

Jeff Oliver
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EXPERIENCE

Owner

Rainmaker Consulting Resources, LLC.

Houston, TX 11/2015-Present

- Provide hourly recruiting and direct hire services for clients in the following professions: Information Technology, Software Developers, Engineering, Geologists and Geophysicists, EHS, Operations, Executive, etc.
- Developed a sales and marketing strategy that includes a business portal where agency recruiters can work directly on employer jobs and participate in split placements
- Work closely with clients throughout the U.S. to address hiring needs and recruiting best practices
- Create and implement a talent acquisition strategy
- Maintain constant communication with candidates throughout the interview process
- Placements include: EHS Professionals, Construction Manager, VP of Sales, Project Controls, Estimators, Geologists and Geophysicists, Application Security Engineers, Several .NET & Java software developers, DBA's, I.T. professionals, Embedded Software developers, Senior Accountant, Revenue Accountant, Supply Chain Manager, Marketing Manager and numerous business development professionals.

Recruiting Manager

Catapult Systems, LLC. – A Managed Microsoft Partner

Houston, TX 6/2003-11/2015

- Direct recruiting strategy and operations for the Houston office
- Resource management for upcoming project staffing needs
- Identify and implement best recruitment campaign strategy to hire top performers
- Source, identify, interview, and close candidates
- Train internal employees on interviewing techniques and appropriate questions
- Top performing office for 9 years (out of 12), hiring both contract and W2 employees
- Extensive network of candidate relationships
- Train and mentor recruiting staff
- Work closely with leadership team to understand sales and hiring forecasts and develop recruiting strategy for different solution practices in different markets
- Quick response time to recruiting needs
- Working closely with clients to satisfy staff augmentation requirements
- Expertise in recruiting technology consultants with Microsoft and AWS skills

Senior Recruiter

Catapult Systems, Inc.

Austin, TX 1999-2003

- Full lifecycle recruiting for the Austin and San Antonio offices

EDUCATION

Texas State University

BS Applied Sociology and Economics, Spring 1996