Introduction to Data Mining

Instructor: Dr.Eng. Rahmat Widyanto

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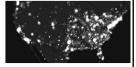
Large-scale Data is Everywhere!

- There has been enormous data growth in both commercial and scientific databases due to advances in data generation and collection technologies
- New mantra
 - Gather whatever data you can whenever and wherever possible.
- Expectations
 - Gathered data will have value either for the purpose collected or for a purpose not envisioned.









Traffic Patterns

Social Networking: Twitter





Sensor Networks

Computational Simulations

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Why Data Mining? Commercial Viewpoint

Google

YAHOO!

facebook

amazon.com

- Lots of data is being collected and warehoused
 - Web data
 - ♦Yahoo has Peta Bytes of web data
 - ◆Facebook has billions of active users
 - purchases at department/ grocery stores, e-commerce
 - ◆ Amazon handles millions of visits/day
 - Bank/Credit Card transactions
- Computers have become cheaper and more powerful
- Competitive Pressure is Strong
 - Provide better, customized services for an edge (e.g. in Customer Relationship Management)

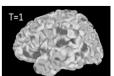
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Why Data Mining? Scientific Viewpoint

- Data collected and stored at enormous speeds
 - remote sensors on a satellite
 - ◆ NASA EOSDIS archives over petabytes of earth science data / year
 - telescopes scanning the skies
 - ♦ Sky survey data
 - High-throughput biological data
 - scientific simulations
 - ♦ terabytes of data generated in a few hours
- Data mining helps scientists
 - in automated analysis of massive datasets
 - In hypothesis formation

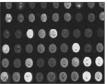
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fMRI Data from Brain



Sky Survey Data



Gene Expression Data



Surface Temperature of Earth

Great opportunities to improve productivity in all walks of life

McKinsey Global Institute

Big data: The next frontier for innovation, competition, and productivity





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Great Opportunities to Solve Society's Major Problems



Improving health care and reducing costs



Finding alternative/ green energy sources



Predicting the impact of climate change

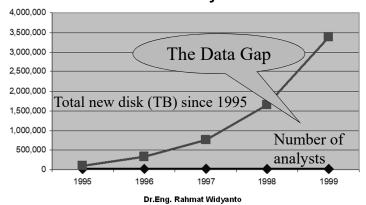


Reducing hunger and poverty by increasing agriculture production

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Mining Large Data Sets - Motivation

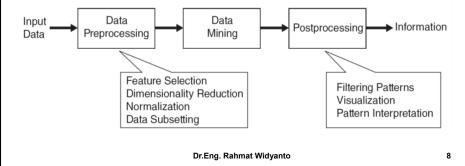
- There is often information "hidden" in the data that is not readily evident
- Human analysts may take weeks to discover useful information
- Much of the data is never analyzed at all



What is Data Mining?

Many Definitions

- Non-trivial extraction of implicit, previously unknown and potentially useful information from data
- Exploration & analysis, by automatic or semi-automatic means, of large quantities of data in order to discover meaningful patterns



What is (not) Data Mining?

What is not Data Mining?

- Look up phone number in phone directory
- Query a Web search engine for information about "Amazon"

• What is Data Mining?

- Certain names are more prevalent in certain US locations (O'Brien, O'Rourke, O'Reilly... in Boston area)
- Group together similar documents returned by search engine according to their context (e.g., Amazon rainforest, Amazon.com)

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Some (not so useful) patterns...

• "rules" for American presidents (before 2004 elections)

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Some (not so useful) patterns...

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 - if the Washington Redskins win their last home game before the election, the incumbent's party will be re-elected

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Some (not so useful) patterns...

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 - Americans won't unseat a wartime President

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Some (not so useful) patterns...

