# Randal Greene

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## Summary



- 25+ years of **software** development and application in leadership and technical roles.
- Helped conceive, plan and execute projects, products and strategies in diverse sectors
  including healthcare, transportation, tourism, marine technology, environmental nonprofit, natural resource management and conservation biology.
- Works closely with clients and collaborators on geographic information systems (GIS) for conservation planning, trail and park mapping, regional and watershed planning, webbased information crowdsourcing and delivery, and other applications.
- Master of Science (Geography), focused on GIS for land management **decision support**.
- Skilled in spatial analysis and geoprocessing automation on ArcGIS, QGIS, IDRISI and PostGIS platforms.
- Expertise in relational **database systems** and object-oriented software development.

## **Employment**



2010-; 1993-1998

Feaver's Lane Enterprises Inc., St. John's

# GIS Analyst, Software Developer, President

- Provides independent GIS analysis, design, customization, mapping and training.
- Provides information systems planning, integration and development for private- and public-sector organizations.
- Works with the Nature Conservancy of Canada (<u>natureconservancy.ca</u>) on conservation prioritization for the Boreal Plains ecozone of western Canada and Eeyou Istchee (the Cree Territory) in Quebec. Models consider a variety of biotic and enduring features, and will support a range of land-use planning from government protected areas and wildlife management to private land acquisition by land trusts to environmental impact assessment of proposed projects.
- Works with the Conservation Biology Institute (<u>consbio.org</u>) to enhance the Linkage Mapper (<u>circuitscape.org/linkagemapper</u>) tools to incorporate climate change projections, custom data and expert opinion in the corridor prioritization process.
- Worked with the Canadian Boreal Forest Agreement (<u>cbfa-efbc.ca</u>) to help the forest products industry and environmental organizations find compromises that enhance protection of natural values while supporting industry and communities.
- Worked with the International Model Forest Network, Nunatsiavut Government, Northeast Avalon Atlantic Coast Action Plan, Pippy Park Commission, East Coast Trail Association, Islands Trust and others.



2013-2015

Too Big To Ignore project, Memorial University of Newfoundland, St. John's

#### Senior Information Systems Analyst (part-time)

- Supported an international research network and knowledge mobilization partnership to promote small-scale fisheries and argue against their marginalization.
- Designed, developed and managed the Information System on Small-scale Fisheries (<u>issf.toobigtoignore.net</u>), which uses crowdsourced data collection and supports information discovery through maps and queries.



2010-2013

Nature Conservancy of Canada (NCC), St. John's

#### **GIS and Conservation Planning Analyst**

- Applied GIS to systematic conservation planning at province-wide (<u>nlnatureatlas.ca</u>, <u>Labrador Nature Atlas</u>), regional and local scales.
- Supported conservation land "securement" (fundraising, acquisition, stewardship).
- Represented NCC on municipal and provincial environmental advisory committees.



#### 2004-2008

International Communications and Navigation Ltd. (ICAN), Mount Pearl (now CNS Systems)

## **Software Engineering Team Leader**

- Led the project researching the next generation of ICAN's marine navigation and surveillance products, and developing prototypes.
- Helped architect and build key components including data management, communications and user interface for 2D and 3D graphical displays.
- Designed and developed products using C# and SQL Server.
- Understood and documented customer requirements and high-level system design of products and components.
- Mentored staff in database design, Structured Query Language and C#.

#### 1998-2004

International Communications and Navigation Ltd. (ICAN), St. John's (now CNS Systems)

Systems Engineering Manager, Information Systems Manager, Technical Services Manager

- Contributed to, edited and coordinated ICAN's investor business plan, which resulted in a seven-figure capital infusion.
- Worked with other company leaders in strategic planning, project management, human resource scheduling and management, proposal writing and reporting.
- Managed Systems Engineering staff responsible for customer requirements, high-level systems design, customer proposal development, systems integration and training.
- Managed, analyzed, designed and developed information systems for all business functions. Key tools included SQL Server, Exchange, Visual Basic, Access and Outlook.
- Headed ICAN's product Technical Support with responsibility for testing, integration, installation, customer training, help desk and field support.
- Supported ICAN's administration functions including accounting systems, operations management and facilities management.



#### 1991-1998

Newtel Information Solutions Limited, St. John's (previously Newfoundland and Labrador Computer Services; subsequently xwave; now Bell)

#### Systems Analyst, Programmer

- Consulted to public- and private-sector clients on numerous software applications, as detailed in CV.
- Progressed steadily from a programmer to a systems analyst skilled in technical and application architecture for Windows client/server and web applications.
- Regularly involved with project budgeting, proposal writing, developer mentoring, user training and documentation development.

### Education



2008-2010

Memorial University of Newfoundland, St. John's

## Master of Science (Geography)

- Academic focus in GIS, decision support, spatial analysis and natural resources.
- Research focus in using GIS-based multiple-criteria decision analysis (MCDA) for integrated land management.

2004-2005

Memorial University of Newfoundland, St. John's

## Geography and Math (part-time)

• Undergraduate courses as prerequisites for a Master of Science program.

1985-1991

Memorial University of Newfoundland, St. John's

## **Bachelor of Commerce (Co-operative) Honours**

- Elective courses in Management Information Systems, Management Science, International Business, Small Business, Finance, Computer Science and Geography.
- Three industry work terms.

# Complete CV & References

Available upon request