



**LA FILIPINA UY GONGCO  
CORPORATION**

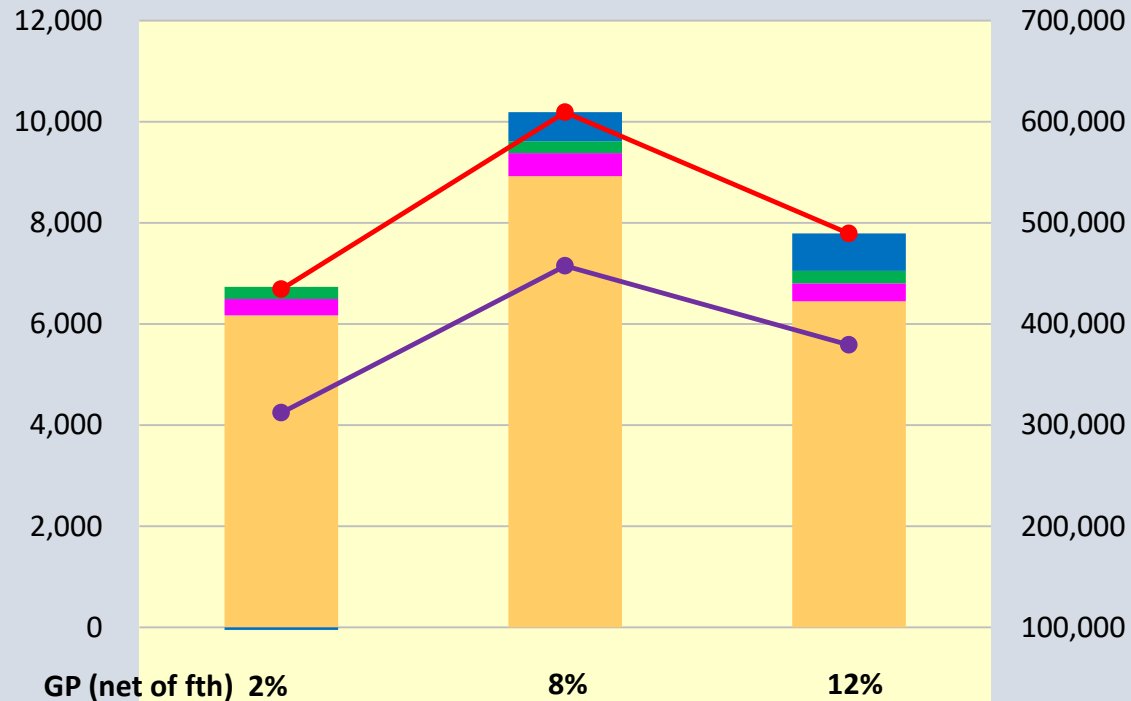
# **Management Committee Meeting August 31, 2019**

**10 September 2019**

# Dashboard

Grand Total (IBT): (48) YTD 2019  
924 YTD Budget  
821 YTD 2018

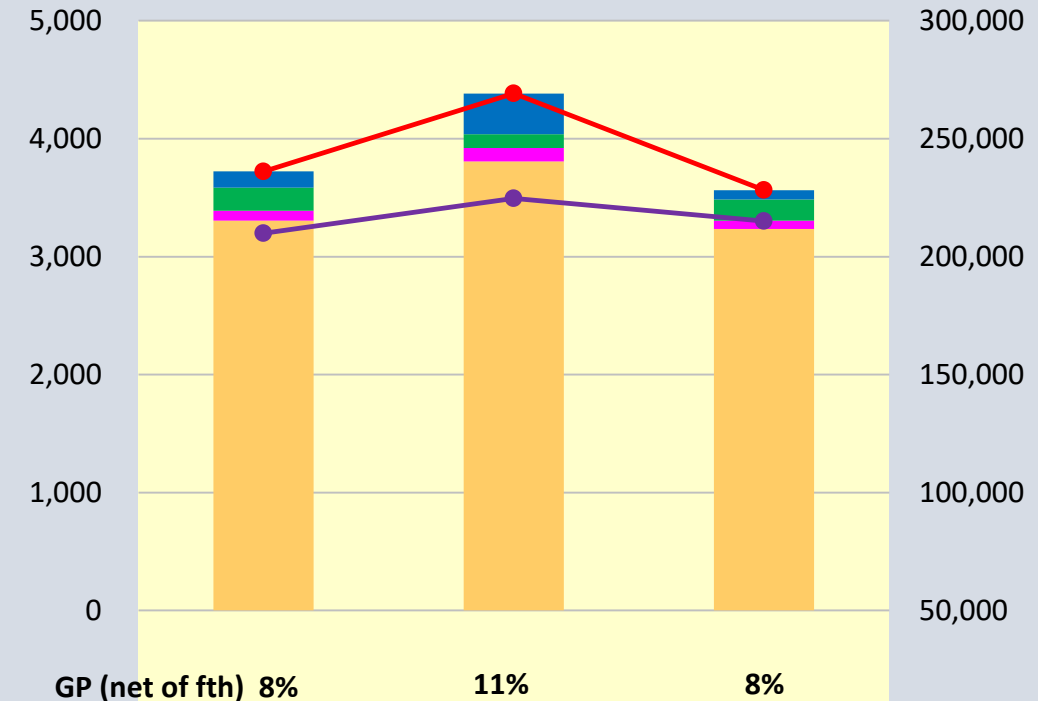
## Livestock YTD



(2,000)

	Actual YTD	Budget YTD	Last Year YTD
IBT	(48)	577	741
Opex	242	233	244
FtH	327	456	356
COGS	6,169	8,925	6,449
Sales	6,690	10,191	7,789
Volume (mt)	312,298	457,339	379,459

## Fertilizer YTD



(1,000)

	Actual YTD	Budget YTD	Last Year YTD
IBT	138	346	80
Opex	196	117	179
FtH	83	114	70
COGS	3,305	3,807	3,235
Sales	3,723	4,383	3,564
Volume (mt)	209,947	224,684	215,103

LIVESTOCK COMMODITIES							
TOTAL							
Actual YTD	Budget YTD	Last Year YTD	Inc (Dec)				
Amount	Amount	Amount	vs Budget	%	vs LY	%	
Volume (in MT)	315,298	457,339	379,459	(142,041)	-31%	(64,161)	-17%
Net Sales	6,690	10,191	7,789	(3,501)	-34%	(1,099)	-14%
Cost of Goods Sold	6,169	8,925	6,449	(2,756)	-31%	(280)	-4%
Gross Profit	521	1,266	1,340	(745)	-59%	(819)	-61%
FtH - Hauling	223	343	252	(120)	-35%	(29)	-12%
FtH - Others	104	114	104	(10)	-8%	0	0%
FtH - Total	327	456	356	(130)	-28%	(29)	-8%
GP net of FtH	194	810	985	(615)	-76%	(790)	-80%
Operating Expenses	243	233	244	10	4%	(1)	0%
Income Before Tax	(48)	577	741	(625)	-108%	(789)	-107%
GP %	8%	12%	17%		-5%		-9%
GP % net FtH	3%	8%	13%		-5%		-10%
IBT %	-1%	6%	10%		-6%		-10%

FERTILIZER							
TOTAL							
Actual YTD	Budget YTD	Last Year YTD	Inc (Dec)				
Amount	Amount	Amount	vs Budget	%	vs LY	%	
Volume (in MT)	209,947	224,684	215,103	(14,737)	-7%	(5,155)	-2%
Net Sales	3,723	4,383	3,564	(661)	-15%	159	4%
Cost of Goods Sold	3,305	3,807	3,235	(502)	-13%	70	2%
Gross Profit	418	577	329	(159)	-28%	88	27%
FtH - Hauling	57	79	44	(22)	-28%	13	30%
FtH - Others	27	36	27	(9)	-25%	0	0%
FtH - Total	83	114	70	(31)	-27%	13	19%
GP net of FtH	334	462	259	(128)	-28%	75	29%
Operating Expenses	196	117	179	80	68%	17	10%
Income Before Tax	138	346	80	(208)	-60%	58	72%
GP %	11%	13%	9%		-2%		2%
GP % net FtH	9%	11%	7%		-2%		2%
IBT %	4%	8%	2%		-4%		1%

	BAKERY SUPPLIES						
	TOTAL						
	Actual YTD	Budget YTD	Last Year YTD	Inc (Dec)			
	Amount	Amount	Amount	vs Budget	%	vs LY	%
Volume (in MT)	4,014	7,488	4,449	(3,474)	-46%	(435)	-10%
Net Sales	8	14	8	(6)	-42%	(0)	-5%
Cost of Goods Sold	7	12	8	(4)	-36%	(0)	-2%
Gross Profit	1	2	1	(2)	-75%	(0)	-29%
FtH - Hauling	0	0	0	0	533%	0	54%
FtH - Others	0	0	0	0	328%	0	0%
FtH - Total	0	0	0	0	499%	0	45%
GP net of FtH	0	2	1	(2)	-92%	(0)	-66%
Operating Expenses	1	1	1	(0)	0%	0	10%
Income Before Tax	(0)	2	(0)	(2)	-126%	(0)	2979%
GP %	7%	16%	10%		-9%		-2%
GP % net FtH	2%	16%	6%		-14%		-4%
IBT %	-5%	11%	0%		-17%		-5%

