### Creating dummies

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### Motivation for creating dummy variables (1)

Logistic regression:  $logit(a_1x_1+a_2x_2+...+a_nx_n+b)$ 

donor_id	gender	country	segment
5	F	India	Gold
3	М	USA	Silver
2	М	India	Bronze
8	F	UK	Silver
1	F	USA	Bronze

### Motivation for creating dummy variables (2)

Logistic regression:  $logit(a_1x_1+a_2x_2+...+a_nx_n+b)$ 

donor_id	gender	country	segment	gender_F	gender_M
5	F	India	Gold	1	0
3	М	USA	Silver	0	1
2	M	India	Bronze	0	1
8	F	UK	Silver	1	0
1	F	USA	Bronze	1	0

### **Preventing Multicollinearity (1)**

donor_id	gender	gender_F	gender_M
5	F	1	0
3	М	0	1
2	М	0	1
8	F	1	0
1	F	1	0

### Preventing Multicollinearity (2)

donor_id	gender	gender_F
5	F	1
3	М	0
2	М	0
8	F	1
1	F	1

### **Preventing Multicollinearity (3)**

donor_id	country	country_USA	country_India	country_UK
5	India	0	1	0
3	USA	1	0	0
2	India	0	1	0
8	UK	0	0	1
1	USA	1	0	0

### **Preventing Multicollinearity (4)**

donor_id	country	country_USA	country_India
5	India	0	1
3	USA	1	0
2	India	0	1
8	UK	0	0
1	USA	1	0

### Adding dummy variables in Python

```
# Create the dummy variable
dummies_segment = pd.get_dummies(basetable["segment"],drop_first=True)
# Add the dummy variable to the basetable
basetable = pd.concat([basetable, dummies_segment], axis=1)
# Delete the original variable from the basetable
del basetable["segment"]
```

```
donor_id Gold Silver
0 32770 1 0
1 32776 0 1
2 32777 0 0
3 65552 0 0
```



# Let's practice!

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### Missing values

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### Replacing missing values by an aggregate (1)

donor_id	age
5	-
3	25
2	36
8	40
1	26

### Replacing missing values by an aggregate (2)

donor_id	age
5	38
3	25
2	36
8	40
1	26

Mean age: 38

### Replacing missing values by an aggregate (3)

donor_id	max_donation
5	_
3	1 000 000
2	100
8	40
1	120

Mean max\_donation: 25 065

Median max\_donation:110

### Replacing missing values by an aggregate (4)

donor_id	max_donation
5	110
3	1 000 000
2	100
8	40
1	120

Mean max\_donation: 25 065

Median max\_donation:110

### Replacing missing values by a fixed value (1)

donor_id	sum_donations
5	130
3	10
2	-
8	40
1	120

### Replacing missing values by a fixed value (2)

donor_id	sum_donations
5	130
3	10
2	0
8	40
1	120

### Replacing missing values in Python

```
# Replace missing values by 0
replacement = 0
basetable["donations_last_year"] =
   basetable["donations_last_year"].fillna(replacement)
# Replace missing values by mean
replacement = basetable["age"].mean()
basetable["age"] = basetable["age"].fillna(replacement)
```

### Missing value dummies

```
      donor_id email
      no_email

      0
      32770 person32770@provider.com
      0

      1
      32776 nan
      1

      2
      32777 person32777@provider.com
      0

      3
      65552 nan
      1
```

