

IMPLMENTING CRM FOR RESULT TRACKING OF

A CANDIDATE WITH INTERNAL MARKS

INTRODUCTION

OVER VIEW:

Administrator should be able to create all base data including Semester, candidate, course and Lecturer, Lecturer should have the ability to create Internal Results, Dean, who is one of the Lecturer, should be the only one with ability to the update Internal Results, Re-evaluation Can be initialized by Candidate for all Internal Results , Now only dean can update the marks after re-evaluation.

PURPOSE:

- 1) It helps you in collating all the customer information at one place and helps you in better customer management.**
- 2) A want is placing certain personal criteria as to how that need must be fulfilled.**
- 3) It is easy way to maintain internal marks.**

Problem Definition & Design Thinking

Empathy Map



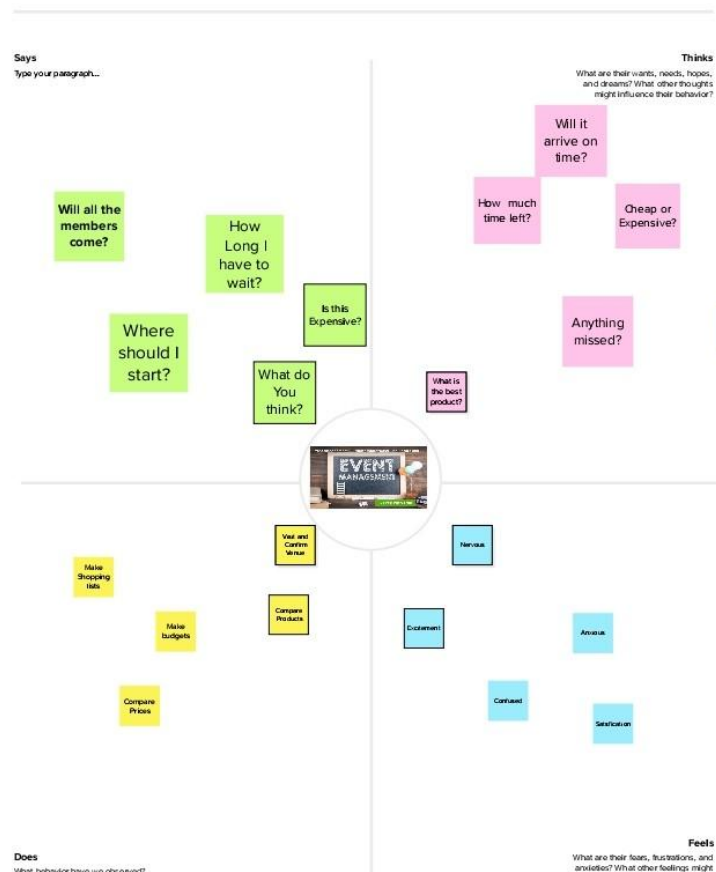
Empathy map

Use this framework to develop a deep, shared understanding and empathy for other people. An empathy map helps describe the aspects of a user's experience, needs and pain points, to quickly understand your users' experience and mindset.



Build empathy

The information you add here should be representative of the observations and research you've done about your users.



Ideation & Brainstorming Map

Brainstorm & idea prioritization

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

10 minutes to prepare
 1 hour to collaborate
 2-8 people recommended

Before you collaborate

A little bit of preparation goes a long way with this session. Shared what you need to do to get going.

10 minutes

- Team gathering
Get no who should participate in the session and confirm who. Share relevant information on your work shared.
- Set the goal
Think about the problem you're focusing on solving in the brainstorming session.
- Learn how to use the facilitation tool
Use the Facilitation Supplement to run a happy and productive session.

Open a slide →

Define your problem statement

What problem are you trying to solve? Frame your problem as a "how might we..." statement. This will be the focus of your brainstorm.

5 minutes

Problem

How might we [your problem statement]?

