

Pro-Estimator By Web-est User Guide



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Getting Started

Log into **Pro-Estimator** using the credentials issued in your <u>Login E-mail</u>. All information must be entered exactly as printed on the e-mail. The password field <u>is</u> case sensitive. Please make sure you do not have your CAPS lock on.

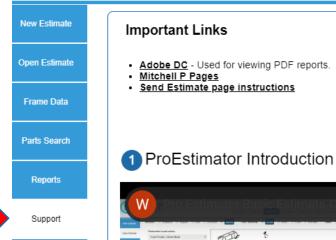
If any problem is encountered while attempting to log into **Pro-Estimator**, or for any reason, please do not hesitate to call us for technical support. Our toll-free phone number is **(888) 932-3780 EXT 203** and the hours of operation are weekdays between <u>8:30 AM and 8:00</u> PM EST.



Support



Upon your first login you will want to visit our "Support" tab on the left side menu.

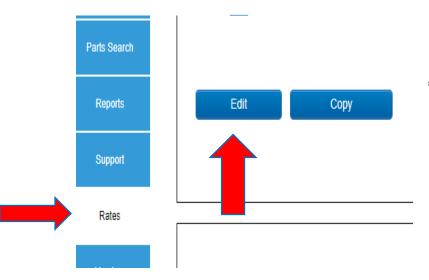


Please make sure you have Adobe DC downloaded to your device, so that you can <u>view</u> PDF documents. The

support page. You will also find the Mitchell P Pages and multiple training tools for our website.

link is provided for you on the

Rate Profiles

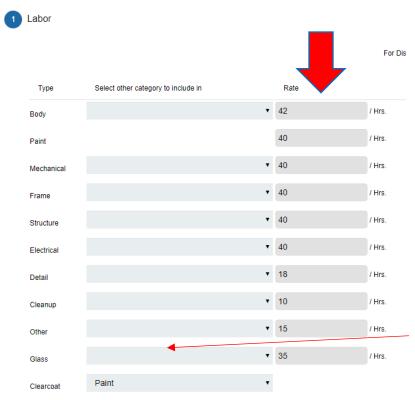


Next you will want to click on the "Rates" tab on the left side menu.

****If at any time you would prefer to have assistance setting up or changing a Rate Profile, DO NOT hesitate to contact us at 888-932-

3780 EXT 203 ****

Once in the <u>Rates</u> tab click the "Edit" button for the profile you would like to change.



Scroll down so that you can see Section 1 Labor. On the *left* side of this section enter or change your labor rates in the table. ***Labor rates for an operation may be included in the total for another operation by using the appropriate drop-down box in the rate table. The example here will include the Clearcoat labor with the Paint labor in your totals and will charge the same rate per hour.

Tip: Profile pages will be automatically saved when changing pages within Pro-Estimator. However, we recommend periodically clicking "Save" at the top of the page to ensure a back-up of information.

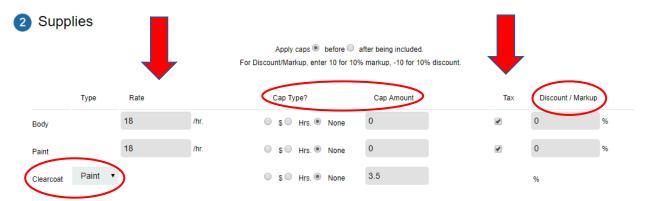
On the left of your rates you have options for "Caps". Caps apply a limit to the total accrued for the entry. Caps may be set to hours or a dollar amount. To the right of caps is the Tax column. Put a check in the appropriate boxes if you charge tax on your labor (This applies to ALL Sections in your rate profile).

Сар Туре?	Cap Amount	Tax	Discount / Markup	
○ \$○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0	•	0	%
○ \$ ○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0	•	0	%
○ \$○ Hrs. ● None	0		0	%
○ \$○ Hrs. ● None	0			

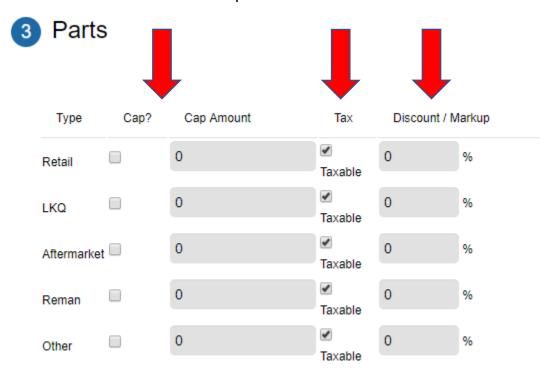
"Discount/Markup" If a <u>discount</u> is to be applied, enter a <u>minus sign before the</u>
<u>number</u> for the percentage of discount. A <u>markup</u> is accomplished by <u>entering the</u>
<u>number</u> for the percentage alone. This enables the estimator to <u>enter the actual</u>
wholesale or jobber part cost while <u>Pro-Estimator</u> calculates resale charges and
will reflect **on the printed estimate**.

