | MT DRUG STORES | MERCURY | MERCURY TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 38 | MT | PC DEPT STORES | LANDMARK DS | LANDMARK DS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 39 | MT | PC DEPT STORES | ROBINSON'S DS | ROBINSON'S DS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 40 | MT | PC DEPT STORES | WATSON'S | WATSON'S TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 41 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 42 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 43 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-CASH & CARRY DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 44 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-DOLLARS AND SCENTS | 0 | 0 | 0.00 | 0.00 |
| 45 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-EVER DEPARTMENT STORE | 0 | 0 | 0.00 | 0.00 |
| 46 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-FISHERMALL DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 47 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-ISETANN DEPARTMENT STORE | 0 | 0 | 0.00 | 0.00 |
| 48 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-LIMSA | 0 | 0 | 0.00 | 0.00 |
| 49 | MT | PC DEPT STORES | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | DS | PC DEPT-WELLWORTH DEPT STORE | 0 | 0 | 0.00 | 0.00 |
| 50 | MT | CONVI | 7-11 | 7-11 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 51 | MT | CONVI | MINISTOP | MINISTOP TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 52 | MT | CONVI | TRADER ED'S INC. | TRADER ED'S INC. TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 53 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 54 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 0 | 0 | 0.00 | 0.00 |
| 55 | MT | CONVI | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | MAG | CONVI-FAMILY MART | 0 | 0 | 0.00 | 0.00 |
| 56 | MT | MINIMARTS | ALFAMART | ALFAMART TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 57 | MT | MAG EC | AFPCES | AFPCES TOTAL |  |  | 491 | 41 | 0.00 | 0.00 |
| 58 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 TOTAL |  |  | 5,853 | 488 | 0.00 | 0.00 |
| 59 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 |  |  | 5,853 | 488 | 0.00 | 0.00 |
| 60 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-CASH & CARRY | 214 | 18 | 0.00 | 0.00 |
| 61 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-CHERRY | 1,231 | 103 | 0.00 | 0.00 |
| 62 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-EVER | 1,319 | 110 | 0.00 | 0.00 |
| 63 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-ISETANN | 738 | 62 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 64 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-MAKATI SUPERMARKET | 18 | 2 | 0.00 | 0.00 |
| 65 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-METRO GAISANO | 786 | 66 | 0.00 | 0.00 |
| 66 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-SOUTH | 910 | 76 | 0.00 | 0.00 |
| 67 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-THE LANDMARK CORPORATION | 537 | 45 | 0.00 | 0.00 |
| 68 | MT | MAG EC | ACRO TEAM INC. -3 | ACRO TEAM INC. -3 | GROCERY | MAG-UNIMART | 101 | 8 | 0.00 | 0.00 |
| 69 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 70 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE |  |  | 0 | 0 | 0.00 | 0.00 |
| 71 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-LAZADA | 0 | 0 | 0.00 | 0.00 |
| 72 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-ZALORA | 0 | 0 | 0.00 | 0.00 |
| 73 | MT | E-COMMERCE | CREST PRIDE | CREST PRIDE | E-COMMERCE | E-COMMERCE-BEAUTY MANILA | 0 | 0 | 0.00 | 0.00 |
| 74 | DT | GMA | ACRO TEAM | ACRO TEAM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 75 | DT | GMA | CREST PRIDE | CREST PRIDE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 76 | DT | GMA | CREST PRIDE | CREST PRIDE |  |  | 0 | 0 | 0.00 | 0.00 |
| 77 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 78 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-HBC / SAVEMORE DRUG | 0 | 0 | 0.00 | 0.00 |
| 79 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 80 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 81 | DT | GMA | CREST PRIDE | CREST PRIDE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 82 | DT | GMA | CREST PRIDE | CREST PRIDE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 83 | DT | GMA | REVOLIME | REVOLIME TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 84 | DT | GMA | STMI II | STMI II TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 85 | DT | GMA | STMI II | STMI II PASIG |  |  | 0 | 0 | 0.00 | 0.00 |
| 86 | DT | GMA | STMI II | STMI II RIZAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 87 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 88 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA |  |  | 0 | 0 | 0.00 | 0.00 |
| 89 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 90 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM NUEVA ECIJA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 91 | DT | CENTRAL LUZON | ALTA TEAM | ALTA TEAM AURORA |  |  | 0 | 0 | 0.00 | 0.00 |
| 92 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 93 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 94 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 95 | DT | CENTRAL LUZON | CONRADIANCE MALOLOS | CONRADIANCE MALOLOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 96 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY PAMPANGA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 97 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY PAMPANGA |  |  | 0 | 0 | 0.00 | 0.00 |
| 98 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC |  |  | 0 | 0 | 0.00 | 0.00 |
| 99 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 100 | DT | CENTRAL LUZON | CRYSTAL CITY PAMPANGA | CRYSTAL CITY TARLAC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 101 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 102 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES |  |  | 0 | 0 | 0.00 | 0.00 |
