

```

import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')

customers = pd.read_csv('Customers.csv', parse_dates=['SignupDate'])
products = pd.read_csv('Products.csv')
transactions = pd.read_csv('Transactions.csv',
parse_dates=['TransactionDate'])

merged_data = transactions.merge(customers,
on='CustomerID').merge(products, on='ProductID')

print(merged_data.columns)

Index(['TransactionID', 'CustomerID', 'ProductID', 'TransactionDate',
      'Quantity', 'TotalValue', 'Price_x', 'CustomerName', 'Region',
      'SignupDate', 'ProductName', 'Category', 'Price_y'],
      dtype='object')

print(customers.isnull().sum())
print(products.isnull().sum())
print(transactions.isnull().sum())
print(merged_data.isnull().sum())

CustomerID      0
CustomerName    0
Region          0
SignupDate      0
dtype: int64
ProductID       0
ProductName     0
Category        0
Price           0
dtype: int64
TransactionID    0
CustomerID      0
ProductID       0
TransactionDate  0
Quantity        0
TotalValue      0
Price           0
dtype: int64
TransactionID    0
CustomerID      0
ProductID       0
TransactionDate  0
Quantity        0
TotalValue      0

```

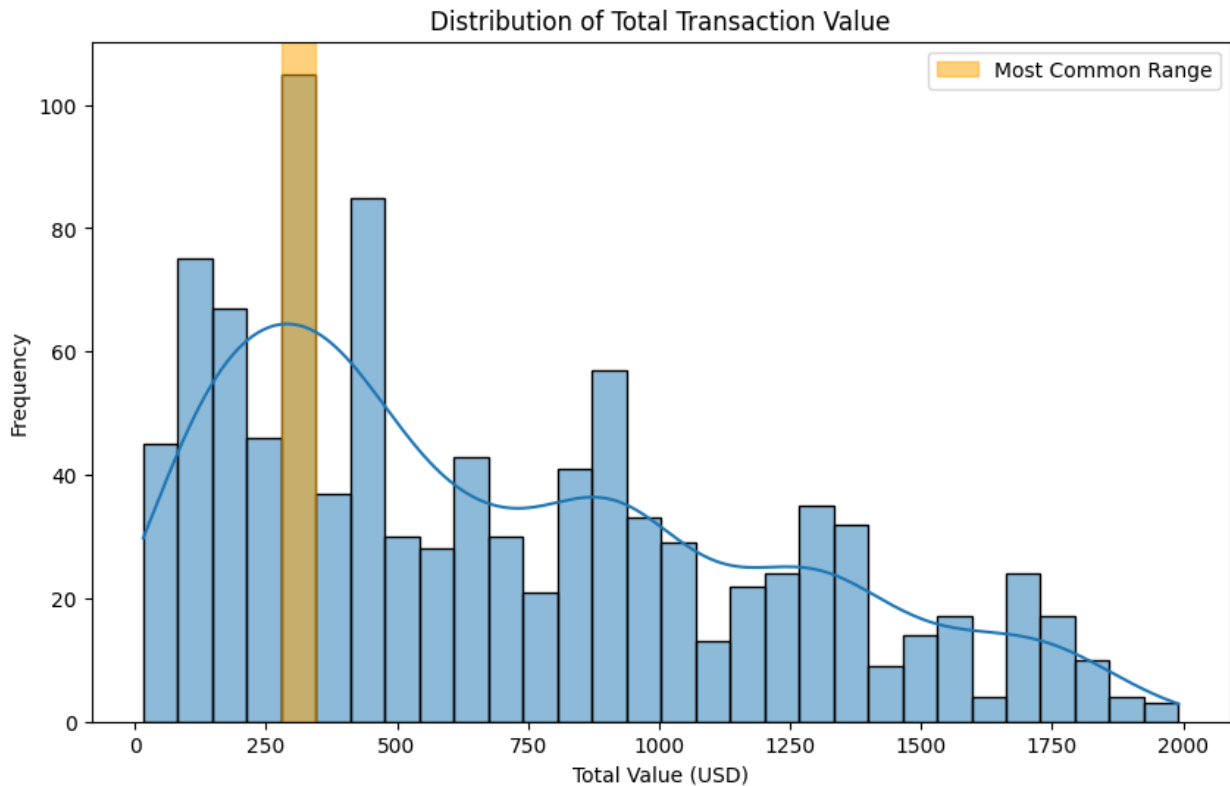
```
Price_x      0
CustomerName  0
Region       0
SignupDate   0
ProductName   0
Category     0
Price_y      0
dtype: int64
```

```
plt.figure(figsize=(10, 6))
sns.histplot(transactions['TotalValue'], bins=30, kde=True)
plt.title('Distribution of Total Transaction Value')
plt.xlabel('Total Value (USD)')
plt.ylabel('Frequency')

counts, bin_edges = np.histogram(transactions['TotalValue'], bins=30)
max_count_index = np.argmax(counts)
max_count_value_range = (bin_edges[max_count_index],
bin_edges[max_count_index + 1])
plt.axvspan(max_count_value_range[0], max_count_value_range[1],
color='orange', alpha=0.5, label='Most Common Range')

plt.legend()
plt.show()

print(f"The majority of transactions fall within the range: $
{max_count_value_range[0]:.2f} to ${max_count_value_range[1]:.2f}")
```



