

# Multi-Modal Learning

[1] Cross Attention Secretly Performs Orthogonal Alignment in Recommendation models. *Preprint*

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## [1] Introduction

- Cross-Domain Sequential Recommendation (CDSR)

## [2] RQ1: how to improve the performance

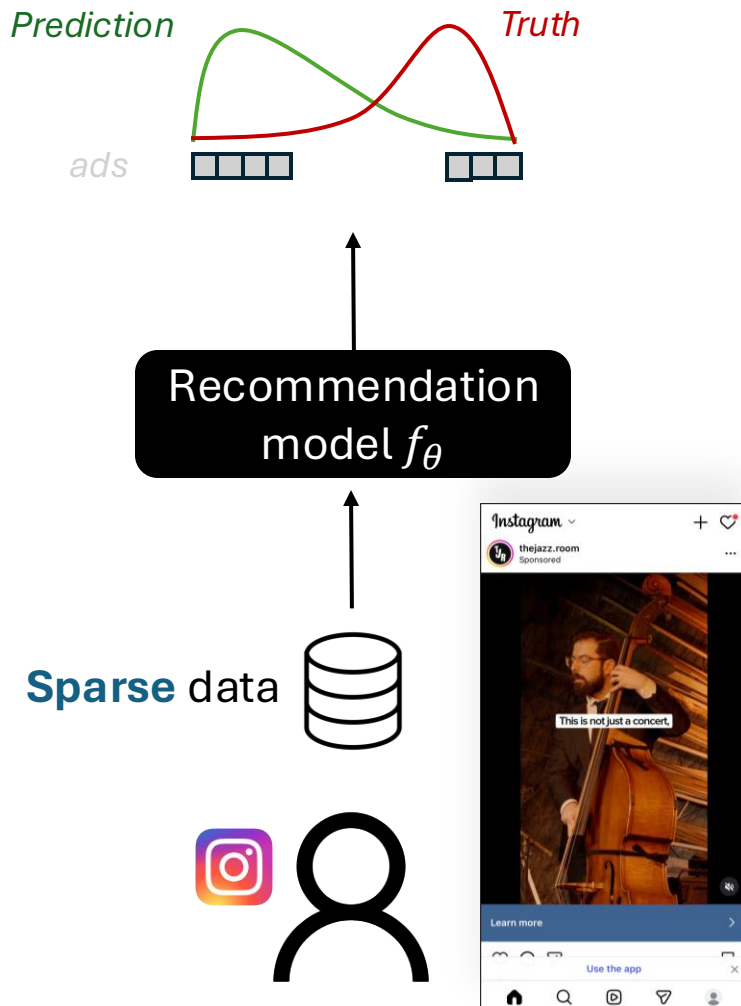
- **Gated Cross Attention** at the early stage improve the performance.

## [3] RQ2 (*Main*) : why it improves the performance

- **Orthogonal Alignment** improves the scaling law.

## [4] How this improves Google product

# 1. Introduction



**Problem:** Building **recommendation models** that show advertisement to user. (If user clicks an ad, that's how company earns money 💰).

**Task:** We train a model:

$$f_\theta(\text{user}_i - \text{ads data}) \in [0,1]$$

Which represents the probability that  $\text{user}_i$  clicks on  $\text{ad}_j$

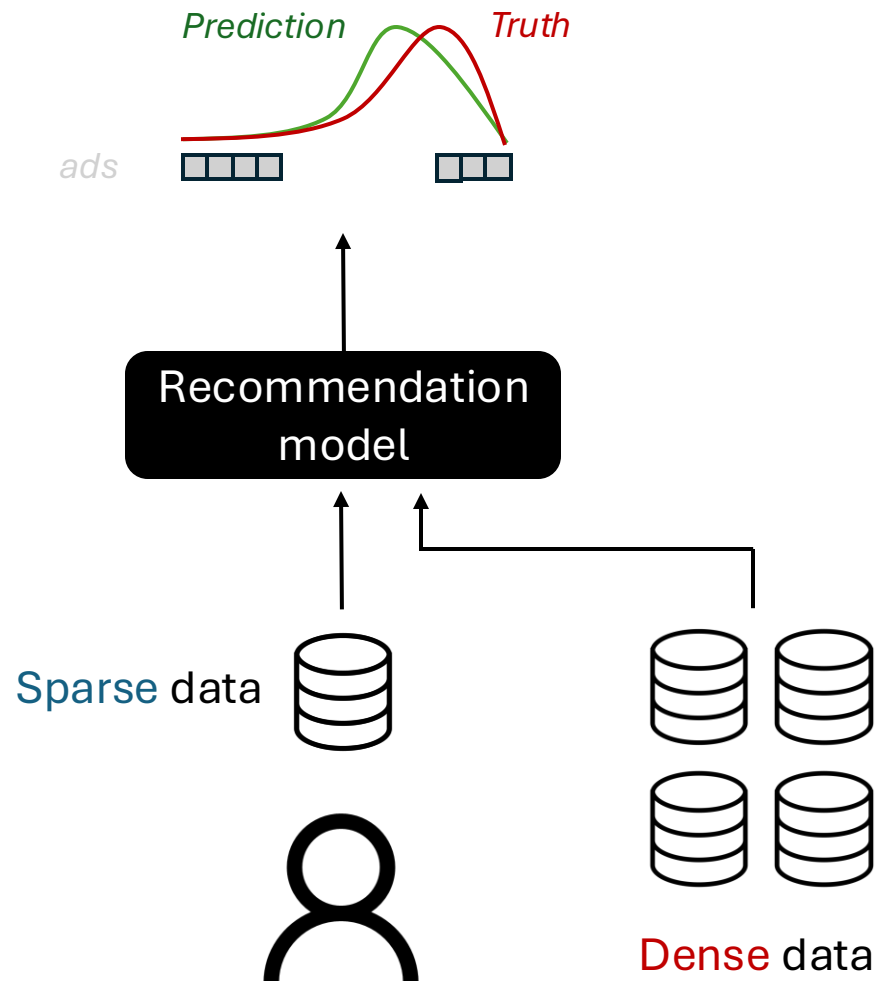
- Times series dataset

$$D = \left\{ \text{user}_i, : \left\{ \text{time}, \text{ad}_j, \{0, 1\} \right\} \right\}_{i \in [I], j \in [J]}$$

**Challenge:** The key challenge was ads-domain data is **sparse**; users rarely click ads.

- Ex:  $\{(14:00, \text{ad-sport}, 0),$   
 $(14:01, \text{ad-movie}, 0),$   
 $(14:02, \text{ad-movie}, 0),$   
 $\dots(14:10, \text{ad-Jazz}, 0)\}$

# 1. Introduction



**Problem:** Building recommendation models that display sponsored posts (ads) to user. *(If user clicks an ad, that's how company earns money 💰).*