| 103 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 104 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY ZAMBALES |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 105 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA |  |  | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 106 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 107 | DT | CENTRAL LUZON | CRYSTAL CITY ZAMBALES | CRYSTAL CITY IBA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 108 | DT | CENTRAL LUZON | MACNICSON | MACNICSON TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 109 | DT | CENTRAL LUZON | MACNICSON | MACNICSON |  |  | 0 | 0 | 0.00 | 0.00 |
| 110 | DT | CENTRAL LUZON | MACNICSON | MACNICSON | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 111 | DT | CENTRAL LUZON | MACNICSON | MACNICSON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 112 | DT | CENTRAL LUZON | SAS | SAS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 113 | DT | CENTRAL LUZON | SAS | SAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 114 | DT | CENTRAL LUZON | SAS | SAS | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 115 | DT | CENTRAL LUZON | SAS | SAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 116 | DT | CENTRAL LUZON | SAS | SAS | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 117 | DT | CENTRAL LUZON | SAS | SAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 118 | DT | NORTH LUZON | IRCAS | IRCAS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 119 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 120 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN | DS | DS-ST. JOSEPH DRUG / SJD | 0 | 0 | 0.00 | 0.00 |
| 121 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 122 | DT | NORTH LUZON | IRCAS | IRCAS DAGUPAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 123 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 124 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 125 | DT | NORTH LUZON | IRCAS | IRCAS ALAMINOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 126 | DT | NORTH LUZON | LAICOM | LAICOM TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 127 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA |  |  | 0 | 0 | 0.00 | 0.00 |
| 128 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 129 | DT | NORTH LUZON | LAICOM | LAICOM ISABELA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 130 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY |  |  | 0 | 0 | 0.00 | 0.00 |
| 131 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 132 | DT | NORTH LUZON | LAICOM | LAICOM TUGUEGARAO CITY |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 133 | DT | NORTH LUZON | LGC | LGC TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 134 | DT | NORTH LUZON | LGC | LGC |  |  | 0 | 0 | 0.00 | 0.00 |
| 135 | DT | NORTH LUZON | LGC | LGC | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 136 | DT | NORTH LUZON | LGC | LGC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 137 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 138 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I |  |  | 0 | 0 | 0.00 | 0.00 |
| 139 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 140 | DT | NORTH LUZON | NORTHSTAR I | NORTHSTAR I |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 141 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 142 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II |  |  | 0 | 0 | 0.00 | 0.00 |
| 143 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 144 | DT | NORTH LUZON | NORTHSTAR II | NORTHSTAR II |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 145 | DT | NORTH LUZON | SAN SAN | SAN SAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 146 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) |  |  | 0 | 0 | 0.00 | 0.00 |
| 147 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 148 | DT | NORTH LUZON | SAN SAN | SAN SAN ILDEFONSO (BANTAY) |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 149 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION |  |  | 0 | 0 | 0.00 | 0.00 |
| 150 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 151 | DT | NORTH LUZON | SAN SAN | SAN SAN MARKETING LA UNION |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 152 | DT | SOUTH LUZON | BARENTS | BARENTS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 153 | DT | SOUTH LUZON | BARENTS | BARENTS |  |  | 0 | 0 | 0.00 | 0.00 |
| 154 | DT | SOUTH LUZON | BARENTS | BARENTS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 155 | DT | SOUTH LUZON | BARENTS | BARENTS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 156 | DT | SOUTH LUZON | BARENTS | BARENTS | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 157 | DT | SOUTH LUZON | BARENTS | BARENTS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 158 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 159 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA |  |  | 0 | 0 | 0.00 | 0.00 |
| 160 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 161 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 162 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN LUCENA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 163 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA |  |  | 0 | 0 | 0.00 | 0.00 |
| 164 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 165 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN GUMACA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 166 | DT | SOUTH LUZON | CHRIS JANN | CHRIS JANN MARINDUQUE |  |  | 0 | 0 | 0.00 | 0.00 |
| 167 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 168 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 169 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 170 | DT | SOUTH LUZON | DRA OXEN | DRA OXEN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 171 | DT | SOUTH LUZON | MENSON | MENSON TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 172 | DT | SOUTH LUZON | MENSON | MENSON |  |  | 0 | 0 | 0.00 | 0.00 |
