# REVAZ TEVZADZE

#### DIGITAL ACCOUNT MANAGER

#### **EXPERIENCE**

### DIGITAL ACCOUNT MANAGER (2021SEP-PRESENT)

Flame Digital LTd, Tbilisi (Affiliate Marketing Company)

- Creating and implementing business strategies for Publishers and Advertisers to create the best possible working environment for them
- Working with Publishers on daily basis and pushing them with the best campaigns on the market
- Working with Affise platform and SQL bases
- Measuring partners' performances and reporting to the management
- Finding new possible partners and integrating them with the API

## CUSTOMER SUPPORT (2018-2021)

Evolution Gaming, Tbilisi (Gambling)

- Trained newcomers
- Worked with the team of 15 people to achieve quarter goals
- Checked and evaluated work of the Customer Support Representatives
- Worked with the team of managers to set the goals and objectives

### DIRECTOR OF PROPERTY MANAGMENT (2016-2018)

DK Capital, Tbilisi (Real Estate Company)

- Managed a team of 10 people and gave the instructions on daily basis
- Gave sales trainings to the newcomers
- Participated in hiring process
- Set yearly goals with the CEO of the company

#### CONTACT

+995 599 00 00 67 (Whatsapp/Telegram)

Email:

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#### LANGUAGES

Georgian - Native

**English - Fluent** 

**Russian - Very Good** 

French - Good

Ukrainian - Beginner

#### **EDUCATION**

#### TBILISI STATE UNIVERSITY

Bachelor of Sociology

### BUSINESS AND TECHNOLOGY UNIVERSITY

Master of Business administration

#### **SKILLS**

Creativity
Problem Solving
Data analytic
Marketing and Sales
Negotiation
Leadership