LFUGC TRADING							
GRAND TOTAL							
Actual YTD	Budget YTD	Last Year YTD	Inc (Dec)				
Amount	Amount	Amount	vs Budget	%	vs LY	%	
Volume (in MT)	529,259	689,511	599,010	(160,251)	-23%	(69,751)	-12%
Net Sales	10,421	14,588	11,362	(4,167)	-29%	(941)	-8%
Cost of Goods Sold	9,482	12,743	9,691	(3,262)	-26%	(209)	-2%
Gross Profit	939	1,845	1,671	(906)	-49%	(731)	-44%
FtH - Hauling	280	422	296	(142)	-34%	(16)	-5%
FtH - Others	131	149	131	(18)	-12%	0	0%
FtH - Total	411	571	426	(160)	-28%	(16)	-4%
GP net of FtH	529	1,274	1,244	(745)	-59%	(716)	-58%
Operating Expenses	440	350	423	90	26%	17	4%
Income Before Tax	89	924	821	(835)	-90%	(732)	-89%
	0	0	0				
GP %	9%	13%	15%		-4%		-6%
GP % net FtH	5%	9%	11%		-4%		-6%
IBT %	1%	6%	7%		-5%		-6%

LIVESTOCK COMMODITIES							
TOTAL							
Actual FTM	Budget FTM	Last Year FTM	Inc (Dec)				
Amount	Amount	Amount	vs Budget	%	vs LY	%	
Volume (in MT)	46,023	57,167	52,786	(11,144)	-19%	(6,763)	-13%
Net Sales	962	1,274	1,066	(312)	-24%	(104)	-10%
Cost of Goods Sold	837	1,116	790	(279)	-25%	46	6%
Gross Profit	125	158	276	(33)	-21%	(151)	-55%
FtH - Hauling	29	43	40	(14)	-33%	(11)	-28%
FtH - Others	9	14	13	(6)	-39%	(5)	-34%
FtH - Total	38	57	53	(20)	-34%	(16)	-30%
GP net of FtH	88	101	223	(13)	-13%	(135)	-61%
Operating Expenses	14	29	26	(15)	-51%	(12)	-46%
Income Before Tax	74	72	196	1	2%	(123)	-63%
GP %	13%	12%	26%		1%		-13%
GP % net FtH	9%	8%	21%		1%		-12%
IBT %	8%	6%	18%		2%		-11%

	FERTILIZER						
	TOTAL						
	Actual FTM	Budget FTM	Last Year FTM	Inc (Dec)			
	Amount	Amount	Amount	vs Budget	%	vs LY	%
Volume (in MT)	28,493	20,505	32,565	7,988	39%	(4,072)	-13%
Net Sales	499	392	537	107	27%	(38)	-7%
Cost of Goods Sold	447	344	500	104	30%	(52)	-10%
Gross Profit	51	48	37	3	7%	14	39%
FtH - Hauling	8	7	2	1	11%	6	293%
FtH - Others	1	3	3	(2)	-72%	(2)	-70%
FtH - Total	9	10	5	(1)	-11%	4	95%
GP net of FtH	42	38	32	4	11%	10	31%
Operating Expenses	11	11	19	0	2%	(8)	-42%
Income Before Tax	31	27	13	4	15%	18	133%
GP %	10%	12%	7%		-2%		3%
GP % net FtH	8%	10%	6%		-1%		2%
IBT %	6%	7%	3%		-1%		4%



BAKERY SUPPLIES							
TOTAL							
Actual FTM	Budget FTM	Last Year FTM	Inc (Dec)				
Amount	Amount	Amount	vs Budget	%	vs LY	%	
Volume (in MT)	444	936	577	(492)	-53%	(133)	-23%
Net Sales	1	2	1	(1)	-59%	(0)	-35%
Cost of Goods Sold	1	1	5	(1)	-48%	(4)	-85%
Gross Profit	(0)	0	(4)	(0)	-116%	4	-99%
FtH - Hauling	0	0	0	(0)	-83%	(0)	-85%
FtH - Others	0	0	0	(0)	-100%	(0)	-100%
FtH - Total	0	0	0	(0)	-86%	(0)	-97%
GP net of FtH	(0)	0	(4)	(0)	-117%	4	-99%
Operating Expenses	0	0	0	0	4%	0	13%
Income Before Tax	(0)	0	(4)	(0)	-162%	4	-97%
GP %	-6%	16%	-362%		-22%		356%
GP % net FtH	-6%	16%	-366%		-22%		360%
IBT %	-17%	11%	-372%		-29%		355%

LFUGC TRADING							
GRAND TOTAL							
Actual FTM	Budget FTM	Last Year FTM	Inc (Dec)				
Amount	Amount	Amount	vs Budget	%	vs LY	%	
Volume (in MT)	74,960	78,608	85,929	(3,648)	-5%	(10,968)	-13%
Net Sales	1,462	1,667	1,604	(206)	-12%	(143)	-9%
Cost of Goods Sold	1,285	1,461	1,295	(176)	-12%	(10)	-1%
Gross Profit	177	207	309	(30)	-15%	(132)	-43%
FtH - Hauling	37	50	42	(13)	-26%	(5)	-12%
FtH - Others	9	17	16	(8)	-44%	(6)	-40%
FtH - Total	47	67	58	(21)	-31%	(11)	-20%
GP net of FtH	130	139	251	(9)	-7%	(121)	-48%
Operating Expenses	25	40	45	(15)	-37%	(20)	-44%
Income Before Tax	105	100	206	5	5%	(101)	-49%
GP %	12%	12%	19%		0%		-7%
GP % net FtH	9%	8%	16%		1%		-7%
IBT %	7%	6%	13%		1%		-6%

FtH Analysis

Actual This Year vs Budget \_ FTM and YTD

Livestock

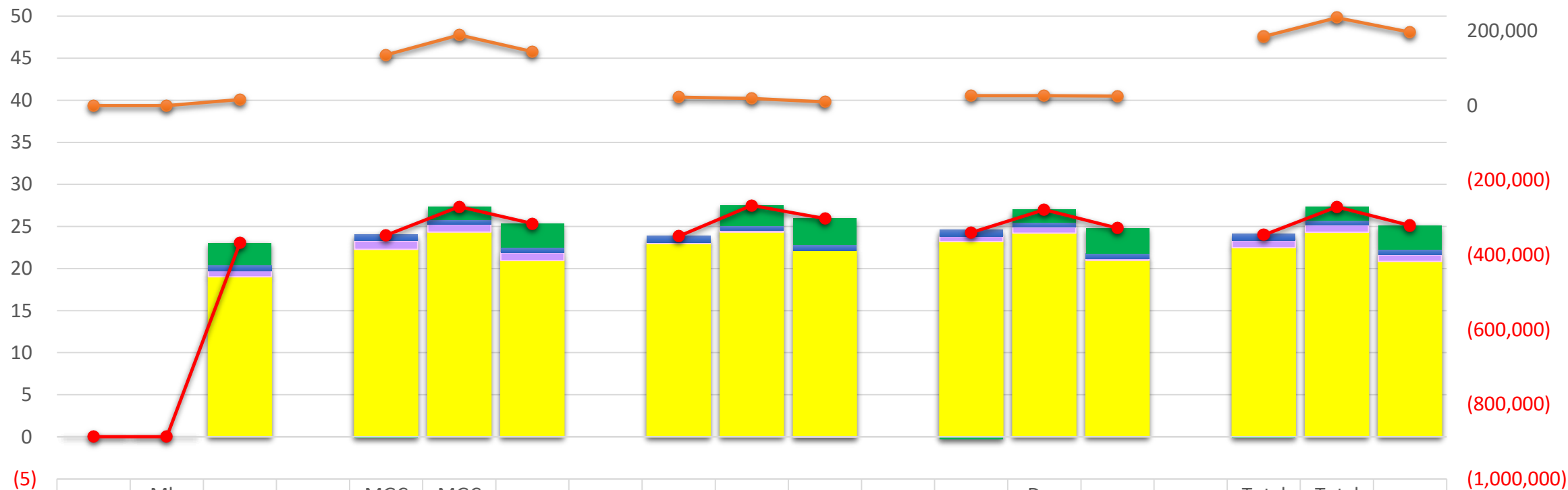
NATURE	2019 Budget Quantity	2019 Budget Amount	UC/MT	2019 Actual Quantity	2019 Actual Amount	UC/MT	Inc (Dec) Quantity	Inc (Dec) Amount	UC/MT
Hauling Cost	457,339	342,386,716	748.65	315,298	228,044,656	723.27	142,041	114,342,060	25.38
Unloading Fee	457,339	23,421,364	51.21	315,298	10,766,759	34.15	142,041	12,654,605	17.06
Warehousing	457,339	9,097,592	19.89	315,298	11,038,578	35.01	142,041	(1,940,986)	(15.12)
Demurrage/Despatch	457,339	-	-	315,298	(260,022)	(0.82)	142,041	260,022	0.82
Others	457,339	3,760,304	8.22	315,298	5,448,560	17.28	142,041	(1,688,256)	(9.06)
Commingling	457,339	72,576,000	158.69	315,298	72,576,000	230.18	142,041	-	(71.49)
ALC Service Fee	457,339	4,783,684	10.46	315,298	2,164,446	6.86	142,041	2,619,238	3.60
ALC Savings	457,339	-	-	315,298	-	-	142,041	-	-
<b>Total</b>	<b>457,339</b>	<b>456,025,660</b>	<b>997.13</b>	<b>315,298</b>	<b>329,778,977</b>	<b>1,045.93</b>	<b>142,041</b>	<b>126,246,683</b>	<b>(48.80)</b>