| 173 | DT | SOUTH LUZON | MENSON | MENSON | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 174 | DT | SOUTH LUZON | MENSON | MENSON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 175 | DT | SOUTH LUZON | MONTANA | MONTANA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 176 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI |  |  | 0 | 0 | 0.00 | 0.00 |
| 177 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 178 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 179 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 180 | DT | SOUTH LUZON | MONTANA | RT MONTANA LEGAZPI |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 181 | DT | SOUTH LUZON | MONTANA | RT MONTANA |  |  | 0 | 0 | 0.00 | 0.00 |
| 182 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 183 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 184 | DT | SOUTH LUZON | MONTANA | RT MONTANA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 185 | DT | SOUTH LUZON | MONTANA | RT MONTANA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 186 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON |  |  | 0 | 0 | 0.00 | 0.00 |
| 187 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 188 | DT | SOUTH LUZON | MONTANA | RT MONTANA SORSOGON |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 189 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 190 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE |  |  | 0 | 0 | 0.00 | 0.00 |
| 191 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 192 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 193 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 194 | DT | SOUTH LUZON | SOLIDCORE | SOLIDCORE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 195 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 196 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA |  |  | 0 | 0 | 0.00 | 0.00 |
| 197 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 198 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 199 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND STA. ROSA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 200 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ |  |  | 0 | 0 | 0.00 | 0.00 |
| 201 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 202 | DT | SOUTHERN TAGALOG | DIAMOND | DIAMOND 2 STA CRUZ |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 203 | DT | SOUTHERN TAGALOG | JEDI | JEDI TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 204 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 2 |  |  | 0 | 0 | 0.00 | 0.00 |
| 205 | DT | SOUTHERN TAGALOG | JEDI | JEDI II |  |  | 0 | 0 | 0.00 | 0.00 |
| 206 | DT | SOUTHERN TAGALOG | JEDI | JEDI II | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 207 | DT | SOUTHERN TAGALOG | JEDI | JEDI II | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 208 | DT | SOUTHERN TAGALOG | JEDI | JEDI II |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 209 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 210 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 211 | DT | SOUTHERN TAGALOG | JEDI | JEDI I BALAYAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 212 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 |  |  | 0 | 0 | 0.00 | 0.00 |
| 213 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 214 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 215 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 216 | DT | SOUTHERN TAGALOG | JEDI | JEDI I LIPA 1 |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 217 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 218 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 219 | DT | SOUTHERN TAGALOG | JEDI | JEDI II ROXAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 220 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE |  |  | 0 | 0 | 0.00 | 0.00 |
| 221 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 222 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 223 | DT | SOUTHERN TAGALOG | JEDI | JEDI III SAN JOSE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 224 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 225 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE |  |  | 0 | 0 | 0.00 | 0.00 |
| 226 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 227 | DT | SOUTHERN TAGALOG | JUBILEE | JUBILEE |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 228 | DT | EAST VISAYAS | ECSI | ECSI TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 229 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG |  |  | 0 | 0 | 0.00 | 0.00 |
| 230 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO BROTHERS | 0 | 0 | 0.00 | 0.00 |
| 231 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 232 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 233 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 234 | DT | EAST VISAYAS | ECSI | ECSI MAIN MAG |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 235 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG |  |  | 0 | 0 | 0.00 | 0.00 |
| 236 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO BROTHERS | 0 | 0 | 0.00 | 0.00 |
| 237 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 238 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 239 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 240 | DT | EAST VISAYAS | ECSI | ECSI SOUTH MAG |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 241 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI - NPKDT TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 242 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN |  |  | 0 | 0 | 0.00 | 0.00 |
| 243 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 244 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 245 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 246 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT MAIN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 247 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH |  |  | 0 | 0 | 0.00 | 0.00 |