- "rules" for American presidents (before 2004 elections)
 - if the Washington Redskins win their last home game before the election, the incumbent's party will be re-elected (Redskins vs. Panthers: 13-21)
 - no Republican has ever won a presidential election without carrying Ohio
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 - Americans won't unseat a wartime President

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Origins of Data Mining

- Draws ideas from machine learning/AI, pattern recognition, statistics, and database systems
- Traditional techniques may be unsuitable due to data that is

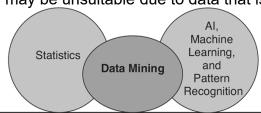
Large-scale

- High dimensional

Heterogeneous

- Complex

Distributed



Database Technology, Parallel Computing, Distributed Computing

 A key component of the emerging field of data science and datadriven discovery

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Data Mining Tasks

- Prediction Methods
 - Use some variables to predict unknown or future values of other variables.
- Description Methods
 - Find human-interpretable patterns that describe the data.

From [Fayyad, et.al.] Advances in Knowledge Discovery and Data Mining, 1996

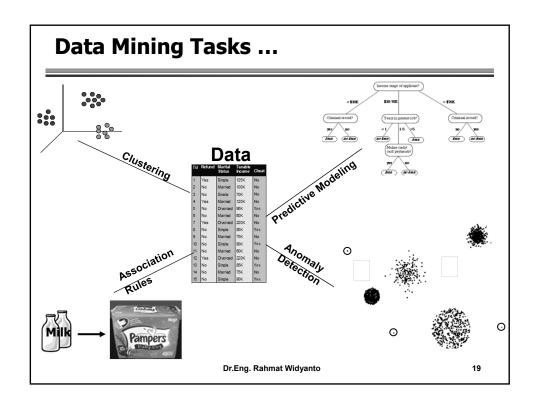
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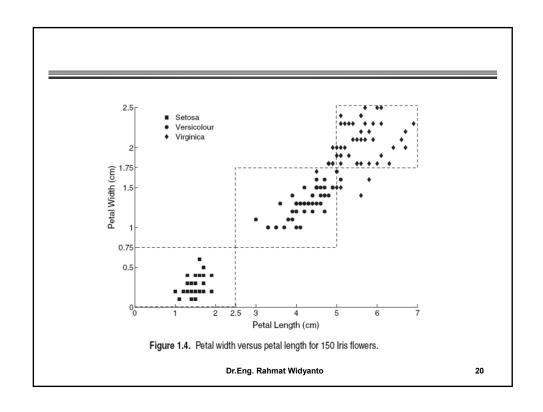
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Data Mining Tasks...

- Classification [Predictive]
- Clustering [Descriptive]
- Association Rule Discovery [Descriptive]
- Sequential Pattern Discovery [Descriptive]
- Regression [Predictive]
- Deviation Detection [Predictive]

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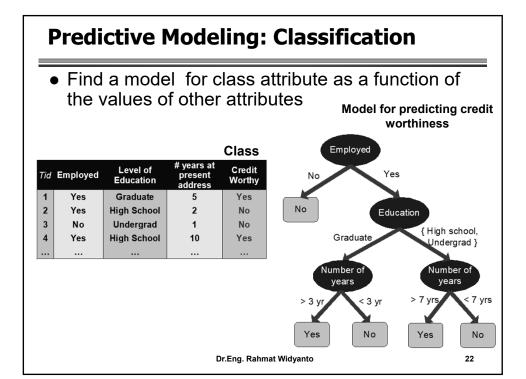


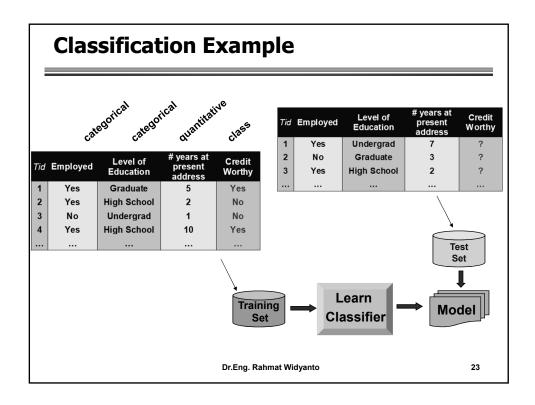


Classification: Definition

- Given a collection of records (training set)
 - Each record contains a set of attributes, one of the attributes is the class.
- Find a *model* for class attribute as a function of the values of other attributes.
- Goal: <u>previously unseen</u> records should be assigned a class as accurately as possible.
 - A test set is used to determine the accuracy of the model. Usually, the given data set is divided into training and test sets, with training set used to build the model and test set used to validate it.

