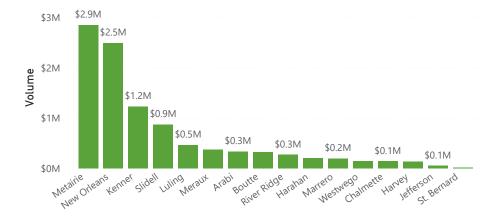
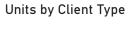
City	Volume	Avg Sales Price	Avg LP to SP %	Avg DOM	Sum of Units
Arabi	\$331,000	\$331,000	100.91%	28	1
Boutte	\$325,500	\$325,500	100.00%	2	1
Chalmette	\$140,000	\$140,000	100.00%	5	1
Harahan	\$204,000	\$204,000	89.91%	152	1
Harvey	\$138,500	\$138,500	96.18%	35	1
Jefferson	\$51,500	\$51,500	87.29%	1	1
Kenner	\$1,228,000	\$245,600	94.73%	38	5
Luling	\$464,000	\$232,000	94.55%	15	2
Marrero	\$198,000	\$198,000	101.54%	190	1
Meraux	\$375,000	\$375,000	100.00%	3	1
Metairie	\$2,850,600	\$237,550	96.73%	19	12
New Orleans	\$2,488,345	\$44,435	96.75%	48	56
River Ridge	\$269,000	\$269,000	98.53%	63	1
Slidell	\$870,000	\$217,500	97.09%	30	4
St. Bernard	\$12,600	\$6,300	84.00%	28	2
Westwego	\$145,000	\$145,000	107.41%	2	1
Total	\$10,091,045	\$110,891	96.48%	42	91

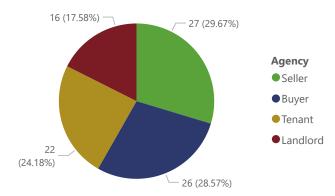
# \$10.09M

Total	\$10,091,045	\$110,891	91
Landlord	\$17,750	\$1,109	16
Tenant	\$29,695	\$1,350	22
Seller	\$3,896,800	\$144,326	27
Buyer	\$6,146,800	\$236,415	26
Agency	Volume ▼	Avg Sales Price	Units

#### Total Volume by City







#### Total Volume

\$10.09M

Sum of Sold Price

# Buyer Volume

\$6.18M

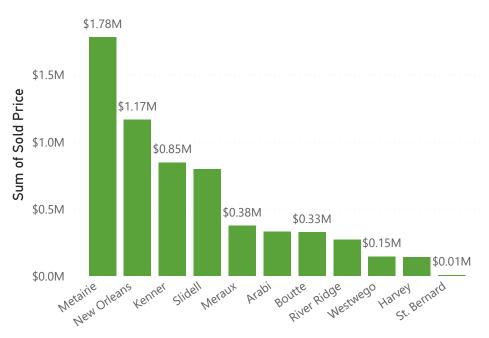
Sum of Sold Price

### Seller Volume

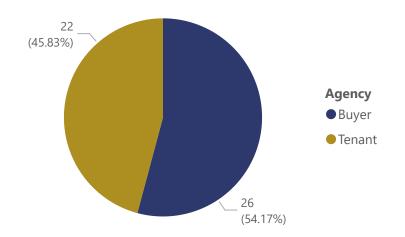
\$3.91M

City

#### Volume by City



#### Units by Client Type



City

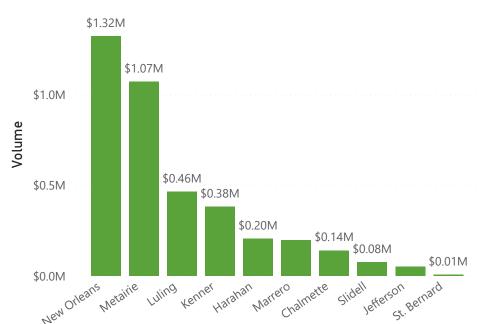
City	Volume	Avg LP to SP %	Sum of Units
Arabi	\$331,000	100.91%	1
Boutte	\$325,500	100.00%	1
Harvey	\$138,500	96.18%	1
Kenner	\$846,000	295.08%	3
Meraux	\$375,000	100.00%	1
Metairie	\$1,779,100	784.51%	8
New Orleans	\$1,166,095	2691.57%	27
River Ridge	\$269,000	98.53%	1
Slidell	\$795,000	300.00%	3
St. Bernard	\$6,300	84.00%	1
Westwego	\$145,000	107.41%	1
Total	\$6,176,495	4758.19%	48

