

Roger Gaylord

Seeking open position.

Innovative and motivated candidate with five years experience, four being under the table, in the security industry as Training Account Associate. Successful in establishing & maintaining key client relationships for Sr. National Account Manager. Critical to promoting maximum revenue growth for National Accounts. Solid understanding of implementation of business strategies. Skilled in overseeing all aspects of daily operations for National Account Managers. Successfully graduated Full Stack Developer bootcamp with many projects focusing on user forward interfaces and interactions. Experience using multiple languages and frameworks such as JavaScript, React, HTML5, CSS3, and Express.

✉ rgaylordiv@gmail.com

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📍 175 Apex Loop, Apt. 303, Folsom, CA, United States

WORK EXPERIENCE

Associate National Account Manager ADT/Everon

02/2023 - 03/2024

Folsom, Ca

A leading national integrator and premier service provider of commercial security, fire, and life safety solutions. Four years of under the table prior experience before being hired.

Tasks

- Client Relations
- Designing Systems
- Overseeing site surveying operations

"Axe"pert Associate The Smart Axe - Folsom

08/2022 - 02/2023

Folsom, Ca

The Smart Axe is a premier axe throwing business in 5 different locations in California.

Achievements/Tasks

- Axe Throwing Instructor
- Manage Daily Operations
- Train Employees

Closer / Front End Service Genuine Ice Cream

09/2021 - 05/2022

Bozeman, MT

Genuine Ice Cream crafts small-batch, hand-made ice cream in Bozeman, Montana. With simple ingredients and mouth watering flavors.

Achievements/Tasks

- Managed Customer Relations
- Trained New Hires

Sales Associate Snook's Candies and Chocolate Factory

02/2021 - 06/2021

Folsom, Ca

EDUCATION

TripleTen Full Stack Software Engineer Bootcamp

05/2024 - 11/2024

College Education Montana State Bozeman

08/2021 - 05/2022

Courses

- Business

High School Diploma Folsom High School

06/2017 - 06/2021

SKILLS

Enthusiastic

Customer Relations

Creativity

Organization

Personnel Management

Communication

Positivity

Process Improvement

Collaboration

Listening

Multi Tasking

Front End Developer

Time Management

UI/UX

JavaScript

React.js

CSS3

HTML5

Back End Developer

User Friendly Interfaces

Express.js

Tech Savvy

Sales Operations

REFERENCES

Roger Gaylord - (916) 730-3248

National Accounts Security Expert

Diane Christe - (949) 981-6765

Manager - ADT/Everon

Ellie Southworth - (406) 571-7127

Owner- Genuine Ice Cream

Phillip Kennedy - (916)-790-8482

Manager - The Smart Axe

More available upon request

INTERESTS

Rock Climbing

Music

Being Successful

Hiking

Personal Health

People Pleasing

Family

Web Developer

Programming

A Good Book

Fitness

PC Gaming