Tip: Profile pages will be automatically saved when changing pages within Pro-Estimator. However, we recommend periodically clicking "Save" at the top of the page to ensure a back-up of information.

Scroll down to **Section 2 Supplies**. **Supplies** may be set up to have an hourly charge. Like labor changes, supply totals may be included with another by using the drop-down box in that table. **Caps**, **Tax**, and **Discount** work the same as the Labor rate box above.



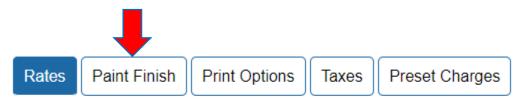
Scroll down to **Section 3 Parts**. *Caps, Tax*, and *Discount* work the same as previous sections.



Once you have made all your changes scroll up and click "Save"

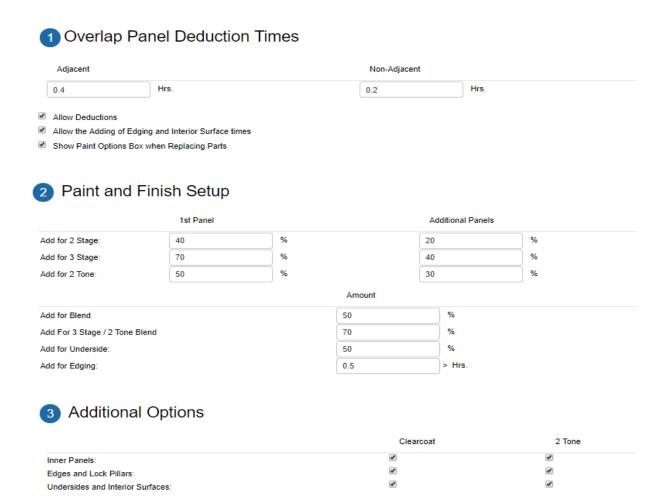
Tip: Profile pages will be automatically saved when changing pages within Pro-Estimator. However, we recommend periodically clicking "Save" at the top of the page to ensure a back-up of information.

Paint Finish

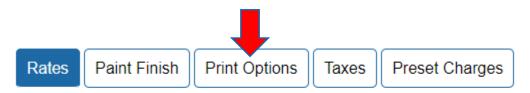


Profile Name: Default

Options for *adjacent panels*, *paint set up*, *blending*, edging, and *related operations* are included on this page. Default variables have been preset (and should *always* be set to the formulas below), but should be checked for accuracy and saved using the save button at the top of the page.



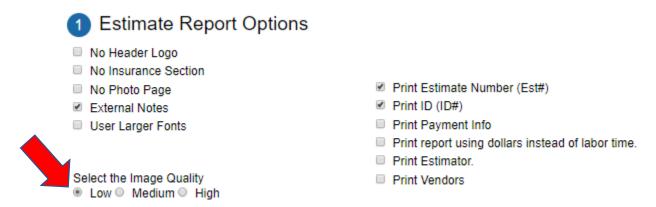
Print Options



Profile Name: Default

The next section of *Rate Profiles* includes options for printing estimate reports.

The *look* and *content* of printed reports may be customized by clicking the "Printing" button and selecting these options. These printing options will be stored separately for different rate profiles. *TIP: Make sure your image quality is always set to low* otherwise the photos could be too large for emailing.



Select which format you would like your contact information to print on estimates



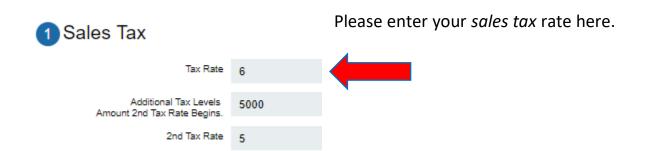
At the bottom of the "Printing" tab, estimate report footer text may be entered to create a disclaimer, warranty, or any other information to be printed on all estimate reports. We <u>HIGHLY</u> recommend that you use the Estimate Report Notes to write a disclaimer in regards to part prices varying from day to day.

