

# The basetable timeline

INTERMEDIATE PREDICTIVE ANALYTICS IN PYTHON



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# The predictive modeling process

Foundations of predictive analytics I:

- Build predictive models
- Evaluate predictive models
- Present predictive models to business stakeholders

Foundations of predictive analytics II:

- Construct the basetable

# The basetable (1)




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# The basetable (2)




**Population**



# The basetable (3)

		Candidate predictors		
		Age	Gender	Previous gifts
Population		25	F	12
		60	M	5
		45	F	9

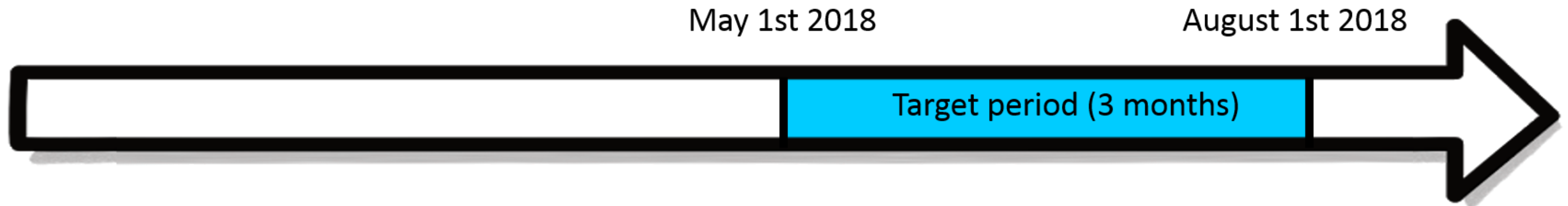
# The basetable (4)

		Candidate predictors			Target
		Age	Gender	Previous gifts	Donate
Population		25	F	12	0
		60	M	5	1
		45	F	9	0