# AgencyVolumeAvg LP to SP %UnitsBuyer\$6,146,80098.22%26Tenant\$29,695100.21%22Total\$6,176,49599.13%48

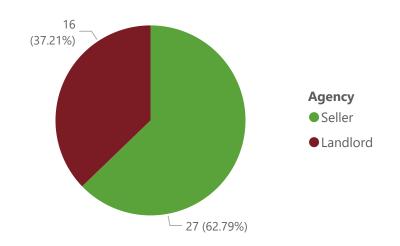
# Buyer Volume

\$6.18M

#### Volume by City



#### Units by Client Type



#### City

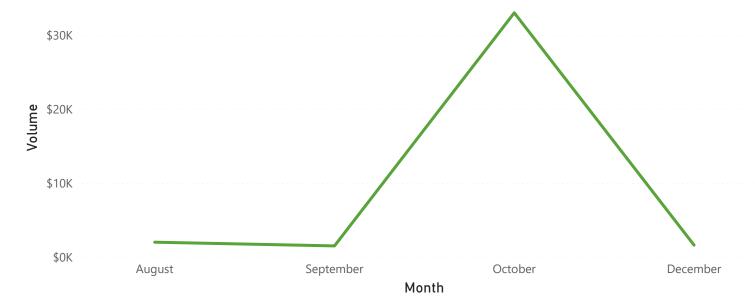
City	Volume	Avg LP to SP %	Units
Chalmette	\$140,000	100.00%	1
Harahan	\$204,000	89.91%	1
Jefferson	\$51,500	87.29%	1
Kenner	\$382,000	89.28%	2
Luling	\$464,000	94.55%	2
Marrero	\$198,000	101.54%	1
Metairie	\$1,071,500	94.07%	4
New Orleans	\$1,322,250	94.02%	29
Slidell	\$75,000	88.34%	1
St. Bernard	\$6,300	84.00%	1
Total	\$3,914,550	93.53%	43

# AgencyVolumeAvg LP to SP %UnitsLandlord\$17,75099.74%16Seller\$3,896,80089.85%27Total\$3,914,55093.53%43

# Seller Volume

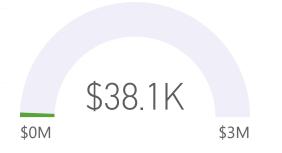
\$3.91M





2017 Sales Goal Progress

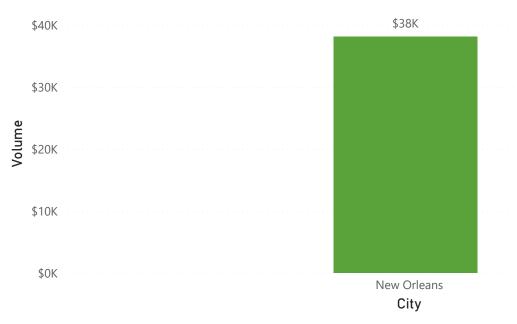
# Total Volume



\$38.1K

Sum of Sold Price

City	Volume	Avg Sales Price	Avg LP to SP %	Units
New Orleans	\$38,100	\$9,525	98.91%	4
Total	\$38,100	\$9,525	98.91%	4



Total	\$38,100	\$9,525	4
Tenant	\$5,100	\$1,700	3
Seller	\$33,000	\$33,000	1
Agency	Volume	Avg Sales Price	Units