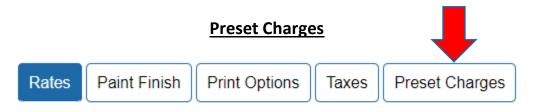
3 Estimate Report Notes





Profile Name: Default



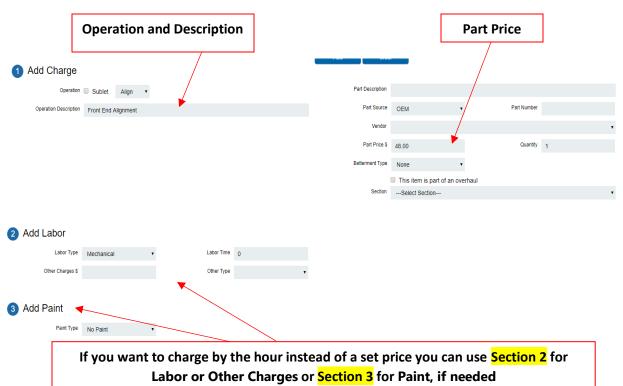


Profile Name: Default

The final section of Rate Profiles deals with "<u>Preset Charges</u>". Adding a *preset* charge from this page <u>creates an entry in a dropdown box</u> near the top of the manual entry page. Some common uses for preset charges would be hazardous materials disposal, mask car for paint, setup for frame pull, and tint base/clear. Fields on this page are optional and depend upon the operation specified for the preset item being created. Before manually entering your own, <u>scroll to the</u> bottom of this page you can edit any of our suggested Preset charges to fit the flat rate price or hourly charge that is correct for your business.

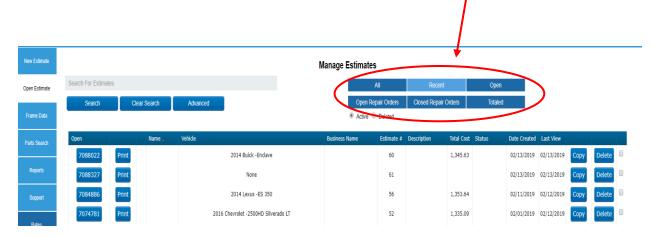


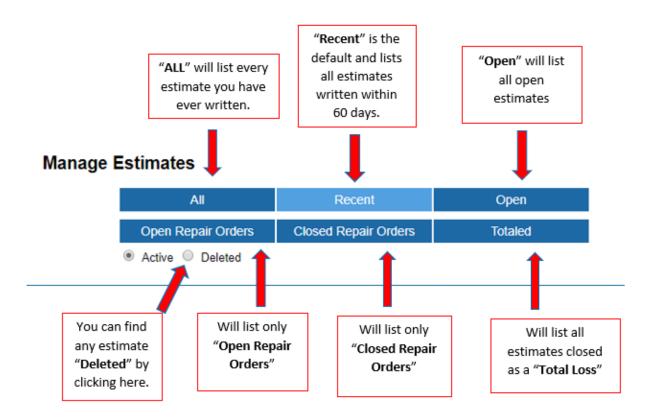
To *manually* enter your own *Preset Charges* fill in the fields



Manage Estimates

The "Manage Estimates" page will be shown upon successful login. The "Manage Estimates" page defaults to show all the recent estimates written in the last <u>60</u> <u>days</u>. You are able to sort this list using the *other options* listed.





You can also organize your "Manage Estimate" list using the column headers. Just click on the header of the column you would like to organize: Name, Vehicle, Business Name, Estimate #, Description, Created, or Last Viewed.

Manage Estimates

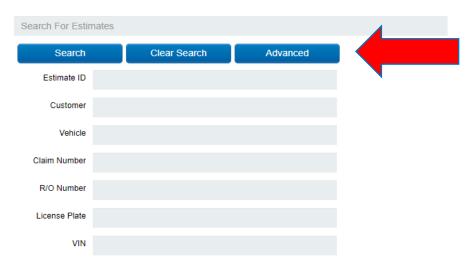


On the top left side of the "Manage Estimates" screen there is a "Search" feature.

You can search by any of the basic column headers (example: Name or Vehicle)



If you select "Advanced" more options will populate to search for an estimate.

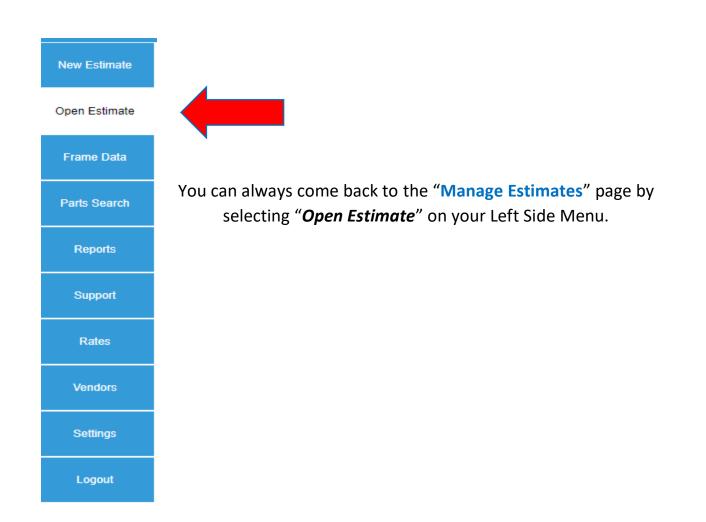




To the *left* of each estimate on your list you can "Open" an estimate by selecting the <u>blue button</u> with the <u>ID#</u> listed on it **OR** you can select the "Print" button to view / print the estimate in PDF.

