

Rob Hooper

Greater Philadelphia

robhooper335@icloud.com

linkedin.com/in/rwh

[Date]

Hiring Committee

Microsoft Corporation

Redmond, WA

Dear Hiring Committee,

I am excited to apply for the Technical Program Manager role within Azure AI Infrastructure. With over a decade of experience leading large-scale technical programs—most recently in AI/LLM infrastructure at Scala Computing—I thrive in complex, fast-moving environments where strategic vision needs to be translated into execution at scale. This role's focus on executive partnership, stakeholder influence, and driving alignment across hardware and software engineering resonates strongly with my career trajectory.

At Scala Computing, I have partnered directly with leadership to deliver an AI/LLM network simulation platform operating at data center scale. Acting in a chief-of-staff capacity, I established governance frameworks, built RAID dashboards, and ensured cross-team alignment on priorities. By validating use cases, tracking risks, and enforcing success criteria, I enabled engineering teams to deliver interdependent simulations and orchestration programs faster and more predictably, directly accelerating adoption by enterprise customers.

Previously at Elemica, I managed global SaaS and on-premise deployments for Fortune 500 manufacturers. I coordinated across product, IT, and executive stakeholders during a complex post-acquisition integration, creating governance playbooks that scaled to multiple enterprise implementations. My leadership reduced deployment cycles by weeks, improved customer satisfaction, and built transparency into delivery processes across global teams.

Earlier roles at Dorman Products, McKean Defense, and Booz Allen Hamilton further honed my ability to modernize technical platforms, coach engineering teams, and deliver reliable solutions in mission-critical settings. These experiences prepared me to operate effectively in ambiguity, influence diverse stakeholders, and ensure programs remain tightly aligned with strategic objectives.

Microsoft's mission to empower people and organizations through innovation aligns with my own approach as a program leader: I create clarity in complexity, align stakeholders, and deliver outcomes that move both the technology and the business forward. I would welcome the opportunity to bring this mindset—and my experience bridging strategy and execution in AI

infrastructure—to your Azure AI team.

Thank you for considering my application. I look forward to the possibility of contributing to Microsoft's AI evolution.

Sincerely,

Rob Hooper