

ATLIQ HARDWARE-SALES REPORT



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| FILTERS | |
|----------|-----|
| region | All |
| market | All |
| division | All |

Customer Net Sales Performance All values in USD

| Customer | 2019 | 2020 | 2021 | 21 vs 20 |
|--------------------------|-------|-------|-------|-----------------|
| Acclaimed Stores | 1.4M | 2.9M | 10.9M | 278.1% |
| All-Out | | 0.2M | 0.8M | 395.7% |
| Amazon | 12.2M | 37.5M | 82.1M | I 118.9% |
| Argos (Sainsbury's) | 0.4M | 0.7M | 2.3M | 206.0% |
| Atlas Stores | 0.2M | 0.7M | 3.2M | 370.3% |
| Atliq e Store | 7.2M | 23.7M | 53.0M | 123.8% |
| AtliQ Exclusive | 9.6M | 17.7M | 61.1M | 245.8% |
| BestBuy | 0.9M | 1.8M | 6.3M | 256.1% |
| Boulanger | 0.2M | 0.8M | 4.1M | 392.9% |
| Chip 7 | 0.6M | 1.3M | 5.5M | 316.1% |
| Chiptec | | 0.4M | 3.0M | 622.0% |
| Control | 0.9M | 2.2M | 7.7M | 249.2% |
| Coolblue | 0.5M | 1.2M | 4.2M | 260.0% |
| Costco | 1.1M | 2.8M | 9.3M | 237.4% |
| Croma | 1.7M | 2.5M | 7.5M | 205.1% |
| Currys (Dixons Carphone) | 0.3M | 0.8M | 1.9M | 146.9% |
| Digimarket | 0.8M | 1.7M | 4.1M | I 141.1% |
| Ebay | 2.6M | 6.3M | 15.2M | 142.2% |
| Electricalsara Stores | 0.1M | 0.6M | 1.9M | 186.0% |
| Electricalsbea Stores | | 0.1M | 0.7M | 404.6% |
| Electricalslance Stores | 0.1M | 0.7M | 2.3M | 213.3% |
| Electricalslytical | 1.8M | 2.6M | 11.9M | 357.5% |
| Electricalsocity | 2.3M | 3.5M | 12.4M | 258.8% |
| Electricalsquipo Stores | 0.2M | 0.7M | 3.6M | 435.3% |
| Elite | 0.4M | 0.8M | 4.1M | 395.5% |
| Elkjøp | 0.5M | 1.3M | 5.2M | 291.9% |
| Epic Stores | 0.4M | 0.9M | 4.2M | 346.1% |
| Euronics | 0.4M | 0.9M | 3.9M | 344.7% |
| Expert | 0.8M | 1.8M | 6.4M | 264.0% |
| Expression | 1.7M | 3.0M | 9.8M | 228.2% |
| Ezone | 1.5M | 2.0M | 7.9M | 291.6% |
| Flawless Stores | 0.1M | 0.5M | 1.8M | 296.3% |
| Flipkart | 2.9M | 8.3M | 19.3M | 131.0% |
| Fnac-Darty | 0.5M | 0.8M | 2.9M | 249.8% |
| Forward Stores | 0.6M | 1.5M | 4.1M | 172.0% |
| Girias | 1.5M | 2.1M | 8.7M | 319.3% |
| Info Stores | 0.1M | 0.5M | 1.8M | 284.1% |
| Insight | 0.4M | 1.0M | 2.8M | 171.8% |
| Integration Stores | | 0.2M | 1.4M | 787.2% |