Key rules of brainstorming

Run a smooth and productive session

- Say "yes, and..."
- Encourage wild ideas
- Defer judgment
- Let ideas flow
- Go for volume
- It's better to have 10 ideas than 1

Brainstorm

Set down any ideas that come to mind that address your problem statement.

10 minutes

Tip
You can conduct a brainstorming session if you're not in the same room.

Person 1	Person 2	Person 3	Person 4
Idea 1 Idea 2 Idea 3 Idea 4 Idea 5 Idea 6 Idea 7 Idea 8 Idea 9 Idea 10	Idea 1 Idea 2 Idea 3 Idea 4 Idea 5 Idea 6 Idea 7 Idea 8 Idea 9 Idea 10	Idea 1 Idea 2 Idea 3 Idea 4 Idea 5 Idea 6 Idea 7 Idea 8 Idea 9 Idea 10	Idea 1 Idea 2 Idea 3 Idea 4 Idea 5 Idea 6 Idea 7 Idea 8 Idea 9 Idea 10

Person 5 Person 6 Person 7 Person 8

Group ideas

Take 10 minutes to group your ideas into clusters and/or related notes in groups. Once all the ideas are grouped, go over each cluster and prioritize. Ask if a cluster is larger than the others and if you need to split it up into smaller subgroups.

10 minutes

Tip
You can conduct a brainstorming session if you're not in the same room.

Prioritize

Your team should be on the same page about what's important, useful, and feasible. Prioritize your ideas on the grid to determine which ideas are important and feasible to build.

10 minutes

Importance

How important is this idea to your team? How much effort will it take to implement? How much time will it take to implement?

Feasibility

How feasible is this idea to your team? How much effort will it take to implement? How much time will it take to implement?

After you collaborate

You can develop the session's output into a series of ideas and/or a single idea that you can build on.

Quick add-ons

- Share the ideas
Share a list of ideas with the team or a small group to get feedback on the ideas and to see if they're worth pursuing.
- Export the ideas
Export the ideas to a document or a spreadsheet to use as a reference for future work.

Keep moving forward

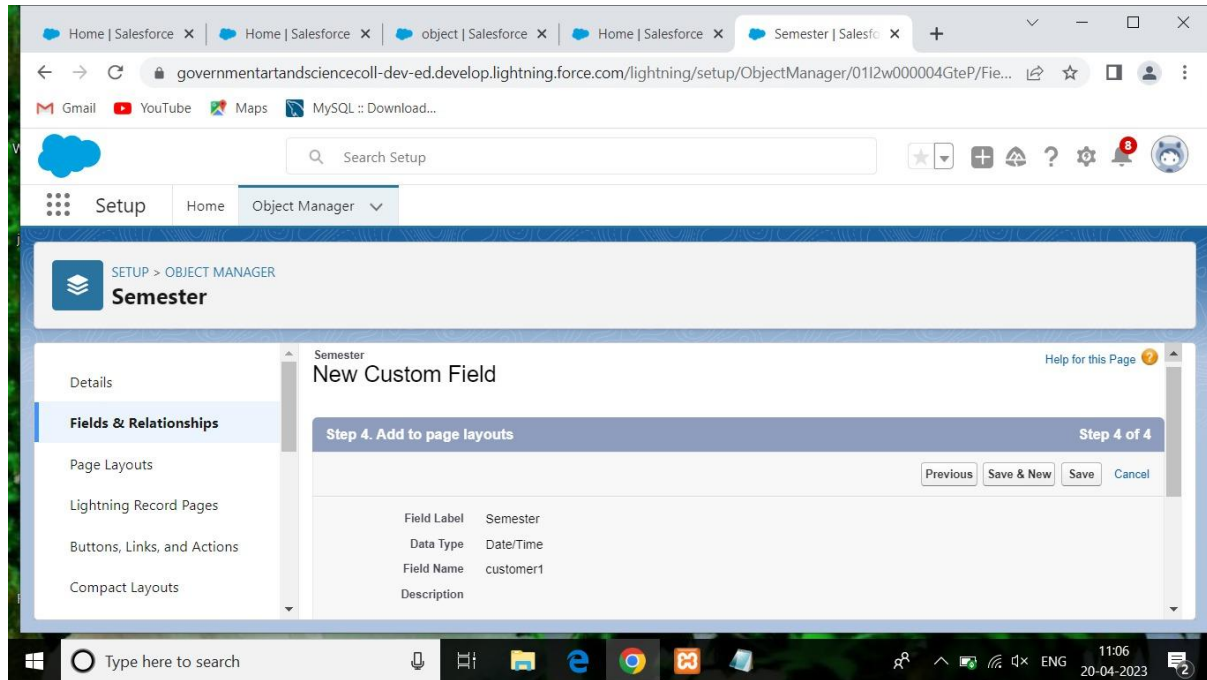
- Strategy & support
Get a list of ideas and a list of support for each idea. Get a list of ideas and a list of support for each idea.
- Get a list of ideas
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How to use the template