# Total Volume

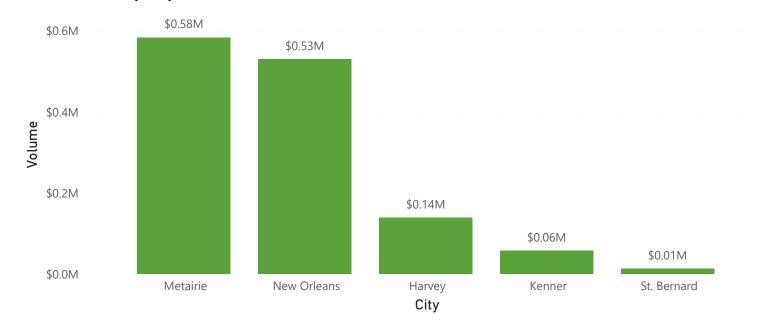


\$1.32M

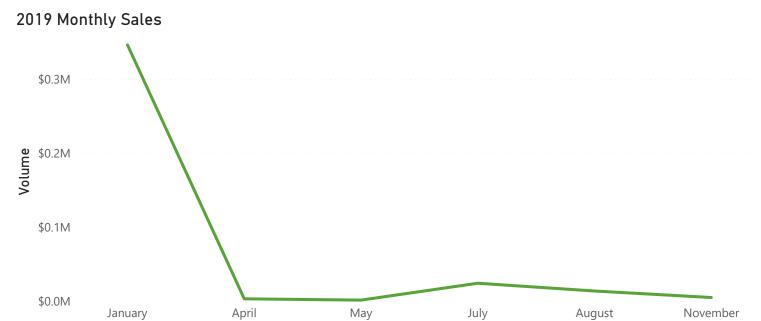
Sum of Sold Price

City	Volume	Avg Sales Price	Avg LP to SP %	Units
Harvey	\$138,500	\$138,500	96.18%	1
Kenner	\$57,000	\$57,000	81.55%	1
Metairie	\$583,600	\$145,900	95.36%	4
New Orleans	\$529,895	\$22,079	95.44%	24
St. Bernard	\$12,600	\$6,300	84.00%	2
Total	\$1,321,595	\$41,300	94.31%	32





Total	\$1,321,595	\$41,300	32
Tenant	\$15,370	\$1,397	11
Seller	\$774,800	\$96,850	8
Landlord	\$8,625	\$1,078	8
Buyer	\$522,800	\$104,560	5
Agency	Volume	Avg Sales Price	Units



Month

#### 2019 Sales Goal Progress

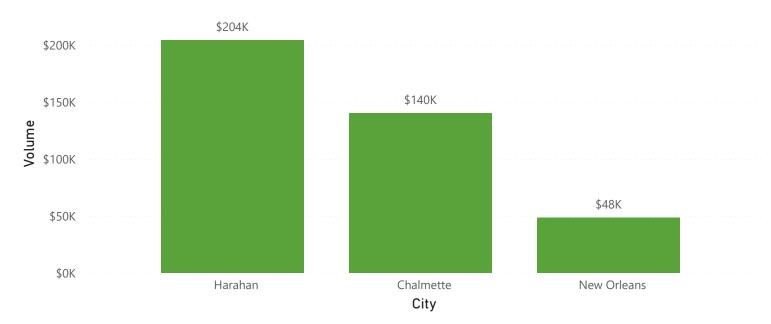
# Total Volume



\$392.35K

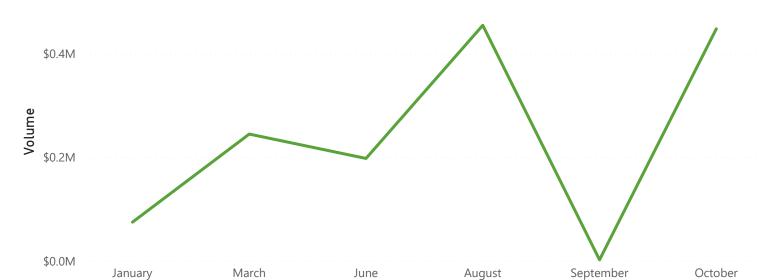
Sum of Sold Price

Total	\$392,350	\$28,025	94.00%	14
New Orleans	\$48,350	\$4,029	93.84%	12
Harahan	\$204,000	\$204,000	89.91%	1
Chalmette	\$140,000	\$140,000	100.00%	1
City	Volume	Avg Sales Price	Avg LP to SP %	Units