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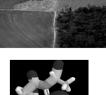




Examples of Classification Task

- Classifying credit card transactions as legitimate or fraudulent
- Classifying land covers (water bodies, urban areas, forests, etc.) using satellite data
- Categorizing news stories as finance, weather, entertainment, sports, etc
- Identifying intruders in the cyberspace
- Predicting tumor cells as benign or malignant
- Classifying secondary structures of protein as alpha-helix, beta-sheet, or random coil







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Classification: Application 0

- Direct Marketing
 - Goal: Reduce cost of mailing by targeting a set of consumers likely to buy a new cell-phone product.
 - Approach:
 - ◆ Use the data for a similar product introduced before.
 - ◆ We know which customers decided to buy and which decided otherwise. This {buy, don't buy} decision forms the class attribute.
 - ◆ Collect various demographic, lifestyle, and companyinteraction related information about all such customers.
 - Type of business, where they stay, how much they earn, etc.
 - ◆ Use this information as input attributes to learn a classifier model.

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Classification: Application 1

- Fraud Detection
 - Goal: Predict fraudulent cases in credit card transactions.
 - Approach:
 - ◆ Use credit card transactions and the information on its account-holder as attributes.
 - When does a customer buy, what does he buy, how often he pays on time, etc
 - ◆ Label past transactions as fraud or fair transactions. This forms the class attribute.
 - ◆ Learn a model for the class of the transactions.
 - ◆ Use this model to detect fraud by observing credit card transactions on an account.

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Classification: Application 2

- Churn prediction for telephone customers
 - **Goal:** To predict whether a customer is likely to be lost to a competitor.
 - Approach:
 - ◆ Use detailed record of transactions with each of the past and present customers, to find attributes.
 - How often the customer calls, where he calls, what timeof-the day he calls most, his financial status, marital status, etc.
 - ◆ Label the customers as loyal or disloyal.
 - ◆ Find a model for loyalty.

From [Berry & Linoff] Data Mining Techniques, 1997

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Classification: Application 3

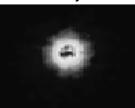
- Sky Survey Cataloging
 - Goal: To predict class (star or galaxy) of sky objects, especially visually faint ones, based on the telescopic survey images (from Palomar Observatory).
 - -3000 images with 23,040 x 23,040 pixels per image.
 - Approach:
 - ◆ Segment the image.
 - ◆ Measure image attributes (features) 40 of them per object.
 - ◆ Model the class based on these features.
 - ◆ Success Story: Could find 16 new high red-shift quasars, some of the farthest objects that are difficult to find! From [Fayyad, et.al.] Advances in Knowledge Discovery and Data Mining, 1996

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Classifying Galaxies

Courtesy: http://aps.umn.edu

Early



Class:

• Stages of Formation

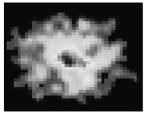
Attributes:

- Image features, Characteristics of light waves received, etc.