| Leader | 4.7M | 6.0M | 18.8M | 214.8% |
|------------------|-------|--------|--------|---------|
| Logic Stores | 0.2M | 0.9M | 4.8M | 415.2% |
| Lotus | 1.5M | 2.1M | 8.1M | 282.6% |
| Neptune | 1.0M | 3.4M | 16.1M | 371.5% |
| Nomad Stores | 0.5M | 1.6M | 4.0M | 146.9% |
| Notebillig | 0.2M | 0.4M | 1.1M | 187.4% |
| Nova | | 0.0M | 0.4M | 2564.9% |
| Novus | 1.9M | 3.7M | 9.9M | 164.2% |
| Otto | 0.3M | 0.4M | 1.2M | 198.6% |
| Premium Stores | 0.5M | 1.1M | 3.9M | 253.1% |
| Propel | 1.6M | 2.5M | 10.8M | 340.6% |
| Radio Popular | 0.5M | 1.5M | 5.3M | 262.6% |
| Radio Shack | 0.8M | 1.7M | 5.4M | 211.5% |
| Reliance Digital | 1.6M | 2.6M | 9.7M | 277.9% |
| Relief | 0.4M | 1.0M | 4.1M | 303.6% |
| Sage | 4.8M | 6.4M | 20.7M | 221.5% |
| Saturn | 0.2M | 0.4M | 1.2M | 210.5% |
| Sorefoz | 0.6M | 1.1M | 4.7M | 333.6% |
| Sound | 0.6M | 1.7M | 4.4M | 160.3% |
| Staples | 1.2M | 2.9M | 8.8M | 207.0% |
| Surface Stores | 0.1M | 0.5M | 2.1M | 298.8% |
| Synthetic | 1.9M | 4.4M | 12.2M | 176.0% |
| Taobao | 0.2M | 1.3M | 3.3M | 148.7% |
| UniEuro | 0.6M | 1.6M | 7.3M | 357.0% |
| Vijay Sales | 1.7M | 2.1M | 8.5M | 297.8% |
| Viveks | 1.6M | 2.2M | 7.8M | 248.1% |
| walmart | 1.3M | 2.6M | 9.7M | 270.4% |
| Zone | 0.3M | 1.6M | 5.3M | 236.2% |
| Grand Total | 87.5M | 196.7M | 598.9M | 204.5% |



| FILTERS | | |
|----------|-----|--|
| region | All | |
| division | All | |

Market Performance vs Target All values in USD

| Country | 2019 | 2020 | 2021 | 2021 - Target | % |
|----------------|-------|--------|--------|---------------|---------------------|
| Australia | 3.9M | 10.7M | 21.0M | -2.2M | -10.5% |
| Austria | | 0.1M | 2.8M | -0.3M | -11.7% |
| Bangladesh | 0.5M | 2.3M | 7.0M | -0.7M | -10.3% |
| Canada | 4.8M | 12.2M | 35.1M | -5.1M | -14.5% |
| China | 1.4M | 5.4M | 22.9M | -2.1M | -9.0% |
| France | 4.0M | 7.5M | 25.9M | -2.2M | -8.4% |
| Germany | 2.6M | 4.7M | 12.0M | -1.5M | -12.7% |
| India | 30.8M | 49.8M | 161.3M | -9.6M | -5.9% |
| Indonesia | 2.5M | 6.2M | 18.4M | -2.4M | -12.9% |
| Italy | 2.9M | 4.5M | 11.7M | -1.0M | -9.0% |
| Japan | | 1.9M | 7.9M | -0.3M | -4 <mark>.1%</mark> |
| Netherlands | 0.2M | 3.4M | 8.0M | -0.7M | -8.2% |
| Newzealand | | 2.0M | 11.4M | -1.4M | -12.3% |
| Norway | | 2.5M | 13.7M | -1.4M | -10.5% |
| Pakistan | 0.6M | 4.7M | 5.7M | -0.5M | -9.3% |
| Philiphines | 5.7M | 13.4M | 31.9M | -2.5M | -7.8% |
| Poland | 0.4M | 2.8M | 5.2M | -0.9M | -18.1% |
| Portugal | 0.7M | 3.6M | 11.8M | -0.5M | -4.3% |
| South Korea | 12.8M | 17.3M | 49.0M | -4.4M | -8.9% |
| Spain | | 1.8M | 12.6M | -1.8M | -14.1% |
| Sweden | 0.1M | 0.2M | 1.8M | -0.2M | -11.1% |
| United Kingdom | 2.0M | 8.1M | 34.2M | -3.0M | -8.7% |
| USA | 11.5M | 31.9M | 87.8M | -10.2M | -11.7% |
| Grand Total | 87.5M | 196.7M | 598.9M | -54.9M | -9.2% |



| FILTERS | |
|----------|-----|
| region | All |
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| customer | All |