Fertilizer

NATURE	2019 Budget Quantity	2019 Budget Amount	UC/MT	2019 Actual Quantity	2019 Actual Amount	UC/MT	Inc (Dec) Quantity	Inc (Dec) Amount	UC/MT
Hauling Cost	224,684	51,154,264	227.67	209,947	50,090,116	238.58	14,737	1,064,148	(10.91)
Unloading Fee	224,684	1,760,436	7.84	209,947	2,560,004	12.19	14,737	(799,568)	(4.36)
Warehousing	224,684	28,258,109	125.77	209,947	32,302,308	153.86	14,737	(4,044,199)	(28.09)
Demurrage/Despatch	224,684	16,679,176	74.23	209,947	-	-	14,737	16,679,176	74.23
Others	224,684	4,796,676	21.35	209,947	290,368	1.38	14,737	4,506,308	19.97
Commingling	224,684	-	-	209,947	-	-	14,737	-	-
ALC Service Fee	224,684	906,997	4.04	209,947	438,873	2.09	14,737	468,124	1.95
ALC Savings	224,684	-	-	209,947	-	-	14,737	-	-
<b>Total</b>	<b>224,684</b>	<b>103,555,658</b>	<b>460.89</b>	<b>209,947</b>	<b>85,681,669</b>	<b>408.11</b>	<b>14,737</b>	<b>17,873,989</b>	<b>52.78</b>

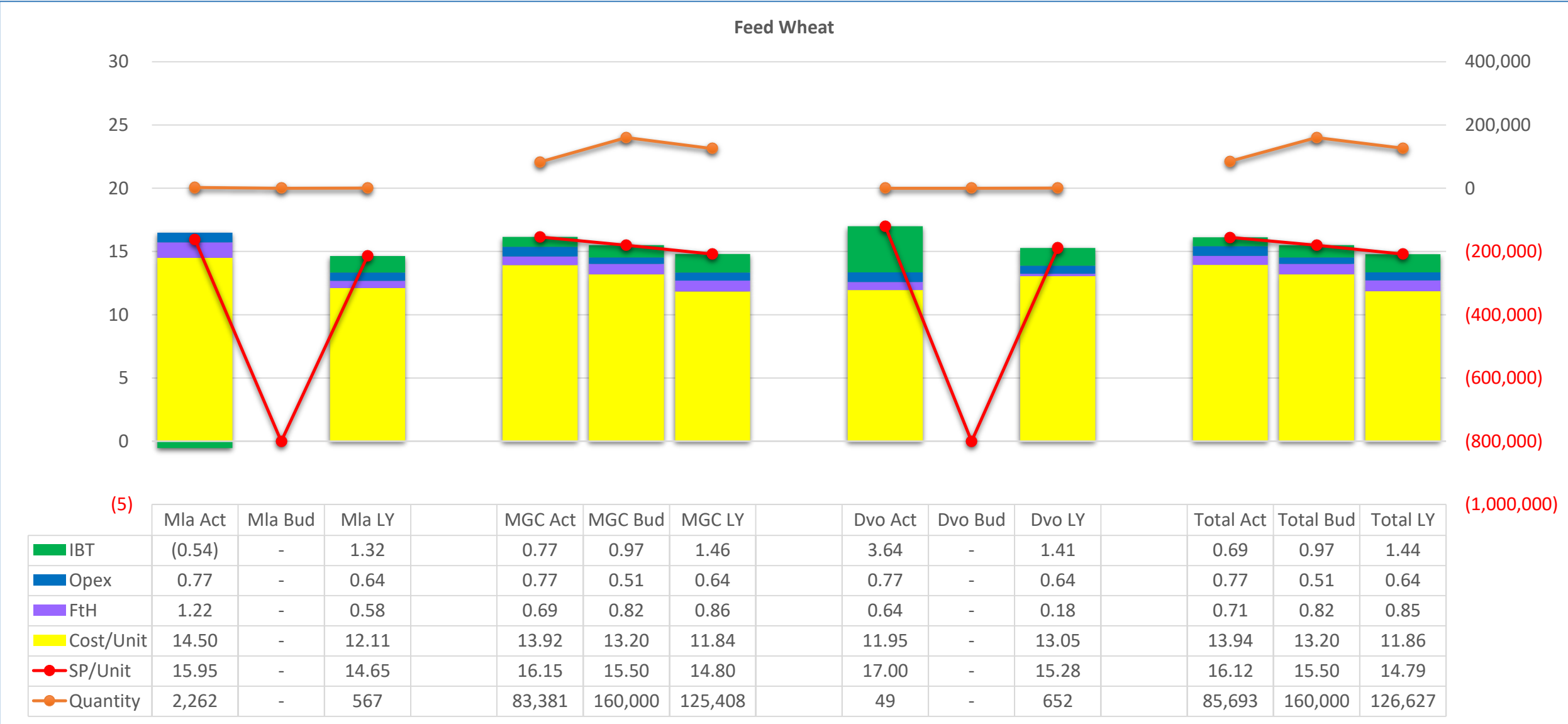
GP per SKU - Livestock

Soybean Meal



	Mla Act	Mla Bud	Mla LY		MGC Act	MGC Bud	MGC LY		Ilo Act	Ilo Bud	Ilo LY		Dvo Act	Dvo Bud	Dvo LY		Total Act	Total Bud	Total LY
IBT	-	-	2.63		(0.10)	1.58	2.83		(0.02)	2.44	3.21		(0.31)	1.60	3.01		(0.12)	1.66	2.85
Opex	-	-	0.64		0.77	0.51	0.64		0.77	0.51	0.64		0.77	0.51	0.64		0.77	0.51	0.64
FtH	-	-	0.71		1.02	0.93	0.92		0.12	0.22	(0.03)		0.62	0.70	0.20		0.85	0.84	0.76
Cost/Unit	-	-	19.03		22.27	24.33	20.95		22.97	24.33	22.13		23.20	24.20	20.96		22.49	24.31	20.86
SP/Unit	-	-	23.01		23.96	27.35	25.34		23.84	27.50	25.95		24.28	27.00	24.81		23.99	27.32	25.11
Quantity	-	-	16,453		136,07	189,52	144,61		22,722	19,456	10,305		26,557	27,024	25,468		185,350	236,000	196,844