# The timeline (1)

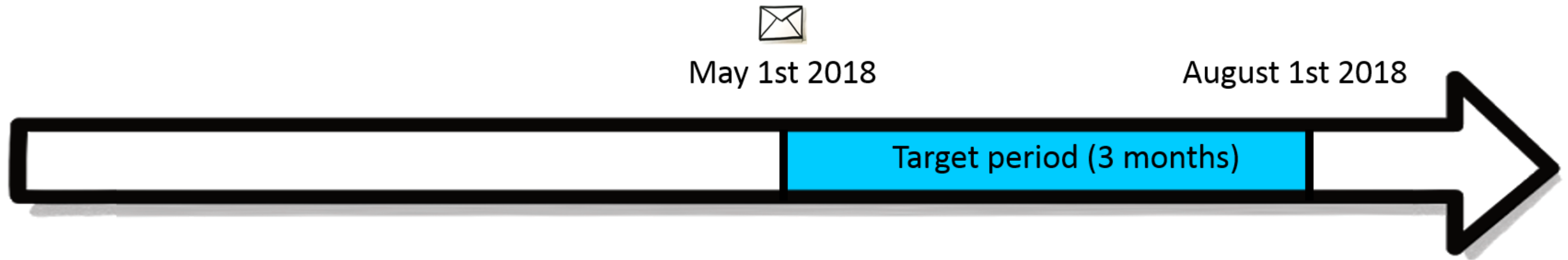


# The timeline (2)

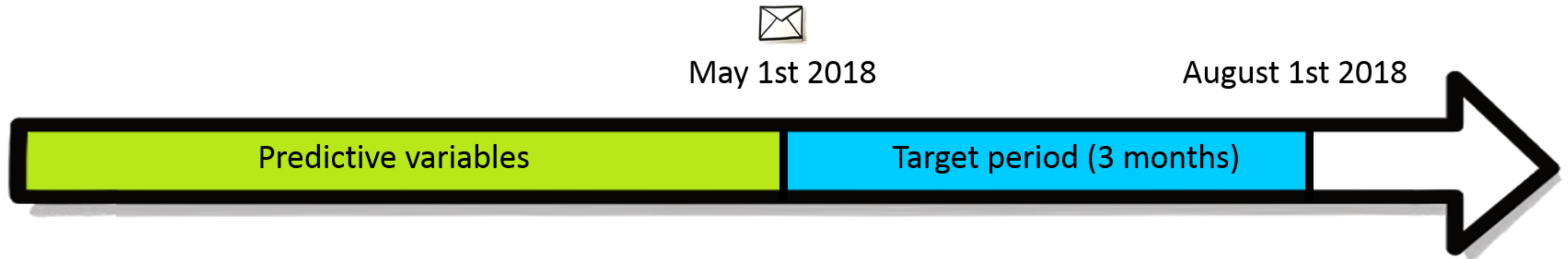




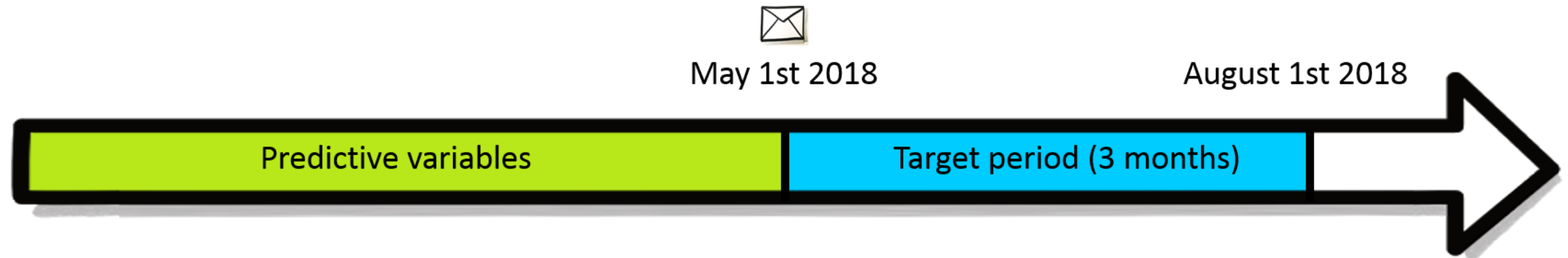
# The timeline (3)



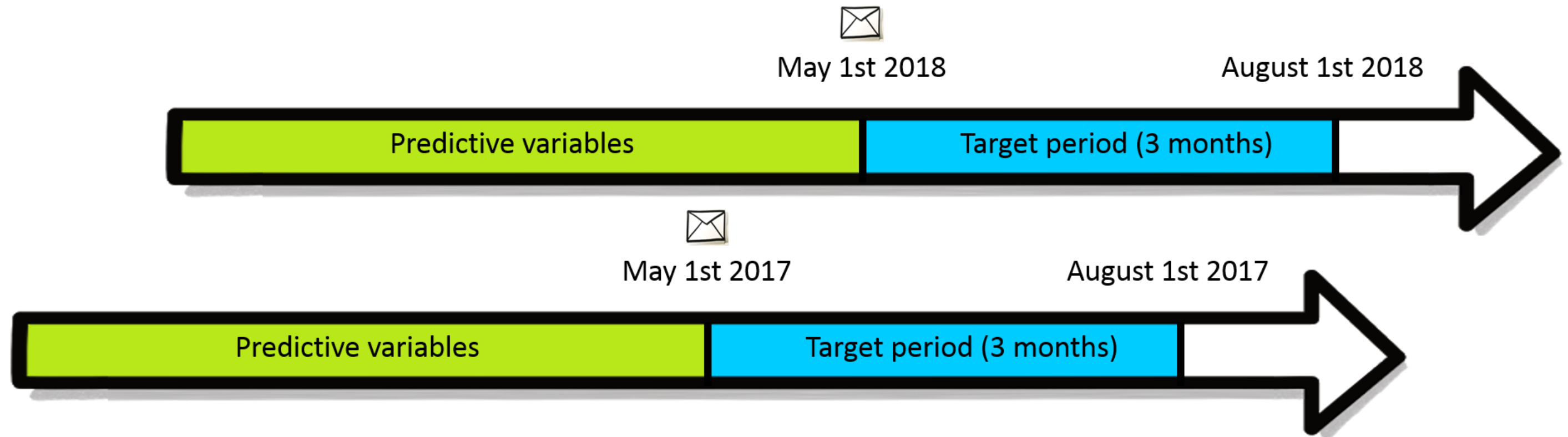
# The timeline (4)



