

PATRICK HILL JR.

PROFESSIONAL QUALIFICATIONS:

Twenty years' experience in project controls, estimating, project management, EI&A field engineering, fabrication, business & contract management in the petrochemical and energy sectors. Experience includes domestic and international EPC, home office & field project experience on projects ranging up to \$2.0 billion USD in size. Experienced in establishing TIC estimates, budgets and cost basis, reviewing accounting data, analyzing forecasts, reporting to executive management, project management, and clients. Experienced also in EI&A field engineering related to construction, pre-commissioning & start up activities. Analytical decision maker with excellent problem-solving skills. Recognized for ability to develop high quality work products in a timely fashion to management.

EXPERIENCE:

Link Oil & Gas Prof. – Contract to Technip (Field Assign.) Old Ocean, TX **August 2015 – Current**

Field Engineering/Project Coordination

- Identify and resolve critical issues with engineering, construction and/or vendors.
- Insure work is completed in an accurate and timely manner and within budget.
- Manage engineering, construction and vendor interface.
- Provide Electrical, Instrumentation & Analytical field engineering assistance including MOC, drawing redlines & start up.
- Review and provide input for constructability.
- Coordinate heavy haul logistics with construction.
- Supervise heavy lift activities and assist in resolving any issues encountered.

Link Oil & Gas Prof. – Contract to Technip (Field Assign.) Old Ocean, TX **February 2015 – August 2015**

Senior Cost Consultant / Change Management Lead

- Interface, manage, and lead negotiations of claims from construction partner.
- Lead in development of and assist in negotiations of change orders chargeable to the client.
- Interface, management, and assist in negotiations of back charges to vendors.
- Assist in partner, client and subcontractors contract management.
- Train and supervise employees in the cost and change management systems.
- Develop weekly and monthly reports for internal and client reviews.

Crow Corporation Tomball, TX **October 2011 – February 2015**

Senior Account/Project Manager

- Oversight & management of company's core accounts.
- Developed strategies and plans to grow business.
- Implemented plan to achieve ISO 9001, API, and ASME accreditation.
- Developed & refined processes and procedures to support business growth and promote operational excellence.
- Implemented new ERP System, ShopTech E2
- Evaluated companies current manufacturing technologies and upgraded and/or implemented new technologies strategically aligned with market demands and owner visions. New & upgraded equipment has increased production, capacity and profit margins for the company.

The Shaw Group E&C (Int'l Assignment)
April 2010 – November 2011

Singapore

Senior Project Estimator

- Interface, management, and assist in negotiations of change orders chargeable to the client.
- Assist in subcontractors and client contract management.
- Analyze cost and earned value systems.
- Establish budgets, cost basis and baselines.
- Analyze resource loaded schedules.
- Train and supervise employees in the cost and change management systems.
- Develop weekly and monthly reports for internal and client reviews.
- Assist in coordinating and developing payment milestone invoicing to the client.

The Shaw Group E&C (Home Office)
September 2006 – April 2010

Houston, TX

Senior Project Estimator

- Planning, management and execution of conceptual and detailed cost estimates.
- Prepare and review estimates with management ranging from engineering services to lump sum EPC projects.
- Risk analysis and contingency recommendations
- Commercial and financial analysis including cash flow and payment milestone development.
- Assist in departmental training and mentoring new employees in estimating and change management systems.
- Responsible for producing estimate review packages and facilitating management reviews.

Airgas, Inc.

Deer Park, TX

August 2004 - September 2006

Branch Manager

- Managed a facility with more than 12 direct employees, responsible for all business aspects of the company's largest distribution plant in the greater Houston area with revenues exceeding \$5.0 million annually.
- Account manager
- Welding application specialist
- Extensive knowledge in industrial and specialty gases
- Inventory control
- Distribution management

Empowerment Unlimited, Inc.
July 2003 - August 2004

Houston, TX

Working Partner / Equity Holder

- Joint venture startup company specializing in fabrication consulting, steel supply, welding supply, scrap metals, and inventory management.
- Other partners and equity holders included former NBA player and Coach Rudy Tomjanovich, as well as respective owners of Rose Metals, Crow Corporation, McGuffey Corporation, Channel Track & Tube Way, Conhagen, and Drager Industries.

Aeriform Corporation
August 2000 - July 2003

Houston, TX

Account Manager

- Inside & Outside sales
- Weld application specialist
- Extensive knowledge in industrial and specialty gases
- Inventory control
- Part time branch management

Crow Corporation
July 1997 - August 2000

Tomball, TX

Estimator

- Account management
- Execution of detailed cost estimates
- Project management
- Inside & outside sales
- Job routing and procurement

KEY PROJECTS & ESTIMATES:

- **Chevron Phillips Chemical – USGC PE Unit**
 - Consortium between Technip N.A. & Zachry Construction (Gulf Coast Partners) for Engineering, Procurement, Construction & pre-commissioning services for a greenfield Polyethylene Plant. This facility is inclusive of a 500 kMTA ADL HDPE and 500 kMTA mPE Units, OSBL infrastructure and a SIT rail yard with associated facilities. (Contract Awarded)
- **Marathon Technology**
 - Project Confidential, First Generation Commercial
- **ExxonMobil SPT Olefins Recovery Project**
 - Engineering, Procurement and Construction of a 944 kta Ethylene plant including two 110MW cogeneration units with 360 T/hr HRSG's (Contract Awarded)
- **Petro China - Fushun & Sichuan**
 - Engineering Services, Proprietary Technologies, and Equipment (Contract Awarded)
- **Indian Oil Corporation Ltd - HPCL, GGSRL, & MRPL**
 - Engineering Services, Proprietary Technologies, and Equipment (Contract Awarded)
- **COPEsul – Companhia Petroquímica Do Su**
 - Plant recycle furnace(s), revamp study
- **PSEG – Mercer Phase 1 – Mercury Control Project**
 - 10 cell WACP Bag House, retrofit construction estimate

EDUCATION:

Lone Star College Various continuing education courses	Tomball, TX
Paris Junior College Baseball Scholarship Graduate Studies	Paris, TX

ADDITIONAL SKILLS / ACCOMPLISHMENTS:

- Advanced Microsoft Office Suite skills
- Member of the Houston Chapter of AACEI
- Experience working in the following software suits
 - MC2 / ICE
 - Aspen Capital Cost Estimator
 - Palisade @ Risk
 - JD Edwards
 - Cost Tools
 - Primavera
 - Auto Cad & Solidworks 3D Modeling
- Completed Management training course
 - Situational Leadership I & II
 - Step-by-Step LMS Presentations for Managers
 - Goal Setting
 - Performance Management
- Completed welding application training with Lincoln & Miller Electric.

REFERENCES:

- References are available upon request.