

Simulation and Modelling Project

A Project Documentation

**Presented to Faculty of the Business Analytics Program of the
College of Business Administration
Silliman University
Dumaguete City, Philippines**

**In Partial Fulfillment of the Requirements of the Course
BA-AN 43P - Simulation Modeling and Analysis for Business**

by

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January 2023

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I

DETERMINING THE TARGET GRADE USING GOAL SEEK

A. Introduction

Goal seeking is the process of finding the correct input value when only the output is known (Kenton, 2022). This is often done using the goal seek function in Microsoft Excel or what-if analysis via computer programs.

These can be great tools for students who are trying to figure out what grade they should get in a certain class in order to get a passing final grade. For college students in Silliman University, it is especially useful for those on certain scholarship programs where they are to maintain a certain total quality point average (TQPA), those vying for a spot in the honors or dean's list, or those who are just trying to pass.

This project aims to produce a web program that allows Silliman University college students to calculate their target grade for a specific subject based on the desired total quality point average (TQPA) using the principles of goal seek. The project uses a combination of PHP, SQL, and HTML to develop and implement a goal seek program that can be used in the web.

With this web program, the process of calculating target grades becomes automated. Students no longer have to go through the tedious process of manually calculating target grades and constantly adjusting their calculations to achieve realistic results.

B. Objective and Scope and Limitations

The main objective of this project is to produce a web program that allows Silliman University college students to calculate their target grade for a specific subject based on the desired total quality point average (TQPA) using the principles of goal seek.

This project is focused on the use of goal seek to calculate the target grade given a desired TQPA. The project is limited only to determining one target subject at a time. The web page is only applicable for Silliman University college students given that the main formula used in the calculation is based on the method used in calculating the university's college students' TQPA.

C. Review of Related Literature

Goal seeking is one of the tools used in "what-if analysis" on computer software programs. A what-if analysis is a process of changing values in (Microsoft Excel) cells to see how these changes will affect formula outcomes on the worksheet. In essence, one would be creating a scenario by asking "what if the output was X"—or basically, a cause and effect situation (Kenton, 2022).

In the case of this project, some possible question would be "What if the required TQPA was 3.25? What grade should I get in this class then?" or "What if the grade I need to graduate is 2.5?". GCF Global Learning (n.d.) and Excelbuddy.com (2019) clearly demonstrated how the Goal Seek function in Microsoft Excel to help students determine what grade they should strive for in a class requirement to achieve a certain grade.

However, Goal Seek works only with one variable input value (Microsoft, n.d.). Adding more variables, it becomes an optimization problem which uses other techniques such as linear programming.

This project uses PHP and SQL to develop a goal seek web program. Currently, there are no existing libraries or built in functions in PHP and SQL that can be utilized to automate the process.

D. Methodology

As the first step, a model for getting the target grade of a specific subject was first constructed using manual methods. PHP and SQL were used as the main programming languages for the foundation of this project. Since neither PHP nor SQL has a library for goal seek, an algorithm using the following formula was implemented to achieve a target grade:

$$\text{Target Grade} = ((\text{TTQPA} \times \sum U) / \text{TU}) - (\sum \text{WG} / \text{TU})$$

where:

TTQPA = Target TQPA

$\sum U$ = Sum of All Units

TU = Number of Units of the Target Subject

$\sum \text{WG}$ = Sum of the Weighted Grade of All Subjects EXCEPT the Target Subject
(Grade x Units)

All values are stored in a MySQL database table (Figure 1) with the following attributes:

subjectid: ID number automatically assigned to a subject

subjectname: Name of the subject

grade: Subject grade ranging from 0 to 4

units: The number of units assigned to a subject

istarget: This determines whether or not the subject is the target subject (y: the subject is the target; n: the subject is not the target).

The formula was implemented by creating a custom SQL query. PHP was used to send this query and other necessary queries to the MySQL database as well as retrieve results. Outcomes were compared with that of the results using manual calculations with the same values as a control to ensure accuracy.

Showing rows 0 - 4 (5 total, Query took 0.0010 seconds.)

```
SELECT * FROM `goalseektable`
```

Profiling [Edit inline] [Edit] [Explain SQL] [Create PHP code] [Refresh]

Show all | Number of rows: 25 Filter rows: Sort by key:

+ Options

		subject_id	subject_name	grade	units	istarget
<input type="checkbox"/>	  	2	Business Research	3.6	3	n
<input type="checkbox"/>	  	3	Strategic Management	3.6	3	n
<input type="checkbox"/>	  	4	Enterprise Resource Management	0	3	y
<input type="checkbox"/>	  	5	Fundamentals of Predictive Analytics	3.7	3	n
<input type="checkbox"/>	  	6	Customer Analysis	3.9	3	n

Figure 1. Grade Goal Seek Table in MySQL with Sample Values

With HTML input and select features, users are able to construct and modify their own grade table (Figure 2). Users should be able to add, delete, and edit subjects as well as reset the entire page to their liking. The users also have the option to switch target subjects and input their desired TQPA with a slider. The minimum and maximum range for the desired TQPA is based on the data inputted in the table. The initial TQPA serves as the lowest attainable TQPA. The highest attainable TQPA, on the other hand is based on the selected target subject and calculated in a way that the target subject grade does not exceed 4, which is the maximum grade for college students at Silliman University.

Appendix A explains in detail how the program runs.

E. Conclusion and Recommendation

Manually calculating grades and adjusting the equations to achieve a certain target can be a tedious process. This web program uses a combination of PHP, SQL, and HTML to automate the process of calculating target grades for Silliman University college students. It has features that allows students to create and modify their own grade tables and adjust target TQPA values and target subject grades just by using a slider. With the program, the students can also view the minimum and maximum TQPA they can achieve.

However, this only works for college level students in Silliman University. Future researchers can use this project as a guide in building other similar projects with the aim of automating the process of calculating the target grade.