The majority of transactions fall within the range: \$279.41 to \$345.24

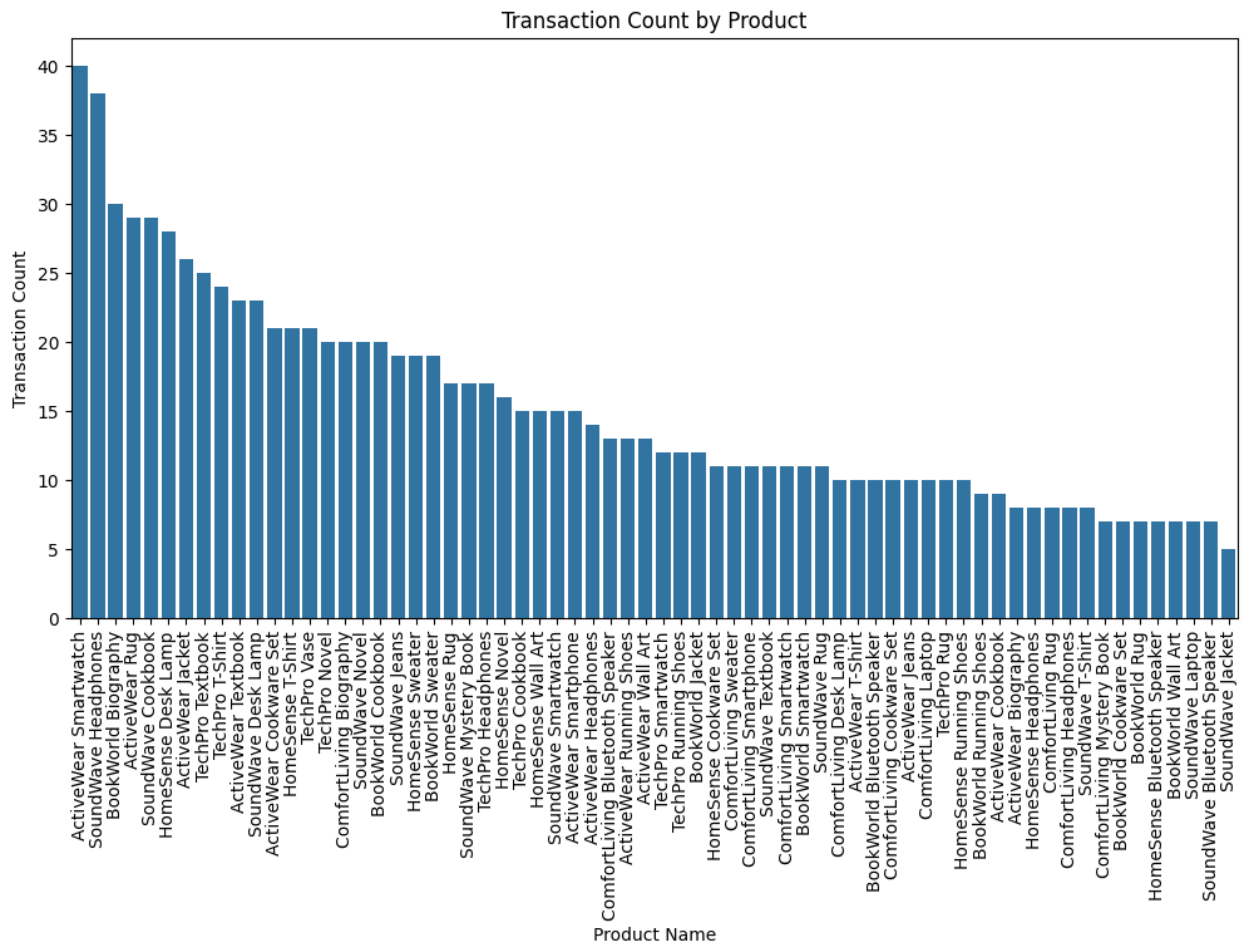
```
category_counts = merged_data['ProductName'].value_counts()
print("Count of each product name:")
print(category_counts)

plt.figure(figsize=(12, 6))
sns.barplot(x=category_counts.index, y=category_counts.values)
plt.title('Transaction Count by Product')
plt.xlabel('Product Name')
plt.ylabel('Transaction Count')
plt.xticks(rotation=90)
plt.show()
```