**Challenge:** The key challenge was ads-domain data is **sparse**; users rarely click ads.

**Cross-Domain Sequential Recommendation(CDSR)** : Let's use **dense** data from other domain

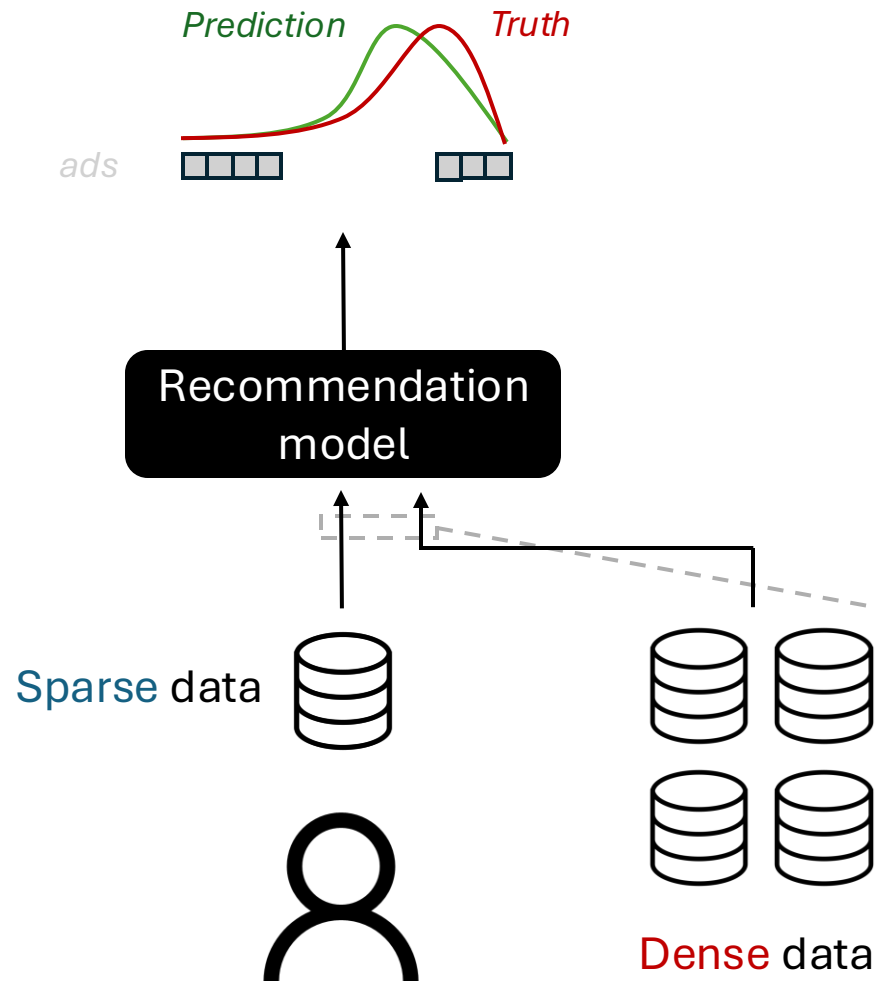
**[Source Domain 1]** Facebook app – post view duration.

- Ex: {(09/06, post-sport, 30s), (09/06, post-movie, 10s), (09/08, post-Jazz, 300s), ... }

**[Source Domain 2]** Instagram app – post likes.

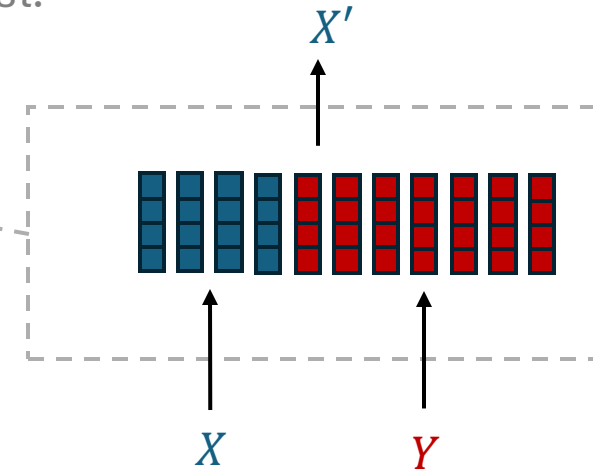
- Ex: {(09/06, post-sport, 1), (09/07, post-Jazz, 1), (09/08, post-Jazz, 1), ... }

## 2. Research Question 1



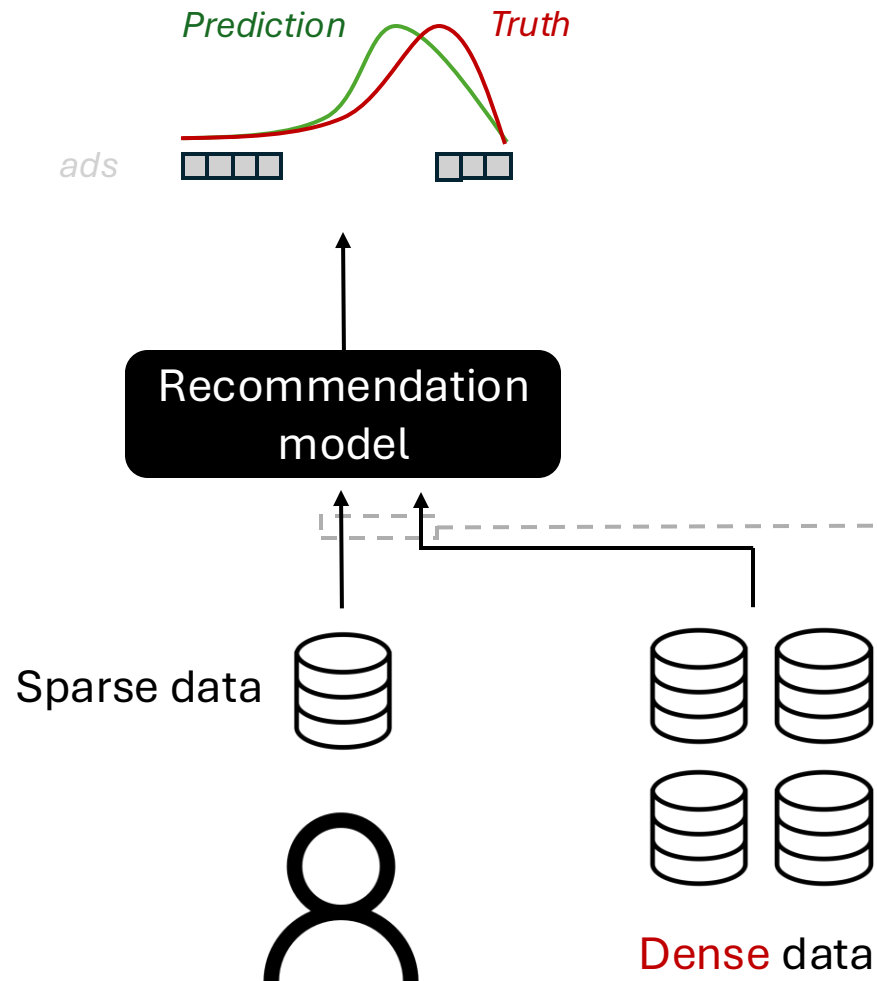
**Research Question1:** How to fuse those different modality data to improve the performance?

- Naive concatenation: Negative Transfer
  - Domain Noise
  - Preference conflicts: *(ex) user like to “view” video game post for a long time, but do not purchase since user just likes to watch streamer’s game broadcast.*