The screenshot shows the 'KNOW YOUR TARGET GRADE' web application. At the top, there are input fields for 'Subject Name', 'Grade', and 'Number of Units', along with 'ADD' and 'SAVE EDIT' buttons. Below this is a table showing current grades:

Subject	Grade	Units
Business Research	3	3
Strategic Management	3.1	3
Accounting	0	3

Buttons for 'CLEAR' and 'SAVE EDIT' are visible. Below the table, the 'Initial TQPA' is listed as 2.03. A 'Target Subject' dropdown is set to 'Accounting'. The 'Maximum Achievable TQPA' is listed as 3.37. A slider for 'Target TQPA' ranges from 2.03 to 3.37, with a value of 3.37 selected. A 'GET MY TARGET GRADE' button is present. At the bottom, the 'Target TQPA' is shown as 3.37, and the 'TARGET GRADE FOR Accounting' is listed as 4.01.

Figure 2. Grade Goal Seek Web View with Sample Values

II

MONTE CARLO SIMULATION OF GROSS PROFIT

A. Introduction

For any business, profit forecasting is crucial. Monte Carlo Simulation is used to provide the decision-maker with a range of potential outcomes and their probability of occurring for any course of action. It demonstrates the extreme scenarios—the results of taking a risk and taking the most cautious approach—along with all possible results for decisions that fall somewhere in the middle (Balogh et al., 2013). In financial forecasting, businesses should be able to get a better gauge of the likelihood that profits would fall within a certain range by using Monte Carlo Simulation (Tsoi, 2022).

Two of the most important indicators of health in a business is the cost of goods sold and the gross profit margin. The cost of goods sold is used to calculate the gross profit, where the gross profit is a useful ratio for businesses to see whether they are earning more than they spend on inventory. In the simplest sense, this shows the financial health of business operations (Rivero Gordimer & Company, 2021).

This project is aimed at developing a program for predicting the gross profit and possibility of achieving the target gross profit using Monte Carlo Simulation given that the average revenue and cost of goods sold, as well as their standard deviations, are known. JavaScript is the main language used to build the algorithm for running the simulations.

B. Objective and Scope and Limitations

The objective of this project is to develop a web program that predicts the gross profit and the possibility of achieving the targeted gross profit using Monte Carlo Simulation.

This project is focused on the use of Monte Carlo Simulation on predicting the gross profit and probability of achieving the target profit. The web program can be used by any merchandising business using different currencies. However, it can only be used under the assumption that the business already has access to historical data where the average revenue and average cost of goods sold, including their respective standard deviations, are known. Additionally, this project also assumes that the data is normally distributed.

C. Review of Related Literature

Monte Carlo Simulation is used to provide the decision-maker with a range of potential outcomes and their likelihood of occurring for any course of action. It demonstrates the most extreme scenarios—the results of taking a risk and taking the most cautious approach—along with all possible results for decisions that fall somewhere in the middle (Balogh et al., 2013).

Monte Carlo Simulation, also known as the Monte Carlo Method or a multiple probability simulation, is a mathematical technique, which is used to estimate the possible outcomes of an uncertain event (IBM Cloud Education, n.d.). Since its inception, Monte Carlo simulations have been used to assess the effects of risk in a variety of real-world contexts, including artificial intelligence, stock markets, sales and profit forecasting, project management, and pricing among others. Monte Carlo Simulations are usually used to model the probability of different outcomes that are not easily predictable due to the randomness in variables (Tsoi, 2022). In a Monte Carlo Simulation, a model is run at least a thousand times in order to obtain a series of results in which some are more likely to occur than others. They are then combined to form an overview from which conclusions and decisions are based upon.

This project focuses on the use of Monte Carlo Simulation in the prediction of gross profit and the probability of achieving a certain target given the revenue and cost of goods sold as the input

values. The cost of goods sold and target profit margin according to Rivero Gordimer & Company (2021) are two of the most important indicators of health in a merchandising business. The cost of goods sold is used to calculate the gross profit, where the gross profit is a useful ratio for businesses to see whether they are earning more than they spend on inventory.

One of the assumptions in this project is normal distribution of data. Many industries and companies incorporate this type of distribution analysis into their business decision-making processes. Among the industries that also use this type of distribution in their analysis are sales and marketing, accounting, finance and stock market analysis, politics, logistics, and manufacturing (Indeed, 2022). Also known as the Gaussian distribution, the normal distribution is the most common type of distribution assumed in technical stock market analysis and in other types of statistical analyses. The standard normal distribution has two parameters: the mean and the standard deviation (Chen 2022).

D. Methodology

JavaScript was used as the main programming language to run the simulation. A model was first created using Microsoft Excel and then translated into code using JavaScript.

In the model, it is assumed that the two variables— the revenue and cost of goods sold— are random variables with a normal distribution and that their respective means and standard deviations are known. In Excel, values can be achieved using the following formula: =NORM.INV(probability, mean, standard deviation). With JavaScript, a function for a Gaussian distribution, which is normally distributed, was used. The function shared by Jóhannsson (2016) uses the principles of the Marsaglia polar method, a pseudo-random number sampling method for generating a pair of independent standard normal random variables.

Arrays of 1000 random variables for each the revenue and cost of goods sold was produced using a for loop and the following formula was applied on each pair of variables to determine the gross profit:

$$\text{Gross Profit} = \text{Revenue} - \text{Cost of Goods Sold}$$

Gross Profit Monte Carlo Simulation

CURRENCY

Philippine Peso

REVENUE

Average	200	⌚
Standard Deviation	10	⌚

COST OF GOODS SOLD

Average	65	⌚
Standard Deviation	5	⌚

TARGET GROSS PROFIT

130 ⌚

Run Simulation

INPUT SUMMARY

Average Revenue: PHP 200
 Standard Deviation: PHP 10
 Average COGS: PHP 65
 Standard Deviation: PHP 5
 Average COGS %: 32.50
 Target Gross Profit: PHP 130

RESULT SUMMARY

UNADJUSTED RESULTS

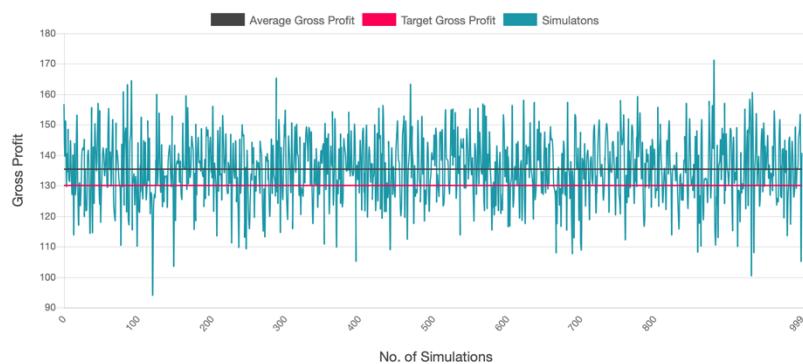
Average Gross Profit Margin %: 67.69
 Average Gross Profit: PHP 135.39
 Standard Deviation: PHP 10.92
 Maximum: PHP 171
 Minimum: PHP 94.15
 PROBABILITY (GROSS PROFIT > TARGET): 69.30%