To the *right* of each estimate on your list you can "Copy" the estimate (*which will duplicate the estimate for you*) OR you can select "delete" on the line of the estimate.





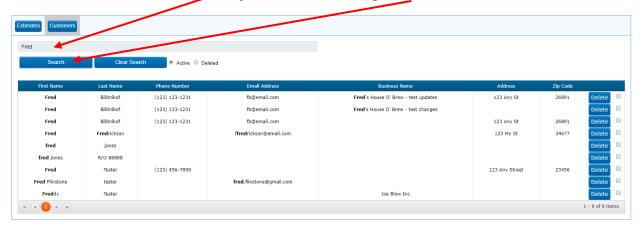
Saved Customer List

Web-Est is excited to give you more control of your **Saved Customer information**.



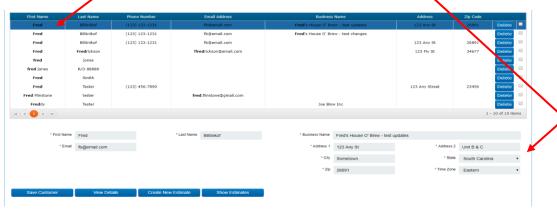
When you log in you will see the *Customer* option on the top of your *Manage Estimate Screen*. Click on the "*Customers Button*" to go to your *Saved Customer List*.

You can search for a specific customer by entering something simple into the **Search field** and selecting "**Search**".

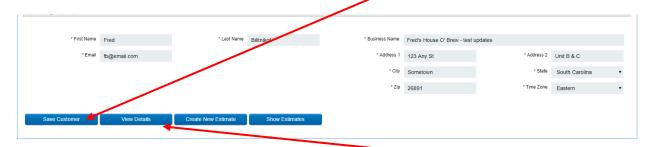


You may have more than one saved Customer under the same name and you can delete the multiples by selecting "delete" next to the line. ***This will <u>NOT</u> delete any estimates you have written for that customer. ***

You can click on a **Saved Customer line** to populate the **Saved Customer** Information below the **Customer** grid.

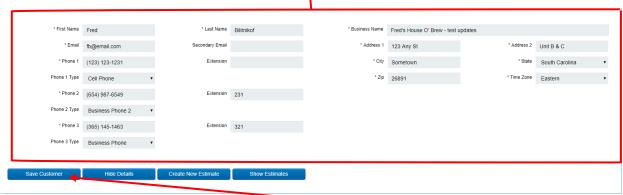


The **Customer Information** can be <u>edited</u> or <u>updated</u> by entering the correct information in the fields and clicking the **Save Customer Button**.



To view additional Customer Information click on the *View Details* Button.

All of the **customer information** will open.

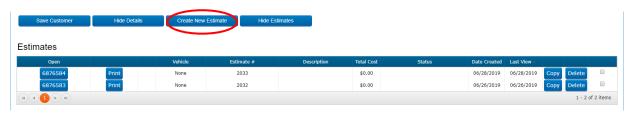


You can edit or update any fields and then click the Save Customer button.

To <u>view</u> or <u>open</u> estimates written for the customer click on <u>Show Estimates</u>.



To begin a **New Estimate** for that Customer you can select **Create New Estimate**.



Writing an Estimate



Click "New Estimate" to begin writing an estimate.

When writing an estimate you will navigate using the tabs along the top. The only tab that **is** REQUIRED in order to write the estimate is the **VEHICLE** tab, but this guide will do a summary of each tab so that you can learn to keep detailed records for your business.

Customer Tab

The *customer tab* is where you enter all of the customer information.

Name, phone, address etc.

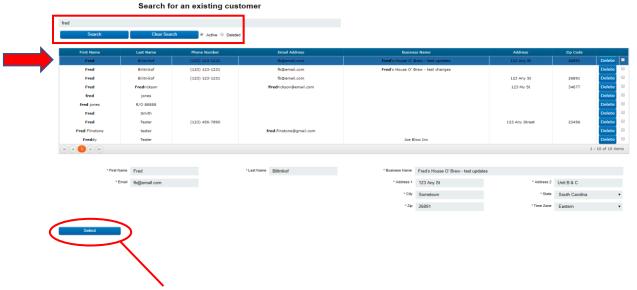


The Customer information is **NOT** required to write your estimate. When ready simply fill in the fields you would like to save for the customer.

The system will <u>automatically</u> save the customer information entered on your estimate into your **Saved Customer List.** If you are writing an estimate for a customer you have worked with before click on **Select Customer**.



Once you click the *Select Customer* button you will be taken to your *Saved Customer List*. Use the <u>Search</u> field to enter the *customers name* or a *simple* search to locate the customer.



Once you have found the customer on your list *click on it to highlight* the customer you want and click *Select* at the bottom and the system will take you back to your estimate and the customer information will be populated for you.