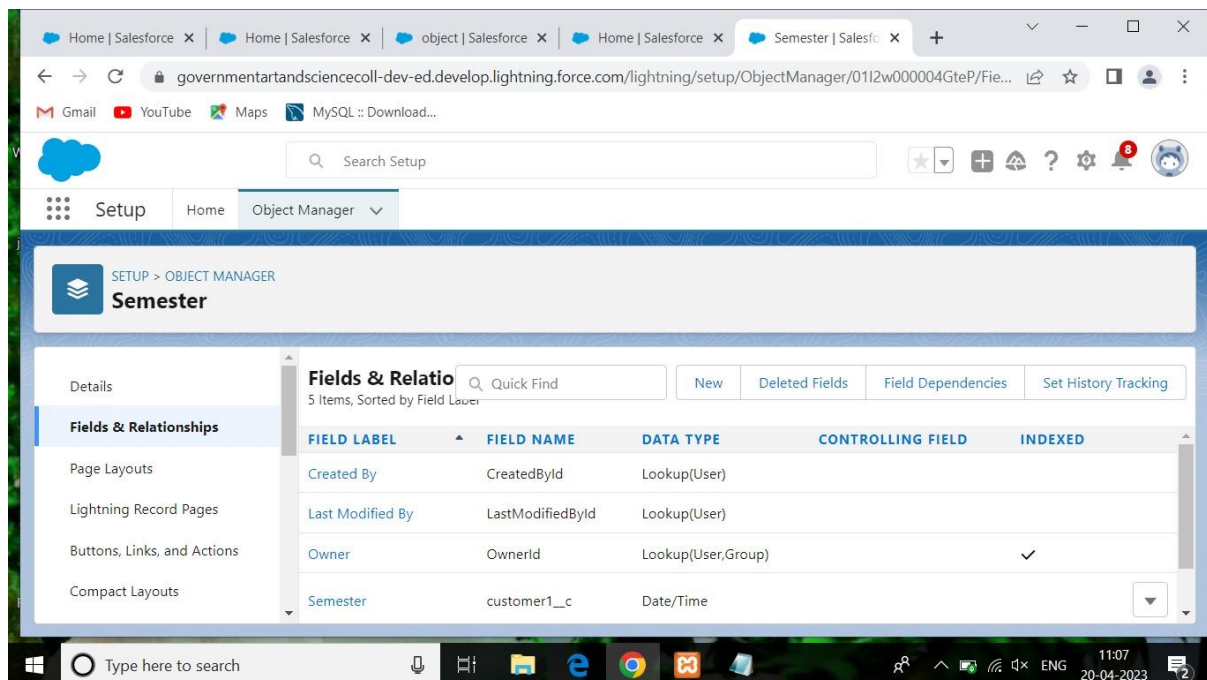
Object Name	Field in the object	
Candidate	Field name	Data type
	Rental name	Text(80)
	Owner	Lookup(User, group)
Course details	Field name	Data type
	Mathematics	Text(80)
	Created	Lookup(User)