Agency	Volume	Avg Sales Price	Units
Landlord	\$6,025	\$1,205	5
Seller	\$381,500	\$76,300	5
Tenant	\$4,825	\$1,206	4
Total	\$392,350	\$28,025	14

#### 2020 Monthly Sales



Month

#### 2020 Sales Goal Progress

# Total Volume



\$1.42M

Sum of Sold Price

Total	\$1,423,500	\$129,409	96.98%	11
Slidell	\$75,000	\$75,000	88.34%	1
New Orleans	\$399,000	\$79,800	100.00%	5
Metairie	\$455,000	\$227,500	98.91%	2
Marrero	\$198,000	\$198,000	101.54%	1
Luling	\$245,000	\$245,000	91.76%	1
Jefferson	\$51,500	\$51,500	87.29%	1
City	Volume	Avg Sales Price	Avg LP to SP %	Units



Total	\$1,423,500	\$129,409	11
Tenant	\$2,000	\$1,000	2
Seller	\$1,192,000	\$198,667	6
Landlord	\$2,000	\$1,000	2
Buyer	\$227,500	\$227,500	1
Agency	Volume	Avg Sales Price	Units





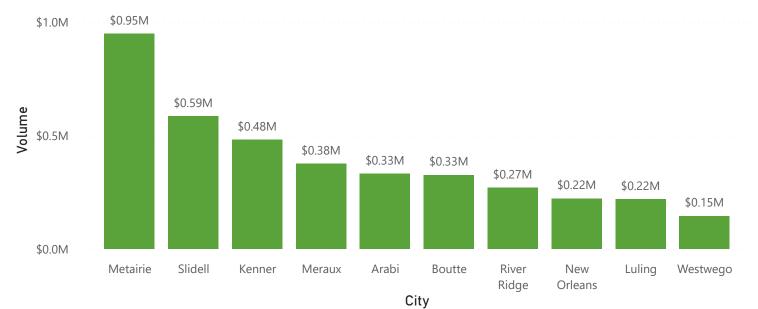
# Total Volume



\$3.9M

Sum of Sold Price

\$0.6M										
Nolume \$0.4M										
\$0.2M		<b>/</b>								
\$0.0M	January	March	April	May	June <b>Mo</b>	July <b>nth</b>	August	October	November	December



City	Volume	Avg Sales Price	Avg LP to SP %	Units
Arabi	\$331,000	\$331,000	100.91%	1
Boutte	\$325,500	\$325,500	100.00%	1
Kenner	\$481,000	\$240,500	100.63%	2
Luling	\$219,000	\$219,000	97.33%	1
Meraux	\$375,000	\$375,000	100.00%	1
Metairie	\$948,000	\$316,000	97.32%	3
New Orleans	\$222,000	\$55,500	100.14%	4
River Ridge	\$269,000	\$269,000	98.53%	1
Slidell	\$585,000	\$292,500	100.00%	2
Westwego	\$145,000	\$145,000	107.41%	1
Total	\$3,900,500	\$229,441	99.88%	17

Total	\$3,900,500	\$229,441	17
Tenant	\$1,400	\$1,400	1
Seller	\$641,500	\$213,833	3
Landlord	\$1,100	\$1,100	1
Buyer	\$3,256,500	\$271,375	12
Agency	Volume	Avg Sales Price	Units