| 248 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 249 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 250 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 251 | DT | EAST VISAYAS | ECSI - NPKDT | ECSI DT SOUTH |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 252 | DT | EAST VISAYAS | NETMAN | NETMAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 253 | DT | EAST VISAYAS | NETMAN | NETMAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 254 | DT | EAST VISAYAS | NETMAN | NETMAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 255 | DT | EAST VISAYAS | NETMAN | NETMAN | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 256 | DT | EAST VISAYAS | NETMAN | NETMAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 257 | DT | EAST VISAYAS | R8 | R8 TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 258 | DT | EAST VISAYAS | R8 | R8 ORMOC |  |  | 0 | 0 | 0.00 | 0.00 |
| 259 | DT | EAST VISAYAS | R8 | R8 ORMOC | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 260 | DT | EAST VISAYAS | R8 | R8 ORMOC | DS | DS-THREE SIXTY | 0 | 0 | 0.00 | 0.00 |
| 261 | DT | EAST VISAYAS | R8 | R8 ORMOC | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 262 | DT | EAST VISAYAS | R8 | R8 ORMOC | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 263 | DT | EAST VISAYAS | R8 | R8 ORMOC |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 264 | DT | EAST VISAYAS | R8 | R8 SOGOD |  |  | 0 | 0 | 0.00 | 0.00 |
| 265 | DT | EAST VISAYAS | R8 | R8 TACLOBAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 266 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 267 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 268 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 269 | DT | EAST VISAYAS | R8 | R8 TACLOBAN | MAG | MAG-METRO GAISANO | 0 | 0 | 0.00 | 0.00 |
| 270 | DT | EAST VISAYAS | R8 | R8 TACLOBAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 271 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 272 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 273 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 274 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 275 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 276 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN NORTH - CATARMAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 277 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 278 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 279 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 280 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN BORONGAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 281 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN |  |  | 0 | 0 | 0.00 | 0.00 |
| 282 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 283 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 284 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 285 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CATBALOGAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 286 | DT | EAST VISAYAS | ZHAN LIN | ZHAN LIN WEST - CALBAYOG |  |  | 0 | 0 | 0.00 | 0.00 |
| 287 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 288 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD |  |  | 0 | 0 | 0.00 | 0.00 |
| 289 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-NEGROS GRACE | 0 | 0 | 0.00 | 0.00 |
| 290 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 291 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 292 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 293 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN BACOLOD |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 294 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN |  |  | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 295 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 296 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 297 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN KABANKALAN |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 298 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS |  |  | 0 | 0 | 0.00 | 0.00 |
| 299 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 300 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN SAN CARLOS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 301 | DT | WEST VISAYAS | FA NEPAN | FA NEPAN 2 DUMAGUETE |  |  | 0 | 0 | 0.00 | 0.00 |
| 302 | DT | WEST VISAYAS | TEAMS | TEAMS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 303 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO |  |  | 0 | 0 | 0.00 | 0.00 |
| 304 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 305 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-SOUTH STAR DRUG | 0 | 0 | 0.00 | 0.00 |
| 306 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 307 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 308 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 309 | DT | WEST VISAYAS | TEAMS | TEAMS ILOILO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 310 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO |  |  | 0 | 0 | 0.00 | 0.00 |
| 311 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 312 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 313 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 314 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 315 | DT | WEST VISAYAS | TEAMS | TEAMS KALIBO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 316 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS |  |  | 0 | 0 | 0.00 | 0.00 |
| 317 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 318 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 319 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 320 | DT | WEST VISAYAS | TEAMS | TEAMS ROXAS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 321 | DT | NORTH MINDANAO | AVA | AVA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 322 | DT | NORTH MINDANAO | AVA | AVA |  |  | 0 | 0 | 0.00 | 0.00 |
