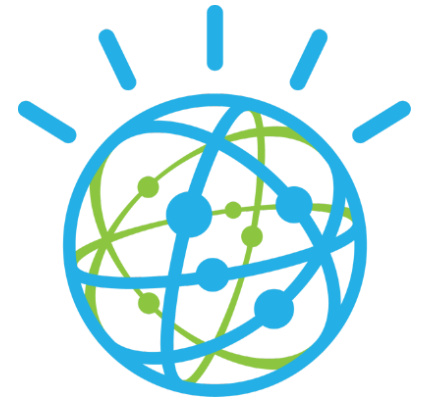I work where
I am encouraged to challenge
the status quo.

Discover what you can do at IBM.
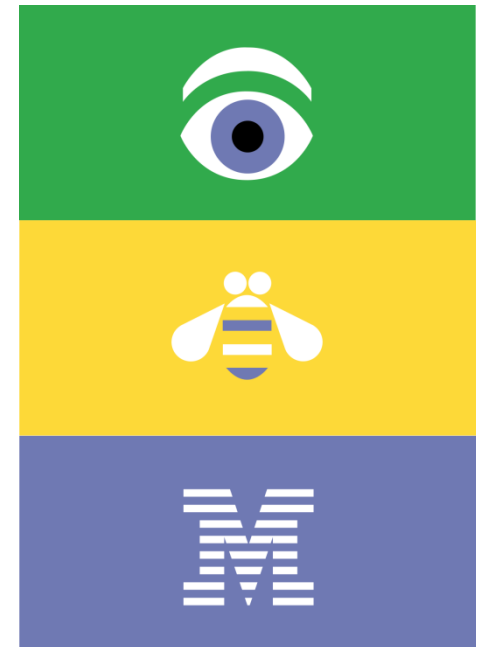**ibm.com/jobs**

IBM®

outthink

Careers at IBM

David Goddard
Executive IT Specialist, IBM Analytics

"It is the policy of this organization to hire people who
have the personality, talent and background necessary
to fill a given job, regardless of race, color or creed"
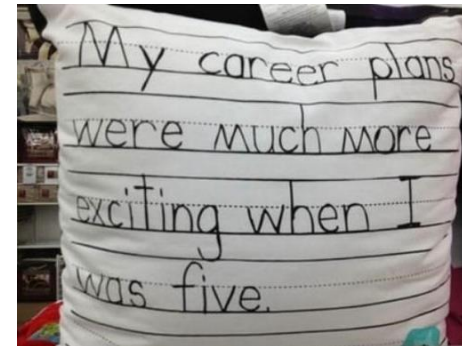
– Thomas Watson, Jr., 1953

A Culture of Innovation

- Continuing 23 years of U.S. patent leadership, with more than 88,000 patents made. That's 7,355 patents in 2015 alone!

- Driving thought leadership with 6 Nobel Laureates, 13 U.S. National Medals of Technology, and 5 National Medals of Science.

- Crowdsourcing discovery and funding of IBMer innovations and passion projects.

- Advancing early childhood education via an IBM Watson and Sesame Workshop (a.k.a. Sesame Street) collaboration.

- Enhancing cloud capabilities and strengthening analytics through partnerships with companies such as Twitter, Facebook, and Box.

A Great Place to Work

- Be yourself! We hire from a wide variety of backgrounds.

- Make an impact: Work with clients to solve their most pressing problems, from life-threatening diseases to weather and more.

- Collaborate globally: flexible work options and agile workspaces, combined with a unique set of collaboration tools.

- Continue to grow: access world-class learning and leadership development courses, supported by a goal of 40 hours of learning for each IBMer annually.

- Give back: Through the Corporate Services Corps, IBM has engaged 3,000 IBMers to volunteer their service for 1,000 projects in 40 countries to solve issues in development, healthcare, citizen diplomacy and sustainability

your future
made with
IBM

"This is a company of human beings not machines, personalities not products, people not real estate."
– Thomas Watson, Jr.

