

# Lending Club Case Study

Renganayaki S

Balla Mallibabu



# Agenda

- ✓ Problem Statement
- ✓ Exploratory Data Analysis
  - ✓ Data Loan & Understanding
  - ✓ Data Cleaning
  - ✓ Segmentation
  - ✓ Univariate Analysis
  - ✓ Bivariate Analysis
- ✓ Inferences

# Problem Statement

- This Finance company is the largest online loan marketplace, facilitating personal loans, business loans, and financing of medical procedures. Borrowers can easily access lower interest rate loans through a fast online interface.
- The finance company aims to minimize losses by identifying risky loan applicants. Approving a risky applicant may lead to defaults and financial loss, while rejecting a reliable applicant results in lost business.
- Using Exploratory Data Analysis (EDA), the goal is to analyze past loan data to identify key factors that predict loan defaults, enabling better decision-making to reduce credit risk and improve portfolio management..



# Data Load & Understanding

- Data set contains 39717 records and 111 columns
- Need to perform data clean as data contains many columns with null values
- Also, need to convert data type for few columns and drop the rows which are not required

```
▶ loan_raw_data = pd.read_csv("loan.csv", sep=",")  
loan_raw_data.info()
```

```
<class 'pandas.core.frame.DataFrame'>  
RangeIndex: 39717 entries, 0 to 39716  
Columns: 111 entries, id to total_il_high_credit_limit  
dtypes: float64(74), int64(13), object(24)  
memory usage: 33.6+ MB
```

```
C:\Users\81008015\AppData\Local\Temp\ipykernel_15732\1758096309.py:1: DtypeWarning: Columns (47) ha  
type option on import or set low_memory=False.  
loan_raw_data = pd.read_csv("loan.csv", sep=",")
```

```
▶ loan_raw_data.isnull().sum()
```

```
] id 0  
member_id 0  
loan_amnt 0  
funded_amnt 0  
funded_amnt_inv 0  
  
... 39  
tax_liens 39  
tot_hi_cred_lim 39717  
total_bal_ex_mort 39717  
total_bc_limit 39717  
total_il_high_credit_limit 39717  
Length: 111, dtype: int64
```

# Data Cleaning

Fix Rows:

- Loan Row data not having, Summary Rows (Total, sub total rows), Extra rows (Column number indicator rows, blank rows, section indicator rows)

Fix Columns:

- Identified 56 Columns with complete null values

```
In [23]: # Identify columns with >80% null values
unnecessary_Columns = loan_raw_data.columns[(loan_raw_data.isnull().sum()/loan_raw_data.shape[0])*100 > 80]
```

```
In [30]: # ALL the below mentioned columns are unnecessary for analysis
print(unnecessary_Columns.size )
print(unnecessary_Columns)

56
Index(['mths_since_last_record', 'next_pymnt_d', 'mths_since_last_major_derog',
      'annual_inc_joint', 'dti_joint', 'verification_status_joint',
      'tot_coll_amt', 'tot_cur_bal', 'open_acc_6m', 'open_il_6m',
      'open_il_12m', 'open_il_24m', 'mths_since_rcnt_il', 'total_bal_il',
      'il_util', 'open_rv_12m', 'open_rv_24m', 'max_bal_bc', 'all_util',
      'total_rev_hi_lim', 'inq_fi', 'total_cu_tl', 'inq_last_12m',
      'acc_open_past_24mths', 'avg_cur_bal', 'bc_open_to_buy', 'bc_util',
      'mo_sin_old_il_acct', 'mo_sin_old_rev_tl_op', 'mo_sin_rcnt_rev_tl_op',
      'mo_sin_rcnt_tl', 'mort_acc', 'mths_since_recent_bc',
      'mths_since_recent_bc_dlq', 'mths_since_recent_inq',
      'mths_since_recent_revol_delinq', 'num_accts_ever_120_pd',
      'num_actv_bc_tl', 'num_actv_rev_tl', 'num_bc_sats', 'num_bc_tl',
      'num_il_tl', 'num_op_rev_tl', 'num_rev_accts', 'num_rev_tl_bal_gt_0',
      'num_sats', 'num_tl_120dpd_2m', 'num_tl_30dpd', 'num_tl_90g_dpd_24m',
      'num_tl_op_past_12m', 'pct_tl_nvr_dlq', 'percent_bc_gt_75',
      'tot_hi_cred_lim', 'total_bal_ex_mort', 'total_bc_limit',
      'total_il_high_credit_limit'],
      dtype='object')
```

```
In [83]: # Drop all the unnecessary columns which has more >80% null values
# loan_cleaned_data = loan_raw_data.dropna(thresh=loan_raw_data.shape[0] * 0.2, axis=1)
loan_cleaned_data = loan_raw_data.drop(unnecessary_Columns, axis=1)
```

# Data Cleaning

## Fix Columns:

- Data Set share after dropping Null columns (39717 rows, 54 columns)
- Identified 9 columns which contains single non-null value which will not be use full for any analysis, dropping this columns. Data Shape (46 columns)

```
In [87]: #Identify the columns which contain a single unique value across all records
loan_cleaned_data.loc[:, loan_cleaned_data.nunique() == 1]
```

Out[87]:

	pymnt_plan	initial_list_status	collections_12_mths_ex_med	policy_code	application_type	acc_now_delinq	chargeoff_within_12_mths	delinq_amnt
0	n	f	0.0	1	INDIVIDUAL	0	0.0	0
1	n	f	0.0	1	INDIVIDUAL	0	0.0	0
2	n	f	0.0	1	INDIVIDUAL	0	0.0	0
3	n	f	0.0	1	INDIVIDUAL	0	0.0	0
4	n	f	0.0	1	INDIVIDUAL	0	0.0	0
...	...	...	...	...	...	...	...	...
39712	n	f	NaN	1	INDIVIDUAL	0	NaN	0
39713	n	f	NaN	1	INDIVIDUAL	0	NaN	0
39714	n	f	NaN	1	INDIVIDUAL	0	NaN	0
39715	n	f	NaN	1	INDIVIDUAL	0	NaN	0
39716	n	f	NaN	1	INDIVIDUAL	0	NaN	0

39717 rows x 8 columns

```
In [88]: #Identified 9 columns which contains single non-null value which will not be use full for any analysis - dropping this column
loan_cleaned_data_1 = loan_cleaned_data.loc[:, loan_cleaned_data.nunique() > 1]
```

```
In [89]: loan_cleaned_data_1.shape
```

Out[89]: (39717, 46)

# Data Cleaning

Dropping below columns as no helpful to derive insights

1) desc - Data provided by browser (it has various details like loan Amount requested etc..) but all are in unstructured format and with 33% null values so not useful for analysis

2) mths\_since\_last\_delinq: This column has around 65% null values

loan\_cleaned\_data\_1 = loan\_cleaned\_data\_1.drop(['desc','mths\_since\_last\_delinq'], axis=1)

3) ID and Member\_ID columns are index columns, which are not useful in analysis, hence dropping these columns