Count of each product name:

ProductName	Count
ActiveWear Smartwatch	40
SoundWave Headphones	38
BookWorld Biography	30
ActiveWear Rug	29
SoundWave Cookbook	29
...	...
HomeSense Bluetooth Speaker	7
BookWorld Wall Art	7
SoundWave Laptop	7
SoundWave Bluetooth Speaker	7

SoundWave Jacket 5  
Name: count, Length: 66, dtype: int64

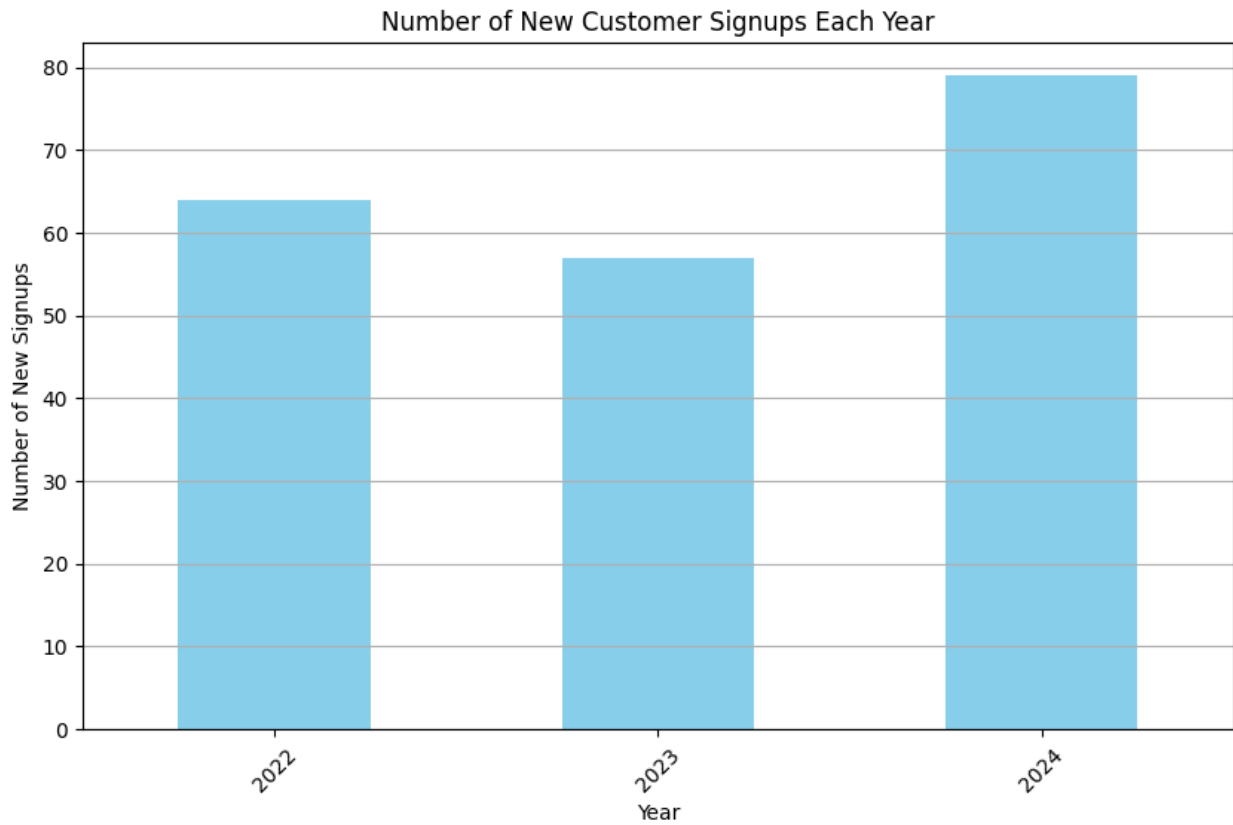


```
customers['Signup_Year'] = customers['SignupDate'].dt.year
new_signups_per_year =
customers['Signup_Year'].value_counts().sort_index()
print("\nNumber of new signups per year:")
print(new_signups_per_year)

plt.figure(figsize=(10, 6))
new_signups_per_year.plot(kind='bar', color='skyblue')
plt.title('Number of New Customer Signups Each Year')
plt.xlabel('Year')
plt.ylabel('Number of New Signups')
plt.xticks(rotation=45)
plt.grid(axis='y')
plt.show()
```