Intermediate



Late

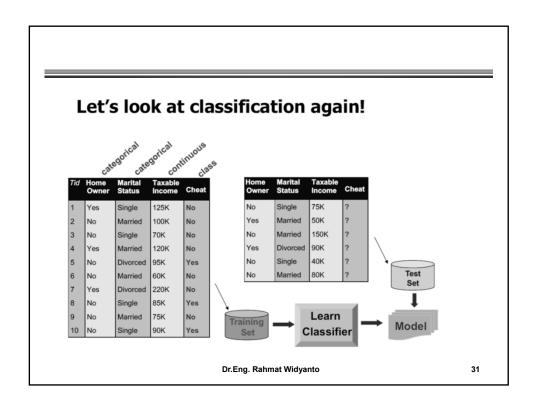


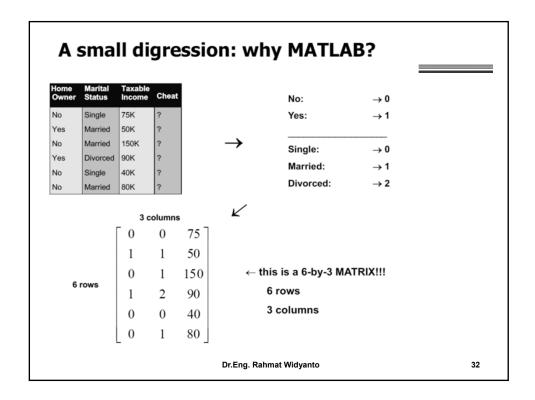
Data Size:

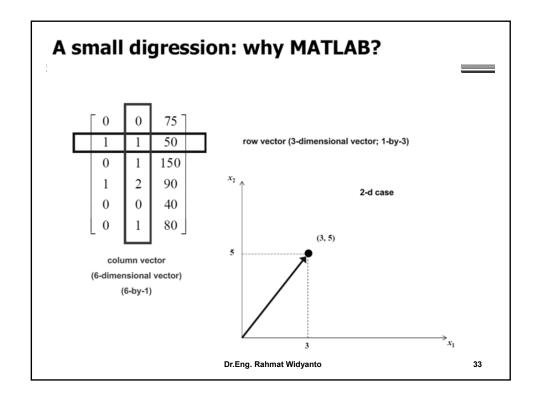
- 72 million stars, 20 million galaxies
 Object Catalog: 9 GB
- Image Database: 150 GB

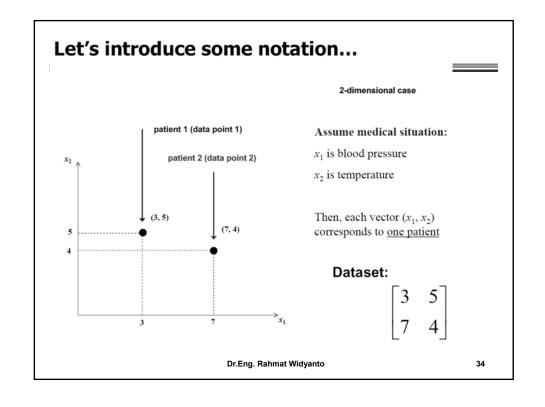
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Classification: Application 5 Disease mechanisms K120R: Acetylati p53 – tumor suppressor Dr.Eng. Rahmat Widyanto 30









Let's digress even more...

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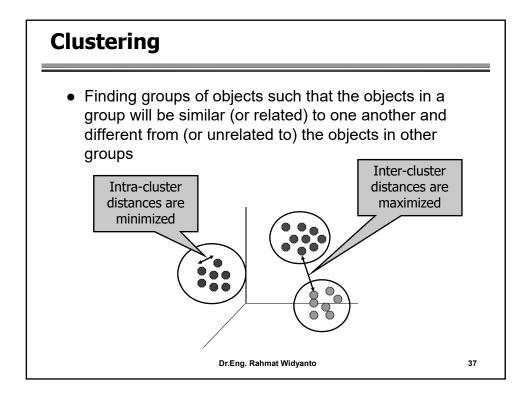
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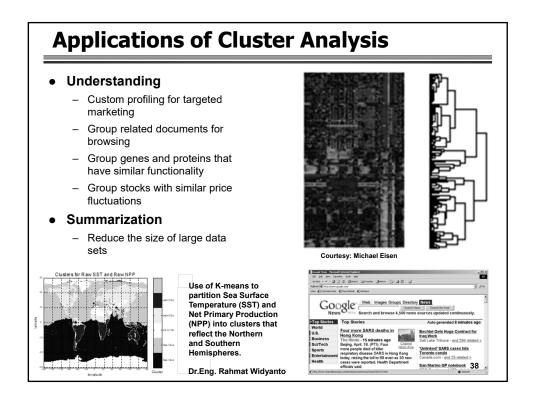
Clustering Definition