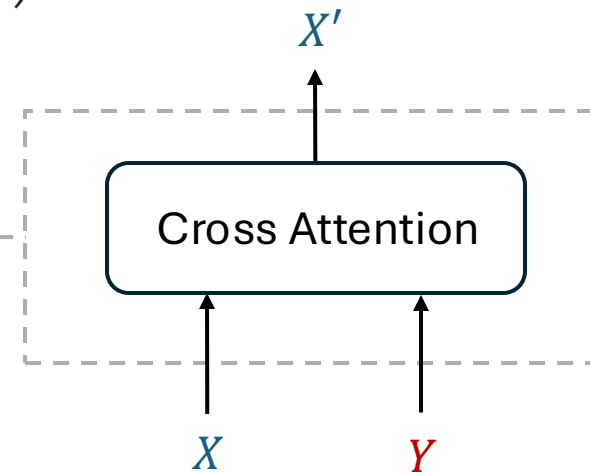
## 2. Research Question 1

### 2.1. Main Message 1



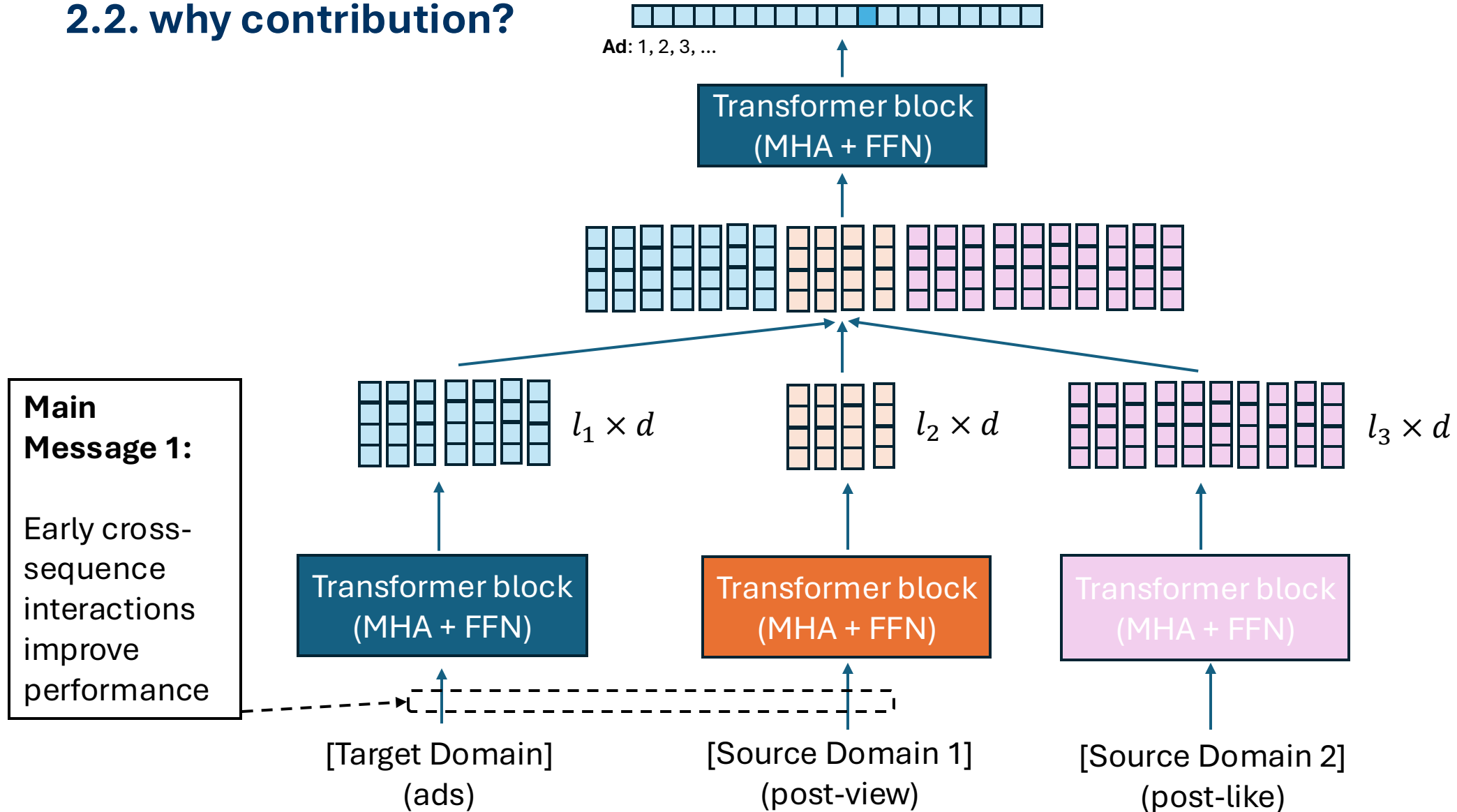
**Research Question1:** How to fuse those different modality data to improve the performance?

**Main Message1:** Using Gated Cross Attention at the Early Stage can improve the performance  
(*First Contribution*)



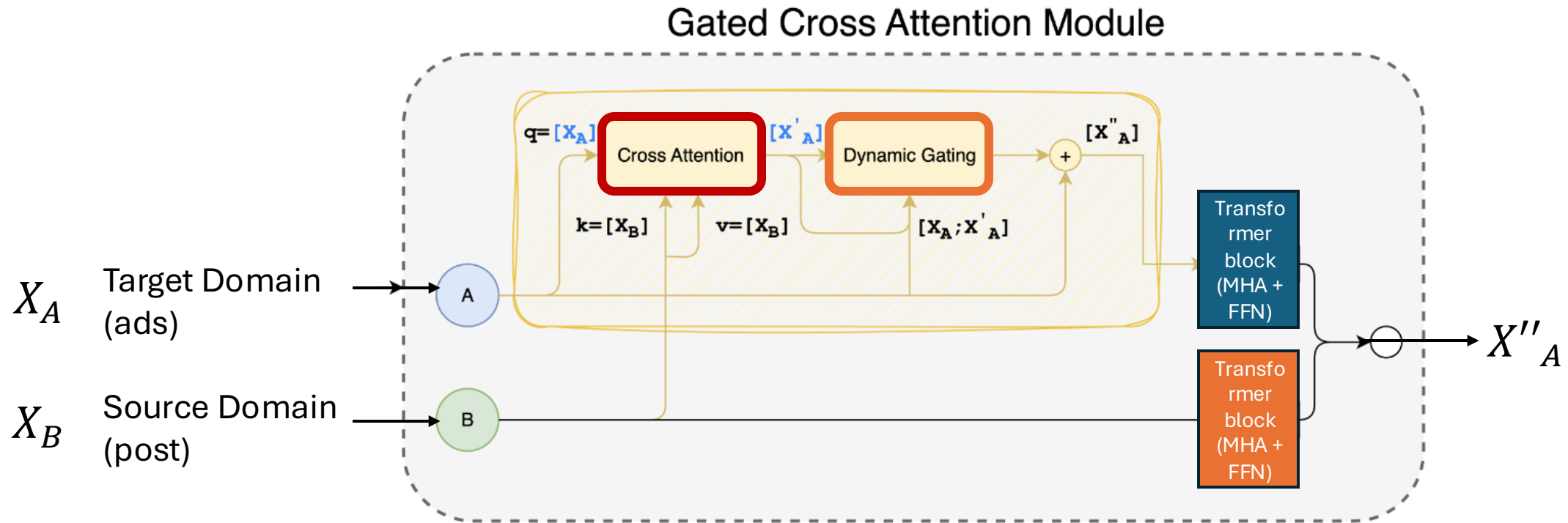
## 2. Research Question 1

### 2.2. why contribution?



## 2. Research Question 1

### 2.3. Gated Cross Attention module



$$X'_A = \text{CrossAttention}(q=X_A, k=X_B, v=X_B)$$

$$X''_A = X_A + \text{DyanmicGating}([X_A; X'_A]) \odot X'_A$$

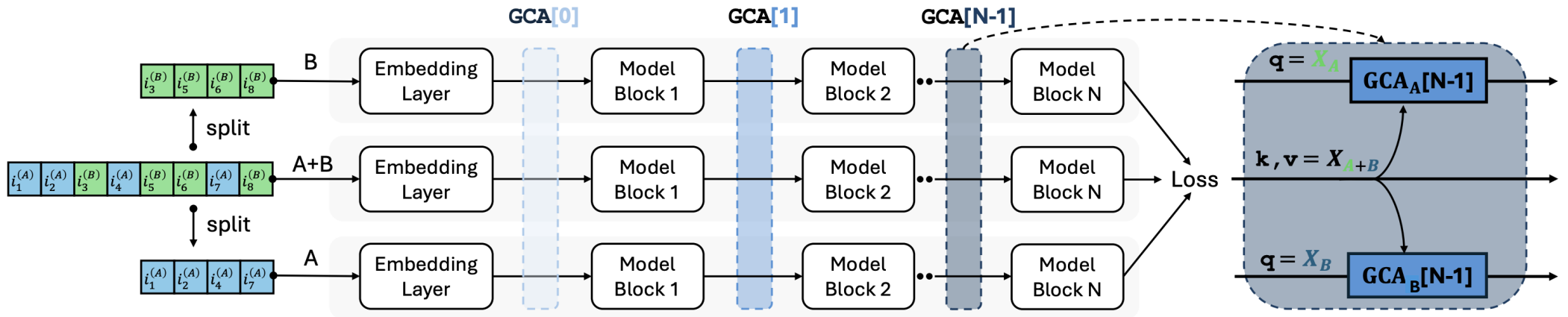
**Soft update** : Feed Forward Network. Gating depends on input.



## 2. Research Question 1

### 2.4. Experiment setting

- Baselines : CDSRNP, ABXI, LLM4CDSR
  - On top of baselines, we use Gated Cross Attention (GCA); that is skip connection:  $X + \alpha X'$ .
- Dataset: Four pairs from Amazon dataset (ex. Beauty-Electronic)



**Figure 3** For each baseline model, we insert GCA modules at multiple vertical positions, denoted as  $\text{GCA}[i]$ , where  $i = 0$  corresponds to the module closest to the raw data and  $i = N$  to the module farthest from the raw data. By design,  $\text{GCA}[0]$  is always placed immediately after the embedding layer, while  $\text{GCA}[1], \text{GCA}[2], \dots$  are positioned within intermediate layers of the backbone. Each  $\text{GCA}[i]$  comprises two parallel gated cross-attention modules, which respectively refine the representations of domains  $A$  and  $B$ .