My career plans were much more exciting when I was five.

IT WOULD START WITH FIVE MINUTES OF PEELING LINT FROM DRYER TRAPS
FOLLOWED BY AN HOUR OF PRESSING A LIGHTSABER HANDLE AGAINST THINGS AND SWITCHING IT ON.
THEN I'D RETIRE TO A LIFE OF LUXURY.

WHEN PEOPLE ASK ME TO DESCRIBE MY DREAM JOB, I'M NEVER SURE HOW REALISTIC TO BE.

Learning. Innovating. Achieving.
Our interns share why they chose to be an IBMer.

What's your reason?

"I chose IBM because I was excited about the wide variety of opportunities here. There are so many different products to work on and different roles to play. It's also exciting that the IBM products that we work on are used by so many people and businesses around the world."
– Rachel F.

"I had the opportunity to expand my skills by applying them on a project that is much greater in size than what could be accomplished in school. I now understand how software is actually developed in the real world and the related processes that go with that, such as talking with the client, scheduling of meetings, testing and preparing a product for deployment."
– Steven C.

"A co-op with IBM turned into my entry to a great job as I joined IBM full time this year. During my co-op, I learned a boatload of new technical skills – and a whole lot more! The co-op with IBM was absolutely worth it. It was a decision that has single-handedly affected my life after graduation."
– Eric W.

IBM roles

THINK®

How would you make the world work better?

Consultants

Help Fortune 1000 clients digitally reinvent themselves to create new value and transform entire enterprises using cognitive solutions. Education: business and technical degrees or relevant experience; analytical skills a plus.

Data Scientists

Use cognitive capabilities to understand, prepare and analyze data to better predict emerging trends and provide recommendations that make real impact to industry leaders. Education: Undergraduate, Masters, or Ph. D in quantitative degrees such as Math, Statistics, Computer Science, Engineering, Economics, or relevant experience.

Functional Roles

We offer a variety of roles for leaders across the company in various disciplines. These include: Finance, Human Resources, Legal, Marketing, Communications and Citizenship, and Procurement. Education: business or technical degrees and specialized degrees relevant to the role.
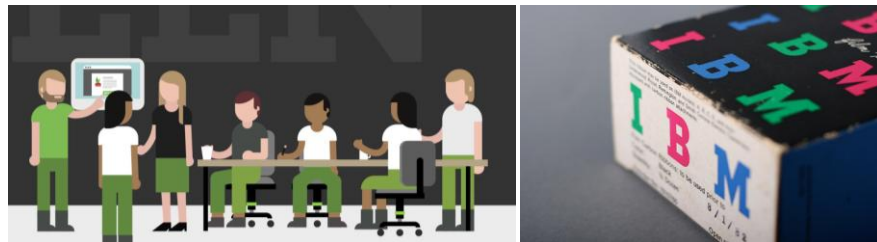
Sales

Join a team of sales leaders and trusted client advisors who are working to transform companies through innovative industry and technical solutions. Education: Marketing, Finance, Economics, M.I.S., MBA, Computer Science, and Engineering degrees or related experience.

Designers

Be part of IBM's transformational journey in driving design-led innovation. Our design team of software designers, front-end developers and researchers conceive, articulate and lead the future of the entire IBM portfolio. Education: formal education in design or research.

Developers

Innovate for our clients — by researching and designing, implementing and testing, and training and supporting full-life cycle software products and some of the highest-performing systems in the market. Education: technical, programming, computer science, cloud, mobile, gaming and UX education or relevant experience.