4) Dropping additional columns which are not derive much insights

Name: member\_id, Length: 39717, dtype: int64>

```
In [54]: # Dropping columns desc and mths_since_last_delinq due to below reasons
# 1) desc - Data provided by browser (it has various details like Loan Amount requested etc..)
# but all are in unstructured format and with 33% null values so not useful for analysis
# 2) mths_since_last_delinq: This column has around 65% null values
loan_cleaned_data_1 = loan_cleaned_data_1.drop(['desc','mths_since_last_delinq'], axis=1)
# ID and Member_ID columns are index columns, which are not useful in analysis, hence dropping these columns
loan_cleaned_data_1 = loan_cleaned_data_1.drop(['id','member_id'], axis=1)
```

```
In [55]: loan_cleaned_data_1.shape
```

```
Out[55]: (39717, 42)
```

```
[80]: # Dropping below columns as data is not suitable for analysis
DroppingColumns = ['emp_title', 'url', 'title', 'out_prncp', 'out_prncp_inv', 'collection_recovery_fee', 'pub_rec',
                  'zip_code', 'total_acc', 'total_rec_late_fee', 'recoveries', 'revol_bal', 'revol_util', 'installment',
                  'last_credit_pull_d', 'last_pymnt_amnt', 'last_pymnt_d', 'total_pymnt', 'total_pymnt_inv', 'total_rec_int',
                  'total_rec_prncp']
```

```
[81]: loan_cleaned_data_1 = loan_cleaned_data_1.drop(DroppingColumns, axis=1)
```

```
[82]: loan_cleaned_data_1.shape
```

```
Out[82]: (39717, 21)
```

# Data Cleaning

- 1) No Duplicate rows exist
- 2) No Rows present with more than 5 null values
- 3) Drop the Rows with loan\_status as 'Current' as Current: Applicant is in the process of paying the instalments, i.e. the tenure of the loan is not yet completed. These candidates are not labelled as 'defaulted'.
- 4) Removed records with NA values

```
In [124]: # Drop the Rows with loan_status as 'Current' as
# Current: Applicant is in the process of paying the instalments, i.e. the tenure of the loan is not yet completed.
# These candidates are not labelled as 'defaulted'.

loan_cleaned_data_1[ loan_cleaned_data_1.loan_status == 'Current']

Out[124]:
```

loan_amnt	funded_amnt	funded_amnt_inv	term	int_rate	grade	sub_grade	emp_length	home_ownership	annual_inc	...	issue_d	loan_status	purpos
0 rows x 21 columns													

```
In [125]: #dropping 1140 records which are having loan status as 'Current' as those candidates are not labelled as 'Defaulter'

loan_cleaned_data_1 = loan_cleaned_data_1[~(loan_cleaned_data_1.loan_status == 'Current')]

In [126]: loan_cleaned_data_1.shape

Out[126]: (34034, 21)

In [127]: loan_cleaned_data_1 = loan_cleaned_data_1[loan_cleaned_data_1['emp_length'].notna()]

In [93]: loan_cleaned_data_1 = loan_cleaned_data_1[loan_cleaned_data_1['pub_rec_bankruptcies'].notna()]

In [94]: loan_cleaned_data_1.shape

Out[94]: (36847, 21)
```



# Data Cleaning

## 1) Data standardization

- 1) Int\_Rate, Loan\_amnt, funded\_amnt, issue\_d, emp\_length columns data is standardized by changing data type, converting to valid data formats as in below

```
In [128]: #Standardize column data types
          #interest rate - is object -- should be converted to float by removing the %
          loan_cleaned_data_1['int_rate'] = pd.to_numeric(loan_cleaned_data_1['int_rate'].replace('%', '', regex=True))
```

```
In [129]: loan_cleaned_data_1['loan_amnt'] = loan_cleaned_data_1['loan_amnt'].astype(float)
          loan_cleaned_data_1['funded_amnt'] = loan_cleaned_data_1['funded_amnt'].astype(float)
```

```
In [130]: #Convert issue_d in to proper date format
          loan_cleaned_data_1['issue_d'] = pd.to_datetime(loan_cleaned_data_1['issue_d'], format='%b-%y')
          loan_cleaned_data_1['issue_d']
```

```
Out[130]: 0      2011-12-01
          1      2011-12-01
          2      2011-12-01
          3      2011-12-01
          5      2011-12-01
          ...
          39562    2007-11-01
          39573    2007-11-01
          39623    2007-10-01
          39666    2007-08-01
          39680    2007-08-01
          Name: issue_d, Length: 34034, dtype: datetime64[ns]
```

```
In [131]: #update Emp_Length column by
          loan_cleaned_data_1['emp_length'].replace('years', '', regex = True)
```

```
Out[131]: 0      10
          1       1
          2      10
          3      10
          5       3
          ..
          39562     1
          39573     3
          39623     8
          39666     2
          39680     2
```

# Data Segmentation

## 1) Data variables divided in to 3 sections as below

Categorical Variables
addr_state
earliest_cr_line
emp_length
grade
home_ownership
issue_d
loan_status
purpose
sub_grade
term
verification_status
pub_rec_bankruptcies

Numerical Variables
annual_inc
delinq_2yrs
dti
funded_amnt
inq_last_6mths
int_rate
loan_amnt
open_acc
funded_amnt_inv

Additional Columns (with complete Null Values / singel values / imporper data)				
acc_now_delinq	total_rev_hi_lim	dti_joint	member_id	pub_rec
acc_open_past_24mths	mths_since_last_record	emp_title	num_tl_30dpd	all_util
tot_hi_cred_lim	percent_bc_gt_75	bc_util	inq_fi	pymnt_plan
mths_since_last_delinq	num_tl_op_past_12m	avg_cur_bal	il_util	tax_liens
mths_since_recent_bc	num_tl_120dpd_2m	next_pymnt_d	open_acc_6m	title
mths_since_recent_inq	last_fico_range_low	bc_open_to_buy	open_il_12m	tot_coll_amt
mths_since_recent_revol_delinq	mo_sin_old_il_acct	num_actv_bc_tl	open_il_24m	tot_cur_bal
num_accts_ever_120_pd	mo_sin_old_rev_tl_op	num_actv_rev_tl	open_il_6m	total_bal_il
chargeoff_within_12_mths	mo_sin_rcnt_rev_tl_op	num_bc_sats	open_rv_12m	total_bc_limit
collection_recovery_fee	mo_sin_rcnt_tl	num_bc_tl	open_rv_24m	total_cu_tl
collections_12_mths_ex_med	mort_acc	num_il_tl	out_prncp	desc
num_tl_90g_dpd_24m	annual_inc_joint	num_op_rev_tl	out_prncp_inv	url
total_il_high_credit_limit	total_bal_ex_mort	num_rev_accts	pct_tl_nvr_dlq	installment
mths_since_recent_bc_dlq	mths_since_last_record	application_type	inq_last_12m	id
num_rev_tl_bal_gt_0	mths_since_rcnt_il	num_sats	policy_code	
verification_status_joint	fico_range_high	fico_range_low	max_bal_bc	
last_credit_pull_d	last_pymnt_amnt	last_pymnt_d	initial_list_status	
mths_since_last_major_derog	last_fico_range_high	zip_code	delinq_amnt	