## 2. Research Question 1

### 2.5. Observation 1 (Supports main message 1)

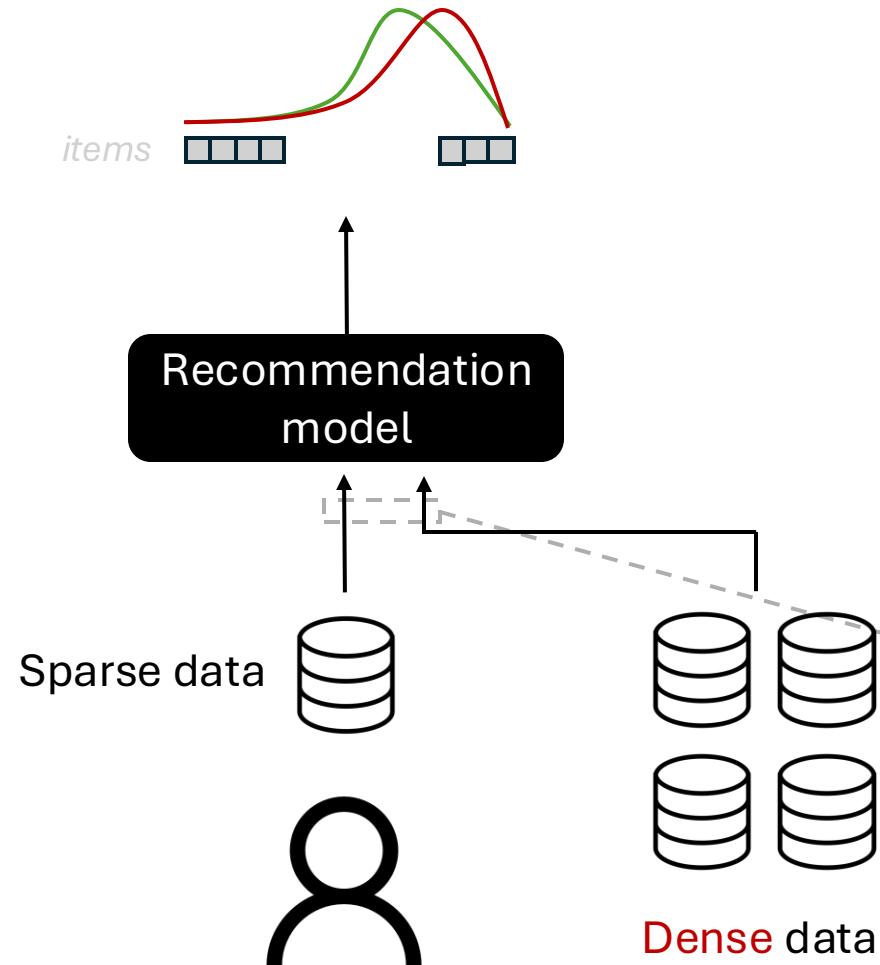
- GCA at the early stage consistently improves performance, but vertical stacking is not scalable.

|                             | Model                  | Dataset (A-B)   | NDCG@1 <sub>A</sub> | NDCG@10 <sub>A</sub> | NDCG@1 <sub>B</sub> | NDCG@10 <sub>B</sub> | AUC <sub>A</sub>    | AUC <sub>B</sub>    |
|-----------------------------|------------------------|-----------------|---------------------|----------------------|---------------------|----------------------|---------------------|---------------------|
| GCA[0]                      | LLM4CDSR               | Cloth-Sport     | 0.7157 $\pm$ 0.0025 | 0.7821 $\pm$ 0.0018  | 0.5870 $\pm$ 0.0051 | 0.6493 $\pm$ 0.002   | 0.9216 $\pm$ 0.0013 | 0.8621 $\pm$ 0.0054 |
|                             | + GCA <sub>early</sub> |                 | 0.7283 $\pm$ 0.0027 | 0.8052 $\pm$ 0.0014  | 0.5977 $\pm$ 0.0054 | 0.6560 $\pm$ 0.0046  | 0.9364 $\pm$ 0.0009 | 0.8655 $\pm$ 0.0038 |
|                             | + GCA <sub>stack</sub> |                 | 0.7310 $\pm$ 0.0012 | 0.8056 $\pm$ 0.0014  | 0.6112 $\pm$ 0.0032 | 0.6638 $\pm$ 0.0038  | 0.9370 $\pm$ 0.0010 | 0.8664 $\pm$ 0.0030 |
| GCA[0,1] or<br>GCA[0,2],... | LLM4CDSR               | Elec-Phone      | 0.2101 $\pm$ 0.0030 | 0.3512 $\pm$ 0.0009  | 0.1419 $\pm$ 0.0008 | 0.2608 $\pm$ 0.0010  | 0.7901 $\pm$ 0.0008 | 0.7197 $\pm$ 0.0011 |
|                             | + GCA <sub>early</sub> |                 | 0.2378 $\pm$ 0.0011 | 0.3815 $\pm$ 0.0018  | 0.1861 $\pm$ 0.0035 | 0.2845 $\pm$ 0.0027  | 0.7970 $\pm$ 0.0018 | 0.7218 $\pm$ 0.0026 |
|                             | + GCA <sub>stack</sub> |                 | 0.2410 $\pm$ 0.0012 | 0.3800 $\pm$ 0.0011  | 0.1994 $\pm$ 0.0054 | 0.3035 $\pm$ 0.0049  | 0.7937 $\pm$ 0.0013 | 0.7252 $\pm$ 0.0026 |
|                             | ABXI                   | Beauty-Elec     | 0.0730 $\pm$ 0.0070 | 0.1724 $\pm$ 0.0071  | 0.0548 $\pm$ 0.0038 | 0.1273 $\pm$ 0.0028  | 0.7216 $\pm$ 0.0027 | 0.7123 $\pm$ 0.0009 |
|                             | + GCA <sub>early</sub> |                 | 0.0727 $\pm$ 0.0060 | 0.1793 $\pm$ 0.0047  | 0.0544 $\pm$ 0.0044 | 0.1244 $\pm$ 0.0025  | 0.7410 $\pm$ 0.0025 | 0.7169 $\pm$ 0.0024 |
|                             | + GCA <sub>stack</sub> |                 | 0.0733 $\pm$ 0.0042 | 0.1846 $\pm$ 0.0057  | 0.0566 $\pm$ 0.0052 | 0.1271 $\pm$ 0.0042  | 0.7354 $\pm$ 0.0048 | 0.6973 $\pm$ 0.0051 |
|                             | ABXI                   | Food-Kitch      | 0.0593 $\pm$ 0.0074 | 0.1541 $\pm$ 0.0130  | 0.0416 $\pm$ 0.0058 | 0.1093 $\pm$ 0.0113  | 0.7205 $\pm$ 0.0015 | 0.7180 $\pm$ 0.0032 |
|                             | + GCA <sub>early</sub> |                 | 0.0703 $\pm$ 0.0094 | 0.1757 $\pm$ 0.0092  | 0.0548 $\pm$ 0.0053 | 0.1327 $\pm$ 0.0072  | 0.7317 $\pm$ 0.0039 | 0.7150 $\pm$ 0.0031 |
|                             | + GCA <sub>stack</sub> |                 | 0.0882 $\pm$ 0.0052 | 0.1853 $\pm$ 0.0013  | 0.0527 $\pm$ 0.0020 | 0.1282 $\pm$ 0.0028  | 0.7148 $\pm$ 0.0026 | 0.6924 $\pm$ 0.0009 |
|                             | CDSRNP                 | Elec-Phone (1M) | 0.0499 $\pm$ 0.0087 | 0.1170 $\pm$ 0.0079  | 0.0920 $\pm$ 0.0050 | 0.1935 $\pm$ 0.0021  | -                   | -                   |
|                             | + GCA <sub>early</sub> |                 | 0.0547 $\pm$ 0.0010 | 0.1209 $\pm$ 0.0092  | 0.0980 $\pm$ 0.0010 | 0.1989 $\pm$ 0.0031  | -                   | -                   |
|                             | + GCA <sub>stack</sub> |                 | 0.0531 $\pm$ 0.0078 | 0.1229 $\pm$ 0.0125  | 0.0946 $\pm$ 0.0022 | 0.1942 $\pm$ 0.0012  | -                   | -                   |