ADJUSTED RESULTS

Average Gross Profit Margin %: 67.24
 Average Gross Profit: PHP 134.48
 Standard Deviation: PHP 9.92
 Maximum: PHP 153.88
 Minimum: PHP 103.73
 PROBABILITY (GROSS PROFIT > TARGET): 67.96%

SIMULATION CHARTS

UNADJUSTED RESULTS



ADJUSTED RESULTS



Figure 3. Gross Profit Monte Carlo Simulation Web View

In an interview with Skillings (2022), an Assistant Manager in Bellevue, Seattle's Home Depot, the top 10% and bottom 10% are considered as outliers which are values that have very little to no possibility of occurring. He suggested that in order to make the prediction more accurate the top and bottom 10% be removed.

With this, the array of 1000 values was adjusted to the suggested range, creating a new array and retaining the original array. The mean, standard deviation, maximum, minimum, and the probability of the predicted profit being above the target profit were then calculated.

HTML features that allow users to input values as well as review the information they have provided and view the result summary were added. For comparison purposes, both the adjusted and unadjusted results are displayed.

Two line graphs were constructed using Chart.js. The unadjusted graph features the all 1000 possible values for gross profit as well as the mean line and the target line. The adjusted graph features the values within the calculated range as well as the adjusted mean and target lines.

A more detailed explanation of the program is provided in *Appendix B*.

E. Conclusion and Recommendation

Monte Carlo Simulation is a useful technique in estimating the gross profit and probability of attaining a target goal profit. With this web program, merchandising companies or companies of similar nature should be able to get a better gauge of their company's financial health and make better informed decisions.

The model however, only offers a simplified and generalized view of the gross profit equation. This does not account for a detailed list of factors that go into the cost of goods sold. There are a lot of different variables that are put into the cost of goods sold and it varies from company to company. The researcher recommends a more in-depth exploration of these factors and consultation of professionals in the field in order to derive with a more accurate model.

III

PREDICTING A PATIENT'S LIKELIHOOD OF HAVING A HEART DISEASE USING A DECISION TREE

A. Introduction

Heart diseases, often used in exchange for cardiovascular diseases, are considered the leading cause of death. According to the World Health Organization (n.d.), an estimated 17.9 million people die from such diseases. Coronary heart disease, cerebrovascular disease, rheumatic heart disease, among other illnesses, are among the heart and blood vessel disorders collectively referred to as CVDs. Heart attacks and strokes account for more than four out of every five heart disease deaths, and they account for a third of the premature deaths among adults under the age of 70. Given such facts, it is important that such diseases are identified at an early stage to avoid further complications.

Multiple studies have been conducted on the use of machine learning in detecting heart diseases in patients (Chang et al., 2022; Nagavelli et al., 2022; Jindal et al., 2021; Shouman et al., 2011). This project uses a decision tree to determine whether or not a certain patient is likely to have any of the existing cardiovascular disease. While most studies use Python as the primary programming language, this project uses JavaScript to construct a decision tree given a widely used sample data.

For this project, 11 independent variables were considered: age, sex, type of chest pain experienced, resting systolic blood pressure, cholesterol, fasting blood sugar, resting ECG (electrocardiogram) result, maximum heart rate, exercise-induced angina, ST depression induced by exercise, and ST slope at peak of exercise.

B. Objective and Scope and Limitations

The objective of this project is to be able to develop a web program that helps determine if a specific patient is likely to have any type of heart disease using a decision tree.

This project is focused on the use of a decision tree to predict an individual's likeliness of having a heart disease. The web program can be used by health professionals or patients who are already aware of their medical information based on previous check-ups. The only factors considered for predicting the likelihood of having a heart disease are the following 11 independent variables: age, sex, type of chest pain experienced, resting systolic blood pressure, cholesterol, fasting blood sugar, resting ECG (electrocardiam) result, maximum heart rate, exercise-induced angina, ST depression induced by exercise, and ST slope at peak of exercise.

C. Review of Related Literature

The World Health Organization (n.d) considers heart diseases as a leading cause of death worldwide. an estimated 17.9 million people die from such diseases. . Heart attacks and strokes account for more than four out of every five heart disease deaths, and they account for a third of the premature deaths among adults under the age of 70. It is important that illnesses such as heart diseases are identified at the earliest stage possible in order to avoid further complications which could be fatal. With today's technology, detecting diseases can now be done with the help of machine learning.

Machine learning is widely studied as a method of detecting heart diseases. Some of the techniques used by other researchers to diagnose heart diseases include neural networks, Naïve Bayes, genetic algorithms, decision trees, random forests, classification via clustering, direct kernel self-organizing map, and cross validation (Chang et al., 2022; Ghosh & Jana, 2022; Nagavelli et al., 2022; Jindal et al., 2021; Shouman et al., 2011)

This project applies the decision tree as the main tool for detecting heart diseases. Decision Trees, according to Scikit-learn.org, (n.d.) are a non-parametric supervised learning method used

for classification and regression where the goal is to create a model that predicts the value of a target variable by learning simple decision rules inferred from the data features.

With great success, researchers have been examining the use of decision trees in the identification of heart disease in patients. Andreeva (2006) in his study, used a decision in the diagnosing heart diseases with a 75.73% accuracy. Results in the study of Sitair-Taut et al. (2009) showed that when making an accurate prediction of heart disease, Naive Bayes and Decision Trees are not significantly different from one another after investigating both methods in the diagnosis. Additionally, in the study of Tu et al. it was concluded that in diagnosing heart diseases, using the decision tree showed 78.91% accuracy. However, the bagging algorithm showed better accuracy with a success rate of 81.41%. More recent studies involving the use of decision trees in predicting heart disease in individuals include that of Sai Krishna Redy et al. (2022), Maheswari & Pichay (2019), and Iliyas & Shaikh (2019). According to Sai Krishna Reddy et al. (2022) using a decision tree proved to be 82% accurate.