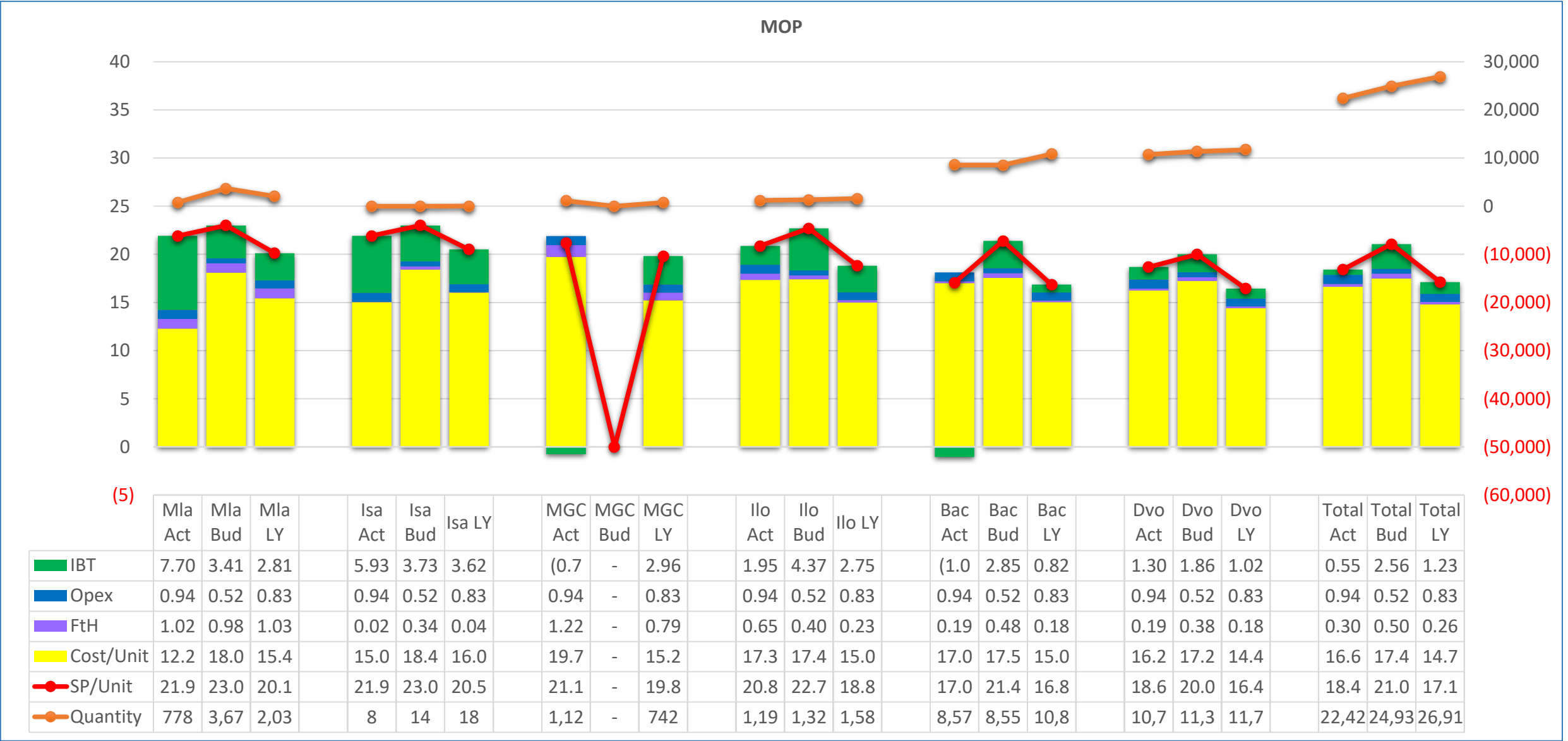
GP per SKU - Livestock



GP per SKU - Livestock

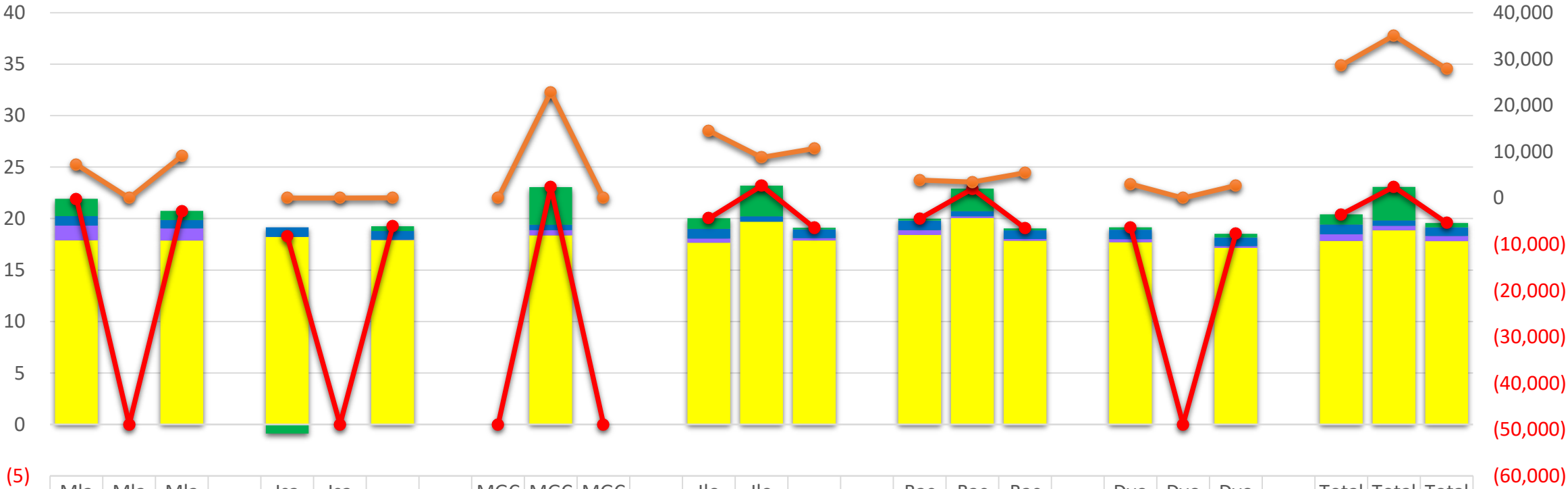


GP per SKU - Fertilizer



GP per SKU - Fertilizer

Triple 14



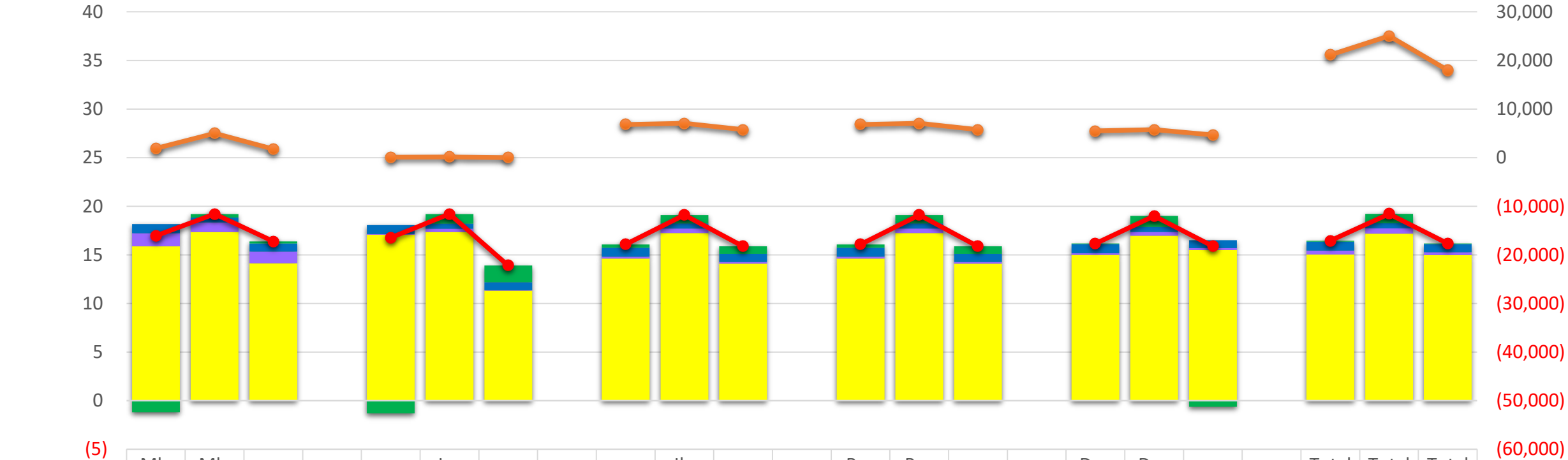
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IBT	1.67	-	0.88	(0.8	-	0.48	-	3.67	-	1.03	2.98	0.17	0.19	2.17	0.20	0.23	-	0.36	0.99	3.26	0.43
Opex	0.94	-	0.83	0.94	-	0.83	-	0.52	-	0.94	0.52	0.83	0.94	0.52	0.83	0.94	-	0.83	0.94	0.52	0.83
FtH	1.43	-	1.16	0.02	-	0.04	-	0.51	-	0.39	-	0.23	0.46	0.16	0.18	0.28	-	0.18	0.65	0.44	0.52
Cost/Unit	17.8	-	17.8	18.1	-	17.9	-	18.3	-	17.6	19.7	17.8	18.4	20.0	17.8	17.7	-	17.1	17.8	18.8	17.8
SP/Unit	21.9	-	20.7	18.2	-	19.2	-	23.0	-	20.0	23.2	19.1	19.9	22.9	19.0	19.1	-	18.5	20.4	23.0	19.5
Quantity	7,20	-	9,10	9	-	21	-	22,8	-	14,4	8,76	10,6	3,88	3,41	5,43	3,04	-	2,67	28,62	35,06	27,89