Activity and screenshot

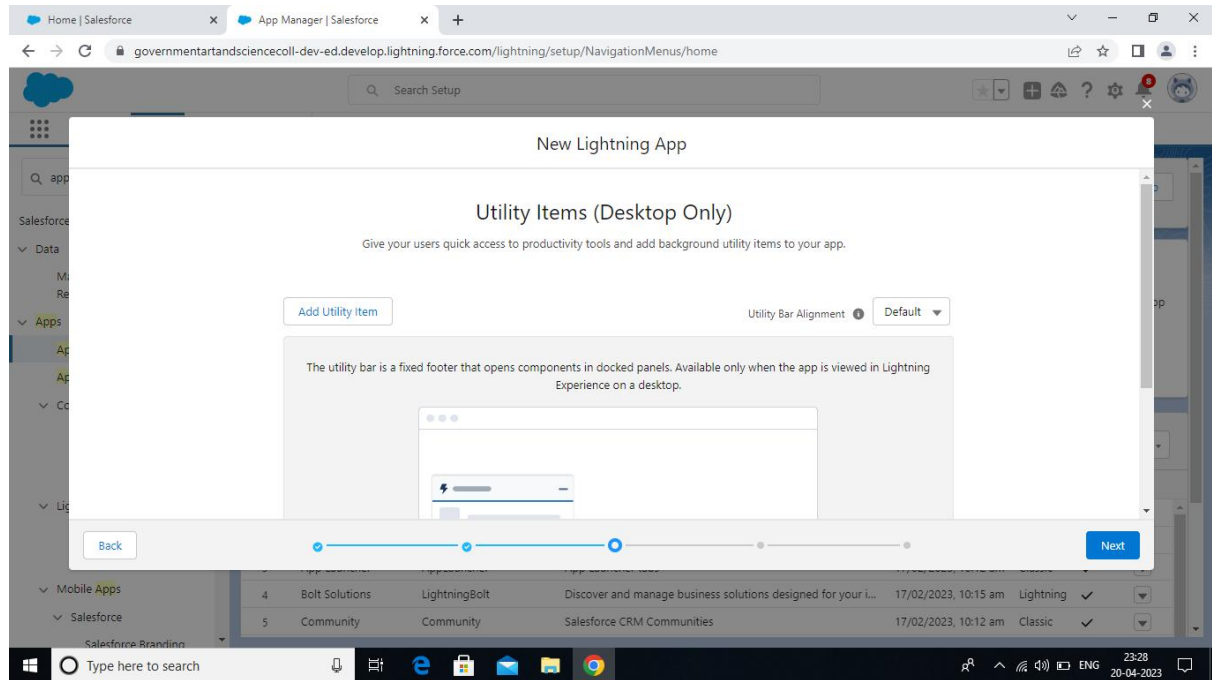
New custom field



Fields and Relation



Utility Items (Desktop Only)



Lightning Experience App Manager

The screenshot shows the Salesforce Lightning Experience App Manager interface. The browser address bar displays the URL: `governmentartandsciencecoll-dev-ed.develop.lightning.force.com/lightning/setup/NavigationMenus/home`. The left sidebar contains a navigation menu with the following items: Setup, Home, Object Manager, and a search bar. The main content area is titled "Lightning Experience App Manager" and includes a "Clone Apps(Beta)" section with a toggle for "Enable App Cloning" (currently disabled). Below this is a table listing 22 items, sorted by App Name, filtered by All appmenuitems - TabSet Type. The table has columns for App Name, Developer Name, Description, Last Modified, App..., and Vi... (Visibility). The table lists the following items:

	App Name	Developer Name	Description	Last Modified	App...	Vi...
1	All Tabs	AllTabSet		17/02/2023, 10:12 am	Classic	
2	Analytics Studio	Insights	Build CRM Analytics dashboards and apps	17/02/2023, 10:12 am	Classic	✓
3	App Launcher	AppLauncher	App Launcher tabs	17/02/2023, 10:12 am	Classic	✓
4	Bolt Solutions	LightningBolt	Discover and manage business solutions design...	17/02/2023, 10:15 am	Lightning	✓
5	candidate internal result card	candidate_internal_result_ca...		20/04/2023, 11:30 pm	Lightning	✓

The bottom of the screen shows the Windows taskbar with the search bar and various application icons. The system tray on the right indicates the time is 23:33 on 20-04-2023.

Users

The screenshot shows the Salesforce Setup interface with the 'Users' section selected. The 'New User' form is displayed, allowing for the creation of a new user. The form includes fields for General Information and a list of user roles.

General Information

Field	Value
First Name	Renganayaki
Last Name	Saravanan
Alias	rsara
Email	renganayagisaravanan635@gmail.com
Username	renganayagisaravanan635@company.com
Nickname	nayaki
Title	semester internal marks
Company	renganayakisaravanan@company.com
Department	
Division	

User Roles

Role	Selected
Channel Sales Team	Selected
Salesforce	Selected
Custom: Support Profile	Selected
Marketing User	<input type="checkbox"/>
Offline User	<input type="checkbox"/>
Knowledge User	<input checked="" type="checkbox"/>
Flow User	<input type="checkbox"/>
Service Cloud User	<input type="checkbox"/>
Site.com Contributor User	<input type="checkbox"/>
Site.com Publisher User	<input type="checkbox"/>
WDC User	<input type="checkbox"/>
Data.com User Type	<input type="checkbox"/>

The screenshot shows the Salesforce Setup interface with the 'Users' section selected. The 'User Detail' page for Renganayaki Saravanan is displayed, showing various user details and links to related information.

User Detail

Field	Value
Name	Renganayaki Saravanan
Alias	rsara
Email	renganayagisaravanan635@gmail.com
Username	renganayagisaravanan635@company.com
Nickname	User16020140453569801633
Title	Implementing CRM for result tracking of a candidate with internal marks
Company	renganayakisaravanan@company.com
Department	mathematics
Division	5th Semester
Address	
Time Zone	(GMT+05:30) India Standard Time (Asia/Kolkata)
Locale	English (India)
Language	English

User License

License	Selected
Chatter External	Selected
Chatter External User	Selected
Active	<input checked="" type="checkbox"/>
Marketing User	<input type="checkbox"/>
Offline User	<input type="checkbox"/>
Knowledge User	<input type="checkbox"/>
Flow User	<input type="checkbox"/>
Service Cloud User	<input type="checkbox"/>
Site.com Contributor User	<input type="checkbox"/>
Site.com Publisher User	<input type="checkbox"/>
WDC User	<input type="checkbox"/>
Mobile Push Registrations	<input type="checkbox"/>
Data.com User Type	<input type="checkbox"/>

Home | Salesforce x App Manager | Salesforce x App Manager | Salesforce x Users | Salesforce

governmentartandsciencecoll-dev-ed.develop.lightning.force.com/lightning/setup/ManageUsers/page?address=%2F0052w00000HGqtu%3FnoRedirect%3D1%26isUserE...

