CUSTOMER SENTIMENT ANALYSIS

Objective of the project: As a Data Analyst at Flipkart, the goal here is to analyze customer sentiment regarding the iPhone 15 128GB model. The primary goal of this project is to analyze public perception and evaluate customer reactions by performing sentiment analysis on product reviews posted by users. By extracting and processing customer reviews, I then derive insights about the overall sentiment (positive or negative) surrounding the product, which can be useful for decision-making, improving customer experience, and identifying key areas for product improvement.

1. Data Collection (Web Scraping):

Tools used: Selenium and BeautifulSoup

Task: Scrape as many as customer reviews from **Flipkart's product page for the iPhone 15 128GB model**. Each review should include:

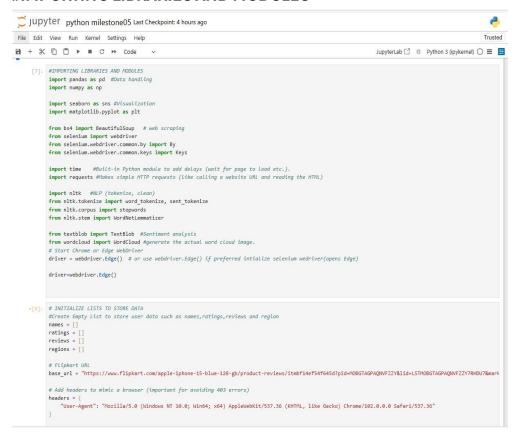
Usernames: The name of the customer.

Ratings: The rating provided by the user (1 to 5 stars).

Reviews: The content of the customer's review, which may contain valuable information regarding their experience with the product.

Region: The place of the customer/user. Install and import all the Python libraries that are required for the task. Such as,

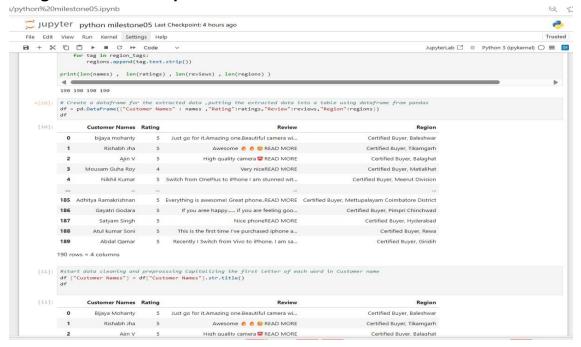
#IMPORTING LIBRARIES AND MODULES



INITIALIZE LISTS TO STORE DATA

#Create Empty List to store user data such as names, ratings, reviews and region

Create a dataframe for the extracted data ,putting the extracted data into a table using dataframe from pandas



2. Data Cleaning and Preprocessing:

Tool used: Pandas Task: Clean and preprocess the scraped data for analysis. Remove duplicates, handle missing values, remove irrelevant characters (e.g., special characters, punctuation, and extra spaces), tokenize the text into individual words, remove stop words (commonly used words that do not add significant meaning to sentiment analysis like "Read More").

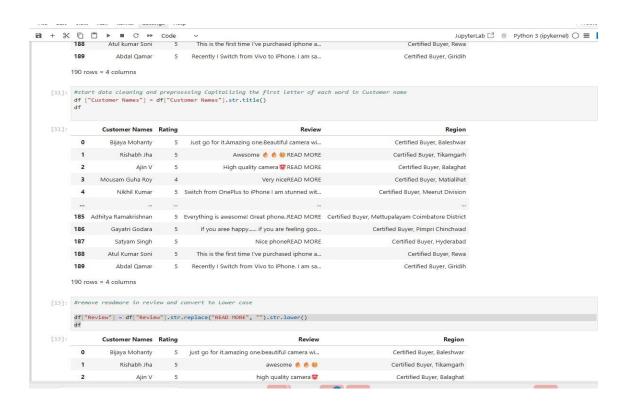
- 3. Sentiment Analysis: Tool: TextBlob Task: Perform sentiment analysis on the review text. Analyze the sentiment of each review to classify them as either positive or negative. Define a threshold to classify the sentiment as Positive sentiment and Negative sentiment based on polarity score. Store the sentiment classification for each review in the dataset.
- 4. Data Analysis and Insights: Tool: Pandas and Matplotlib/Seaborn for visualization. Task: Perform an analysis on the sentiment of reviews and extract actionable insights. Sentiment Distribution: Calculate the overall distribution of positive and negative sentiments for all the reviews. Review Length Analysis:

Investigate if longer reviews are associated with more detailed sentiments, either positive or negative.