The "vehicle" tab is the only tab that is required in order to write your estimate. You must have vehicle info filled in (in) order for the system to pull any data to write your estimate.

There are 3 ways to enter the vehicle information into the system.

1. You can enter a *License No* and *select the State* and click **Decode**



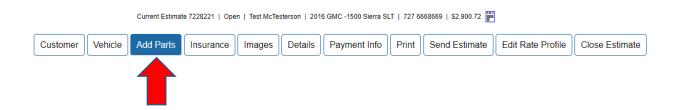
2. You can enter the 17 character VIN number and click Decode



3. The License and VIN decoders are there to assist in filling out the **REQUIRED** fields in **section 1**, but you can also just use the dropdown menus to select the vehicle information. In order for the system to pull the data on the vehicle all the fields with the **red asterisks** must be selected **Year**, **Make**, **Model**, **Trim**, and **Body Type**. Also you can change the **paint type** if needed.



Add Parts - Graphical



The *Add Parts* screen is where you actually write the estimate.

Depending on which device you are this screen may look slightly different, but the functions are exactly the same. *If you are on an Ipad or phone your action items may be drop down menus instead of the bubble selections*. For this manual we are using the view on a *computer*.

Along the top you will find your **Action** selections.



For each line you must tell the system what **Action, Part Source, and which side of the vehicle you are working on**. Simply select which one you are wanting by *clicking the bubble next to it* (*or select from the drop down menu if using a handheld device*).



Replace – Use if you are replacing the part **Repair** – Use if you are Repairing a part

R & I – Use if you are Removing & Installing the part back
 Refinish- Use if you are painting a part
 Blend – Use if you are blending paint to match

If you are **Replacing** a part you need to select the **Part Source**. Our system has all of the **OEM** pricing and will have the prices for **Aftermarket** parts, if you have vendors selected for **Aftermarket** in our **Vendor** section (this was discussed earlier in the manual). **LKQ** and **Remanufactured** will not have pricing and you will have to manually enter the price once you get it from your vendor. Again you just **click the bubble next** to the **Part Source** you would like (or select them in the dropdown menu on a handheld device).



OEM – Original Equipment Manufacturer – New parts from the original manufacturer of the vehicle.

Aftermarket – New parts that are not made from the original manufacturer of the vehicle.

LKQ – Used parts salvaged from another vehicle.

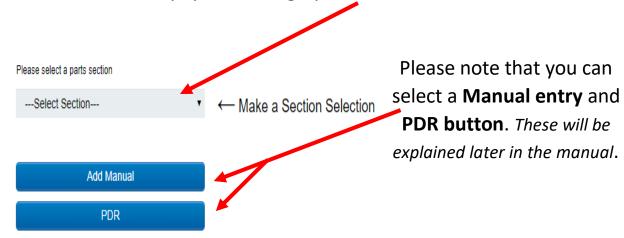
Remanufactured – Parts removed from another vehicle that have been repaired and / or refinished.

Then you must let the system know which **Side** of the vehicle you are working on. *Also note that you can change the Paint Type here*.

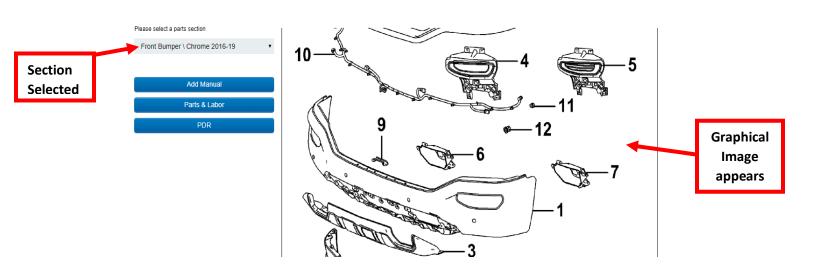


You can also use your mouse to tell the system Right or Left side. When scrolling on the image if you <u>Right mouse click</u> on the number it will choose the **Right side** and if you <u>Left mouse click</u> on the number it will select the **Left side** of the vehicle.

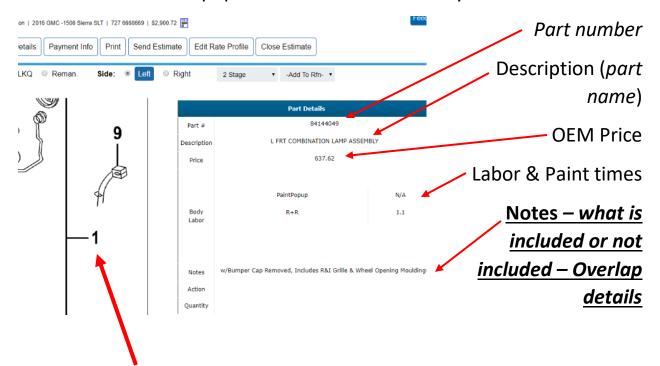
Once you have those *action items* selected it is time to select your part. You can select the **Section** you are working on in the drop-down menu to populate the graphic and the data.