**Table 1** NCDG and AUC comparison with the three baselines and adhoc model with GCA. Elec stands for Electronic, and Kitch stands for Kitchen. GCA<sub>early</sub> denotes GCA[0] and GCA<sub>stack</sub> denotes GCA[0,  $i_1, i_2, \dots, i_N$ ] where  $i_n > 1, n \in [N]$

# 3. Research Question 2 (Main)

## 3.1. Research Question 2



**So far:**

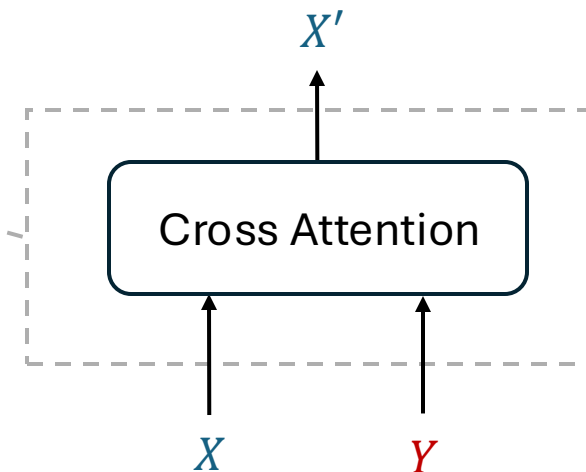
Gated Cross Attention at the early stage can improve performance

**Research Question2:**

Why gated cross attention improve the performance?

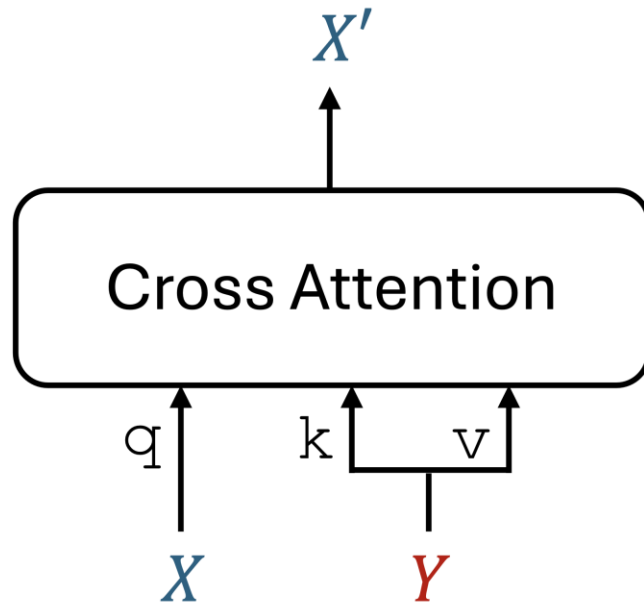
**Observation by a chance:**

As training goes by,  $\cos(X, X')$  goes to zero.



### 3. Research Question 2 (Main)

#### 3.2. Previous literature: conventional understanding on cross-attention as residual Alignment



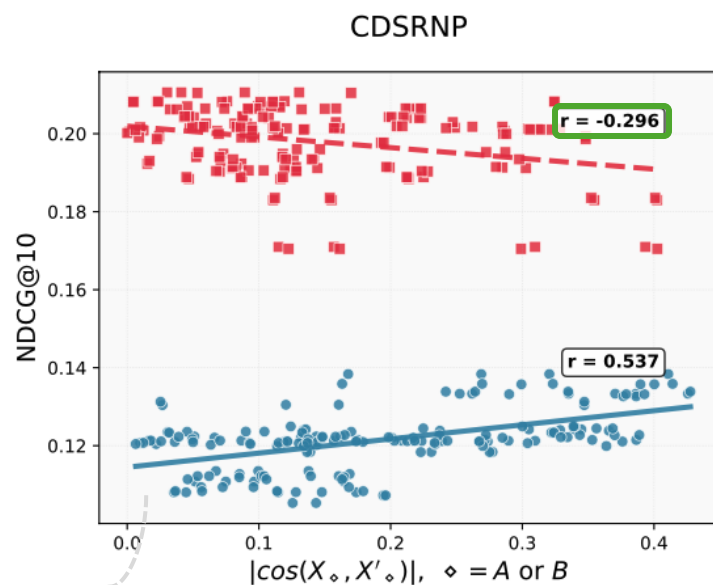
***Residual Alignment:***

- $X'$  is generated by removing redundant information from  $X$  and preserving nonredundant information from  $X$  by referring to  $Y$ .
- $X$  : User likes to visit Milan, Italy
- $Y$  : User bought lots of sports players' uniforms
- $X'$  : User may likes to buy AC Millan's uniforms

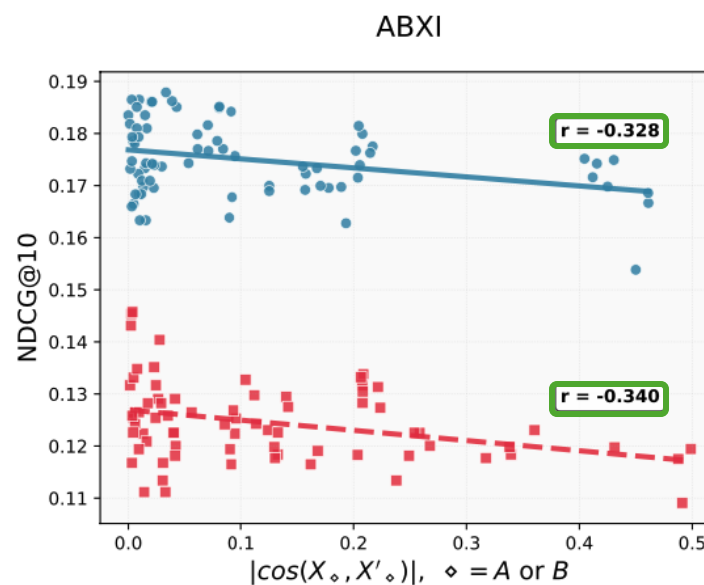
# 3. Research Question 2 (Main)

## 3.3. Observation 2 (Supports main message 2)

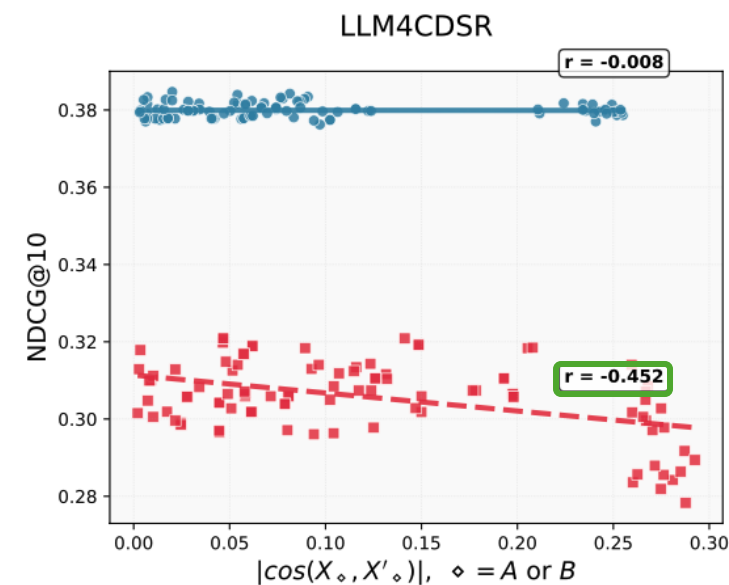
- We observe **negative correlation** between  $\cos(X, X')$  and model performance regardless of dataset and baseline.