Top 10 ProductsAll values in USD

| Products | 2020 | 2021 | 2021 vs 2020(%) |
|--------------------------------------|------|-------|-----------------|
| AQ Electron 4 3600 Desktop Processor | 3.0M | 19.4M | 541.3% |
| AQ GT 21 | 0.8M | 4.4M | 461.1% |
| AQ Home Allin1 | 0.7M | 5.2M | 669.0% |
| AQ LION x1 | 0.0M | 0.8M | 1619.5% |
| AQ LION x2 | 0.1M | 0.9M | 1668.9% |
| AQ LION x3 | 0.1M | 1.2M | 1692.3% |
| AQ Mx NB | 0.0M | 1.4M | 5623.5% |
| AQ Pen Drive DRC | 0.6M | 3.8M | 487.7% |
| AQ Smash 2 | 0.4M | 11.2M | 2489.5% |
| AQ Zion Saga | 0.7M | 3.6M | 428.5% |
| Grand Total | 6.4M | 52.0M | 708.0% |



| FILTERS | | |
|----------|-----|--|
| region | All | |
| customer | All | |

Division Level Report

| All | va | lues | in | USD |
|-----|----|------|----|-----|
|-----|----|------|----|-----|

| Division | 2020 | 2021 | 2021 vs 2020(%) |
|-------------|--------|--------|-----------------|
| N & S | 51.4M | 94.7M | 84.4% |
| P & A | 105.2M | 338.4M | 221.5% |
| PC | 40.1M | 165.8M | 313.7% |
| Grand Total | 196.7M | 598.9M | 204.5% |



| FILTERS | |
|----------|-----|
| region | All |
| division | All |
| customer | All |

| Product | Quantity Sold |
|--------------------------|---------------|
| AQ Gamers | 3.4M |
| AQ Gamers Ms | 4.0M |
| AQ Master wired x1 Ms | 4.2M |
| AQ Master wireless x1 | 3.4M |
| AQ Master wireless x1 Ms | 4.1M |
| | |

| Grand Total | 19.0M |
|--------------------------|-------|
| AQ Master wireless x1 Ms | 4.1M |
| AQ Master wireless x1 | 3.4M |
| AQ Master wired x1 Ms | 4.2M |
| AQ Gamers Ms | 4.01 |

| FILTERS | |
|----------|-----|
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| Product | Quantity Sold |
|----------------------|---------------|
| AQ Gamer 1 | 51.7K |
| AQ GEN Z | 63.1K |
| AQ Home Allin1 | 15.2K |
| AQ HOME Allin1 Gen 2 | 8.9K |
| AQ Smash 2 | 36.0K |
| Grand Total | 174.9K |

Top 5 Products

Bottom 5 Products



| FILTERS | |
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| division | All |
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New Products - 2021
All values in USD

| Products | 2021 |
|--------------------------------------|--------|
| AQ Clx3 | 4.4M |
| AQ Electron 3 3600 Desktop Processor | 14.2M |
| AQ Gen Y | 19.5M |
| AQ GEN Z | 11.7M |
| AQ HOME Allin1 Gen 2 | 3.5M |
| AQ Lumina Ms | 4.2M |
| AQ Marquee P3 | 4.9M |
| AQ Marquee P4 | 1.7M |
| AQ Maxima Ms | 13.7M |
| AQ MB Lito | 2.8M |
| AQ MB Lito 2 | 2.3M |
| AQ Qwerty | 22.0M |
| AQ Qwerty Ms | 15.4M |
| AQ Trigger | 20.7M |
| AQ Trigger Ms | 17.9M |
| AQ Wi Power Dx3 | 17.2M |
| Grand Total | 176.2M |



| FILTERS | | |
|----------|-----|--|
| region | All | |
| customer | All | |

| Country | 2021 |
|----------------|--------|
| Canada | 35.1M |
| India | 161.3M |
| South Korea | 49.0M |
| United Kingdom | 34.2M |
| USA | 87.8M |
| Grand Total | 367.2M |

Top 5 Country - 2021 All values in USD