

ROBERT GORDON RAY

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EDUCATION

UNIVERSITY OF DENVER – DENVER, CO

FULL STACK CODING BOOT CAMP
CERTIFIED IN WEB DEVELOPMENT

GRADUATION: MARCH 2021

THE PENNSYLVANIA STATE UNIVERSITY – STATE COLLEGE, PA

COLLEGE OF COMMUNICATIONS, COLLEGE OF LIBERAL ARTS
BACHELOR'S DEGREE IN BROADCAST JOURNALISM
MINOR IN CLASSICS AND ANCIENT MEDITERRANEAN STUDIES

GRADUATED FALL 2017

PROGRAMMING SKILLS

- **HTML**
- **CSS**
- **JavaScript (basic knowledge of jQuery)**
- **Node.js**
- **mySQL**

WORK EXPERIENCE

THE BROWN PALACE HOTEL & SPA – DENVER, CO

CATERING SALES MANAGER

JANUARY 2020 – MARCH 2020 (FURLOUGHED FROM COVID)

- Oversaw the social market for the hotel by prospecting local business, as well as managed incoming wedding leads
- Diligently closed on multiple wedding leads weekly, with minimum F&B spend of \$50,000 per agreement

THE GOLDEN HOTEL – GOLDEN, CO

CATERING SALES MANAGER

DECEMBER 2018 – DECEMBER 2019

- Managed every planning component of catered events across the boutique property with 6,500 sq. ft. of event space
- Maintained aggressive sales goals to drive an increase to catering revenue year-by-year
- Worked with a new sales team to bring overall 2019 estimated catering event revenue from \$100,000 to over \$800,000

RADISSON HOTEL DENVER AURORA – AURORA, CO

CATERING SALES MANAGER

JULY 2018 – DECEMBER 2018

- Proactively assisted in answering all incoming requests for proposal (RFPs) of any inquiries pertaining to catering events
- Partnered with multiple departments during the pre-planning process to generate detailed banquet event orders (BEOs) in order to bring successful events into fruition

WYNDHAM HOTEL GROUP – PITTSBURGH, PA

BANQUET MANAGER

SEPTEMBER 2017 – MAY 2018

- Led a professional team of over fifty employees, while promoting a positive and inclusive working environment
- Successfully oversaw over 60,000 square feet of event space throughout various events simultaneously
- Provided clients with outstanding Guest Service, in hopes of fostering positive relationships and generate future business

DISNEY PARK EVENT OPERATIONS – LAKE BUENA VISTA, FL

CATERING OPERATIONS MANAGER

JANUARY 2015 – JUNE 2015

- Led a professional team of banquet servers, stewards and housemen throughout the execution of multiple events daily
- Upheld world-class Guest Service and Catering Standards within every aspect of events from start to finish with aplomb
- Managed a wide variety of weddings, business meetings and corporate receptions, with attendances reaching up to 7,000

DISNEY PARK EVENT OPERATIONS – LAKE BUENA VISTA, FL

CONVENTIONS COORDINATOR

JANUARY 2014 – JANUARY 2015

- Provided Guests with an eclectic variety of private events and experiences across Walt Disney World's parks
- Oversaw a team of Cast Members to ensure excellent Guest Service to our valued clients throughout multiple events daily
- Collaborated with my team to manage banquet event orders and create event briefs to prepare for daily events