(a) CDSRNP



(b) ABXI



(c) LLM4CDSR

Vertical Stacking: {GCA[0], GCA[0,1], GCA[0,2],...}

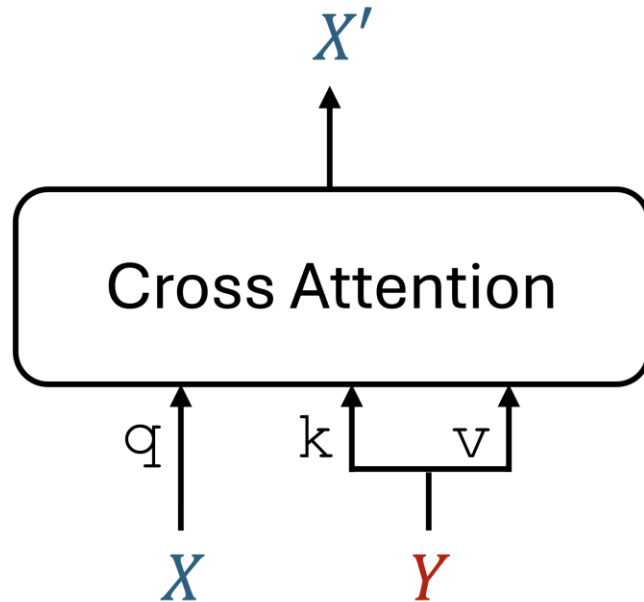
Dataset : {Cloth-sports, Elec-phone, ..}

Hidden dimension: {64, 128, ...}

Num of attention heads: {4, 8, ...}

### 3. Research Question 2 (Main)

#### 3.4. Main Message 2



#### Main Message 2

##### ***Orthogonal Alignment:***

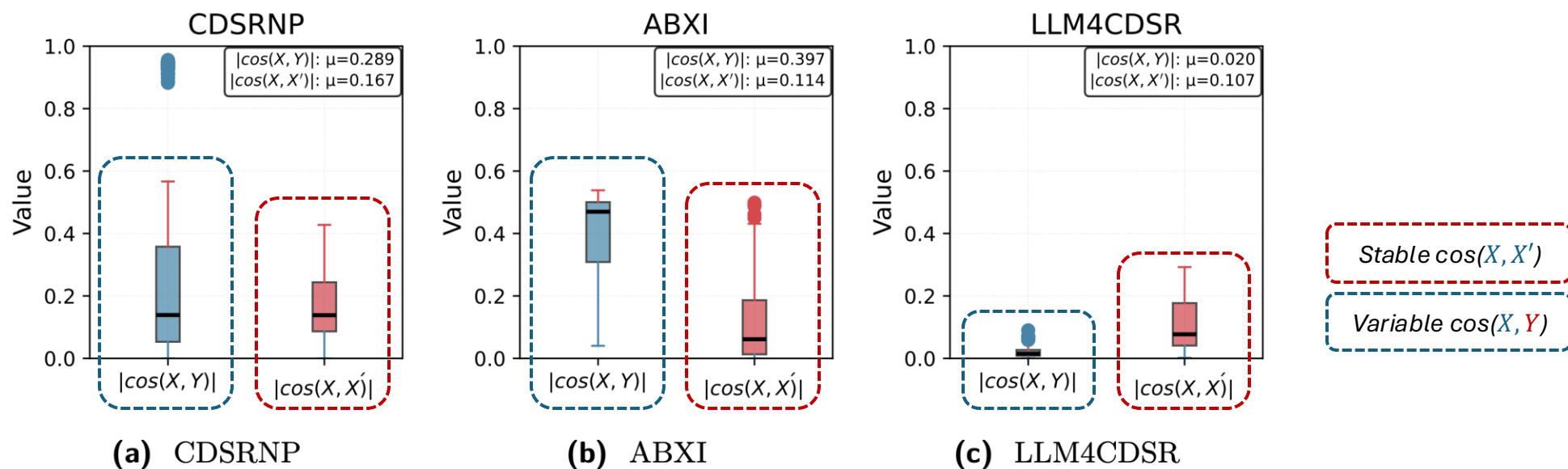
A phenomenon such that as  $X'$  and  $X$  getting orthogonal, then the model performance increases

- $X'$  can be trained to contrain information **irrelevant** to  $X$  by referring to  $Y$ .
  - $X$  : User likes to visit Milan, Italy
  - $Y$  : User bought lots of sports players' uniforms
  - $X'$  : User may likes to visit Manchester, England

## 3. Research Question 2 (Main)

### 3.5. Observation 3 (Supports main message 2)

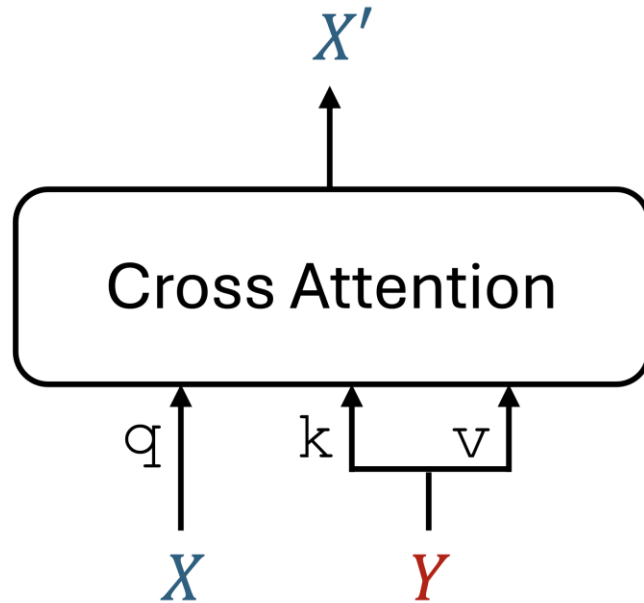
- GCA induces orthogonalization independently of how similar  $X$  and  $Y$  happens to be.



**Figure 8** Boxplots of cosine similarities  $|\cos(X, Y)|$  and  $|\cos(X, X')|$ . While  $|\cos(X, X')|$  remains stable across models (median  $\approx \in [0.1, 0.2]$ ),  $|\cos(X, Y)|$  varies substantially depending on the dataset, highlighting that GCA induces a consistent degree of orthogonalization regardless of underlying  $X$ (query)– $Y$ (key,value) similarity.  $\mu$  represents a median.

### 3. Research Question 2 (Main)

#### 3.6. Main Message 3



So far

*Orthogonal Alignment:*

A phenomenon such that as  $X'$  and  $X$  getting orthogonal, then the model performance increases

#### Main Message 3

Orthogonal Alignment ***emerges naturally***, since it improves scaling law

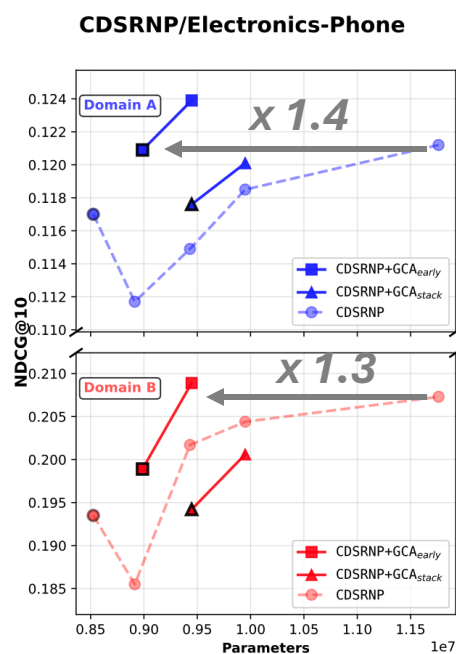
- High level : As an perspective of model, feeding  $X + \alpha X'$  where  $X' \perp X$  is better quality signal than  $X'$  as denoised  $X$ .



