

7. A two-year-old child is frightened by a small dog. A few weeks later the same child sees a cat and becomes frightened. The child's reaction is most likely an example of which of the following?
- (A) Stimulus discrimination
  - (B) Second-order conditioning
  - (C) Stimulus generalization
  - (D) Sensory preconditioning
  - (E) Spontaneous recovery
8. A researcher asks elementary, junior high, senior high, and college students to define the term "cheating," and analyzes differences in their definitions across age groups. This is an example of which type of study?
- (A) Longitudinal
  - (B) Sequential
  - (C) Cross-sectional
  - (D) Case study
  - (E) Observational
9. Rudolph spends hours painting in his studio, even though he sells few pictures. Which of the following explains Rudolph's creative productivity?
- (A) Functional fixedness
  - (B) Inductive reasoning
  - (C) Intrinsic motivation
  - (D) Incubation
  - (E) Heuristics