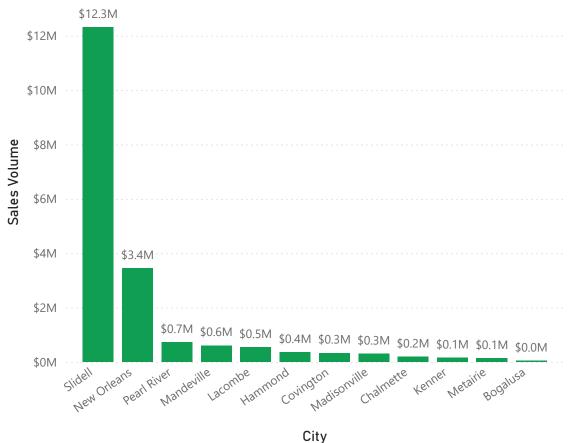
#### Sales Totals by City



City	Sales Volume	Average Sales Price	Total Units
Slidell	\$12,306,525	\$161,928	76
New Orleans	\$3,446,823	\$246,202	14
Pearl River	\$725,000	\$241,667	3
Mandeville	\$602,000	\$301,000	2
Lacombe	\$539,575	\$269,788	2
Hammond	\$357,000	\$357,000	1
Covington	\$330,000	\$330,000	1
Madisonville	\$300,000	\$300,000	1
Chalmette	\$190,500	\$190,500	1
Kenner	\$149,500	\$149,500	1
Metairie	\$130,000	\$130,000	1
Bogalusa	\$48,100	\$24,050	2
Total	\$19,125,023	\$182,143	105

Agency	Sales Volume ▼	Average Sales Price	Total Units
Seller	\$13,044,548	\$221,094	59
Buyer	\$6,052,600	\$189,144	32
Landlord	\$14,300	\$2,043	7
Tenant	\$13,575	\$1,939	7
Total	\$19,125,023	\$182,143	105