Once you have *selected the section* you will see a *graphical image* to the right. The *graphical image* is scrollable so you may need to scroll up or down to see all of the parts in that section.



When you *scroll over one of the numbers* on the image to the *right* it will populate the **Part Details** for you.



Click the **number** on the image for the part you need to *add* the *operation/part* to the estimate.

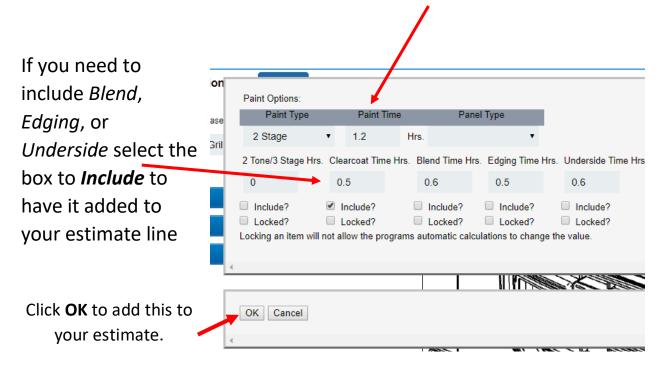
A **Part Prompt Window** will pop up on your screen, **read the comments** and click the **Add** button to select the correct part needed.



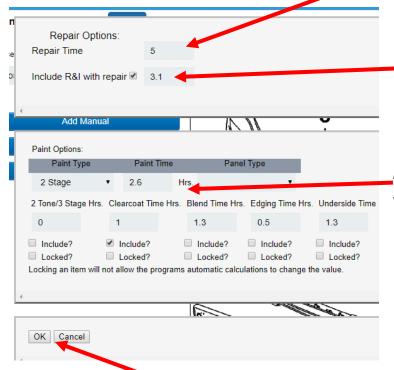
If you are selecting an **Aftermarket** part, you will then get the **Part**Source Prompt to select the **Aftermarket part / price / vendor** you want. Click **Select** to add it to your estimate.

Select Part and Source:							
Close NonOem Window							
	Price	Vendor Name					
Select	876.00	KEYSTONE - TAMPA, FL					
Select	876.00	KEYSTONE - VANCOUVER, WA					
Select	876.00	KEYSTONE - RENTON, WA					

If the part has paint times on *Replacements*, you will receive the **Paint Prompt Box.** The system will auto populate times that you can change if needed.



If you are doing a **Repair**, <u>after</u> you select the correct part on the Part Window you will have the Repair Prompt Box populate. <u>Enter your Repair time here</u>.



You can *include the R&I* time for this **Repair** by *clicking the checkbox* and this time is editable if needed.

Paint Options are in the 2nd window of the prompt. You can edit and / or add any Blend, Edging, or Underside needed by selected Included below it.

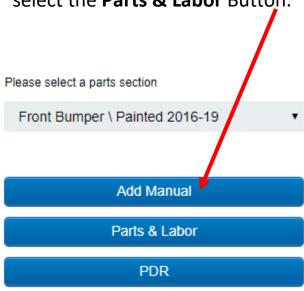
Click **OK** to add the *Repair* line to your estimate.

As you add lines to your estimate, they will be visible at the bottom of your screen. *If you move your mouse to the top blue line* you can move this *up or down* to see *more or less* of your lines.



You can **Edit** a line by *clicking Edit* on that line item. You can **Delete** a line by *clicking Delete* on that line item.

If a *Graphical Image* is missing on a section or if you are not finding what you are looking for in the section you have selected. You can select the **Parts & Labor** Button.



This will provide you with **ALL the Data** on this section of the vehicle written out. You can scroll through and **Add / Edit / Remove** anything from this window. This is also a good way to look for Notes of what is included with each operation (*overlaps*). Once done <u>Click Close P&L</u>

<u>Window</u> on top or bottom of this window to close it.

(Close Parts & Labo	r Window						
	Action Pof	rart#	Description	Comment	Price	Labor	Notes	Remove
	Remove		GRILLE	Refinish Grille Assy (2016-2019)		1.2 Clearcoat	Part Included in Clear Coat Application Includes Necessary Masking	Remove
/	Add		GRILLE ASSY	R&I Grille Assy (2016-2019)		0.4 Body	Includes R&I/R&R Upper Radiator Shield	Remove
(Add		GRILLE	R&R Grille Assy (2016-2019)		0.6 Body	Includes R&I/R&R Upper Radiator Shield	Remove
\	Edit 1	23496235	GRILLE ASSEMBLY	Grille Assy (Chrome w/Chrome Insert) (2016-2019)	3899.95	0.6 Body	Includes R&I/R&R Upper Radiator Shield	Remove
	Add	23496234	GRILLE ASSEMBLY	Grille Assy (Chrome w/o Chrome Insert) (2016-2019	3833.93	0.6 Body	Includes R&I/R&R Upper Radiator Shield	Remove

Add Parts - Manual



The manual item entry screen provides all the necessary fields to *add parts*, *labor*, and *paint times* that cannot be added through the graphical interface. The manual screen is separated into 4 sections to assist in creating your line items accurately.