dimension (attribute, feature) #1

- Given a set of data points, each having a set of attributes, and a similarity measure among them, find clusters such that
 - Data points in one cluster are more similar to one another.
 - Data points in separate clusters are less similar to one another.
- Similarity Measures:
 - Euclidean Distance if attributes are continuous.
 - Other Problem-specific Measures.

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Clustering: Application 1

- Market Segmentation:
 - Goal: subdivide a market into distinct subsets of customers where any subset may conceivably be selected as a market target to be reached with a distinct marketing mix.
 - Approach:
 - ◆ Collect different attributes of customers based on their geographical and lifestyle related information.
 - Find clusters of similar customers.
 - Measure the clustering quality by observing buying patterns of customers in same cluster vs. those from different clusters.

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Clustering: Application 2

- Document Clustering:
 - Goal: To find groups of documents that are similar to each other based on the important terms appearing in them.
 - Approach: To identify frequently occurring terms in each document. Form a similarity measure based on the frequencies of different terms. Use it to cluster.

Enron email dataset



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Illustrating Document Clustering

- Clustering Points: 3204 Articles of Los Angeles Times.
- Similarity Measure: How many words are common in these documents (after some word filtering).

Category	Total Articles	Correctly Placed
Financial	555	364
Foreign	341	260
National	273	36
Metro	943	746
Sports	738	573
Entertainment	354	278

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Clustering of S&P 500 Stock Data

#Observe Stock Movements every day. #Clustering points: Stock-{UP/DOWN}

#Similarity Measure: Two points are more similar if the events described by them frequently happen together on the same day. #We used association rules to quantify a similarity measure.

	Discovered Clusters	Industry Group
1	Applie d.Matl-DOWN, Bay-Network-Down, 3-C OM-DOWN, Cabletron-Sys-D OWN, CISCO-DOWN, HP-DOWN, DSC-Comm-DOWN, NTEL-DOWN, SIL-DOWN, Micron-Tech-D OWN, Texas-Inst-Down, Tellab's-Inc-Down, Natl-Semiconduct-DOWN, Oracl-DOWN, SGL-DOWN, Sus-DOWN	Technology1-DOWN
2	Apple-Comp-DOWN Autodesk-DOWN, DEC-DOWN, ADV-Mikor-Device-DOWN, Andrew-Corp-DOWN, Computer-As soc-DOWN, Circuit-City-DOWN, Compaq-DOWN, EMC-Corp-DOWN, Gen-Inst-DOWN, Motools-DOWN Scientific-Adt-DOWN Network-DOWN Scientific-Adt-DOWN	Technology2-DOWN
3	Fannie-Mae-DOWN,Fed-Home-Loan-DOWN, MBNA-Corp-DOWN,Morgan-Stanley-DOWN	Financial-DOWN
4	Baker-Hughes-UP, Dresser-Inds-UP, Halliburton-HLD-UP, Louisiana-Land-UP, Phillips-Petro-UP, Unocal-UP, Schlumberger-UP	Oil-UP

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Association Rule Discovery: Definition

- Given a set of records each of which contain some number of items from a given collection
 - Produce dependency rules which will predict occurrence of an item based on occurrences of other items.