In the study of Ghosh and Jana (2022) on heart disease prediction using different classification models based on cross validation, the following variables were used: age, sex, chest pain type, resting blood pressure, cholesterol, fasting blood sugar, resting ECG results, maximum heart rate achieved, exercise-induced angina, old peak measured in ST depression, and the ST slope or the slope of peak exercise ST segment.

According to Finkelhor et al. (1986), "the ST segment shift relative to exercise-induced increments in heart rate, the ST/heart rate slope, has been proposed as a more accurate ECG criterion for diagnosing significant coronary artery disease." It is also stated by Istolahti et al. (2020) that "even minor ST depression in the electrocardiogram (ECG) is associated with cardiovascular disease and increased mortality."

D. Methodology

The dataset retrieved was created by combining different datasets already available independently but not combined before Fedesoriano (2021). The same data set was used in the project of Ghosh and Jana (2022).

There are originally 918 observations in the dataset described in *Figure 4*.

Attribute	Description	Type	Values
Age	age of the patient in years	Numerical	0-122 years
Sex	gender of the patient	Categorical	M - male F - female
ChestPainType	chest pain type	Categorical	TA - Typical Angina (chest pain caused by physical or emotional stress) ATA - Atypical Angina (does not have classical symptoms of chest pain) NAP - Non-Anginal Pain (chest pain not caused by a heart attack) ASY - Asymptomatic (no symptoms observed)
RestingBP	resting systolic blood pressure in mmHg	Numerical	50 to 370 mmHg

Cholesterol	serum cholesterol in mm/dl	Numerical	0 to 700 mm/dl
FastingBS	fasting blood sugar	Categorical	1 - if FastingBS > 120 mg/dl 0 - otherwise
RestingECG	resting electrocardiogram results	Categorical	Normal - normal ECG reading ST - ECG has ST wave abnormality LVH - showing probable or definite left ventricular hypertrophy by Estes' criteria
MaxHR	maximum heart rate achieved	Numerical	25 to 480 bpm
ExerciseAngina	exercise-induced angina	Categorical	Y - yes N - no
Oldpeak	ST depression of ECG	Numerical	
STslope	the slope of the peak exercise ST segment	Categorical	Up - upward slope Flat - slope is zero Down - downward slope
HeartDisease	output class	Categorical	1 - individual has heart disease 2 - individual does not have heart disease

Figure 4. Heart Disease Dataset Information

The 11 independent variables in the dataset are: age, sex, type of chest pain experienced, resting blood pressure, cholesterol, fasting blood sugar, resting ECG (electrocardiam) result, maximum heart rate, exercise-induced angina, ST depression induced by exercise, and ST slope at peak of exercise. The target variable in the dataset to determine whether there exists a heart disease or not is represented by "HeartDisease".

Pre-processing was required to make the data usable. Although there were no missing values, there were values of 0 observed under cholesterol. It is a known fact that the Serum Cholesterol of a person can never be 0. Therefore, the rows given these values were dropped. We are now left with 746 rows.

JavaScript was used as the main programming language to construct a decision tree. The main framework for the decision tree algorithm is based on the project of Lahoduik (2018). The output of the framework was then compared to Python outputs using datasets from previous projects such as the recommended lenses dataset and results came out the same.

As the main file type of the dataset was in CSV format, it was converted to a JavaScript array using a converter then plugged into the main framework. HTML was used to display results on the web.

For ease of use, a form was created using HTML. Instead of having to use the fairly large decision tree, the user need only input the patient information and display the results on the same page showing the summary of the information given as well as whether or not the patient is likely to have a heart disease based on the inputted information. 1 indicates that the individual has a heart disease and 0 indicates that the individual does not have a heart disease. This was tested by inputting existing information from the dataset and comparing whether the results in the target variable "HeartDisease", is the same or not.

The web program uses CSS styling to create the tree design framework. *Appendix C* presents more details on how the program runs.

Heart Disease Prediction

PATIENT INFORMATION:		RESULT
Name	Renee Kristel Kate B. Faburada	
Age	23	0
Sex	Female	
Type of Chest Pain	Asymptomatic	
Resting Blood Pressure (Systolic)	114	mmHg
Cholesterol	180	mm/dl
Fasting Blood Sugar	$\leq 120 \text{ mg/dl}$	
Resting ECG	Normal	
Maximum Heart Rate	90	bpm
Exercise-Induced Angina	No	
ST Depression	-1.5	
ST Slope	Flat	

Patient Information Summary

Name	Renee Kristel Kate B. Faburada
Age	23
Sex	F
Type of Chest Pain	ASY
Resting Blood Pressure (Systolic)	114 mmHg
Cholesterol	180 mm/dl
Fasting Blood Sugar	0
Resting ECG	Normal
Maximum Heart Rate	90 bpm
Exercise-Induced Angina	N
ST Depression	-1.5
ST Slope	Flat

DECISION TREE

```

graph TD
    A["ChestPainType == ASY ?"] -- yes --> B["ExerciseAngina == N ?"]
    B -- yes --> C["Leaf Node"]
    A -- no --> D["Leaf Node"]
  
```

Figure 5. Heart Disease Prediction Web View

E. Conclusion and Recommendation

Heart disease is a serious condition that should be identified at an earliest stage possible. Based on multiple studies, machine learning is a helpful tool in detecting such diseases in patients. This project uses a decision tree to determine whether or not a certain patient or individual is likely to have a heart disease. However, this only covers the basics in constructing a decision tree prediction model.

Future researchers should further look into the accuracy of this model and consult experts when building their own.

IV

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V

APPENDICES

Appendix A. Grade Goal Seek Documentation

The following is a detailed explanation of how the goal seek program runs.

When the page is loaded, a form for inputting the subject name, grade, and number of units for that certain grade is shown. The subject name accepts text inputs while the grade and number of units accepts numerical inputs. The minimum numbers are set to zero while the maximum numbers are set to 4 and 12 for the grade and number of units, respectively. Only the grade input accepts decimal inputs.