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# Handling outliers

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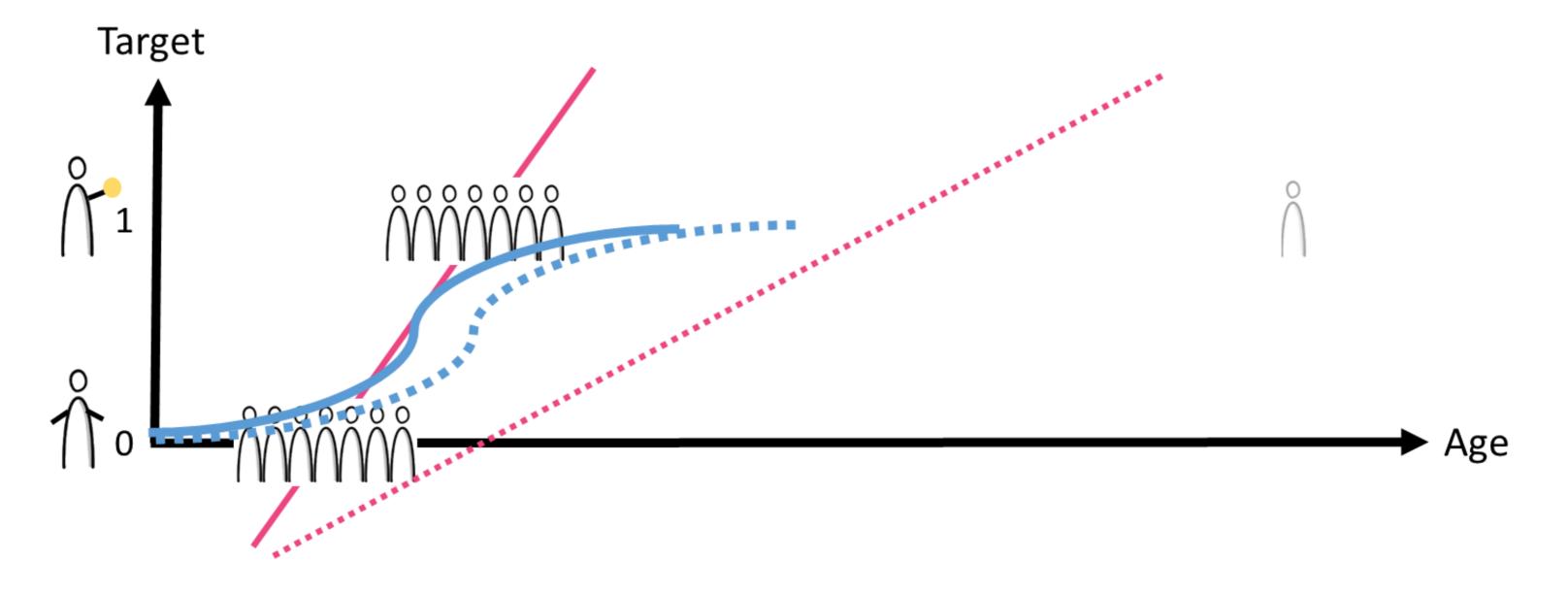


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### Influence of outliers on predictive models