TID	Items
1	Bread, Coke, Milk
2	Beer, Bread
3	Beer, Coke, Diaper, Milk
4	Beer, Bread, Diaper, Milk
5	Coke, Diaper, Milk

```
Rules Discovered:
{Milk} --> {Coke}
{Diaper, Milk} --> {Beer}
```

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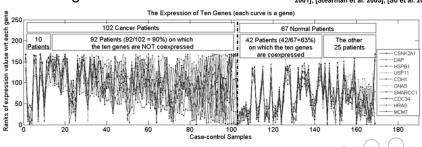
Association Analysis: Applications

- Market-basket analysis
 - Rules are used for sales promotion, shelf management, and inventory management
- Telecommunication alarm diagnosis
 - Rules are used to find combination of alarms that occur together frequently in the same time period
- Medical Informatics
 - Rules are used to find combination of patient symptoms and test results associated with certain diseases

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Association Analysis: Applications

 An Example Subspace Differential Coexpression Pattern from lung cancer dataset
 Three lung cancer datasets [Bhattacha 2001] [Steaman et al 2005] [Studt al.



Enriched with the TNF/NFB signaling pathway which is well-known to be related to lung cancer P-value: 1.4*10⁻⁵ (6/10 overlap with the pathway)

[Fang et al PSB 2010]

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Association Rule Discovery: Application 1

- Marketing and Sales Promotion:
 - Let the rule discovered be {Bagels, ... } --> {Potato Chips}
 - Potato Chips as consequent => Can be used to determine what should be done to boost its sales.
 - Bagels in the antecedent => Can be used to see which products would be affected if the store discontinues selling bagels.
 - Bagels in antecedent and Potato chips in consequent => Can be used to see what products should be sold with Bagels to promote sale of Potato chips!

Association Rule Discovery: Application 2

- Supermarket shelf management.
 - Goal: To identify items that are bought together by sufficiently many customers.
 - Approach: Process the point-of-sale data collected with barcode scanners to find dependencies among items.
 - A classic rule --
 - ◆If a customer buys diaper and milk, then he is very likely to buy beer.
 - ◆So, don't be surprised if you find six-packs stacked next to diapers!

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Association Rule Discovery: Application 3

- Inventory Management:
 - Goal: A consumer appliance repair company wants to anticipate the nature of repairs on its consumer products and keep the service vehicles equipped with right parts to reduce on number of visits to consumer households.
 - Approach: Process the data on tools and parts required in previous repairs at different consumer locations and discover the co-occurrence patterns.

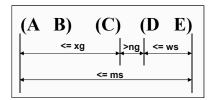
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Sequential Pattern Discovery: Definition

 Given is a set of objects, with each object associated with its own timeline of events, find rules that predict strong sequential dependencies among different events.

$$(A B) \quad (C) \longrightarrow (D E)$$

 Rules are formed by first disovering patterns. Event occurrences in the patterns are governed by timing constraints.



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Sequential Pattern Discovery: Examples

- In telecommunications alarm logs,
 - (Inverter_Problem Excessive_Line_Current) (Rectifier_Alarm) --> (Fire_Alarm)
- In point-of-sale transaction sequences,
 - Computer Bookstore:

– Athletic Apparel Store:

(Shoes) (Racket, Racketball) --> (Sports_Jacket)

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Regression

- Predict a value of a given continuous valued variable based on the values of other variables, assuming a linear or nonlinear model of dependency.
- Extensively studied in statistics, neural network fields.
- Examples:
 - Predicting sales amounts of new product based on advetising expenditure.
 - Predicting wind velocities as a function of temperature, humidity, air pressure, etc.
 - Time series prediction of stock market indices.

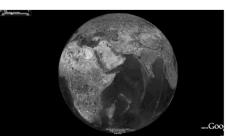
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Deviation/Anomaly/Change Detection

- Detect significant deviations from normal behavior
- Applications:
 - Credit Card Fraud Detection
 - Network Intrusion Detection
 - Identify anomalous behavior from sensor networks for monitoring and surveillance.
 - Detecting changes in the global forest cover.





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Motivating Challenges

- Scalability
- High Dimensionality
- Heterogeneous and Complex Data
- Data Ownership and Distribution
- Non-traditional Analysis

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