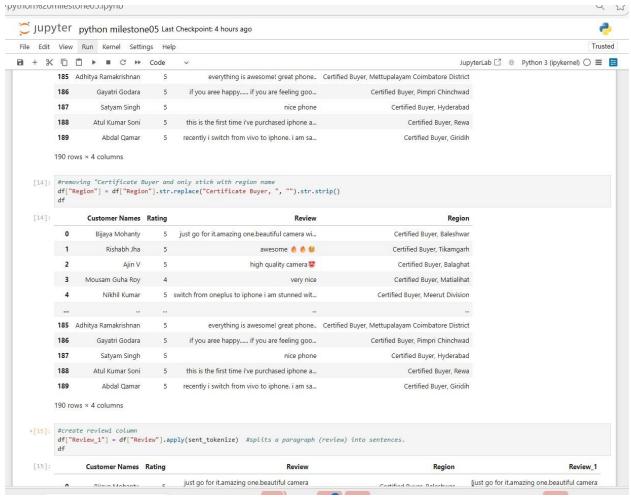
Sentiment Distribution: This bar graph represents the distribution of customer sentiments. The x-axis shows different sentiment categories: Extremely Positive, Positive, Neutral, Negative and Extremely Negative, while the y-axis indicates the count of each sentiment. Positive sentiments are the most frequent (137 counts), followed by Extremely Positive (37), Neutral (13), and Extremely Negative sentiment (3).

This suggests that the majority of customers have expressed positive or favourable feedback for iPhone 15 128 GB mobile phone.

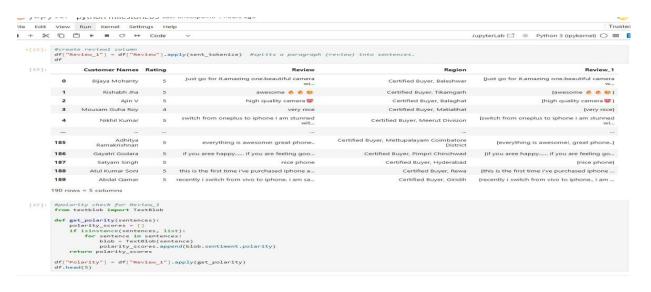
#remove readmore in review and convert to Lower case



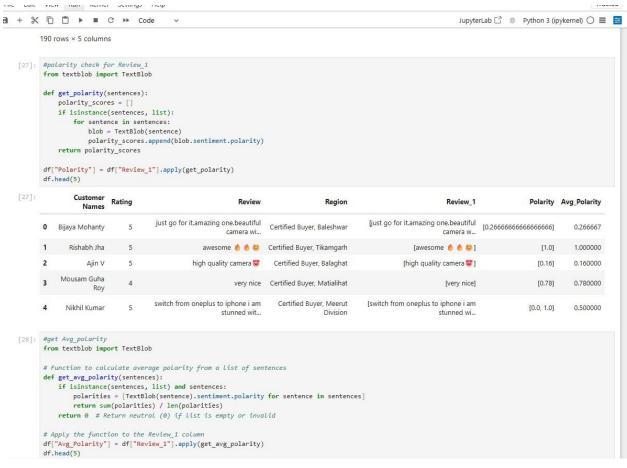
#removing "Certificate Buyer and only stick with region name



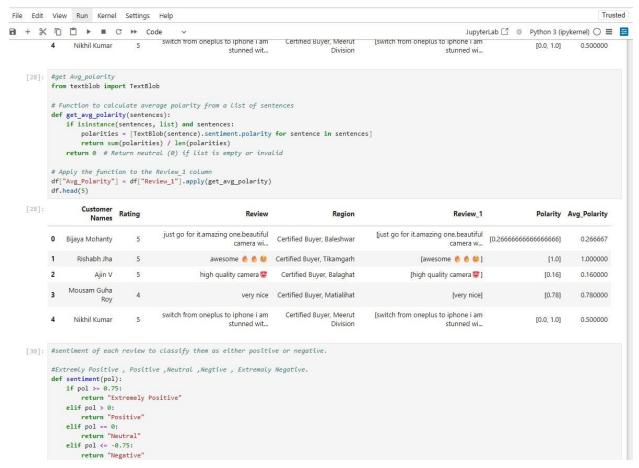
#create review1 column



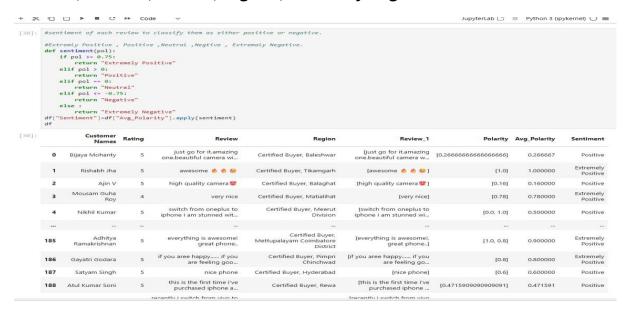
#polarity check for Review_1



#get Avg_polarity



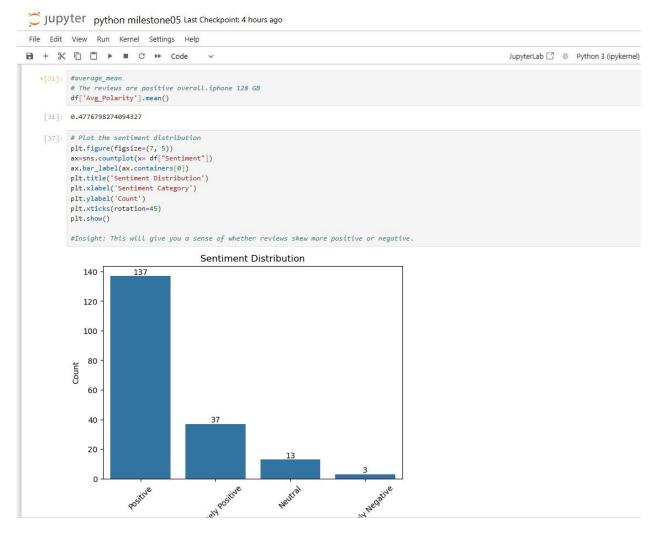
#sentiment of each review to classify them as either positive or negative. #Extremly Positive, Positive, Neutral, Negtive, Extremaly Negative.