#### TOTAL SALES

\$19.13M

Total Volume

**SELLER SALES** 

\$13.06M

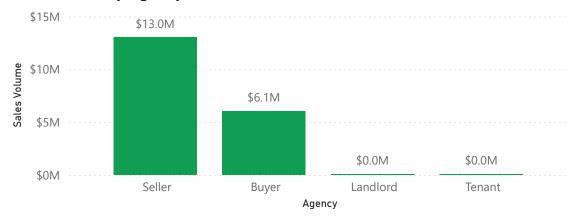
Total Volume

**BUYER SALES** 

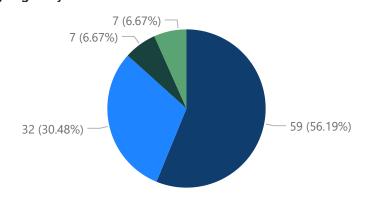
\$6.07M

Total Volume

#### Sales Totals by Agency



## Units by Agency



#### **Agency**

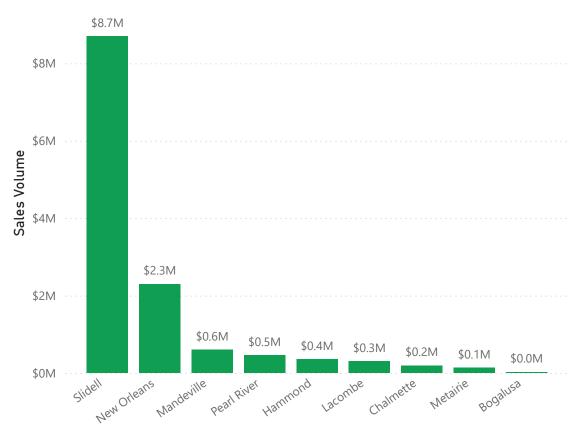
Seller

Buyer

Landlord

Tenant

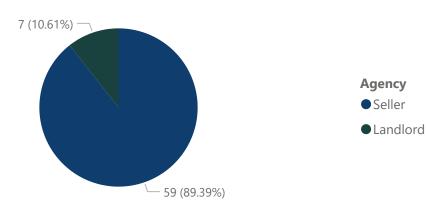
## Seller Totals by City



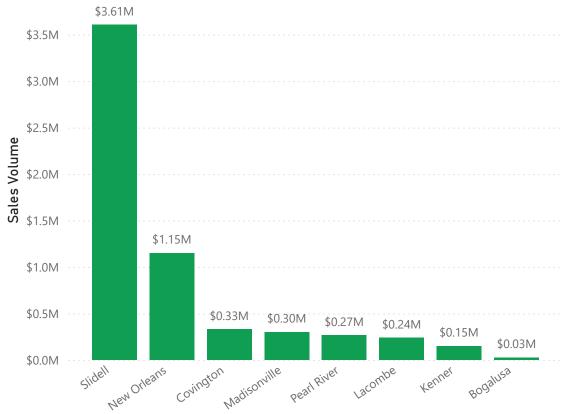
City Units by Agency

City	Sales Volume	Average Sales Price	Average SP to LP %	Average DOM	Total Units
Slidell	\$8,700,825	\$185,124	98.90%	21	47
New Orleans	\$2,296,923	\$229,692	95.44%	49	10
Mandeville	\$602,000	\$301,000	98.77%	26	2
Pearl River	\$460,000	\$230,000	98.52%	28	2
Hammond	\$357,000	\$357,000	102.03%	38	1
Lacombe	\$300,000	\$300,000	96.77%	123	1
Chalmette	\$190,500	\$190,500	100.26%	6	1
Metairie	\$130,000	\$130,000	86.67%	3	1
Bogalusa	\$21,600	\$21,600	93.91%	113	1
Total	\$13,058,848	\$197,861	98.14%	28	66

Agency	Sales Volume	Average Sales Price	Total Units
Landlord	\$14,300	\$2,043	7
Seller	\$13,044,548	\$221,094	59
Total	\$13,058,848	\$197,861	66



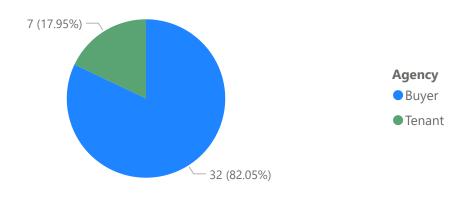
## **Buyer Totals by City**

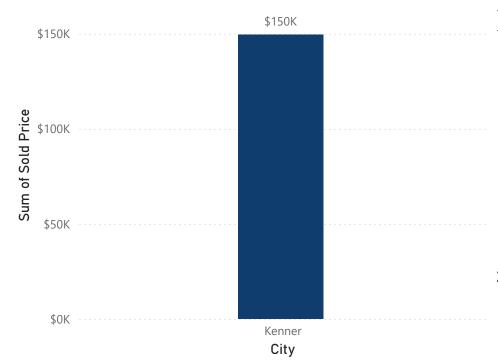


City	Sales Volume ▼	Average Sales Price	Average SP to LP $\%$	Total Units
Slidell	\$3,605,700	\$124,334	97.88%	29
New Orleans	\$1,149,900	\$287,475	90.09%	4
Covington	\$330,000	\$330,000	104.76%	1
Madisonville	\$300,000	\$300,000	100.00%	1
Pearl River	\$265,000	\$265,000	101.92%	1
Lacombe	\$239,575	\$239,575	100.00%	1
Kenner	\$149,500	\$149,500	95.28%	1
Bogalusa	\$26,500	\$26,500	100.00%	1
Total	\$6,066,175	\$155,543	97.46%	39

Agency	Sales Volume ▼	Average Sales Price	Total Units
Buyer	\$6,052,600	\$189,144	32
Tenant	\$13,575	\$1,939	7
Total	\$6,066,175	\$155,543	39