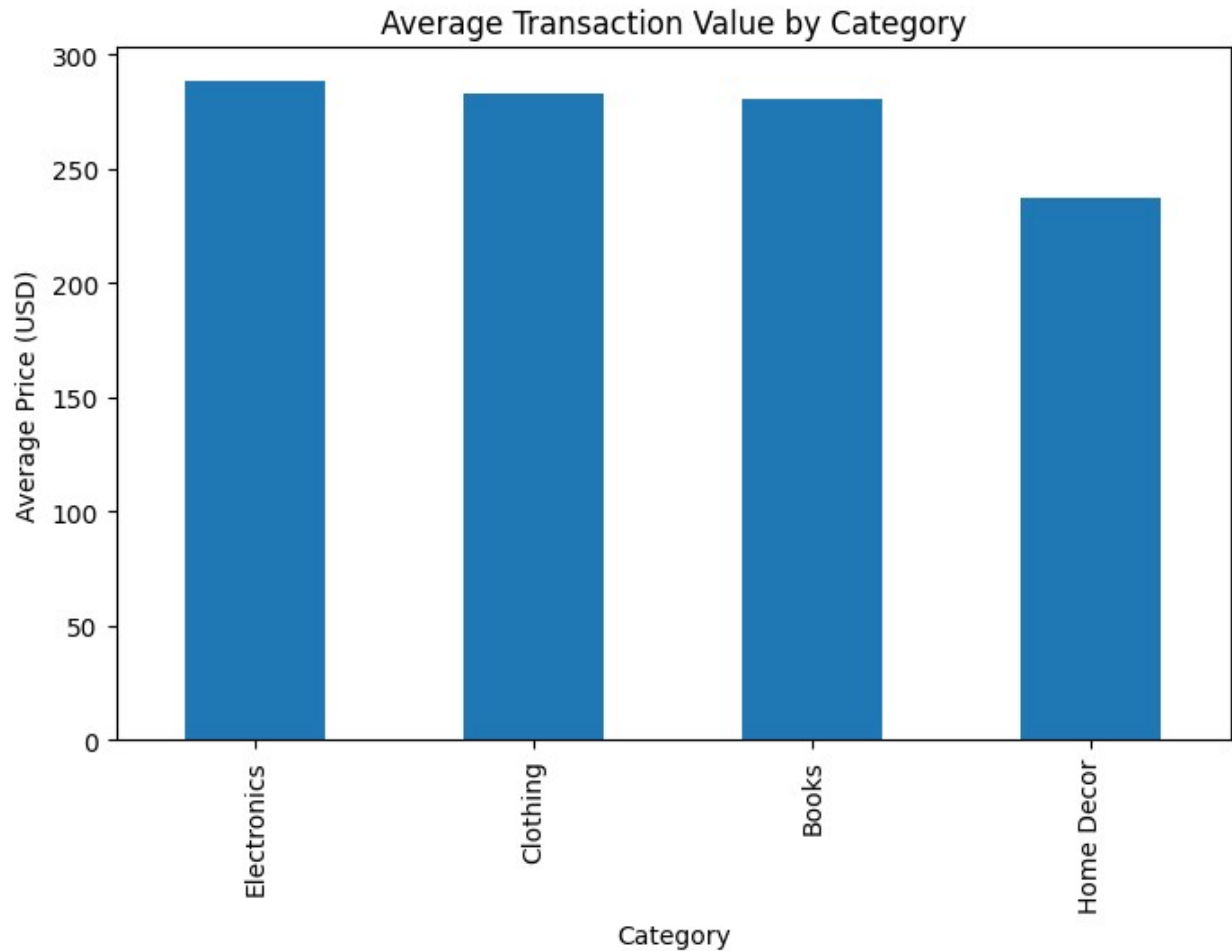
Number of new signups per year:

```
Signup_Year
2022      64
2023      57
2024      79
Name: count, dtype: int64
```



```
avg_transaction_value = merged_data.groupby('Category')
['Price_y'].mean().sort_values(ascending=False)
print("Average transaction value by category:")
print(avg_transaction_value)
avg_transaction_value.plot(kind='bar', title='Average Transaction
Value by Category', figsize=(8, 5))
plt.ylabel('Average Price (USD)')
plt.show()
```

```
Average transaction value by category:
Category
Electronics    288.722008
Clothing       283.104254
Books          280.526222
Home Decor     237.616250
Name: Price_y, dtype: float64
```