KNOW YOUR TARGET GRADE

Subject Name

Grade

Number of Units

ADD

When the add button is clicked and the values are invalid, an error message is prompted.

Subject Name

Business Research

Value must be less than or equal to 4

5|

Number of Units

3|

ADD

Subject Name

Business Research

Grade

3.3|

Value must be less than or equal to 12

30|

Number of Units

ADD

If the inputted data are valid, a row is inserted into the MySQL Database. No other operations can be performed unless more data is added.

The screenshot shows a user interface titled "KNOW YOUR TARGET GRADE". At the top, there are three input fields: "Subject Name" (text input), "Grade" (dropdown menu), and "Number of Units" (dropdown menu). Below these are two buttons: "ADD" and "SAVE EDIT". A table below the inputs displays one row of data: "Business Research" in the Subject column, "3.3" in the Grade column, and "3" in the Units column. To the right of the Units column are edit and delete icons. At the bottom right of the table area is a "CLEAR" button.

Subject	Grade	Units
Business Research	3.3	3

CLEAR

Once there are at least two rows of data, the initial TQPA is displayed and the user can finally have the option to select a target subject. This program does not accept letter grades the only option should be to set the grade to 0. Assuming there is no available target grade yet for the target subject, the grade can also be set to 0.

Users have the option to edit and delete rows of data using the edit and delete buttons displayed at the right hand side of the units.

KNOW YOUR TARGET GRADE

Subject Name	<input type="text"/>
Grade	<input type="text"/>
Number of Units	<input type="text"/>

ADD
SAVE EDIT

Subject	Grade	Units	
Business Research	3.3	3	<input checked="" type="checkbox"/> <input type="checkbox"/>
Strategic Management	3.3	3	<input checked="" type="checkbox"/> <input type="checkbox"/>

CLEAR

Initial TQPA
3.30

Target Subject

Select Target Subject

SET TARGET SUBJECT

Once all necessary data are inputted and the user is ready to set the target subject, they can click the select target subject option and select a subject where a list of all subjects are displayed.

When the target subject is set, more information is displayed. This includes the set target subject, the maximum achievable TQPA, and a form for setting a desired TQPA showing the initial TQPA as the minimum and a calculated maximum attainable TQPA as the maximum.

KNOW YOUR TARGET GRADE

Subject Name

Grade

Number of Units

ADD
SAVE EDIT

Subject	Grade	Units	
Business Research	3.3	3	<input checked="" type="checkbox"/> <input type="button" value="Delete"/>
Strategic Management	3.3	3	<input checked="" type="checkbox"/> <input type="button" value="Delete"/>
Managerial Accounting	0	3	<input checked="" type="checkbox"/> <input type="button" value="Delete"/>

CLEAR

Initial TQPA
2.20

Target Subject

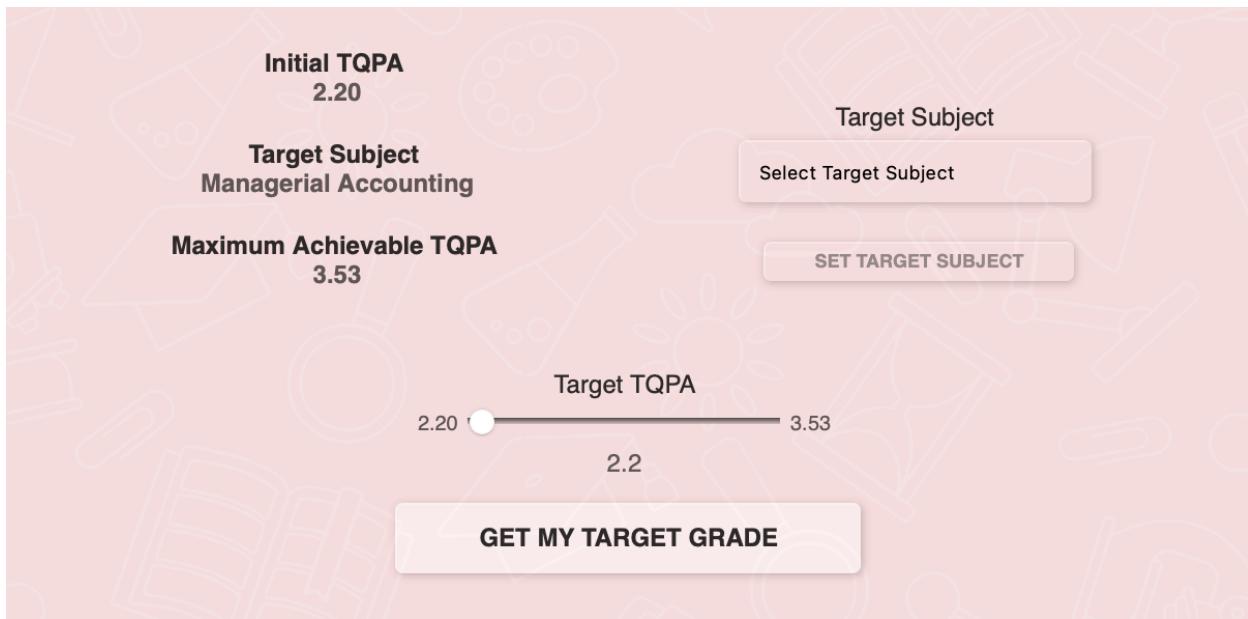
- ✓ Select Target Subject
- Business Research
- Strategic Management
- Managerial Accounting

The following image shows the data in the MySQL Database before and after the target subject is set.

subject_id	subject_name	grade	units	istarget
1	Business Research	3.3	3	n
2	Strategic Management	3.3	3	n
3	Managerial Accounting	0	3	n

subject_id	subject_name	grade	units	istarget
1	Business Research	3.3	3	n
2	Strategic Management	3.3	3	n
3	Managerial Accounting	0	3	y

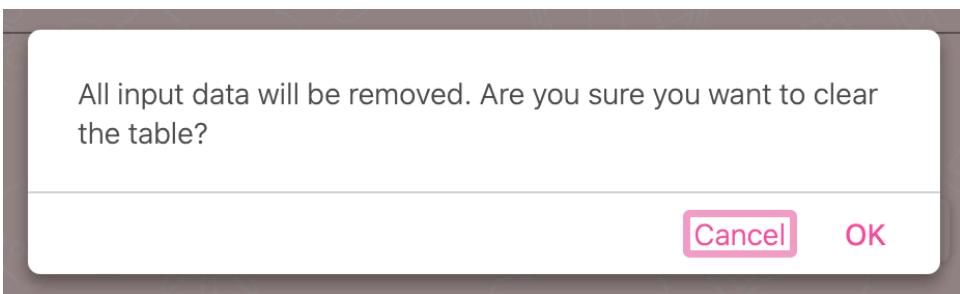
The maximum achievable TQPA ensures that the target subject grade does not exceed 4.0. However due to rounding off, numbers can be displayed as more than 4.0 with minimal decimal increments. This was calculated by iterating all the possible grade and TQPA combinations given the target subject and taking the TQPA where the target subject grade is 4.