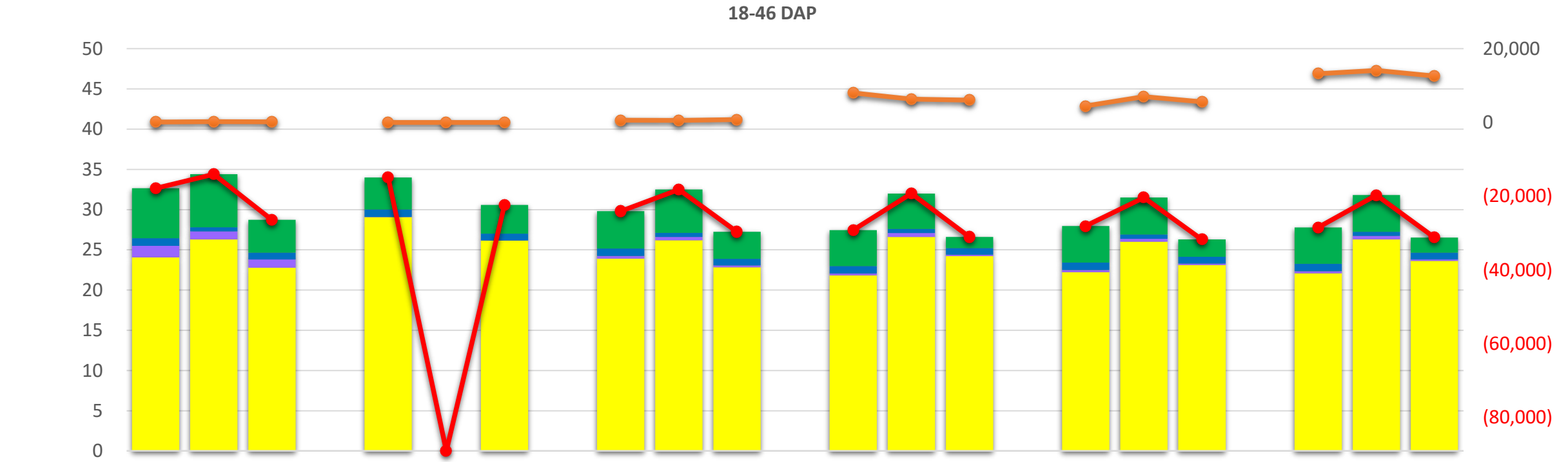
GP per SKU - Fertilizer

16-20 AmPhos



(5)	Mla Act	Mla Bud	Mla LY		Isa Act	Isa Bud	Isa LY		Ilo Act	Ilo Bud	Ilo LY		Bac Act	Bac Bud	Bac LY		Dvo Act	Dvo Bud	Dvo LY		Total Act	Total Bud	Total LY
IBT	(1.21	0.35	0.22		(1.31	1.00	1.70		0.34	0.87	0.77		0.34	0.87	0.77		0.06	1.13	(0.63		0.08	0.97	0.06
Opex	0.94	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83
FtH	1.35	0.98	1.19		0.06	0.34	0.04		0.18	0.48	0.18		0.18	0.48	0.18		0.17	0.38	0.18		0.39	0.54	0.30
Cost/Unit	15.88	17.35	14.14		17.07	17.35	11.32		14.62	17.23	14.09		14.62	17.23	14.09		15.00	16.97	15.50		15.05	17.18	14.98
SP/Unit	16.95	19.20	16.39		16.76	19.20	13.89		16.07	19.10	15.87		16.07	19.10	15.87		16.17	19.00	15.88		16.45	19.21	16.17
Quantity	1,914	4,998	1,779		90	141	14		6,825	7,063	5,760		6,825	7,063	5,760		5,490	5,760	4,654		21,145	25,025	17,968

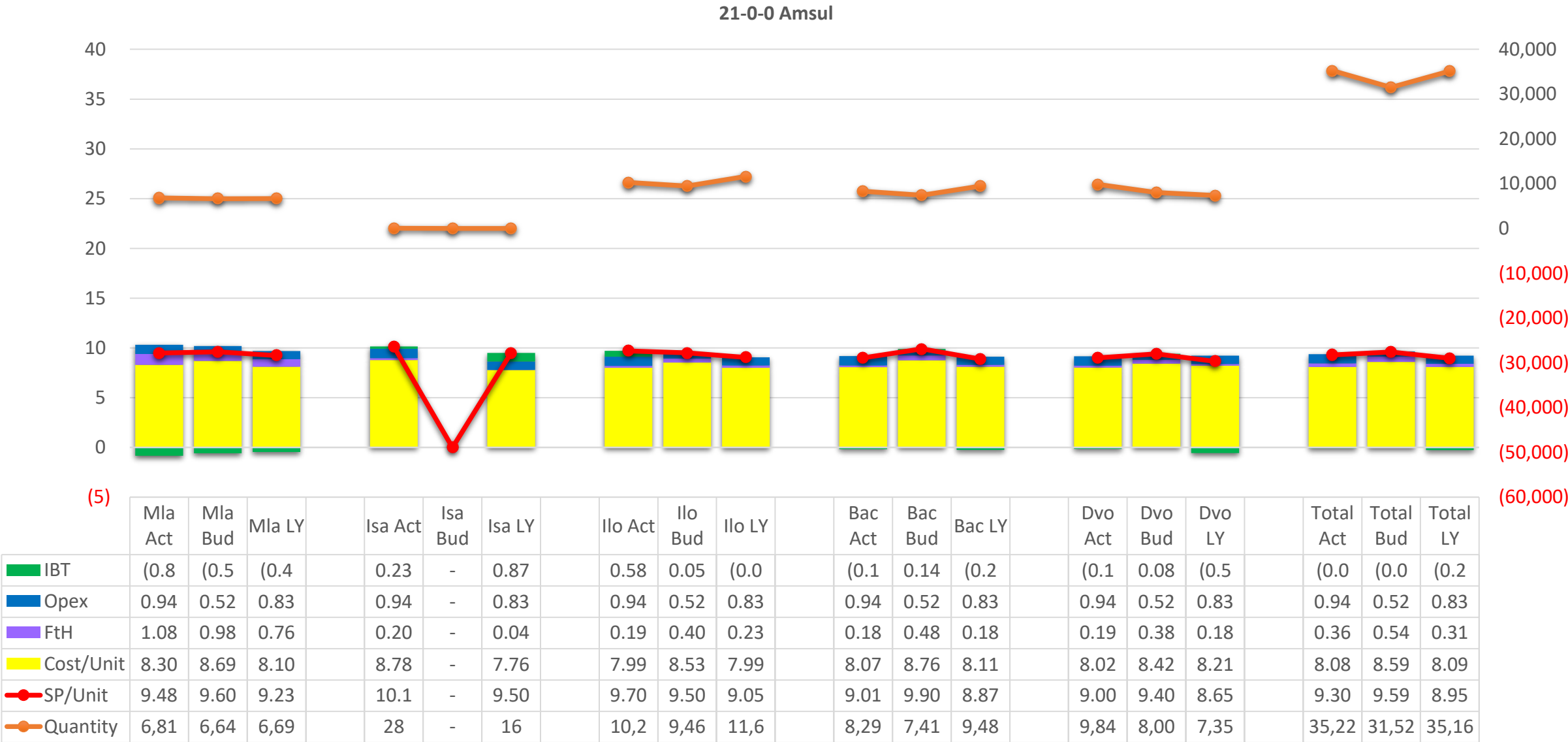
GP per SKU - Fertilizer



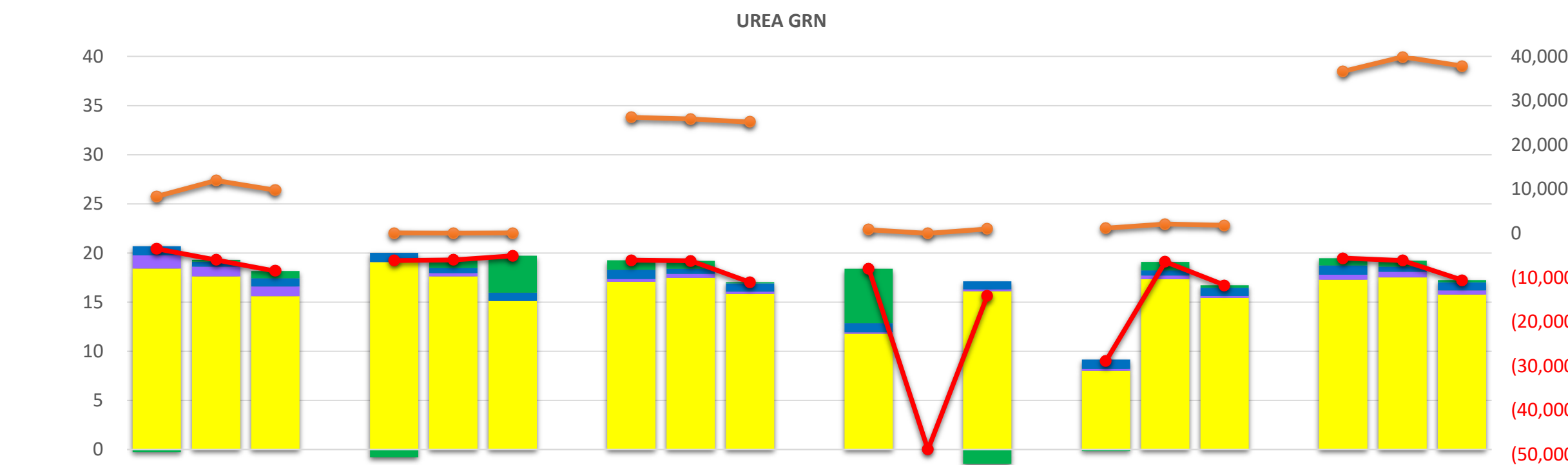
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	Mla Act	Mla Bud	Mla LY		Isa Act	Isa Bud	Isa LY		Ilo Act	Ilo Bud	Ilo LY		Bac Act	Bac Bud	Bac LY		Dvo Act	Dvo Bud	Dvo LY		Total Act	Total Bud	Total LY
IBT	6.22	6.59	4.08		3.98	-	3.58		4.64	5.37	3.35		4.47	4.39	1.38		4.54	4.60	2.16		4.52	4.56	1.88
Opex	0.94	0.52	0.83		0.94	-	0.83		0.94	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83
FtH	1.45	0.98	1.04		0.02	-	0.04		0.32	0.40	0.23		0.21	0.48	0.18		0.28	0.38	0.18		0.25	0.43	0.19
Cost/Unit	24.0	26.3	22.7		29.0	-	26.1		23.9	26.2	22.8		21.8	26.6	24.2		22.2	26.0	23.1		22.0	26.2	23.6
SP/Unit	32.6	34.4	28.7		34.0	-	30.5		29.8	32.5	27.2		27.4	32.0	26.6		27.9	31.5	26.2		27.7	31.8	26.5
Quantity	129	215	157		1	-	3		603	542	779		8,03	6,35	6,07		4,48	6,98	5,59		13,24	14,10	12,60

