

# RAGIP GÜRLEK

Emory University's Goizueta Business School  
Information Systems & Operations Management  
1300 Clifton Road, Atlanta, GA 30322

Email: [rgurlek@emory.edu](mailto:rgurlek@emory.edu)  
 [GitHub profile](#)

## EDUCATION

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<b>Ph.D.</b>	Emory University's Goizueta Business School, Information Systems & Operations Management	2019 - Present
<b>Ph.D.</b>	Koç University, Operations and Information Systems (Completed coursework)	2019
<b>BA</b>	Boğaziçi University, Business Management	2016
<b>BA</b>	Ghent University, Erasmus Program	2015

## PUBLICATIONS

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"Can customer arrival rates be modelled by sine waves?" with Ningyuan Chen, Donald Lee, and Haipeng Shen - Joint issue in *Service Science and Stochastic Systems*, 2023

"Automatic Interpretable Retail Forecasting with Promotional Scenarios" with Özden Gür Ali - *International Journal of Forecasting*, 2020

## WORKING PAPERS

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"Impact of Temporary Store Closures on Online Sales: Evidence from a Natural Experiment" with Diwas Singh KC and Paolo Letizia. Under review (2<sup>nd</sup> round) at *Manufacturing & Service Operations Management*

"Optimal Design and Pricing of Sequenced Bundles in the Presence of Satiation" with Manel Baucells and Nikolay Osadchiy. Under review at *Manufacturing & Service Operations Management*

"Designing and Comparing Custom Interventions to Mitigate Product Returns" with Diwas Singh KC and Paolo Letizia

"To Choose Is to Refuse: The Role of Variety Seeking and Regret in Product returns" with Diwas Singh KC and Paolo Letizia

"Modelling Customer Asset Balances: Evidence from the Banking Sector" with Daniel McCarthy, Stephen Samaha, Rex Yuxing Du, and Donald K.K. Lee

## PRESENTATIONS

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"Designing and Comparing Custom Interventions to Mitigate Product Returns", Annual POMS-Conference, 2023.

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“Optimal Design and Pricing of Sequenced Bundles in the Presence of Satiation” Behavioral Operations Conference, 2023.

“How Much Did Store Closures Boost Online Sales During COVID-19?”, INFORMS Annual Meeting, 2022.

“The Omnichannel Effect of Store Closures on Sales and Consumer Behavior”, Annual POMS-Conference, 2022.

“Automatic Forecasting of Category-Store Sales with Cross-Category Interactions: Combining Inferential and Predictive Analytics for Retail Planning”, European Conference on Operational Research, 2018.

### TEACHING EXPERIENCE

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**Emory University**, Atlanta

Aug 2019 -

*Graduate Teaching Assistant*

- Superforecasting (ISOM 655 – MBA Course)
- Introduction to Business Analytics (ISOM 672 – MSBA Course)
- Management Science in Spreadsheets (ISOM 557 – MBA Course)

**Koç University**, Istanbul

Sept 2016 to Aug 2019

*Graduate Teaching Assistant*

- Big Data for Business and Public Sector (QMBU 420/520)
- Intro to Management Science (QMBU 501 – MBA Course)
- Quantitative Methods in Business (QMBU 301)

**Boğaziçi University**, Istanbul

Feb 2016 to Jun 2016

*Student Assistant*

- Management Science (AD 353)

### SERVICE

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Journal referee: Production and Operations Management, Service Science

### SOFTWARE

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**FAIR\_forecast**, [R Package](#) for Automatic Interpretable Retail Forecasting with Promotional Scenarios

**sine-NHPP** [Python software](#) for predicting customer arrivals with sine waves. Cycles are automatically discovered and coefficients are estimated accordingly.

## RAGIP GÜRLEK

### OTHER WORK EXPERIENCE

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<b>Proofstack</b> (formerly Copyrobo), Istanbul <i>Intern</i>	Jul 2016 to Sept 2016
<b>Akbank</b> , Istanbul <i>Reporting Intern</i>	Jul 2015 to Sept 2015
<b>Turkish Football Federation</b> <i>Football Referee</i>	Sep 2013 to Nov 2015

### HONORS AND ACHIEVEMENTS

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<b>Finalist for Best Student Paper Competition by POMS College of SCM</b> How Much Did Store Closures Boost Online Sales During COVID-19?	2023
<b>Elfrink PhD Fellowship</b>	2022
<b>Dean's High Honors List</b> Boğaziçi University	2016
<b>Sabancı Foundation Scholarship</b>	2011-2016

### OTHER SKILLS

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Programming Languages	R, Python, Java, Microsoft VBA
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