#average_mean

The reviews are positive overall.iphone 128 GB

Plot the sentiment distribution

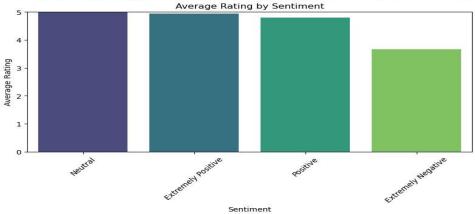


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'Rating' column is numeric (in case it contains strings)

calculate the average rating

```
[43]: # Ensure 'Rating' column is numeric (in case it contains strings)
      df['Rating'] = pd.to_numeric(df['Rating'], errors='coerce')
      # Now calculate the average rating
      average_rating = df['Rating'].mean()
      # Print result with 2 decimal places
      print(f"Average Rating: {average_rating:.2f}")
      Average Rating: 4.82
[44]: average_rating_by_sentiment = df.groupby('Sentiment')['Rating'].mean().sort_values(ascending=False)
      print(average_rating_by_sentiment)
      Sentiment
      Neutral
                           5.000000
      Extremely Positive 4.945946
      Positive
                           4.795620
      Extremely Negative 3.666667
      Name: Rating, dtype: float64
[47]: plt.figure(figsize=(8,5))
      \verb|sns.barplot(x=average_rating_by_sentiment.index, y=average_rating_by_sentiment.values, palette="viridis")|
      plt.title("Average Rating by Sentiment")
      plt.ylabel("Average Rating")
      plt.xlabel("Sentiment")
      plt.xticks(rotation=45)
      plt.ylim(0, 5) # Ratings range from 0 to 5
      plt.tight_layout()
      plt.show()
      C:\Users\Reshmi Bar\AppData\Local\Temp\ipykernel_32852\972868694.py:2: FutureWarning:
      Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the
      sns.barplot(x=average_rating_by_sentiment.index, y=average_rating_by_sentiment.values, palette="viridis")
                                              Average Rating by Sentiment
```



[49]: pip install wordcloud

Defaulting to user installation because normal site-packages is not writeable
Requirement already satisfied: wordcloud in c:\users\reshmi bar\appdata\roaming\python\python312\site-packages (1.9.4)
Requirement already satisfied: wordcloud in c:\users\reshmi bar\appdata\roaming\python\python312\site-packages (1.9.4)
Note: you may need to restart the kernel to use updated packages.

```
[51]: from wordcloud import WordCloud
                       import matplotlib.pyplot as plt
                      # Step 1: Normalize sentiment labels
                     df['Sentiment'] = df['Sentiment'].str.lower().str.strip()
                     # Step 2: Extract text safely
positive_text = ' '.join(df[df['Sentiment'] == 'positive']['Review'].dropna())
extremely_negative_text = ' '.join(df[df['Sentiment'] == 'extremely_negative']['Review'].dropna())
                     # Step 3: Generate word clouds only if text is available
                      wordcloud\_pos = wordcloud(width = 800, \ height = 400, \ background\_color = \ 'white'). \\ generate(positive\_text) \ if \ positive\_text. \\ strip() \ else \ None \ background\_color = \ 'white'). \\ generate(positive\_text) \ if \ positive\_text. \\ generate(positive\_text) \
                      wordcloud_neg = Wordcloud(width=800, height=400, background_color='black', colormap='Reds').generate(extremely_negative_text) if extremely_negative_text.
                      # Step 4: Plot
                      plt.figure(figsize=(14, 6))
                     if wordcloud_pos:
                                   plt.subplot(1, 2, 1)
                                    plt.imshow(wordcloud_pos, interpolation='bilinear')
                                    plt.title('Positive Reviews Word Cloud')
                                   plt.axis('off')
                     if wordcloud_neg:
                                   plt.subplot(1, 2, 2)
                                   plt.imshow(wordcloud_neg, interpolation='bilinear')
plt.title('Extremely Negative Reviews Word Cloud')
                                   plt.axis('off')
                      plt.tight_layout()
                     plt.show()
                        4
```

Positive Reviews Word Cloud

The positive Reviews Word Cloud Reviews Word Clou

worst reference idea refresh fast Dad Charge 6k e given reference seven according to the control of the control



Overall Conclusion:

The Apple iPhone 15 is well-received by users on Flipkart.

Sentiment analysis aligns with numerical ratings, reinforcing the reliability of the review data.

This approach can be extended to other products for automated review monitoring, market analysis, and reputation management.