| 323 | DT | NORTH MINDANAO | AVA | AVA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 324 | DT | NORTH MINDANAO | AVA | AVA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 325 | DT | NORTH MINDANAO | AVA | AVA | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 326 | DT | NORTH MINDANAO | AVA | AVA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 327 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 328 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS |  |  | 0 | 0 | 0.00 | 0.00 |
| 329 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 330 | DT | NORTH MINDANAO | GOLDEN LIBYS | GOLDEN LIBYS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 331 | DT | NORTH MINDANAO | NS DISTRIBUTION | NS DISTRIBUTION TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 332 | DT | NORTH MINDANAO | NS DISTRIBUTION | NS DISTRIBUTION |  |  | 0 | 0 | 0.00 | 0.00 |
| 333 | DT | NORTH MINDANAO | RISA | RISA TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 334 | DT | NORTH MINDANAO | RISA | RISA |  |  | 0 | 0 | 0.00 | 0.00 |
| 335 | DT | NORTH MINDANAO | RISA | RISA | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 336 | DT | NORTH MINDANAO | RISA | RISA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 337 | DT | NORTH MINDANAO | RISA | RISA | MAG | MAG-GAISANO CAPITAL | 0 | 0 | 0.00 | 0.00 |
| 338 | DT | NORTH MINDANAO | RISA | RISA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 339 | DT | NORTH MINDANAO | SME | SME TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 340 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA |  |  | 0 | 0 | 0.00 | 0.00 |
| 341 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-CECILLE'S PHARMACY | 0 | 0 | 0.00 | 0.00 |
| 342 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-JOANS PHARMACY | 0 | 0 | 0.00 | 0.00 |
| 343 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 344 | DT | NORTH MINDANAO | SME | SME ZAMBOANGA |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 345 | DT | NORTH MINDANAO | SME | SME SIBUGAY |  |  | 0 | 0 | 0.00 | 0.00 |
| 346 | DT | NORTH MINDANAO | SUVISCO | SUVISCO TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 347 | DT | NORTH MINDANAO | SUVISCO | SUVISCO |  |  | 0 | 0 | 0.00 | 0.00 |
| 348 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 349 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 350 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 351 | DT | NORTH MINDANAO | SUVISCO | SUVISCO | MAG | MAG-GAISANO UNIPACE | 0 | 0 | 0.00 | 0.00 |
| 352 | DT | NORTH MINDANAO | SUVISCO | SUVISCO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 353 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 354 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS |  |  | 0 | 0 | 0.00 | 0.00 |
| 355 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 356 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 357 | DT | NORTH MINDANAO | VITA-LIZE DISTRIBUTIONS | VITA-LIZE DISTRIBUTIONS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |

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| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 358 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 359 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS |  |  | 0 | 0 | 0.00 | 0.00 |
| 360 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 361 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 362 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 363 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 364 | DT | SOUTH MINDANAO | JOYSANT DISTRIBUTORS | JOYSANT DISTRIBUTORS |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 365 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 366 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM |  |  | 0 | 0 | 0.00 | 0.00 |
| 367 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 368 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 369 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 370 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 371 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY TAGUM |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 372 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI |  |  | 0 | 0 | 0.00 | 0.00 |
| 373 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 374 | DT | SOUTH MINDANAO | MADAYAWAY | MADAYAWAY MATI |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 375 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 376 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO |  |  | 0 | 0 | 0.00 | 0.00 |
| 377 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 378 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| # | GROUP | AREA NAME | CUSTOMER SOLD TO | CUSTOMER SHIP TO NAME | CHANNEL | ACCOUNT NAME | IN DEALS | IN CASES | TTS BUDGET | PE BUDGET |
| 379 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES DT DAVAO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 380 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO |  |  | 0 | 0 | 0.00 | 0.00 |
| 381 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-GENERIKA / ACTIMED | 0 | 0 | 0.00 | 0.00 |
| 382 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-ROSE PHARMACY / RPI | 0 | 0 | 0.00 | 0.00 |
| 383 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO | DS | DS-THE GENERICS PHARMACY (TGP) | 0 | 0 | 0.00 | 0.00 |
| 384 | DT | SOUTH MINDANAO | SONIC SALES | SONIC SALES COTABATO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |
| 385 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES 2 - DT TOTAL |  |  | 0 | 0 | 0.00 | 0.00 |
| 386 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO |  |  | 0 | 0 | 0.00 | 0.00 |
| 387 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-GAISANO GRAND | 0 | 0 | 0.00 | 0.00 |
| 388 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-GAISANO INC | 0 | 0 | 0.00 | 0.00 |
| 389 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO | MAG | MAG-NCCC | 0 | 0 | 0.00 | 0.00 |
| 390 | DT | SOUTH MINDANAO | SONIC SALES 2 - DT | SONIC SALES DT DAVAO |  | OTHERS | 0 | 0 | 0.00 | 0.00 |