

# PATRICK HILL JR.

## **PROFESSIONAL QUALIFICATIONS:**

Twenty years' experience in project controls, estimating, project management, EI&A field engineering, fabrication, business & contract management in the petrochemical and energy sectors. Experience includes domestic and international EPC, home office & field project experience on projects ranging up to \$2.0 billion USD in size. Experienced in establishing TIC estimates, budgets and cost basis, reviewing accounting data, analyzing forecasts, reporting to executive management, project management, and clients. Experienced also in EI&A field engineering related to construction, pre-commissioning & start up activities. Analytical decision maker with excellent problem-solving skills. Recognized for ability to develop high quality work products in a timely fashion to management.

## EXPERIENCE:

**Link Oil & Gas Prof. – Contract to Technip (Field Assign.)      Old Ocean, TX**  
**August 2015 – Current**

#### **Field Engineering/Project Coordination**

- Identify and resolve critical issues with engineering, construction and/or vendors.
  - Insure work is completed in an accurate and timely manner and within budget.
  - Manage engineering, construction and vendor interface.
  - Provide Electrical, Instrumentation & Analytical field engineering assistance including MOC, drawing redlines & start up.
  - Review and provide input for constructability.
  - Coordinate heavy haul logistics with construction.
  - Supervise heavy lift activities and assist in resolving any issues encountered.

**Link Oil & Gas Prof. – Contract to Technip (Field Assign.)      Old Ocean, TX**  
**February 2015 – August 2015**

Senior Cost Consultant / Change Management Lead

- Interface, manage, and lead negotiations of claims from construction partner.
  - Lead in development of and assist in negotiations of change orders chargeable to the client.
  - Interface, management, and assist in negotiations of back charges to vendors.
  - Assist in partner, client and subcontractors contract management.
  - Train and supervise employees in the cost and change management systems.
  - Develop weekly and monthly reports for internal and client reviews.

Crow Corporation

Tomball, TX

**October 2011 – February 2015**

## Senior Account/Project Manager

- Oversight & management of company's core accounts.
  - Developed strategies and plans to grow business.
  - Implemented plan to achieve ISO 9001, API, and ASME accreditation.
  - Developed & refined processes and procedures to support business growth and promote operational excellence.
  - Implemented new ERP System, ShopTech E2
  - Evaluated companies current manufacturing technologies and upgraded and/or implemented new technologies strategically aligned with market demands and owner visions. New & upgraded equipment has increased production, capacity and profit margins for the company.

**The Shaw Group E&C (Int'l Assignment)**

**April 2010 – November 2011**

**Singapore**

**Senior Project Estimator**

- Interface, management, and assist in negotiations of change orders chargeable to the client.
- Assist in subcontractors and client contract management.
- Analyze cost and earned value systems.
- Establish budgets, cost basis and baselines.
- Analyze resource loaded schedules.
- Train and supervise employees in the cost and change management systems.
- Develop weekly and monthly reports for internal and client reviews.
- Assist in coordinating and developing payment milestone invoicing to the client.

**The Shaw Group E&C (Home Office)**

**September 2006 – April 2010**

**Houston, TX**

**Senior Project Estimator**

- Planning, management and execution of conceptual and detailed cost estimates.
- Prepare and review estimates with management ranging from engineering services to lump sum EPC projects.
- Risk analysis and contingency recommendations
- Commercial and financial analysis including cash flow and payment milestone development.
- Assist in departmental training and mentoring new employees in estimating and change management systems.
- Responsible for producing estimate review packages and facilitating management reviews.

**Airgas, Inc.**

**August 2004 - September 2006**

**Deer Park, TX**

**Branch Manager**

- Managed a facility with more than 12 direct employees, responsible for all business aspects of the company's largest distribution plant in the greater Houston area with revenues exceeding \$5.0 million annually.
- Account manager
- Welding application specialist
- Extensive knowledge in industrial and specialty gases
- Inventory control
- Distribution management

**Empowerment Unlimited, Inc.**

**July 2003 - August 2004**

**Houston, TX**

**Working Partner / Equity Holder**

- Joint venture startup company specializing in fabrication consulting, steel supply, welding supply, scrap metals, and inventory management.
- Other partners and equity holders included former NBA player and Coach Rudy Tomjanovich, as well as respective owners of Rose Metals, Crow Corporation, McGuffey Corporation, Channel Track & Tube Way, Conhagen, and Drager Industries.

**Aeriform Corporation**

**August 2000 - July 2003**

**Houston, TX**

**Account Manager**

- Inside & Outside sales
- Weld application specialist
- Extensive knowledge in industrial and specialty gases
- Inventory control
- Part time branch management

**Crow Corporation**  
**July 1997 - August 2000**

Estimator

- Account management
- Execution of detailed cost estimates
- Project management
- Inside & outside sales
- Job routing and procurement

**Tomball, TX**

## KEY PROJECTS & ESTIMATES:

- **Chevron Phillips Chemical – USGC PE Unit**
  - Consortium between Technip N.A. & Zachry Construction (Gulf Coast Partners) for Engineering, Procurement, Construction & pre-commissioning services for a greenfield Polyethylene Plant. This facility is inclusive of a 500 kMTA ADL HDPE and 500 kMTA mPE Units, OSBL infrastructure and a SIT rail yard with associated facilities. (Contract Awarded)
- **Marathon Technology**
  - Project Confidential, First Generation Commercial
- **ExxonMobil SPT Olefins Recovery Project**
  - Engineering, Procurement and Construction of a 944 kta Ethylene plant including two 110MW cogeneration units with 360 T/hr HRSG's (Contract Awarded)
- **Petro China - Fushun & Sichuan**
  - Engineering Services, Proprietary Technologies, and Equipment (Contract Awarded)
- **Indian Oil Corporation Ltd - HPCL, GGSRL, & MRPL**
  - Engineering Services, Proprietary Technologies, and Equipment (Contract Awarded)
- **COPESUL – Companhia Petroquimica Do Sul**
  - Plant recycle furnace(s), revamp study
- **PSEG – Mercer Phase 1 – Mercury Control Project**
  - 10 cell WACP Bag House, retrofit construction estimate

## EDUCATION:

<b>Lone Star College</b> Various continuing education courses	<b>Tomball, TX</b>
<b>Paris Junior College</b> Baseball Scholarship Graduate Studies	<b>Paris, TX</b>

## ADDITIONAL SKILLS / ACCOMPLISHMENTS:

- Advanced Microsoft Office Suite skills
- Member of the Houston Chapter of AACEI
- Experience working in the following software suits
  - MC2 / ICE
  - Aspen Capital Cost Estimator
  - Palisade @ Risk
  - JD Edwards
  - Cost Tools
  - Primavera
  - Auto Cad & Solidworks 3D Modeling
- Completed Management training course
  - Situational Leadership I & II
  - Step-by-Step LMS Presentations for Managers
  - Goal Setting
  - Performance Management
- Completed welding application training with Lincoln & Miller Electric.

## REFERENCES:

- References are available upon request.