Now, using the slider, the user can select a desired target TQPA. When the "GET MY TARGET GRADE" button is clicked, the selected target TQPA, the target subject name, and the target subject grade are selected.



Once the user is done, the user has the option to clear all the inputted data using the clear button, modify the table, or keep it as it is for future references.



As a control measure, the user is asked to confirm when clearing the tables. In the MySQL database, this option truncates the data table.

Appendix B. Gross Profit Monte Carlo Simulation Documentation

The Monte Carlo Simulation program is explained in detail as follows.

Gross Profit Monte Carlo Simulation

CURRENCY

Philippine Peso

REVENUE

Average	₱
Standard Deviation	₱

COST OF GOODS SOLD

Average	₱
Standard Deviation	₱

TARGET GROSS PROFIT

₱

[Run Simulation](#)

INPUT SUMMARY

Average Revenue:
Standard Deviation:
Average COGS:
Standard Deviation:
Average COGS %:
Target Gross Profit:

RESULT SUMMARY

UNADJUSTED RESULTS

Average Gross Profit Margin %:
Average Gross Profit:
Standard Deviation:
Maximum:
Minimum:
PROBABILITY (GROSS PROFIT > TARGET): %

ADJUSTED RESULTS

Average Gross Profit Margin %:
Average Gross Profit:
Standard Deviation:
Maximum:
Minimum:
PROBABILITY (GROSS PROFIT > TARGET): %

SIMULATION CHART

UNADJUSTED RESULTS

ADJUSTED RESULTS

Once the web program is loaded, a blank form and results with empty values are displayed. The form includes the currency wherein the default currency is set to Philippine Peso(), average and

standard deviation inputs for the revenue and cost of goods sold, and the target gross profit input. For the currency, users are given a list of worldwide currencies they can select from. Only non-negative numerical values are allowed as inputs under revenue, cost of goods sold, and target gross profit. As a control, the input box is designed to turn red to prompt the user if the value is invalid.

CURRENCY	CURRENCY	
Philippine Peso	Philippine Peso	
REVENUE	REVENUE	
Average	<input type="text" value="-1000"/>	<input type="button" value="▼"/>
Standard Deviation	<input type="text" value="one"/>	<input type="button" value="▼"/>
200	<input type="button" value="▼"/>	
10	<input type="button" value="▼"/>	
COST OF GOODS SOLD	COST OF GOODS SOLD	
Average	<input type="text" value="65"/>	<input type="button" value="▼"/>
Standard Deviation	<input type="text" value="5"/>	<input type="button" value="▼"/>
65	<input type="button" value="▼"/>	
5	<input type="button" value="▼"/>	
TARGET GROSS PROFIT	TARGET GROSS PROFIT	
130	<input type="button" value="▼"/>	
130	<input type="button" value="▼"/>	
Run Simulation		
Run Simulation		

When the "Run Simulation" button is clicked, a JavaScript function that fills in the empty values in the Input Summary, Result Summary as well as the charts, is ran. The input summary displays the values added by the user. A calculation for the average cost of goods sold in percentage is added.

INPUT SUMMARY

Average Revenue: **PHP 200**

Standard Deviation: **PHP 10**

Average COGS: **PHP 65**

Standard Deviation: **PHP 5**

Average COGS %: **32.50**

Target Gross Profit: **PHP 130**

For the result summary, 1000 random values in a normal distribution for the revenue as well as the cost of goods sold are generated. An array of 1000 values for the gross profit was calculated by subtracting the individual values of cost of goods sold from the corresponding values under the revenues. The unadjusted results are calculations based on all the 1000 iterations. The adjusted results on the other hand, are calculations based only on the values that fall above the bottom 10% percentile and values that fall below the top 10% percentile.

RESULT SUMMARY

UNADJUSTED RESULTS

Average Gross Profit Margin %: **67.69**

Average Gross Profit: **PHP 135.39**

Standard Deviation: **PHP 10.92**

Maximum: **PHP 171**

Minimum: **PHP 94.15**

PROBABILITY (GROSS PROFIT > TARGET): **69.30%**

ADJUSTED RESULTS

Average Gross Profit Margin %: **67.24**

Average Gross Profit: **PHP 134.48**

Standard Deviation: **PHP 9.92**

Maximum: **PHP 153.88**

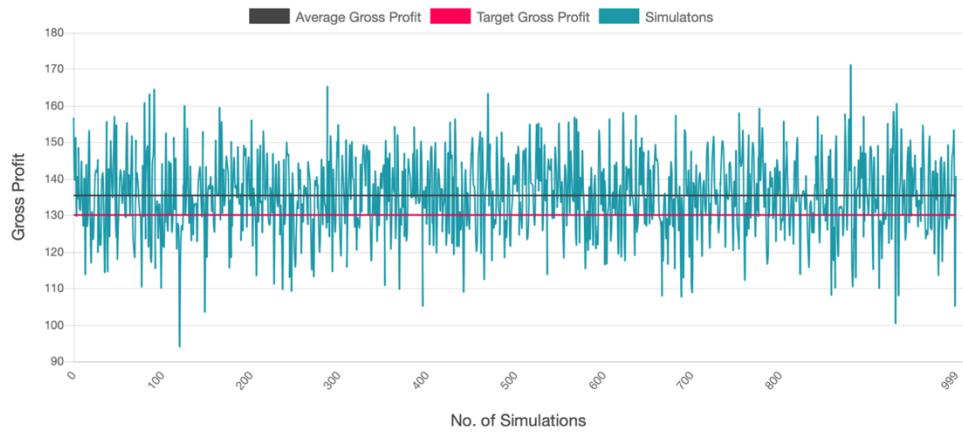
Minimum: **PHP 103.73**

PROBABILITY (GROSS PROFIT > TARGET): **67.96%**

The adjusted and unadjusted results are also presented under Simulation Charts in separate line graphs for comparison. The unadjusted chart features all the 1000 gross profit values (0-999). Meanwhile, the adjusted chart only features the values that fall within the calculated range.

