## **Project Design Phase**

## **Proposed Solution Template**

| S.No.    | Parameter                   | Description                   |
|----------|-----------------------------|-------------------------------|
| 1        | Problem Statement           | Real estate analysts and      |
| -        | (Problem to be solved)      | stakeholders at ABC           |
|          | (Troblem to be solved)      | Company face difficulty       |
|          |                             | identifying how house         |
|          |                             | features and renovations      |
|          |                             | affect sale prices due to     |
|          |                             | unstructured housing data     |
|          |                             | and lack of visual analysis   |
|          |                             | tools.                        |
| 2        | Idea / Solution Description | Develop an interactive        |
| <u> </u> | luea / Solution Description | Tableau dashboard using       |
|          |                             | cleaned housing data (via     |
|          |                             | Tableau Prep) that visually   |
|          |                             | presents KPIs, renovation     |
|          |                             | effects, and feature-wise age |
|          |                             | distribution, enabling fast   |
|          |                             | and confident decision-       |
|          |                             | making.                       |
| 3        | Novelty / Uniqueness        | The solution uniquely         |
| 3        | Novelty / Omqueness         | integrates data cleaning and  |
|          |                             | visualization in one flow     |
|          |                             | using Tableau Prep and        |
|          |                             | Tableau Public, replacing     |
|          |                             | manual Excel-based            |
|          |                             | processes with automated,     |
|          |                             | real-time visual insights.    |
| 4        | Social Impact / Customer    | Improves the efficiency and   |
| -        | Satisfaction                | accuracy of real estate       |
|          |                             | decisions, reduces analysis   |
|          |                             | time, enhances                |
|          |                             | communication between         |
|          |                             | teams, and ensures            |
|          |                             | customers (analysts,          |
|          |                             | managers, and executives)     |
|          |                             | have access to meaningful     |
|          |                             | insights instantly.           |
| 5        | Business Model (Revenue     | Enables ABC Company to        |
|          | Model)                      | optimize property pricing     |
|          |                             | and marketing strategies,     |
|          |                             | leading to higher ROI and     |
|          |                             | better targeting, while also  |
|          |                             | positioning the dashboard     |
|          |                             | as a reusable internal        |
|          |                             | analytics product.            |
|          | <u> </u>                    |                               |

| 6             | Scalability of the Sol | ution  | The dashboard design is scalable for future datasets or new real estate markets. Additional features, filters, or modules can be easily added as business needs grow. |  |
|---------------|------------------------|--|---|--|
| Date          |                        | 25 June  | 2025  |  |
| Team ID       |                        | LTVIP2025TMID48742   |   |  |
| Project Name  |                        | Visualizing Housing Market Trends: An Analysis of Sale Prices and Features using Tableau |   |  |
| Maximum Marks |                        | 2 Marks  |   |  |