City Units by Agency

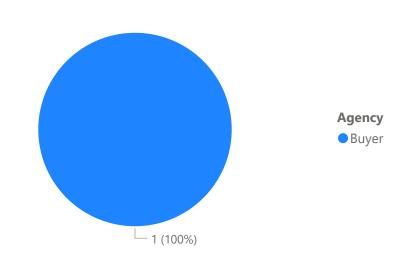




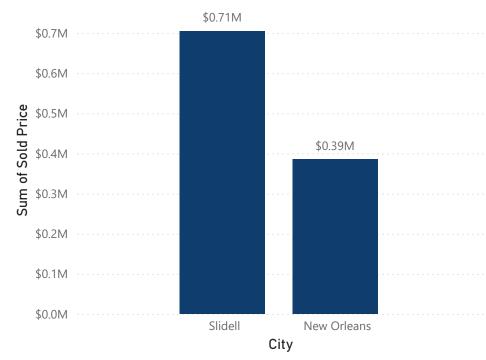
Total	\$149,500	\$149,500	95.28%	31	1
Buyer	\$149,500	\$149,500	95.28%	31	1
Agency	Sales Volume	Average Sales Price	Average SP to LP %	Average DOM	Total Units

2017 Sales

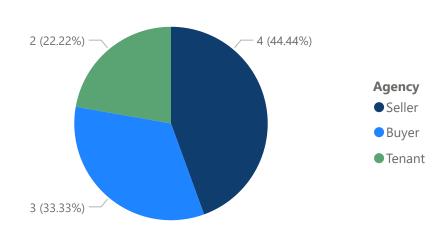
## 2017 Units by Agency







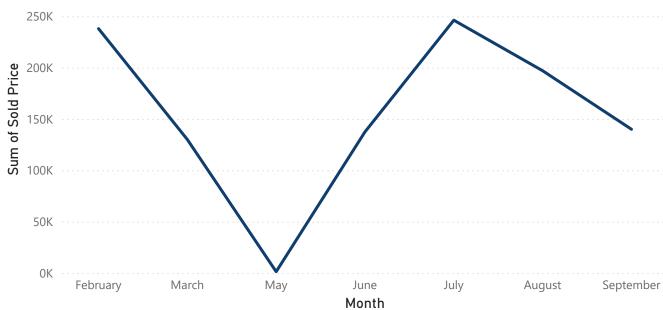
## 2018 Units by Agency

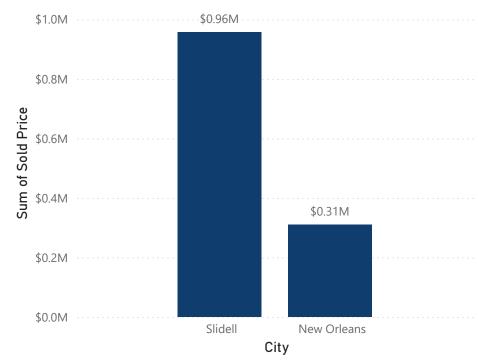


Agency	Sales Volume	Average Sales Price	Average SP to LP %	Average DOM	Total Units
Buyer	\$500,000	\$166,667	95.81%	95	3
Seller	\$587,500	\$146,875	99.77%	45	4
Tenant	\$2,525	\$1,263	100.00%	8	2
Total	\$1.090.025	\$121.114	98.50%	53	9