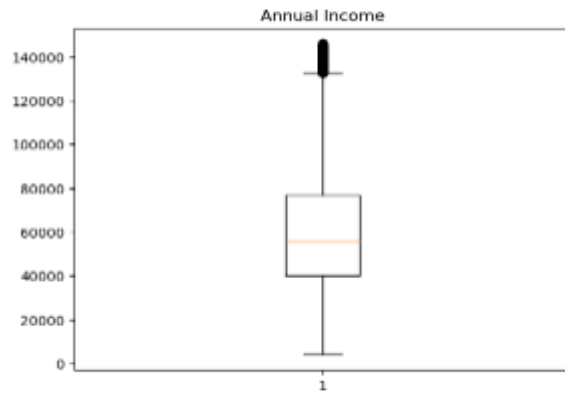
Additional variables includes (Variables with full null values, and columns which contains only single value, index columns, and extra columns which are not helping much in deriving any insights

# Outlier Analysis using Box Plot

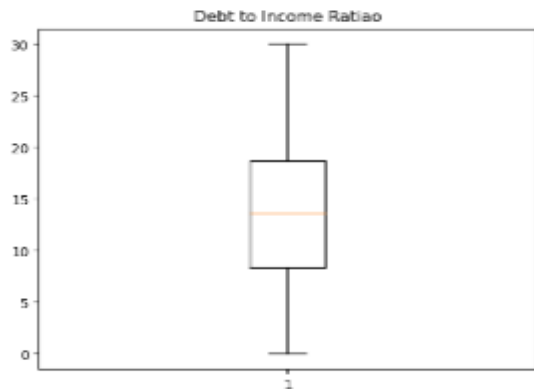
1) Identified Outlier in below columns

1) Int\_Rate, Loan\_amnt, funded\_amnt, issue\_d, emp\_length columns data is standardized by changing data type, converting to valid data formats as in below except DTI.

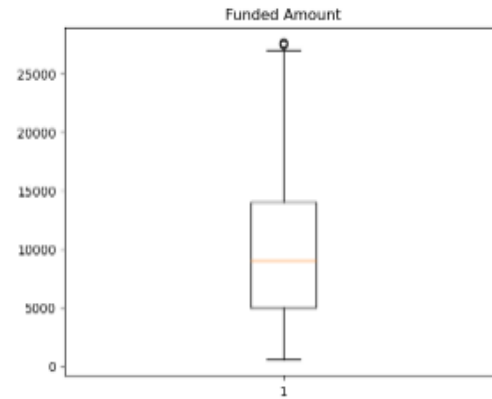
```
In [ ]: plt.boxplot(loan_cleaned_data['annual_inc'])  
plt.title('Annual Income')  
plt.show()
```



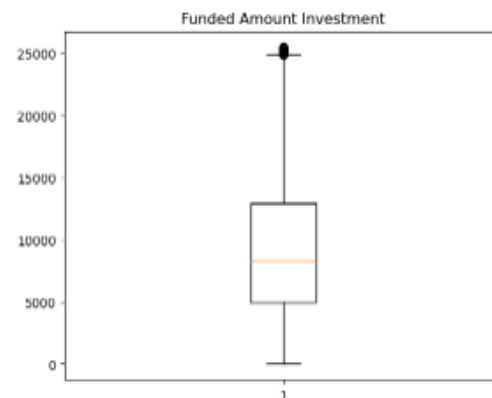
```
In [ ]: plt.boxplot(loan_cleaned_data['dti'])  
plt.title('Debt to Income Ratio')  
plt.show()
```



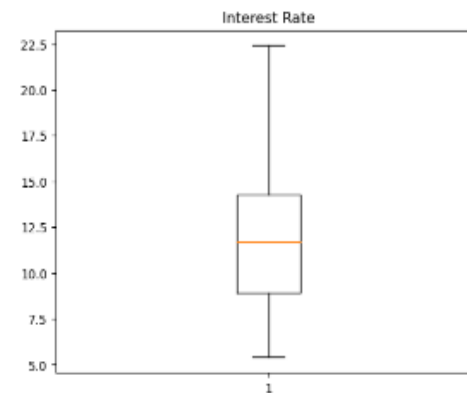
```
In [ ]: plt.boxplot(loan_cleaned_data['funded_amnt'])  
plt.title('Funded Amount')  
plt.show()
```



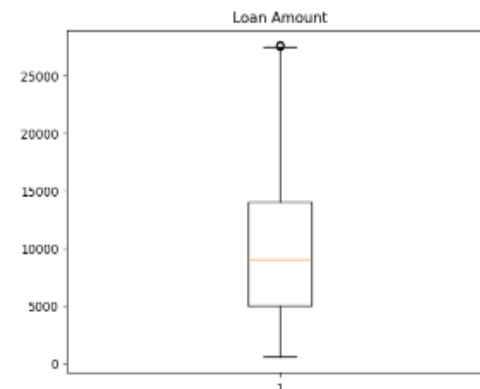
```
In [ ]: plt.boxplot(loan_cleaned_data['funded_amnt_inv'])  
plt.title('Funded Amount Investment')  
plt.show()
```



```
In [ ]: plt.boxplot(loan_cleaned_data['int_rate'])  
plt.title('Interest Rate')  
plt.show()
```



