# Randal Greene

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## Summarv



- 20+ years of **software** development and application in leadership and technical roles.
- Helped conceive, plan and execute projects, products and strategies in diverse sectors including healthcare, transportation, tourism, marine technology, environmental nonprofit, natural resource management and conservation biology.
- Works closely with clients and collaborators on geographic information systems (GIS) for conservation planning, trail and park mapping, regional and watershed planning, information crowdsourcing and web-based delivery, and other applications.
- Master of Science (Geography), focused on GIS for land management **decision support**.
- Skilled in spatial analysis and geoprocessing automation on ArcGIS, IDRISI and PostGIS platforms.
- Expertise in relational **databases**, object-oriented development and web-server software.

# **Employment**



2010-; 1993-1998

Feaver's Lane Enterprises Inc., St. John's

## GIS Analyst, Software Developer, President

- Provides GIS analysis, design, customization, development, mapping and teaching.
- Provides information systems planning, integration and development for private- and public-sector organizations.
- Actively works with the Canadian Boreal Forest Agreement (cbfa-efbc.ca) to help the forest products industry and environmental organizations find compromises that enhance protection of natural values while supporting industry and communities.
- Actively works with the Nature Conservancy of Canada (natureconservancy.ca) on conservation prioritization for the Boreal Plains ecozone of western Canada. Models take into account a variety of biotic and enduring features, and will support a range of landuse planning from government protected areas and wildlife management to private land acquisition by land trusts to environmental impact assessment of proposed projects.
- Actively works with the Conservation Biology Institute (consbio.org) to enhance the Linkage Mapper (circuitscape.org/linkagemapper) tools to incorporate climate change projections, custom data and expert opinion in the corridor prioritization process.
- Worked in recent years with the International Model Forest Network, Nunatsiavut Government, Northeast Avalon Atlantic Coast Action Plan, Pippy Park Commission, East Coast Trail Association, Islands Trust and others.





Too Big To Ignore project, Memorial University of Newfoundland, St. John's

#### Senior Information Systems Analyst (part-time)

- Supported an international research network and knowledge mobilization partnership to promote small-scale fisheries and argue against their marginalization.
- Designed, developed and managed the Information System on Small-scale Fisheries (issf.toobigtoignore.net), which uses crowdsourced data collection and supports information discovery through maps and queries.

## 2010-2013

Nature Conservancy of Canada (NCC), St. John's

#### **GIS and Conservation Planning Analyst**

- Applied GIS to systematic conservation planning at province-wide (<u>nlnatureatlas.ca</u>), regional and local scales.
- Supported conservation land "securement" (fundraising, acquisition, stewardship).
- Represented NCC on municipal and provincial environmental advisory committees.



CANADA



#### 2004-2008

International Communications and Navigation Ltd. (ICAN), Mount Pearl (now CNS Systems)

## **Software Engineering Team Leader**

- Led the project researching the next generation of ICAN's marine navigation and surveillance products, and developing prototypes.
- Helped architect and build key components including data management, communications and user interface for 2D and 3D graphical displays.
- Designed and developed products using C# and SQL Server.
- Understood and documented customer requirements and high-level system design of products and components.
- Mentored staff in database design, Structured Query Language and C#.

#### 1998-2004

International Communications and Navigation Ltd. (ICAN), St. John's (now CNS Systems)

Systems Engineering Manager, Information Systems Manager, Technical Services Manager

- Contributed to, edited and coordinated ICAN's investor business plan, which resulted in a seven-figure capital infusion.
- Worked with other company leaders in strategic planning, project management, human resource scheduling and management, proposal writing and reporting.
- Managed Systems Engineering staff responsible for customer requirements, high-level systems design, customer proposal development, systems integration and training.
- Managed, analyzed, designed and developed information systems for all business functions. Key tools included SQL Server, Exchange, Visual Basic, Access and Outlook.
- Headed ICAN's product Technical Support with responsibility for testing, integration, installation, customer training, help desk and field support.
- Supported ICAN's administration functions including accounting systems, operations management and facilities management.



#### 1991-1998

Newtel Information Solutions Limited, St. John's (previously Newfoundland and Labrador Computer Services; subsequently xwave; now Bell)

## Systems Analyst, Programmer

- Consulted to public- and private-sector clients on numerous software applications, as detailed in CV.
- Progressed steadily from a programmer to a systems analyst skilled in technical and application architecture for Windows client/server and web applications.
- Regularly involved with project budgeting, proposal writing, developer mentoring, user training and documentation development.

## Education



2008-2010

Memorial University of Newfoundland, St. John's

# Master of Science (Geography)

- Academic focus in GIS, decision support, spatial analysis and natural resources.
- Research focus in using GIS-based multiple-criteria decision analysis (MCDA) for integrated land management.

2004-2005

Memorial University of Newfoundland, St. John's

# Geography and Math (part-time)

• Undergraduate courses as prerequisites for a Master of Science program.

1985-1991

Memorial University of Newfoundland, St. John's

## **Bachelor of Commerce (Co-operative) Honours**

- Elective courses in Management Information Systems, Management Science, International Business, Small Business, Finance, Computer Science and Geography.
- Three industry work terms.

# Complete CV & References

Available upon request