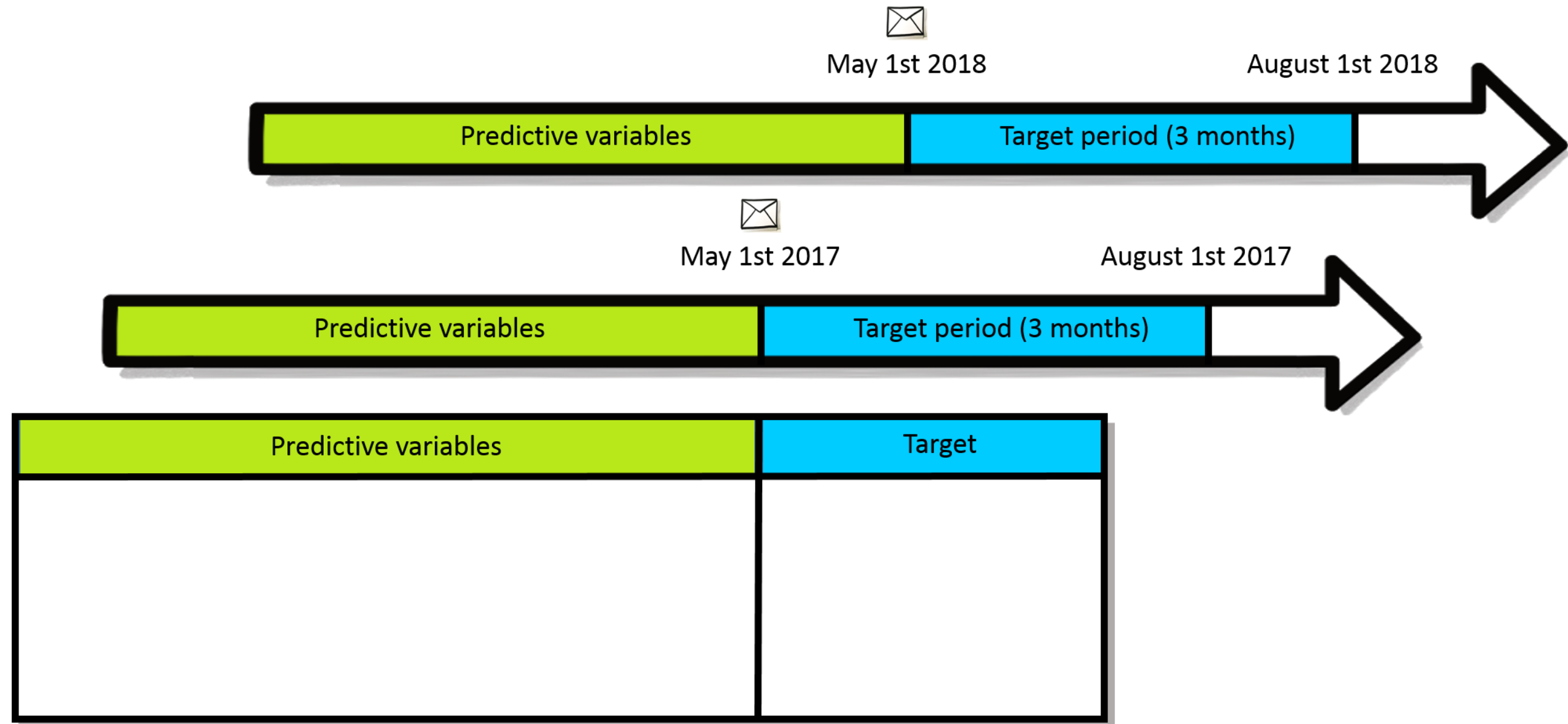
# Reconstructing history (1)