Section 1 is where you can add a part, description of the labor charge for Section 2 (below), or select a Preset Charge (instructions for Preset Charges are in the Support tab of your program). Fill in the appropriate boxes / drop-down menus.

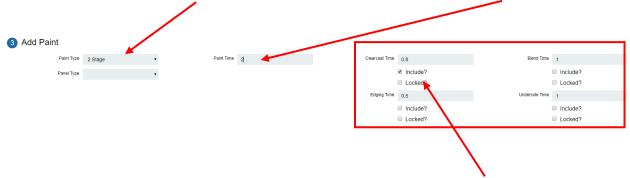


Section 2 is to add Labor to the line item. Select the <u>Labor Type</u> in the drop-down menu and then enter the <u>Labor Time</u>.



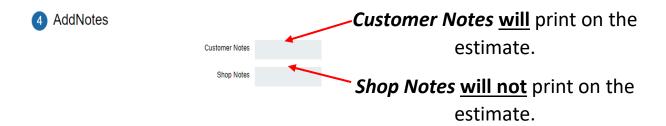
And / Or you can also enter a flat rate charge using the <u>Other Charges</u> box, but you <u>must</u> also select the <u>Other Type</u> for the charge to be added to the line. The <u>Other Charges</u> box is also where you can add a discount or a negative amount (exp. -25.00, will subtract \$25.00 from the estimate).

Section 3 is to add any *Paint Time* to your line item. Select your *Paint Type* in the drop-down menu and then enter your *Paint Time*.



When you enter the *Paint Time* the system will auto calculate the additional times for *Clearcoat, Blend, Edging, and Underside* click the *Include check box* for any of the additional times you need.

Section 4 is where you can add *Notes* to the line item.



After you have entered all of the information and charges you must click <u>Add</u> at the top of the page.



The *Insurance* tab is <u>not</u> required for you to fill out in order to create an estimate. Fill in as many fields as you would like to keep records of or to have print on the estimate.

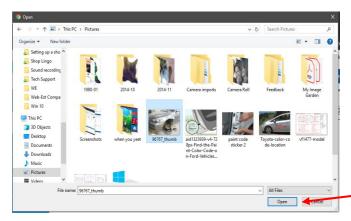


The *Claimant* and *Insured* sections can be filled in manually or you can also select the *box for Same as Owner* and the system will auto populate the fields you have previously entered in the *Customer* tab.



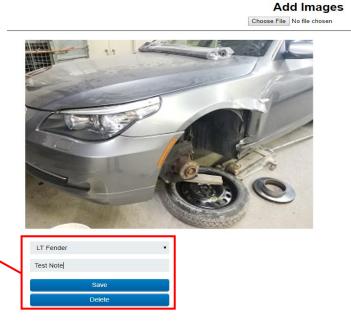


To upload images to the estimate go to the *Images Tab* and click on *Choose File*.



A prompt box will open for you to search your computer for the images. **Select 1 photo** at a time and click **Open**.

The image will load onto the images page. Below each image you can use the *drop-down* menu to select the **section** of the vehicle in the photo and add a **note** if needed and click <u>Save</u>. If you upload the wrong photo or want to delete the photo click the <u>Delete</u> button.



Images are automatically attached to the PDF estimate, if you Print or Send the PDF the images are already included.

Details Tab



The **Details** tab is where you can edit many of the details of the estimate.

Section 1 is **Estimate Info**.

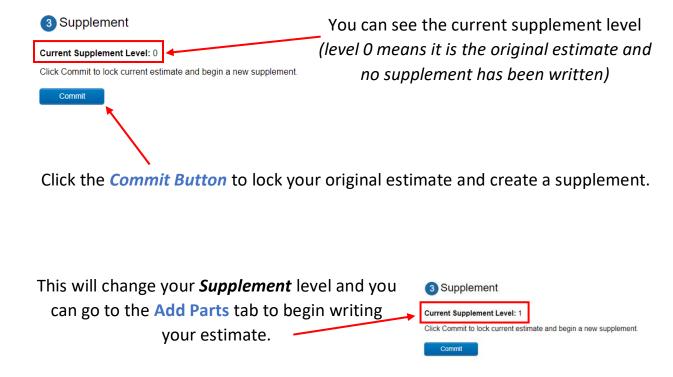


Section 2 on the **Details** tab is **Job Status**.

Use the *drop-down menu* to select the *Job Status* you want to create a *repair order* or *close a repair order* and then click the *Change Button*.



Section 3 is creating a **Supplement**.



