



*East Side Union School
District has 13 High
Schools in their district
located in San Jose,
California*

ESUHSD takes control of their facility rentals

Client: East Side Union High School District; San Jose, California

Challenge: Schools weren't adhering to district guidelines for facility rentals

After an internal review, Marcus Battle, CBO of East Side Union High School District in San Jose, confirmed what he had suspected – the district's schools weren't following a number of district guidelines regarding external facility rentals. Facility rental pricing was inconsistent from school to school, reservation requests and approvals weren't transparent to the district, and the lack of a centralized calendar system meant the district couldn't always see events occurring in their own facilities.

To help resolve the issues, ESUHSD partnered with Facilitron to implement an online scheduling, rental and facility management system. The new platform allowed the schools to work alongside the district to transform the previously bottoms-up process into a system that provides transparency to each important stakeholder. Among the immediate benefits, facility rental rates have become consistent across the district, and both the schools and the district are seeing significant time savings and increases in revenue.

"In implementing the Facilitron system, we expected some push back but instead of losing control, our schools found they have actually been given more control," said Battle. "We're extremely happy with the new system. We've saved so much time, it's really been amazing."

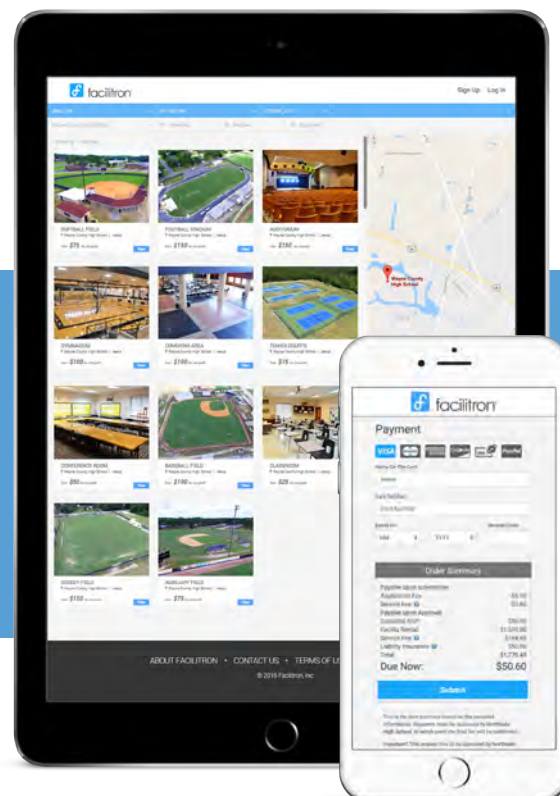
Including on-boarding and training time, ESUHSD was up and running quickly and thanks to their new partnership with Facilitron have one centralized place for total facility management – calendars, communications, reservation requests and more.

"We're extremely happy with the new system. We've saved so much time, it's really been amazing."

– Marcus Battle, Chief Business Officer,
East Side Union High School District



Facilitron is a cloud-based platform to schedule, manage and rent public facilities. It empowers public schools, colleges and municipalities to showcase, monetize and manage their facilities – consolidating calendars, communications, and financial and usage data in one place.



COLLEGE OF MARIN

College of Marin operates
two campuses in Marin
County, California

College of Marin slashes administrative costs while generating additional revenue

Client: College of Marin

Challenge: Cut costs by optimizing facility management process

The College of Marin needed a tool for literally all their facility usage - from managing their entire course schedule and maintenance work, to administering external facility requests and approvals. The Facilitron platform delivered that and more allowing College of Marin administrators to consolidate all their campus data into a single, centralized place – saving the admin team significant time and money. For facility rentals, Facilitron turned what was a time consuming and painstaking process into a simple one not only for the major College of Marin stakeholders (admins, custodians, department heads, coaches, finance and accounting, etc) but also for community organizations. The result is a tool that saves time and money and helps to better monetize the school's facility usage.

"Facilitron is saving the College of Marin District hundreds of thousands of dollars in administrative costs annually, while allowing us to better monetize and administer our facilities."

- Greg Nelson, VP Finance & College Operations,
College of Marin



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