# Reconstructing history (2)



# Reconstructing history (3)



# Selecting relevant data in Python

```
import pandas as pd
gifts = pd.read_csv("gifts.csv")
gifts["date"] = pd.to_datetime(gifts["date"])
print(gifts.head())
```

	id	date	amount
0	1	2015-10-16	75.0
1	1	2014-02-11	111.0
2	1	2012-03-28	93.0
3	1	2013-12-13	113.0
4	1	2012-01-10	93.0

```
start_target = datetime(year = 2018, month = 5, day = 1)
end_target = datetime(year = 2018, month = 8, day = 1)
gifts_target = gifts[(gifts["date"]>=start_target) & (gifts["date"]<end_target)]
gifts_pred_variables = gifts[(gifts["date"]<start_target)]
```

# Let's practice!

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# The population

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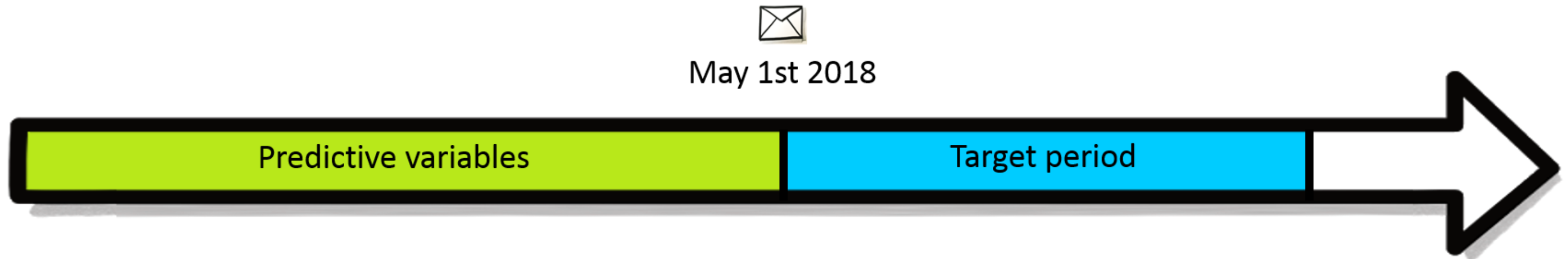
# Population requirements

		Candidate predictors			Target
		Age	Gender	Previous gifts	Donate
Population		25	F	12	0
		60	M	5	1
		45	F	9	0

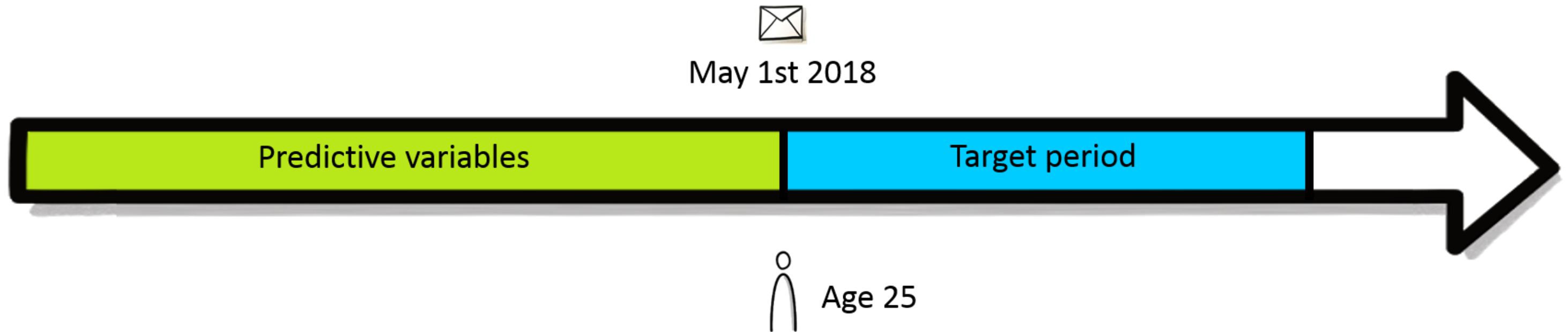
Population should be eligible for being target:

- Address available
- Privacy settings
- ...

# Timeline compliant population: age (1)



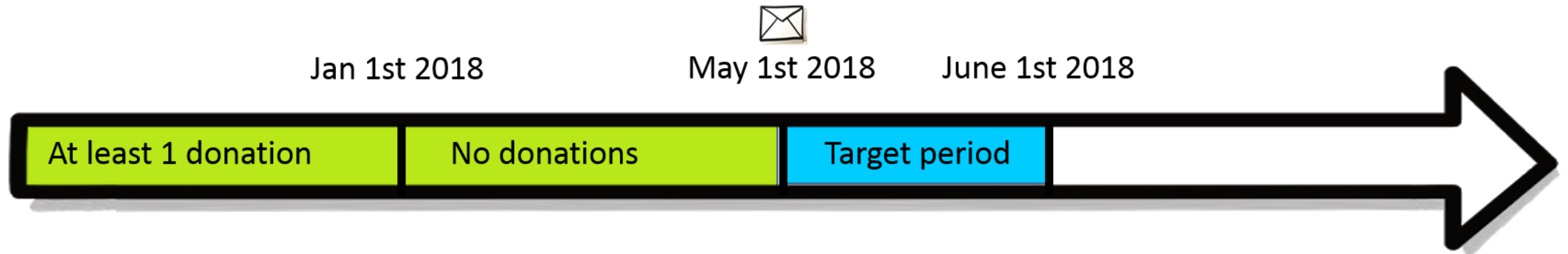
# Timeline compliant population: age (2)



# Timeline compliant population: donations (1)



# Timeline compliant population: donations (2)



# Timeline compliant population: donations (3)



# Population in python

```
donations_2016 = gifts[ gifts["date"].dt.year==2016 ]  
donors_include = set(donations_2016["id"] )  
print(donors_include)
```

```
{1002,3043,4934, ...}
```

```
donations_2017 = gifts[( gifts["date"].dt.year==2017 )  
                        & ( gifts["date"].dt.month<5 )]  
donors_exclude = set(donations_2017["id"] )  
print(donors_exclude)
```

```
{2451,3047,4474, ...}
```

```
population = donors_include.difference(donors_exclude)
```