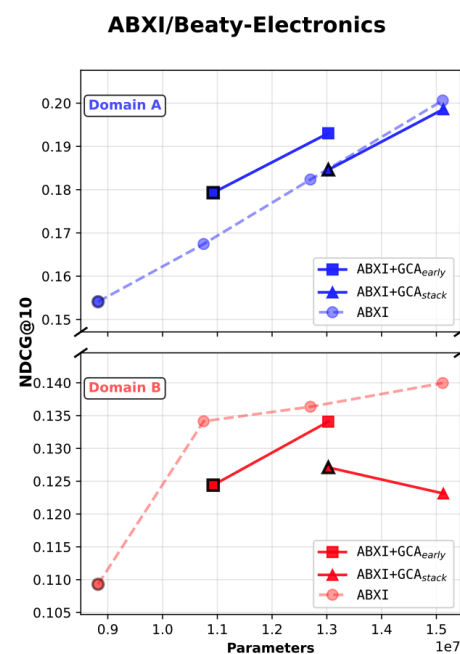
# 3. Research Question 2 (Main)

## 3.7. Observation 4 (Supports main message 3)

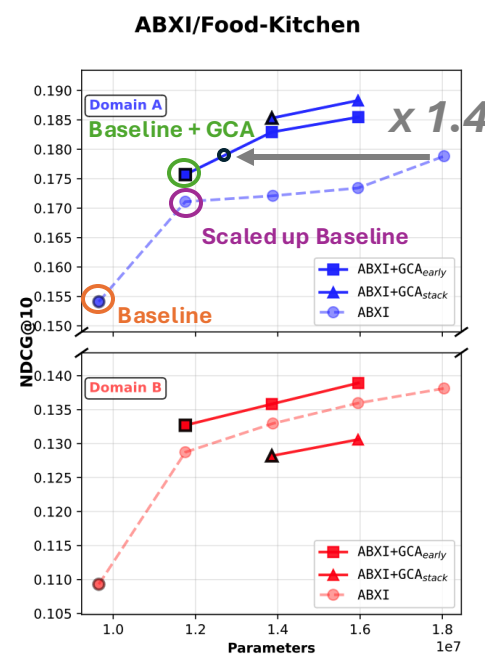
- Ex: Scaled up Baseline (3M) vs. Baseline (2M) + GCA (1M)
- Orthogonal Alignment provides  $\sim x1.4$  parameter efficient scaling up.



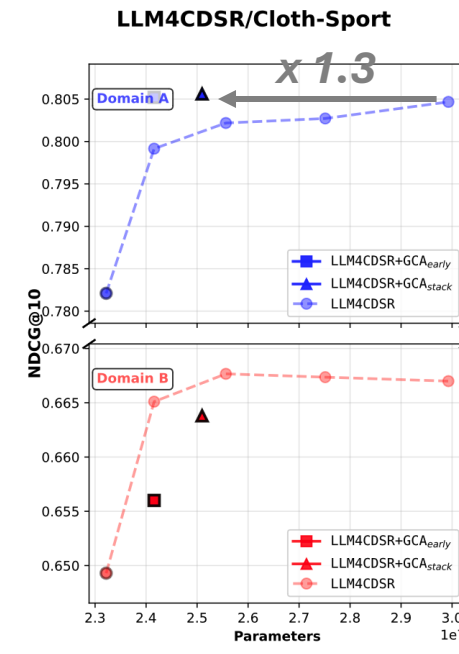
(a) CDSRNP



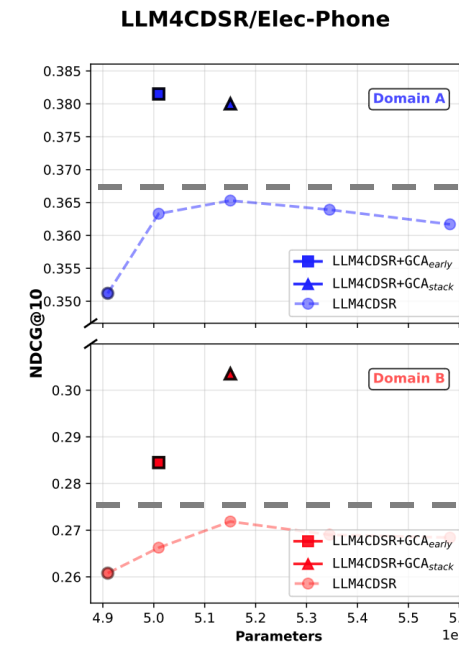
(b) ABXI (Beaty-Elec)



(c) ABXI (Food-Kitch)



(d) LLM4CDSR (Cloth-Sports)



(e) LLM4CDSR (Elec-Phone)

## 4. How Orthogonal alignment improve Google's Product

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### General Message

*Orthogonal Alignment improves scaling law in multi-modal model.*

- **Recommendation algorithm**
  - Orthogonal alignment is providing an irrelevant information from input X but may fall in true user preference. This may partially solve closed-loop recommendation
- **Gemini model**
  - Orthogonal Alignment can also improve scaling law of vision-language model.
  - + may also improve with my RL experience on post-training!



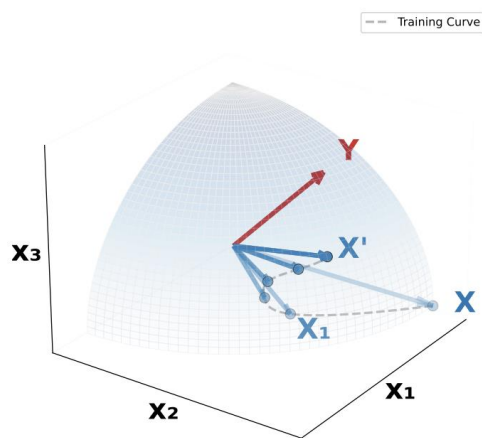
# Summary

**Motivation:** In recommendation models, learning a universal user preference from different modality user behavior data due to some sparse interaction data.

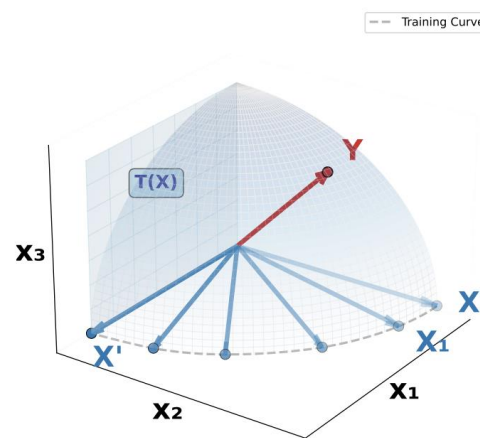
**Research Question:** Cross-attention is widely used mechanism to fuse different modality data, but it's inner mechanism is poorly understood.

## Main Message:

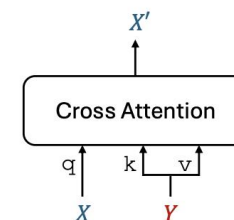
1. Orthogonal Alignment: If input ( $X$ ) and output ( $X'$ ) of cross-attention is getting orthogonal, then performance increases
2. Orthogonal alignment naturally happens since it improves the scaling law.



(a) Residual alignment



(b) Orthogonal alignment

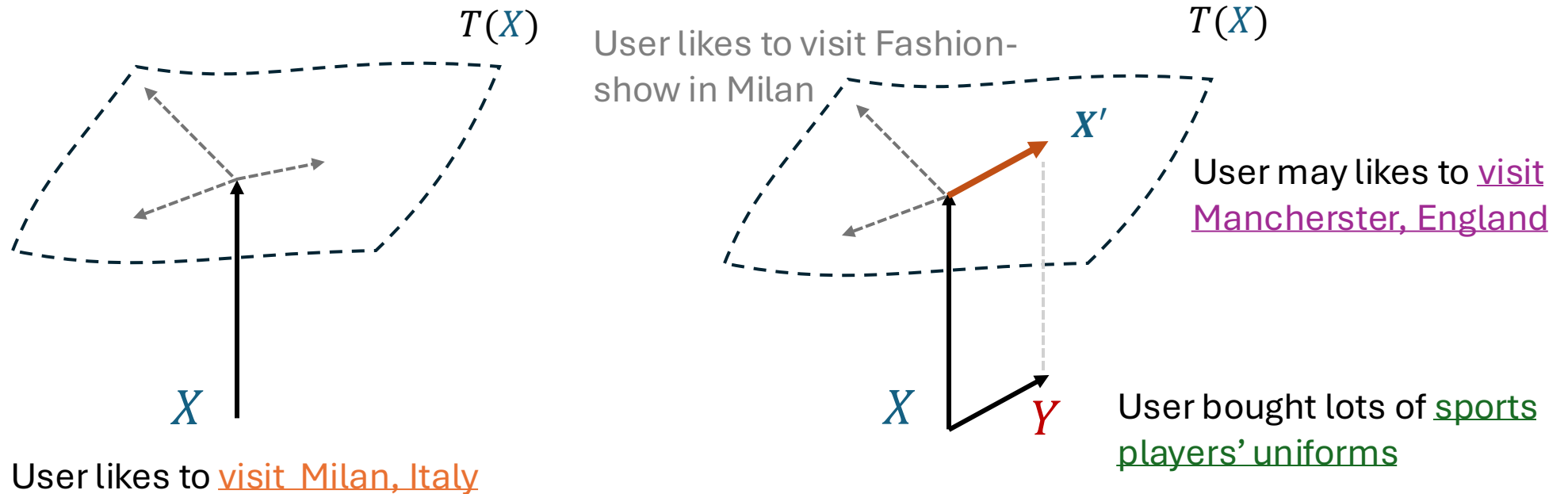


(c) Cross-attention

# Appendix

## [1] What is role of $Y$ ?

- $Y$  functions as a guide that identifies which direction on  $T(X)$  correspond to positive transfer signal. Intuitively,  $Y$  acts as a positive, negative transfer classifier.