GP per SKU - Fertilizer



GP per SKU - Fertilizer

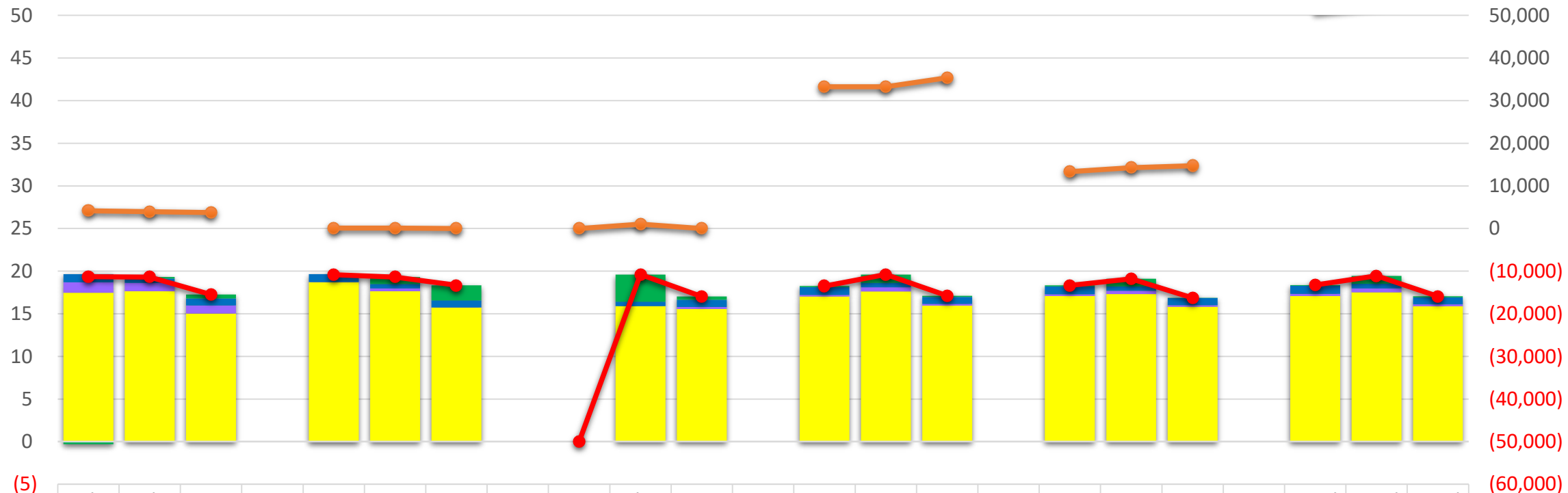


(5)

	Mla Act	Mla Bud	Mla LY	Isa Act	Isa Bud	Isa LY	Ilo Act	Ilo Bud	Ilo LY	Bac Act	Bac Bud	Bac LY	Dvo Act	Dvo Bud	Dvo LY	Total Act	Total Bud	Total LY
IBT	(0.27)	0.18	0.73	(0.80)	0.83	3.75	0.97	0.80	0.12	5.53	-	(1.46)	(0.15)	0.86	0.26	0.74	0.62	0.23
Opex	0.94	0.52	0.83	0.94	0.52	0.83	0.94	0.52	0.83	0.94	-	0.83	0.94	0.52	0.83	0.94	0.52	0.83
FtH	1.34	0.98	0.99	0.02	0.34	0.04	0.27	0.40	0.23	0.14	-	0.18	0.19	0.38	0.18	0.51	0.58	0.42
Cost/Unit	18.42	17.62	15.61	19.06	17.62	15.09	17.08	17.48	15.84	11.78	-	16.11	8.02	17.34	15.45	17.29	17.51	15.76
SP/Unit	20.42	19.30	18.17	19.22	19.30	19.72	19.26	19.20	17.02	18.39	-	15.67	9.00	19.10	16.72	19.47	19.22	17.25
Quantity	8,349	11,93	9,778	81	33	82	26,23	25,84	25,16	804	-	1,000	1,165	2,083	1,813	36,631	39,888	37,833

GP per SKU - Fertilizer

UREA PRL



(5)	Mla	Mla	Mla		Isa	Isa	Isa		Ilo	Ilo	Ilo		Bac	Bac	Bac		Dvo	Dvo	Dvo		Total	Total	Total
	Act	Bud	LY		Act	Bud	LY		Act	Bud	LY		Act	Bud	LY		Act	Bud	LY		Act	Bud	LY
IBT	(0.2	0.17	0.44		(0.0	0.81	1.77		-	3.19	0.39		0.12	0.98	0.13		0.12	0.90	0.01		0.08	0.94	0.12
Opex	0.94	0.52	0.83		0.94	0.52	0.83		-	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83		0.94	0.52	0.83
FtH	1.25	0.98	0.94		0.02	0.34	0.04		-	-	0.23		0.17	0.48	0.18		0.20	0.38	0.18		0.27	0.48	0.23
Cost/Unit	17.4	17.6	15.0		18.6	17.6	15.7		-	15.8	15.5		17.0	17.6	15.9		17.0	17.3	15.8		17.0	17.5	15.8
SP/Unit	19.3	19.3	17.2		19.5	19.3	18.3		-	19.6	17.0		18.2	19.6	17.1		18.3	19.1	16.8		18.3	19.4	17.0
Quantity	4,16	3,94	3,75		115	91	18		-	1,00	0		33,2	33,2	35,3		13,3	14,2	14,7		50,91	52,57	53,86

# **Inventory Observations - LFUGC**

**August 31, 2019**

# IMPROVEMENTS ON ISSUES NOTED\_MANILA

## La Paz WHSE4 - Fertilizer

Adequate spacing in between the wall and the inventory is being maintained.



## La Paz WHSE2 - White Rice

- (1) From Myanmar
- (2) From Vietnam





## IMPROVEMENTS ON ISSUES NOTED\_MANILA

### La Paz WHSE - Fertilizer

Organized piling of commodities and pallets.



### La Paz WHSE - Fertilizer

Busted bags were properly segregated from good bags.



### La Paz WHSE - Fertilizer

The warehouse was noticeably more organized and cleaner.





### StarC WHSE - Fertilizer

Rebagging was halted prior to the count. Newly rebagged fertilizers were already arranged into piles and the rebagging area remained organized despite the on-going activity.



### La Paz WHSE1 - Livestock

Generally organized piling of commodities with consistent palletizing and block piling.  
**MDCP 25kg** bags previously piled outside the warehouse due to unavailability of space were now relocated inside the warehouse. Moreover, **DL-Meth** bags previously stored in the Cornmill warehouse were also transferred to La Paz because of the significant decrease in the inventory quantity in Manila.





## IMPROVEMENTS ON ISSUES NOTED\_MANILA

### **PFMC Bay Whse - Livestock**

Improved piling of the remaining DDGS tonner bags.



### **La Paz WHSE1 - Livestock**

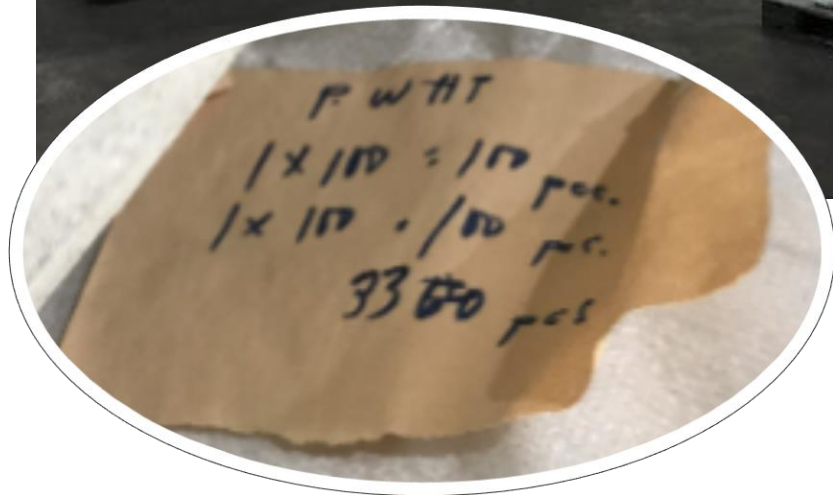
All busted bags and sweepings are properly segregated in their designated area in the warehouse. The bags were arranged by commodity type.