#### 2022 Monthly Sales

#### 2022 Sales Goal Progress

# Total Volume

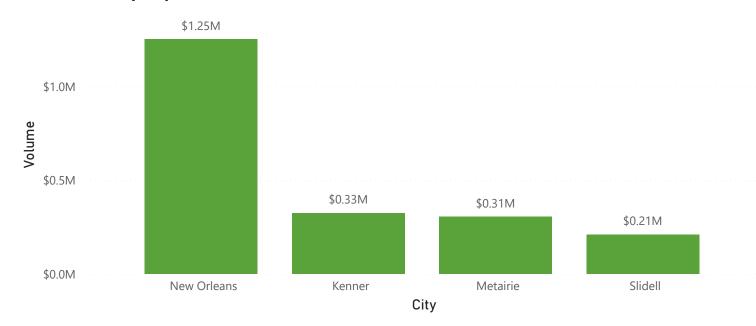




\$2.09M

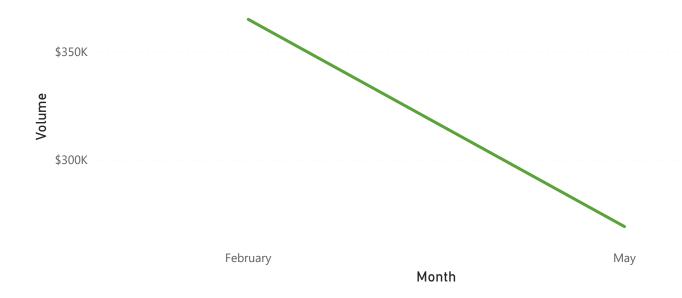
Sum of Sold Price

Total	\$2,091,000	\$209,100	100.41%	10
Slidell	\$210,000	\$210,000	100.00%	1
New Orleans	\$1,251,000	\$178,714	100.77%	7
Metairie	\$305,000	\$305,000	101.70%	1
Kenner	\$325,000	\$325,000	97.01%	1
City	Volume	Avg Sales Price	Avg LP to SP %	Units



Agency	Volume	Avg Sales Price	Units
Buyer	\$1,485,000	\$247,500	6
Seller	\$605,000	\$201,667	3
Tenant	\$1,000	\$1,000	1
Total	\$2,091,000	\$209,100	10

#### 2023 Monthly Sales



#### 2023 Volume by City



#### 2023 Sales Goal Progress

# Total Volume



\$634K

Total	\$634.000	\$317.000	92.51%	2
Metairie	\$269,000	\$269,000	91.19%	1
Kenner	\$365,000	\$365,000	93.83%	1
City	Volume	Avg Sales Price	Avg LP to SP %	Units

Agency	Volume	Avg Sales Price	Units
Buyer	\$365,000	\$365,000	1
Seller	\$269,000	\$269,000	1
Total	\$634,000	\$317,000	2

Volume

2024 Volume by City





City Volume Avg Sales Price Avg LP to SP % Units

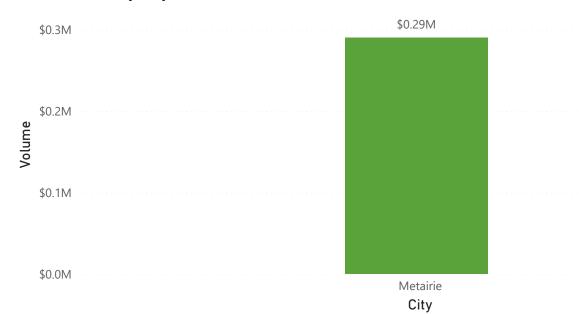
Agency Volume Avg Sales Price Units



\$0.2M February

Month

#### 2025 Volume by City



2025 Sales Goal Progress

# Total Volume



\$290K
Sum of Sold Price

Total	\$290,000	\$290,000	96.67%	1
Metairie	\$290,000	\$290,000	96.67%	1
City	Volume	Avg Sales Price	Avg LP to SP %	Units

Total	\$290,000	\$290,000	1
Buyer	\$290,000	\$290,000	1
Agency	Volume	Avg Sales Price	Units