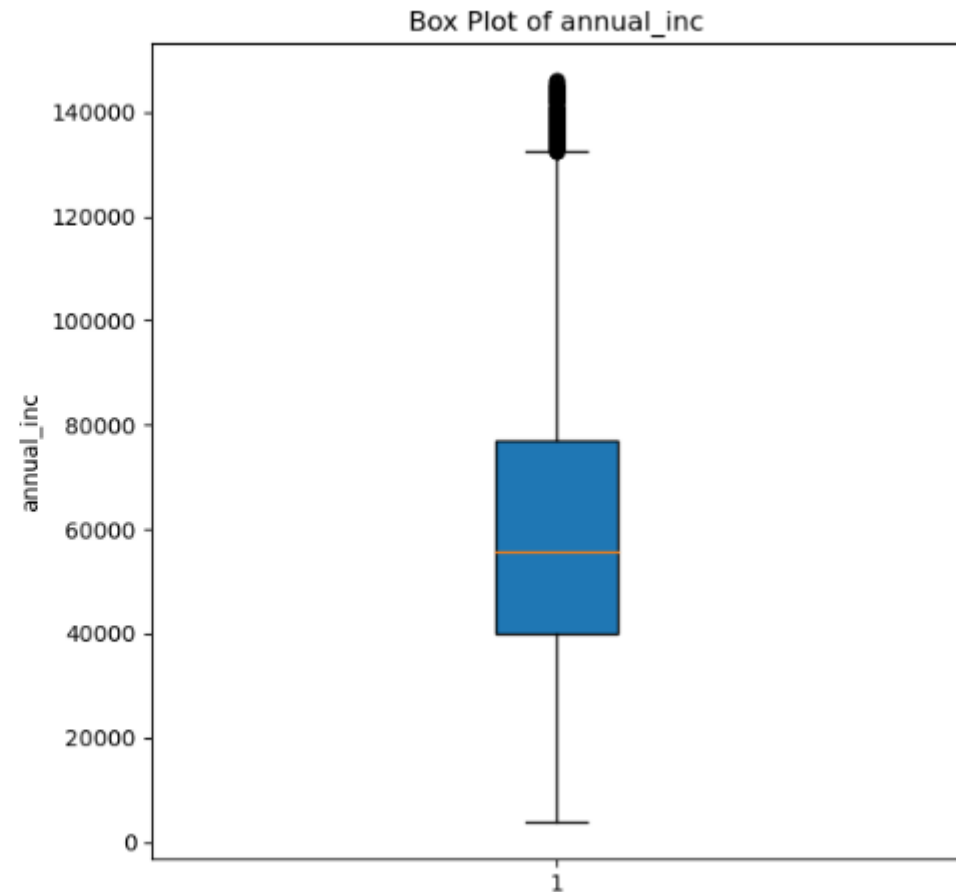
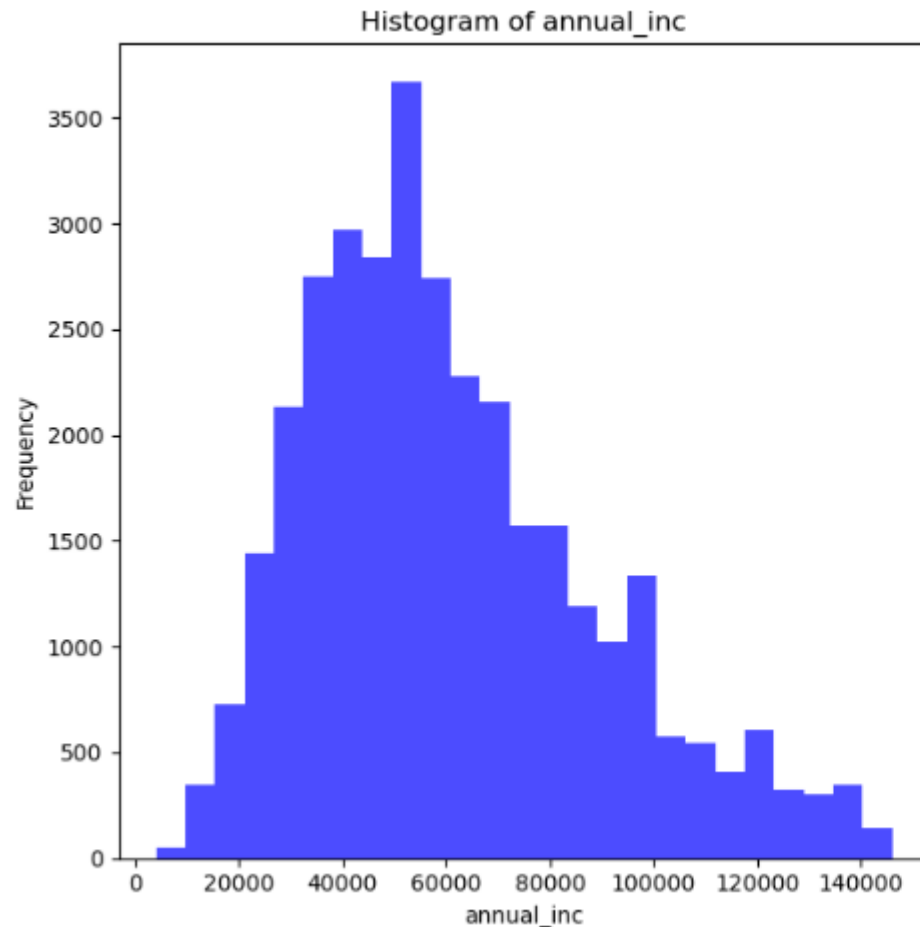
```
In [ ]: plt.boxplot(loan_cleaned_data['loan_amnt'])  
plt.title('Loan Amount')  
plt.show()
```



# Univariate Analysis

Annual Income Variable observations:

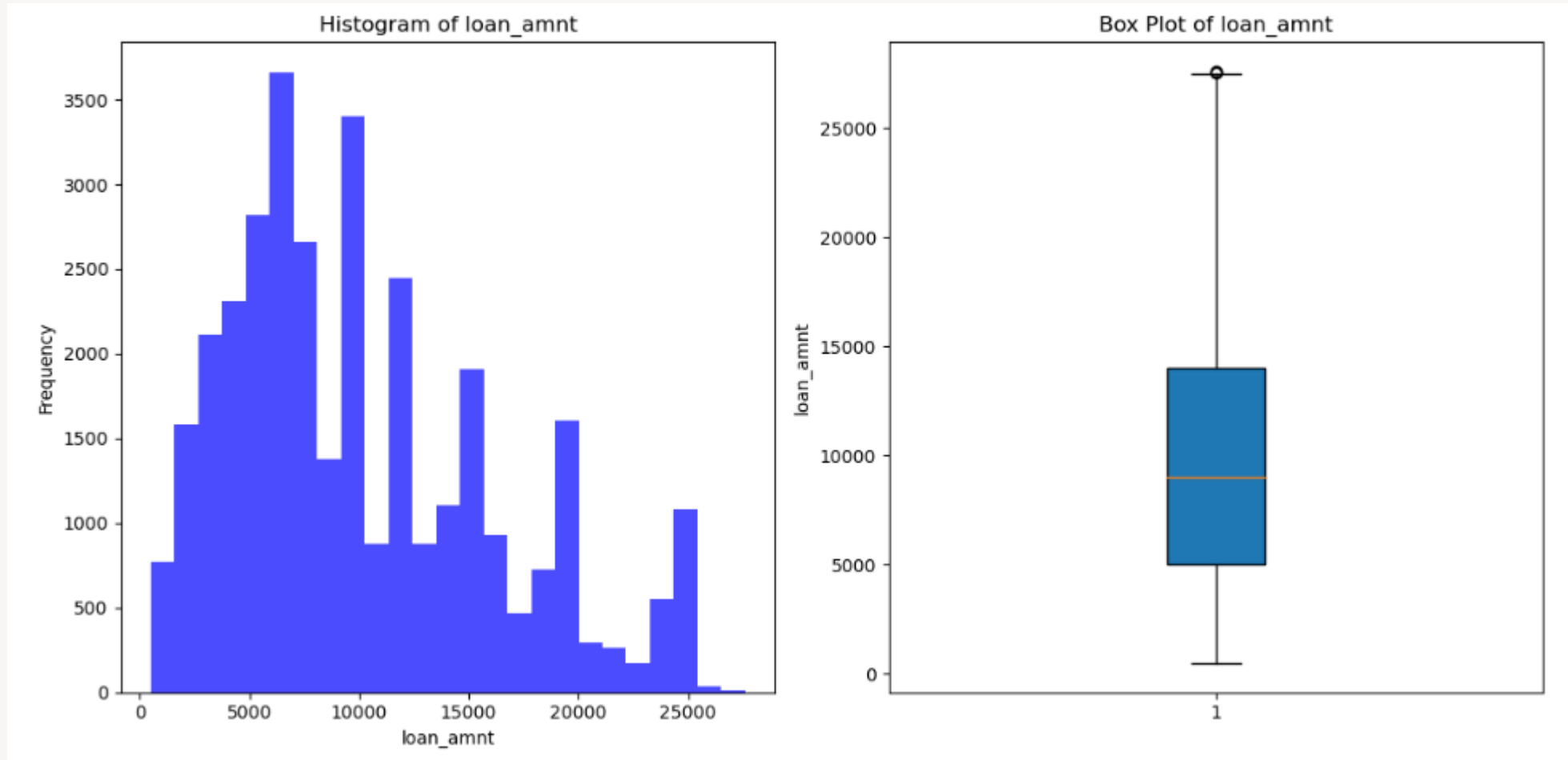
- Annual Income of Most applicants is in between 40000-77000 as per IQR
- Average Annual Income: 60880