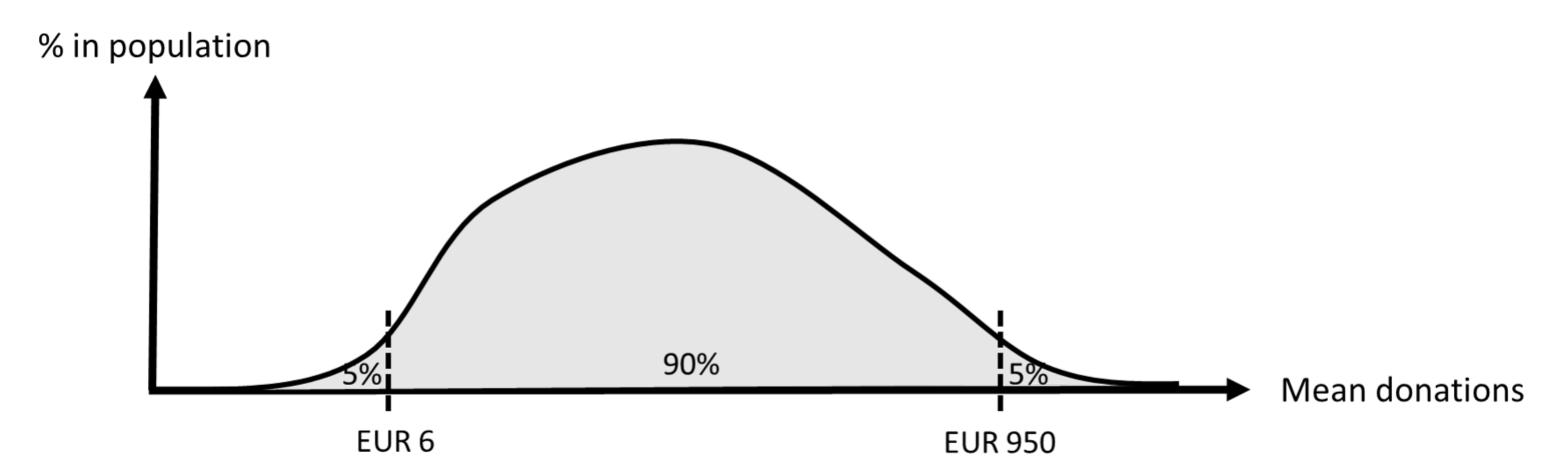


#### **Causes of outliers**

- Human errors
- Measuring errors
- Truly extreme values

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### Winsorization concept

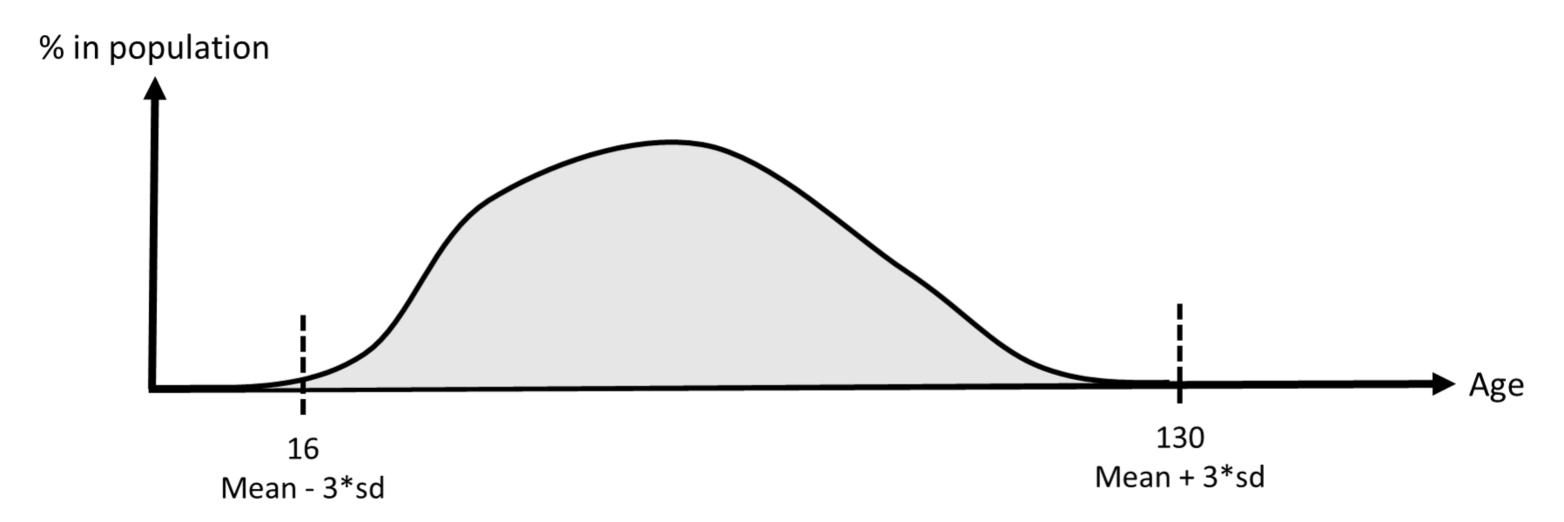


### Winsorization in Python

```
from scipy.stats.mstats import winsorize
basetable["variable_winsorized"] =
    winsorize(
    basetable["variable"],
    limits = [0.05,0.01])
```