Search Setup

Setup Home Object Manager

Quick Find

Setup Home

Service Setup Assistant

Multi-Factor Authentication Assistant

Release Updates

Lightning Experience Transition Assistant

Salesforce Mobile App

Lightning Usage

Optimizer

ADMINISTRATION

Users

Permission Set Groups

Permission Sets

Profiles

Public Groups

Queues

SETUP Users

Integration ID

Accession Mode (Classic Only)

App Registration: One-Time Password Authenticator

App Registration: Salesforce Authenticator

Security Key (U2F or WebAuthn)

Lightning Login

Temporary Verification Code (Expires in 1 to 24 Hours)

Debug Mode

High-Contrast Palette on Charts

Load Lightning Pages While Scrolling

Salesforce CRM Content User

Allow Forecasting

Call Center

Phone

Extension

Mobile

Email Encoding

Unicode (UTF-8)

Employee Number

Used Data Space

Used File Space

Last Login

Last Password Change or Reset

Failed Login Attempts

Individual

Created By

Benjanayaki Saravanan

20/04/2023, 11:54 pm

Modified By

Benjanayaki Saravanan

20/04/2023, 11:54 pm

Edit | Sharing | Reset Password | Freeze

Type here to search

23:57 20-04-2023

New Users Report

Platform Login Credentials - Proj x Student x New Users Report | Salesforce x

governmentartandsciencecoll-dev-ed.develop.lightning.force.com/lightning/r/Report/00O2w00000EPIaEAH/view

Search...

Sales Home Opportunities Leads Tasks Files Accounts Contacts Campaigns Dashboards Reports Chatter Groups More

