



*Napa Valley Unified
School District has 29
schools in Napa County,
California*

Napa Valley Unified unknowingly subsidized community programs through facility use fees

Client: Napa Valley Unified School District

Challenge: Find ways to more effectively manage facility use amid budget crunch

Facing budget reductions and layoffs, Napa Valley Unified School District turned to their facility use program in search of revenues and ways to alleviate the crunch. Utilization reports and cost analysis by Facilitron using data from just one year on the reservation and scheduling platform allowed the district to more clearly understand the actual cost of using district's facilities - whether by school programs or the community. The analysis revealed that had actual costs been recovered by the district for community use an additional \$2.2M in revenues would have been received. Consequently, the district was *unknowingly subsidizing community programs* with taxpayer money – *money that can now be reallocated to the classroom.*

"During a period of teacher job reductions and budget cuts, we simply can't afford to allow the district and taxpayers to subsidize non-school related programs conducted by community groups," said Ken Spencer, Director of General Services.

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*- Ken Spencer, Director of General Services,
Napa Valley Unified School District*



...is a cloud-based platform to manage, schedule and rent public facilities. It enables public schools, colleges and municipalities to showcase, monetize and manage their facilities – consolidating financial and usage data, communications, and calendars all in one place.