# INVENTORY OBSERVATIONS\_MANILA

## Cornmill - Packaging

Not all pre-count tags were updated. Some tags were from the previous month's count and updating was being done simultaneously during our count.



## Cornmill - Palm Kernel

The number of bags per pallet is inconsistent. Piling could still be improved by uniform palletizing.





# IMPROVEMENTS ON ISSUES NOTED\_BATAAN

## MGC WHSE - Livestock

The warehouse was consistently kept tidy. There was no excessive accumulation of dust despite the bagging operations of wheat.



## MGC WHSE - Livestock

Consistent organized pallet piling of majority of the commodities including **L-Threonine**, **DL-Methionine** and **L-Lysine**.



# IMPROVEMENTS ON ISSUES NOTED\_BATAAN

## Container Truck - Sacks

The sacks were organized pre-count to provide adequate space for the count representatives to go through.



## Gentle Earth Whse - Fertilizer

Better piling of rebagged MOP made facilitating the count easier.





### **MGC Whse - Livestock**

Piling of MDCP 25kg could still be improved by grouping together a consistent number of bags per block.



### **MGC Whse - Livestock**

Busted bags and sweepings transferred to plain white sacks should be labeled and segregated per commodity type for easier identification.



# INVENTORY OBSERVATIONS\_BATAAN

**Gentle Earth Whse - Fertilizer**  
On-going rebagging during the count.



**Gentle Earth Whse - Fertilizer**  
Rainwater still leaks from the roof.





## Isabela Whse - Fertilizer

No issues noted every month. Inventory movement is minimal.





**Ingore WHSE1 - AmSul, DAP**



**Ingore WHSE2 - T14, AmmoPhos, Urea GRN**





**Ingore WHSE3 - AmmoPhos, DAP, MOP, Urea GRN**



**Ingore WHSE5 - Soybean Meal (from Anetos and Indigo Breeze)**





### **Ingore WHSE1**

Consistent improved piling of sweepings, wet, and discolored stocks since the previous month.



**PFMC WHSE2 - Bakery Supplies**  
(1) Various paper bags; (2) Lard; (3) Yeast and Margarine; (4) BO Stocks





## **Ingore WHSE1 - Sweepings**

Sweepings for rebagging to transparent sacks are not grouped per commodity type.



## **Ingore WHSE1 - Various Sacks**

Not every group had tags and tagging was not always updated.





## Fertilizer

Generally organized piling of commodities and sacks.

### LFUG Office - Urea PRL, T14, Various Sacks



### LFUG Office - Sweepings, Wet and Discolored

The sweepings, wet, and discolored stocks in this warehouse were more organized compared to those in other Bacolod warehouses. These were properly segregated per kind and with updated tagging.





**Fertilizer**  
Generally organized piling of commodities.

**SOC RE#11&12 – DAP, AmSul and, Urea PRL**



**SOC RE#14&15 - AmmoPhos**





## INVENTORY OBSERVATIONS\_BACOLOD

### SOC RE#14&15 - Sweepings and Discolored

- (1) There should be a uniform policy imposed on the storage of sweepings for all Bacolod warehouses.
- (2) Used tonner bags were left on the warehouse floor.



### SOC RE#11&12 - Sweepings

Similarly, a uniform policy should be imposed on the storage of sweepings for all Bacolod warehouses. In addition, these should be rebagged to transparent sacks regularly.



**Tibungco WHSE - Various**  
Generally organized piling of fertilizer, livestock and packaging supplies.





### **Tibungco - T-14, AmmoPhos**

Unorganized block piling and palletizing with inconsistent quantities per block and pallet. Piling was being re-organized during the count.



## INVENTORY OBSERVATIONS\_DAVAO

### **Tibungco - Sweepings, Busted, Etc**

Not properly segregated per commodity type and without tagging.



### **Tibungco - Sacks and Sweepings**

Some bales had already fallen. Also, there were sweepings on the sack area which should be transferred to another area designated for them (*see left photo*).





BO STOCKS STATUS\_MANILA

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
MANILA					
SWEEPINGS	432 bags				
FERT; 16-20; AmPho; SWEEPING	12	9-Aug-19	No	No	Not yet inspected by QC
FERT; 21-0-0; AmSul; SWEEPING	61	17-Jan-19	17-Jan-19	17-Jan-19	Price proposal by admin not approved. For follow up daily for status.
FERT; 21-0-0; AmSul; SWEEPING	34	5-Aug-19	6-Aug-19	No	Waiting for approval of Sir JSU
FERT; 21-0-0; AmSul; SWEEPING	12	4-Sep-19	4-Sep-19	4-Sep-19	
	107				
FERT; 46-0-0; GRN; SWEEPING	194	6-Jul-19	6-Jul-19	6-Jul-19	(From 19-002UNSU) 116 Bags waiting for approval; 71Bags for disposition
FERT; 46-0-0; GRN; SWEEPING	4	4-Sep-19	No	No	
FERT; 46-0-0; GRN; SWEEPING	21	5-Apr-19	15-Aug-19	15-Aug-19	As per Sir Rupert, waiting for Prospect Buyer.
	219				
FERT; 14-14-14; SWEEPING	20	4-Sep-19	No	No	From MV Intergrace
FERT; 46-0-0; PRL; SWEEPING	20	11-Mar-19	11-Mar-19	No	Waiting for approval of Sir JSU
FERT; 46-0-0; PRL; SWEEPING	40	8-Oct-18	8-Oct-18	8-Oct-18	As per Sir Rupert, waiting for Prospect Buyer.
FERT; 46-0-0; PRL; SWEEPING	60				
Pollard; SWEEPINGS	7	9-Aug-19	No	No	Waiting for Disposition. For follow up.
DDGS; SWEEPINGS	6	9-Aug-19	No	No	Waiting for Disposition. For follow up.
Palm KERNEL; SWEEPINGS	1	9-Aug-19	No	No	Waiting for Disposition. For follow up.

BO STOCKS STATUS\_MANILA

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
MANILA					
WET	6 bags				
FERT; 14-14-14; WET	6	21-May-18	21-May-18	3-Jul-18	Waiting for pick-up
DISCOLORED	177 bags				
FERT; 46-0-0; GRN; DISCOLORED	5	21-May-18	21-May-18	21-May-18	As per Sir Rupert, waiting for Prospect Buyer.
FERT; 46-0-0; PRL; DISCOLORED	172	17-Jan-19	17-Jan-19	17-Jan-19	As per Sir Rupert, waiting for Prospect Buyer.
BUSTED	312 bags				
FERT; 14-14-14; BUSTED	1	N/a	N/a	N/a	Waiting for ALC's response
FERT; 21-0-0; AmSul; BUSTED	10	N/a	N/a	N/a	Waiting for ALC's response
FERT; 46-0-0; GRN; BUSTED	156	N/a	N/a	N/a	Waiting for ALC's response
FERT; 46-0-0; PRL; BUSTED	105	N/a	N/a	N/a	Waiting for ALC's response
DL-Methionine; BUSTED	23	N/a	N/a	N/a	Waiting for ALC's response
L-Lysine; BUSTED	1	N/a	N/a	N/a	Waiting for ALC's response
FERT; 00-60; MOP; BUSTED	1	N/a	N/a	N/a	Waiting for ALC's response
FERT; 0-0-60;MOP GRN; BUSTED	3	N/a	N/a	N/a	Waiting for ALC's response
FERT; 16-20; AmPho; BUSTED	8	N/a	N/a	N/a	Waiting for ALC's response
FERT; 18-46; DAP; BUSTED	5	N/a	N/a	N/a	Waiting for ALC's response

BO STOCKS STATUS\_MARIVELES

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
Mariveles					
BUSTED	35.2 bags				
Choline Chloride; BUSTED	2	3-Jul-19	No	No	AT WAREHOUSE 1
DL-Methionine; BUSTED	16	3-Jul-19	No	No	AT WAREHOUSE 1
L-Lysine; BUSTED	12.8	3-Jul-19	No	No	AT WAREHOUSE 1
Whey Powder; BUSTED	4.4	3-Jul-19	No	No	AT WAREHOUSE 1

BO STOCKS STATUS\_ISABELA

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
Isabela					
BUSTED	244 pcs				
Bag; 14-14-14; AMIGO; Busted	52	N/a	N/a	None	For disposal as scrap. Mostly from rebagging of 2017 stocks, brittle and no longer usable due to physical wear and tear.
Bag; 16-20-0; AmmoPhos; AMIGO; Busted	10	N/a	N/a	None	
Bag; 21-0-0; AmSul; AMIGO; Busted	176	N/a	N/a	None	
Bag; 46-0-0; Urea; GRN; AMIGO; Busted	2	N/a	N/a	None	
Bag; 46-0-0; Urea; PRL; AMIGO; Busted	4	N/a	N/a	None	