# Appendix

## [2] What is NCDG@10, AUC@10?

$$NDCG@10 = \frac{1}{\log_2(r + 1)}, \quad AUC@10 = \frac{10 - r}{10}$$

- For given final user representation  $h \in R^n$ , compute the cosine similarity between  $e_i^A \in R^n, i \in [|A|]$  and  $e_i^B \in R^n, i \in [|B|]$ , then model outputs its softmax – the probability of choosing next item.
- Then suppose after the sorting, we have the following outputs:

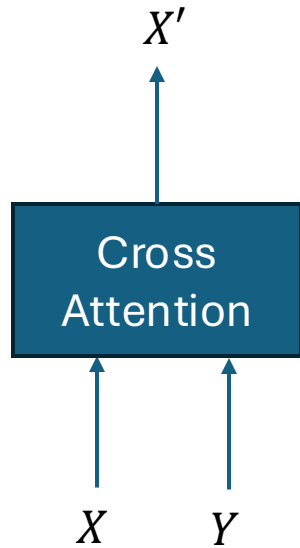
|   |        |        |         |        |        |        |        |        |         |        |
|---|--------|--------|---------|--------|--------|--------|--------|--------|---------|--------|
| A | Item 4 | Item 8 | Item 3  | Item 1 | Item 6 | Item 7 | Item 5 | Item 2 | Item 10 | Item 9 |
|   | 0.2    | 0.18   | 0.16    | 0.14   | 0.12   | 0.08   | 0.06   | 0.04   | 0.02    | 0.0    |
| B | Item 9 | Item 6 | Item 10 | Item 8 | Item 2 | Item 5 | Item 7 | Item 4 | Item 1  | Item 4 |
|   | 0.2    | 0.18   | 0.16    | 0.14   | 0.12   | 0.08   | 0.06   | 0.04   | 0.02    | 0.0    |

$$NDCG@10_A = \frac{1}{\log_2(6 + 1)}, \quad AUC@10_A = \frac{10 - 6}{10},$$
$$NDCG@10_B = \frac{1}{\log_2(3 + 1)}, \quad AUC@10_B = \frac{10 - 3}{10}$$

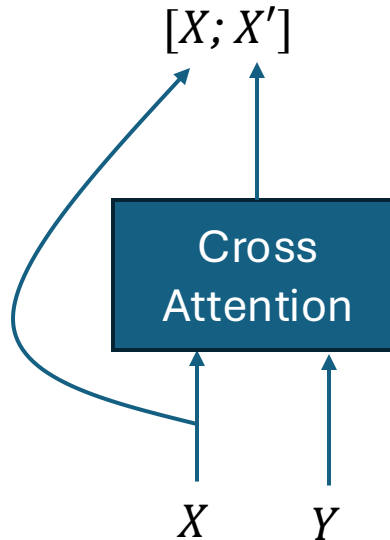
# Appendix

## [3] Why did you use gated cross attention?

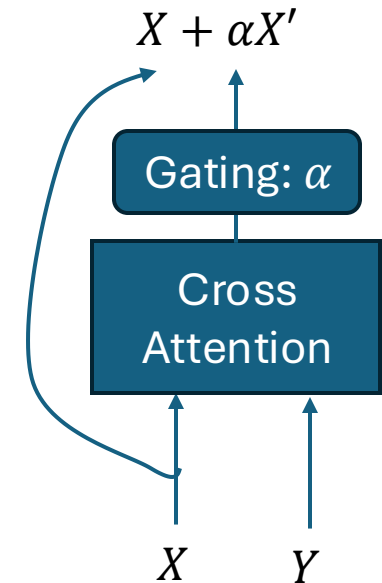
(1) Replacement :  $X$  to  $X'$



(2) Concatenation :  $X$  to  $[X; X']$

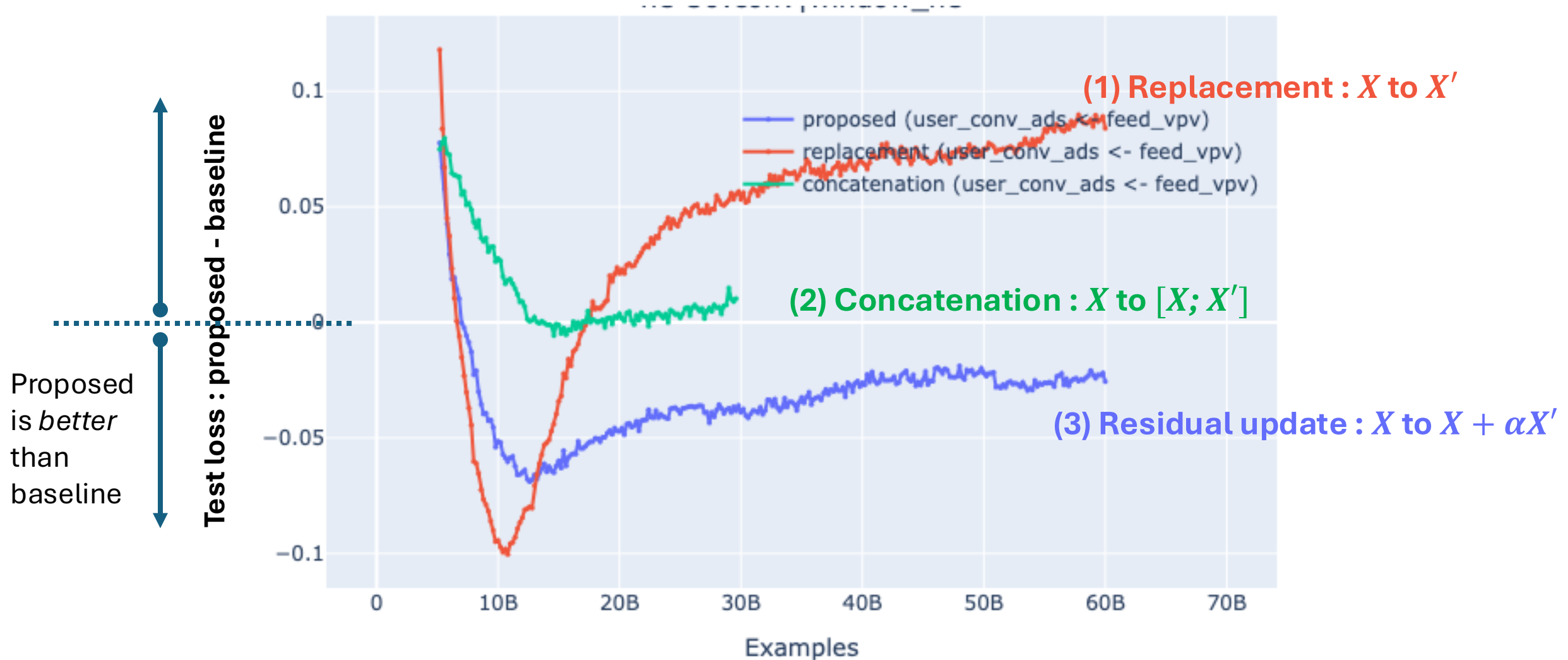


(3) Gated Residual update :  $X$  to  $X + \alpha X'$



# Appendix

## [3] Why did you use gated cross attention?



# Appendix

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## Further research question

- Is cross-attention is best (parameter-efficient) mechanism to induce orthogonal alignment?
- Can Transformer model with large feedforward can benefit from this?
- Is orthogonal alignment related with better back-prop gradient flow?