

Statement of Work

Customer Name: MAN Truck & BUS
 Customer Number: _____
 Products Included in Scope: SAGE 500
 Effective Date of SOW: 24 April 2017

This Statement of Work (this "SOW") is made and entered into between the Customer listed above (the "Customer"), with an office at Av. Santa Rosa de Viterbo S/N Lote 7, Parque Industrial El Marques, CP 76246, Queretaro, Mexico, and Southeast Computer Solutions, Inc. ("SCS"), with an office at 15165 NW 77th Avenue Suite 2009, Miami, FL, 33014, as of the Effective Date indicated above ("Effective Date").

This SOW defines the professional services that SCS shall provide to the Customer relating to professional services that the Customer has agreed to contract SCS to execute is described in this SOW. The terms of this SOW are limited to the scope of this SOW and shall not be applicable to any other statements of work which may be executed by the parties hereto.

This SOW is governed by, incorporated into, and made part of the Master Services Agreement ("Agreement") between the Customer and SCS. In the event of any conflict between this SOW and the Agreement, this SOW will prevail with respect to the rights and obligations set forth in this SOW. Capitalized terms used in this SOW and not otherwise defined have the meanings given them in the Agreement.

IN WITNESS THEREOF, the duly authorized representatives of the parties hereto have caused this SOW to be duly executed.

MAN Truck & BUS

Southeast Computer Solutions, Inc.

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Introduction/Background

The Statement of Work (SOW) describes the scope of work required to implement SAGE 500. In this document we will define the objectives, the scope of work, any assumptions, the period of performance, the project plan, the definition of acceptance, other requirements and pricing information.

Objectives

The purpose of the project is to create a new company code (MB) in SAGE 500 that will be configured to meet current business needs.

Scope of Work

The scope of work includes creating a new company code in the existing production database. The new company code will be configured to meet current requirements. A copy of the production database will be used to test master file configurations and refinement of business processes. This step is called proof of concept. Once the new configurations are approved, the configurations will be updated in the production database. Master file data migration will be done in the production database and a new copy for testing and training purposes will be used. Open transaction data migration will be done once to confirm that import templates are correct. We are planning for one cycle of testing and configuration adjustments. Finally, when it is agreed upon by all parties that we are ready to Go Live, final data migrations will be done into the production database. SCS will provide support during an agreed upon time frame and should include the first period-end.

Key Assumptions

MAN will work on preparing a detailed implementation list which includes detailed processes which they are targeting for SAGE 500 based on what they use today in SAGE 100 (formerly MAS 200) configurations. It is assumed that MAN understands the functionality offered by SAGE 500. This implies that they also understand the limitations; therefore, the desired processes should fit within the current capabilities of the systems.

Period of Performance

The project will begin when this SOW is signed. The current assumption is that the project can start 2 May. The expected duration is 3 months.

Place of Performance

The work will be completed by SCS professionals wherever they are working. SCS employees work from the SCS offices, their homes, hotels or at the customer location as required.

Schedule/Milestones

Task	Due date
Sign SOW & Game Plan	Fri 4/28/17
Create New SAGE 500 Company (MB)	Fri 5/5/17
Finalize data migration templates	Mon 5/22/17
Master File Data Migration	Thu 5/24/17
Set up System, Users and security	Mon 5/29/17
Set up each module - SAGE 500	Tue 6/6/17
Customer Pricing Tables	Tue 6/6/17
Replace Test DB with new version of Live	Tue 6/6/17
Migrate Open transactions to the test database	Wed 5/25/17
Testing SAGE 500	Tue 6/13/17
Make changes based on findings of Testing	Tue 6/20/17
MAN Proof of Concept Sign-off and due balance payment	Tue 6/20/17
Final Training	Wed 6/28/17
MAN end-user practice	Mon 7/17/17
Transfer over GL Data, AR, AP, IM	Wed 8/2/17
GO LIVE	Wed 8/2/17

Acceptance Criteria

MAN will be asked to sign acceptance of configurations and processes after the Proof of Concept and Test. MAN will also be asked to sign acceptance that they are ready for Go Live.

Price and Terms

SCS estimates that the work above will require 412 man hours for SCS. The hourly rate is \$150 per hour for a total estimate of \$61,800.00. Payment for the actual incurred services, will be made on a Monthly basis according to the hours incurred, along with the expenses.

MAN agrees to pay all past due balances, totaling 127,738.27, when the sign-off for the Proof of Concept (which is planned for 20 June per the milestones defined above) occurs, 50% of the past due balance \$63,869.14 will be due, and the balance of \$63,869.14, will be due 10 days later on Go Live.

MAN agrees to pay all remaining invoices for this scope of work based on the terms defined on the invoice.

In the event that this SOW is not completed, due to MAN or SCS inability to complete the project, MAN then agrees to pay the full amount of all invoices for work completed for this SOW. Past due balances will not be collectable and both Parties agree to maintain their own losses.

SCS will assign Jesus Sanchez to be on site two days a week to work with users and assure that the work is being done on a timely manner.