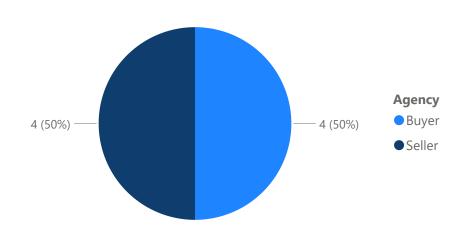
#### 2018 Sales

300K



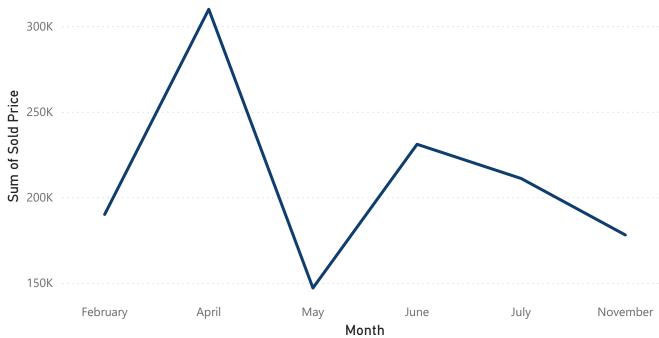


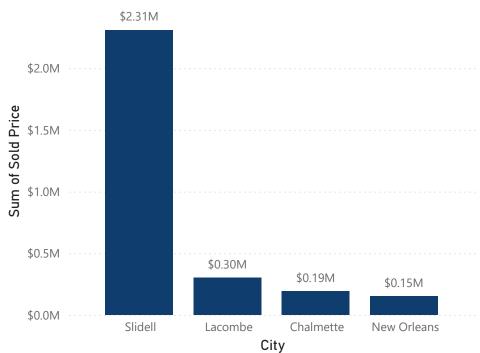
## 2019 Units by Agency



Agency	Sales Volume	Average Sales Price	Average SP to LP %	Average DOM	Total Units
Buyer	\$646,900	\$161,725	98.83%	27	4
Seller	\$620,000	\$155,000	98.49%	12	4
Total	\$1 266 900	\$158 363	98 66%	20	8

## 2019 Sales

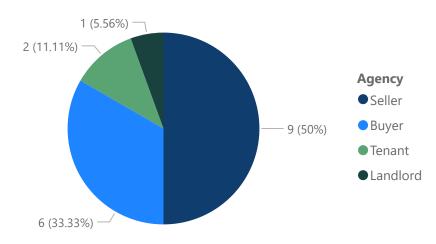


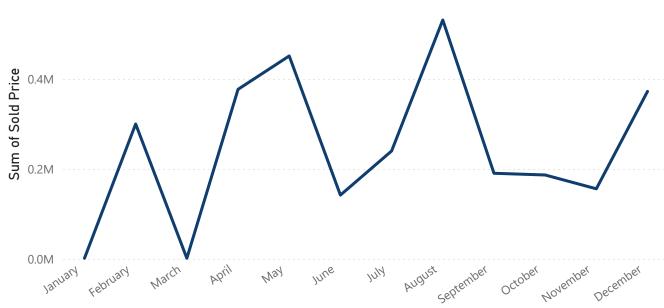


Agency	Sales Volume	Average Sales Price	Average SP to LP $\%$	Average DOM	Total Units
Buyer	\$946,800	\$157,800	89.64%	75	6
Landlord	\$1,700	\$1,700	100.00%	15	1
Seller	\$1,998,500	\$222,056	97.22%	28	9
Tenant	\$3,250	\$1,625	100.00%	73	2
Total	\$2,950,250	\$163,903	95.16%	48	18