SIMULATION CHARTS

UNADJUSTED RESULTS



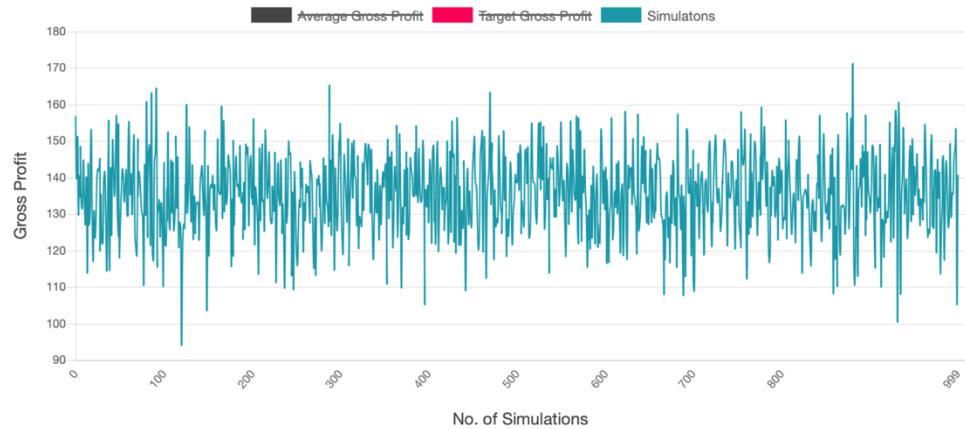
ADJUSTED RESULTS



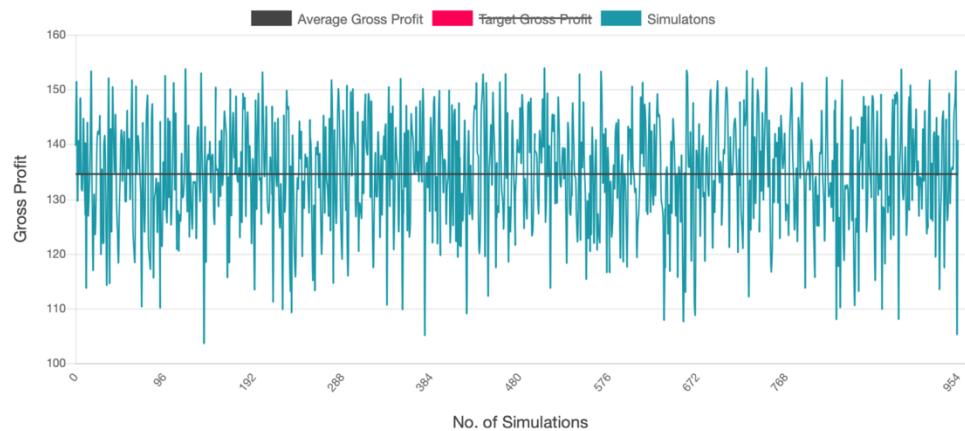
Both charts are dynamic in a way that the user can remove the lines they wish to exclude in their analysis. The user can also regenerate new values and have them calculated every time the "Run Simulation" button is clicked.

SIMULATION CHARTS

UNADJUSTED RESULTS



ADJUSTED RESULTS



Appendix C. Heart Disease Prediction Decision Tree Documentation

The following explains in detail how the decision tree prediction web program runs.

As the web program is loaded, the user is given a form requiring the relevant information. This includes the patient name and the 11 dependent variables used in the dataset namely the age, sex, type of chest pain, resting systolic blood pressure in mmHG, cholesterol in mm/dl, fasting blood sugar, resting ECG result, maximum heart-rate achieved, whether or not the patient experiences exercise induced angina, the old peak or the ST depression, and the ST slope. The information about the data has been presented in *Figure 4*.

Heart Disease Prediction

PATIENT INFORMATION:		RESULT	
Name	<input type="text"/>	Name	
Age	<input type="text"/>	Age	
Sex	<input type="text"/>	Sex	
Type of Chest Pain	<input type="text"/>	Type of Chest Pain	
Resting Blood Pressure (Systolic)	<input type="text"/> mmHg	Resting Blood Pressure (Systolic)	mmHg
Cholesterol	<input type="text"/> mm/dl	Cholesterol	mm/dl
Fasting Blood Sugar	<input type="text"/>	Fasting Blood Sugar	
Resting ECG	<input type="text"/>	Resting ECG	
Maximum Heart Rate	<input type="text"/> bpm	Maximum Heart Rate	bpm
Exercise-Induced Angina	<input type="text"/>	Exercise-Induced Angina	
ST Depression	<input type="text"/> %	ST Depression	
ST Slope	<input type="text"/>	ST Slope	

Get Results

DECISION TREE

If data does not align with that of the required type as described in *Figure 4*, it is deemed invalid and the user is prompted as the input block color changes to red.