Please see our How to Create a Supplement Guide in the Support tab in your system for full instructions on writing a supplement

Payment Tab



<u>After</u> an estimate has been written you can utilize the <u>Payment</u> tab for customers who are making payments for their repairs.

Use the *drop-down boxes* and enter information into the needed *fields* and then click Save.

Payment Information

Clear Form Save

Who Pays Customer Save

Paywent Type Check Folt Test McTesterson 6/27/2019 First Installment 5500.00

Estimate Total: 84,801.17

- Total Paid: \$1,500.00

Check Number 1235

Date 66/27/2019

Memo

After you Save the information the *summary* will appear on the left hand side. The system will calculate the *payments made* and the *remaining balance* for you. If you have the *Print Payment Option* selected in your *Rate Profile* (*print options*) then this will print below your estimate and can serve as a receipt of payment and provide the customer with the remaining balance.

Feel free to contact us if the payment is not printing, we will be happy to assist in changing your settings for you

Print Tab

You can *view* or *print* the PDF estimate at any time by clicking on the *Quick Print Icon*



When on the *Print* tab you can click on *Print as PDF*. The PDF will open in it's own window on your computer. (If you have a pop up blocker it may prevent the window from opening, look for this to allow pop ups from our site.)

If you are using the FireFox Browser to get on the internet and the PDF preview does not open, please visit our Support Tab to make sure your FireFox browser is allowing Adobe to open your PDF's



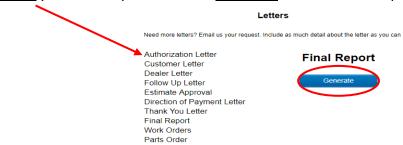
The *Print* tab also has options for you to select the *Report Type* and the *Report Header*, using the drop-down menus to select.

Report History



Every time you click *Print PDF* the system will save a *History* of the *PDF* for you. You can click the *View Icon* to view a *previous PDF* or you can use the *Delete Icon* to *Delete* a previous PDF. We always recommend <u>NOT</u> deleting any versions of your PDF's, just in case you need assistance from our Tech Support Department.

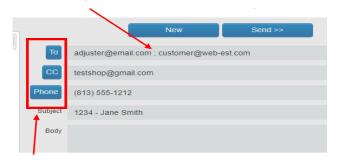
You can also generate any of the **Letters** for your estimate on the **Print** tab by clicking on the **Letter** you want to print and click **Generate**. The **Letter** will open in a new window.





When in the **Send Estimate** tab, you may type the *email address* and/or *phone number* in the **TO** field or the in the **Phone** field if texting (**SMS**).

Please be sure to separate email addresses by a semi-colon (;)



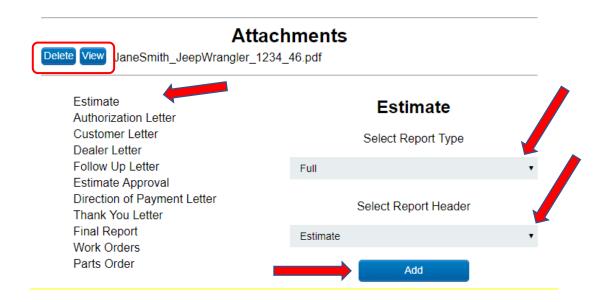
OR simply just click on the **BLUE TO, CC, PHONE** buttons and it will populate the email addresses you have entered on that estimate.



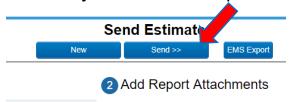
Then just **click** on each **email address** or **phone number** you wish to send the estimate to. ***PLEASE NOTE...IT IS RECCOMMENDED THAT YOU ALSO CC YOURSELF ON ALL EMAILS, THAT WAY YOU CAN REFER TO THEM IF NEEDED. IT'S JUST ANOTHER WAY TO HAVE DOCUMENTATION OF DATE/TIME STAMPING.***

Then you <u>HAVE</u> to <u>attach the estimate</u> or whichever document to the email you are sending.

Click on **Estimate** and then click **Add**. Once it is added you will see the estimate listed under the **ATTACHMENTS** heading. You can also **View** or **Delete** it from this point. And before attaching, you may also select the <u>REPORT TYPE</u> or <u>REPORT HEADER</u> from the drop-down boxes.



Once it is attached just scroll back up and click **SEND**.



Once you have sent an e-mail or text the history will show below.

Sent Estimate History



You will notice that the system will also tell you if you had **any errors** sending the message. This example tells us that the phone number was invalid. it will also show you a **Date/Time Stamp** of when the email was sent for record tracking purposes.



When you have an estimate open you can edit the rate profile for just that estimate by using the Edit Rate Profile tab. Please use the same instructions detailed earlier in this manual for editing your Rate Profile.

When you are done with your estimate you can click the **Close Estimate** tab to go back to your **Manage Estimates Screen**.