# Let's practice!

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# The target




INTERMEDIATE PREDICTIVE ANALYTICS IN PYTHON



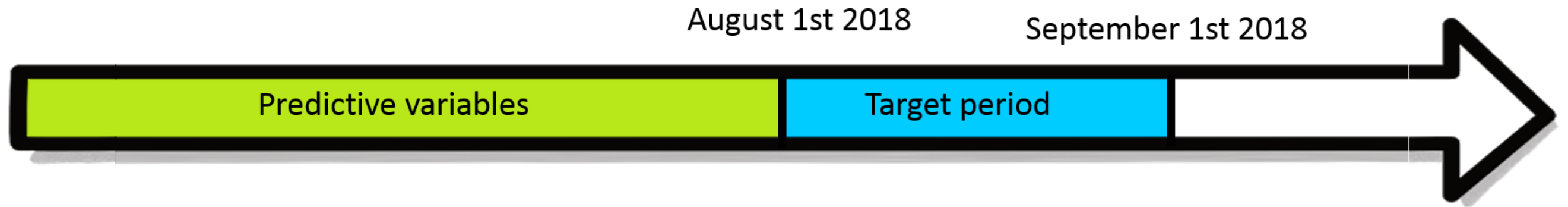
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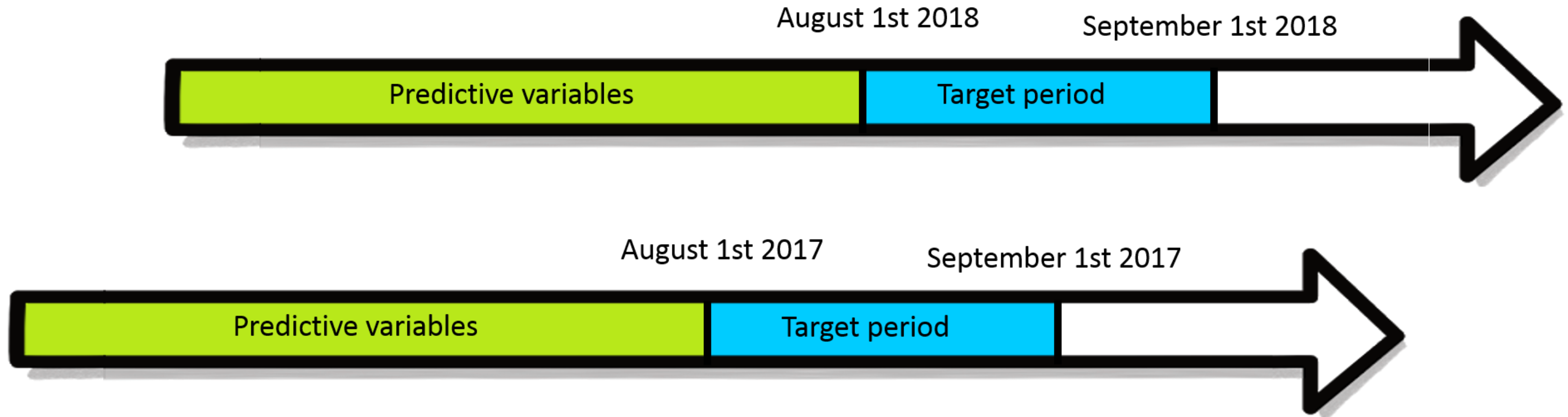
# Target definition

		Candidate predictors			Target
		Age	Gender	Previous gifts	Donate
Population		25	F	12	0
		60	M	5	1
		45	F	9	0

