

Robert J Gathergood

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Profile

Project Management Graduate with Raytheon UK

- Confident and capable project manager, with wide-ranging experience acquired through Raytheon graduate scheme and globally recognised professional qualifications (APMP)
- International Business Management Degree (BA Hons)
- Keen to develop my career in a customer facing role in the technology sector

Employment Summary

Project Manager - Raytheon UK

(Sept 2017 - Nov 2017)

Managing a portfolio of projects for Raytheon US. Working with the NPI (New Product Introduction) cell to repair and upgrade components for existing aerospace and defence programmes.

Project Management Graduate – Raytheon UK

(Sept 2015 – Sept 2017)

As part of the Graduate Leadership Development scheme I have gained deep insight into the Airborne Solutions, Intelligence & Security, and Land Systems divisions within Raytheon. This diverse exposure to the business, whilst also completing an APMP qualification has strengthened my project management skill set.

The Development scheme has exposed me to Bid/Capture Management, Risk Management, Change Management, Project Start Up, Budgeting/Cost Management and Scheduling/Project Controls. All of this has solidified my understanding of project management tools and techniques as applied to different business areas and domains.

I have gained a comprehensive understanding of project management working closely with all functions including finance, commercial and supply chain across multiple projects. I liaised regularly with customers, suppliers and internal teams while managing these projects. I was responsible for co-ordinating project plans and reviews, maintaining schedules, and reporting to senior management.

Requirements & Market Intelligence Analyst – UKDSC

(Jan 2017 – Jul 2017)

Seconded by Raytheon UK to the UK Defence Solution Centre which is supported by secondees from 16 defence companies (*BAE, Airbus, Rolls Royce, Thales, etc*) working in partnership with government to identify and develop key capabilities identified across global markets over the next 5-15 years.

My diverse role has seen me project manage a number of high profile research projects from concept to completion. I was required to manage multiple senior stakeholders across the defence industry and broader UK government (MoD, FCO, DIT) plus a global independent consultancy firm, to deliver a unique portfolio of market data reports and recommendations that will inform the future export business. I successfully delivered all these on schedule and within budget. In addition to this, I managed the UKDSC's "Market Intelligence Centre", providing analysis across 40 global markets, liaising closely with the UK government's Department for International Trade Defence & Security Organisation.

Market Research Intern – Scott & Fyfe

(Jun 2014 – Aug 2014)

Marketing Intern — Drake Music Scotland

(Feb 2013 – Apr 2013)

Education

International Business Management (BA Hons)

Edinburgh Napier University

(Sep 2011 – May 2015)

University of North Texas

(Jan 2014 – May 2014)

Alva Academy

(Sep 2005 – May 2011)

Qualifications/Training

APMP (The APM Project Management Qualification)

(May 2016)

Microsoft Excel Advanced & Intermediate Training

(Aug 2016)

Microsoft Project Advanced & Intermediate Training

(Feb 2016)

Raytheon Six Sigma Training

(Oct 2015)

Skills

- Project management skills developed through managing diverse teams to deliver work packages. Strong knowledge of PM methodologies and tools.
- Excellent communication skills developed through internships and university
- Presentation skills demonstrated through various group and individual presentations at all management levels
- Experienced at managing stakeholders both internally and externally
- Decisive and driven, comfortable leading a group with the ability to delegate effectively
- Adaptable to new environments and embraces new challenges
- Works well under pressure while maintaining a high standard of quality to meet strict deadlines.

IT Skills

- Proficient in Microsoft Word, PowerPoint, Project, Visio and Excel
- Adobe Photoshop software
- Google AdWords
- Google Analytics
- Customer Relationship Management software
- WordPress

Achievements

- Selected to represent Raytheon at the UK Defence Solutions Centre
- Completed the Raytheon UK Graduate Leadership Development Scheme
- Completed a Six Sigma project to streamline the change management process during the bid phase
- Creation of Google AdWords campaign which doubled website traffic overnight
- Saltire Scholar
- University student representative
- Deputy Head Boy
- Chair of Pupil Parliament