# Univariate Analysis

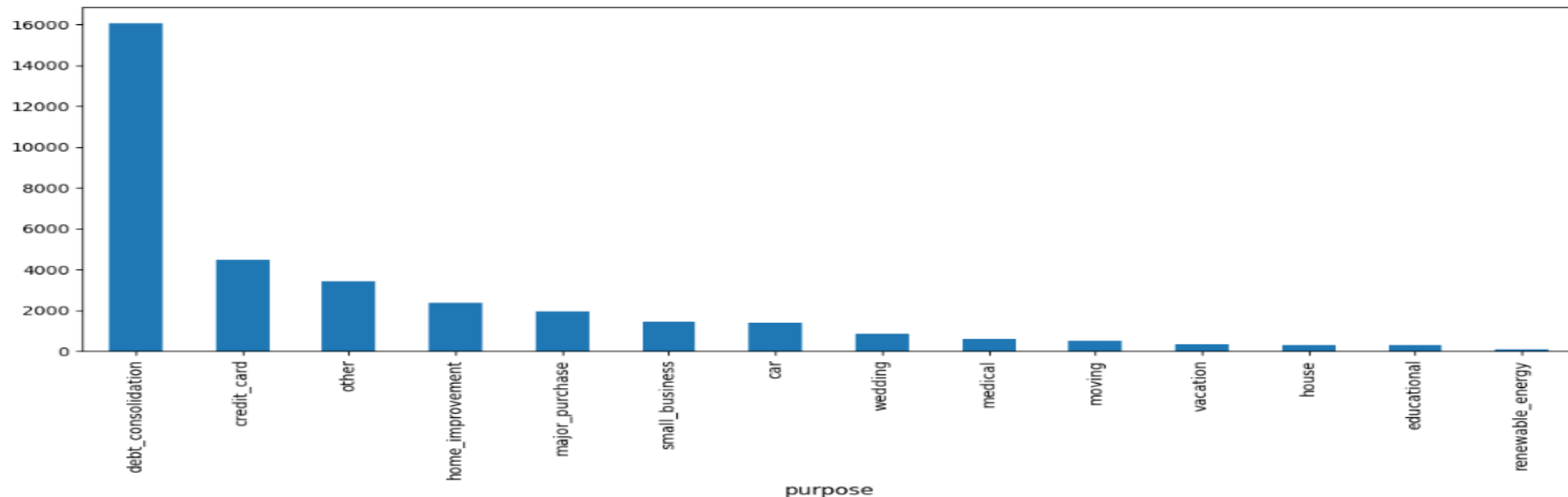
Loan Amount Variable observations:

- Loan Amount of Most applicants is in between 5K to 14K as per IQR
- Average Loan Amount: ~10K



# Univariate Analysis (Categorical Variables)

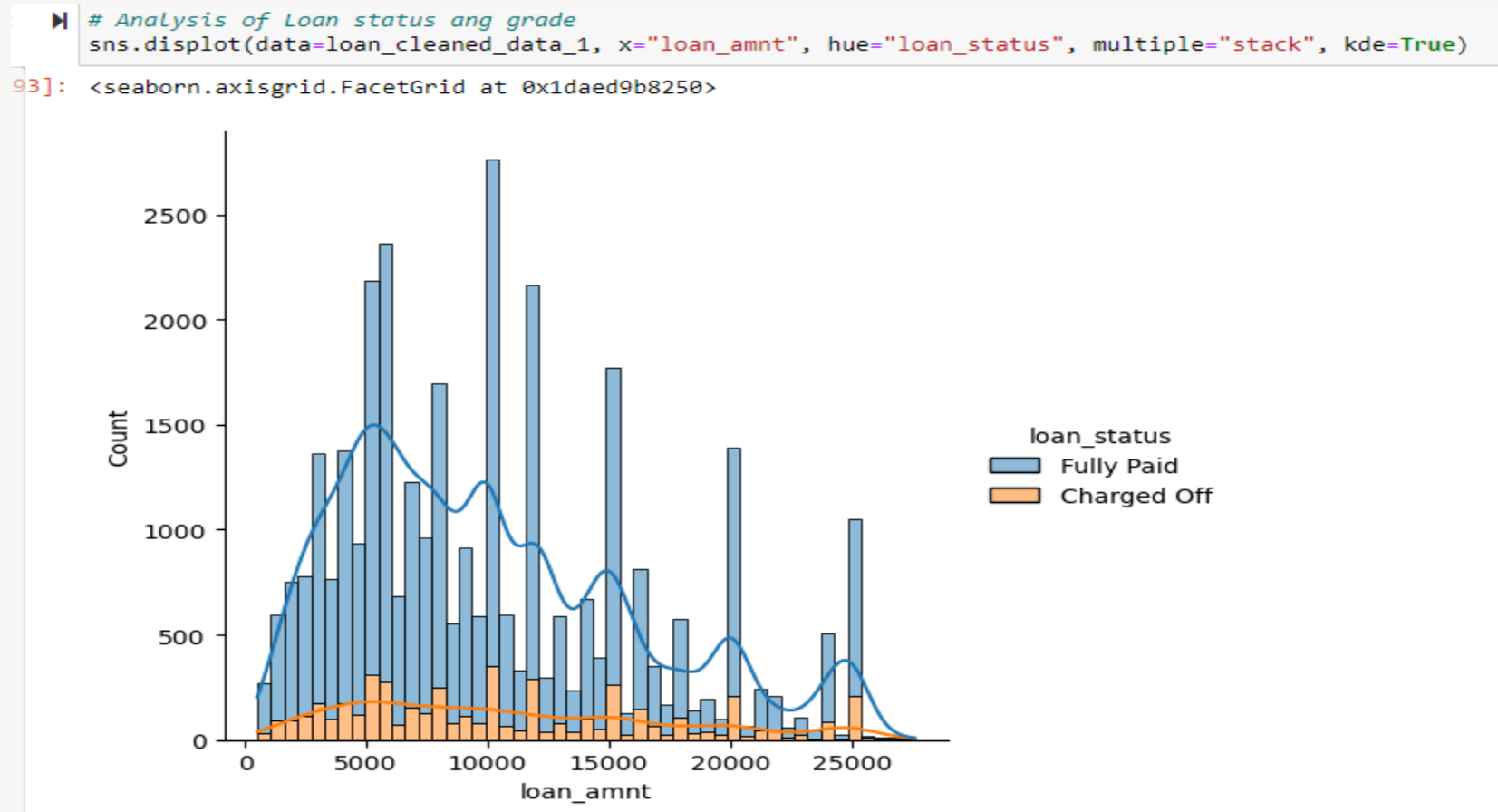
- Major portion of the loan applicants are
  - From mortgage or rental homes under home ownership
  - From 36 month loan term
  - Most applicants verification status is **not Verified**
  - Most loan applicants are from CALIFORNIA
  - Major loan applicants purpose is 'Debt Consolidation'
  - Most applicants are either below 1 year or 10+ years employee length
  - Majority portion is from Grade A and Grade B



# Bivariate Analysis

Loan Amount versus Loan Status analysis:

- people who take loan between 5000 and 10000 are more prone to be default



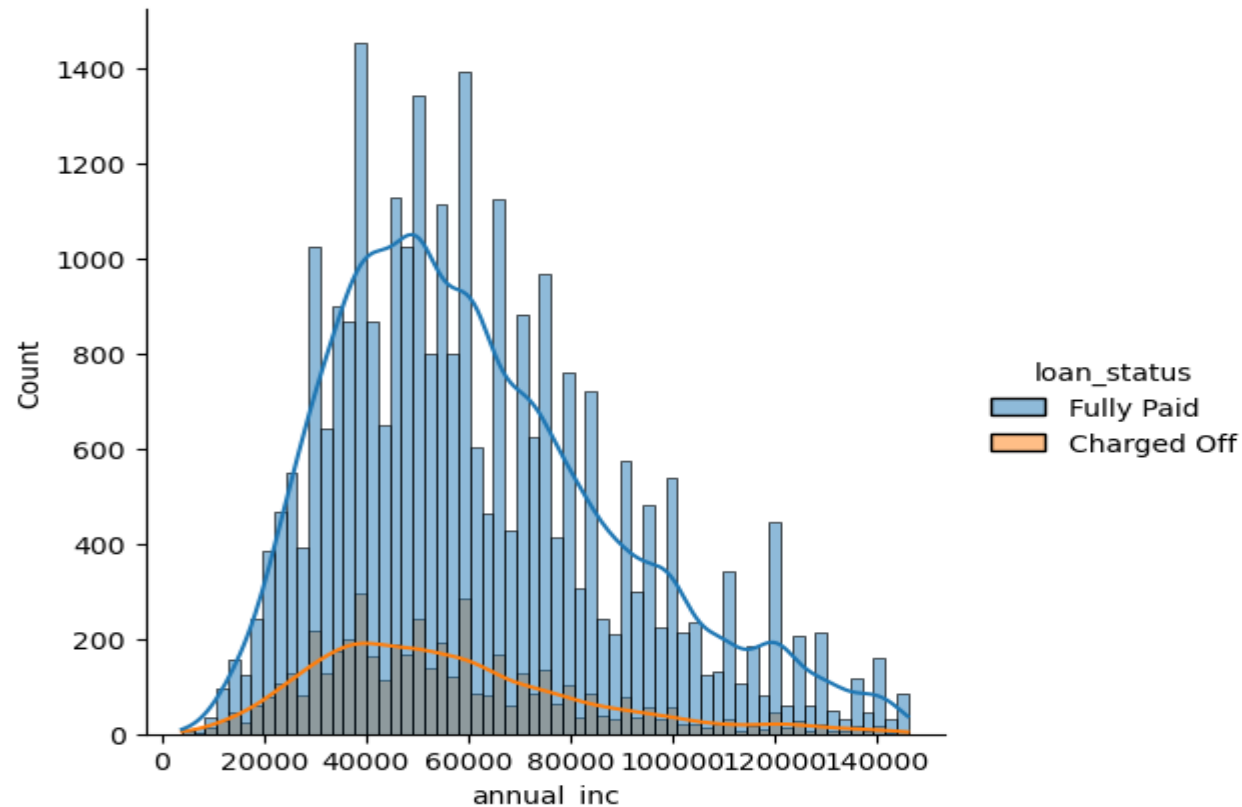
# Bivariate Analysis

Annual Income versus Loan Status analysis:

- people who has annual incomes between 30K to 60k are more prone to be defaulters

```
#find correlation between annual income and loan_status
sns.displot(data=loan_cleaned_data_1, x='annual_inc', hue='loan_status', kde=True)
# does this tell us that people who have annual come less than 80000 are more prone to be defaulters ?

: <seaborn.axisgrid.FacetGrid at 0x1daecf11490>
```





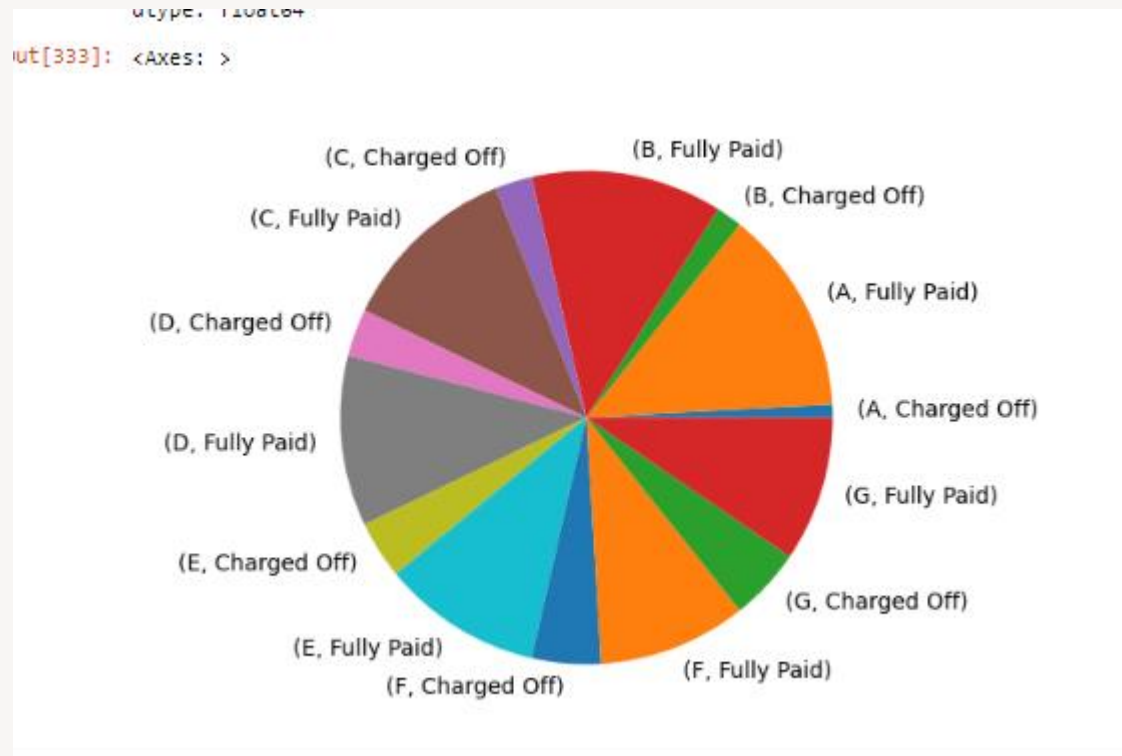
# Bivariate Analysis

Visualizing data to understand correlation of Grade with defaulters

Inference : The percentage of defaulters increases with grade A to G

```
grade loan_status
A    Charged Off    5.953560
     Fully Paid    94.046440
B    Charged Off    12.009592
     Fully Paid    87.990408
C    Charged Off    17.100000
     Fully Paid    82.900000
D    Charged Off    21.713903
     Fully Paid    78.286097
E    Charged Off    26.516220
     Fully Paid    73.483780
F    Charged Off    31.750339
     Fully Paid    68.249661
G    Charged Off    33.333333
     Fully Paid    66.666667
dtype: float64
```

```
1: <Axes: >
```