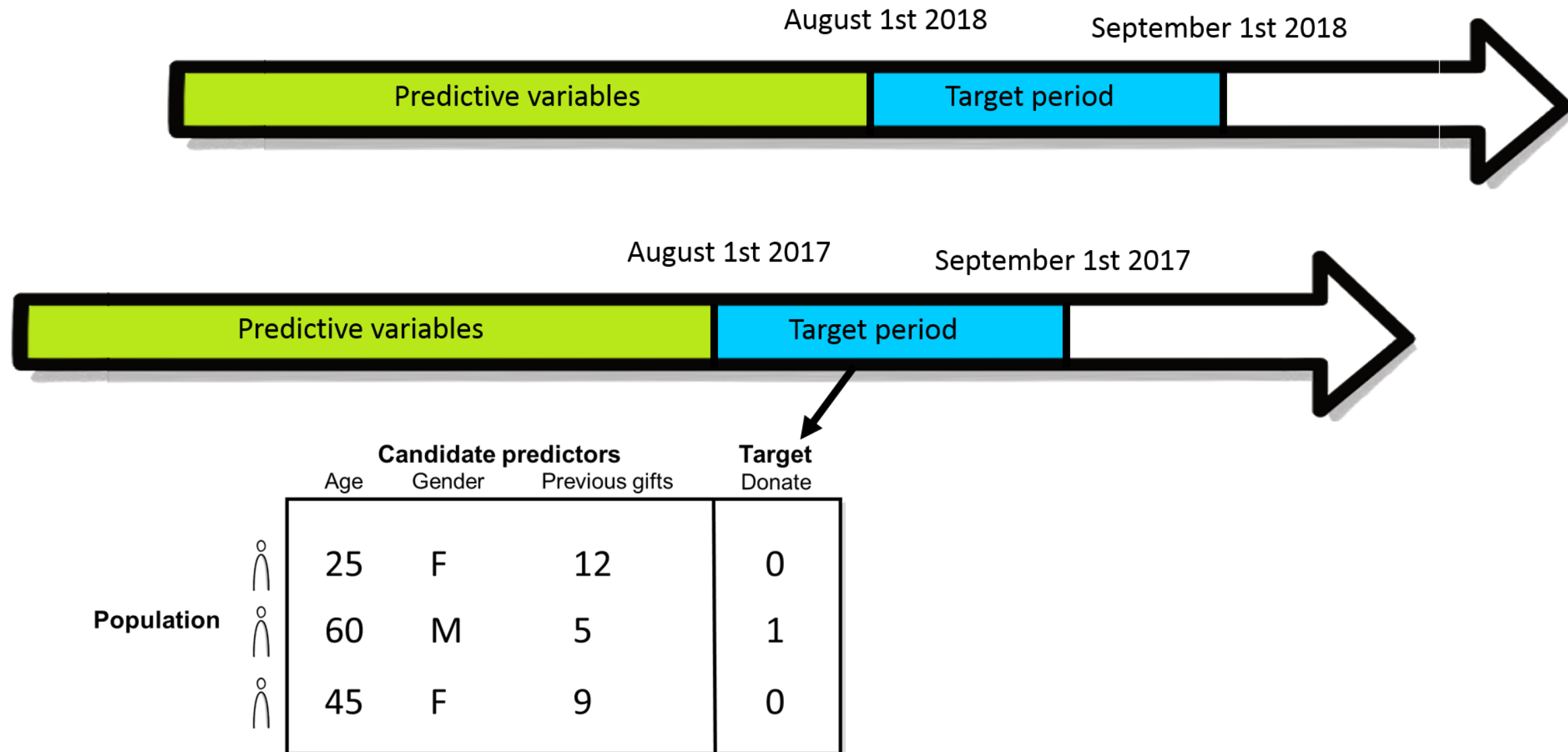
# Target timeline (1)



# Target timeline (2)



# Target timeline (3)



# Defining the target in Python

```
unsubscribe_2017[:5]  
[90112, 65537, 24577, 8196, 73737]  
baseteable.head()
```

```
donor_id  
0      65537  
1      65538  
2         4  
3     98328  
4     65564
```

```
basetable["target"] = pd.Series([1 if donor_id in unsubscribe_2017 else 0 \   
for donor_id in basetable["donor_id"]])
```

# Defining an aggregated target in Python

```
print(gifts.head(2))
```

```
donor_id
0      65537
1      65538
```

```
# Target period
start_target = datetime(year = 2017, month = 1, day = 1)
end_target = datetime(year = 2018, month = 1, day = 1)
# Select target period donations
gifts_target = gifts[(gifts["date"]>=start_target) & (gifts["date"]<end_target)]
# Group and sum donations by donor
gifts_target_byid = gifts_target.groupby("id")["amount"].sum().reset_index()
# Derive targets and add to basetable
targets = list(gifts_target_byid["id"][gifts_target_byid["amount"]>500])
basetable["target"] = pd.Series([1 if donor_id in targets else 0 for donor_id in basetable["donor_id"]])
```

# The basetable

```
print(basetable.head())
```

	donor_id	target
0	65537	0
1	65538	1
2	65539	0
3	65540	1
4	65541	0



# Let's practice

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