Report: Users

New Users Report

Enable Field Editing

Add Chart

Edit

Total Records

5

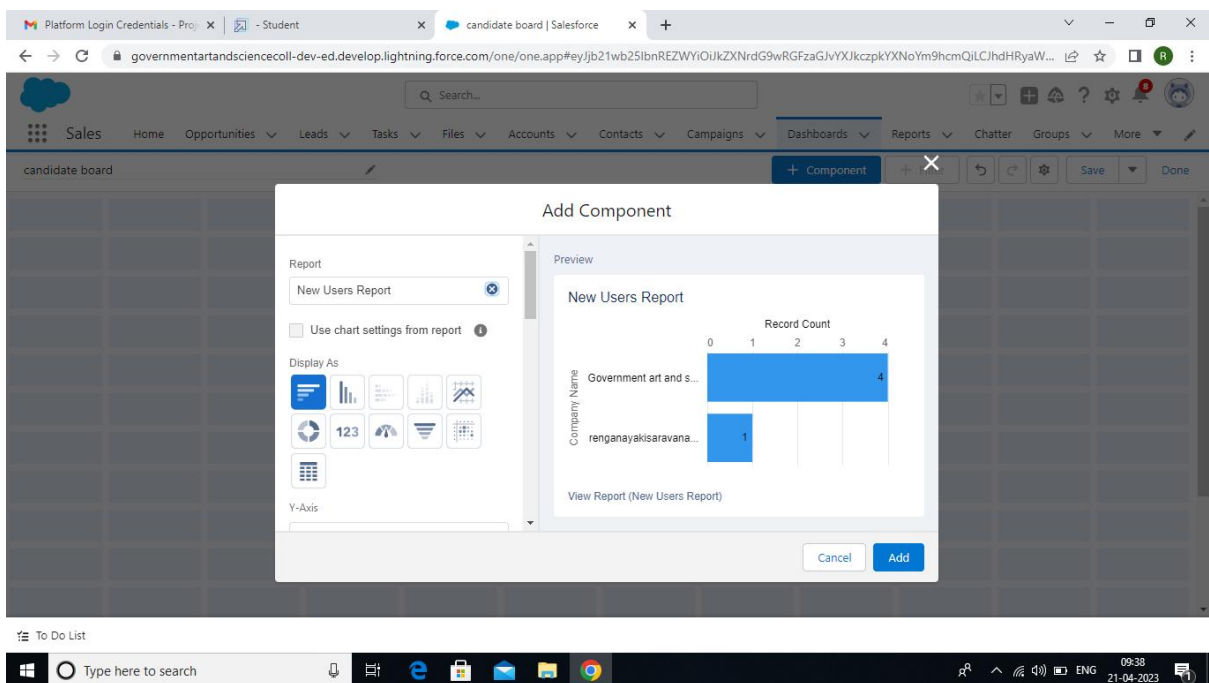
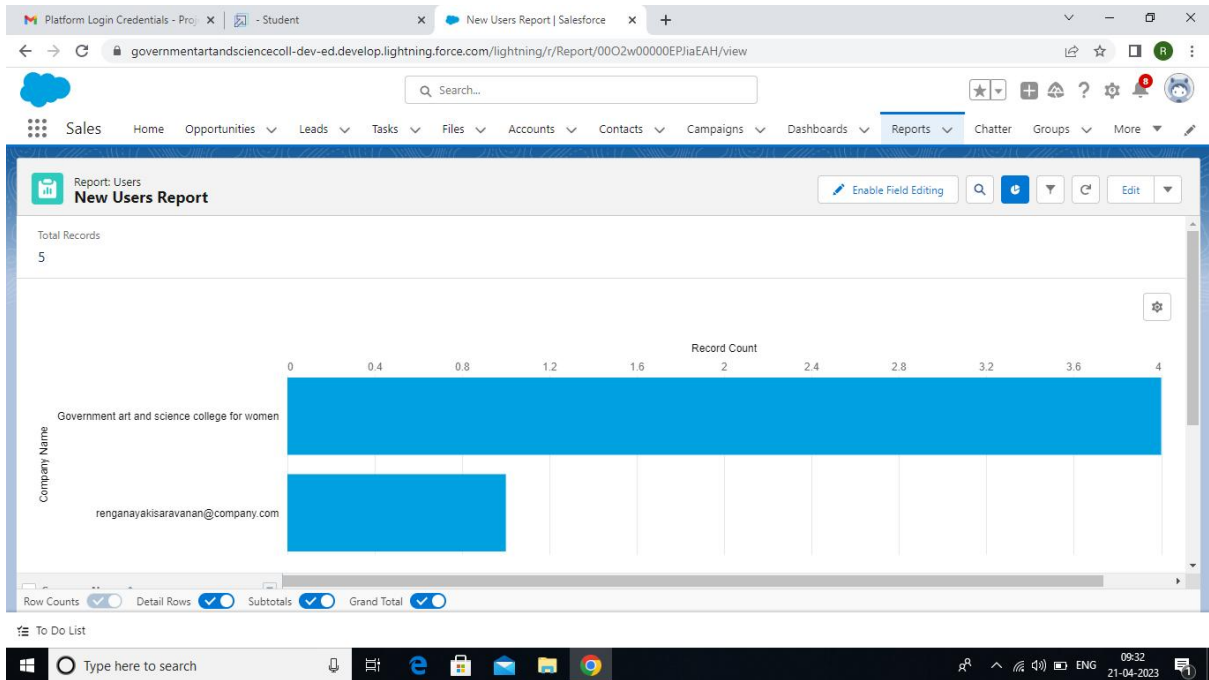
Company Name	First Name	Last Name	Profile	Username	Alias	Active	Last Login
Government art and science college for women (4)	Renganayaki	Saravanan	System Administrator	renganayakisaravanan@company.com	RSara	<input checked="" type="checkbox"/>	21/04/2023, 9
	-	Chatter Expert	Chatter Free User	chatty.00d2w00000qv5q3eab.r12ncpd3kll@chatter.salesforce.com	Chatter	<input checked="" type="checkbox"/>	
	Integration	User	Analytics Cloud Integration User	integration@00d2w00000qv5q3eab.com	integ	<input checked="" type="checkbox"/>	
	Security	User	Analytics Cloud Security User	insightssecurity@00d2w00000qv5q3eab.com	sec	<input checked="" type="checkbox"/>	
Subtotal							
renganayakisaravanan@company.com (1)	Renganayaki	Saravanan	Chatter External User	renganayagisaravanan635@gmail.com	rsara	<input checked="" type="checkbox"/>	
Subtotal							
Total (5)							