Offering Managers

Our Offering Managers are data-driven, user-centric entrepreneurs with diverse educational backgrounds who can succeed in complex environments, innovate and reshape how IBM makes and delivers winning offerings. Education: those with an Undergrad, Masters, or MBA with entrepreneurial focus.
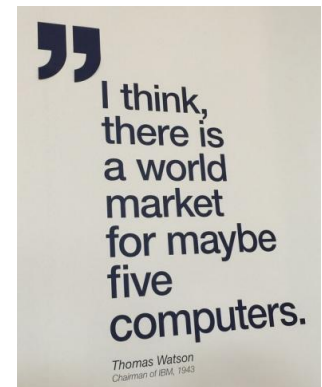
Technical Services and Solutions

Deliver end-to-end transformative technical solutions for some of the most high profile clients around the world while growing your skills in digital, social, mobile, and interactive to take your career to the next level. Education: technical, Engineering, Math or Enterprise Resource Planning degrees or relevant experience.

Your strengths

TECHNICAL STUDENTS | OVERALL | BUSINESS STUDENTS

WHAT WE'RE LOOKING FOR

- OUT-OF-THE-BOX THINKERS
- TRUE PROBLEM SOLVERS
- NATURAL BORN LEADERS
- STRATEGIC THINKING & CONSULTANCY SKILLS
- RAPID LEARNERS AND IMPLEMENTERS
- INTUITIVE UNDERSTANDING OF CLIENT NEEDS
- EXCELLENT COMMUNICATION SKILLS
- A DRIVE TO ACHIEVE RESULTS
- PASSION FOR THE LATEST TECHNOLOGY
- BIG DATA, CLOUD, MOBILE, SOCIAL
- ANALYTICAL MINDSET
- TEAMWORK ETHIC
- A FLAIR FOR BUILDING CLIENT RELATIONS

✔ IT degree not essential
  - Wide range of disciplines can lead to a career at IBM

✔ Develop your potential
  - Consider how to develop your skills (as well as your résumé/CV)
  - Build stuff for fun outside of formal education
  - Consider internships and placements
    - Internships
    - Extreme Blue
    - Apprenticeships

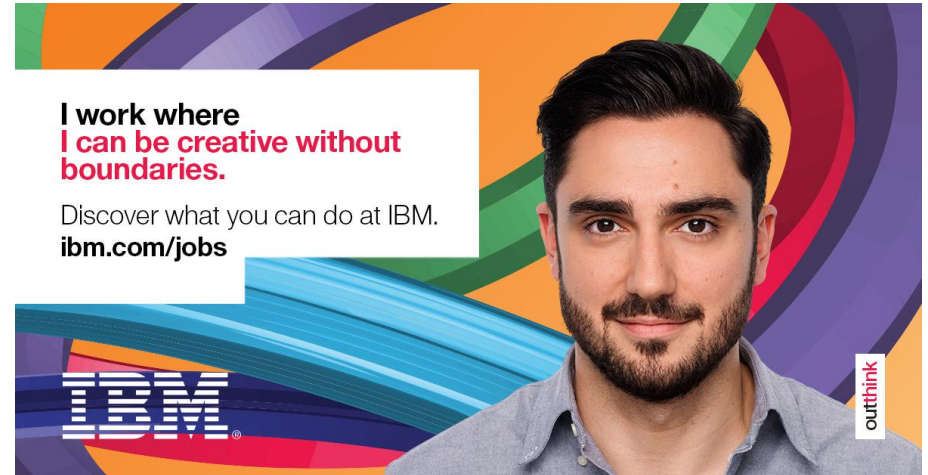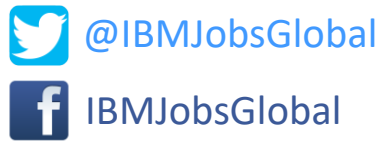✔ *Ability to think & work independently and to develop new skills is your best asset*

> I think, there is a world market for maybe five computers.
>
> Thomas Watson
> Chairman of IBM, 1943

(you don't need to be perfect)

Questions?

Thank you!

I work where
I can be creative without
boundaries.

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https://www.ibm.com/employment/internationalstudents/
https://www.ibm.com/employment/at-de/entrylevel.html

SESAME STREET   IBM

outthink
ordinary