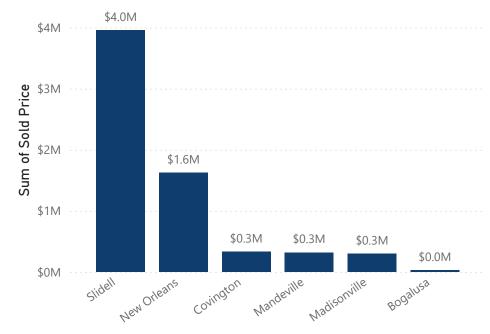
2020 Sales

# 2020 Units by Agency

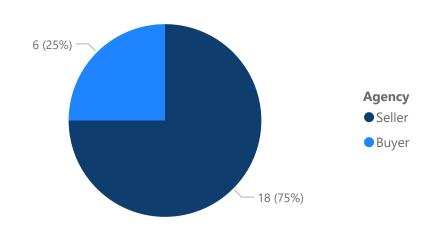




Month



2021 Units by Agency

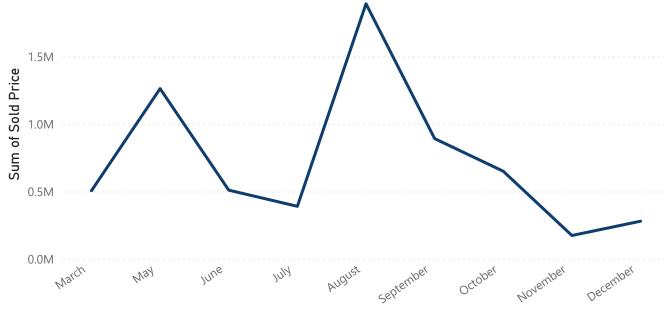


City

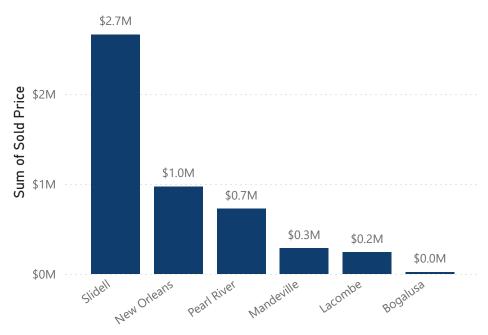
Agency Sales Volume Average Sales Price Average SP to LP % Average DOM Total Units \$1,314,000 \$219,000 100.30% Buyer 6 6 Seller \$5,240,473 99.15% 25 \$291,137 18 99.43% 20 24 **Total** \$6,554,473 \$273,103



2.0M

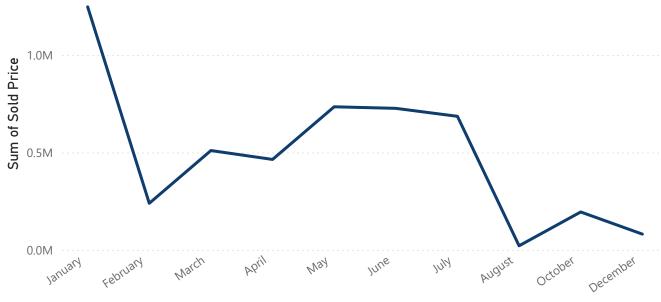


Month



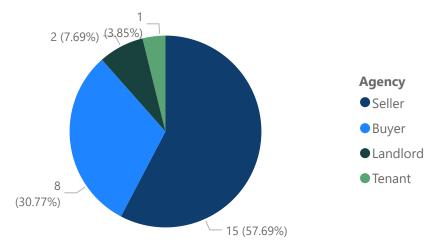
Agency	Sales Volume	Average Sales Price	Average SP to LP $\%$	Average DOM	Total Units
Buyer	\$1,935,900	\$241,988	98.88%	6	8
Landlord	\$4,900	\$2,450	98.08%	28	2
Seller	\$2,960,875	\$197,392	98.51%	24	15
Tenant	\$3,750	\$3,750	96.15%	47	1
Total	\$4,905,425	\$188,670	98.50%	19	26

