Steven Jepsen

Houston, Texas Area

Product Architect / Solution Sales / Cloud - Private and Hybrid / Disaster Recovery / AWS Certified Solutions Architect

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Summary

Senior level information systems professional with seasoned experience in sales/solution engineering and architecture, systems administration, security administration, network management, application/user support, and storage administration in multi-tiered enterprise environments.

Core Competencies:

    Cloud Services Evangelist AWS and Azure and Private (VMWare) Cloud

    Pre-Sales Solution design, delivery and ongoing maintenance

    Strong believer in continuous improvement

    Operational performance

    Application lifecycle management

    Business Continuity/Disaster Recovery

    Consultative selling and support approach

    Solution holistic and strategic business processes

    Software and Recovery as a service

    Full spectrum of skills inherent within complex software solutions selling and support process

    Enterprise systems administration

    Data migration, replication. All things Zerto

How I add value for my employer

 Research driven solutions and support processes

 Follow and improve on established best practices

 Self-motivated and trust worthy

 Diligent pursuit of operational solutions centered on High Availability and stability

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Experience

Product Architect / E1 Administration / Disaster Rrecovery at Chicago Bridge and Iron

2014 - Present (4 years)

Senior Solutions Engineer at SunGard Availability Services

November 2011 - February 2014 (2 years 4 months)

Design highly engineered solutions for High Availability and Enterprise Cloud Solutions. Primary support for assigned Sales team members; Provide direct Pre-Sales, Post-Sales, and some implementaion support to clients in Managed Services, Enterprise Cloud, BC/DR, Network.

Go To Market
Sales leadership, Sales Strategy, Portfolio Development, Market Analysis, Product definition, Product Architecture, Product Roadmap, Product Positioning, Cloud Solutions, Competitive Analysis, Partner Strategy

Cloud Computing delivery models
IaaS (Infrastructure as a Service), PaaS (Platform as a Service), SaaS (Software as a Service), Public Cloud, Private and Hybrid implementations, Hybrid Cloud connectivity, Cloud Platforms, Multi-Cloud Orchestration

Solutions Engineer / Sales at Edautomate
September 2010 - November 2011 (1 year 3 months)
  Providing business process automation for K-12 districts. Cloud AWS (amazon Web Services) based solution. Pentaho reporting engine with federated identity for the end users. Full AWS implementation, company did not own any infrastructure.

Systems Manager at SchoolCenter
April 2008 - December 2010 (2 years 9 months)
  Manager of the systems support team at SchoolCenter, Carbondale Illinois and St. Louis Mo. Schoolcenter was a web hosting company with over 6000 customer locations across the nation serving millions of pages every day.

  LAMP environment running both Red Hat Enterprise and Ubuntu OS.
  Duel DS3 internet connections, using A10 load balance hardware.

  High availability Red Hat clusters, Apache Web server farms and multiple back end MySql database servers. CDP backups using R1Soft and site monitoring using SolarWinds Orion 9. AWS storage and EC2 Instanced for a Hybrid architecture.

  Manage a group of five system administrators. Achieved 99.948 certified up time after a 2 year process improvement effort.   Successor allowed availability to drop to 98.1% up time. Company was sold to Edline in April 2011.

Director Technology at Flossmoor District 161
September 2004 - April 2008 (3 years 8 months)

Overall management for all district technology services. Hands-on position managing a Microsoft 2000/2003 server(s) and XP clients. We are using Citrix Presentation Server 4.5 in a 5 server farm supporting internal and external users.

Red Hat server(s) supporting networking monitoring services.

Red Hard Internet proxy and filtering server.

Network LAN/WAN installation and administration using Cisco routers with Watchguard firewall(s).

Development using VB.NET, Access, Various Reporting tools.

Director Technology at Joliet Township High School
April 1999 - September 2004 (5 years 6 months)

Education

University Of California Santa Cruz
VCP Training, Vmware, 2012 - 2012

Southern Illinois University, Carbondale
BS, Data processing, 1979 - 1983

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Solutions Architect

Linked in.

3 people have recommended Steven

"Steve Jepsen is extremely knowledgeable in the field of Computer Sciences/Technology! He gave me many
opportunities to advance my skills and allowed me many opportunities to take on new challenges."

—**Judy Thompson**, *Computer Technician, Joliet Township High School*, reported to Steven at Flossmoor
District 161

"Steve is an accomplished manager and has built outstanding professional teams from the ground up. Steve
has excellent systems analysis skills and always strives to improve processes and procedures in order to
optimize the value that the systems provide to the organization. I have worked for steve on two engagements
where his mission was to improve the quality and effectiveness of organization wide information systems
and he accomplished these goals while maintaining the loyalty and respect of his employess through effective
team management and coaching."

—**Jack Melim**, *Principal Architect, Global information services company*, reported to Steven at Joliet
Township High School

"I had the pleasure of working with and around Steve for more than 2 years at SchoolCenter prior to
it's changeover to new management and a new company name (THiNQ Ed). Under Steve, as a Systems
employee, I grew my networking skills and business IQ. Working around Steve, I witnessed first-hand his
ability to stay calm under pressure and work with diligence and professionalism to solve any problem that
arose. I would recommend Steve for any IT management role and especially any position that would allow
him to work hands-on with customers or employees to resolve issues. Steve's personality will shine in these
situations."

—**Derek Hyland**, *Senior Systems Engineer | Senior Network Engineer, Northbridge Professional
Technologies, Inc*, reported to Steven at SchoolCenter

Profile Notes and Activity (2)

2/2/2018—View by Jeff Oliver

2/2/2018—InMail sent by Jeff Oliver ({1})