### Standard deviation method concept



### Standard deviation method in Python

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### **Transformations**

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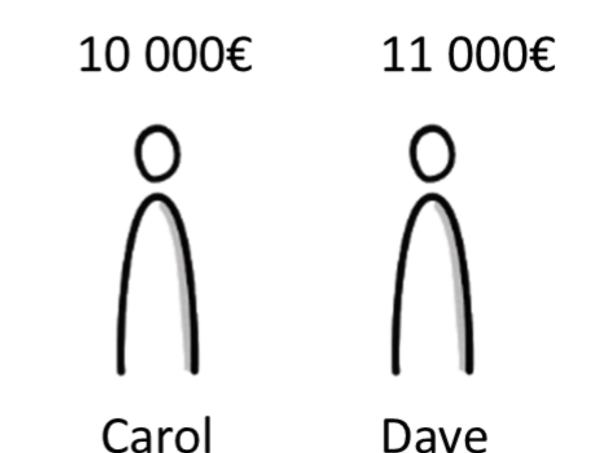


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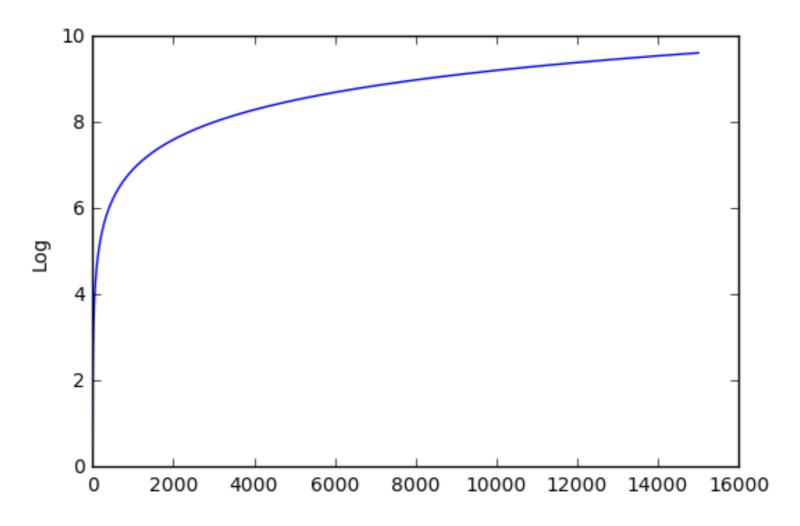
#### **Motivation for transformations**



### Log transformation



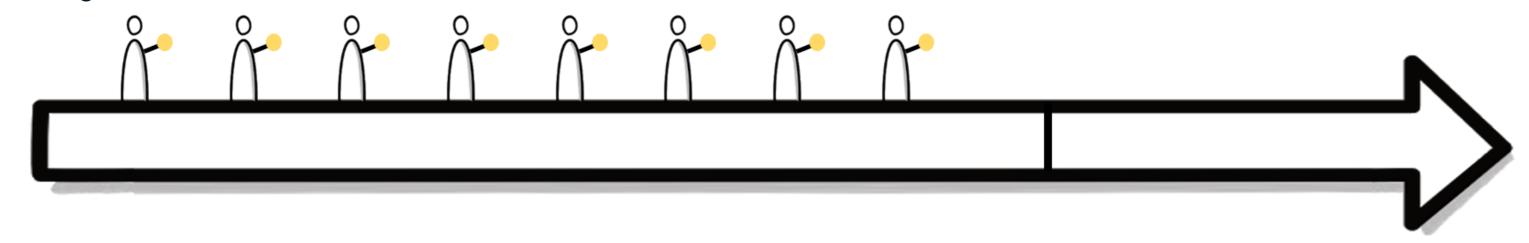
### Log transformation



```
import numpy as np
basetable["log_variable"] = np.log(basetable["variable"])
```

#### Interactions

Likely to donate soon



Unlikely to donate soon



### Interactions in Python

```
basetable["number_donations_int_recency"] =
  basetable["number_donations"] * basetable["recency"]
```



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