BO STOCKS STATUS\_ILOILO

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
ILOILO					
B.O					
Paper; Glassine; 6kg	1	15-Dec-18	15-Dec-18	15-Dec-18	Stocks are in warehouse. RFD already submitted to sir Jan Patrick Aguilar
Yeast; Instant; 500gx20; PANADERO	46 ctn & 234 packs	15-Dec-18	15-Dec-18	15-Dec-18	Stocks are in warehouse. RFD already submitted to sir Jan Patrick Aguilar
Sunrise margarine 45kgs	5	15-Dec-18	15-Dec-18	15-Dec-18	Received 6 pails last May 30, 2019. As per QC, 4 pails are good and the other 2 has discoloration. Waiting for Jan Patrick instructions.
LARD	1	15-Dec-18	15-Dec-18	15-Dec-18	Stocks are in warehouse. RFD already submitted to sir Jan Patrick Aguilar
Glucose; 45Be; 300kg/dr	1	15-Dec-18	15-Dec-18	15-Dec-18	Stocks are in warehouse. RFD already submitted to sir Jan Patrick Aguilar
Desiccated Coco	111	30-Sep-18	30-Sep-18	30-Sep-18	Transferred to RawMat warehouse1 for loading to container vans
SWEEPINGS	1052 bags				
FERT; 18-46; DAP; SWEEPING	11	4-Jul-19	12-Aug-19	12-Aug-19	Waiting for the awarded bidder
FERT; 25-00; AmChl; SWEEPING	14	6-Jun-19	9-Jul-19	9-Jul-19	Waiting for the awarded bidder
FERT; 16-20; AmPho; SWEEPING	159	15-Dec-18; 6-Jun-19	15-Dec-18; 6-Jun-19; 18-Jul-19	15-Dec-18; 6-Jun-19; 18-Jul-19	Waiting for the awarded bidder
FERT; 14-14-14; SWEEPING	114	15-Dec-18; 6-Jun-19	15-Dec-18; 6-Jun-19; 18-Jul-19	15-Dec-18; 6-Jun-19; 18-Jul-19	Waiting for the awarded bidder
FERT; 46-0-0; GRN; SWEEPING	565	15-Dec-18; 6-Jun-19	15-Dec-18; 6-Jun-19; 18-Jul-19	15-Dec-18; 6-Jun-19; 18-Jul-19	Waiting for the awarded bidder
FERT; 21-0-0; AmSul; SWEEPING	189	15-Dec-18; 6-Jun-19	15-Dec-18; 6-Jun-19; 18-Jul-19	15-Dec-18; 6-Jun-19; 18-Jul-19	Waiting for the awarded bidder
WET	66 bags				
FERT; 14-14-14; WET	23	18-Jul-18; 6-Jun-19	18-Jul-18; 6-Jun-19	18-Jul-18; 6-Jun-19	Waiting for the awarded bidder
FERT; 16-20; AmPho; WET	9	6-Jun-19	6-Jun-19	6-Jun-19	Waiting for the awarded bidder
FERT; 46-0-0; GRN; WET	34	6-Jun-19	6-Jun-19	6-Jun-19	Waiting for the awarded bidder
DISCOLORED	835 bags				
FERT; 46-0-0; GRN; DISCOLORED	545	11-Jul-18	11-Jul-18	11-Jul-18	480 bags for inspection

BO STOCKS STATUS\_ILOILO

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
ILOILO					
BUSTED	355 bags				
Bag; 14-14-14; AMIGO; Busted	140	N/a	N/a	No	
Bag; 21-0-0; AmSul; AMIGO; Busted	80	N/a	N/a	No	
Bag; 46-0-0; Urea; GRN; AMIGO; Busted	70	N/a	N/a	No	
Bag; 16-20-0; AmmoPhos; AMIGO; Busted	65	N/a	N/a	No	

# BO STOCKS STATUS\_BACOLOD

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
<b>BACOLOD</b>					
<b>SWEEPINGS</b>	<b>336.48 bags</b>				
FERT; 00-60; MOP; SWEEPING	28	6-Apr-19	6-Apr-19	6-Apr-19	9 bags for RFI
FERT; 16-20; Ampho; SWEEPING	10	26-Jul-19	26-Jul-19	26-Jul-19	
FERT; 14-14-14; SWEEPING	17.83	6-Apr-19	6-Apr-19	6-Apr-19	13.83 bags for RFI
FERT; 18-46; DAP; SWEEPING	29.5	No	No	No	For RFI; 1 bag from Yong Da 8; 23 bags from MV Da Yang Bai Li
FERT; 21-0-0; AmSul; SWEEPING	72.15	26-Jul-19	26-Jul-19	26-Jul-19	42.15 bags for RFI
FERT; 46-0-0; PRL; SWEEPING	165	26-Jul-19	26-Jul-19	26-Jul-19	134 bags for RFI
FERT; 46-0-0; GRN; SWEEPING	10	26-Jul-19	26-Jul-19	26-Jul-19	
FERT; 46-0-0; Mixed SWEEPING	4	No	No	No	For RFI
<b>WET</b>	<b>122.66 bags</b>				
FERT; 16-20; AmPho; WET	42.4	30-Nov-18; 6-Apr-19	30-Nov-18; 6-Apr-19	1-Dec-18; 6-Apr-19	2.4 bags for RFI
FERT; 18-46; DAP; WET	3	30-Nov-18	30-Nov-18	1-Dec-18	
FERT; 14-14-14; WET	5.02	30-Nov-18	30-Nov-18	1-Dec-18	3 bags from New Ace already with notice of award; 4 bags represent claims
FERT; 21-0-0; AmSul; WET	6	No	No	No	For RFI
FERT; 46-00; PRILLED; WET	66.24	26-Jul-19	26-Jul-19	26-Jul-19	
<b>DISCOLORED</b>	<b>4085.18 bags</b>				
FERT; 46-0-0; PRL; DISCOLORED	668.18	26-Jul-19	26-Jul-19	26-Jul-19	
FERT; 21-0-0; AmSul; DISCOLORED	3417	26-Jul-19	26-Jul-19	26-Jul-19	1,994 bags from Aquamarine still for RFI; 5 bags represent claims of Seasia
<b>BUSTED</b>	<b>425 pcs</b>				
Bag; 46-0-0; Urea; GRN; AMIGO; Busted	8	N/a	N/a	No	
Bag; 0-0-60; MOP; AMIGO; Busted	67	N/a	N/a	No	
Bag; 46-0-0; Urea; PRL AMIGO; Busted	86	N/a	N/a	No	
Bag; 14-14-14; AmSul; AMIGO; Busted	85	N/a	N/a	No	
Bag; 21-0-0; Urea; PRL; AMIGO; Busted	76	N/a	N/a	No	
Bag; 15-15-15; busted	38	N/a	N/a	No	
Bag; 16-20-0; AmmoPhos; AMIGO; Busted	12	N/a	N/a	No	
Bag; 18-46-0; DAP; AMIGO; Busted	53	N/a	N/a	No	

BO STOCKS STATUS\_DAVAO

Material Description	Per Physical Count as of 08.31.19	With inspection request?	With QC certification?	With RFD?	Remarks/Status
DAVAO					
SWEEPINGS	676 bags				
FERT; 00-60; MOP; SWEEPING	34	11-Nov-18 27-Jul-19	11-Nov-18 27-Jul-19	26-Apr-19 27-Jul-19	For disposal with value; RFID No. LFAD-F-001
FERT; 14-14-14; SWEEPING	3	11-Nov-18 27-Jul-19	11-Nov-18 27-Jul-19	26-Apr-19 27-Jul-19	For disposal with value; RFID No. LFAD-F-001
FERT; 16-20; AmPho; SWEEPING	53	11-Nov-18 27-Jul-19	11-Nov-18 27-Jul-19	26-Apr-19 27-Jul-19	For disposal with value; RFID No. LFAD-F-001
FERT; 18-46; DAP; SWEEPING	19	11-Nov-18 27-Jul-19	11-Nov-18 27-Jul-19	26-Apr-19 27-Jul-19	For disposal with value; RFID No. LFAD-F-001
FERT; 21-0-0; AmSul; SWEEPING	136	11-Nov-18 27-Jul-19	11-Nov-18 27-Jul-19	26-Apr-19 27-Jul-19	For disposal with value; RFID No. LFAD-F-001
FERT; 46-0-0; GRN; SWEEPING	24	11-Nov-18 27-Jul-19	11-Nov-18 27-Jul-19	26-Apr-19 27-Jul-19	For disposal with value; RFID No. LFAD-F-001
FERT; 46-0-0; PRL; SWEEPING	407	11-Nov-18 27-Jul-19	11-Nov-18 27-Jul-19	26-Apr-19 27-Jul-19	For disposal with value; RFID No. LFAD-F-001
DISCOLORED	5 bags				
FERT; 46-0-0; PRL; DISCOLORED	43	27-Jul-19	27-Jul-19	27-Jul-19	For disposal with value; RFID No. LFAD-F-001
WET	2 bags				
FERT; 16-20; AmPho; WET	2	27-Jul-19	27-Jul-19	27-Jul-19	For disposal with value; RFID No. LFAD-F-001