# **RYAN FOX**

# PRODUCT DATA SCIENTIST

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## **PROFILE**

A passionate data professional with 7+ years experience of measuring success and creating better products through hypothesis/AB testing.

I'm looking for my first professional Data Science position.

#### **SKILLS**

Python	
SQL	• • • •
HTML, CSS	• • • • •
Javascript	• • • •
Git and Linux CLI	• • • •
Docker	• • • • •
Cloud deployment	• • • • •
Data analysis	• • • • •
Data visualisation	• • • • •
Machine Learning	• • • • •
Data Translation	• • • • •

#### **ADDITIONAL ACTIVITIES**

Travelled the Americas and Asia between 2016-17 and 2019-20.

# Certifications:

- **Datacamp**, Data Scientist with Python Career Track (2017-2020)
- Udacity, Data Science Nanodegree (2020-Present)

#### Volunteer work

- Digital Consultant for Saint Francis Hospice (<u>local newspaper article</u>)
- Digital Consultant for Mental Health UK
- A-level maths tutor at homework club (BBC article)

# **REFERENCES** Available on request

#### **PROJECTS**

## **Bayesian AB testing calculator**

- Struggling with traffic levels at Eurostar during the pandemic, I created an AB test calculator using Bayesian statistics
- Built using the Scipy Stats module and deployed as a web appusing Streamlit and hosted on Heroku.
- Plans to move the deployment over to GCP Compute Engine were interrupted by a second wave of the pandemic
- The calculator allowed product teams to run tests at a time when frequentist thresholds were unlikely to be reached
- Blog article and app

More projects can be found at <a href="mailto:rfoxdata.co.uk">rfoxdata.co.uk</a>

#### **EMPLOYMENT**

## **Digital Optimisation Manager (contract)**

## Eurostar. Aug 2020 - Oct 2020

In an effort to make the most of potential travellers during Covid-19, I was brought in to restart the AB testing program.

- Built a test calculator app using Bayesian statistics to do more with less data powered by Python hosted on Heroku
- Connected Tealium AudienceStream with the datalayer to enable advanced personalisation

#### Eurostar. Oct 2017 - Mar 2019

- Lead the optimisation and launch of Club Eurostar, a brand new loyalty scheme, and Eurostar Hotels Limited, selling Trains+Hotels and Hotels.
- Forecasted £20m+ annual incremental revenue from testing
- Transformed the way of working to integrate with the Product scrum teams delivering server-side tests
- Integrated BigQuery with Python for easier, more reproducible test analysis

## Eurostar. Oct 2015 - Jul 2016

- Built a test and learn culture extending the team from one Optimisation manager to three in nine months
- Forecasted £15m annual incremental revenue from testing

# **Senior Digital Optimisation Analyst**

Maxymiser. Oct 2013 - Jul 2015

Promoted from Digital Optimisation Analyst Dec 2014.

Managed end-to-end conversion rate optimisation strategies for media clients incl. The Economist, BBC, Channel 4, TimeOut, Which?

### **EDUCATION**

## **MMath Mathematics (First class with honours)**

University of Sheffield 2009-2013

- With a focus on pure Mathematics and Statistics
- Paid tutorial assistant for undergraduates in final year