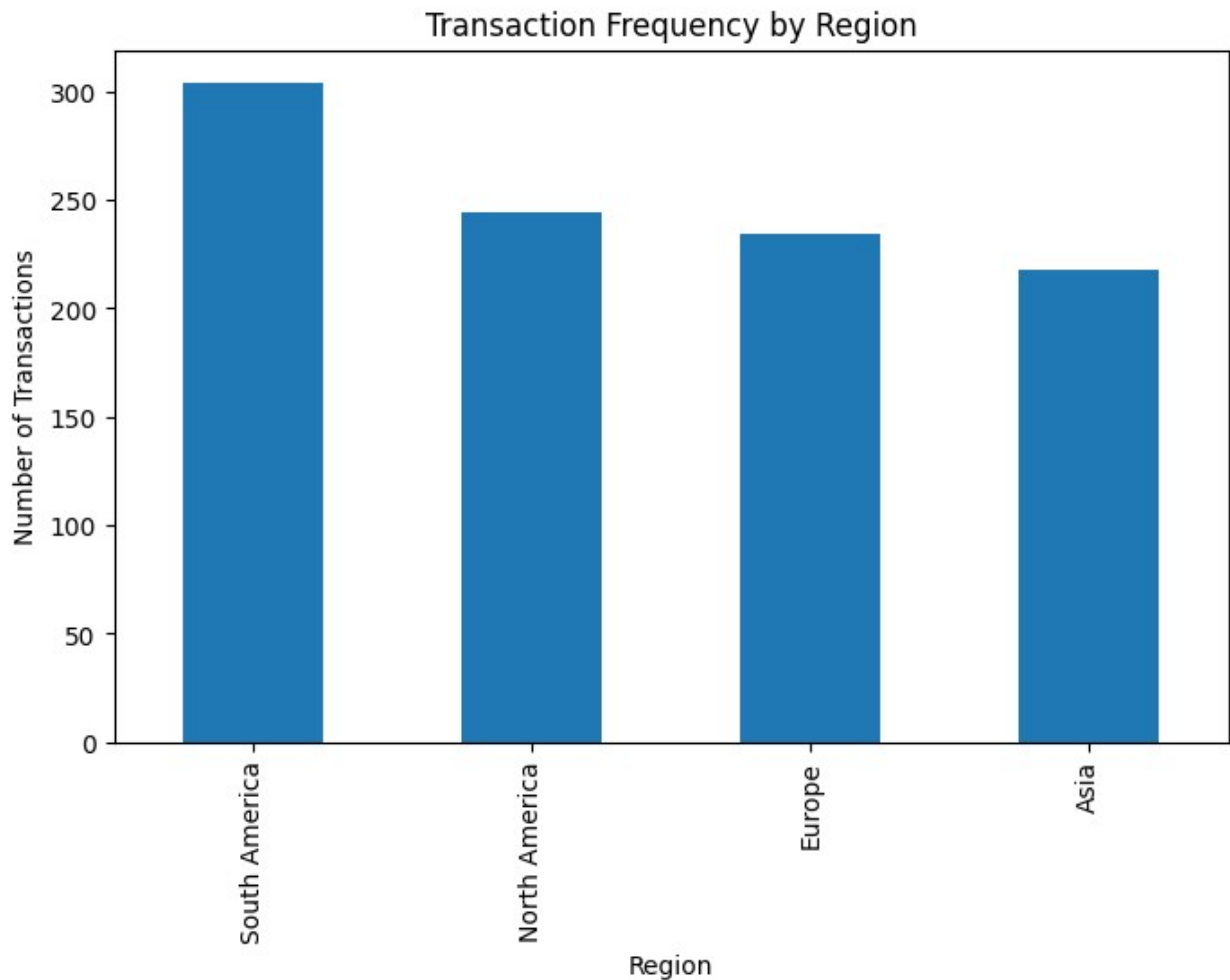


```
region_transaction_frequency = merged_data['Region'].value_counts()
print("\nTransaction frequency by region:")
print(region_transaction_frequency)
region_transaction_frequency.plot(kind='bar', title='Transaction
Frequency by Region', figsize=(8, 5))
plt.ylabel('Number of Transactions')
plt.show()
```