#### 2022 Sales

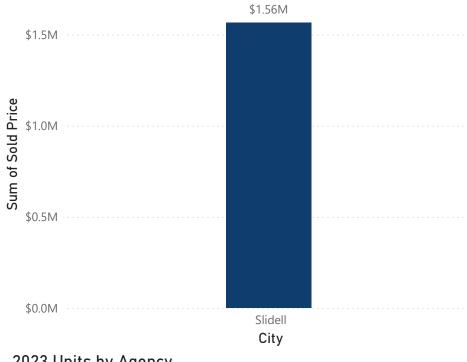


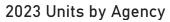
Month

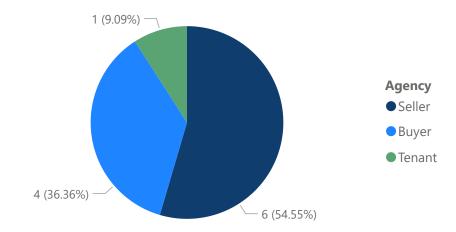
## 2022 Units by Agency



City

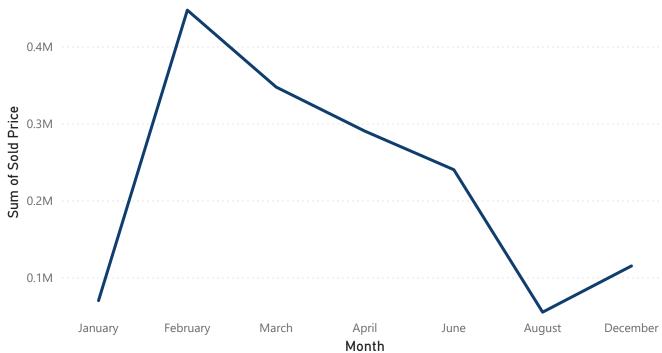


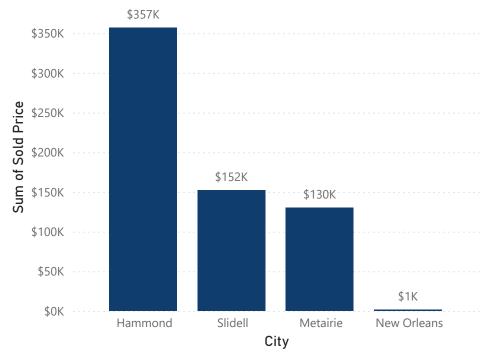


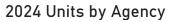


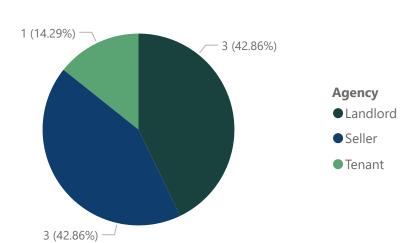
Total	\$1.564.500	\$142,227	97.27%	26	11
Tenant	\$2,800	\$2,800	100.00%	25	1
Seller	\$1,002,200	\$167,033	95.65%	23	6
Buyer	\$559,500	\$139,875	99.02%	31	4
Agency	Sales Volume	Average Sales Price	Average SP to LP %	Average DOM	Total Units



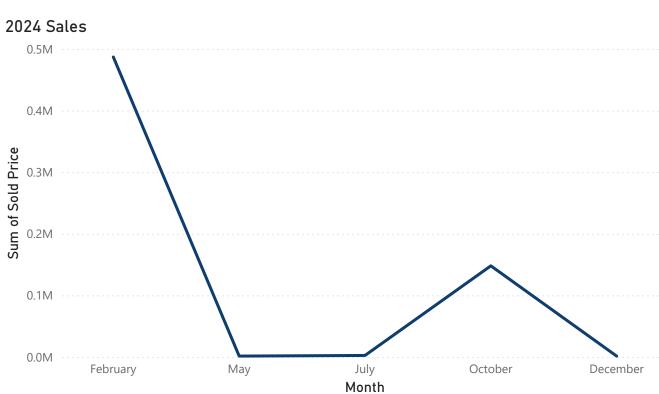


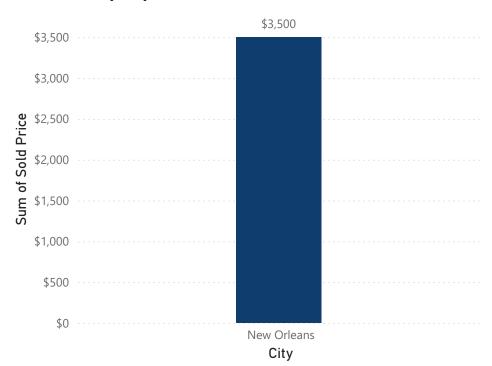






Agency	Sales Volume	Average Sales Price	Average SP to LP $\%$	Average DOM	Total Units
Landlord	\$4,200	\$1,400	100.00%	69	3
Seller	\$635,000	\$211,667	98.14%	19	3
Tenant	\$1,250	\$1,250	100.00%	104	1
Total	\$640,450	\$91,493	99.20%	53	7

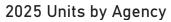


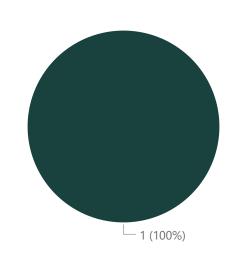


Total	\$3 500	\$3 500	82 35%	105	1
Landlord	\$3,500	\$3,500	82.35%	105	1
Agency	Sales Volume	Average Sales Price	Average SP to LP %	Average DOM	Total Units

2025 Sales

Agency







January Month