Heart Disease Prediction

PATIENT INFORMATION:

Name	Renee Kristel Kate B. Faburada	
Age	230	years
Sex		
Type of Chest Pain		
Resting Blood Pressure (Systolic)	1	mmHg
Cholesterol	zero	mm/dl
Fasting Blood Sugar		
Resting ECG		
Maximum Heart Rate	80 bpm	
Exercise-Induced Angina		
ST Depression		
ST Slope		

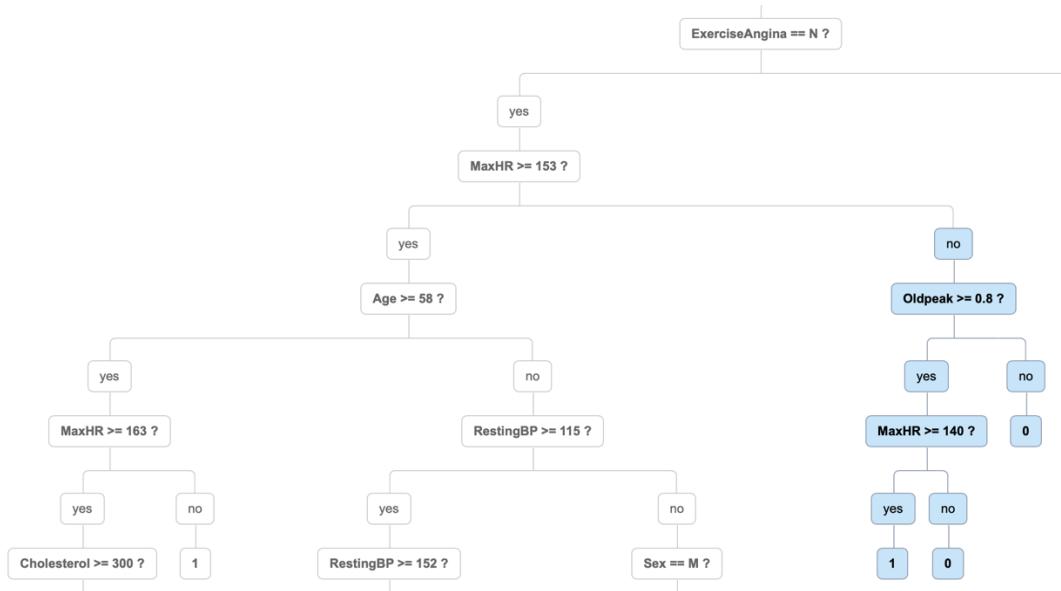
Once the user has clicked the "Get Results" button, a JavaScript function for viewing the results, along with the patient information summary is displayed. A result of 0 means that it is likely that the patient does not have a heart disease while a result of 1 means that it is likely that the patient has a heart disease.

PATIENT INFORMATION:

Name	Renee Kristel Kate B. Faburada	RESULT		
Age	23	years	0	
Sex	Female	Patient Information Summary		
Type of Chest Pain	Asymptomatic	Name	Renee Kristel Kate B. Faburada	
Resting Blood Pressure (Systolic)	114	mmHg	Age	23
Cholesterol	180	mm/dl	Sex	F
Fasting Blood Sugar	≤120 mg/dl	Type of Chest Pain	ASY	
Resting ECG	Normal	Resting Blood Pressure (Systolic)	114 mmHg	
Maximum Heart Rate	90	mm/dl	Cholesterol	180 mm/dl
Exercise-Induced Angina	No	bpm	Fasting Blood Sugar	0
ST Depression	-1.5	mm	Resting ECG	Normal
ST Slope	Flat	mm	Maximum Heart Rate	90 bpm
Get Results				

The web program also displays the decision tree built using a JavaScript function where the user can manually track and compare their data.

The user can easily track the nodes as the color changes to blue when hovered over.



Appendix D. Source Code

The source code of the three projects can be found at the following GitHub link:

[https://github.com/reneekristelkate/SMProject.](https://github.com/reneekristelkate/SMProject)

An index page is included for ease of navigation.

Appendix E. Curriculum Vitae

Renee Kristel Kate B. Faburada

E. Buling Street, Balugo, Dumaguete City, Negros Oriental 6200
reneebfaburada@su.edu.ph
+63 921 677 5633

EDUCATION

Silliman University

Bachelor of Science in Business Administration
Major in Business Analytics

Dumaguete City
Expected June 2022

Related Coursework: Database Management Systems; Data Warehousing; Analytics; Enterprise Resource Planning; Financial, Project, and Strategic Management; Programming

Saint Louis School of Don Bosco, Inc.

Senior High School, With High Honors

Dumaguete City
March 2018

Saint Louis School of Don Bosco, Inc.

Junior High School, 2nd in Excellence

Dumaguete City
March 2016

West City Science Elementary School

Elementary

Dumaguete City
March 2012

EXPERIENCE

Silliman University Library

Student Library Assistant

Dumaguete City
2019

- Worked at the Circulation and Filipiniana sections, lending and receiving library-owned materials
- Assisted students, staff, and visitors, referring them to appropriate resources
- Identified valuable articles and prepared clippings from newspapers for circulation
- Distributed resources to the different departments in the university
- Ensured the cleanliness and organization in the library
- Maintained the physical quality of books and other library resources
- Answered incoming phone calls

SKILLS

Languages: English, Cebuano, Filipino

Software: PyCharm, Visual Studio Code, Mac OS, Windows OS, Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Pages, Numbers, Keynote, Krita

Programming: SQL, HTML, CSS, Python, PHP, JavaScript

Interpersonal Skills: Attention to Detail, Verbal and Written Communication, Time Management, Adaptability, Having Initiative, Organizing, Quick Learning Skills, Good Work Ethic

Interests: Digital Art, Graphic Design, Reading

AWARDS & ACTIVITIES

Silliman University College of Business Administration COMELEC
Member

Dumaguete City
2021-2022

Silliman University Business Analytics Students' Society

Dumaguete City

Auditor	2021-2022
Saint Louis School of Don Bosco, Inc. Bosconian Leap (Student Publication) Editor-in-Chief, English Section	Dumaguete City 2016-2018
Saint Louis School of Don Bosco, Inc. Bosconian Year Book Editor-in-Chief, English Section	Dumaguete City 2016-2018
National Schools Press Conference Participant, English News Writing	Pagadian City 2017
Regional Schools Press Conference 3rd Place, English News Writing	Bacolod City 2017
Division Schools Press Conference 2nd Place, English News Writing	Dumaguete City 2017
Journalism Award in English News Writing Saint Louis School of Don Bosco, Inc.	Dumaguete City 2016

GRANTS & SCHOLARSHIPS

Honor Scholarship Grant Silliman University, College of Business Administration	Dumaguete City 2018–2022
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CERTIFICATIONS

Bloomberg Certified Financial Markets Professional Silliman University	Dumaguete City June 22, 2022
Google Analytics for Beginners Certificate of Completion	December 2022
Advanced Google Analytics Certificate of Completion	December 2022