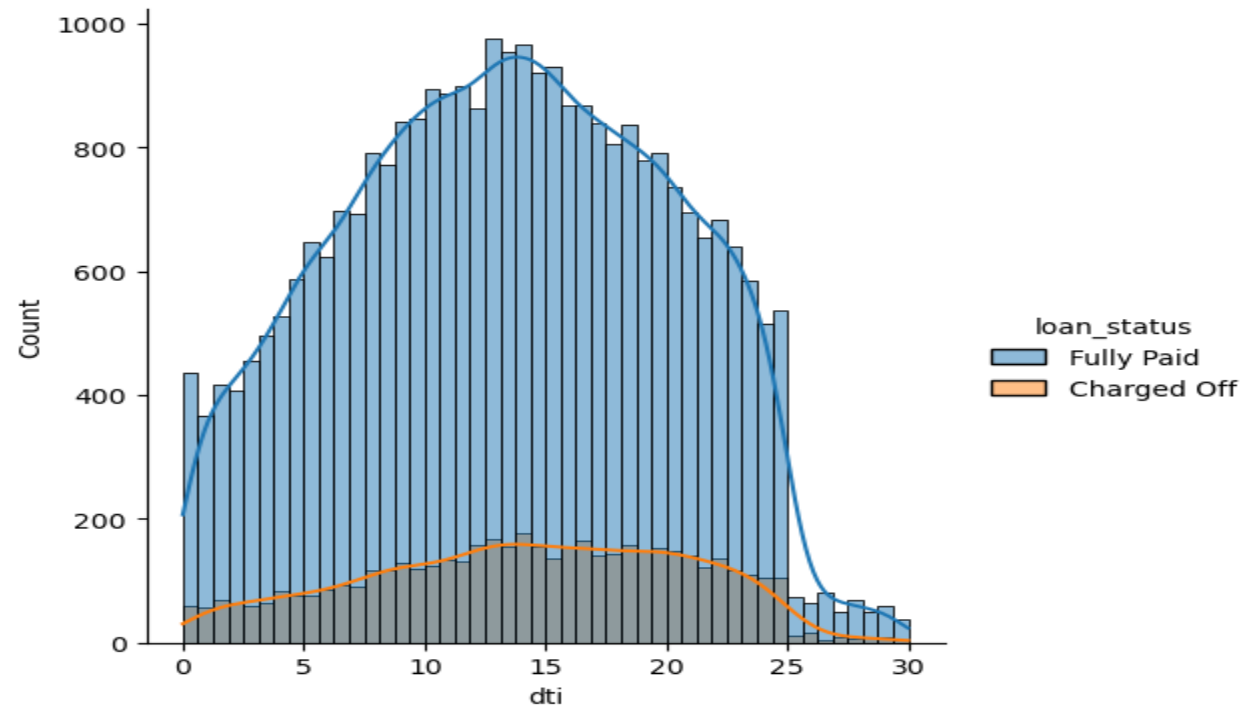
# Bivariate Analysis

DTI versus Loan Status analysis:

- people who has DTI between 8 to 20 are more prone to be defaulters

```
▶ sns.displot(data=loan_cleaned_data_1, x='dti', hue='loan_status', kde=True)  
# Inference : customers with dti between 10 and 20 are more likely to default
```

```
] : <seaborn.axisgrid.FacetGrid at 0x1daecbe7090>
```

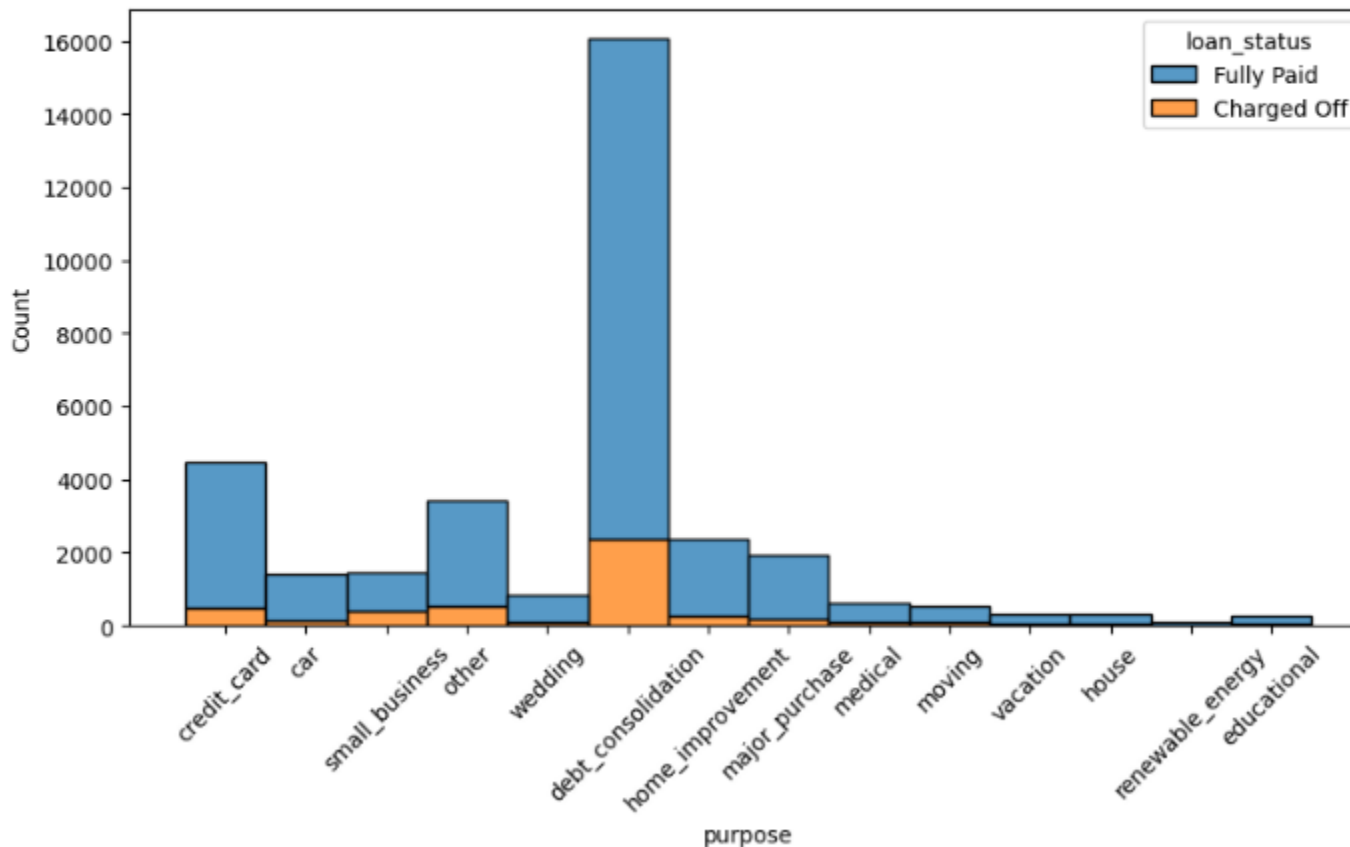


# Bivariate Analysis

Loan purpose versus Loan Status analysis:

- people with loan purpose has 'debt consolidation' are more prone to be defaulters

```
plt.figure(figsize=(10,5))
ax = sns.histplot(data=loan_cleaned_data_1, x="purpose", hue='loan_status', multiple='stack')
ax.tick_params(axis='x', labelrotation=45)
plt.show()
#debt consolidation seems to be the maximum purpose for taking loan and has more defaulters
```



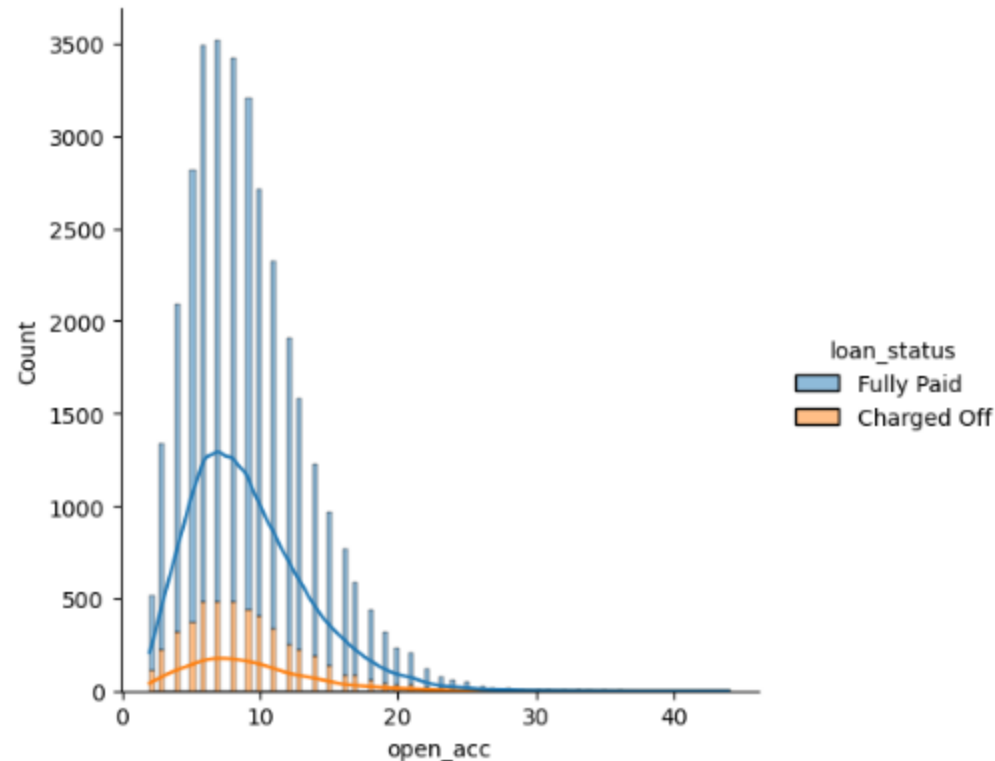
# Bivariate Analysis

Open Accounts versus Loan Status analysis:

- Inference: customers with open accounts between 5 and 10 have more defaulters

```
In [351]: sns.displot(data=loan_cleaned_data_1, x="open_acc" , hue='loan_status', multiple='stack', kde=True)
          # customers with open accounts between 5 and 10 have more defaulters

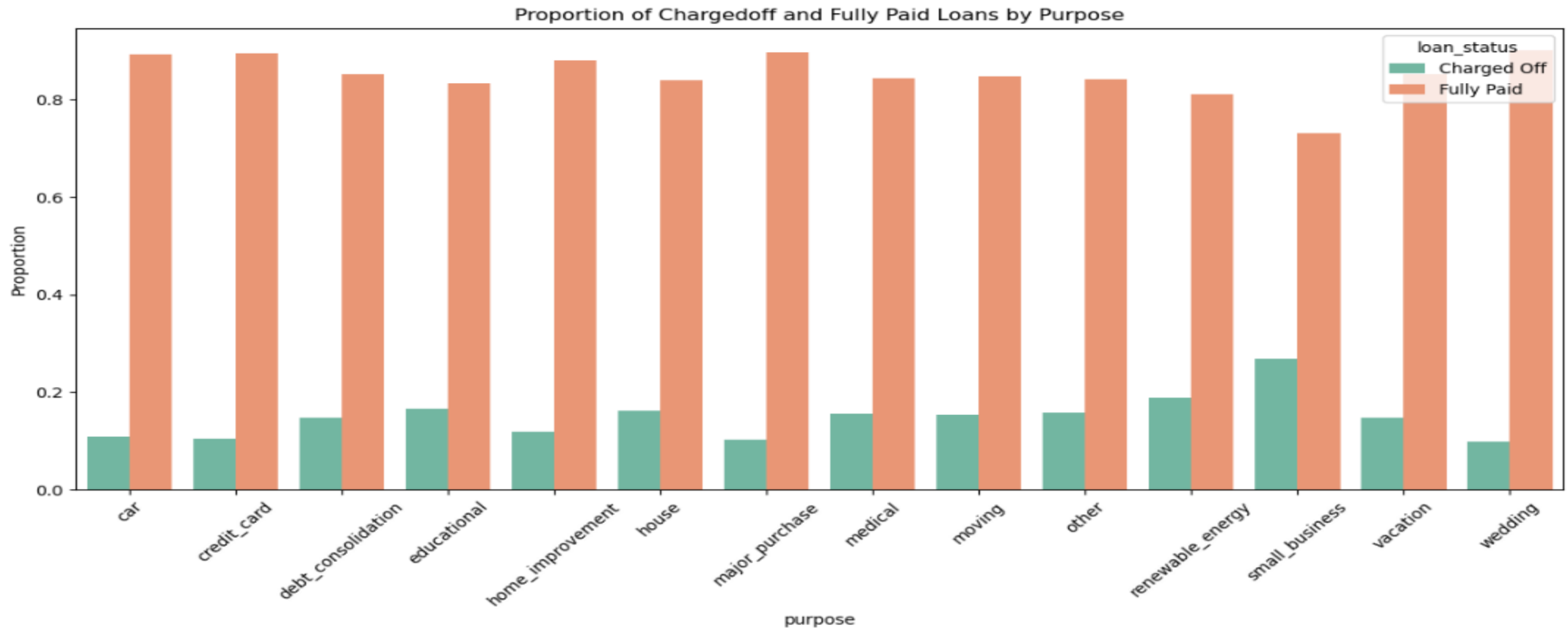
Out[351]: <seaborn.axisgrid.FacetGrid at 0x1daed463010>
```



# Bivariate Analysis

Loan purpose versus Loan Status analysis:

- Inference: Loans with purpose as 'Small business' are more prone to be defaulters



# Inferences

- Customers with **dti between 8 and 20 are more likely to default**
- Borrowers with annual income between 30k to 65k are more likely to default and higher annual income are less likely to default.
- Grade and Interest rates are correlated. Higher number of loans have been given to Grade A and Grade B, and the **percentage of defaulters increases with grade A to G**. Higher grade will have higher interest rates and the **percentage of defaulters increases with grade A to G**.
- customers with open accounts between 5 and 10 have more defaulters
- Loan amounts, Funded amount are highly correlated and people with less than 5k loan amount are less prone to be defaulters
- Debt consolidation seems to be the maximum purpose for taking loan and has more defaulters but if we look at proportion, **Loans with purpose as 'Small business' are more prone to be defaulters**