Transaction frequency by region:

Region	
South America	304
North America	244
Europe	234
Asia	218

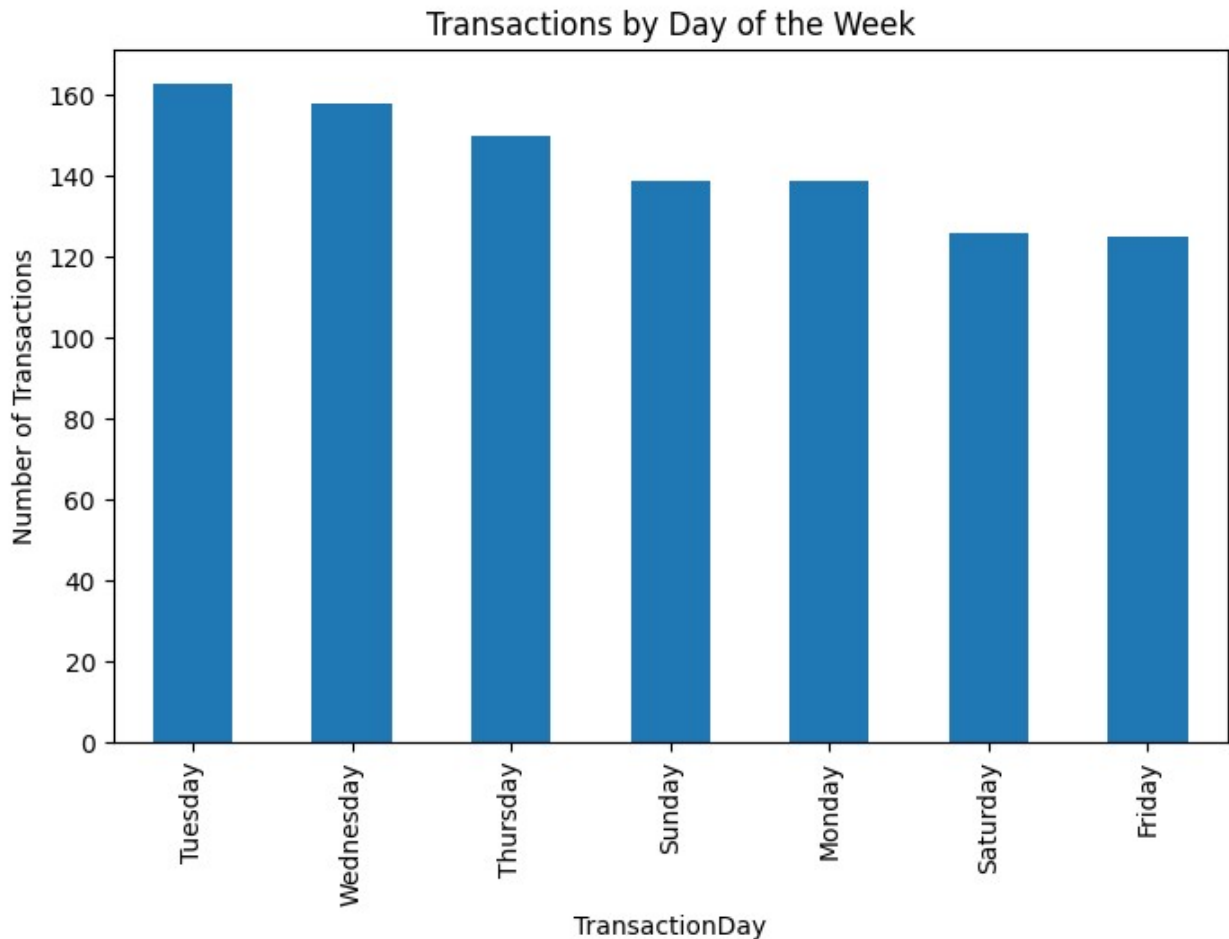
Name: count, dtype: int64



```
merged_data['TransactionDay'] =  
merged_data['TransactionDate'].dt.day_name()  
daywise_transactions = merged_data['TransactionDay'].value_counts()  
total_transactions = merged_data.shape[0]  
daywise_percentage = (daywise_transactions / total_transactions) * 100  
  
print("Percentage of transactions by day:")  
for day, percentage in daywise_percentage.items():  
    print(f"{day}: {percentage:.2f}%")  
  
daywise_transactions.plot(kind='bar', title='Transactions by Day of  
the Week', figsize=(8, 5))  
plt.ylabel('Number of Transactions')  
plt.show()
```

Percentage of transactions by day:  
Tuesday: 16.30%  
Wednesday: 15.80%  
Thursday: 15.00%  
Sunday: 13.90%

Monday: 13.90%  
Saturday: 12.60%  
Friday: 12.50%



## Business Insights

- Transaction Value Range:**  
Most transactions are between **\$279.41 and \$345.24**, highlighting a preferred price range for customers.
- Weekday Transactions:**  
Transactions peak on weekdays, suggesting businesses should prioritize promotions and campaigns during these days.
- Popular Product:**  
The **Active Wear Smartwatch** is the top-selling item, indicating a strong market for wearable fitness technology.
- Category Performance:**  
The **Electronics** category drives the highest average transaction value, making it ideal for focused marketing efforts.



5. **Regional Insights:**  
**North America** customers shop most frequently, providing an opportunity for targeted regional promotions.
6. **Customer Growth:**  
2024 saw the highest new customer sign-ups, showcasing effective acquisition strategies and a growing customer base.