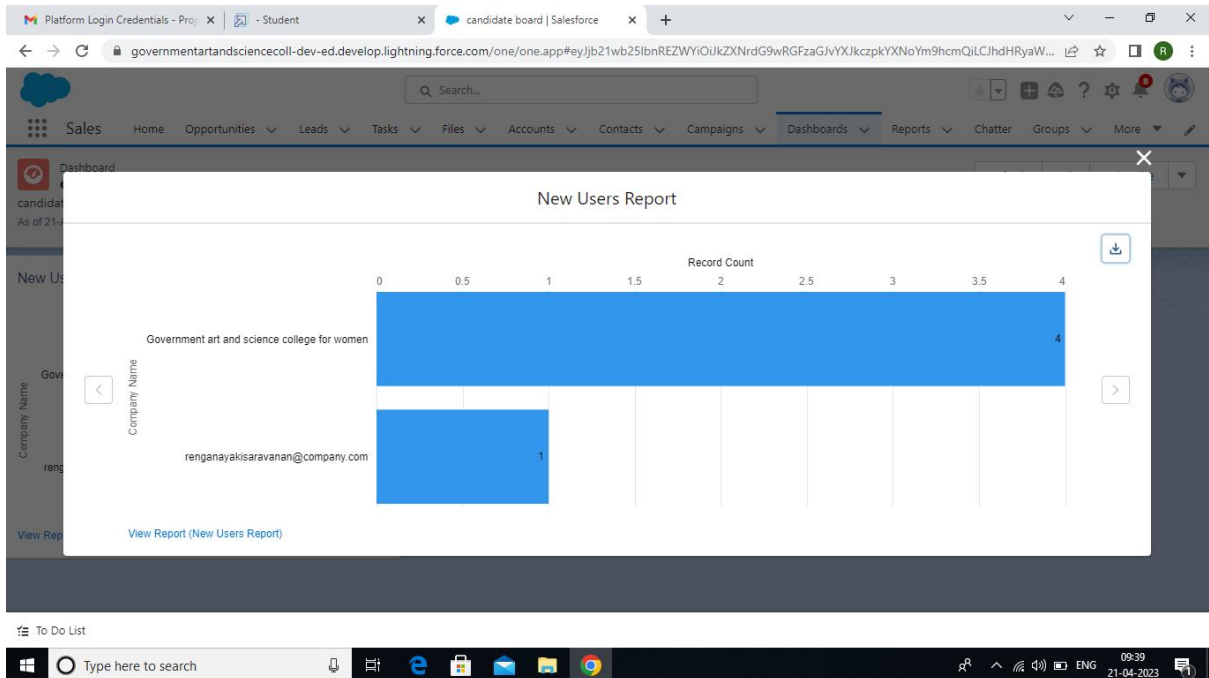
Row Counts ☐ Detail Rows ☒ Subtotals ☒ Grand Total ☒

To Do List

Type here to search

09:31 21-04-2023





Trailhead Profile Public URL

Team lead- <https://trailblazer.me/id/rsaravanan21>

Team Member 1- <https://trailblazer.me/id/nniranjana>

Team Member 2- <https://trailblazer.me/id/pooms2>

Team Member 3- <https://trailblazer.me/id/pmanoharan20>

ADVANTAGES & DISADVANTAGES

Advantages

- Helps to identify Accounting Errors
- Makes Final Audit Easier

- Helps To Maintain Better Management
- Promotes Proper Use of Resources

Disadvantages

- Not Useful For External Reporting
- Not Suitable For Small Firms
- Consumes More Time And Effort
- Chances Of Errors

Conclusion

Student Internal Mark Management System deals with student details, academic related reports, college details and course details. It tracks all the details of a student from the day one to course completed semester, upcoming semester details, exam details, project or any other assignment details, and final exam results.

